

# 2025

# ANNUAL REPORT



<u>CONTENTS</u>	Page No.
Vision, Mission and Values	2
Code of Conduct	3
Company Information	6
Group of Companies Information	7
Notice of Annual General Meeting – English & Urdu	8
Chairman Review Report – English	10
Chairman Review Report – Urdu	12
Director Report – English	14
Director Report – Urdu	23
Key Financial Highlights	33
Statement of Value Addition	34
Independent Auditor's Review Report to the Members on Statement of Compliance	35
with Listed Companies (Code of Corporate Governance) Regulations, 2019	
Statement of Compliance with Listed Companies (Code of Corporate Governance)	36
Regulations, 2019	
Independent Auditor's Report to the Members – Unconsolidated	39
Unconsolidated Statement of Financial Position	44
Unconsolidated Statement of Profit or Loss	45
Unconsolidated Statement of Comprehensive Income	46
Unconsolidated Statement of Changes in Equity	47
Unconsolidated Statement of Cash Flows	48
Notes to the Unconsolidated Financial Statements	49
Independent Auditor's Report to the Members – Consolidated	72
Consolidated Statement of Financial Position	77
Consolidated Statement of Profit or Loss	78
Consolidated Statement of Comprehensive Income	79
Consolidated Statement of Changes in Equity	80
Consolidated Statement of Cash Flows	81
Notes to the Consolidated Financial Statements	82
Pattern of Shareholding	107
Hardcopy request of Annual Report	110
Proxy form – English & Urdu	111
Independent Audit Report on Free Float Statement	114
Free Float Statement	116
Geographical Locations	117

#### Vision

To become the service provider of choice in the express and logistics industry, delivering pioneering technological solutions by flexibly responding to evolving customer needs.

#### Mission

We are committed to providing exceptional customized solutions to meet our client's unique logistics challenges and customer care. We tackle each challenge in a multifaceted way using creativity, logic, technology and technical expertise to provide the most innovative, cost-effective logistical and specialized supply chain solutions. We aim to be the leading express services provider in Pakistan with a focus on expanding and strengthening our operational network.

#### **Values**

#### **Committed to Customer**

We are committed toward providing a delighted customer service experience to build long-lasting relationships with our customers.

#### Innovation

We focused toward architectural innovation to address the evolving customer needs

#### **Integrity**

We uphold the highest standards of integrity in all our actions

#### Team Work

We work together across different communities to meet the need of our customers and to help the company wins.

#### **Transparency**

We encourage a culture of open dialogue and sharing and embraces transparency among all our processes

#### Respect

We value our people; our community and customers are at the core of everything we do.

#### **Code of Conduct**

"Guiding you to make the right decisions."

Commitment to the code is a shared framework of professional responsibility that affirms our pledge to the core values of our organization and therefore its compliance is obligatory.

#### Compliance with the rules and regulations

All employees are bound to comply with the rules and regulation of the organization; all actions should be within the parameters of the rules and regulations. Any action against the guidelines should be reported to concern Manager/Head of HR or one can refer to the Whistleblowing Policy in our Employee Handbook.

#### Safe, Secure and Healthy Working Conditions

We are committed to providing safe and healthy working conditions at all our premises. Safety and health are paramount in all business decisions and must be an integral part of our culture. It is the duty of every employee to follow the safety & health guidelines.

#### **Anti-bribery and Corruption**

We are committed to implementing fair and ethical business practices, and avoiding corruption of all kinds, including bribery, commission, kickbacks or any malpractices from the vendors, suppliers or within the organization with any staff member. The company, its employees and anyone acting on our behalf, must abide and follow.

#### **Business Gifts and Entertainment**

Business gifts, entertainment and hospitality on a modest scale are commonly used to build goodwill. However, Blue EX forbids any unethical gifts, entertainment or hospitality. The limitation of gift acceptance is clearly mentioned in the business, gifts and entertainment policy in our Employee Handbook.

#### **Equality and Fair Treatment**

We commit to ensuring fair treatment for all employees based on merit in our process and procedures. We continuously strive to promote a work environment that is free of harassment, bullying and abusive conduct – whether physical, verbal or visual. Every employee is bound to follow the equality and fair treatment guidelines provided in HR manual.

#### **Company Assets and Information**

We act with integrity and responsible to prevent the misuse or loss of company resources and assets by being cautions and alert in our work. We treat company's information as one of the most valued assets and handle confidential and sensitive information with utmost care which includes software, logos, letterheads, laptops, visiting cards, uniforms or any other material that is company's property.

#### **Conflict of Interest**

Acting with integrity requires being free from conflicts of interest in all decision making. A conflict of interest occurs whenever the prospect of direct or indirect personal gain may influence our judgement or actions while conducting company business. We expect our employees to uphold the letter and spirit of our code of conduct in all their dealings and abide by the guidelines mentioned within. To this effect, willful violations of the code shall result in appropriate and just disciplinary action.

#### **Social Media/Internet Community**

At Blue EX, we understand that social media can be fun and rewarding way to share your opinions with co-workers. In particular, uploading, posting, forwarding or posting a link to any of the following types of material on a social media website such as our logos, a false defamatory statement about any person or organization or any material.

#### **Attendance & Punctuality**

All employees are bound to comply with the rules of attendance and punctuality. Employees should be at their work station by the start of each workday at the time designated by the department.

#### **Uniform & Presentation**

Employees should always be dressed neatly and appropriately for the type of work they perform. This includes wearing appropriate uniforms, footwear and the identification of badges/cards. Avoid using abusive language and smoking, chewing of pan, gutka or drugs inside the office.

#### Harassment

We do not tolerate harassment in the workplace. This applies whether the person being harassed or doing the harassing to employee or a non-employee. Harassment involves a pattern of abusive and degrading conduct (such as verbal abuse, sexually explicit or derogatory comments or images, mimicry, unwanted touching, or lewd or offensive gestures, bullying or jokes) Such harassment can occur in or outside the office, or through social media which should be reported on immediate basis.

#### **CONCLUSION**

We are committed to a supportive work environment, where employees have the opportunity to reach their fullest potential. Blue EX is expected to do their utmost to create a workplace culture that is free of harassment, intimidation, bias, and unlawful discrimination. In the case of non-compliance with this Code, BLUE EX shall have the right and/or obligation to take disciplinary action, including but not limited to one or more of the following actions:

- Warnings (verbal and/or written).
- Termination of employment/services.
- Financial penalties.
- Declaration to regulators.
- Legal action and/or lawsuits.

The level and type of disciplinary action is driven by the non- compliance's nature, scope, intent and materiality of potential consequences.

#### **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Arif Elahi - Chairman / Non-Executive Director

Mr. Danish Elahi – Non-Executive Director

Mrs. Safina Danish Elahi – Non-Executive Director

Mufti Muhammad Najeeb Khan – Non-Executive Director

Mrs. Nadine Malik Almani - Independent Director

Mrs. Naveen Ahmed - Independent Director

Mr. Ali Aamer Baxamoosa - Executive Director

Mr. Imran Baxamoosa - Chief Executive Officer

#### **AUDIT COMMITTEE**

Mrs. Naveen Ahmed - Chairperson

Mr. Danish Elahi

Mrs. Nadine Malik Almani

# HUMAN RESOURCE & REMUNERATION COMMITTEE

Mrs. Nadine Malik Almani – Chairperson

Mr. Danish Elahi

Mrs. Safina Danish Elahi

Mr. Imran Baxamoosa

#### **CHIEF FINANCIAL OFFICER**

Mr. Salman Hameed

# SYMBOL AT PAKISTAN STOCK EXCHANGE LIMITED

**GEMBLUEX** 

#### **AUDITORS**

Crowe Hussain Choudhury & Co. Chartered Accountants

#### LEGAL ADVISOR

Mohsin Tayebaly & Co

#### TAX ADVISOR

M/s. Crowe Hussain Choudhury & Co. Chartered Accountants

#### **BANKERS**

Dubai Islamic Bank

Meezan Bank Limited

Standard Chartered Bank (Pakistan) Limited

Habib Bank Limited

Bank Alfalah Limited

Al Baraka Bank (Pakistan) Limited

Silk Bank Limited

JS Bank Limited

#### SHARE REGISTRAR

CDC Share Registrar Services Limited CDC House, 99-B, Block B, S.M.C.H.S.

Main Shahrah-e-Faisal, Karachi – 74400

Email: info@cdcrsl.com Website:

www.cdcrsl.com

#### **REGISTERED OFFICE**

Bungalow No. 5, Bangalore Town, Main Shahrah-e-Faisal, Karachi Tel: (92-21) 111-Blue Ex (258339)

Email: <u>ask@blue-ex.com</u> website: www.blue-ex.com

# **Group of Companies**

# Blue-Ex Limited has following subsidiaries:

- 1. Universal Freight System (Pvt.) Ltd. 100% owned subsidiary
- 2. Shyp Guru (Pvt.) Ltd. subsidiary

- 100% owned

# BLUE-EX LIMITED NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Annual General Meeting ("AGM") of Blue-Ex Limited ("Company") will be held on Tuesday, October 28, 2025 at 4.30 p.m. at the registered office of the Company situated at Plot # 5, Bangalore Town, Near Awami Markaz, Shahrah-e-Faisal, Karachi Pakistan, and through video link facility to transact the following businesses:

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt the Audited Unconsolidated and Consolidated Financial Statements of the Company for the year ended June 30, 2025 together with the Auditors' and Directors' Reports thereon and the Review Report of the Chairman.
  - In accordance with Section 223(7) of the Companies Act, 2017, the financial statements of the Company have been uploaded on the Company's website which can be downloaded from the link: <a href="https://www.blue-ex.com/corporate/financial-report.">https://www.blue-ex.com/corporate/financial-report.</a>
- 2. To appoint Auditors and to fix their remuneration. The members are hereby notified that the Board and the Audit Committee has recommended the re-appointment of M/s. Crowe Hussain Chaudhury & Co. Chartered Accountants as Statutory Auditors of the company for the year ending June 30, 2026.
- 3. Any other business with the permission of chair.

Place: Karachi By Order of the Board

Dated: October 07, 2025

**Abdul Ahad Khatri** Company Secretary

#### **Notes:**

- 1. The Share Transfer Book of the Company will remain closed from Wednesday October 22, 2025 to Tuesday October 28, 2025 (both days inclusive).
- 2. A member entitled to attend and vote at the meeting may appoint another person as his/her proxy to attend and vote on his/her behalf. In the case of corporate entity, the Board of Directors Resolution/Power of Attorney with specimen signature of the representative shall be submitted along with Proxy Form of the Company. Proxies, to be affective proxies, must be received at the registered office of the Company 48 hours before the time of holding of the meeting.
- **3.** Those members who have deposited their shares with the Central Depository Company of Pakistan Limited (CDC) are requested to bring their original CNIC, Account and Participation's Numbers. Such members will further have to follow the guidelines as laid down in the Securities and Exchange Commission of Pakistan's Circular No. I dated January 26, 2000.
- **4.** The members should quote their folio number in all correspondence with the Company and at the time of attending the meeting.
- 5. Members are encouraged to attend the AGM proceedings via video-conferencing facility, which shall be made available by the Company. All shareholders/members interested in attending the AGM, through video-conferencing facility is required to send an email at <a href="mailto:abdul.ahad@blue-ex.com">abdul.ahad@blue-ex.com</a> with his/her email address, name, folio number, CNIC number and number of shares held in his/her name with subject "Registration for BLUE-EX AGM". A video link to join the AGM will be shared with members whose emails are received at least 48 hours before the time of AGM. Shareholders can also provide their comments and questions for the agenda items of the AGM at the above-mentioned email address.
- **6.** Pursuant to the Companies (Postal Ballot) Regulations, 2018 for the purpose of election of directors and for any other agenda item subject to the requirements of sections 143 and 144 of the Companies Act, 2017, members will be allowed to exercise their right of vote through postal ballot, that is voting by post or through any electronic mode, in accordance with the requirements and procedure contained in the aforesaid Regulations.

#### 7. Notice to Shareholders who have not yet provided CNIC:

The shareholders who have not yet provided copies of their CNICs are once again advised to provide at earliest the attested copies of their CNICs (if not already provided) directly to our Independent Share Registrar at the address given in note no.1 above

#### 8. Distribution of Financial Statement through Email (Optional)

Pursuant to the provisions of section 223(6) of the Companies Act, 2017, the companies are permitted to circulate their annual financial statements, along with auditor's report, directors' review report etc. ("Annual Report") and the notice of Annual General Meeting ("Notice"), to its shareholders by email. Shareholders, who wish to receive the Company's Annual Report and Notice of Annual General Meeting by email are requested to provide the completed "Electronic Communication Consent Form" (available on the Company's website), to the Company's Share Registrar. The audited financial statements of the Company for the year ended June 30, 2025 have also been made available on the Company's website <a href="https://www.blue-ex.com/">https://www.blue-ex.com/</a>

#### 9. Electronic Dividend Mandate

Under Section 242 of the Act, it is mandatory for all listed companies to pay cash dividend to its shareholders through electronic mode directly into the bank account designated by the entitled shareholders. To receive dividend directly into their bank account, shareholders are requested (if not already provided) to fill in the Shareholder Information Form for Electronic Credit of Cash Dividend available on the Company's website and send it duly signed along with a copy of valid CNIC to the Share Registrar, CDC Shares Registrar Services Limited, in case of physical shares. In case of shares held in CDC, Electronic Dividend Mandate Form must be directly submitted to shareholder's brokers / participant / CDC account services. In case of non-receipt of information, the Company will be constrained to withhold payment of dividend to Shareholders.

#### 10. Withholding Tax on Dividend

In compliance with Section 150 read with Division I of Part III of the First Schedule of the Income Tax Ordinance, 2001 withholding tax on dividend income will be deducted for "filer" and "non-filer" shareholders at 15% and 30% respectively. A "filer" is a taxpayer whose name appears in the Active Taxpayers List (ATL) issued by the FBR from time to time and a "non-filer" is a person other than a filer. To enable the Company to withhold tax at 15% for filers, all shareholders are advised to ensure that their names appear in the latest available ATL on FBR website, otherwise tax on their cash dividend will be deducted at 30% for non-filers. Withholding tax exemption from the dividend income shall only be allowed if a copy of a valid tax exemption certificate is made available to the Share Registrar, CDC Shares Registrar Services Limited, of the Company by the first day of book closure.

#### 11. Unclaimed Dividend

As per the provision of section 244 of the Act, any shares issued, or dividend declared by the Company which have remained unclaimed / unpaid for a period of 3 years from the date on which it was due and payable are required to be deposited with SECP for the credit of Federal Government after issuance of notices to the shareholders to file their claim. The details of the shares issued, and dividend declared by the Company which have remained due for more than 3 years were sent to shareholders. Shareholders are requested to ensure that their claims for unclaimed dividend and shares are lodged promptly. In case, no claim is lodged with the Company in the given time, the Company shall, after giving notice in the newspaper, proceed to deposit the unclaimed / unpaid amount and shares with the Federal Government pursuant to the provision of Section 244(2) of the Act.

#### 12. Zakat Declaration (CZ-50)

In order to claim exemption from compulsory deduction of Zakat, shareholders are requested to submit a notarized copy of Zakat Declaration Form "CZ-50" on NJSP of Rs.50/- to the Share Registrar, CDC Shares Registrar Services Limited, of the Company by first day of book closure. In case shares are held in scripless form such Zakat Declaration Form (CZ -50) must be uploaded in the CDC account of the shareholder, through their Participant / Investor Account Services. Further, Non-Muslim Shareholders are also required to file Solemn Affirmation with the Share Registrar of the Company in case shares are held in physical certificates or with CDC Participant / Investor Account Services in case shares are in scripless form. No exemption from deduction of zakat will be allowed unless the above documents complete in all aspects have been made available as above.

#### 13. Prohibition of Gifts

In compliance with Section 185 of the Act read with Circular 2 of 2018, dated February 09, 2018, and S.R.O. 452(I)/2025 dated March 17, 2025, SECP has strictly prohibited companies from providing gifts or incentives, in lieu of gifts (tokens/coupons/lunches/takeaway/packages) in any form or manner, to the shareholders at or in connection with Meeting.

# بلیوائیس کمیٹڈ سالانہ جزل میٹنگ کانوٹس

اطلاع دی جاتی ہے کہ بلیوا کیس لمیٹڈ ("عمینی") کی سالانہ جزل میٹنگ ("AGM") منگل،اکتو بر28، 2025 شام 4.30 بجے منعقد ہوگی۔ پلاٹ نمبر 5، بنگلور ٹاؤن، نزدعوامی مرکز، شاہراہ فیصل، کراچی پاکستان میں واقع عمینی کے رجسٹر ڈدفتر میں،اورویڈیولنک کی سہولت کے ذریعے درج ذیل کاروبار کولین دین کرنے کے لیے:

#### عام كاروبار

1. 30 جون 2025 کو ختم ہونے والے سال کے لیے کمپنی کے آڈٹ شدہ غیر متفقہ الیاتی بیانات کو وصول کرنے ، ان پر غور کرنے اور اپنانے کے لیے آڈیٹر زاور ڈائر یکٹر ز
 کی رپورٹس اور چیئر مین کی جائزہ رپورٹ کے ساتھ۔
 کمپنیز ایکٹ 2017 کے سیکشن 22(7) کے مطابق ، کمپنی کے مالیاتی گوشواروں کو کمپنی کی ویب سائٹ پر اپ لوڈ کر دیا گیا ہے جے لنگ سے ڈاؤن لوڈ کیا جا سکتا ہے:

2. آڈیٹرز کی تقرری اور ان کے معاوضے کو طے کرنا۔ اراکین کو مطلع کیا جاتا ہے کہ بورڈ اور آڈٹ کمیٹی نے . 20 Chartered Accountants کی سمپنی آڈیٹر کے طور پر دوبارہ تقرری کی سفارش کی ہے۔ اکاؤنٹنٹس 30جون 2026کو ختم ہونے والے سال کے لیے سمپنی کے قانونی آڈیٹر زکے طور پر د

3. صدر کی اجازت سے کوئی اور معاملہ۔

بورڈ کے تھم سے

عبدالاحد کھتر ی تمپنی سیکرٹری

كراچى،07اكۆبر2025

### نوٹس:

1. کمپنی کی شیئر ٹرانسفر بک بدھ 22 اکتوبر 2025 تامنگل 28 اکتوبر 2025 (دونوں دن سمیت) تک بندرہے گی۔

https://www.blue-ex.com/corporate/financial-report

- 2. میٹنگ میں شرکت اور ووٹ دینے کا حقد اررکن کی دوسرے شخص کو اپنی طرف سے شرکت کرنے اور ووٹ دینے کے لیے اپناپراکسی مقرر کر سکتا ہے۔ کار اپوریٹ ادارے کے معاطم میں، بورڈ آف ڈائر یکٹر زکی قرار داد/پاور آف اٹارنی نمائندے کے دستخط کے ساتھ کمپنی کے پراکسی فارم کے ساتھ جمع کرائے جائیں گے۔پراکسیز، متاثر کن پراکسی ہونے کے لیے، میٹنگ کے انعقاد کے وقت سے 48 گھنٹے پہلے کمپنی کے رجسٹر ڈ آف میں موصول ہونا ضروری ہے۔
- 3. جن ممبران نے اپنے حصص سینٹر ل ڈپازٹری کمپنی آف پاکستان کمیٹڈ (CDC) میں جنع کرائے ہیں ان سے در خواست کی جاتی ہے کہ وہ اپنے اصل CNIC اکاؤنٹ اور شرکت کے نمبر لائمیں۔ایسے اراکین کومزید ہدایات پر عمل کرناہو گا جیسا کہ سیکیور ٹیزائیڈا پیچینج کمیشن آف پاکستان کے سرکلر نمبر امور خہ 26 جنوری 2000 میں دیا گیا ہے۔
  - 4. اراکین کو کمپنی کے ساتھ تمام خطو کتابت میں اور میٹنگ میں شرکت کے وقت اپنے فولیونمبر کاحوالہ دیناچا ہے۔

- 6. کمپینز (پوشل بیک)ریگولیشنز، 2018 کے مطابق ڈائر کیٹر زکے انتخاب کے مقصد کے لیے اور کمپینز ایکٹ 2017 کے سیشن 143 اور 144 کے تقاضوں سے مشروط کسی دوسرے ایجبٹر سے کے ذریعے واٹ موڈ کے ذریعے ووٹ موابط میں موجود تقاضوں اور طریقہ کار کے مطابق۔ ڈالنا ہے، مذکورہ ضوابط میں موجود تقاضوں اور طریقہ کار کے مطابق۔
  - 7. ان شيئر ہولڈرز کونوٹس جنہوں نے انجی تک CNIC فراہم نہیں کیاہے:

جن شیئر ہولڈرز نے ابھی تک اپنے CNICs کی کابیاں فراہم نہیں کی ہیں انہیں ایک بار پھر مشورہ دیاجاتا ہے کہ وہ جلداز جلدا پنے CNICs کی تصدیق شدہ کابیاں (اگر پہلے سے فراہم نہیں کی گئی ہیں) براہ راست ہمارے آزاد شیئرر جسٹرار کواویر نوٹ نمبر 1 میں دیئے گئے ہے پر فراہم کریں

## 8. ای میل کے ذریعے مالی بیان کی تقتیم (اختیاری)

کمپنیزا یک 2017 کے سیکشن 22(6) کی دفعات کے مطابق، کمپنیوں کواجازت ہے کہ وہ اپنے سالانہ مالیاتی گو شواروں کے ساتھ آڈیٹر کی رپورٹ، ڈائر یکٹر ز کی جائزہ رپورٹ وغیرہ ("سالانہ رپورٹ") اور سالانہ رپورٹ انوٹس ("نوٹس") اپنے شیئر ہولڈرز کوای میل کے ذریعے بھیجیں۔ شیئر ہولڈرز، جو کمپنی کی سالانہ رپورٹ اور سالانہ جزل میٹنگ کانوٹس ("نوٹس") اپنے شیئر ہولڈرز کوای میل کے ذریعے بھیجیں۔ شیئر ایکٹر انک کمیونیکیشن کنسنٹ فارم" (کمپنی کی ویب سائٹ پر دستیاب) کمپنی میٹنگ کانوٹس بذریعہ ای میٹنگ کی ویب سائٹ پر دستیاب کمپنی کے شیئر رجسٹر ارکوفراہم کریں۔ 30 جون 2025 کو ختم ہونے والے سال کے لیے کمپنی کے آڈٹ شدہ الیائی گوشواروں کو بھی کمپنی کی ویب سائٹ پر دستیاب کردیا گیا ہے۔

#### 9. الكثرانك ۋيويدند مينديك

ایکٹ کے سیکشن 242 کے تحت، تمام درج کمپنیوں کے لیے لاز می ہے کہ وہ اپنے شیئر ہولڈرز کوالیکٹر انک موڈ کے ذریعے براہ راست حقد ارشیئر ہولڈرز کے نامز دکر دہ پینک اکاؤنٹ میں نقذ ڈیویڈنڈ اداکریں۔ براہ راست اپنے بینک اکاؤنٹ میں ڈیویڈنڈ حاصل کرنے کے لیے، شیئر ہولڈرز سے درخواست کی جاتی ہے کہ وہ ممپنیٰ کی ویب سائٹ پر دستیاب کیش ڈیویڈنڈ کے الیکٹر انک کریڈ نے کے لیے شیئر ہولڈر انفار ملیٹنڈ کو درست CNIC معاملے میں، می ڈی می شیئر زر جسٹر ارسر وسز کمیٹر کے ورست کاؤنٹ کی کا پی کے ساتھ دستخط شدہ جیجیں۔ می ڈی می میں مصص رکھنے کی صورت میں، کیٹر انک ڈیویڈنڈ مینٹریٹ فارم براہ راست شیئر ہولڈر کے بروکر زاشر یک اس ورسز کی میں الکٹر انک ڈیویڈنڈ کیادا نیک روسنے پر مجبور ہوگی۔

### 10. ۋىدىدندىرود مولدنگ قىكىس

ائکم ٹیکس آرڈیننس، 2001 کے پہلے شیرول کے حصہ III کے ڈویژن I کے ساتھ پڑھے گئے سیکشن 150 کی تغیل میں،" فائلر"اور" نان فائلر" شیئر ہولڈرز کے لیے بالترتیب % 15 اور 30% پر ڈیویڈنڈ کی آمدنی پر ود ہولڈ نگ ٹیکسس کا ٹاجائے گا۔ ایک " فائلر" ایک ٹیکسس دہندہ ہے جس کا نام ایف بی آرکی طرف ہے و قانو قا جاری کر دہ ایکٹو ٹیکسس پیئرز لسٹ (ATL) میں ظاہر ہوتا ہے اور " نان فائلر کے علاوہ کوئی دو سرا شخص ہوتا ہے۔ سمپنی کو فائلرز کے لیے 15% ٹیکسس ود ہولڈ کرنے کے قابل بنانے کے لیے، تمام شیئر ہولڈرز کو مشورہ دیاجاتا ہے کہ وہ اس بات کو بیتین کہ ان کے نام FBR کی ویب سائٹ پر تازہ ترین دستیاب ATL میں ظاہر ہوں، بصورت دیگر نان فائلرز کے لیے ان کے کیش ڈیویڈنڈ پر بھی کی جب ایک درست ٹیکس استثنا کی اجازت صرف اس صورت میں دی جائے گی جب ایک درست ٹیکس استثنا کی اجازت صرف اس صورت میں دی جائے گی جب ایک درست ٹیکس استثنا کی اجازت کر نمی گاہا کہ کائی کمپینی کے شیئر زر جسٹرار ہی و کی تی شیئر زر جسٹرار ہر وسز لمیڈیڈ، کو بک بند ہونے کے پہلے دن تک دستیاب کردی جائے۔

#### 11. غير دعويدار ڏيويدند

ایکٹ کے سیشن 244کی شق کے مطابق، کمپنی کی طرف سے جاری کردہ کوئی بھی حصص، یاڈیویڈنڈ جواس تاریخ سے 3 سال کی مدت تک بغیر دعویٰ کے باتی رہ گیا ہے جس پر سیہ واجب الادااور قابل ادائیگ ہے، حصص یافتگان کو اپنادعو کی دائر کرنے کے لیے نوٹس جاری کرنے کے بعد وفاقی حکومت کے کریڈٹ کے لیے ایس ای می پی کے پاس جمع کرانا ضروری ہے۔ جاری کردہ حصص کی تفصیلات، اور کمپنی کی طرف سے اعلان کردہ ڈیویڈنڈ جو 3 سال سے زائد عرصے سے واجب الادائیں شیئر ہولڈرز کو بھیج دیے گئے۔ شیئر ہولڈرز کے سیمر ہولڈرز کو بھیج دیے گئے۔ شیئر ہولڈرز کے دواست کی جاتی ہے کہ وہ اس بات کو بھینی بنائیں کہ ان کے غیر دعویٰ شدہ ڈیویڈنڈاور شیئرز کے دعوے فوری طور پر درج کیے جائیں۔ اگر مقررہ وقت میں کمپنی کے پاس کوئی دعویٰ حصص جمع دعوئادرج نہیں کیا جاتا ہے تو، کمپنی، اخبار میں نوٹس دینے کے بعد، ایکٹ کے سیکشن 244(2) کے تحت وفاقی حکومت کے پاس غیر دعوی شدہ /غیر ادا شدہ رقم اور حصص جمع کرنے کے لیے آگے بڑھے گی۔

#### 12. زلوة كااعلان (CZ-50)

ز کوۃ کی لازمی کو تی ہے استثنی کادعو کی کرنے کے لیے، حصص یافت کان سے درخواست ہے کہ وہ ز کوۃ اعلامیہ فارم "CZ-50" کی ایک نوٹر ائز شدہ کا پی NJSP پر 50/-روپے کے مہینی کے شیئر رجسٹر ار، CDC شیئر زرجسٹر ارسر وسز لمیٹڈ، کو بک بند ہونے کے پہلے دن تک جمع کرائیں۔اگر حصص غیر منقولہ شکل میں رکھے گئے ہیں تواس طرح کے ز کوۃ اعلامیہ فارم (CZ-50) کو شیئر ہولڈر رکے سی ڈی سی اکاؤنٹ میں ،ان کے شراکت دار / سرمایہ کاراکاؤنٹ کی خدمات کے ذریعے اپ لوڈ کر ناچا ہے۔ مزید برآل، غیر مسلم شیئر ہولڈر ز کو بھی کمپنی کے شیئر رجسٹر ارکے پاس حصص کے فنزیکل سر شینگیٹس میں یاسی ڈی س کے شریک/سرمایہ کاراکاؤنٹ کی خدمات کے ساتھ اثبات کی تصدیق فاکل کرنے کی

ضرورت ہے اگر حصص غیر قانونی شکل میں ہوں۔ زکوۃ کی کٹوتی سے کوئی استثنیٰ نہیں دیا جائے گاجب تک کہ مندرجہ بالا تمام پہلوؤں سے مکمل دستاویزات دستیاب نہ کر دی جائیں۔

# 13. تحائف کی ممانعت

2018 کے سر کلر 2 کے ساتھ پڑھے گئے ایک کی دفعہ 185 کی تغییل میں، مور خہ 90 فروری 2018، اور 2025، اور 8.R.O. 452(I)/2025 مور خہ 17 مارچ 2025 کے ساتھ پڑھے گئے ایک کی دفعہ 185 کی تغییل میں یاس کے سلسلے میں جھس یافتگان کو تحائف (ٹوکن/کو پن/لنچ/ئیک وے اپنیکز) کے بدلے تحائف یام اعات فراہم کرنے سے سختی سے منع کیا ہے۔

#### Chairman's Review Report

#### Dear Shareholders,

On behalf of the Board of Directors, I am pleased to present the Chairman's Review for the year ended June 30, 2025. This has been a year marked by resilience, adaptation, and progress, despite a challenging domestic and global backdrop.

The fiscal year unfolded against a landscape of global uncertainties, regional complexities, and shifting local economic conditions. While macroeconomic headwinds such as inflation, currency fluctuations, and geopolitical risks posed significant challenges, the period also reflected early signs of stabilization and renewed investor confidence. Against this environment, your Company demonstrated resilience, agility, and disciplined execution, underpinned by a commitment to long-term, sustainable growth.

The courier and e-commerce logistics industry continued its rapid transformation, shaped by evolving consumer behavior, accelerated digital adoption, and the growth of online marketplaces. During the year, your Company strengthened its market leadership by focusing on three core pillars: **service excellence**, **operational efficiency**, **and digital innovation**. Investments in technology, route optimization, and last-mile delivery solutions enabled us to enhance service quality while controlling costs. Strategic partnerships with leading e-commerce platforms and SMEs further reinforced our position as their trusted growth partner.

In parallel, our **international freight business** delivered significant progress despite the volatility of global trade flows. Rising fuel costs, margin pressures, and shifting trade lanes demanded agility and foresight. By leveraging global partnerships and expanding multimodal solutions across air and sea, we ensured seamless connectivity for our customers' supply chains. These initiatives not only supported Pakistan's trade flows but also positioned your Company as a reliable logistics partner in regional and international markets.

Financially, the Company balanced external pressures with disciplined strategy. Despite margin challenges, we sustained healthy revenue growth, improved customer retention, and laid the foundation for future scalability. Our strong balance sheet allows continued investment in infrastructure, automation, and sustainability—ensuring readiness for long-term opportunities.

Looking ahead, we remain confident in the growth trajectory of Pakistan's e-commerce and logistics sectors. With a clear strategy, robust governance, and an experienced management team, your Company is well positioned to capture emerging opportunities, enhance customer value, and deliver sustainable returns to shareholders.

In line with our vision to enhance shareholder value, the Company is near completion of the process of migration to the **Main Board of the Pakistan Stock Exchange** from **GEM Board**. Regulatory approvals have been secured, and the transition is expected to be completed in the

coming weeks. This move will not only enhance the visibility and liquidity of the Company's shares but also allow investors to better reflect its performance and growth potential.

Effective governance remains a cornerstone of our success. The Board has established a transparent system of compliance with best practices, reinforced through a strong Code of Conduct. The Board and its committees remain actively engaged in identifying risks, guiding management, and formalizing strategies to navigate challenges while building long-term resilience. Our outsourced **Internal Audit function**, **led by KPMG**, continues to strengthen controls, ensure compliance, and support continuous improvement through quarterly reviews with the Audit Committee.

Equally, we remain deeply committed to our employees by investing in safe, healthy, and supportive working conditions, fostering a culture of accountability, performance, and innovation.

On behalf of the Board, I extend my sincere gratitude to our employees, whose dedication underpins every success. I also thank our shareholders, customers, regulators, bankers, suppliers, and business partners for their continued trust and support. With Allah's blessings, we look forward to the year ahead with confidence in our ability to overcome challenges, unlock new opportunities, and build a stronger, future-ready Blue-Ex Limited.

Danish Elahi Acting Chairman

Karachi: October 7, 2025

# چيئر مين جائزه رپورك

# محترم شيئر ہولڈرز،

بورڈ آفڈ ائر کیٹرز کی جانب ہے، مجھے30 جون 2025 کوختم ہونے والے سال کے لیے چیئر مین کا جائزہ پیش کرتے ہوئے خوشی ہور ہی ہے۔ یہ ایک چیلنجنگ ملکی اور عالمی پس منظر کے باوجو دکیک، موافقت اور پیشرفت کا سال رہاہے۔

مالی سال ایک ایسے منظر نامے میں سامنے آیا جو عالمی غیریقینی صورتحال، علاقائی پیچید گیوں، اور مقامی اقتصادی حالات میں تبدیلیوں سے عبارت تھا۔ جب کہ مہزگائی، کرنسی کے اتار چڑھاؤ، اور جغرافیائی سیاسی خطرات جیسے میکرواکنا مک ہیڈوائنڈزنے اہم چیلنجز کا سامنا کیا، پیدمدت استحکام اور سرمایہ کاروں کے اعتاد کی تجدید کی ابتدائی علامات کو بھی ظاہر کرتی ہے۔ اس ماحول کے خلاف، آپ کی کمپنی نے ثابت قدمی، اور نظم وضبط کے ساتھ عملدر آمد کا مظاہر ہ کیا، جو طویل المدتی اور پائیدار ترقی کے عزم سے عبارت تھا۔

کورئیراورای کامرس لاجسٹکس کی صنعت نے اپنی تیزر قار تبدیلی کو جاری رکھا، جس کی تشکیل صار فین کے رویے ، تیزر قار ڈیجیٹل اپنانے ،اور آن لائن بازاروں کی ترقی کی وجہ سے ہوئی ہے۔ سال کے دوران ، آپ کی سمپنی نے تین بنیادی ستونوں پر توجہ مر کوز کرتے ہوئے اپنی مارکیٹ کی قیادت کو مضبوط کیا: سروس کی عمدہ کار کردگی ، آپر بیشل کار کردگی ،اور ڈیجیٹل اختراع۔ ٹیکنالو جی میں سرمایہ کاری ،راستے کی اصلاح ،اور آخری میل کی ترسیل کے حل نے ہمیں لاگت کو کنڑول کرتے ہوئے سروس کے معیار کو بڑھانے کے ساتھ اسٹریٹجک شراکت داریوں نے ہمیں ان کے قابل اعتباد (SMEs) کے قابل بنایا۔ معروف ای کامرس پلیٹ فار مزاور چھوٹے ودر میانے درجے کے کاروباروں کے ساتھ اسٹریٹجک شراکت داری نے طور پر مزید مضبوط مقام فراہم کیا کے ساتھ اسٹریٹجک شراکت داری نے ان کے قابل اعتباد گروتھ پارٹیز کے طور پر ہماری پوزیشن کومزیدت SMEs تو تیاتی شراکت دارے طور پر مزید مضبوط مقام فراہم کیا

متوازی طور پر ، ہمارے بین الا قوامی مال بر داری کے کاروبار نے عالمی تجارتی بہاؤ کے اتار چڑھاؤ کے باوجود نمایاں پیش رفت کی۔ایند ھن کے بڑھتے ہوئے اخراجات ،مار جن کا دباؤ ،اور تجارتی راستوں کی تبدیلی نے چستی اور دوراندیشی کا مطالبہ کیا۔عالمی شراکت داری کا فائدہ اٹھاتے ہوئے اور ہوائی اور سمندر میں ملٹی موڈل سلوشنز کو وسعت دے کر ، ہم نے اپنے صارفین کی سپلائی چینز کے لیے ہموار را بطے کو یقینی بنایا۔ان اقدامات نے نہ صرف پاکستان کے تجارتی بہاؤ کو سہارا دیابلکہ آپ کی سمپنی کو علا قائی اور بین الا قوامی منڈیوں میں ایک قابل اعتاد لا جسٹکس یار ٹیز کے طور پر جگہ دی۔

مالی طور پر ، کمپنی نے نظم وضبط کی حکمت عملی کے ساتھ میر ونی دباؤ کو متوازن کیا۔مار جن چیلنجوں کے باوجود ،ہم نے آمدنی میں صحت منداضا فیہ ،بہتر کسٹمر بر قرار رکھا،اور مستقبل میں توسیع پذیری کی بنیادر کھی۔ہماری مضبوط بیلنس شیٹ بنیادی ڈھانچے ، آٹوملیشن،اور پائیداری میں مسلسل سرمایہ کاری کی اجازت دیتی ہے۔طویل مدتی مواقع کے لیے تیاری کو یقینی بناتی ہے۔

آگے دیکھتے ہوئے،ہم پاکستان کے ای کامر ساور لاجسٹکس کے شعبوں کی ترقی کی رفتار پر پراعتاد ہیں۔ایک واضح حکمت عملی،مضبوط گورننس،اورایک تجربہ کارانتظامی ٹیم کے ساتھ،آپ کی مکمپنی ابھرتے ہوئے مواقع کو حاصل کرنے،کسٹمرکی قدر کو بڑھانے،اور حصص یافتگان کو پائیدار منافع فراہم کرنے کے لیےاچھی پوزیشن میں ہے۔

خصص یافتگان کی قدر بڑھانے کے ہمارے و ژن کے مطابق، کمپنی جیم بور ڈسے پاکستان اسٹاک ایکھینج کے مین بور ڈمیں منتقلی کا عمل مکمل کرنے کے قریب ہے۔ ریگولیٹری منظوری حاصل کرلی گئی ہے، اور آنے والے ہفتوں میں منتقلی مکمل ہونے کی امید ہے۔ یہ اقدام نہ صرف کمپنی کے خصص کی مرئیت اور لیکویڈیٹی میں اضافہ کرے گا بلکہ سرمایہ کاروں کواس کی کارکردگی اور ترقی کی صلاحیت کو بہتر انداز میں ظاہر کرنے کاموقع بھی فراہم کرہے گا۔

موثر عمر انی ہماری کامیابی کاسنگ بنیاد ہے۔ بور ڈنے بہترین طرز عمل کی تعمیل کا ایک شفاف نظام قائم کیا ہے، جے مضبوط ضابطہ اخلاق کے ذریعے تقویت ملی ہے۔ بور ڈاوراس کی کمیٹیاں طویل مدتی کچک پیداکرتے ہوئے خطرات کی نشاند ہی کرنے، نظم و نسق کی رہنمائی، اور چیلنجوں کو نیویگیٹ کرنے کے لیے حکمت عملیوں کو باضابطہ بنانے میں سر گرم عمل کرتی ہے، کنٹولز کو مضبوط کرنے، تعمیل کو یقینی بنانے، اور آڈٹ ممیٹی کے ساتھ سہ ماہی جائزوں کے KPMG ہیں۔ ہمارا آؤٹ سورس اندرونی آڈٹ فنکشن، جس کی قیادت ذریعے مسلس بہتری کی حمایت جاری رکھے ہوئے ہے۔

کیسال طور پر ، ہم اپنے ملاز مین کے لیے محفوظ ، صحت مند ،اور معاون کام کرنے والے حالات میں سرمایہ کار ک کرکے ،جوابد ہی ، کار کردگی ،اور جدت طرازی کے کلیجر کو فروغ دیتے ہوئے پر عزم ہیں۔

بورڈ کی جانب سے، میں اپنے ملاز مین کا تہہ دل سے شکر یہ ادا کر تاہوں، جن کی لگن ہر کا میابی کی بنیاد ہے۔ میں اپنے شیئر ہولڈرز، صارفین ، ریگولیٹر ز، بینکرز، سپلا ئرز، اور کاروباری شر اکت داروں کے مسلسل اعتماد اور تعاون کے لیے ان کاشکریہ ادا کر تاہوں۔اللہ کے فضل سے، ہم چیلنجوں پر قابو پانے، نئے مواقع کھولنے، اور ایک مضبوط، مستقبل کے لیے تیار بلیو-ایکس لمیٹڈ بنانے کی اپنی صلاحت پر اعتماد کے ساتھ آنے والے سال کا افتظار کرتے ہیں۔



دانش الٰی

فائم مقام چيئر مين

كراچى:7اكتوبر2025

#### **Directors' Report - 2025**

The Directors of Blue-Ex Limited are pleased to present the Annual Report and the audited Unconsolidated and Consolidated Financial Statements for the year ended June 30, 2025.

Our company's operations range from Domestic Cargo, Domestic and International Courier, Warehouse and Freight businesses which provide an edge and core strength in this most competitive business sector for courier & freight. The Company innovative and diverse end-to-end solutions for its clientele help in achieving continuous better results on standalone and at group level which keeps the growth in business volumes with improved earnings and profitability.

Overall, the business achieved significantly better performance from previous year with a higher contribution from freight business which showed a growth of over 17% Y-o-Y basis. The courier & allied business along with International freight has been stable showing some growth despite head winds caused by disruptions in airline traffic and regional conflicts

Your Board is pleased to report that the management worked untiringly to keep controls on direct costs of doing businesses and tit was reflected in the healthier growth in gross margins, which showed 16% jump from last year on consolidated basis while 18% on standalone basis. This had happened with strategic moves to efficiently utilizing resources of both airlines and road network. The profit after tax was 18% higher than corresponding period on standalone basis.

The results were achieved despite economic challenges, higher costs of doing business, USD to PKR parity, certain restrictions on imports and price competition in domestic courier business. During the period, the Company showed significant business growth on its domestic cargo segment with its valued partner – Fly Jinnah and further strengthened the cargo business as first full year of operations were completed since it entered into this agreement. The Company is fully committed to the low-cost model as a Cargo GSA which is helping in garnering new business and at improved costs efficiency for its partner airline.

The contribution from e-com business has provided a cost-efficient input in higher volume of shipments moved by the Company across Pakistan through its domestic network with continuously improving revenue and controlled costs elements. The diversification and innovative solutions are continuously being developed by the management under the advice of the Board aiming to address the economic headwinds and throughout the year, it consistently worked to serve its clientele with more robust business solutions through better technology, efficient operational network and introducing new products to meet continuous demand of its valued clientele.

The freight business is continuously growing and results depict a clear view of the future as the Company on overall basis is making moves to expand international outreach with new partners in Europe, Far East and North America. The subsidiaries are providing desired results which

are augmenting the strength of diverse business vertical for Blue-Ex as parent company thus deriving sustainability in medium to long term future.

#### **Economy Review**

During FY 2024–25, Pakistan's economy navigated a phase of cautious stabilization amid global uncertainties, regional complexities, and structural domestic challenges. Fiscal consolidation measures, high policy rates, and external account reforms, supported by multilateral inflows, helped restore a degree of macroeconomic stability. GDP growth for the year was around 2.6%, reflecting modest recovery led by agriculture and services, while industrial activity remained under pressure due to high energy costs and financing constraints. Inflation, though moderating from the previous year, remained elevated, averaging around 6–7%, while the policy rate was gradually reduced to 11% to stimulate growth. The external sector benefited from a narrowing current account balance, supported by remittances and controlled imports, with the year closing on a USD 2.1 billion current account surplus.

Beyond economic indicators, environmental shocks emerged as a defining challenge during the year. The recent 2025 monsoon floods inflicted estimated economic losses of around USD 1.4 billion ( $\approx$ 0.33% of GDP), with agriculture hardest hit. Infrastructure damage, including roads and bridges, disrupted transport and supply chains, further amplifying costs for industries dependent on reliable connectivity.

For the **logistics and courier sector**, these environmental challenges translated into **operational hurdles**:

- Flood-related **road closures and delays** affected first-mile and last-mile delivery timelines.
- Rising fuel costs, compounded by disrupted transport routes, increased cost pressures.
- Supply chain bottlenecks led to seasonal volume surges, requiring adaptive route optimization and greater reliance on technology-driven solutions.

Looking forward, environmental risks are expected to remain a recurring factor for Pakistan's economy. Building climate-resilient infrastructure, investing in digital platforms for real-time route and supply chain management, and strengthening multimodal freight capabilities will be essential for the logistics industry to adapt and thrive in a climate-sensitive environment.

#### **Sector Review**

Pakistan's logistics and e-commerce sector continues to demonstrate resilience and growth potential despite macroeconomic challenges. The e-commerce market, estimated at PKR 130–140 billion in FY 2025, is expanding at a double-digit CAGR, driven by increasing internet penetration (now exceeding 130 million broadband users), growing adoption of digital payments, and the rising demand for doorstep delivery.

The logistics backbone of this growth remains critical. Courier and cargo operators are facing pressures from elevated fuel costs, higher import duties on vehicles and spare parts, and infrastructural bottlenecks. At the same time, the sector is benefiting from technology-driven efficiencies such as real-time shipment tracking, route optimization, and integration with online marketplaces.

The Government's emphasis on **Digital Pakistan**, coupled with State Bank's initiatives to encourage **cashless transactions**, is fostering a more conducive environment for e-commerce growth. However, persistent challenges such as inadequate warehousing facilities, fragmented last-mile delivery networks, and environmental disruptions — including recent floods affecting road connectivity — continue to test industry players.

For logistics providers aligned with e-commerce, opportunities lie in **cross-border trade facilitation**, **same-day delivery models**, and **green logistics solutions**. Companies that invest in technology adoption, supply chain resilience, and sustainable operations will be best positioned to capture the next wave of growth.

As explained above, our Company with its diversified portfolio of business revenue streams from e-com & fulfilment to international express to freight to domestic cargo has a clear edge on its competitors and it is continuously aimed for prudently managing the current business while looking around to expand the business through partnerships, and stable business volumes.

The International Express Courier Business alliance with Aramex LLC, the Dubai listed international courier company, has time & again provided a growth trajectory for the company in the mid to long term. Having this alliance with Aramex provides the Company to take its local customers to international markets, providing them a full roundup of services that help in building new businesses and allows Blue-Ex better volumes and margins. This diverse business model has always been welcomed by its clientele and they understood the impact of rising costs while also having seen low quality service provision by competitors, opted for a higher quality of services, wider geographical reach and technological edge with Blue-Ex.

#### Migration to Main Board - Pakistan Stock Exchange

The Company earlier informed about its plans to migrate from existing GEM Board of PSX to Main Board to broaden its shareholders' interest in performance of the Company. We are pleased to inform the shareholders that all approvals and formalities have been recently completed and aims to move in next few weeks to the Main Board with an issue of other than rights for general public. The Board appreciates and thankful to the consideration of PSX and SECP in bringing the first approval of migration of a GEM Board listed Company to Main Board.

#### **Company Performance**

During the year 2024-25 profit after tax stood at Rs. 89.89 million as compared to Rs. 75.74 million reported last year on a standalone basis.

The brief summary of the unconsolidated financial highlights for the year ended June 30, 2025 and 2024 is as under:

	2025	2025	2024	2024
	Consolidated	Unconsolidated	Consolidated	Unconsolidated
Income - courier and allied services	657,144,936	656,992,947	742,854,407	742,041,113
International freight	624,024,753	485,468,885	542,415,248	423,712,563
Commission income	61,550,492	427,679	67,911,479	275,680
Cost of sales - courier and allied services	(820,725,529)	(838,130,063)	(908,871,985)	(908,871,989)
Gross Profit	521,994,652	304,759,448	444,309,149	257,157,367
General and administrative expenses	(330,949,719)	(170,802,694)	(308,491,439)	(158,995,738)
Marketing and selling expenses	(11,287,349)	(7,885,026)	(9,833,620)	(5,868,898)
Impairment of financial asset	(1,913,136)	(1,913,136)	(1,051,869)	(1,051,869)
Operating profit	177,844,448	124,158,592	124,932,221	91,240,862
Other income	9,825,086	7,775,712	30,217,848	22,950,196
Finance and other costs	(45,966,272)	(14,435,098)	(38,470,186)	(13,026,934)
Profit before taxation	141,703,262	117,499,206	116,679,883	101,164,124
Taxation	(41,770,974)	(27,607,419)	(30,300,628)	(25,422,398)
Profit after tax	99,932,288	89,891,787	86,379,255	75,741,726
Earnings per share - basic & diluted	3.64	3.28	3.15	2.76

#### **EBITDA Performance**

During the year the company posted unconsolidated EBITDA of Rs. 187.01 million compared to Rs. 161.65 last year and in the same period a consolidated EBITDA of Rs 251.73 million during this year compared to 210.37 million.

#### Reclassification and Restatement 2025 and 2024

In order to make it more defined, user friendly and reflect the operations of the company after attributable costs as most pertinent to conducting such operations while not attributing as being part of the gross margins of the revenue earned by the Company, it was prudent to present the revenues and costs elements accordingly. Further, certain estimates regarding the realization of future cost of taxation were revisited and therefore, the deferred tax impact of such elements in assets were recomputed that required a restatement of the relevant amounts in balance sheet and Statement of Profit & loss for year ended June 30, 2024 as identified in note 3.2 to financial statements. As per IFRS requirements, the statement of financial position for year ended 2023 is also presented for better understanding.

#### **Objectives and Corporate Strategy**

We are committed to mounting good asset quality portfolio and continuously build the Company at sound footing with diversified pool of income stream. The key elements of our corporate strategy have been to effectively employ available resources and maximize profitability while managing and mitigating related risks.

The Company is following up to explore local e-ecommerce segment with better services, adding new products and a much wider reach to provide sound and satisfactory services to its customers. Further, it is more focused and aimed towards international segment with Aramex for capturing a larger market share for both inbound and outbound services.

#### Liquidity, Cash Flows and financing arrangement

The Company has an effective cash management system, powered by a team of dedicated and competent employees, preparing forecasts and regularly monitoring Company's cash needs. Inflows and outflows of cash and other liquid assets, including investments, are managed on net adjusted return basis.

#### **Capital Structure**

Shareholders' fund at the year-end totaled Rs. 1,069.9 million. The liquidity position of the Company remains strong with a year-end current ratio of 3.8.

#### Risk management & Strategy for Mitigating Risks

The Company also manages a portfolio of short-term investments, made after thorough financial evaluation. The credit risk in short term investments is minimized through diversification in investments among highly rated money market mutual funds. Short-term investments include highly rated money market mutual funds.

#### Credit risk

Credit risk represents the risk of a loss if the counterparties fail to perform as contracted. The Company's credit risk mainly arises from deposits with banks, loan to employees, Investments in mutual funds and trade and other receivables. For banks and financial institutions, management keeps deposits with reputed institutions. For investment in mutual funds, management keeps surplus funds in high rated mutual funds. Credit risk on account of dividend receivable is minimal due to the statutory protection. The risk of default in these transactions is considered minimal due to inherent systematic measures taken therein. Further, risk of investment in mutual funds is also minimal as Company is exposed to high rated money market funds for liquidity management.

#### Market risk

Market risk is the risk of change in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return. However, the Company is exposed to interest rate risk and equity price risk.

The Company is exposed to market risk with respect to its investments, long term loans, short term deposits and bank balances. The Company limits market risk by maintaining a diversified portfolio and by continuous monitoring of developments in the equity market. The market risks associated with the Company's business activities are interest rate risk and price risk. The Company is not exposed to material currency risk.

#### Foreign currency risk

The Company is not exposed to risk from foreign currency exchange rate fluctuations.

#### **Relationships with Stakeholders**

The Company recognizes and respects the rights of each and every stakeholder including shareholders, employees, creditors, local communities and others. The Company encourages active participation of shareholders in all general meetings of the Company and values their views towards better governance and operational management. The Company is also aware of its legal and constructive obligations towards its stakeholders where it operates and takes proper actions to timely respond to their expectations after taking into account a realistic view of their interests associated with the Company.

#### **Information Technology**

We strongly believe that future of logistics & courier sector is highly linked to the best use of technological advancement. The Company is well invested in developing newer solutions for its external and internal

users to achieve better market share, for better work experience and implementations of sound techniques for controls of risks. This focus on better technological solutions which have become benchmark for industry, the operational capabilities of the Company continuously improve with much effective internal controls and management information system.

#### **Human Resources Development & Succession Planning**

The business model of the Company is human resource intensive. The Company has employed experienced and qualified human resources to meet the challenges ahead. Company also plans to strengthen its team, use employee performance evaluation methods and benchmark surveys to further strengthen organization structure and effectiveness.

The Company not only attracts the best talent but also grooms and develops their abilities for future leadership roles. The Company believes in empowering employees by providing them with challenging opportunities to enhance their potential and develop their abilities. Clear roles and job descriptions are defined, based on which, succession plan will be prepared for sensitive and critical positions in the Company.

#### **Internal Control**

The internal control framework has been effectively implemented through an outsource partner (KPMG) for Internal Audit function which is independent of the External Audit function. The Company's system of internal control is sound in design and has been continually evaluated for effectiveness and adequacy. The Audit Committee has ensured the achievement of operational, compliance, risk management, financial reporting and control objectives, safeguarding of the assets of the Company and the shareholders' wealth at all levels within the Company.

The Internal Audit function has carried out its duties under the Audit Plan defined by the Board Audit Committee. The Audit Committee has reviewed material Internal Audit findings, taking appropriate action or bringing the matters to the Board's attention where required. Coordination between the External and Internal Auditors was facilitated to ensure efficiency and contribution to the Company's objectives, including a reliable financial reporting system and compliance with laws and regulations.

#### **Energy Conservation**

The Company's energy conversation measures include usage of LEDs all around the Company areas and shutting down auxiliaries and equipment's wherever possible. It is also exploring to use solar panels for its offices across the country to reduce dependence on local utility providers as well as towards sustainable form of energy.

#### Occupational Health, Safety & Environment Protection

We are committed to achieve excellence in health, safety and environment across our business. The Company maintains a safe working environment and takes responsibility for the health and wellbeing of its staff and stakeholders.

#### **Corporate Relations**

Corporate relations promote efficiency, productivity and decent work. Indeed, a participative and mutually respecting relations, advance cooperation, enhance productivity and promote trust thereby reducing dislike and exploitation. During the year recreational and motivational activities in the form of football matches were organized with other institutions.

#### **Business Ethics and Anti-Corruption Measures**

It is a fundamental policy of the Company to conduct its business with honesty, integrity and in accordance with the highest ethical and legal standards. Unethical practices of any sort are not to find their way into our business. All employees must act at all times in the interest of Company's shareholders and no employee shall ever commit an illegal or an unethical act, or instruct and encourage another employee to do so.

The Company has communicated the Code of Conduct to all its directors and employees and has also placed it on its website.

#### **Related Party Transactions**

During the year, all transactions made with associated companies/related parties were duly recommended by Board's Audit Committee and approved by the Board of Directors of the Company. All transactions with related parties are on arm's length basis.

#### **Board of Directors**

The total numbers of Directors are seven (07) as per the following:

a. Male: 04b. Female: 03

The composition of board is as follows:

Category	Names
Non-executive Directors	Arif Elahi Danish Elahi Safina Danish Elahi Mufti Najeeb Khan
Independent Directors	Naveen Ahmed Nadine Malik Almani
Executive Directors	Ali Aamer Baxamoosa
Female Directors	Safina Danish Elahi Nadine Malik Almani Naveen Ahmed

#### **Conflict of Interest among BOD Members**

Any conflict of interest is managed as per provisions of the Company's Code of Conduct for Directors, Acts, and rules and regulations of SECP and Pakistan Stock Exchange.

#### **CEO Performance Review**

The Board continuously review performance of the CEO against pre-determined operational and strategic goals. The Board adopts the monitoring role, giving full authority to the CEO to manage the Company, implement strategic decisions and policies of the Board and align the Company's direction.

#### **Directors' Remuneration Policy**

The remuneration of the directors shall from time to time be determined by the Board in accordance with the articles of association and subject to the provisions of the Companies Act, 2017.

#### **Directors' Training Program**

All seven directors have a minimum of fourteen years of education. All the directors have obtained certification under the directors' training program stipulated in the Listed Companies (Code of Corporate Governance) Regulations, 2019 except one director whose director training program is in progress at PICG.

#### **Board Meetings**

During the year under review, seven (7) meetings of the Board of Directors were held, which were presided over by the Chairman. The Chief Financial Officer and Company Secretary also

attended the meetings required by the Listed Companies (Code of Corporate Governance) Regulations, 2019. Attendance by each director was as follows:

Name of Director	No. of meetings held	No. of meetings attended
Arif Elahi (Chairman / Director)	5	0
Mr. Danish Elahi (Director)	5	5
Mrs. Safina Danish Elahi (Director)	5	3
Mrs. Naveen Ahmed (Director)	5	5
Mrs. Nadine Malik Almani (Director)	5	5
Mr. M. Najeeb Khan (Director)	5	3
Mr. Imran Baxamoosa (CEO)	5	5
Mr. Ali Aamer Baxamoosa (Director)	5	5

#### **Board Audit Committee Meetings**

Name of Member	No.of meetings held	No. of meetings attended
Mrs. Naveen Ahmed (Chairperson)	4	3
Danish Elahi (Member)	4	4
Nadine Malik Almani (Member)	4	2

#### **Board HR & Remuneration Committee Meetings**

The committee had six (6) online meetings to address staff-related issues. All members attended all the sessions.

#### **Code of Conduct**

The board of directors adopted the Code of Conduct for Directors and for employees and the same has been circulated to board members and employees in terms of requirement of the Listed Companies (Code of Corporate Governance) Regulations, 2019. The code of conduct is also placed at the company's website.

#### Diversity, equality and inclusion (DEI)

Diversity and inclusion remain a cornerstone of BLX's strategic vision. The management is working on a comprehensive DEI policy that will be introduced, grounded in industry benchmarks and global best practices. This framework will drive measurable outcomes and fosters an equitable workplace. For the year ended June 30, 2025, the Company reported a Mean Gender Pay Gap of 22.2% and a Median Gender Pay Gap of 22.2%. We acknowledge the need for continued progress and remain committed to reducing these gaps by enabling equal opportunities for growth and leadership.

Additionally, the Company has Protection Against Harassment Policy in line with the

prevailing laws and regulations, strengthening safeguards against discrimination and harassment, and reinforcing a safe and respectful work environment.

#### **Board's Remuneration Policy**

The Company has a well-defined Board of Directors Remuneration Policy in place, which outlines the framework for determining compensation for directors participating in Board and sub-committee meetings. In accordance with the policy, independent directors, subject to Board approval, are entitled to receive remuneration for their attendance at these meetings. Disclosure with regards to remuneration of each director and chief executive officer is given in note 34 of unconsolidated financial statements

#### **Corporate and Financial Reporting Framework**

- a) The financial statements prepared by the management of the Company, present fairly its State of Affairs, the Results of its Operations, Cash Flows and Statement of Changes in Equity.
- b) The Company has maintained proper books of accounts as required under the Companies Act, 2017.
- c) The Company has followed consistent and appropriate accounting policies in the preparation of the financial statements. All changes, wherever made during the year have been adequately disclosed and accounting estimates are on the basis of prudent and reasonable judgment.
- d) The International Financial Reporting Standards (IFRS), as applicable in Pakistan, have been followed in the preparation of financial statements and any departure there from has been adequately disclosed.
- e) The system of internal control is sound in design and has been effectively implemented and monitored.
- f) The fundamentals of the Company are strong and it has the ability to continue as a going concern free from uncertainties.
- g) The Company has followed the best practices of the Corporate Governance as laid down in the Listed Companies (Code of Corporate Governance) Regulations, 2019 and there has been no material departure there from.
- h) There are no statutory payments on account of taxes, duties, levies and charges which are outstanding except in the ordinary course of business and described in the financial statements.
- i) The fair value of investments of the Provident Fund as maintained by the Company disclosed in accounts as on June 30, 2025 is Rs. 4.29 million.
- j) All of the company directors are Certified Directors under Directors' Training Program (DTP) from approved institutes as prescribed by SECP except one director whose DTP course is in progress.

#### **Ownership**

As at June 30, 2025, there were 258 shareholders on the record of the Company.

#### **Pattern of Shareholding**

The pattern of Shareholding of the Company as at June 30, 2025, along with pattern of shareholding of certain classes of shareholders whose disclosure is required under the reporting framework is shown in the shareholding section of this report.

#### **Auditors**

The present auditors M/s. Crowe Hussain Chaudhury & Co. Chartered Accountants being eligible, has provided their consent for appointment at the forthcoming annual general meeting. The Audit Committee has recommended the appointment of M/s. Crowe Hussain Chaudhury & Co. Chartered Accountants as Statutory Auditors of the company for the year ending June 30, 2026.

#### Key operating and financial data

A Statement summarizing the key financial and operating data for the last five years along with the current year is included in the report.

#### **Forward Looking Information**

The IMF has projected GDP growth of 3.6% for FY2026. While the overall business environment is expected to remain challenging due to increasing competition in the logistics sector, there are also signs of cautious optimism. Inflation trending downward and will ease borrowing costs and encourage new investments activity. In an economy experiencing steady but modest growth, tough competition and no barrier of entry persist, the returns from the existing customer base may moderate compared to previous years. The recent floods in Pakistan further added uncertainty, with impact assessment still underway.

The Company remains committed to navigating these dynamics by broadening access to new innovations & solutions, deepening its engagement with SME and MSME sectors and leveraging innovative products to strengthen resilience and create long-term value for all stakeholders.

#### Acknowledgement

We would like to thank all our stakeholders, especially our valued investors, who have placed their confidence in us and also appreciate the efforts put in by the management team for their unswerving commitment and hard work. The Board would also like to place its appreciation for the Securities & Exchange Commission of Pakistan, State Bank of Pakistan and the management of the Pakistan Stock Exchange for their continued support and cooperation.

On behalf of the Board of Directors of Blue-Ex Limited

Danish Elahi Director

Karachi: October 7, 2025

Imran Baxamoosa Chief Executive Officer

# ڈائر یکٹرر بورٹ

بلیو-ایکس لمیٹٹر کے ڈائر کیٹر ز30 جون 2025 کو ختم ہونے والے سال کے لیے سالانہ رپورٹ اور آڈٹ شدہ غیر متفقہ اور مجموعی مالیاتی بیانات پیش کرنے پر خوش ہیں۔ ہماری سمپنی کے آپریشنز ڈومیسٹک کار گو، ڈومیسٹک اور انٹر نیشنل کورئیر، ویئر ہاؤس اور فریٹ کے کار وبارسے ہوتے ہیں جو کورئیر اور فریٹ کے لیے اس انتہائی مسابقتی کار وباری شعبے میں ایک برتری اور بنیادی طاقت فراہم کرتے ہیں۔ کمپنی کے جدید اور متنوع اینڈ ٹو اینڈ حل اس کے کلائنٹ کے لیے پر مسلسل بہتر نتائج حاصل کرنے میں مدد کرتے ہیں جو بہتر آ مدنی اور منافع کے ساتھ کار وباری حجم میں اضافہ کو بر قرار رکھتا ہے۔

مجموعی طور پر، کار و بارنے بچھلے سال کے مقابلے میں نمایاں بہتری حاصل کی، جس میں فریٹ (مال بر داری) کے شعبے کا حصہ زیادہ رہا، جوسترہ فیصد سے زائد اضافہ ظاہر کرتا ہے۔ کوریئر اور متعلقہ کار و بار، نیز بین الا قوامی فریٹ کا شعبہ، استحکام کا مظاہرہ کرتے ہوئے کچھ بہتری د کھار ہاہے، حالا نکہ ایئر لائن ٹریفک میں خلل اور علا قائی تناز عات کے باعث مشکلات کا سامنار ہا۔

آپ کے بور ڈکو یہ اطلاع دیتے ہوئے خوشی ہور ہی ہے کہ انتظامیہ نے کار وبار کرنے کی براہ راست لاگت پر کنڑ ول رکھنے کے لیے انتقک محنت کی اور مجموعی مار جن میں صحت مند نمو کی عکاسی ہوئی، جس نے پچھلے سال کے مقابلے میں 16%اضافہ ظاہر کیا جب کہ انفرادی بنیادوں پر 18%۔ یہ ایئر لا کنز اور روڈنیٹ ورک دونوں کے وسائل کو مؤثر طریقے سے استعمال کرنے کی حکمت عملی کے ساتھ ہوا تھا۔ ٹیکس کے بعد منافع اسٹینڈ اکیلے بنیادوں پر اس مدت کے مقابلے میں 18% نیادہ تھا۔

برابری، در آمدات پر پچھ پابندیوں اور گھریلو کورئیر کے کار وبار میں قیمتوں کے مقابلے کے PKR معاشی چیلنجوں، کار وبار کرنے کے زیادہ اخراجات، امریکی ڈالر سے باوجود نتائج حاصل کیے گئے۔ اس عرصے کے دوران، کمپنی نے اپنے قابل قدر پارٹنز - فلائی جناح کے ساتھ اپنے مقامی مال برداری سیکسنٹ میں نمایاں کار وباری نمود کھائی اور کار گوکے کار وبار کو مزید مضبوط کیا کیونکہ اس معاہدے میں داخل ہونے کے بعد سے آپریشن کا پہلا پوراسال مکمل ہوا تھا۔ کمپنی کارگو جی ایس اے کے طور پر کم لاگت والے ماڈل کے لیے بہتر لاگت کی کارکردگی میں مدد کر رہا ہے۔

ای کام کے کاروبار کے تعاون نے مقامی مال بردارینیٹ ورک نے ذریعے پاکستان بھر میں کمپنی کی طرف سے منتقل کی جانے والی ترسیل کے زیادہ جم میں لاگت سے موثران پیٹ فراہم کیاہے جس میں آمدنی میں مسلسل بہتری اور لاگت کے عناصر کو کنڑول کیا گیاہے۔ بورڈ کے مشورے کے تحت انتظامیہ کی طرف سے متنوع اور اختراعی حل مسلسل تیار کیے جارہے ہیں جس کا مقصد معاشی مشکلات سے خمٹنے کے لیے ہے اور سال بھر اس نے بہتر ٹیکنالوجی، موثر آپریشنل نیٹ ورک اور اپنے قابل قدر کلا کنٹس کی مسلسل ما نگ کو پوراکرنے کے لیے خی مصلول کام کیا۔

مال برداری کا کار و بار مسلسل بڑھ رہاہے اور نتائج مستقبل کے بارے میں واضح نظریہ پیش کرتے ہیں کیو نکہ سمپنی مجموعی طور پر یورپ، مشرق بعیداور شالی امریکہ میں نئے شر اکت داروں کے ساتھ بین الا قوامی رسانی کو بڑھانے کے لیے اقدامات کررہی ہے۔ ذیلی کمپنیاں مطلوبہ نتائج فراہم کررہی ہیں جو بلیو-ایکس کے لیے بطور پیرنٹ کمپنی کے متنوع کاروبار کی طاقت کو بڑھارہی ہیں اس طرح در میانی سے طویل مدتی مستقبل میں پائیداری حاصل ہورہی ہے۔

# معيشت كاجائزه

مالی سال 2024-25 کے دوران، پاکتان کی معیشت نے عالمی غیریقینی صور تحال، علا قائی پیچید گیوں، اور ساختی مقامیو چیلنجوں کے در میان مختاط استحکام کے ایک مرسلے کو آگے بڑھایا۔ مالیاتی استحکام کے اقد امات، اعلی پالیسی کی شرحیں، اور بیرونی کھاتوں کی اصلاحات، جن کی حمایت کثیر جبتی انفلوز سے ہوئی، نے میکرواکنا کساستحکام کی ایک حد تک بحالی میں مدد کی۔ سال کے لیے جی ڈی پی کی نمو 2.6 فیصد کے لگ بھگ تھی، جو زراعت اور خدمات کی قیادت میں معمولی بحالی کی عکامی کرتی ہے، جبکہ صنعتی سرگرمیاں توانائی کی بلند قیمتوں اور مالیاتی رکاوٹوں کی وجہ سے د باؤمیں رہیں۔ افراط زر، اگرچہ پچھلے سال سے اعتدال میں ہے، بلندر ہی، اوسطاً 6–7% کے قریب، جبکہ

پالیسی کی شرح کو بتدرتج کم کرکے %11 کر دیا گیاتا کہ ترقی کو تیز کیا جاسکے۔ بیر ونی سیکٹر کو کرنٹ اکاؤنٹ بیلنس کے محدود ہونے سے فائدہ ہوا، جو کہ ترسیلات زراور کنڑول شدہ در آمدات سے تعاون یافتہ ہے ،سال کے اختتام پر 2.1 بلین امریکی ڈالر کرنٹ اکاؤنٹ سرپلس ہوا۔

ا قتصادی اشار یوں سے ہٹ کر،سال کے دوران ماحولیاتی جھکے ایک واضح چیلنج کے طور پر سامنے آئے۔ حالیہ 2025 کے مون سون سیلا بوں نے تقریباً 4.4 بلین امریکی ڈالر (جی ڈی پی کا 0.33%) کا تخیینہ شدہ معاثی نقصان پہنچایا، جس میں زراعت سب سے زیادہ متاثر ہوئی۔ بنیادی ڈھانچے کو پہنچنے والے نقصان، بشمول سڑ کیں اور بیل، نقل وحمل اور سیلائی چین میں خلل، قابل اعتاد کنیکٹیویٹی پر منحصر صنعتوں کے اخراجات میں مزید اضافہ۔

# لاجسكس اور كورئير سيكرك ليه، يه ماحولياتي چيلنجز آپريشنل ركاوٹوں ميں تبديل ہوئ:

- سلاب سے متعلقہ م**ٹر کوں کی بندش** اور تاخیر نے پہلے میں اور آخری میں کی ترسیل کی ٹائم لا کنز کو متاثر کیا۔
- ایندهن کے بڑھتے ہوئے اخراجات، نقل وحمل کے منقطع راستوں سے بڑھتے ہوئے لاگت کے دباؤمیں اضافہ-
- سپلائی چین کی رکاوٹوں کی وجہ سے موسمی حجم میں اضافہ ہوا، جس کے لیے اکلولی راستے کی اصلاح اور ٹیکنالوجی پر مبنی حل پر زیادہ انحصار کی ضرورت ہوتی ہے۔

آگے دیکھتے ہوئے، توقع ہے کہ ماحولیاتی خطرات پاکتان کی معیشت کے لیے ایک بار بار چلنے والے عضر رہیں گے۔ موسمیاتی کچکدار انفراسٹر کچر کی تعمیر رہیں ٹائم روٹ اور سپلائی چین مینجنٹ کے لیے وسمیاتی حساس ماحول میں اپنانے اور ترقی کی منازل طے کرنے کے لیے ضروری ہوگا۔

# سيشر كاجائزه

پاکتان کالاجنگ اورای کامرس سیئر میکرواکنا مک چیلنجوں کے باوجود کپک اور ترقی کی صلاحت کا مظاہرہ کر رہاہے۔ای کامرس مارکیٹ، جس کا تخمینہ مالی سال 2025 میں PKR 130–140 بلین ہے، دوہر ہے ہندسوں کے CAGR پر چیل رہاہے، جس کی وجہ انٹرنیٹ کی رسائی میں اضافہ (اب130 ملین براڈ بینڈ صارفین سے زیادہ ہے)، ڈیجیٹل ادائیگیوں کو اپنانے میں اضافہ ، اور دہلیز پر ڈیلیوری کی بڑھتی ہوئی مائگ۔

اس ترقی کی لاجٹک ریڑھ کی ہڈی اہم ہے۔ کورئیر اور کار گو آپریٹر ز کو ایند ھن کے بڑھتے ہوئے اخراجات، گاڑیوں اور اسپیئر پارٹس پر زیادہ در آمدی ڈیوٹی، اور انفراسٹر کچر کی رکاوٹوں کے دباؤ کا سامنا ہے۔ ایک ہی وقت میں ، بیر شعبہ ٹیکنالوجی پر مبنی افادیت سے فائدہ اٹھارہا ہے جیسے کہ ریک ٹائم شیمنٹ ٹریکنگ، روٹ آپٹیمائزیشن، اور آن لائن بازاروں کے ساتھ انتخام۔

کیش لیس لین دین کی حوصلہ افنرائی کے لیے اسٹیٹ بینک کے اقدامات کے ساتھ ڈیجیٹل پاکستان پر حکومت کازور ،ای کامرس کی ترقی کے لیے زیادہ ساز گارماحول کو فروغ دے رہا ہے۔ تاہم ، مسلسل چیلنجز جیسے کہ گودام کی ناکافی سہولیات ، بکھرے ہوئے آخری میل ڈیلیوری نیٹ ور کس ،اور ماحولیاتی رکاوٹیس - بشمول حالیہ سیلاب جو سڑک کے را بطے کو متاثر کرتے ہیں۔ صنعت کے کھلاڑیوں کی آزمائش جاری رکھے ہوئے ہیں۔

ای کامرس کے ساتھ منسلک لاجنگ فراہم کنندگان کے لیے، سر حد پار تجارت کی سہولت، ایک ہی دن کی ترسیل کے ماڈل، اور سبز لاجسکس حل میں مواقع موجود ہیں۔وہ کمپنیاں جو ٹیکنالوجی کو اپنانے، سپلائی چین کی کچک، اور پائیدار آپریشنز میں سرمایہ کاری کرتی ہیں ترقی کی اگلی اہر کو حاصل کرنے کے لیے بہترین پوزیشن میں ہوں گی۔

جیسا کہ اوپر بیان کیا گیا ہے ، ہماری کمپنی اپنے کار وہاری آمدنی کے متنوع پورٹ فولیو کے ساتھ e-comاور پیمیل سے لے کر بین الا قوامی ایکسپریس سے لے کر ڈومیسٹک کار گو تک اپنے حریفوں پر واضح برتری رکھتی ہے اور اس کا مقصد موجودہ کار وہار کو سمجھداری کے ساتھ منظم کرنا ہے جبکہ شر اکت داری کے ذریعے کار وہار کو وسعت دینے اور مستخکم کار وہاری حجم کو تلاش کرنا ہے۔ کے ساتھ انٹر نیشنل ایکسپریس کورئیر بزنس الا کنس نے ایک بار پھر وسط سے طویل مدت میں کمپنی کے لیے Aramex LLC دی میں درج بین الا قوامی کورئیر کمپنی،

کے ساتھ بیا اتحاد کمپنی کو اپنے مقامی صار فین کو بین الا قوامی منڈیوں تک لے جانے کاموقع فراہم کرتا ہے، انہیں خدمات کا مکمل Aramex ترقی کی رفتار فراہم کی ہے۔

کو بہتر ججم اور مارجن کی اجازت دیتی ہے۔ اس متنوع کاروباری ماڈل کا اپنے گا ہوں کی کا الوں کی Blue-Ex راؤنڈ اپ فراہم کرتا ہے جو نے کاروبار کی تعمیر میں مدد کرتی ہے اور

طرف سے ہمیشہ خیر مقدم کیا گیا ہے اور وہ بڑھتے ہوئے اخراجات کے اثر ات کو سمجھتے ہیں جبکہ حریفوں کی طرف سے کم معیار کی خدمات کی فراہمی کود کیھتے ہوئے، اعلیٰ معیار

کی خدمات، وسیح تر جغرافیا کی رسائی اور بلیو-ائیس کے ساتھ تکنیکی برتری کا انتخاب کیا ہے۔

# مين بور دميس منقلي- پاکستان اسٹاک اليکسينج

سمپنی نے پہلے PSX کے موجودہ GEM بورڈ سے مین بورڈ میں منتقلی کے اپنے منصوبوں کے بارے میں آگاہ کیاتا کہ سمپنی کی کار کردگی میں اپنے شیئر ہولڈرز کی دلچیں کو وسیع کیا جاسکے۔ ہمیں شیئر ہولڈرز کو بیہ بتاتے ہوئے خوشی ہور ہی ہے کہ تمام منظور میں اور رسمی کارروائیاں حال ہی میں مکمل کی گئی ہیں اور اس کا مقصد اگلے چند ہفتوں میں میں مکمل کی گئی ہیں اور اس کا مقصد اگلے چند ہفتوں میں میں بین بورڈ میں منتقلی کی پہلی منظوری لانے میں PSX اور مین بورڈ میں منتقلی کی پہلی منظوری لانے میں PSX اور SECP کے غور وخوض کو سراہتا ہے اور ان کا شکر یہ اوا کرتا ہے۔

# سمپنی کی کار کرد گی

سال 2024-25 کے دوران ٹیکس کے بعد منافع روپے رہا۔ 89.89 ملین روپے کے مقابلے میں 75.74 ملین پچھلے سال اسٹینڈ اسکیے بنیادوں پر رپورٹ ہوئے۔ 30 جون 2025اور 2024 کو ختم ہونے والے سال کے لیے غیر متفقہ مالیاتی جھککیوں کا مختصر خلاصہ حسب ذیل ہے:

	2025	2025	2024	2024
	Consolidated	Unconsolidated	Consolidated	Unconsolidated
Income - courier and allied services	657,144,936	656,992,947	742,854,407	742,041,113
International freight	624,024,753	485,468,885	542,415,248	423,712,563
Commission income	61,550,492	427,679	67,911,479	275,680
Cost of sales - courier and allied services	(820,725,529)	(838,130,063)	(908,871,985)	(908,871,989)
Gross Profit	521,994,652	304,759,448	444,309,149	257,157,367
General and administrative expenses	(330,949,719)	(170,802,694)	(308,491,439)	(158,995,738)

Marketing and selling expenses	(11,287,349)	(7,885,026)	(9,833,620)	(5,868,898)
Impairment of financial asset	(1,913,136)	(1,913,136)	(1,051,869)	(1,051,869)
Operating profit	177,844,448	124,158,592	124,932,221	91,240,862
Other income	9,825,086	7,775,712	30,217,848	22,950,196
Finance and other costs	(45,966,272)	(14,435,098)	(38,470,186)	(13,026,934)
Profit before taxation	141,703,262	117,499,206	116,679,883	101,164,124
Taxation	(41,770,974)	(27,607,419)	(30,300,628)	(25,422,398)
Profit after tax	99,932,288	89,891,787	86,379,255	75,741,726
Earnings per share - basic & diluted	3.64	3.28	3.15	2.76

# EBITDA کار کردگی

سال کے دوران کمپنی نے غیر مربوط ایبیٹرا 187.01 ملین روپے درج کیا جو پچھلے سال کے 161.65 ملین روپے کے مقابلے میں ہے، اور ای عرصے میں اس سال ایک مربوط ایبیٹرا 251.73 ملین روپے رہا جو 210.37 ملین روپے کے مقابلے میں ہے۔

#### دوباره درجه بندى اور بحالى 2025 اور 2024

اس کومزید واضح کرنے، صارف دوست بنانے اور کمپنی کے آپریشنز کی عکائی کرنے کے لیے منسوب لاگت کے بعد اس طرح کے آپریشنز کرنے کے لیے سب سے زیادہ مناسب ہے جبکہ کمپنی کی طرف سے کمائے گئے رپونیو کے مجموعی مار جن کا حصہ نہ ہونے کی وجہ سے، اس کے مطابق محصولات اور لاگت کے عناصر کو پیش کرنا سمجھداری کی بات تھی۔ مزید، ٹیکسس کی مستقبل کی لاگت کی وصولی کے بارے میں کچھ تخمینوں پر نظر ثانی کی گئی اور اس وجہ سے اثاثوں میں ایسے عناصر کے موخر ٹیکسس کے اثر ات کا دوبارہ شار کیا گیا جس کے اثر ات کا دوبارہ شار کیا گیا جس کے لیے بیلنس شیٹ میں متعلقہ رقوم اور 30 جون 2024 کوختم ہونے والے سال کے منافع اور نقصان کے بیان کی بحالی کی ضرورت تھی جیسا کہ مالیاتی بیانت کے نوٹ 2.2 میں نشاند ہی کی گئی ہے۔ IFRS کے تقاضوں کے مطابق، 2023 کوختم ہونے والے سال کی مالی پوزیشن کا بیان بھی بہتر تقہیم کے لیے پیش کیا گیا ہے۔

### مقاصداور كاربوريث حكمت عملي

ہم اچھے اثاثہ جات کے معیار کے پورٹ فولیو کو بڑھانے اور آمدنی کے متنوع پول کے ساتھ کمپنی کو مستقل بنیادوں پر بنانے کے لیے پرعزم ہیں۔ہماری کارپوریٹ حکمت عملی کے کلیدی عناصر دستیاب و سائل کومؤثر طریقے سے استعال کرنااور متعلقہ خطرات کو منظم اور کم کرتے ہوئے منافع کوزیادہ سے زیادہ کرناہے۔

کمپنی بہتر خدمات کے ساتھ مقامی ای کامر سسیگنٹ کو تلاش کرنے کے لیے پیروی کررہی ہے، نئی مصنوعات شامل کررہی ہے اور اپنے صار فین کواچھی اور تسلی بخش خدمات فراہم کرنے کے لیے وسیج تررسائی حاصل کررہی ہے۔ مزید رید کہ ، بیزیادہ توجہ مر کوز ہے اور اس کا مقصد ار میکس کے ساتھ بین الا قوامی طبقہ کی طرف ہے تاکہ ان باؤنڈ اور آؤٹ باؤنڈ دونوں سروسز کے لیے زیادہ مارکیٹ شیئر حاصل کیا جاسکے۔

# ليكويديش، كيش فلواور فنانسنگ كانتظام

کمپنی کے پاس کیش مینجنٹ کاایک موثر نظام ہے، جوو قف اور قابل ملاز مین کیا یک ٹیم کے ذریعے تقویت یافتہ ہے، پیشن گوئیاں تیار کرتا ہے اور کمپنی کی نقذی کی ضروریات کی با قاعد گی سے نگرانی کرتا ہے۔ سرمایہ کاری سمیت نقداور دیگر مائع اثاثوں کی آمداورا خراج کاانتظام خالص ایڈ جسٹ شدہ واپسی کی بنیاد پر کیا جاتا ہے۔

# سرمايه جاتى ڈھانچہ

سال کے آخر میں شیئر ہولڈرز کافنڈ کل روپے تھا۔ 1,069.9 ملین کمپنی کی لیکویڈیٹی پوزیشن سال کے آخر میں 3.8 کے موجودہ تناسب کے ساتھ مضبوط ہے۔

# خطرات کاانظام اور خطرات کو کم کرنے کی حکمت عملی

کمپنی مختصر مدتی سرمایہ کاری کے پورٹ فولیو کا بھی انتظام کرتی ہے، جو مکمل مالیاتی جانج کے بعد کی گئی ہے۔ قلیل مدتی سرمایہ کاری میں کریڈٹ رسک کو انتہائی ورجہ بندی والے منی مارکیٹ میوچل فنڈز شامل میں۔ والے منی مارکیٹ میوچل فنڈز شامل میں۔

#### كريڈٹ دسک

کریڈٹ رسک نقصان کے خطرے کی نمائندگی کرتا ہے اگرہم منصب معاہدے کے مطابق کارکردگی کا مظاہرہ کرنے میں ناکام رہتے ہیں۔ کمپنی کا کریڈٹ رسک بنیاد کی طور پر بینکوں میں جمع رقم، ملاز مین کو قرض، میوچل فنڈز میں سرمایہ کاری اور تجارت اور دیگر قابل وصول چیز وں سے پیدا ہوتا ہے۔ بینکوں اور مالیاتی اداروں کے لیے، اقطامیہ سرپلس فنڈز کو ہائی ریڈیڈ میوچل فنڈز میں رکھتی ہے۔ قانونی تحفظ کی اقتظامیہ معروف اداروں کے پاس ڈپازٹ رکھتی ہے۔ میوچل فنڈز میں سرمایہ کاری کے لیے، اقطامیہ سرپلس فنڈز کو ہائی ریڈیڈ میوچل فنڈز میں رکھتی ہے۔ قانونی تحفظ کی وجہ سے تعابل وصول ڈپویڈنڈ کی وجہ سے کریڈٹ رسک کم سے کم ہے۔ ان ٹرانز یکشنز میں ڈپفالٹ کے خطرے کو اس میں اٹھائے گئے موروثی منظم اقدامات کی وجہ سے کم سمجھاجاتا ہے۔ مزید برآں، میوچل فنڈز میں سرمایہ کاری کا خطرہ تھی کم ہے کیونکہ کمپنی کو لیکویڈ پئی مینجنٹ کے لیے اعلی درجہ بندی والے منی مارکیٹ فنڈز کا سامنا

# مار كيث كاخطره

مارکیٹ کا خطرہ مارکیٹ کی قیمتوں میں تبدیلی کا خطرہ ہے، جیسے کہ زرمبادلہ کی شرحیں، شرح سوداورا یکویٹی کی قیمتیں کمپنی کی آمدنی یااس کے مالیاتی آلات کی ہولڈ نگز کی قدر کو متاثر کریں گی۔مارکیٹ رسک مینجنٹ کا مقصد ریٹر ن کو بہتر بناتے ہوئے قابل قبول پیرامیٹر زکے اندرمارکیٹ رسک ایکسپوژرز کو منظم اور کنٹر ول کرنا ہے۔ تاہم، کمپنی سود کی شرح کے خطرے اورا یکویٹی قیمت کے خطرے سے دو بیارہے۔

کمپنی اپنی سرماں یہ کاری، طویل مدتی قرضوں، مخضر مدت کے ذخائر اور بینک بیلنس کے حوالے سے مارکیٹ کے خطرے سے دوچار ہے۔ کمپنی متنوع پورٹ فولیو کو بر قرار رکھنے اور ایکویٹی مارکیٹ میں ہونے والی پیش رفت کی مسلسل نگر انی کے ذریعے مارکیٹ کے خطرے کو محدود کرتی ہے۔ کمپنی کی کاروبار کی سر گرمیوں سے وابستہ مارکیٹ کے خطرات شرح سود اور قیمت کا خطرہ ہیں۔ کمپنی مادی کرنسی کے خطرے سے دوچار نہیں ہے

# غير ملكي كرنسي كاخطره

سمینی غیر ملکی کرنسی کی شرح مبادلہ کے اتار چڑھاوے خطرے سے دوچار نہیں ہے۔

### اسٹیک ہولڈرزکے ساتھ تعلقات

کمپنی ہر اسٹیک ہولڈر کے حقوق کو تسلیم کرتی ہے اوران کا احترام کرتی ہے بشمول شیئر ہولڈرز، ملاز مین، قرض دہندگان، مقامی کمیو نظیر اور دیگر۔ کمپنی کمپنی کے تمام عام اجلاسوں میں حصص یافتگان کی فعال شرکت کی حوصلہ افنر ائی کرتی ہے اور بہتر نظم و نسق اور آپر بشنل انتظام کے حوالے سے ان کے خیالات کی قدر کرتی ہے۔ کمپنی اپنی اسٹیک ہولڈرز کے شیک اپنی قانونی اور تغیر کی فیمداریوں سے بھی آگاہ ہے جہاں وہ کام کرتی ہے اور کمپنی سے وابستہ ان کے مفادات کے حقیقت پندانہ نظریہ کومد نظر کرکتے ہوئے ان کی تو قعات پر بروقت جواب دینے کے لیے مناسب اقدامات کرتی ہے۔

### انفار ميشن ئيكنالوجي

ہم پختہ یقین رکھتے ہیں کہ لا جسٹکس اور کورئیر سیکٹر کامستقبل تکنیکی ترقی کے بہترین استعال سے جڑا ہوا ہے۔ کمپنی نے اپنے بیر ونی اور اندرونی کے لیے نئے عل تیار کرنے میں اچھی طرح سے سرمایی کاری کی ہے۔

ہمتر کام کے تجربے اور خطرات پر قابوپانے کے لیے درست تکنیکوں کے نفاذ کے لیے صار فین کو بہتر مار کیٹ شیئر حاصل کرنا۔ یہ توجہ بہتر تکنیکی حل پرہے جو صنعت کے لیے معیار بن چکے ہیں، کمپنی کی آپریشن صلاحیتیں بہت زیادہ موثر اندرونی کنڑولزاور مینجمنٹ انفار میشن سسٹم کے ساتھ مسلسل بہتر ہوتی جارہی ہیں۔

# انسانی وسائل کی ترقی اور جانشینی کی منصوبہ بندی

سمپنی کاکار وباری ماڈل انسانی وسائل پر مشتمل ہے۔ سمپنی نے آنے والے چیلنجوں کا مقابلہ کرنے کے لیے تجربہ کار اور اہل انسانی وسائل کو ملاز مت دی ہے۔ سمپنی اپنی ٹیم کو مضبوط کرنے کا منصوبہ مضبوط کرنے کا منصوبہ مضبوط کرنے کا منصوبہ کی کار کر دگی کے جائزے کے طریقوں اور بینجی مارک سروے کو مزید مضبوط بنانے کے لیے تنظیم کے ڈھانچے اور تاثیر کو مزید مضبوط کرنے کا منصوبہ رکھتی ہے۔

کمپنی نہ صرف بہترین ٹیلنٹ کواپنی طرف متوجہ کرتی ہے بلکہ مستقبل میں قائدانہ کر داروں کے لیے ان کی صلاحیتوں کو تیار بھی کرتی ہے۔ کمپنی ملاز مین کوان کی صلاحیتوں کو بہترین ٹیلنٹ کواپنی طرف متوجہ کرتی ہے بیان کی گئی ہے، کو بڑھانے اوران کی صلاحیتوں کو بڑھانے کے لیے چیلنجنگ مواقع فراہم کر کے انہیں بااختیار بنانے میں یقین رکھتی ہے۔ واضح کر دار اور ملازمت کی تفصیل بیان کی گئی ہے، جس کی بنیاد پر سمپنی میں حساس اور اہم عہدوں کے لیے جانشینی کا منصوبہ تیار کیا جائے گا۔

# اندرونی کنژول

کے ذریعے اندرونی آڈٹ فنکشن کے لیے نافذ کیا گیا ہے جو کہ بیرونی آڈٹ (KPMG) اندرونی کنڑول کے فریم ورک کومؤثر طریقے ہے ایک آؤٹ سورس پارٹنر فنکشن سے آزاد ہے۔ کمپنی کااندرونی کنڑول کا نظام ڈیزائن کے لحاظ سے درست ہے اور تا ثیر اور مناسبیت کے لیے اس کامسلسل جائزہ لیا جاتا ہے۔ آڈٹ کمپنی نے کمپنی کے اندر تمام سطحوں پر آپریشنل، نغمیل، رسک مینجنٹ، مالیاتی رپورٹنگ اور کنڑول کے مقاصد، کمپنی کے اثاثوں کی حفاظت اور شیئر ہولڈرزکی دولت کے حصول کویشین بنایا اندرونی آڈٹ فنکشن نے بورڈ آڈٹ کمیٹی کی طرف سے بیان کردہ آڈٹ پلان کے تحت اپنے فرائض سرانجام دیے ہیں۔ آڈٹ کمیٹی نے اندرونی آڈٹ کے مواد کا جائزہ لیا ہے، مناسب کارروائی کی ہے یا جہال ضرورت ہو بورڈ کی توجہ میں معاملات کولایا ہے۔ ایک قابل اعتاد مالیاتی رپورٹنگ سسٹم اور قوانین وضوابط کی تعمیل سمیت کمپنی کے مقاصد میں کارکرد گی اور شر اکت کو یقینی بنانے کے لیے ہیرونی اور اندرونی آڈیٹرز کے در میان ہم آ ہنگی کو آسان بنایا گیا۔

### توانائي كاتحفظ

کمپنی کے توانائی کی بات چیت کے اقدامات میں کمپنی کے تمام علا قول میں ایل ای ڈی کااستعال اور جہاں بھی ممکن ہو معاون آلات اور آلات کو ہند کر ناشامل ہے۔ یہ ملک بھر میں اپنے دفاتر کے لیے سولر پینلز کے استعال کی بھی تلاش کر رہاہے تا کہ مقامی یو ٹیلیٹی فراہم کرنے والوں پراخصار کم کیا جاسکے اور ساتھ ہی توانائی کی پائیدار شکل کی طرف۔

## ييشه ورانه صحت، حفاظت اور ماحولياتی تحفظ

ہم اپنے پورے کاروبار میں صحت، حفاظت اور ماحول میں عمدگی حاصل کرنے کے لیے پر عزم ہیں۔ کمپنیٰ کام کرنے کا ایک محفوظ ماحول بر قرار رکھتی ہے اور اپنے عملے اور اسٹیک ہولڈرز کی صحت اور تندر ستی کی ذمہ داری لیتی ہے۔

### كاربوريث تعلقات

کار پوریٹ تعلقات کار کردگی، پیداواریت اور مہذب کام کو فروغ دیتے ہیں۔ در حقیقت، شر اکت داراور باہمی احترام کے ساتھ تعلقات، تعاون کو آگے بڑھانا، پیداواری صلاحیت کو بڑھانااوراعتاد کو فروغ دینااس طرح نالپندیدگی اوراستحصال کو کم کرتاہے۔سال کے دوران دیگر اداروں کے ساتھ فٹ بال میچوں کی شکل میں تفریکی اور تحریکی سر گرمیاں منعقد کی گئیں۔

## کار و باری اخلاقیات اور انسداد بدعنوانی کے اقدامات

یہ سمپنی کی ایک بنیادی پالیسی ہے کہ وہ اپنے کاروبار کوا بیانداری، دیانتداری اور اعلیٰ ترین اخلاقی اور قانونی معیارات کے مطابق چلائے۔ کسی بھی قسم کے غیر اخلاقی عمل ہمارے کاروبار میں اپناراستہ تلاش کرنے کے لیے نہیں ہیں۔ تمام ملاز مین کو سمپنی کے شیئر ہولڈرز کے مفاد میں ہروقت کام کرناچا ہے اور کوئی بھی ملازم کبھی بھی غیر قانونی یاغیر اخلاقی فعل کاار تکاب نہیں کرے گا، یاکسی دوسرے ملازم کوالیا کرنے کی ہدایت اور حوصلہ افنرائی نہیں کرے گا۔

سمینی نے اپنے تمام ڈائر کیٹر زاور ملاز مین کوضابطہ اخلاق سے آگاہ کر دیا ہے اور اسے اپنی ویب سائٹ پر بھی رکھ دیا ہے۔

# متعلقه يار في لين دين

سال کے دوران، متعلقہ کمپنیوں/متعلقہ جماعتوں کے ساتھ کیے گئے تمام لین دین کی بورڈ کی آڈٹ کمپٹی نے سفارش کی تھی اور کمپنی کے بورڈ آف ڈائر کیٹر زنے اس کی منظوری دی تھی۔متعلقہ فریقوں کے ساتھ تمام لین دین بازو کی لمبائی کی بنیادیر ہوتے ہیں۔

## بورد آف دائر يكثرز

مندرجہ ذیل کے مطابق ڈائر کیٹرز کی کل تعدادسات (07)ہیں:

- ۱: مرد04
- پ خواتین 03

## بور ڈکی ساخت مندرجہ ذیل ہے:

Category	Names
Non-executive Directors	Arif Elahi Danish Elahi Safina Danish Elahi Mufti Najeeb Khan
Independent Directors	Naveen Ahmed Nadine Malik Almani
Executive Directors	Ali Aamer Baxamoosa
Female Directors	Safina Danish Elahi Nadine Malik Almani Naveen Ahmed

# مبران کے در میان مفادات کا مکراؤ BOD

اور پاکستان اسٹاک ایکھینیج کے قواعد و ضوابط کے مطابق کیاجاتا ہے۔ SECP مفادات کے کسی بھی ٹکراؤ کاانتظام کمپنی کے ضابطہ اخلاق برائے ڈائر یکٹر ز،ایکٹ،اور

# سی ای او کی کار کردگی کا جائزه

بورڈ پہلے سے طے شدہ آپریشنل اور اسٹریٹجک اہداف کے خلاف سی ای اوکی کار کردگی کا مسلسل جائزہ لیتا ہے۔ بورڈ مانیٹر نگ کا کر دار اپناتا ہے، سی ای اوکو کمپنی کا انتظام کرنے، بورڈ کے اسٹریٹجک فیصلوں اور پالیسیوں کو لاگو کرنے اور کمپنی کی سمت کو ہم آ ہنگ کرنے کا مکمل اختیار دیتا ہے۔

# ڈائر یکٹر زکے معاوضے کی پالیسی

ڈائر کیٹر زکے معاوضے کا تعین بورڈ کے ذریعہ و قاً فو قاً ایسوسی ایشن کے آر ٹیکٹر کے مطابق اور کمپنیز ایکٹ 2017 کی دفعات کے تحت کیا جائے گا۔

## ڈائر یکٹرز کا تربیتی پرو گرام

تمام سات ڈائر کیٹرز کی کم از کم چودہ سال کی تعلیم ہے۔ تمام ڈائر کیٹرزنے اسٹڈ کمپنیز (کوڈ آف کارپوریٹ گور ننس)ریگولیشنز 2019 میں درج ڈائر کیٹرز کے تربیتی پرو گرام کے تحت سر ٹیفیکیشن حاصل کیاہے سوائے ایک ڈائر کیٹر کے جس کاڈائر کیٹرٹریڈنگ پرو گرام PICG میں جاری ہے۔

# بوردميننكز

زیر نظر سال کے دوران بورڈ آف ڈائر کیٹر ز کے سات (7)اجلاس منعقد ہوئے جن کی صدارت چیئر مین نے کی۔ چیف فنانشل آفیسر اور کمپنی سیکرٹری نے بھی لسٹڈ کمپنیز (کوڈ آف کارپوریٹ گورننس)ریگولیشنز،2019 کے لیے در کار میٹنگز میں شرکت کی۔ہر ڈائر کیٹر کی حاضر می حسب ذیل تھی:

Name of Director	No. of meetings held	No. of meetings attended
Arif Elahi (Chairman / Director)	5	0
Mr. Danish Elahi (Director)	5	5
Mrs. Safina Danish Elahi (Director)	5	3
Mrs. Naveen Ahmed (Director)	5	5
Mrs. Nadine Malik Almani (Director)	5	5
Mr. M. Najeeb Khan (Director)	5	3
Mr. Imran Baxamoosa (CEO)	5	5
Mr. Ali Aamer Baxamoosa (Director)	5	5

## بور ڈآ ڈٹ کمیٹی کے اجلاس

Name of Member	No.of meetings held	No.of meetings attended
Mrs. Naveen Ahmed (Chairperson)	4	3
Danish Elahi (Member)	4	4
Nadine Malik Almani (Member)	4	2

## بور ڈی انسانی وسائل اور معاوضہ سمیٹی کے اجلاس

سمیٹی نے عملے سے متعلق مسائل کو حل کرنے کے لیے چید (6) آن لائن میٹنگز کیں۔ تمام ممبران نے تمام اجلاسوں میں شرکت کی۔

#### ضابطهاخلاق

بورڈ آف ڈائر کیٹر زنے ڈائر کیٹر زاور ملاز مین کے لیے کوڈ آف کنڈ کٹ کواپنایااوراسے بورڈ کے ممبر ان اور ملاز مین کولسٹڈ کمپنیز (کوڈ آف کارپوریٹ گورننس)ریگولیشنز، 2019 کی ضرورت کے لحاظ سے بھیجا گیا ہے۔ضابطہ اخلاق سمپنی کی ویب سائٹ پر بھی رکھا گیا ہے۔

### (DEI) تنوع، مساوات اور شمولیت

تنوع اور شمولیت BLX کے اسٹریٹجک و ژن کا بنیادی ستون ہے۔ انظامیہ ایک جامع DEI پالیسی پر کام کر رہی ہے جے متعارف کر ایا جائے گا، جس کی بنیاد صنعت کے معیارات اور عالمی بہترین طریقوں پر ہوگ۔ یہ فریم ورک قابل پیائش نتائج پیدا کرے گا اور ایک مساوی کام کی جگہ کو فروغ دے گا۔ 30 جون 2025 کو ختم ہونے والے سال کے لیے، مکپنی نے 22.2% کے اوسط صنفی تنخواہ کے فرق کی اطلاع دی۔ ہم مسلسل پیشر فت کی ضرورت کو تسلیم کرتے ہیں اور ترتی اور ترتی اور ترتی اور ترتی اور ترتی کی اسل کے لیے پر عزم ہیں۔

مزید برآں، کمپنی کے پاس مروجہ قوانین اور ضوابط کے مطابق ہر اسال کرنے کے خلاف تحفظ کی پالیسی ہے،امتیازی سلوک اور ایذار سانی کے خلاف حفاظتی اقدامات کو مضبوط بنانا،اور کام کے محفوظ اور باعزت ماحول کو تقویت دینا۔

## بور ڈکی معاوضے کی پالیسی

سمپنی کے پاس بورڈ آف ڈائر کیٹرز کے معاوضے کی پالیسی اچھی طرح سے متعین ہے، جو بورڈ اور ذیلی سمیٹی کے اجلاسوں میں شرکت کرنے والے ڈائر کیٹرز کے لیے معاوضہ معاوضے کے تعین کے لیے فریم ورک کاخا کہ پیش کرتی ہے۔ پالیسی کے مطابق، آزاد ڈائر کیٹرز، بورڈ کی منظوری سے مشروط،ان اجلاسوں میں اپنی حاضری کے لیے معاوضہ وصول کرنے کے حقدار ہیں۔ ہرڈائر کیٹر اور چیف ایگز کیٹو آفیسر کے معاوضے کے حوالے سے انکشاف غیر متفقہ مالیاتی بیانات کے نوٹ 21 میں دیا گیا ہے۔

### کار پوریٹ اور مالیاتی رپورٹنگ فریم ورک

- سمپنی کی انتظامیہ کی طرف سے تیار کر دہالیاتی بیانات،اس کی حالت،اس کے کاموں کے نتائج، نقد بہاؤاورا یکو پٹی میں تبدیلیوں کے بیان کو منصفانہ طور پرپیش کرتے ہیں۔
  - کمپنی نے کمپنیزا یک، 2017 کے تحت اکاؤنٹس کی مناسب تیامیں رکھی ہیں۔
- کمپنی نے مالی بیانات کی تیاری میں مستقل اور مناسب اکاؤنٹنگ پالیسیوں پر عمل کیا ہے۔سال کے دوران جہاں کہیں بھی کی گئی تمام تبدیلیاں مناسب طور پر ظاہر کی گئی ہیں اور حساب کتاب کے تخیفے دانشندانہ اور معقول فیصلے کی بنیاد پر ہیں۔
- بین الا قوامی مالیاتی رپورٹنگ کے معیارات (IFRS) ، جیسا کہ پاکستان میں لا گو ہوتا ہے ، مالیاتی گو شواروں کی تیاری میں پیروی کی گئی ہے اور وہاں سے کسی جھی روا نگی کا مناسب طور پر انکشاف کیا گیا ہے۔
  - اندرونی کنزول کانظام ڈیزائن میں درست ہے اوراسے مؤثر طریقے سے لا گو کیا گیاہے اوراس کی نگرانی کی گئی ہے۔
  - تحمینی کے بنیادی اصول مضبوط ہیں اور اس میں بیر صلاحیت ہے کہ وہ غیریقینی صور تحال سے پاک ایک جاری تشویش کے طور پر جاری رکھے۔
- سمینی نے اسٹد کمپینر (کوڈ آف کارپوریٹ گورننس)ریگولیشنز، 2019 میں بیان کردہ کارپوریٹ گورننس کے بہترین طریقوں پرعمل کیا ہے اور وہاں سے کوئی مواد نہیں نکل ہے۔
  - شیکسز، ڈیوٹی، لیویزاور چار جزکی مدمیں کوئی قانونی ادائیگیاں نہیں ہیں جو بقایا ہیں سوائے کار وبار کے عام کورس کے اور مالی بیانات میں بیان کی گئی ہیں۔
    - 30جون 2024 کواکاؤنٹس میں ظاہر کردہ نمینی کے ذریعہ پر وویڈنٹ فنڈ کی سرمایہ کاری کی مناسب قیت 95. 8ملین روپے ہے۔
- کمپنی کے تمام ڈائر یکٹر ز SECP کی طرف سے تجویز کردہ منظور شدہ اداروں سے ڈائر یکٹر زٹریننگ پرو گرام (DTP) کے تحت سرٹیفائیڈ ڈائر یکٹر زئیں سوائے ایک ڈائر یکٹر کے جن کا DTP کورس جاری ہے۔

### ملكيت

30 جون 2025 تک، کمپنی کے ریکار ڈپر 258 شیئر ہولڈرز تھے۔

### شيئر ہولڈ نگ کانمونہ

30 جون 2025 تک ممپنی کے شیئر ہولڈ نگ کا پیٹر ن، تھ میں یافتگان کے مخصوص طبقے کے شیئر ہولڈ نگ کے پیٹر ن کے ساتھ جن کا انکشاف رپور ٹنگ فریم درک کے تحت ضروری ہے اس رپورٹ کے شیئر ہولڈ نگ سیشن میں دکھایا گیا ہے۔

آڈیٹرز

موجودہ آڈیٹر نے M/s کروحسین چوہدری اینڈ کمپنی چارٹرڈاکاؤنٹنٹس کے اہل ہونے کی وجہ ہے، آئندہ سالانہ جنرل میٹنگ میں تقرری کے لیے اپنی رضامندی فراہم کردی ہے۔ آڈٹ کمپنی نے M/s کی تقرری کی سفارش کی ہے۔ کروحسین چوہدری اینڈ کمپنی چارٹرڈاکاؤنٹنٹس 30جون 2026کوختم ہونے والے سال کے لیے کمپنی کے قانونی آڈیٹرز کے طور پر۔

## كليدى آير فينك اور مالياتي دُيثا

ریورٹ میں گزشتہ پانچ سالوں کے ساتھ ساتھ موجودہ سال کے اہم مالیاتی اور آپریٹینگ ڈیٹا کا خلاصہ کرنے والا بیان بھی شامل ہے۔

### آئنده کی معلومات

آئیا یم ایف نے مالی سال 2026 کے لیے بی ڈی پی کی شرح نمو 6. 3 فیصد کی پیش گوئی کی ہے۔ اگر چد الاجسٹکس کے شعبے میں بڑھتی ہوئی مسابقت کی وجہ سے مجموعی کاروباری ماحول کے چیلنجنگ رہنے کی توقع ہے، لیکن مختلط امید کے آثار بھی ہیں۔ افراط زر کار جمان نیچے کی طرف بڑھ رہاہے اور قرض لینے کے اخراجات کو کم کرے گااور نئی سرمایہ کاری کی سرگرمیوں کی حوصلہ افنزائی کرے گا۔ مشخکم لیکن معمولی ترقی کاسامنا کرنے والی معیشت میں، سخت مسابقت اور داخلے کی کوئی رکاوٹ برقرار نہیں ہے، موجودہ کسٹمر میس سے منافع پچھلے سالوں کے مقابلے اعتدال پند ہو سکتا ہے۔ پاکستان میں حالیہ سیلاب نے غیر تقینی صور تحال میں مزید اضافہ کیا، اثرات کی تشخیص ابھی جاری ہے۔

کمپنی نئ اختراعات اور حل تک رسائی کووسیج کرے ،SME اور MSMEشعبوں کے ساتھ اپنی مصروفیت کو گہر اکر کے اور کیک کو مضبوط کرنے اور تمام اسٹیک ہولڈر زکے لیے طویل مدتی قدر پیدا کرنے کے لیے اختراعی مصنوعات کافائد ہاٹھاتے ہوئے ان حرکیات کونیو یکیٹ کرنے کے لیے پر عزم ہے۔

#### اعتراف

ہم اپنے تمام اسٹیک ہولڈرز، خاص طور پر اپنے قابل قدر سرمایہ کاروں کاشکریہ ادا کرناچاہیں گے، جنہوں نے ہم پر اپنااعقاد ظاہر کیااور انتظامیہ کی ٹیم کی جانب سے ان کے غیر متز لزل عزم اور محنت کے لیے کی جانے والی کو ششوں کو بھی سراہا۔ بور ڈسکیورٹیز اینڈا یکھینج کمیشن آف پاکستان، اسٹیٹ بینک آف پاکستان اور پاکستان اسٹاک ایکھینج کی انتظامیہ کی مسلسل حمایت اور تعاون کے لیے اپنی تعریف کرناچاہے گا۔

بليو-ايكس لميشدك بور دُآف دُائر يكثر زكى جانب --

عمران بکساموسا چیف ایگزیکٹو آفیسر دانش الٰبی ڈائر ککٹر

كراچى:7اكتوبر،2025

# OPERATING HIGHLIGHTS (SEVEN YEARS SUMMARY)

	PARTICULARS	UNIT	2019	2020	2021	2022	2023	2024	2025
A)	STATEMENT OF FINANCIAL POSITION								
1	Total Assets	Rs. In (000)	392,545	453,758	747,306	1,029,216	1,090,373	1,245,447	1,348,909
2	Current Assets	Rs. In (000)	317,793	357,120	511,725	729,279	726,438	775,981	853,930
3	Current Liabilities	Rs. In (000)	309,819	364,512	279,200	205,616	183,355	213,196	222,177
4	Paid Up Capital	Rs. In (000)	5,714	5,714	205,714	274,284	274,284	274,284	274,284
5	Shareholders Equity	Rs. In (000)	76,293	78,301	412,244	785,802	879,790	979,328	1,069,220
6	No. of Ordinary Shares	In (000)	57	57	24,686	24,667	27,428	27,428	27,428
<b>B</b> )	STATEMENT OF PROFIT OR LOSS								
1	Sales Value	Rs. In (000)	516,978	786,114	992,448	1,100,146	1,353,358	1,166,029	1,142,890
2	Gross Profit / (Loss)	Rs. In (000)	120,458	107,360	138,204	150,874	242,827	257,905	304,759
3	Finance Cost	Rs. In (000)	8,355	10,738	12,527	7,822	5,306	13,027	13,471
4	Operating Profit / (Loss)	Rs. In (000)	33,142	22,601	50,631	31,565	100,196	114,191	130,970
5	Profit / (Loss) Before Taxation	Rs. In (000)	24,787	11,863	38,105	23,743	94,890	101,164	117,499
6	Profit / (Loss) After Taxation	Rs. In (000)	7,496	2,007	33,221	15,946	75,453	75,742	89,892
C)	STATEMENT OF CASH FLOWS								
1	Net Cash Flow from Operating Activities	Rs. In (000)	31,572	(10,175)	49,321	(120,835)	115,859	158,672	158,672
2	Net Cash Flow from Investing Activities	Rs. In (000)	(8,765)	(33,035)	(58,426)	(95,715)	(117,252)	(74,038)	(74,038)
3	Net Cash Flow from Financing Activities	Rs. In (000)	(3,572)	4,603	162,410	334,196	(25,866)	(23,305)	(23,305)

## STATEMENT OF VALUE ADDITION AND DISTRIBUTION

(Rs. In 000)

	2025		2024	
	(Rs. In 000)	%	(Rs. In 000)	%
Wealth Generated				_
Total revenue	1,142,890	100.00%	1,166,029	100.00%
Wealth Distributed				
To Services  Cost of revenue (excluding employees' salaries				
and benefits)	618,580	54.12%	684,587	58.71%
Administration & other expenses (excluding				
employees' salaries and benefits)	94,090	8.23%	79,314	6.80%
To Providers of Capital				
Mark-up / interest expense	13,471	1.18%	13,027	1.12%
To Government				
Taxes	23,468	2.05%	19,379	1.66%
To Employees Salaries and benefits	303,388	26.55%	293,981	25.21%
Retained in the Business	89,892	7.87%	75,742	6.50%
	1,142,889	100.00%	1,166,029	100.00%



Crowe Hussain Chaudhury & Co. House No 982, Street 21, Phase 4, Bahria Town, Islamabad Main +092 (0)51-5737581-2 www.crowe.com.pk

Independent Auditor's Review Report
To the Members of Blue Ex Limited
Review Report on the Statement of Compliance contained in Listed Companies (Code of Corporate Governance) Regulations, 2019

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the 'Regulations') prepared by Board of Directors of **Blue Ex Limited**, (the 'Company'), for the year ended June 30, 2025 in accordance with the requirements of regulation 36 of the Regulations.

The responsibility for compliance with the Regulations is that of the Board of Directors of Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance for and on behalf of the Company, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2025.

Crowe Hussain Chaudhury & Co.

Chartered Accountants

Coromeffessan L

Islamabad

Dated: 07 OCT 2025

UDIN: CR2025103496EAJ5vRbs

# Statement of Compliance with Listed Companies (Code of Corporate Governance) Regulations, 2019

#### BLUE-EX LIMITED YEAR ENDED JUNE 30, 2025

The company has complied with the requirements of the Regulations in the following manner:

1. The total number of directors are seven (07) as per the following:

a. Male: 04b. Female: 03

2. The composition of board is as follows:

Category	Names
Non-Executive Directors	Mr. Arif Elahi (Chairman) Mr. Danish Elahi Ms. Safina Danish Elahi Mr. Mufti Muhammad Najeeb Khan
Independent Directors*	Ms. Nadine Malik Almani Ms. Naveen Ahmed
Executive Director	Mr. Ali Aamer Baxamoosa
Female Director	Ms. Safina Danish Elahi Ms. Nadine Malik Almani Ms. Naveen Ahmed

- \* Note: Number of Directors are seven and one third is 2.33, and as a general principal 0.33 is not rounded off to one.
- 3. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company;
- 4. The company has prepared a Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures;
- 5. The Board has developed a vision/mission statement, overall corporate strategy, and significant policies of the company. The Board has ensured that complete record of particulars of the significant policies along with their date of approval or updating is maintained by the company;

- 6. All the powers of the Board have been duly exercised and decisions on relevant matters have been taken by Board/ shareholders as empowered by the relevant provisions of the Act and these Regulations;
- 7. The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board;
- 8. The Board have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations;
- 9. No Directors' Training Program has been arranged. However, the Company undertakes to arrange training programs within the next year, for the all the Directors except below who are already certified as per the Regulations:

Mr. Arif Elahi - Chairman / Non-Executive Director

Mr. Danish Elahi - Non-Executive Director

Mrs. Safina Danish Elahi – Non-Executive Director

Mrs. Nadine Malik Almani – Independent Director

Mrs. Naveen Ahmed – Independent Director

Mr. Ali Aamer Baxamoosa – Executive Director;

- 10. The Board has approved appointment of Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment and complied with relevant requirements of the Regulations;
- 11. Chief Financial Officer and Chief Executive Officer duly endorsed the financial statements before approval of the Board;
- 12. The board has formed committees comprising of members given below:

#### a) Audit Committee

Name	Designation	Category
Ms. Naveen Ahmed	Chairperson	Independent Director
Mr. Danish Elahi	Member	Non-Executive Director
Ms. Nadine Malik Almani	Member	Independent Director

#### b) Human Resource and Remuneration Committee

Name	Designation	Category
Ms. Nadine Malik Almani	Chairperson	Independent Director
Mr. Danish Elahi	Member	Non-Executive Director
Ms. Safina Danish Elahi	Member	Non-Executive Director
Mr. Imran Baxamoosa	Member	Chief Executive Officer

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance;
- 14. The frequency of meetings (quarterly/half yearly/ yearly) of the committee were as per following:
- a) Audit Committee: 04 meetings held during the year ended on June 30, 2025.
- 15. The Board has set up an effective internal audit function managed by a suitably qualified and experienced professional who is conversant with the policies and procedures of the Company;
- 16. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the company;
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard; and
- 18. We confirm that all requirements of regulations 3, 6, 7, 8, 27,32, 33 and 36 of the Regulations have been complied with.

Arif Elahi **Chairman** 

Karachi: September 19, 2025



Crowe Hussain Chaudhury & Co.

House No 982, Street 21, Phase 4, Bahria Town, Islamabad Main +092 (0)51-5737581-2 www.crowe.com.pk

Independent Auditor's Report
To the Members of Blue Ex Limited
Report on the Audit of the Unconsolidated Financial Statements

#### Opinion

We have audited the annexed unconsolidated financial statements of **Blue Ex Limited**, (the **Company**), which comprise the unconsolidated statement of financial position as at June 30, 2025, and the unconsolidated statement of profit or loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity, the unconsolidated statement of cash flows for the year then ended, and notes to the unconsolidated financial statements, including a summary of material accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, the unconsolidated statement of profit or loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June 30, 2025 and of its profit and other comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matter**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the unconsolidated financial statements of the current period. These matters were addressed in the context of our audit of the unconsolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

CNO



## Following are the Key Audit Matters:

S.No	Key Audit Matter	How the matter was addressed in our audit
01	Revenue Recognition  Refer gross revenue under the unconsolidated statement of profit or loss	Our audit procedures included the following:  Obtained an understanding, evaluated the
	The Company has recognized revenue amounting Rs 1,142.889 million during the year ended June 30, 2025.	design and tested the controls over the process of capturing, processing and recording of revenue;
(4)	The Company's revenue stream is derived from multiple sources out of which major key streams include courier and allied services and international freight. Each stream has its own revenue recognition policies based on	Assessed the appropriateness of the Company's accounting policy for recording of revenue in line with requirements of applicable accounting and reporting standards;
	the nature of the revenue and underlying contractual arrangement.	<ul> <li>Performing tests of control to confirm our understanding of the process by which revenue is calculated.</li> </ul>
	We considered revenue recognition as a key audit matter as it is one of the key performance indicators of the Company and because of the potential risk that revenue transactions may not be appropriately recorded and disclosed in the financial statements.	Compare, on a sample basis, specific revenue transactions recorded before and after the reporting date with underlying documentation to assess whether revenue has been recognized in the appropriate accounting period
		<ul> <li>Evaluated the appropriateness of the disclosures provided under the revenue standard IFRS-15 and assessed the completeness and mathematical accuracy of the relevant disclosures</li> </ul>

CHC



## Information Other than the Unconsolidated and Consolidated Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the unconsolidated and consolidated financial statements and our auditor's reports thereon.

Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Management and Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of Directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

are



As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the unconsolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Cyc

#### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- b) the unconsolidated statement of financial position, the unconsolidated statement of profit or loss, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is C.A. Habib.

Crowe Hussain Chaudhury & Co.

Chartered Accountants

Islamabad

Date: 07 00T 2025

UDIN: AR202510349tVW9xb0ae

# BLUE EX LIMITED UNCONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2025

Non-current assets Property and equipment Pro		Note	2 0 2 5	2 0 2 4 Restated Rupees	2 0 2 3 Restated
Property and equipment	ASSETS			pees	
Property and equipment	Non-current assets				
Intangible assets		4	157,632,215	168,995,745	142,845,278
Right of use assets					
Long term investments 8 48,224,117 44,297,033 41,534,520 41,534,535 41,534,535,517,809 51,536,536 41,536,536,536 41,536,536 41,536,536 41,536,536 41,536,536 41,536,536 41,536,536,536 41,536,536 41,536,536 41,536,536,536 41,536,536,536 41,536,536,536 41,536,536,536 41,536,536,536 41,536,536,536 41,536,536,536 41,536,536,536 41,536,536,536 41,536,536,536 41,536,5					
Current assets		7		18,353,994	
Trade debts Trade debts Stores and supplies Short term loans and advances Short term loans and advances Short term leposits, prepayments and advance tax I1 60,761,543 58,518,287 40,674,214 Short term leposits, prepayments and advance tax I1 60,761,543 58,518,287 48,382,61,193 Due from related party Tax refund due from government I2 0,483,731 20,483,731 20,483,731 20,483,731 Short term investments I2 674,396 31,336,980 36,306,641 Cash and bank balances I3 34,975,950 87,485,706 130,899,792 TOTAL ASSETS I,348,908,839 1,245,447,452 1,090,373,298  EQUITY AND LIABILITES Share capital and Reserves Authorized capital S0,000,000 (2024: 50,000,000) ordinary shares of Rs.10/each S0,000,000 (2024: 50,000,000) ordinary shares of Rs.10/each Sologoup and paid-up share capital S0,000,000 (2024: 27,428,430) ordinary shares of Rs. 10/- each fully paid in cash Share premium Share premium Ad2,328,868 Revaluation surplus on property and equipment Unappropriated profit 15 31,221,482 38,181,292 16,950,945 J69,328,351 186,225,516  Non-current liabilities Lease liabilities 16 38,431,762 29,115,894 11,840,993 Deferred tax liabilities - net  Non-current liabilities Trade and other payables Trade and	Long term investments	8	48,224,117	44,297,033	41,534,520
Trace debts   9   691,719,761   533,300,701   453,517,809   517,809   517,809   4,013,977   4,998,354   5,000   5,0000,0		_	494,978,957	469,466,355	363,935,040
Stores and supplies					
Short term loans and advances		9			, ,
Short term deposits, prepayments and advance tax   11   60,761,543   58,518,284   38,261,193   1296,524   12x refund due from government   20,483,731   20,483,	··	4.0			
Due from related party   3,528,092   2,826,331   1,296,524   1   20,483,731   20,483,731   20,483,731   31,336,980   31,336,980   31,336,980   36,306,641   34,975,950   87,485,706   130,899,792   34,975,950   37,485,706   130,899,792   34,975,950   37,5981,097   726,438,258   1,348,908,839   1,245,447,452   1,090,373,298   32,926,456   32,926,456   32,9					
20,483,731   20,483,732   20,400,000   20,245,247,248,258   20,000,000   20,000,0		11			
Short term investments					
TOTAL ASSETS   13   34,975,950   87,485,706   130,899,792   853,929,882   775,981,097   726,438,258   1,348,908,839   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,000   1,000,		12			
R53,929,882   775,981,097   726,438,258   1,348,908,839   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,373,298   1,245,447,452   1,090,000,000   1,090,000   1,					
TOTAL ASSETS   1,348,908,839   1,245,447,452   1,090,373,298	Casil and Dank Dalances	15			
EQUITY AND LIABILITES  Share capital and Reserves Authorized capital 50,000,000 (2024: 50,000,000) ordinary shares of Rs.10/- each  Issued, subscribed and paid-up share capital 27,428,430 (2024: 27,428,430) ordinary shares of Rs. 10/- each fully paid in cash Share premium 402,328,868 402,328,868 402,328,868 Revaluation surplus on property and equipment Unappropriated profit 515 31,221,482 38,181,292 16,950,945 Unappropriated profit 516 38,431,762 29,115,894 11,840,993 Deferred tax liabilities Lease liabilities Lease liabilities Trade and other payables Current liabilities Trade and other payables Current portion of lease liabilities 16 25,002,864 21,720,633 13,458,942 Provision for taxation 28 32,067,456 28,179,229 20,717,253 Contingencies and commitments 19	TOTAL ASSETS	=			
Share capital and Reserves           Authorized capital         50,000,000 (2024: 50,000,000) ordinary shares of Rs.10/each         500,000,000         500,000,000         500,000,000           Issued, subscribed and paid-up share capital           27,428,430 (2024: 27,428,430) ordinary shares of Rs. 10/- each fully paid in cash         14         274,284,300 (274,284,30) (274,284,3	TOTAL ASSETS	=	1,340,900,039	1,245,447,452	1,090,373,290
Authorized capital 50,000,000 (2024: 50,000,000) ordinary shares of Rs.10/- each    500,000,000   500,000,000   500,000,000	EQUITY AND LIABILITES				
27,428,430 (2024: 27,428,430) ordinary shares of Rs. 10/- each fully paid in cash Share premium Revaluation surplus on property and equipment Unappropriated profit  Non-current liabilities Lease liabilities Lease liabilities - net  Trade and other payables Current protion of lease liabilities Current protion of lease liabilities Current protion of lease liabilities Provision for taxation  14  274,284,300 402,328,868 402,328,86 402,328,868 402,328,868 402,328,868 402,328,868 402,328,868 402,328,868 402,328,868 402,328,868 402,328,868 402,328,868 402,328	<b>Authorized capital</b> 50,000,000 (2024: 50,000,000) ordinary shares of Rs.10/-	=	500,000,000	500,000,000	500,000,000
of Rs. 10/- each fully paid in cash       14       274,284,300       274,284,300       274,284,300         Share premium       402,328,868       402,328,868       402,328,868         Revaluation surplus on property and equipment       15       31,221,482       38,181,292       16,950,945         Unappropriated profit       361,385,448       264,533,851       186,225,516         Non-current liabilities       16       38,431,762       29,115,894       11,840,993         Deferred tax liabilities - net       17       19,080,234       23,806,929       15,387,473         Deferred tax liabilities       18       165,106,425       163,296,456       149,179,008         Current liabilities       16       25,002,864       21,720,633       13,458,942         Provision for taxation       28       32,067,456       28,179,229       20,717,253         Contingencies and commitments       19       -       -       -       -	Issued, subscribed and paid-up share capital				
Share premium       402,328,868       402,328,862       229,115,894       11,840,993       11,840,993	27,428,430 (2024: 27,428,430) ordinary shares				
Revaluation surplus on property and equipment Unappropriated profit       15       31,221,482 361,385,448 264,533,851 186,225,516 186,225	of Rs. 10/- each fully paid in cash	14	274,284,300	274,284,300	274,284,300
Unappropriated profit         361,385,448         264,533,851         186,225,516           Non-current liabilities         1,069,220,098         979,328,311         879,789,629           Non-current liabilities         16         38,431,762         29,115,894         11,840,993           Deferred tax liabilities - net         17         19,080,234         23,806,929         15,387,473           Formula is a company of the c	Share premium		402,328,868	402,328,868	402,328,868
1,069,220,098       979,328,311       879,789,629         Non-current liabilities       16       38,431,762       29,115,894       11,840,993         Deferred tax liabilities - net       17       19,080,234       23,806,929       15,387,473         57,511,996       52,922,823       27,228,466         Current liabilities         Trade and other payables       18       165,106,425       163,296,456       149,179,008         Current portion of lease liabilities       16       25,002,864       21,720,633       13,458,942         Provision for taxation       28       32,067,456       28,179,229       20,717,253         Contingencies and commitments       19       -       -       -       -	Revaluation surplus on property and equipment	15			
Non-current liabilities         Lease liabilities       16       38,431,762       29,115,894       11,840,993         Deferred tax liabilities - net       17       19,080,234       23,806,929       15,387,473         57,511,996       52,922,823       27,228,466         Current liabilities         Trade and other payables       18       165,106,425       163,296,456       149,179,008         Current portion of lease liabilities       16       25,002,864       21,720,633       13,458,942         Provision for taxation       28       32,067,456       28,179,229       20,717,253         222,176,745       213,196,318       183,355,203         Contingencies and commitments       19       -       -       -       -	Unappropriated profit				
Lease liabilities       16       38,431,762       29,115,894       11,840,993         Deferred tax liabilities - net       17       19,080,234       23,806,929       15,387,473         57,511,996       52,922,823       27,228,466         Current liabilities         Trade and other payables       18       165,106,425       163,296,456       149,179,008         Current portion of lease liabilities       16       25,002,864       21,720,633       13,458,942         Provision for taxation       28       32,067,456       28,179,229       20,717,253         Contingencies and commitments       19       -       -       -			1,069,220,098	979,328,311	879,789,629
17	Non-current liabilities				
17   19,080,234   23,806,929   15,387,473   57,511,996   52,922,823   27,228,466	Lease liabilities	16	38,431,762	29,115,894	11,840,993
Current liabilities         Trade and other payables       18       165,106,425       163,296,456       149,179,008         Current portion of lease liabilities       16       25,002,864       21,720,633       13,458,942         Provision for taxation       28       32,067,456       28,179,229       20,717,253         222,176,745       213,196,318       183,355,203         Contingencies and commitments       19       -       -       -       -	Deferred tax liabilities - net	17	19,080,234	23,806,929	15,387,473
Trade and other payables       18       165,106,425       163,296,456       149,179,008         Current portion of lease liabilities       16       25,002,864       21,720,633       13,458,942         Provision for taxation       28       32,067,456       28,179,229       20,717,253         222,176,745       213,196,318       183,355,203         Contingencies and commitments       19       -       -       -       -			57,511,996	52,922,823	27,228,466
Trade and other payables       18       165,106,425       163,296,456       149,179,008         Current portion of lease liabilities       16       25,002,864       21,720,633       13,458,942         Provision for taxation       28       32,067,456       28,179,229       20,717,253         222,176,745       213,196,318       183,355,203         Contingencies and commitments       19       -       -       -       -	Command linkilities				
Current portion of lease liabilities       16       25,002,864       21,720,633       13,458,942         Provision for taxation       28       32,067,456       28,179,229       20,717,253         222,176,745       213,196,318       183,355,203         Contingencies and commitments       19       -       -       -       -		40 [	165 106 125	162 206 456	140 170 000
Provision for taxation 28 32,067,456 28,179,229 20,717,253 222,176,745 213,196,318 183,355,203 2					
<b>222,176,745</b> 213,196,318 183,355,203  Contingencies and commitments 19					
Contingencies and commitments 19	1104151011 TOL LAZACIOTI	20			
TOTAL EQUITY AND LIABILITIES         1,348,908,839         1,245,447,452         1,090,373,298	Contingencies and commitments	19	,	,155,515	-
TOTAL EQUITY AND LIABILITIES <u>1,348,908,839</u> 1,245,447,452 1,090,373,298		=	1.040.000.000		1 000 0=2 225
	TOTAL EQUITY AND LIABILITIES	=	1,348,908,839	1,245,447,452	1,090,373,298

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.

CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER

# BLUE EX LIMITED UNCONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED JUNE 30, 2025

		2025	2 0 2 4 Restated
	Note	Rupee	S
Revenue - net			
Income - courier and allied services		656,992,947	742,041,113
International freight		485,468,885	423,712,563
Commission income		427,679	275,680
	20	1,142,889,511	1,166,029,356
Cost of revenue	21	(838,130,063)	(908,871,989)
Gross profit	_	304,759,448	257,157,367
General and administrative expenses	22	(170,802,694)	(158,995,738)
Marketing and selling expenses	23	(7,885,026)	(5,868,898)
Allowance for expected credit losses	9.3	(1,913,136)	(1,051,869)
·	<u>_</u>	(180,600,856)	(165,916,505)
Operating profit	-	124,158,592	91,240,862
Other income	24	7,775,712	22,950,196
Other expense	25	(964,321)	
Finance costs	26	(13,470,777)	(13,026,934)
		(6,659,386)	9,923,262
Profit before levies and income tax		117,499,206	101,164,124
Levies - final tax	27	(332,904)	(7,343,516)
Profit before taxation		117,166,302	93,820,608
Taxation	28	(27,274,515)	(18,078,882)
Profit for the year	=	89,891,787	75,741,726
Earnings per share - basic and diluted	29	3.28	2.76

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

# BLUE EX LIMITED UNCONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2025

	2 0 2 5 Rupe	2 0 2 4 Restated es
Profit for the year	89,891,787	75,741,726
Items that will not be subsequently reclassified to profit or loss		
Surplus on revaluation of property and equipment Deferred tax on property and equipment	- -	33,516,840 (9,719,884) 23,796,956
Total comprehensive income for the year	89,891,787	99,538,682

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

# BLUE EX LIMITED UNCONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2025

		Capital R	Reserve	Revenue Reserve	
	Issued, subscribed and paid-up capital	Share Premium	Revaluation surplus of property and equipment	Unappropriated profit	Total
			Rupees		
Balance as at June 30, 2023	274,284,300	402,328,868	16,950,945	167,691,547	861,255,660
Impact of restatement (refer to note 3.2)	-	-	-	18,533,969	18,533,969
Balance as at June 30, 2023 - restated	274,284,300	402,328,868	16,950,945	186,225,516	879,789,629
Profit for the year - restated (refer to note 3.2) Other comprehensive income - revaluation surplus -	-	-	-	75,741,726	75,741,726
net of defered tax Transfer of revaluation surplus on incremental	-	-	23,796,956	-	23,796,956
depreciation - net of deferred tax Realized revaluation surplus on disposal of plant and	-	-	(2,550,527)	2,550,527	-
equipment- net of deferred tax	-	-	(16,082)	16,082	-
	-	-	21,230,347	78,308,335	99,538,682
Balance as at June 30, 2024 - restated	274,284,300	402,328,868	38,181,292	264,533,851	979,328,311
Profit for the year	-	-	-	89,891,787	89,891,787
Other comprehensive income	-	-	-	-	-
Transfer of revaluation surplus on incremental depreciation - net of deferred tax	-	-	(5,582,451)	5,582,451	-
Realized revaluation surplus on disposal of plant and equipment- net of deferred tax	-	-	(1,377,359)	1,377,359	-
	-	-	(6,959,810)	96,851,597	89,891,787
Balance as at June 30, 2025	274,284,300	402,328,868	31,221,482	361,385,448	1,069,220,098

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

# BLUE EX LIMITED UNCONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2025

		2025	2024 Restated
	Note	Rupee	s
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before levies and income tax		117,499,206	101,164,124
Adjustments:			
Depreciation on property and equipment	4	27,034,476	22,915,020
Depreciation on right of use of assets		24,516,015	23,943,002
Allowance for expected credit losses		1,913,136	1,051,869
Interest expense on lease liability		10,960,201	10,190,564
Amortization of intangibles assets	5.1	6,999,563	4,055,360
Finance costs	24	13,470,777	13,026,934
Unrealized gain of exchange rate on foreign currency deposit		(218,580)	(7,049,794)
Loss / (gain) loss on disposal of property and equipment	_	964,321	(48,232)
Cash flows from operating activities		203,139,115	169,248,847
Increase in current assets			
Trade debts		(160,332,196)	(80,834,761)
Packaging material		(389,132)	984,377
Short term loans and advances		632,087	2,658,827
Short term deposits and prepayments		(5,674,876)	(14,082,740)
Due from related party		(701,761)	(1,529,807)
		(166,465,878)	(92,804,104)
		36,673,237	76,444,743
Increase in current liabilities			
Trade and other payables		1,809,969	14,117,463
Cash generated from operations		38,483,206	90,562,206
Levies and income tax paid		(25,014,271)	(25,435,201)
Finance cost paid		(13,470,777)	(13,026,934)
Net cash (used in) / generated from operating activities		(1,842)	52,100,071
CASH FLOW FROM INVESTING ACTIVITIES			
Additions in property and equipment	4	(15,752,619)	(14,066,659)
Additions in intangible assets	5.2	(30,036,000)	(50,436,000)
Sale proceeds on disposal of property and equipment		1,836,910	111,700
Additions in long term deposits		(416,000)	165,200
Long term investments		(3,927,084)	(2,762,513)
Net cash used in investing activities		(48,294,793)	(66,988,272)
CASH FLOW FROM FINANCING ACTIVITIES			
Lease rental paid	16.1.1	(34,875,705)	(33,495,546)
Net cash used in financing activities		(34,875,705)	(33,495,546)
Net decrease in cash and cash equivalents		(83,172,340)	(48,383,747)
Cash and cash equivalents at the beginning of the year	_	118,822,686	167,206,433
Cash and cash equivalents at the end of the year	30	35,650,346	118,822,686

The annexed notes from 1 to 41 form an integral part of these unconsolidated financial statements.

**CHIEF EXECUTIVE OFFICER** 

CHIEF FINANCIAL OFFICER

# BLUE EX LIMITED NOTES TO THE UNCONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2025

#### 1. THE COMPANY AND ITS OPERATION

Blue Ex Limited, formerly Universal Network Systems Limited, (the Company) was incorporated as a private limited company in Pakistan on December 12, 2005 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). On February 18, 2021 the Company was converted to "Public Limited" under Companies Act, 2017. On December 6, 2021, the Company became listed on GEM Board of Pakistan Stock Exchange Limited.

The registered office of the Company is situated at Bungalow No. 5, Bangalore Town, Main Shahrah-e-Faisal, Karachi, Pakistan, 74550. The principal activities of the Company are to act as a cargo forwarder, provide domestic and international courier and allied services.

On December 06, 2021, the Company increased its ordinary share capital by issuing 6,857,000 fresh shares through Pakistan Stock Exchange. After this issue of fresh shares, the issued share capital was Rs. 274,284,300 as of June 30, 2022. Rs. 445,705,000/- was utilized from issue of fresh share as of June 30, 2024.

During the year, the Company passed a special resolution in its extra ordinary general meeting held on on February 21, 2025, to increase its ordinary share capital by issuing 1,000,000 fresh shares by way of 'other than rights' issue subject to approval of the Securities and Exchange Commission of Pakistan. Subsequent to this, on May 16, 2025, the Company get the approval of the same from Securities and Exchange Commission of Pakistan.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

The Company has prepared its unconsolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of International Financial Reporting Standards (IFRSs) issued by International Accounting Standard Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan (ICAP), as notified under Companies Act, 2017 (the Act) and provisions of and directives issued under the Companies Act, 2017 (the Act) differ from the IFRSs, the provisions of and directives issued under the Companies Act, 2017 (the Act) have been followed.

#### 2.2 Basis of measurement

These unconsolidated financial statements have been prepared under the historical cost convention unless otherwise mentioned in accounting policies stated herein.

#### 2.3 Presentation and functional currency

These unconsolidated financial statements are presented in Pakistan Rupee which is the Company's functional currency. Amounts presented in the financial statements have been rounded off to the nearest of Rupees, unless otherwise stated.

#### 2.4 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of these unconsolidated financial statements in conformity with accounting and reporting standards requires the management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, income and expenses.

It also requires the management to exercise judgment in application of its accounting policies. The estimates, judgments and associated assumptions are based on the management's experience and various other factors that are believed to be reasonable under the circumstances.

These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

Effective Date

In preparing these unconsolidated financial statements, the significant judgment made by the management in applying accounting policies include:

- (a) Current and deferred taxation (Note 3.1.7, 17 and 27)
- (b) Impairment (Note 3.1.2)
- (c) Provisions, commitment and contingent liabilities (Note 3.1.10)
- (d) Depreciation and amortization on fixed and intangible assets (Note 4 and 5)

## 3. INITIAL APPLICATION OF A STANDARD, AMENDMENT OR AN INTERPRETATION TO AN EXISTING STANDARD

## Amendments to published accounting and reporting standards which are effective for the year ended June 30, 2025

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on July 1, 2024. However, these do not have any significant impact on the Company's financial statements except as disclosed in note 3.1 to these unconsolidated financial statements.

Standards, amendments to published accounting and reporting standards and interpretations that are not yet effective and have not been early adopted by the Company

The following new standards, amendments to published accounting and reporting standards and interpretations would be effective from the dates mentioned below against the respective standard or interpretation.

Standard or In	terpretation	(Annual periods beginning on or after)
IFRS 7 and 9	Amendments to classification and measurement	
	of financial instruments - amendments to IFRS 07 and IFRS 09	January 01, 2026
IFRS 7 and 9	Contracts referencing nature - dependent electricity	January 01, 2026
IAS 21	The effects of changes in foreign exchange rates Amendments:	
	Lack of Exchangeability	January 01, 2025
IFRS 1, 7, 9, 10 and IAS 7	Annual Improvements to IFRS accounting standards	January 01, 2026
IFRS S1	General requirements for disclosure of sustainability - related	
111001	financial information.	July 01, 2027
IFRS S2	Climate - related disclosures	July 01, 2027

The above standards, amendments to approved accounting standards and interpretations are not likely to have any material impact on the Company's unconsolidated financial statements.

Other than the aforesaid standards, interpretations and amendments, International Accounting Standards Board (IASB) has also issued the following standards and interpretation, which have not been notified locally or declared exempt by the Securities and Exchange Commission of Pakistan (SECP) as at June 30, 2025;

IFRS 1 - First-time Adoption of International Financial Reporting Standards

IFRIC 12 - Service Concession Arrangement

IFRS 18 - Presentation and Disclosures in Financial Statements

IFRS 19 - Subsidiaries without Public Accountability: Disclosures

#### 3.1 MATERIAL ACCOUNTING POLICY INFORMATION

#### 3.1.1 Investment in subsidiaries:

Investments in subsidiaries are stated at cost less provision for impairment, if any. The carrying amount of investments is reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the investment's recoverable amount is estimated which is the higher of its value in use and its fair value less cost to sell. An impairment loss is recognised if the carrying amount exceeds its recoverable amount.

The Company is required to issue consolidated financial statements along with its unconsolidated financial statements, in accordance with the requirements of IFRS 10 "Consolidated Financial Statements" and Companies Act, 2017.

#### 3.1.2 Fixed assets

#### **Property and equipment**

These are initially recognised at cost and subsequently carried at revalued amount less subsequent accumulated depreciation and accumulated impairment losses, if any. Depreciation is charged to profit or loss applying the reducing balance method at the rates specified in the note 4. Depreciation on additions is charged from the month at which asset is available for use and on disposals no charge for the month in which asset disposed. Depreciation is charged to statement of profit or loss applying reducing balance method at the rate mentioned in note 4.

Normal repairs and maintenance are charged to income as and when incurred. Major renewals and improvements if any are capitalized when it is probable that respective future economic benefits will flow to the Company.

An item of fixed assets is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Gains and losses on disposals are determined by comparing proceeds with carrying amount of relevant assets. These are included in the statement of profit or loss.

#### **Intangible assets**

Intangible assets other than goodwill are stated at cost less accumulated amortization and accumulated impairment losses, if any.

Goodwill is stated at cost less accumulated impairment losses, if any, as their useful life is indefinite and are tested for impairment annually. For other intangibles, amortization is charged to the profit or loss applying the straight line method, whereby, the cost of intangible asset is written off over its useful economic life.

The amortization rate of the intangible assets are stated in note 5 to these unconsolidated financial statements. Full month's amortization is charged in the month of addition when the asset is available for use, whereas, amortization on disposals is charged upto the month in which the disposal takes place.

#### Capital work-in-progress

Capital work-in-progress, if any, is stated at cost (less impairment losses, if any) and represents expenditure on fixed assets in the course of construction and installation and advances for capital expenditure. Transfers are made to relevant operating fixed assets when the assets are available for intended use.

#### **Impairment**

The Company assesses at each reporting date whether there is any indication that operating fixed assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment charge is recognized in the statement of profit or loss and other comprehensive income. The recoverable amount of property and equipment is the greater of fair value less cost to sell and value in use.

#### Surplus on revaluation on property and equipment

A revaluation surplus is recorded in other comprehensive income and credited to the asset revaluation surplus in equity. However, to the extent that it reverses a revaluation deficit of the same asset previously recognised in profit or loss, the increase is recognised in profit or loss. A revaluation deficit is recognised in the profit or loss, except to the extent that it offsets an existing surplus on the same asset recognised in the asset revaluation surplus.

An annual transfer from the asset revaluation surplus to unappropriated profit is made for the difference between depreciation based on the revalued carrying amount of the asset and depreciation based on the asset's original cost. Additionally, accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Upon disposal, any revaluation surplus relating to the particular asset being sold is transferred to unappropriated profit.

#### 3.1.3 IFRS 9 - Financial instruments

Financial assets and financial liabilities are recognized when the Company becomes a party to the contractual provisions of the instruments. The Company derecognizes a financial asset or a portion of financial asset when, and only when, the Company looses control of the contractual rights that comprise the financial asset or portion of financial asset.

A financial liability or part of financial liability is derecognized from the balance sheet when, and only when, it is extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired.

Any gain or loss on the recognition or de-recognition of the financial assets and financial liabilities is taken to statement of profit or loss and other comprehensive income.

#### **Financial assets**

#### Classification

The Company classifies its financial assets at fair value through profit or loss (FVTPL). The classification depends on the business model in which the financial asset is managed and its contractual cash flows. The management determines the appropriate classification of its financial assets at initial recognition and it evaluates this classification on a regular basis.

#### Financial asset at fair value through profit or loss

#### **Debt investment**

Debt investments that does not qualify for measurement at either amortized cost or FVOCI are classified as financial asset at fair value through profit or loss.

#### **Equity investment**

Equity investments that are held for trading, and equity investments for which the entity has not elected to recognize fair value gains and losses through other comprehensive income are classified as financial asset at fair value through profit or loss.

#### Allowance for expected credit loss (provisions)

The Company recognises loss allowances for Expected Credit Losses (ECLs) in respect of financial assets. When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Company uses a simplified approach to consider reasonable and supportable information that is relevant and available without undue cost or effort.

The Company considers a financial asset in default when contractual payments are past due over the agreed credit terms. This includes both quantitative and qualitative information and analysis, based on the Company's historical experience of actual credit losses over past years and informed credit assessment and including forward-looking information. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company.

Such assets are written off when there is no reasonable expectation of recovery. Provision are reviewed at each balance sheet and adjusted to reflect the current best estimates.

#### **Financial liabilities**

#### Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset when the Company has a legally enforceable right to offset the recognized amounts and intends either to settle these on net basis or to realize the assets and settle the liabilities simultaneously.

The legally enforceable right must not be contingent on future events and must be enforceable in normal course of business and in the event of default, insolvency or winding up of the Company or the counterparties.

#### 3.1.4 Stores and supplies

Store and Supplies including packaging materials are valued at the average cost of purchase at each period end. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

#### 3.1.5 Cash and cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost and include cash in hand, at bank and short term highly liquid investments that are readily available convertible to known amounts of cash. For the purpose of cash flow statement, cash and cash equivalents include bank balances including short-term deposits net of book overdraft, if any.

#### 3.1.6 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. The fair value for financial instruments traded in active markets at the reporting date is based on their quoted price, without any deduction for transaction costs.

For all other financial instruments not traded in an active market, the fair value is determined by using valuation techniques deemed to be appropriate in the circumstances. Valuation techniques include the market approach (i.e., using recent arm's length market transactions adjusted as necessary and reference to the current market value of another instrument that is substantially the same) and the income approach (i.e., discounted cash flow analysis making as much use of available and supportable market data as possible).

All assets and liabilities for which fair value is measured or disclosed in these unconsolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value:

Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities that the Company can access at measurement date.

Level 2: Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Inputs for the assets or liability that are not based on observable market data (observable inputs).

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting year during which the change occurs.

#### 3.1.7 Taxation

#### **Current taxation**

Provision for current taxation is based on taxable income at the current rates of taxation after considering tax credits and rebates available, if any.

#### **Deferred taxation**

Deferred tax is recognized using the balance sheet liability method, providing for all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have enacted or substantively enacted by the reporting date.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### Levies

Tax charged under Income Tax Ordinance, 2001 which is not based on taxable income or any amount paid / payable in excess of the calculation based on taxable income or any minimum tax which is not adjustable against future income tax liability is classified as levy in the statement of profit or loss and other comprehensive income as these levies fall under the scope of IFRIC 21/IAS 37.

#### 3.1.8 Impairment of non-financial assets other than operating fixed assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. The fair value less costs to sell calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices

In determining fair value less costs to sell, the recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other fair value indicators.

Intangible assets with indefinite useful lives are tested for impairment annually at year end either individually or at cumulative group level, as appropriate, and when circumstances indicate that the carrying value may be impaired.

For such assets, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Company estimates the asset's recoverable amount.

A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the profit or loss.

#### 3.1.9 Related party transactions

Related parties comprises of major shareholders, associated companies with or without common directorship, other companies with common directorship, directors of the Company, key management personnel and their close family members. The Company continues to have a policy whereby transactions with related parties are entered into; at commercial terms, approved policy or at rate agreed under a contract/arrangement/agreement.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers its Chief Executive Officer, Chief Financial Officer, Chief Strategy Officer, Company Secretary and departmental heads to be its key management personnel.

#### 3.1.10 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

#### 3.1.11 Staff retirement benefits

The Company operates a defined contribution plan (i.e. recognized provident fund scheme) for all its permanent employees. Equal monthly contributions at the rate of 8.3% of the base salary are made to the fund, both by the Company and by its employees. The assets of the fund are held separately under the control of the Trustees.

Contributions made by the Company are charged to statement of profit or loss and other comprehensive income for the year.

#### 3.1.12 Leases

Leases are recognized as Right-of-use (RoU) asset and a lease liability at the lease commencement date except for short term or low value leases.

The right of use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and accumulated impairment losses, and adjusted for certain re-measurements of the lease liability. Depreciation is charged on straight line basis over the shorter of the lease term or the useful life of the asset. Where the ownership of the asset transfers to the Company at the end of the lease term or if the cost of the asset reflects that the Company will exercise the purchase option, depreciation is charged over the useful life of asset.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. It is re-measured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

Payments associated with short-term leases, with a lease term of 12 months or less, and leases of low-value assets are recognized on a straight-line basis as an expense in the statement of profit or loss.

#### 3.1.13 Foreign currency transactions

Transactions in foreign currencies are translated into Pakistan Rupee (the functional currency) using the exchange rates prevailing at the date of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into PKR using the exchange rate at the reporting date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translations of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of profit or loss and other comprehensive income.

#### 3.1.14 Revenue Recognition

Revenue is recognized at a point in time, when the Company satisfies performance obligations by transferring services to its customers at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services.

- -Courier, cargo and allied services' revenue is recognized when the invoice is raised i.e. when the possession of consignment is taken and scanned on the Company's facility.
- -Commission income is recognized on accrual basis.
- -Profit on bank balances are recognized on a time proportion basis on the principal amount outstanding and at the applicable rate.

#### 3.1.15 Reclassification of prior year presentation

Certain prior year amounts have been reclassified for consistency with the current year presentation. These reclassifications had no effect on the reported results of operations.

#### 3.2 Prior period adjustment

In preceeding year, the Company's deferred tax liability was understated due to errors in calculating deferred tax on the short term investment and surplus on revaluation of plant and equipment. Also short term deposits, prepayments and advance tax was understated due to an error in recording input sales tax. During current year, same has been rectified and restated in accordance with the requirements of International Accounting Standard (IAS 8) "Accounting Policies, Changes in Accounting Estimates, and Errors.

The summarized adjustments below represent the quantitative impact of these errors, which have been addressed by restating the comparative figures in these unconsolidated financial statements.

	As per audited financial statements	Effect of prior period error Rupees	Restated amounts				
Effects of prior period error on unconsolidated financial statements for the year ended June 30, 2024							
Restatement in unconsolidated statement of financial position	n						
<ul> <li>Short term deposits, prepayments and advance income tax</li> <li>Deferred tax liabilities - net</li> </ul>	33,564,659 5,629,354	24,953,625 18,177,575					
Restatement in unconsolidated statement of profit or loss							
- Provision for taxation	2,298,903						
- Cost of sales	912,894,049	(4,022,060)	908,871,989				
Effects of prior period error on unconsolidated financial statements for the year ended June 30, 2023							
Restatement in statement of financial position							
<ul> <li>Short term deposits, prepayments and advance tax</li> <li>Deferred tax liabilities - net</li> <li>Unappropriated profit</li> </ul>	17,329,632 12,989,881 167,691,547	2,397,592					

#### 4 PROPERTY AND EQUIPMENT

	Owned					
Description	Leasehold improvement	Furniture, fixtures and fittings	Office and electrical equipment	Computers and accessories	Vehicles	Total
			R	upees		
Revalued amount						
Balance as at July 01, 2023	66,860,699	25,495,277	44,008,644	35,834,861	62,015,393	234,214,874
Additions	459,120	1,997,090	4,802,647	6,299,202	508,600	14,066,659
Revaluation surplus	5,953,735	2,324,297	7,084,420	1,927,760	16,226,623	33,516,835
Transfer from leased to owned	-	-	-	-	2,500,000	2,500,000
Disposal		-	(162,971)	(896,297)	-	(1,059,268)
Balance as at June 30, 2024	73,273,554	29,816,664	55,732,740	43,165,526	81,250,616	283,239,100
Balance as at July 01, 2024	73,273,554	29,816,664	55,732,740	43,165,526	81,250,616	283,239,100
Additions	901,315	1,550,515	5,054,552	8,014,237	232,000	15,752,619
Transfer from leased to owned	<b>-</b>	· · · -	, , , <u>-</u>	, , <u>-</u>	4,848,000	4,848,000
Disposal		-	-	(862,384)	(6,451,147)	(7,313,531)
Balance as at June 30, 2025	74,174,869	31,367,179	60,787,292	50,317,379	79,879,469	296,526,188
Accumulated depreciation						
Balance as at July 01, 2023	19,838,573	10,036,404	19,175,012	22,567,906	19,751,701	91,369,596
Charge for the year	4,736,457	2,460,538	4,095,522	5,081,352	6,541,151	22,915,020
Transfer from leased to owned	-	-	-	-	954,528	954,528
Disposal	-	-	(126,215)	(869,575)	-	(995,790)
Balance as at June 30, 2024	24,575,030	12,496,942	23,144,319	26,779,683	27,247,380	114,243,354
Balance as at July 01, 2024	24,575,030	12,496,942	23,144,319	26,779,683	27,247,380	114,243,354
Charge for the year	4,978,338	2,757,113	5,207,622	6,054,538	8,036,865	27,034,476
Transfer from leased to owned	-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-	5,207,022	•,•5 <del>-</del> ,550	2,128,443	2,128,443
Disposal	-	-	-	(822,328)	(3,689,972)	(4,512,300)
Balance as at June 30, 2025	29,553,368	15,254,055	28,351,941	32,011,893	33,722,716	138,893,973
CARRYING AMOUNT - 2025	44,621,501	16,113,124	32,435,351	18,305,486	46,156,753	157,632,215
CARRYING AMOUNT - 2024	48,698,524	17,319,722	32,588,421	16,385,843	54,003,236	168,995,745
RATE OF DEPRECIATION (%)	10%	15%	15%	30%	15%	

**4.1** Revaluation of property and equipment was last carried out as at June 30, 2024 by M/s. Fairwater Property Valuers and Surveyors (Private) Limited (Valuer on the approved list of Pakistan Banking Association) on the basis of their professional assessment of present market values based on their methodology for estimating the cost of fixed assets of similar nature and size, keeping in view the current condition. The revaluation resulted in a surplus on revaluation amounting to Rs. 33.516 million which was incorporated in the books of the Company as at June 30, 2024.

The carrying amount of the assets as at June 30, 2025, if the said assets had been carried at historical cost would have been Rs. 112,314,358 (2024: Rs. 113,875,358).

**4.2** Forced sale values of the assets under 'Revaluation', based on the latest valuation carried out as at June 30, 2024 by M/s. Fairwater Property Valuers and Surveyors (Private) Limited, an independent valuer, are as follow:

	S No.	Class of assets			Rupees
	1	Computers and accessories			14,747,259
	2	Furniture, fixtures and fitting	gs		15,587,750
	3	Office and electrical equipm	ent		29,329,579
	4	Vehicles			48,602,912
	5	Leasehold improvement		_	43,828,672
				- -	152,096,172
				2025	2024
			Note	Rupe	ees
5	INTANGIBLE A	ASSETS			
	Software		5.1	114,501,426	93,409,324
	Software under	development	5.2	100,318,357	98,374,022
			_	214,819,783	191,783,346
			=		

5.1											
3.1		Cost			<b>A</b> mortization				Bookvalue		
		Opening	Addition/ transfer	Disposal	Closing	Opening	Charge for the year	Disposal	Closing	Bookvalue	Rate %
	Software	102,600,000	28,091,665	-	130,691,665	9,190,676	6,999,563	-	16,190,239	114,501,426	6.67%

		2024									
	Cost				Amortization Amortization				Bookvalue		
	Opening	Addition/ transfer	Disposal	Closing	Opening	Charge for the year	Disposal	Closing	Bookvalue	Rate %	
Software	57,000,000	45,600,000	-	102,600,000	5,135,316	4,055,360	-	9,190,676	93,409,324	6.67%	

		2025	2024
5.2	Software under development	Rupees	S
	Opening	98,374,022	93,538,022
	Additions	30,036,000	50,436,000
	Transfer	(28,091,665)	(45,600,000)
		100,318,357	98,374,022

#### **6 RIGHT OF USE ASSETS**

The carrying amounts of right of use assets recognized and movement during the year is as follows:

		Vehic	lec	Rental	Total
		Venic	ics	Properties	ioui
				·Rupees	
6.1	Net carrying value basis				
	Opening net book value as at July 01, 2023	5,12	9,676	17,553,460	22,683,136
	Addition: during the year		-	48,841,574	48,841,574
	Depreciation charged for the year	(64	4,143)	(23,298,859)	(23,943,002)
	Disposal during the year		-	(60,700,210)	(60,700,210)
	Transfer to owned during the year	(2,50	0,000)	-	(2,500,000)
	Accumulated depreciation on disposal	95	4,529	60,700,210	61,654,739
	Closing net book value as at June 30, 2024	2,94	0,062	43,096,175	46,036,237
	Addition: during the year		-	36,513,603	36,513,603
	Depreciation charged for the year	(220	,505)	(24,295,510)	(24,516,015)
	Transfer to owned assets during the year	(4,848	,000)	-	(4,848,000)
	Accumulated depreciation on transfer	2,128	,443	-	2,128,443
	Closing net book value as at June 30, 2025		-	55,314,268	55,314,268
	Depreciation rate (%)	15%	6	20%	
6.2	Gross carrying value basis				
	Cost	4,848	,000	117,187,559	122,035,559
	Accumulated depreciation	(2,128	-	(61,873,291)	(64,001,734)
	Transfer to owned assets during the year	(2,719	,557)	-	(2,719,557)
	Net book value as at June 30, 2025		-	55,314,268	55,314,268
				2025	2024
7	LONG TERM DEPOSITS	Note		Rupee	s
,					
	Security deposit against - Utilities			56,500	56,500
	- Rent			7,081,494	6,665,494
	- Others	7.1		11,850,580	11,632,000
		=		18,988,574	18,353,994

**<sup>7.1</sup>** This includes deposit with Aramex LLC USD 40,000/- revalued at closing exchange rate of Rs. 283.76/USD.

			2025	2024	
8	LONG TERM INVESTMENTS	Note	Rupees		
8.1	Investment in subsidiaries - at cost Shyp Guru (Private) Limited - unquoted 1,000,000 (2024: 1,000,000) Percentage of holding: 100% ordinary shares of Rs. 10/- each	8.1.1	10,000,000	10,000,000	
	Universal Freight Systems (Private) Limited - un 110,000 (2024: 110,000) Percentage of holding: 100% ordinary shares of Rs. 100/- each	quoted 8.1.2	12,434,612	12,434,612	
8.2	Investment in term deposit receipt				
	Long term investments - in TDR 3 years	8.2.1	25,789,505	21,862,421	
		<u></u>	48,224,117	44,297,033	

- **8.1.1** On September 14, 2022, the Company incorporated a wholly owned subsidiary, Shyp Guru (Private) Limited (SGPL) in Pakistan, for expanding its business operations in Europe, North America and other regions. It is the Technology First Concept Company in international logistics business which shall inter alia have contracts with multiple global logistics /courier networks for international express and freight business.
- **8.1.2** On June 14, 2023, the Company fully acquired Universal Freight Systems (Private) Limited (UFS) by way of purchasing 100% of its ordinary shares which comprises of 110,000 shares on value Rs. 113.04 each, for expanding its presence in international freight business in Pakistan. Total consideration of this purchase was Rs. 12,434,612/-
- **8.2.1** This represents profits on term deposit receipt with markup rate from 8.50% to 20.50% (2024: 15.60% to 20.5%) per annum.

		Note	2 0 2 5 Rup	2 0 2 4 ees
9	TRADE DEBTS			
	Trade debts - unsecured Due from related party - Universal Freight	9.1	332,553,760	541,258,933
	Systems (Private) Limited	9.2	369,037,369	-
	Allowances for expected credit losses	9.3	(9,871,368)	(7,958,232)
			691,719,761	533,300,701
9.1	The aging of receivables as at reporting date is as follows:	3	176 224 007	212 966 202
	Neither past due nor impaired 1 - 30 days		176,334,907 55,493,758	212,866,303 130,535,410
	31 - 90 days		44,657,942	43,511,804
	More than 90 days		56,067,153	154,345,416
			332,553,760	541,258,933
9.2	The aging analysis of receivables due from related is as follows:	d party		
	1 - 30 days 31 - 90 days		153,776,829 215,260,540	- -
		9.2.1	369,037,369	

- **9.2.1** This represents amount due from Universal Freight Systems (Private) Limited, as under the revised business terms Universal Freight Systems (Private) Limited will be responsible for collecting receivables from customers instead of Blue Ex, given their direct relationship with the customers and ability to ensure recoveries, and Universal Freight Systems (Private) Limited shall be responsible to pay this amount to Blue Ex on demand without recourse.
- **9.2.2** The maximum aggregate amount of receivable due from related parties at the end of any month during the year was Rs 369.037 million (2024: Nil)

9.3	Movement in allowance for expected credit losses is as follows:	Note	2 0 2 5 Rup	2 0 2 4 ees
	Opening balance Charge for the year Closing balance		7,958,232 1,913,136 9,871,368	6,906,363 1,051,869 7,958,232
10	SHORT TERM LOANS AND ADVANCES - unsecured, Considered good			
	Employees Executives Advance against services	10.1	6,843,204 - 30,540,096 37,383,300	5,809,994 1,235,501 30,969,892 38,015,387

**10.1** This represents interest free loans given to employees, these are of short term nature, for personal use and are recovered on monthly basis from staff salary.

	and are recovered on monany basis from sean s	alai y i		
			2025	2024 Restated
		Note	Rupees	
11	SHORT TERM DEPOSITS, PREPAYMENTS AND ADVANCE TAX			
	Bank guarantee margin		2,928,362	2,928,362
	Accrued interest		326,370	668,378
	Prepayments		2,928,737	2,328,937
	Advance tax			, ,
	-Income tax		12,843,678	16,275,295
	-Sales tax		41,734,396	36,317,312
			60,761,543	58,518,284
12	SHORT TERM INVESTMENT			
12.1	Fair value through profit or loss			
	Mutual Funds			
	Opening balance		31,336,980	36,306,641
	Additions to mutual funds		1,512,782	116,380,000
	Unrealized gain on revaluation of investment		666,965	5,148,527
	Disposal of investments		(32,842,331)	(126,498,188)
	Closing balance	12.1.1	674,396	31,336,980

#### 12.1.1 Mutual fund certificates

	2025	2024	2025	2024	Name of the found	2025	2024
[	Number of Units		Unit	price	N ame of the fund	Rup	ees
	4,028.72	209,400.19	100.23	100.00	Faysal Islamic Cash Fund	403,791	20,940,019
	-	10,911.38	111.55	103.05	Faysal Money Market Fund	-	1,124,410
	967.37	31,045.14	101.48	101.36	UBL Liquidity Plus Fund(ULPF)	98,173	3,146,673
	1,716.38	61,202.96	100.46	100.09	UBL Al-Ameen Islamic Cash Plan	172,432	6,125,878
						674,396	31,336,980
13	Cash in ha Cash at ba - in cur	ank rent account	ANCES		24,9	071,484 917,928	2,893,430 49,739,648
	- in sav	ing account				986,538 975,950	34,852,628 87,485,706
							<u> </u>

**13.1** These carry markup rates ranging from 12.50% to 19.00% (2024: 14.00% to 20.50%) per annum.

#### 14 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

2025	2024		2025	2024
Number o	f shares		Rupe	es
27,428,430	27,428,430	Ordinary shares of Rs. 10 each fully paid in cash	274,284,300	274,284,300
27,428,430	27,428,430	-	274,284,300	274,284,300

All ordinary shares rank equally with regard to residual assets of the Company. Ordinary shareholders are entitled to receive all distributions including dividends and other entitlements in the form of bonus and right shares as and when declared by the Company. Voting and other rights are in proportion to the shareholding.

2 0 2 5 2 0 2 4 -----Rupees-----

## 15 SURPLUS ON REVALUATION OF PROPERTY AND EQUIPMENT

Balance as of July 01, Revaluation surplus Transfer of revaluation surplus on incremental	54,166,209 -	24,264,311 33,516,840
depreciation	(7,862,607)	(3,592,291)
Transfer of revaluation surplus on disposal of property	<b></b>	(55. 55.)
and equipment	(1,939,942)	(22,651)
Balance as of June 30,	44,363,660	54, 166, 209
Movement in related deferred tax liability		
Balance as of July 01,	(15,984,917)	(7,313,366)
Tax effect on revaluation surplus	-	(9,719,884)
Tax effect on incremental depreciation transferred to	2 222 455	
retained earnings	2,280,156	1,041,764
Tax effect on disposal of property and equipment on		
revaluation surplus	562,583	6,569
Balance as of June 30,	(13,142,178)	(15,984,917)
Balance at end of the year - net of deferred tax	31,221,482	38, 181, 292

**15.1** The surplus on revaluation of property and equipment is not available for distribution to the shareholders in accordance with section 241 of the Companies Act, 2017.

			2025	2024
		Note	Rupe	es
16	LEASE LIABILITIES			
16.1	Lease liabilities			
	Current portion		25,002,864	21,720,633
	Non-current portion		38,431,762	29,115,894
		16.1.1	63,434,626	50,836,527
16.1.1	Reconciliation of lease liabilities:			
	Opening balance		50,836,527	25,299,935
	Additions		36,513,603	48,841,574
	Interest expense		10,960,201	10,190,564
	Paid during the year	_	(34,875,705)	(33,495,546)
	Closing balance	_	63,434,626	50,836,527

**16.1.2** The Company has adopted requirements of IFRS 16 related to rental properties and vehicles in prior years. Lease rentals are payable on monthly basis and include finance charges are applied at the respective discount rates applicable to different kind of transactions including right of use assets. The Company has the option to purchase vehicle upon completion of lease period which is exercised during the year. The Company has intention to continue operations from rental properties which are currently available from August 1, 2021 to February 28, 2030.

### **16.1.3** Lease liabilities are payable as follows:

		2025		
		Minimum lease payments	Interest	Present value of minimum lease payments
			Rupees	
	Less than one year Between one and five years	34,498,743 47,194,047 81,692,790	9,495,879 8,762,285 18,258,164	25,002,864 38,431,762 63,434,626
			2024	
		Minimum lease payments	Interest	Present value of minimum lease payments
			Rupees	
	Less than one year Between one and five years	30,695,993 34,676,733	8,975,360 5,560,839	21,720,633 29,115,894
		65,372,726	14,536,199	50,836,527
			2025	2 0 2 4 Restated
		Note		Rupees
17	DEFERRED TAX LIABILITIES / NET  Deferred tax liabilities on taxa temporary differences:			
	<ul> <li>property and equipment</li> <li>right of use assets</li> <li>surplus on revaluation of plant a</li> </ul>	nd equipment	11,154,81 16,041,13 13,142,17	13,350,509 15,984,917
	- short term investment		40,338,97	
	Deferred tax assets on deducti temporary differences:	ble	10,000,00	10,007,105
	<ul><li>lease liabilities</li><li>allowance for expected credit loss</li></ul>	200	(18,396,0 <sup>4</sup> (2,862,69	
	anowarice for expected credit loss	563	(21,258,73	
			19,080,23	23,806,929
18	TRADE AND OTHER PAYABLES			
	Trade creditors Accrued liabilities Security deposit payable Income tax payable		76,735,33 85,491,82 2,134,95 141,46	72,973,496 52 2,134,952 55 1,518,995
	Others	18.1	602,84 165,106,42	

**18.1** Others includes amount payable against acquisition of Universal frirght system (Private) limited.

#### 19 CONTINGENCIES AND COMMITMENTS

#### 19.1 Contingencies

There are no contingencies as at June 30, 2025 (2024: Nil)

#### 19.2 Commitments

Corporate Guarantees given by the Company in favour of Fly Jinnah (Private) Limited aggregating to Rs. 18.93 million (2024: 18.93 million).

			2025	2024
		Note	Rupees	
20	REVENUE - NET			
	Income - courier and allied services		656,992,947	742,041,113
	International freight		485,468,885	423,712,563
	Commission income		427,679	275,680
		20.1	1,142,889,511	1,166,029,356

**20.1** This represents revenue (net of sales tax) generated from courier and allied services and international freight. Sales tax charged on sales tax invoice issued during the year in aggregate amounted to Rs. 100.005 million (2024: Rs. 61.706 million).

#### 20.1 Disaggregation of revenue

In the following table, revenue is disaggregated by primary geographical markets:

			2025	2024
		Note	Rupee	S
	Primary geographical locations			
	Local		656,992,947	742,041,113
	International		485,896,564	423,988,243
			1,142,889,511	1,166,029,356
21	COST OF REVENUE			
	Freight forwarding expenses		119,791,378	90,282,486
	Operational expenses		3,086,656	2,609,732
	Delivery expense		248,926,658	345,572,211
	Fuel expense		72,256,880	80,037,421
	Packing material		36,011,619	39,556,022
	Entertainment expense		8,316,466	7,723,381
	Staff salaries and other benefits	21.1	219,547,731	223,536,996
	Royalty expense		4,200,188	4,305,000
	Rent, rates and taxes		18,404,433	13,923,206
	Repair and maintenance		13,622,357	13,719,944
	Printing and stationery		6,547,153	8,405,119
	Insurance		5,227,985	5,980,266
	Security		12,923,174	8,029,683
	Communication		19,205,275	21,217,494
	Utilities		19,720,132	17,653,587
	Travelling expense		6,046,468	3,020,582
	Depreciation - right of use assets		24,295,510	23,298,859
			838,130,063	908,871,989

**21.1** This includes a sum of Rs. 163,532 (2024: Rs. 149,822) is respect of staff retirement benefits.

Directors remuneration   S70,000					BLUE EX LI
Directors remuneration   \$70,000   \$70,000   \$70,000   \$6,780,819   \$1,814,642   \$3,944,735   \$8,6780,819   \$1,814,642   \$3,944,647,678   \$1,947,754   \$1,947,678   \$1,947,754   \$1,947,7				2025	2024
Directors remuneration			Note	Rupees	
Salaries, allowances and other benefits   22.1   85,940,735   86,780,819   Insurance   405,830   432,857   Repairs and maintenance   6,522,148   5,047,678   Fuel   3,411,642   3,597,467   Printing and stationery   1,337,940   1,426,854   Telephone, internet and mobile charges   2,707,554   2,563,340   Electricity, gas and water charges   15,099,474   14,125,070   Entertainment   5,190,947   3,510,952   Fees and subscription   2,983,190   2,158,947   Travelling and conveyance   22,316   577,377   Auditors remuneration   22.2   1,955,173   1,493,851   Vehicle and generator maintenance   2,080,783   1,487,102   Security expense   3,387,022   2,148,858   Depreciation - PPE   4   27,034,476   22,915,020   Depreciation - PPE   4   4,431,307   5,460,089   Donation   5.1   6,999,563   4,055,508   Donation   5.1   6,999,563   4,055,508   Donation   502,089   502,089   Tropecy   502,089   502,089	22	GENERAL AND ADMINISTRATIVE EXPE	NSES		
Salaries, allowances and other benefits   22.1   85,940,735   86,780,819   Insurance   405,830   432,857   Repairs and maintenance   6,522,148   5,047,678   Fuel   3,411,642   3,597,467   Printing and stationery   1,337,940   1,426,854   Telephone, internet and mobile charges   2,707,554   2,563,340   Electricity, gas and water charges   15,099,474   14,125,070   Entertainment   5,190,947   3,510,952   Fees and subscription   2,983,190   2,158,947   Travelling and conveyance   22,316   577,377   Auditors remuneration   22.2   1,955,173   1,493,851   Vehicle and generator maintenance   2,080,783   1,487,102   Security expense   3,387,022   2,148,858   Depreciation - PPE   4   27,034,476   22,915,020   Depreciation - PPE   4   4,431,307   5,460,089   Donation   5.1   6,999,563   4,055,508   Donation   5.1   6,999,563   4,055,508   Donation   502,089   502,089   Tropecy   502,089   502,089		Directors remuneration		570,000	570,000
Insurance   405,830   432,857   Repairs and maintenance   6,522,148   5,047,678   Fuel   3,411,642   3,597,424   Printing and stationery   1,337,940   1,426,854   Telephone, internet and mobile charges   2,707,554   2,763,340   Electricity, gas and water charges   15,099,474   14,125,070   Entertainment   5,190,947   3,510,952   Fees and subscription   2,983,190   2,158,944   Travelling and conveyance   2,316   577,377   440ftors remuneration   22.2   1,955,173   1,493,851   Vehicle and generator maintenance   2,080,783   1,487,102   Security expense   3,387,022   2,148,858   Depreciation - PPE   4   27,034,476   22,915,022   Depreciation - PPE   4   27,034,476   22,915,022   Depreciation - POE   4   4,431,307   5,460,089   Donation   5.1   6,999,563   4,055,360   Legal and professional   4,431,307   5,460,089   502,089   170,802,694   158,995,738   170,802,694   158,995,738   170,802,694   158,995,738   170,802,694   170,80			22.1		
Repairs and maintenance   6,522,148   5,047,678   Fuel   3,411,642   3,597,424   Printing and stationery   1,337,940   1,426,834   Telephone, internet and mobile charges   2,707,554   2,563,340   Electricity, gas and water charges   15,099,474   4,125,070   Entertainment   5,190,947   3,510,952   Fees and subscription   2,983,190   2,158,944   Travelling and conveyance   22,316   577,377   Auditors remuneration   22.2   1,955,173   1,493,851   Vehicle and generator maintenance   2,080,783   1,487,102   Security expense   3,387,022   2,148,858   Depreciation - PPE   4   27,034,476   22,915,020   Depreciation - PPE   4   27,034,476   22,915,020   Depreciation - PRUA   220,505   644,143   Amortization   5.1   6,999,563   4,055,360   Legal and professional   5.1   6,999,563   4,055,360   Legal and professional   4,431,307   5,460,089   Donation   502,089   170,802,694   158,995,738    22.1 This includes a sum of Rs. 210,150 (2024: Rs. 192,531) is respect of staff retirement benefits.  22.2 Auditors' remuneration   1,196,000   920,000   Audit fee - stand alone   1,196,000   920,000   Audit fee - consolidated   186,875   143,750   Audit certifications   93,438   71,875   Out of pocket expenses   164,577   126,598   Sales tax   144,828   101,278    23 MARKETING AND SELLING EXPENSES   144,828   101,278    24 OTHER INCOME   - From non-financial assets   4,81,920   4,977,848   Gin on sale of fixed assets   -   48,232    24 OTHER INCOME   - From financial assets   -   48,232    25 From financial assets   -   48,232    26 From financial assets   -   48,232    27 From financial assets   -   48,232    28 From financial assets   -   48,232    29 Frofit on saving accounts   4,065,528    20 Frofit on saving accounts   0,406,528    20 Frofit on saving accounts   0,406		•			
Fuel   3,411,642   3,597,424   Printing and stationery   1,337,940   1,426,854   Telephone, internet and mobile charges   2,707,554   2,563,340   Electricity, gas and water charges   15,099,474   14,125,070   Entertainment   5,190,947   3,510,952   Fees and subscription   2,983,190   2,158,944   Travelling and conveyance   2,2,316   577,377   Auditors remuneration   22.2   1,955,173   1,493,851   Vehicle and generator maintenance   2,080,783   1,487,102   Security expense   3,387,022   2,148,858   Depreciation - PPE   4   27,034,476   22,915,020   Depreciation - PDE   4   220,505   644,143   Amortization   5.1   6,999,563   4,055,360   Legal and professional   4,431,307   5,460,089   Donation   502,089   - 170,802,694   158,995,738    22.1 This includes a sum of Rs. 210,150 (2024: Rs. 192,531) is respect of staff retirement benefits.   20 2 5   2 0 2 4		Repairs and maintenance			
Printing and stationery   1,337,940   1,426,854     Telephone, internet and mobile charges   2,707,554   2,563,340     Electricity, gas and water charges   15,099,474   14,125,070     Entertainment   5,190,947   3,510,952     Fees and subscription   2,983,190   2,158,944     Travelling and conveyance   22,316   577,377     Auditors remuneration   22.2   1,955,173   1,493,851     Vehicle and generator maintenance   2,080,783   1,487,102     Security expense   3,387,022   2,148,858     Depreciation - PPE   4   27,034,476   22,915,020     Depreciation - ROUA   220,505   644,143     Amortization   5.1   6,999,563   4,055,360     Legal and professional   4,431,307   5,460,089     Donation   5.1   6,999,563   4,055,360     Legal and professional   4,431,307   5,460,089     Donation   5.1   170,802,694   158,995,738     22.1 This includes a sum of Rs. 210,150 (2024: Rs. 192,531) is respect of staff retirement benefits.     20 2 5   2 0 2 4		•			
Telephone, internet and mobile charges   2,707,554   2,563,340     Electricity, gas and water charges   15,099,474   14,125,070     Entertainment   5,190,947   3,510,952     Fees and subscription   2,983,190   2,158,944     Travelling and conveyance   22,316   577,377     Auditors remuneration   22.2   1,955,173   1,493,851     Vehicle and generator maintenance   2,080,783   1,487,102     Security expense   3,387,022   2,148,858     Depreciation - PPE   4   27,034,476   22,915,020     Depreciation - ROUA   220,505   644,143     Amortization   5.1   6,999,563   4,055,360     Legal and professional   5.1   6,999,563   4,055,360     Legal and professional   4,431,307   5,460,089     Donation   502,089		Printing and stationery			
Entertainment		Telephone, internet and mobile charges		2,707,554	
Fees and subscription		Electricity, gas and water charges		15,099,474	
Travelling and conveyance         22,316         577,377           Auditors remuneration         22.2         1,955,173         1,493,851           Vehicle and generator maintenance         2,080,783         1,487,102           Security expense         3,387,022         2,148,858           Depreciation - PPE         4         27,034,476         22,915,005           Depreciation - ROUA         220,505         644,143           Amortization         5.1         6,999,563         4,055,360           Legal and professional         4,431,307         5,460,089           Donation         502,089         -           22.1         This includes a sum of Rs. 210,150 (2024: Rs. 192,531) is respect of staff retirement benefits.           22.2         Auditors' remuneration         20 2 5         2 0 2 4           22.2         Audit fee - stand alone         1,196,000         920,000           Audit fee - stand alone         1,196,000         920,000           Audit fee - stand alone         1,196,000         920,000           Audit certifications         93,438         71,875           Out of pocket expenses         164,577         126,598           Sales tax         1,444,828         101,278           23         3,203,106<		Entertainment		5,190,947	3,510,952
Auditors remuneration 22.2 1,955,173 1,493,851 Vehicle and generator maintenance 2,080,783 1,487,102 Security expense 3,387,022 2,148,858 Depreciation - PPE 4 27,034,476 22,915,020 Depreciation - ROUA 220,505 644,143 Amortization 5.1 6,699,563 4,055,360 Legal and professional 4,431,307 5,460,089 Donation 502,089 170,802,694 158,995,738  22.1 This includes a sum of Rs. 210,150 (2024: Rs. 192,531) is respect of staff retirement benefits.  2 0 2 5 2 0 2 4		Fees and subscription		2,983,190	2,158,944
Vehicle and generator maintenance         2,080,783         1,487,102           Security expense         3,387,022         2,148,858           Depreciation - PPE         4         27,034,476         22,915,020           Depreciation - ROUA         220,505         644,143           Amortization         5.1         6,999,563         4,055,360           Legal and professional         4,431,307         5,460,089           Donation         502,089         -           20,2694         158,995,738           22.1         This includes a sum of Rs. 210,150 (2024: Rs. 192,531) is respect of staff retirement benefits.           22.2         Auditors' remuneration           Audit fee - stand alone         1,196,000         920,000           Audit fee - stand alone         1,196,000         920,000           Audit gearly fee         169,455         130,350           Audit certifications         93,438         71,875           Audit certifications         93,438         71,875           Out of pocket expenses         164,577         126,598           Sales tax         144,828         101,278           23         MARKETING AND SELLING EXPENSES         3,203,106         891,050           Advertisement and publicity		Travelling and conveyance		22,316	577,377
Security expense   3,387,022   2,148,858   Depreciation - PPE   4   27,034,476   22,915,020   Depreciation - ROUA   220,505   644,143   Amortization   5.1   6,999,563   4,055,360   Legal and professional   4,431,307   5,460,089   Donation   502,089   158,995,738		Auditors remuneration	22.2	1,955,173	1,493,851
Depreciation - PPE		Vehicle and generator maintenance		2,080,783	1,487,102
Depreciation - ROUA		Security expense		3,387,022	2,148,858
Depreciation - ROUA		Depreciation - PPE	4	27,034,476	
Amortization		Depreciation - ROUA			
Legal and professional Donation         4,431,307 502,089 502,089 502,089 170,802,694         5,460,089 502,089 170,802,694           22.1 This includes a sum of Rs. 210,150 (2024: Rs. 192,531) is respect of staff retirement benefits.           22.2 Auditors' remuneration           Audit fee - stand alone         1,196,000         920,000           Audit fee - consolidated         186,875         143,750           Half yearly fee         169,455         130,350           Audit certifications         93,438         71,875           Out of pocket expenses         164,577         126,598           Sales tax         144,828         101,278           1,955,173         1,493,851           23         MARKETING AND SELLING EXPENSES           Sales promotion         3,203,106         891,050           Advertisement and publicity         4,681,920         4,977,848           7,885,026         5,868,898           24         OTHER INCOME         -         48,232           - From financial assets         -         48,232           - From financial assets         -         48,232           Unrealized gain on foreign currency deposit         218,580         7,049,794           Profit on term deposit receipts         3,201,562		•	5.1	= = = = = = = = = = = = = = = = = = =	
Donation   S02,089   170,802,694   158,995,738		Legal and professional			
170,802,694   158,995,738					, , , <u>-</u>
2 0 2 5			_		158,995,738
Audit fee - stand alone Audit fee - consolidated 186,875 143,750 Half yearly fee 169,455 130,350 Audit certifications 93,438 71,875 Out of pocket expenses Sales tax 164,577 126,598 144,828 101,278 1,955,173 1,493,851  23 MARKETING AND SELLING EXPENSES Sales promotion Advertisement and publicity 3,203,106 4,681,920 4,977,848 7,885,026 5,868,898  24 OTHER INCOME - From non-financial assets Gain on sale of fixed assets  Unrealized gain on foreign currency deposit Profit on term deposit receipts Profit on saving accounts Profit on saving accounts Gain on short term investment- Mutual funds 1,157,473 6,187,601	22.2	Auditors' remuneration		Rupees	
Audit fee - consolidated	22.2				
Half yearly fee					
Audit certifications       93,438       71,875         Out of pocket expenses       164,577       126,598         Sales tax       144,828       101,278         1,955,173       1,493,851     PARKETING AND SELLING EXPENSES  Sales promotion Advertisement and publicity  Advertisement and publicity  4,681,920 4,977,848 7,885,026 5,868,898  Anguard Agrangement Agrangeme				-	
Out of pocket expenses       164,577       126,598         Sales tax       144,828       101,278         1,955,173       1,493,851     AMARKETING AND SELLING EXPENSES  Sales promotion Advertisement and publicity  Advertisement and publicity  4,681,920       4,977,848         7,885,026       5,868,898         24 OTHER INCOME  - From non-financial assets Gain on sale of fixed assets - 48,232         - From financial assets       - 48,232         - Profit on term deposit receipts Profit on term deposit receipts Profit on saving accounts Gain on short term investment- Mutual funds  1,157,473       7,049,794 6,187,601					
144,828   101,278   1,955,173   1,493,851   1,493,851   1,955,173   1,493,851   1,493,85				-	,
1,955,173   1,493,851		•			
23 MARKETING AND SELLING EXPENSES  Sales promotion		Sales tax	_		
Sales promotion       3,203,106       891,050         Advertisement and publicity       4,681,920       4,977,848         7,885,026       5,868,898         24 OTHER INCOME       -       48,232         - From non-financial assets         Gain on sale of fixed assets       -       48,232         - From financial assets         Unrealized gain on foreign currency deposit       218,580       7,049,794         Profit on term deposit receipts       3,201,562       4,065,528         Profit on saving accounts       3,198,097       5,599,041         Gain on short term investment- Mutual funds       1,157,473       6,187,601			_	1,933,173	1,493,631
Advertisement and publicity 4,681,920 4,977,848 7,885,026 5,868,898  24 OTHER INCOME  - From non-financial assets Gain on sale of fixed assets - 48,232  - From financial assets  Unrealized gain on foreign currency deposit 218,580 7,049,794 Profit on term deposit receipts 3,201,562 4,065,528 Profit on saving accounts 3,198,097 5,599,041 Gain on short term investment- Mutual funds 1,157,473 6,187,601	23	MARKETING AND SELLING EXPENSES			
7,885,026         5,868,898           24 OTHER INCOME           - From non-financial assets           Gain on sale of fixed assets         - 48,232           - From financial assets           Unrealized gain on foreign currency deposit         218,580         7,049,794           Profit on term deposit receipts         3,201,562         4,065,528           Profit on saving accounts         3,198,097         5,599,041           Gain on short term investment- Mutual funds         1,157,473         6,187,601		Sales promotion		3,203,106	891,050
24 OTHER INCOME  - From non-financial assets Gain on sale of fixed assets  - 48,232  - From financial assets  Unrealized gain on foreign currency deposit Profit on term deposit receipts Profit on saving accounts Gain on short term investment- Mutual funds  218,580 7,049,794 4,065,528 7,049,794 1,157,473 6,187,601		Advertisement and publicity		4,681,920	4,977,848
- From non-financial assets Gain on sale of fixed assets - 48,232 - From financial assets  Unrealized gain on foreign currency deposit Profit on term deposit receipts Profit on saving accounts Gain on short term investment- Mutual funds - 48,232 - 48,232 - 48,232 - 48,232 - 7,049,794 - 7,049,7			_	7,885,026	5,868,898
Gain on sale of fixed assets  - 48,232  - From financial assets  Unrealized gain on foreign currency deposit Profit on term deposit receipts Profit on saving accounts Gain on short term investment- Mutual funds  - 48,232  - 48,232  - 48,232  - 48,232  - 48,232  - 4,049,794  - 4,065,528  - 7,049,794  - 4,065,528  - 7,049,794  - 4,065,528  - 4,065,528  - 6,187,601	24	OTHER INCOME			
- From financial assets         Unrealized gain on foreign currency deposit       218,580       7,049,794         Profit on term deposit receipts       3,201,562       4,065,528         Profit on saving accounts       3,198,097       5,599,041         Gain on short term investment- Mutual funds       1,157,473       6,187,601					40.222
Unrealized gain on foreign currency deposit       218,580       7,049,794         Profit on term deposit receipts       3,201,562       4,065,528         Profit on saving accounts       3,198,097       5,599,041         Gain on short term investment- Mutual funds       1,157,473       6,187,601				-	48,232
Profit on term deposit receipts       3,201,562       4,065,528         Profit on saving accounts       3,198,097       5,599,041         Gain on short term investment- Mutual funds       1,157,473       6,187,601					
Profit on saving accounts       3,198,097       5,599,041         Gain on short term investment- Mutual funds       1,157,473       6,187,601				-	
Gain on short term investment- Mutual funds 1,157,473 6,187,601					
<b>7,775,712</b> 22,950,196		Gain on short term investment- Mutual funds	<u> </u>		
			_	/,/75,712	22,950,196

2025 202	2	0 2	5	2	0	2	4
----------	---	-----	---	---	---	---	---

		Rupees		
25	OTHER EXPENSE			
	- From non-financial assets			
	Loss on sale of fixed assets	964,321	-	
		964,321	-	
26	FINANCE COSTS			
	Mark up on leases	10,960,201	9,580,042	
	Bank charges	2,510,576	3,446,892	
		13,470,777	13,026,934	

# 27 FINAL TAX - LEVIES

This represents final taxes paid under section 150 of Income Tax Ordinance, 2001 representing levy in terms of the requirements of IFRIC 21/IAS 37.

	terms of the requirements of IFRIC 21/IAS 37.		
		2025	2 0 2 4 Restated
28	TAXATION	Rupe	es
	Current	21 724 552	20,835,713
	Prior	31,734,552 266,658	(1,456,400)
	Deferred	(4,726,695)	(1,300,431)
		27,274,515	18,078,882
29	EARNINGS PER SHARE - basic and diluted		
	Profit for the year (Rupees)	89,891,787	75,741,726
	Weighted average number of shares		
	outstanding during the year	27,428,430	27,428,430
	Earnings per share - basic and diluted	3.28	2.76
30	CASH AND CASH EQUIVALENTS		
	Short term investment	674,396	31,336,980
	Cash and bank balances	34,975,950	87,485,706
		35,650,346	118,822,686
31	FINANCIAL INSTRUMENTS BY CATEGORY		
	Financial assets as per statement of financial positi	ion	
	At amortised cost		
	Short term deposits	3,254,732	3,596,740
	Short term loans	6,843,204	5,809,994
	Long term investment	25,789,505	21,862,421
	Long term deposits	18,988,574	18,353,994
	Due from related party	3,528,092	2,826,331
	Trade debts	691,719,761	533,300,701
	Cash and bank balances	34,975,950 785,099,818	87,485,706 673,235,887
	Fairmaline Almanush muselik at Jane	103,033,010	0/3,233,00/
	Fair value through profit or loss Short term investments	674 206	21 226 000
	SHOLL TELLIL HIVESUITELIES	674,396 785,774,214	31,336,980 704,572,867
		703,777,217	/ 57,3/2,00/

#### Financial liabilities as per statement of financial position

#### At amortised cost

Lease liabilities	63,434,626	50,836,527
Trade and other payables	164,362,115	148,740,004
	227,796,741	199,576,531

#### 32 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### **Financial risk**

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk, other market price risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board provides principles for overall risk management as well as policies covering specific areas such as currency risk, other price risk, interest rate risk, credit risk and liquidity risk.

The Company's overall risk management procedures, to minimize the potential adverse effects of financial market on the Company's performance, are as follows:

### (a) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign currency, interest rate, commodity price and equity price that will affect the Company's income or the value of its holdings of financial instruments.

### (i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to United States Dollar (USD). Currently, the Company's foreign exchange risk exposure is restricted to the amounts payable to foreign entities and foreign currency bank balances.

At June 30, 2025, if the Rupee had weakened / strengthen by 5% against the US dollar with all other variables held constant, pre-tax profit for the year would have been Rs. 5,731,498 (2024: Rs. 4,857,103) lower / higher, mainly as a result of foreign exchange losses / gains on translation of US dollar and Euro-denominated financial assets and liabilities.

### (ii) Interest

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

As the Company has no significant floating interest rate assets, the Company's income is substantially independent of changes in market interest rates. The Company's interest rate risk arises from short term borrowings and long term financings. These financing, issued at variable rates, expose the Company to cash flow interest rate risk. The Company analysis its interest rate exposure on a dynamic basis taking into consideration refinancing, renewal of existing positions and alternative financing.

#### **Cash flow**

If interest rates at the reporting date fluctuate by 10% higher / lower with all other variables held constant, profit before tax for the year would have been Rs. 6,343,463 (2024: Rs. 5,083,653 lower / higher, mainly as a result of higher / lower interest expense on floating rate borrowings. This analysis is prepared assuming the amounts of liabilities outstanding at the reporting date are outstanding for the entire year.

# (iii) Other market price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company is not exposed to any market price risk.

### (b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Carrying amounts of financial assets represent the maximum credit exposure.

Credit risk of the Company arises from deposits with banks, long term deposits, short term deposits, trade receivables and other receivables. The management assesses the credit quality of the customers, taking into account their financial position, past experience and other factors. The utilization of credit limits is regularly monitored. For banks and financial institutions, only independently rated parties with a strong credit rating are accepted.

The Company monitors the credit quality of its financial assets with reference to historical performance of such assets and available external credit ratings, if any. Carrying values of financial assets exposed to credit risk, which are neither past due nor impaired are as under:

	2025	2024		
	Rupees			
Trade debts	691,719,761	533,300,701		
Long term deposits	18,988,574	18,353,994		
Short term deposits	3,254,732	3,596,740		
Loans to employees	6,843,204	5,809,994		
Long term investment	25,789,505	21,862,421		
Short term investments	674,396	31,336,980		
Bank balances	31,904,466	84,592,276		
	779,174,638	698,853,106		

The credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings. The Company believes that it is not exposed to major concentration of credit risk as its exposure is spread over a large number of counter parties and trade receivables are subject to specific credit ceilings based on customer credit history.

The management estimates the recoverability of trade receivables on the basis of financial position and past history of its customers based on the objective evidence that it shall not receive the amount due from the particular customer. The provision is written off by the Company when it expects that it cannot recover the balance due. Any subsequent repayments in relation to amounts written off are credited directly to the statement of profit or loss.

The credit quality of bank balances that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

	Rating		Pating Agency	2025	2024
	Short term	Long term	Rating Agency	Rup	ees
Al Baraka Bank Pakistan	A-1	A+	JCR-VIS	145,937	6,718,868
Bank Al Falah	A1+	AAA	PACRA	3,571,328	5,745,679
Habib Bank Limited	A1+	AAA	PACRA	11,830,386	8,471,166
MCB Bank Limited	A1+	AAA	PACRA	1,301,367	1,301,367
Meezan Bank Limited	A-1+	AAA	JCR-VIS	3,777,482	3,628,645
Sik Bank Limited	A-2	Α-	JCR-VIS	5,106,742	18,857,717
Standard Chartered Bank (Pakistan) Limited	A1+	AAA	PACRA	1,575,836	12,628,310
Bank Makramah Limited	-	-	PACRA	50,258	1,014,946
United Bank Limited	A-1+	AAA	JCR-VIS	1,678,974	2,248
U Microfinance Bank Limited	A1	A+	PACRA	389,104	2,493,689
Dubai Islamic Bank	A-1+	AA	JCR-VIS	406,686	785,386
Habib Metropolitan Bank Limited	A1+	AA+	PACRA	708,356	296,524
JS Bank Limited	A1+	AA	PACRA	370,689	10,033,592
Faysal Bank Limited	A1+	AA	PACRA	893,387	2,103,162
Telenor Microfinance Bank	A1	A+	PACRA	97,934	97,934
			-	31,904,466	74,179,233

# (c) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due.

The Company's approach to manage liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company ensures that it has sufficient cash on demand to meet expected cash outflows during its operating cycle, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

The Company monitors rolling forecasts of the liquidity reserve (comprising undrawn borrowing facilities and cash and cash equivalents) on the basis of expected cash flows.

In addition, the Company's liquidity management policy involves projecting cash flows in each quarter and considering the level of liquid assets necessary to meet its liabilities and maintaining debt financing plans. The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date, to the contractual maturity dates. The amounts disclosed in the table are the contractual undiscounted cash flows and also include the impact of estimated future interest payments.

	Carrying	Contractual	Within one year	Afterone year
Description			pees	
Contractual maturities of financial liabilities as at June 30, 2025:				
Lease liabilities	63,434,626	63,434,626	25,002,864	38,431,762
Trade and other payables	164,362,115	164,362,115	164,362,115	-
	227,796,741	227,796,741	189,364,979	38,431,762
	221,130,141	227,730,741	100,00,000	30,131,702
	227,750,741	227,730,741	103,304,373	30,431,702
Perceintion	Carrying	Contractual	Within one year	Afterone year
Description		Contractual		Afterone year
Description  Contractual maturities of financial liabilities as at June 30, 2024:		Contractual	Within one year	Afterone year
-		Contractual	Within one year	Afterone year
Contractual maturities of financial liabilities as at June 30, 2024:	Carrying	Contractual	Within one year	Afterone year

The contractual cash flows relating to the above financial liabilities have been determined on the basis of interest rates / mark up rates effective as at the reporting date. The rates of interest / mark up have been disclosed in relevant notes to these unconsolidated financial statements.

### (d) Fair value of financial instruments

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying value and the fair value estimates.

# Financial assets fair value hierarchy

All financial instruments carried at fair value are categorized in three categories defined as follows:

- Level 1 Quoted prices in active markets for identical assets.
- Level 2 Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3 Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred.

#### 33 CAPITAL RISK MANAGEMENT

The Company's prime objective when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for certificate-holders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may adjust the amount of profit distributed to certificate-holders, issue new certificates or sell assets to reduce debt.

The gearing ratio of the Company at year end is as follows:

	2025	2024
	(Rupe	es)
Debts		-
Equity	1,069,220,098	979,328,311
Net debt to equity ratio	<u> </u>	-

# 34 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

		2025				2024		
	Chief Executive Officer	Executive Director	Executives	Total	Chief Executive Officer	Executive Director	Executives	Total
				Rupees				
Baic Salary	8,000,000	8,000,000	40,477,132	56,477,132	8,000,000	8,000,000	31,587,453	47,587,453
Alowances	3,200,000	3,200,000	16,196,925	22,596,925	3,200,000	3,200,000	12,634,981	19,034,981
Medical	800,000	800,000	4,047,713	5,647,713	800,000	800,000	3,158,745	4,758,745
Retirement benefit			344,940	344,940	-	-	263,469	263,469
	12,000,000	12,000,000	61,066,710	85,066,710	12,000,000	12,000,000	47,644,648	71,644,648
Number of Persons	1	1	21	23	1	1	14	16

# 35 SHARIAH COMPLIANT COMPANIES DISCLOSURE OF INFORMATION AS PER FOURTH SCHEDULE OF COMPANIES ACT 2017:

Unconsolidated statement of financial position Shariah compliant	Note	2 0 2 5 Rupees	2 0 2 4 
Long term investments Short term loans Short term investments Bank balances	8	22,434,612	22,434,612
	10	6,843,204	7,045,495
	12	576,223	27,065,897
	13	5,223,491	16,878,578
Non shariah compliant Long term investments Short term investments Bank balances Unconsolidated statement of profit or loss	8	25,789,505	21,862,421
	12	98,173	4,271,083
	13	26,680,975	67,713,698
Shariah compliant income Turnover earned from a Shariah-compliant Gain on sale of fixed assets Unrealized gain on foreign currency deposit	24 24	1,142,889,511 - 218,580	1,166,029,356 48,232 7,049,794
Non-compliant income Profit on Term Deposit Receipts Profit on saving accounts Gain on short term investment- Mutual funds	24	3,201,562	4,065,528
	24	3,198,097	5,599,041
	24	1,157,473	6,187,601

# **36 TRANSACTIONS WITH RELATED PARTIES**

The related parties comprise associated undertakings, key management personnel and retirement benefit schemes. The Investment Bank in the normal course of business carries out transactions with various related parties. Amounts due from and to associated undertakings, executives and remuneration of directors and executives are disclosed in the relevant notes. Transactions with related parties other than disclosed elsewhere in these unconsolidated financial statements are as follows:

			Transac	ctions	Balanc	e
			2025	2024	2025	2024
Name of the related party	Relationship with the Company	Nature	Rupe	es	Rupee	5
Universal Freight Systems	Wholly owned	Sales of services	575,367	862,891	-	-
(Pvt.) Ltd.	subsidiary	Purchase of services	16,829,167	18,678,966	-	170,585
UNS Employee's Provident Fund Trust	Staff Benefits Plan Kev	Net change in respect of staff benefit plan	373,682	342,353	-	-
Directors & key management personnel	management personnel Wholly owned	Remuneration	85,066,710	71,644,648	-	-
Shyp Guru (Private) Limited		Sale of services	3,994,314	6,663,980	3,528,092	2,655,746
					3,528,092	2,826,331

**36.1** The outstanding balance of Universal Freight Systems (Private) Limited as at June 30, 2025 included in trade debts (note 9).

Amount after

# 37 PROVIDENT FUND RELATED DISCLOSURE

A joint provident fund is maintained by the Company. The following information is based on the latest financials statements:

	(Un-Audited) 2 0 2 5	(Un-Audited) 2 0 2 4	
	Rupees		
Size of the funds - total assets	4,297,190	3,905,506	
Cost of investment made	2,884,719	2,511,035	
Percentage of investment as size of the fund	67%	64%	
Fair value of investment	2,884,719	2,511,035	

**37.1** The breakup of fair value of investment is

	2025		2 0	2 4
	Investment	Percentage as of size of the fund	Investment	Percentage as of size of the fund
	Rupees	0/0	Rupees	%
Bank balance	667,692	16%	294,008	8%
Investment in mutual funds	2,217,027	<b>52%</b>	2,217,027	57%
	2,884,719	67%	2,511,035	64%

The investments out of provident fund have been made in accordance with the provision of Section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

# 38 RECLASSIFICATION

The corresponding figures have been rearranged and reclassified, wherever considered necessary, to comply with the requirements of the Companies Act, 2017 and for the purpose of comparison and better presentation.

Amount before

Following reclassifications have been made in these unconsolidated financial statements;

reclassification	Reclassification	Redassification
	Rupees	
(1,579,113,293)	837,072,180	(742,041,113)
(26,881,540)	26,881,540	-
(60,112,590)	(363,599,973)	(423,712,563)
1,411,242,805	(498,348,756)	912,894,049
169,278,805	(10,283,067)	158,995,738
-	1,051,869	1,051,869
(26,762,720)	3,812,524	(22,950,196)
9,613,251	3,413,683	13,026,934
	(1,579,113,293) (26,881,540) (60,112,590) 1,411,242,805 169,278,805 - (26,762,720)	reclassification

			Numl	per
39	NUMBER OF EMPLOYEES			
	Total number of employees as	at June 30	173	157
	Average number of employees	during the year	165	140
40	GENERAL			
	Figures have been rounded off	to the nearest rupee.		
41	AUTHORIZATION FOR ISSU	JE		
	These unconsolidated financial Board of Directors of the Comp	I statements were authorized for eany.	issue on	by the
	Jaxam:			Aurun
	V	Margne id		There

**CHIEF FINANCIAL OFFICER** 

**CHIEF EXECUTIVE OFFICER** 

2025

2024



Crowe Hussain Chaudhury & Co.

House No 982, Street 21, Phase 4, Bahria Town, Islamabad Main +092 (0)51-5737581-2 www.crowe.com.pk

Independent Auditor's Report
To the Members of Blue Ex Limited
Report on the Audit of the Consolidated Financial Statements

# Opinion

We have audited the annexed consolidated financial statements of **Blue Ex Limited and its subsidiaries** (the **Group**), which comprise the consolidated statement of financial position as at June 30, 2025, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity, the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at June 30, 2025, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

# **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matter**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

CHU



# Following are the Key Audit Matters:

S.No	Key Audit Matter	How the matter was addressed in our audit
01	Revenue Recognition	
	Refer gross revenue under the consolidated statement of profit or loss  The Group has recognized revenue amounting Rs 1,342.720 million during the year ended June 30, 2025.  The Group's revenue stream is derived from multiple sources out of which major key streams include courier and allied services and international freight. Each stream has its own revenue recognition policies based on the nature of the revenue and underlying contractual arrangement.  We considered revenue recognition as a key audit matter as it is one of the key performance indicators of the Group and because of the potential risk that revenue transactions may not be appropriately recorded and disclosed in the consolidated financial statements.	<ul> <li>Our audit procedures included the following:</li> <li>Obtained an understanding, evaluated the design and tested the controls over the process of capturing, processing and recording of revenue;</li> <li>Assessed the appropriateness of the Group's accounting policy for recording of revenue in line with requirements of applicable accounting and reporting standards;</li> <li>Performing tests of control to confirm our understanding of the process by which revenue is calculated.</li> <li>Compare, on a sample basis, specific revenue transactions recorded before and after the reporting date with underlying documentation to assess whether revenue has been recognized in the appropriate accounting period.</li> <li>Evaluated the appropriateness of the disclosures provided under the revenue standard IFRS-15 and assessed the completeness and mathematical accuracy of the relevant disclosures.</li> </ul>



# Information Other than the Unconsolidated and Consolidated Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the unconsolidated and consolidated financial statements and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Board of Directors are responsible for overseeing the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.



As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities within the Group to express an opinion on the consolidated
  financial statements. We are responsible for the direction, supervision and performance of
  the group audit. We remain solely responsible for our audit opinion.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is C. A. Habib.

Crowe Hussain Chaudhury & Co. Chartered Accountants

Islamabad

Date: 07 OCT 2025

UDIN: AR202510349sEMBKZShF

# BLUE EX LIMITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2025

		2 0 2 5	2 0 2 4 Restated Rupees	2 0 2 3 Restated
	Note		Rupees	
Non-current assets				
Property and equipment	4	240,136,630	236,530,201	176,687,943
Intangible assets	5	214,819,783	191,783,346	145,402,706
Right of use assets	6	55,314,268	46,036,237	22,683,136
Long term deposits	7	20,311,427	21,066,847	16,523,193
Long term investments	8	25,789,505	21,862,421	19,099,908
•	•	556,371,613	517,279,052	380,396,886
Current assets				
Trade debts	9	1,275,742,667	1,167,442,225	991,224,307
Stores and supplies		4,403,109	4,013,977	4,998,354
Short term loans and advances	10	50,677,437	41,809,516	41,013,971
Short term deposits, prepayments and advance income tax	11	78,139,094	78,629,820	52,505,623
Tax refund due from government		28,520,907	23,854,450	20,483,731
Short term investments	12	2,297,636	41,256,740	43,809,098
Cash and bank balances	13	62,346,381	118,130,312	156,912,151
	•	1,502,127,231	1,475,137,040	1,310,947,235
	;	2,058,498,844	1,992,416,092	1,691,344,121
Share capital and Reserves Authorized				
50,000,000 (2024: 50,000,000) ordinary shares of Rs.10/- each	:	500,000,000	500,000,000	500,000,000
Issued, subscribed and paid-up share capital				
27,428,430 (2024: 27,428,430) ordinary shares				
of Rs. 10/- each fully paid in cash	14	274,284,300	274,284,300	274,284,300
Share premium		402,328,868	402,328,868	402,328,868
Revaluation surplus on property and equipment	15	31,221,482	38,181,292	16,950,945
Unappropriated profit		536,675,096	429,782,994	275,766,121
		1,244,509,746	1,144,577,454	969,330,234
Non growent linkilities				
Non-current liabilities Lease liabilities	16	44,271,864	51,276,290	13,248,489
Deferred tax liabilities - net	17	19,080,234	23,806,929	15,387,473
Deletted tax liabilities - flet	17	63,352,098	75,083,219	28,635,962
		00,00=,000	, 5,005,215	20,000,502
Current liabilities				
Trade and other payables	18	606,406,597	550,602,131	431,995,748
Current portion lease liabilities	16	40,597,805	31,121,237	15,090,331
Short-term financing	19	64,620,809	158,070,159	217,640,708
Provision for taxation	27	39,011,789	32,961,892	28,651,138
		750,637,000	772,755,419	693,377,925
Contingencies and commitments	20	2.050.400.044	1 002 416 002	1 (01 244 124
	;	2,058,498,844	1,992,416,092	1,691,344,121

The annexed notes from 1 to 40 form an integral part of these unconsolidated financial statements.

CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER

# BLUE EX LIMITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED JUNE 30, 2025

TOR THE TEAR ENDED JONE 30, 2023		2025	2 0 2 4 Restated
	Note	Rupees	
Income - courier and allied services		657,144,936	742,854,407
International freight		624,024,753	542,415,248
Commission income		61,550,492	67,911,479
		1,342,720,181	1,353,181,134
Cost of sales	20	(820,725,525)	(908,871,989)
		521,994,656	444,309,145
General and administrative expenses	21	(330,949,719)	(308,491,439)
Marketing and selling expenses	22	(11,287,349)	(9,833,620)
Impairment of financial asset	9.3	(1,913,136)	(1,051,869)
		(344,150,204)	(319,376,928)
Operating profit		177,844,452	124,932,217
Other income	23	9,825,086	30,217,848
Other expense	24	(964,321)	-
Finance costs	25	(45,001,951)	(38,470,186)
		(36,141,186)	(8,252,338)
Profit before income tax and final tax		141,703,266	116,679,879
Final taxes - levies	26	(576,070)	(7,941,795)
Profit before income tax		141,127,196	108,738,084
Provision for taxation	27	(41,194,904)	(22,358,833)
Net profit for the year	_	99,932,292	86,379,251
Earning per share - basic and diluted	28	3.64	3.15
			3.15

The annexed notes from 1 to 40 form an integral part of these unconsolidated financial statements.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

# BLUE EX LIMITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2025

	2 0 2 5 Rupee	2 0 2 4 Restated es
Net profit for the year	99,932,292	86,379,251
Items not to be reclassified to profit or loss in subsequent period:		
Surplus on revaluation of property and equipment Deferred tax on property and equipment		98,587,853 (9,719,884) 88,867,969
Total comprehensive income for the year	99,932,292	175,247,220

The annexed notes from 1 to 40 form an integral part of these unconsolidated financial statements.

**CHIEF EXECUTIVE OFFICER** 

CHIEF FINANCIAL OFFICER

# BLUE EX LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED JUNE 30, 2025

	Issued, subscribed and paid-up capital	Share Premium	Unappropriated profit	Surplus on revaluation of property & equipment	Total
			Rupees		
Balance as at June 30, 2023	274,284,300	402,328,868	257,232,152	16,950,945	950,796,265
Impact of restatement (refer to note 3.2)	-	-	18,533,969	-	18,533,969
Balance as at June 30, 2023 - restated	274,284,300	402,328,868	275,766,121	16,950,945	969,330,234
Profit for the year - restated (refer to note 3.2) Other comprehensive income - revaluation surplus - net	-	-	86,379,251	-	86,379,251
of defered tax Transfer of revaluation surplus on incremental	-	-	-	88,867,969	88,867,969
depreciation - net of deferred tax  Realized revaluation surplus on disposal of plant and	-	-	2,550,527	(2,550,527)	-
equipment- net of deferred tax	-	-	65,087,095	(65,087,095)	-
	-	-	154,016,873	21,230,347	175,247,220
Balance as at June 30, 2024 - restated	274,284,300	402,328,868	429,782,994	38,181,292	1,144,577,454
Profit for the year	-	-	99,932,292	-	99,932,292
Other comprehensive income	-	-	-	-	-
Transfer of revaluation surplus on incremental					
depreciation - net of deferred tax  Realized revaluation surplus on disposal of plant	-	-	5,582,451	(5,582,451)	-
and equipment- net of deferred tax	_	-	1,377,359	(1,377,359)	-
	-	-	106,892,102	(6,959,810)	99,932,292
Balance as at June 30, 2025	274,284,300	402,328,868	536,675,096	31,221,482	1,244,509,746

The annexed notes from 1 to 40 form an integral part of these unconsolidated financial statements.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

# BLUE EX LIMITED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE YEAR ENDED JUNE 30, 2025

FOR THE YEAR ENDED JUNE 30, 2025			
		2025	2 0 2 4 Restated
	Note	Rupees	
CASH FLOW FROM OPERATING ACTIVITIES			
Profit before income tax and final tax		141,703,266	116,679,879
Adjustments:			
Depreciation - property and equipment		31,327,134	31,416,448
Depreciation - right of use assets		30,598,549	23,943,002
Allowance for expected credit losses		1,913,136	1,051,869
Interest expense on lease liability		17,301,553	15,155,826
Amortization of intangibles	2.4	6,999,563	4,055,360
Finance costs	24	45,001,951	38,470,186
Unrealized gain of exchange rate on FCY deposit		(236,158)	(7,049,794)
(Gain) / loss on sale of property and equipment Cash flows from operating activities		964,321 275,573,315	(1,274,196) 222,448,580
· •		2/5,5/5,515	222,440,300
Increase in current assets			
Trade debts	9	(110,213,578)	(177,269,787)
Packaging material		(389,132)	984,377
Tax refund due from government		(4,666,457)	(3,370,719)
Short term loans and advances	10	(8,867,921)	(795,545)
Short term deposits and prepayments	11	(6,155,795)	(14,974,031)
		(130,292,883)	(195,425,705)
		145,280,432	27,022,875
Increase / (decrease) in current liabilities			
Trade and other payables	17	55,804,466	118,606,383
Cash generated from operations		201,084,898	145,629,258
Income tax paid		(33,801,252)	(38,440,463)
Finance cost paid		(45,001,951)	(38,470,186)
Net cash generated from operating activities		122,281,695	68,718,609
CASH FLOW FROM INVESTING ACTIVITIES			
Additions in property and equipment	4	(43,094,444)	(37,352,619)
Additions in intangibles	5	(30,036,000)	(50,436,000)
Sale proceeds from property and equipment		3,833,584	88,501,428
Additions in long term deposits	7	991,578	2,506,140
Long term investments	8	(3,927,084)	(2,762,513)
Net cash flows used in investing activities		(72,232,366)	456,436
CASH FLOW FROM FINANCING ACTIVITIES			
Lease liability	15	(51,343,014)	(50,938,693)
Short-term financing		(93,449,350)	(59,570,549)
Net cash flows used in financing activities		(144,792,364)	(110,509,242)
Net in cash and cash equivalents		(94,743,035)	(41,334,197)
Cash and cash equivalents at the beginning of the year		159,387,052	200,721,249
Cash and cash equivalents at the end of the year	_	64,644,017	159,387,052
Cash and bank balances	28	64,644,017	159,387,052
	_	64,644,017	159,387,052
	_		• •

The annexed notes from 1 to 40 form an integral part of these unconsolidated financial statements.

CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER

# BLUE EX LIMITED Notes to the Consolidated Financial Statements For the Year ended June 30, 2025

#### 1. THE GROUP AND ITS OPERATION

The Group consists of Blue Ex Limited, formerly Universal Network Systems Limited, (the Holding Company), its wholly owned subsidiary Shyp Guru (Private) Limited and its wholly owned subsidiary Universal Freight Systems (Private) Limited [together referred to as "the Group" and individually as "Group entities"].

The Holding Company was incorporated as a private limited company in Pakistan on December 12, 2005 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). On February 18, 2021 the Holding Company was converted to "Public Limited" under Companies Act, 2017. On December 6, 2021,

The registered office of the Holding Company is situated at Bungalow No. 5, Bangalore Town, Main Shahrah-e-Faisal, Karachi, Pakistan, 74550. The principal activities of the Holding Company are to act as a cargo forwarder, provide domestic and international courier and allied services.

# 2. BASIS OF PREPARATION

# 2.1 Statement of compliance

The Group has prepared its consolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of International Financial Reporting Standards (IFRSs) issued by International Accounting Standard Board (IASB) and Islamic Financial Accounting Standards (IFAS) issued by Institute of Chartered Accountants of Pakistan (ICAP), as notified under Companies Act, 2017 (the Act) and provisions of and directives issued under the Act. Where the provisions of and directives issued under the Act differ from the IFRSs, the provisions of and directives issued under the Act have been followed.

# 2.2 Basis of Measurement

These consolidated financial statements have been prepared under the historical cost convention, except for the measurement of certain financial instruments at fair value.

#### 2.3 Presentation and functional currency

These financial statements are presented in Pakistan Rupee (Rs. / Rupees) which is the Group's functional currency. Amounts presented in the financial statements have been rounded off to the nearest of Rs. / Rupees, unless otherwise stated.

#### 2.4 ACCOUNTING ESTIMATES AND JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

The preparation of these consolidated financial statements in conformity with accounting and reporting standards requires the management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, income and expenses.

It also requires the management to exercise judgment in application of its accounting policies. The estimates, judgments and associated assumptions are based on the management's experience and various other factors that are believed to be reasonable under the circumstances.

These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

In preparing these consolidated financial statements, the significant judgment made by the management in applying accounting policies include:

- (a) Current and deferred taxation (Note 17 and 28)
- (b) Impairment (Note 3.1.1)
- (c) Provisions, commitment and contingent liabilities (Note 3.1.8 and 20)
- (d) Depreciation and amortization on fixed and intangible assets (Note 4 and 5)

#### 2.5 Basis of consolidation

#### (a) Subsidiaries

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than 50% of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. Further, the Group also considers whether:

- it has power to direct the activities of the subsidiaries;
- is exposed to variable returns from the subsidiaries; and
- decision-making power allows the Group to affect its variable returns from the subsidiaries.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are derecognised from the date the control ceases. These consolidated financial statements include Blue Ex Limited, formerly Universal Network Systems Limited, (the Holding Company) and all companies which it directly or indirectly controls, beneficially owns or holds more than 50% of the voting securities or otherwise has power to elect and appoint more than 50% of its directors (the Subsidiaries).

The financial statements of the Subsidiaries have been consolidated on a line-by-line basis. Intercompany transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses (unrealised) are also eliminated. Accounting policies of subsidiaries are consistent with the policies adopted by the Group.

Where the ownership of a subsidiary is less than hundred percent and therefore, a non controlling interest (NCI) exists, the NCI is allocated its share of the total comprehensive income of the period, even if that results in a deficit balance.

#### (b) Transactions and non-controlling interests

The Group treats transactions with non-controlling interests that do not result in loss of control as transactions with equity owners of the Group. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of a subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

# (c) Bargain Purchase Gain

Where an acquirer will make a bargain purchase, which is a business combination in which if the net value of identifiable assets and liabilities at the acquisition date exceeds the sum of the consideration transferred, the amount of non-controlling interest in the acquiree, and the fair value of equity interest in the acquiree held previously by the Holding Company, the acquirer shall recognise the excess amount as bargain purchase gain in profit or loss on the acquisition date.

# 3. INITIAL APPLICATION OF A STANDARD, AMENDMENT OR AN INTERPRETATION TO AN EXISTING STANDARD

# Amendments to published accounting and reporting standards which are effective for the year ended June 30, 2025

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Group's annual accounting period which began on July 1, 2024. However, these do not have any significant impact on the Group's financial statements except as disclosed in note 3.1 to these financial statements.

**Effective Date** 

# Standards, amendments to published accounting and reporting standards and interpretations that are not yet effective and have not been early adopted by the Group

The following new standards, amendments to published accounting and reporting standards and interpretations would be effective from the dates mentioned below against the respective standard or interpretation.

terpretation	(Annual periods beginning on or after)
Amendments to classification and measurement	
of financial instruments - amendments to IFRS 07 and IFRS 09	January 01, 2026
Contracts referencing nature - dependent electricity	January 01, 2026
Annual Improvements to IFRS accounting standards	January 01, 2026
General requirements for disclosure of sustainability - related	
financial information.	January 01, 2026
Climate - related disclosures	January 01, 2026
	Amendments to classification and measurement of financial instruments - amendments to IFRS 07 and IFRS 09 Contracts referencing nature - dependent electricity Annual Improvements to IFRS accounting standards  General requirements for disclosure of sustainability - related financial information.

The above standards, amendments to approved accounting standards and interpretations are not likely to have any material impact on the Group's financial statements.

Other than the aforesaid standards, interpretations and amendments, International Accounting Standards Board (IASB) has also issued the following standards and interpretation, which have not been notified locally or declared exempt by the Securities and Exchange Commission of Pakistan (SECP) as at June 30, 2025;

IFRS 1 - First-time Adoption of International Financial Reporting Standards

IFRIC 12 - Service Concession Arrangement

IFRS 18 - Presentation and Disclosures in Financial Statements

IFRS 19 - Subsidiaries without Public Accountability: Disclosures

#### 3.1 MATERIAL ACCOUNTING POLICIES INFORMATION

Investment in subsidiaries:

These investments are measured at cost in the Group's consolidated financial statements. Cost in relation to investments made in foreign currency is determined by translating the consideration paid in foreign currency into rupees at exchange rates prevailing on the date of transactions.

The Group is required to issue consolidated financial statements along with its consolidated financial statements, in accordance with the requirements of IFRS 10 "Consolidated Financial Statements" and Companies Act, 2017.

## 3.1.1 Fixed assets

#### **Property and equipment**

These are stated at cost less accumulated depreciation and impairment, if any. Depreciation is charged to income applying the reducing balance method at the rates specified in the relevant note. Depreciation on additions is charged from the month at which asset is available for use and on disposals no charge for the month in which asset disposed. Depreciation is charged to profit and loss account applying reducing balance method at the rate mentioned in relevant note. Full depreciation is charged to profit or loss and the difference of accelerated depreciation is charged to statement of changes in equity.

Normal repairs & maintenance are charged to income as and when incurred. Major renewals and improvements if any are capitalized when it is probable that respective future economic benefits will flow to the Group.

An item of fixed assets is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Gains and losses on disposals are determined by comparing proceeds with carrying amount of relevant assets. These are included in the profit and loss account.

### Intangible assets

Intangible assets other than goodwill and marketing related intangible assets are stated at cost less accumulated amortization and accumulated impairment losses, if any.

Goodwill and marketing related intangible assets are stated at cost less accumulated impairment losses, if any, as their useful life is indefinite and are tested for impairment annually. For other intangibles, amortization is charged to the profit or loss applying the straight line method, whereby, the cost of intangible asset is written off over its useful economic life.

The amortization rate of the intangible assets are stated in note 5 to these consolidated financial statements. Full month's amortization is charged in the month of addition when the asset is available for use, whereas, amortization on disposals is charged upto the month in which the disposal takes place.

#### Capital work-in-progress

Capital work-in-progress, if any, is stated at cost (less impairment losses, if any) and represents expenditure on fixed assets in the course of construction and installation and advances for capital expenditure. Transfers are made to relevant operating fixed assets when the assets are available for intended use.

**Impairment** The

Group assesses at each reporting date whether there is any indication that operating fixed assets may be impaired. If such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amounts, assets are written down to their recoverable amounts and the resulting impairment charge is recognized in the statement of profit or loss and other comprehensive income. The recoverable amount of property and equipment is the greater of fair value less cost to sell and value in use.

#### Surplus on revaluation on property and equipment

A revaluation surplus is recorded in other comprehensive income and credited to the asset revaluation surplus in equity. However, to the extent that it reverses a revaluation deficit of the same asset previously recognised in profit or loss, the increase is recognised in profit or loss. A revaluation deficit is recognised in the profit or loss, except to the extent that it offsets an existing surplus on the same asset recognised in the asset revaluation surplus.

An annual transfer from the asset revaluation surplus to unappropriated profit is made for the difference between depreciation based on the revalued carrying amount of the asset and depreciation based on the asset's original cost. Additionally, accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Upon disposal, any revaluation surplus relating to the particular asset being sold is transferred to unappropriated profit.

#### 3.1.2 IFRS 9 - Financial instruments

Financial assets and financial liabilities are recognized when the Group becomes a party to the contractual provisions of the instruments. The Group derecognizes a financial asset or a portion of financial asset when, and only when, the Group looses control of the contractual rights that comprise the financial asset or portion of financial asset.

A financial liability or part of financial liability is derecognized from the balance sheet when, and only when, it is extinguished i.e. when the obligation specified in the contract is discharged, cancelled or expired.

Any gain or loss on the recognition or de-recognition of the financial assets and financial liabilities is taken to statement of profit or loss and other comprehensive income.

#### Financial assets

#### Classification

The Group classifies its financial assets at fair value through profit or loss (FVTPL). The classification depends on the business model in which the financial asset is managed and its contractual cash flows. The management determines the appropriate classification of its financial assets at initial recognition and it evaluates this classification on a regular basis.

#### Financial asset at fair value through profit or loss

#### **Debt investment**

Debt investments that does not qualify for measurement at either amortized cost or FVOCI are classified as financial asset at fair value through profit or loss.

#### **Equity investment**

Equity investments that are held for trading, and equity investments for which the entity has not elected to recognize fair value gains and losses through other comprehensive income are classified as financial asset at fair value through profit or loss.

#### Allowance for expected credit loss (provisions)

The Group recognises loss allowances for Expected Credit Losses (ECLs) in respect of financial assets. When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group uses a simplified approach to consider reasonable and supportable information that is relevant and available without undue cost or effort.

The Group considers a financial asset in default when contractual payments are past due over the agreed credit terms. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience of actual credit losses over past years and informed credit assessment and including forward-looking information. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group.

Such assets are written off when there is no reasonable expectation of recovery.

Provision are reviewed at each balance sheet and adjusted to reflect the current best estimates.

#### **Financial liabilities**

#### Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset when the Group has a legally enforceable right to offset the recognized amounts and intends either to settle these on net basis or to realize the assets and settle the liabilities simultaneously.

The legally enforceable right must not be contingent on future events and must be enforceable in normal course of business and in the event of default, insolvency or winding up of the Group or the counterparties.

### 3.1.3 Stores and supplies

Store and Supplies including packaging materials are valued at the average cost of purchase at each period end. Items in transit are valued at cost comprising invoice value plus other charges incurred thereon.

#### 3.1.4 Cash & cash equivalents

Cash and cash equivalents are carried in the balance sheet at cost and include cash in hand, at bank and short term highly liquid investments that are readily available convertible to known amounts of cash. For the purpose of cash flow statement, cash and cash equivalents include bank balances including short-term deposits net of book overdraft, if any.

#### 3.1.5 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. The fair value for financial instruments traded in active markets at the reporting date is based on their quoted price, without any deduction for transaction costs.

For all other financial instruments not traded in an active market, the fair value is determined by using valuation techniques deemed to be appropriate in the circumstances. Valuation techniques include the market approach (i.e., using recent arm's length market transactions adjusted as necessary and reference to the current market value of another instrument that is substantially the same) and the income approach (i.e., discounted cash flow analysis making as much use of available and supportable market data as possible).

All assets and liabilities for which fair value is measured or disclosed in these consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value:

Level 1: Quoted (unadjusted) market prices in active markets for identical assets or liabilities that the Group can access at measurement date.

Level 2: Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Inputs for the assets or liability that are not based on observable market data (observable inputs).

The Group recognizes transfers between levels of the fair value hierarchy at the end of the reporting year during which the change occurs.

# 3.1.6 Taxation

## **Current taxation**

Provision for current taxation is based on taxable income at the current rates of taxation after considering tax credits and rebates available, if any.

#### **Deferred taxation**

Deferred tax is recognized using the balance sheet liability method, providing for all temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have enacted or substantively enacted by the reporting date.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which temporary difference can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### Levies

Tax charged under Income Tax Ordinance, 2001 which is not based on taxable income or any amount paid / payable in excess of the calculation based on taxable income or any minimum tax which is not adjustable against future income tax liability is classified as levy in the statement of profit or loss and other comprehensive income as these levies fall under the scope of IFRIC 12/IAS 37.

#### Impairment of non-financial assets other than operating fixed assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's fair value less costs to sell and its value in use. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. The fair value less costs to sell calculation is based on available data from binding sales transactions, conducted at arm's length, for similar assets or observable market prices less incremental costs to sell of the asset.

In determining fair value less costs to sell, the recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded companies or other fair value indicators.

Intangible assets with indefinite useful lives are tested for impairment annually at year end either individually or at cumulative group level, as appropriate, and when circumstances indicate that the carrying value may be impaired.

For such assets, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's recoverable amount.

A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the profit or loss.

### 3.1.7 Related party transactions

Related parties comprises of major shareholders, associated companies with or without common directorship, other companies with common directorship, directors of the Group, key management personnel and their close family members. The Group continues to have a policy whereby transactions with related parties are entered into; at commercial terms, approved policy or at rate agreed under a contract/arrangement/agreement.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Group. The Group considers its Chief Executive Officer, Chief Financial Officer, Chief Strategy Officer, Group Secretary and departmental heads to be its key management personnel.

#### 3.1.8 Contingent liabilities

A contingent liability is disclosed when the Group has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence, of one or more uncertain future events not wholly within the control of the Group; or the Group has a present legal or constructive obligation that arises from past events, but it is not probable that an outflow of resources embodying economic benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.

#### 3.1.9 Staff retirement benefits

The Group operates a defined contribution plan (i.e. recognized provident fund scheme) for all its permanent employees. Equal monthly contributions at the rate of 8.3% of the base salary are made to the fund, both by the Group and by its employees. The assets of the fund are held separately under the control of the Trustees.

Contributions made by the Group are charged to statement of profit or loss and other comprehensive income for the year.

### 3.1.10 Foreign currency transactions

Transactions in foreign currencies are translated into PKR (the functional currency) using the exchange rates prevailing at the date of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into PKR using the exchange rate at the reporting date. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translations of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of profit or loss and other comprehensive income.

#### 3.1.11 Revenue Recognition

Revenue is recognized at a point in time, when the Group satisfies performance obligations by transferring services to its customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those services.

- -Courier, cargo and allied services' revenue is recognized when the invoice is raised i.e. when the possession of consignment is taken and scanned on the Group's facility.
- -Commission income is recognized on accrual basis.
- -Profit on bank balances are recognized on a time proportion basis on the principal amount outstanding and at the applicable rate.

#### 3.1.12 Reclassification of prior year presentation

Certain prior year amounts have been reclassified for consistency with the current year presentation. These reclassifications had no effect on the reported results of operations.

#### 3.2 Prior period adjustment

In preceding year, the Company's deferred tax liability was understated due to errors in calculating deferred tax on the short term investment and surplus on revaluation of property and equipment. During current year, same has been rectified and restated in accordance with the requirements of International Accounting Standard (IAS 8) "Accounting Policies, Changes in Accounting Estimates, and Errors.

The summarized adjustments below represent the quantitative impact of these errors, which have been addressed by restating the comparative figures in these financial statements.

	As per audited financial statements	Effect of prior period error Rupees	Restated amounts
Effects of prior period error on financial statements for the year ended June 30, 2024			
Restatement in Balance Sheet			
<ul><li>Short term deposits, prepayments and advance income tax</li><li>Deferred tax liabilities - net</li></ul>	53,676,195 5,629,354	24,953,625 18,177,575	78,629,820 23,806,929
Restatement in profit or loss account and other comprehensive income			
<ul><li>Provision for taxation</li><li>Cost of sales</li></ul>	6,578,854 912,894,049	15,779,979 (4,022,060)	22,358,833 908,871,989
Effects of prior period error on financial statements for the year ended June 30, 2023			
Restatement in Balance Sheet			
<ul><li>Short term deposits, prepayments and advance income tax</li><li>Deferred tax liabilities - net</li><li>Unappropriated profit</li></ul>	31,574,062 12,989,881 257,232,152	2,397,592	

# 4 PROPERTY AND EQUIPMENT

			Owned			Lea	sed	
Description	Leasehold improvement	Furniture, fixtures and fittings	Office and electrical equipment	Computers and accessories	Vehicles	Office equipment	Vehicles	Total
Cost	•					-	•	-
Balance as at July 01, 2023	73,538,011	29,413,000	44,694,064	36,213,259	69,026,109	150,329	10,901,404	263,936,177
Additions	459,120	1,997,090	5,930,647	6,592,162	22,373,600	-	41,000,000	78,352,619
Revaluation surplus	42,310,806	2,324,297	7,084,420	1,927,760	44,940,565			98,587,848
Transfer from leased to owned	-	-	-	-	10,413,500	-	(7,913,500)	2,500,000
Transfer from owned to leased	- (FF 407 701)	-	- (162.071)	- (000 207)	(41,000,000)	-	(10.450.000)	(41,000,000)
Disposals Balance as at June 30, 2024	(55,487,701) 60,820,236	33,734,387	(162,971) 57,546,160	(896,297) 43,836,884	(11,442,692) 94,311,082	150,329	(10,459,000) 33,528,904	(78,448,661) 323,927,983
,		, ,		, ,		•		
Balance as at July 01, 2024	60,820,236	33,734,387	57,546,160	43,836,884	94,311,082	150,329	33,528,904	323,927,983
Additions	901,315	1,626,515	5,339,552	8,495,062	26,732,000	-	-	43,094,444
Transfer from leased to owned Disposals	-	-	-	- (862,384)	4,848,000 (6,451,147)	-	(3,825,000)	4,848,000 (11,138,531)
Balance as at June 30, 2025	61,721,551	35,360,902	62,885,712	51,469,562	119,439,935	150,329	29,703,904	360,731,896
Accumulated depreciation			, , , , , ,					
•					.=		(5.510.500)	
Balance as at July 01, 2023	19,872,951	10,068,342	19,180,599	22,575,311	17,868,103	1,225	(2,318,298)	87,248,234
Charge for the year Transfer from leased to owned	4,736,457	2,785,171	4,497,006	5,263,165	9,038,136 954,528	22,366	5,074,147	31,416,448 954,528
On disposals	(12,487,695)	-	(126,215)	(869,575)	(13,099,043)	-	(5,638,901)	(32,221,429)
Balance as at June 30, 2024	12,121,713	12,853,513	23,551,390	26,968,901	14,761,724	23,591	(2,883,052)	87,397,781
Balance as at July 01, 2024	12,121,713	12,853,513	23,551,390	26,968,901	14,761,724	23,591	(2,883,052)	87,397,781
Charge for the year	4,978,338	3,034,000	5,698,685	6,288,558	11,327,553	19,011	6,063,523	37,409,668
Transfer from leased to owned	-	-	-	•	2,128,443		-	2,128,443
On disposals		-	-	(822,328)	(3,689,972)	-	(1,828,326)	(6,340,626)
Balance as at June 30, 2025	17,100,051	15,887,513	29,250,075	32,435,131	24,527,748	42,602	1,352,145	120,595,266
<b>CARRYING AMOUNT - 2025</b>	44,621,501	19,473,389	33,635,636	19,034,431	94,912,187	107,727	28,351,759	240,136,630
CARRYING AMOUNT - 2024	48,698,524	20,880,874	33,994,769	16,867,983	79,549,358	126,738	36,411,956	236,530,201
RATE OF DEPRECIATION (%)	10%	15%	15%	30%	15%	15%	15%	

**4.2** Revaluation of property, plant and equipment was last carried out as at June 30, 2024 by M/s. Fairwater Property Valuers and Surveyors (Private) Limited (Valuer on the approved list of Pakistan Banking Association) on the basis of their professional assessment of present market values based on their methodology for estimating the cost of fixed assets of similar nature and size, keeping in view the current condition. The revaluation resulted in a surplus on revaluation amounting to Rs. 98.587 million which was incorporated in the books of the Company as at June 30, 2024.

The carrying amount of the assets as at June 30, 2025, if the said assets had been carried at historical cost would have been Rs. 112,314,358 (2024: Rs. 113,875,358).

		Note	2 0 2 5 Rupee	2 0 2 4 s
5	INTANGIBLE ASSETS			
	Software	5.1	114,501,426	93,409,324
	Software under development	5.2	100,318,357	98,374,022
		_	214,819,783	191,783,346

		2025								
		Cos	it			Amorti	zation			
	Opening	Addition/ transfer	Disposal	Closing	Opening	Charge for the year	Disposal	Closing	Book value	Rate %
Software	102,600,000	28,091,665	-	130,691,665	9,190,676	6,999,563	-	16,190,239	114,501,426	6.67%
					202	. 4			l.	
		Cos	it		Amortization					
	Opening	Addition/ transfer	Disposal	Closing	Opening	Charge for the year	Disposal	Closing	Book value	Rate %
Software	57,000,000	45,600,000	-	102,600,000	5,135,316	4,055,360	-	9,190,676	93,409,324	6.67%

			2025	2024
5.2	Software under development	Note	Rupee-	
	Opening		98,374,022	93,538,022
	Additions		30,036,000	50,436,000
	Transfer	_	(28,091,665)	(45,600,000)
			100,318,357	98,374,022

# 6 RIGHT OF USE ASSETS

The carrying amounts of right-of-use assets recognized and movement during the year is as follows:

		Vehicles 	Rental Properties (Rupees)	Total
6.1	Net carrying value basis			
	Opening net book value July 01, 2023 Addition: during the period	5,129,676 -	17,553,460 48,841,574	22,683,136 48,841,574
	Less: depreciation charge for the year	(644,143)	(23,298,859)	(23,943,002)
	Less: disposal during the period	-	(60,700,210)	(60,700,210)
	Less: transfer to owned during the year	(2,500,000)	-	(2,500,000)
	Accumulated depreciation on disposal	954,529	60,700,210	61,654,739
	Closing net book value June 30, 2024	2,940,062	43,096,175	46,036,237
	Addition: during the period	-	36,513,603	36,513,603
	Less: depreciation charge for the year	(220,505)	(24,295,510)	(24,516,015)
	Less: transfer to owned during the year	(4,848,000)	-	(4,848,000)
	Accumulated depreciation on transfer	2,128,443	-	2,128,443
	Closing net book value June 30, 2025	-	55,314,268	55,314,268
	Depreciation rate (%)	15%	20%	
6.2	Gross carrying value basis			
	Cost Less: accumulated depreciation	4,848,000 (2,128,443)	117,187,559 (61,873,291)	122,035,559 (64,001,734)
	Less: transfer to owned during the year	(2,719,557)	-	(2,719,557)
	Net book value June 30, 2025		55,314,268	55,314,268

		2025	2024
	Note	Rupee	s
LONG TERM DEPOSITS			
Security deposit against			
- Utilities		361,653	361,653
- Rent		7,572,194	7,156,194
- IBCC	7.1	-	1,390,000
- Others	7.2	12,377,580	12,159,000
	_	20,311,427	21,066,847
- Utilities - Rent - IBCC		7,572,194 - 12,377,580	7,156,194 1,390,000 12,159,000

**7.1** This represents amount of USD 5,000 deposited with International Bonded Couriers,Inc. The amount is refunded by International Bonded Couriers,Inc during the year June 30, 2025.

**7.2** This includes deposit with Aramex LLC USD 40,000/- revalued at closing exchange rate of Rs. 283.76/USD.

			2025	2024
		Note	Rupees	
8	LONG TERM INVESTMENTS			
	Long term investments - in TDR 3 years	8.1	25,789,505	21,862,421
		_	25,789,505	21,862,421

9	TRADE DEBTS - Unsecured		2025	2024
		Note	Rupe	es
	Trade debts - unsecured	9.1	1,285,614,035	1,175,400,457
	Allowances for expected credit losses	9.3	(9,871,368)	(7,958,232)
			1,275,742,667	1,167,442,225
9.1	The aging of receivables as at reporting date is	as follows:		
	Neither past due nor impaired Past due but not impaired		934,538,669	720,177,922
	1 - 30 days		250,350,241	257,363,315
	31 - 90 days		44,657,942	43,511,804
	More than 90 days		56,067,153	154,347,416
			1,285,614,005	1,175,400,457
9.3	Movement in allowance for expected credit losse	es is as follows:		
	Opening balance		7,958,232	6,906,363
	Charge for the year		1,913,136	1,051,869
	Closing balance		9,871,368	7,958,232
10	SHORT TERM LOANS AND ADVANCES - unsecured, considered good			
	Employees	10.1	6,946,007	6,069,923
	Executives	-	-	1,235,501
	Advance against services	10.2	43,731,430	30,969,892
	Others			3,534,200
			50,677,437	41,809,516

- **10.1** This represents interest free loans given to employees, these are of short term nature, for personal use and are recovered on monthly basis from staff salary.
- **10.2** This represents an advance paid to PCS Logistics (Private) Limited of Rs. 12 million for the purpose of acquire market outreach in Europe and North America through collaboration with international courier and express agencies. As per the agreement, if PCS Logistics (Private) Limited is not able to undertake such collaborations till the agreed date, the company will charge interest at the rate of Kibor plus 2.5%. Since, no such collaboration was made so far as of June 30, 2025, an amount of Rs 1.19 million is recognized as profit.

			2025	2 0 2 4 Restated
11	SHORT TERM DEPOSITS, PREPAYMENTS	Note	Rupee	s
12	AND ADVANCE INCOME TAX  Bank guarantee margin Accrued interest Prepayments Advance tax -Income tax -Sales tax  SHORT TERM INVESTMENT		2,928,362 326,370 7,145,237 26,004,729 41,734,396 78,139,094	2,928,362 668,378 6,064,518 32,651,250 36,317,312 78,629,820
12.1	Fair value through profit and loss			
	Mutual Funds Opening Balance Add: additions to mutual funds Add: unrealized gain on revaluation of investment Less: disposal of investments Closing Balance	12.1.1	41,256,740 16,512,782 1,370,445 (56,842,331) 2,297,636	43,809,098 117,380,000 6,565,830 (126,498,188) 41,256,740

# 12.1.1 Mutual fund certificates

2025	2024	2025	2024	Name of the fund	2025	2024	
Number o	of Units	Unit	price	Name of the fund	Rupe	ees	
20,435.10	196,556.20	50.47	50.47	MCB - Pakistan cash management fund	1,031,315	9,919,760	
5,785.77	-	102.31	-	MCB - Cash management optimizer	591,925	-	
4,028.72	209,400.19	100.23	100.00	Faysal Islamic Cash Fund	403,791	20,940,019	
-	10,911.38	111.55	103.05	Faysal Money Market Fund	-	1,124,410	
967.37	31,045.14	101.48	101.36	UBL Liquidity Plus Fund(ULPF)	98,173	3,146,673	
1,716.38	61,202.96	100.46	100.09	UBL Al-Ameen Islamic Cash Plan	172,432	6,125,878	
					2,297,636	41,256,740	

			2025	2024
		Note	Rupees	
13	CASH AND BANK BALANCES			
	Cash in hand Cash at bank		4,694,025	5,372,422
	- in current account		50,336,145	77,418,254
	- in saving account	13.1	7,316,211	35,339,636
		_	62,346,381	118,130,312

#### 13.1

These carry markup rates ranging from 12.50% to 19.00% (2024: 14.00% to 20.50%) per annum.

# 14 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

2 0 2 5 Number o	2 0 2 4 f shares		2 0 2 5 Rupe	2 0 2 4 es
27,428,430	27,428,430	Ordinary shares of Rs. 10 each fully paid in cash	274,284,300	274,284,300
27,428,430	27,428,430		274,284,300	274,284,300

#### 14.1

16 16.1 All ordinary shares rank equally with regard to residual assets of the Company. Ordinary shareholders are entitled to receive all distributions including dividends and other entitlements in the form of bonus and right shares as and when declared by the Company. Voting and other rights are in proportion to the shareholding.

2025	2024
	Restated
Ru <sub>l</sub>	pees

# 15 SURPLUS ON REVALUATION OF PROPERTY AND EQUIPMENT

Balance as of July 01 Revaluation surplus Transfer of revaluation surplus on incremental depreciation Transfer of revaluation surplus on derecognition Balance as of June 30	54,166,209 - (7,862,607) (1,939,942) 44,363,660	24,264,311 125,166,154 (3,592,291) (91,671,965) 54,166,209
Movement in related deferred tax liability		
Balance as of July 01  Tax effect on revaluation surplus  Tax effect on incremental depreciation transferred to	(15,984,917)	(7,313,366) (36,298,185)
retained earnings Tax effect on derecognition of revaluation surplus on	2,280,156	1,041,764
derecognition	562,583	26,584,870
Balance as of June 30	(13,142,178)	(15,984,917)
Balance at end of the year - net of deferred tax	31,221,482	38,181,292
	2025	2024
Note	Rupee	es
LEASE LIABILITIES		
Lease liabilities		
Current maturity	40,597,805	31,121,237
Non-current	44,271,864	51,276,290
16.1.1	84,869,669	82,397,527

			2025	2024
		Note	Rupees-	
16.1.1	Reconciliation of total lease liabilities:			
	Opening balance		82,397,527	28,338,820
	Additions		36,513,603	89,841,574
	Interest expense		17,301,553	15,155,826
	Paid during the year		(51,343,014)	(50,938,693)
	Closing balance	_	84,869,669	82,397,527

16.1.2 The Company has entered into conventional lease agreement for different vehicles. Further, the Company has adopted requirements of IFRS 16 related to rental properties in prior years. Lease rentals are payable on monthly basis and include finance charges are applied at the respective discount rates applicable to different kind of transactions including Right of Use Assets. The Company has the option to purchase vehicle upon completion of lease period and has the intention to exercise such option. The Company has intention to continue operations from rental properties which are currently available from August 1, 2021 to February 28, 2030.

	2025	2024
		Restated
Note	Rup	ees

# 17 DEFERRED TAX (ASSTES)/ LIABILITIES - Net

# Deferred tax liabilities on taxable temporary differences:

- Property and equipment
- right of use assets
- surplus on revaluation of plant and equipment
- short term investment

# Deferred tax assets on deductible temporary differences:

- lease liabilities
- trade debts

11,154,818	11,517,958
16,041,138	13,350,509
13,142,178	15,984,917
839	4,025
40,338,973	40,857,409

(18,396,042) (2,862,697)	(14,742,593)
(2,862,697)	(2,307,887)
(21,258,739)	(17,050,480)
19,080,234	23,806,929

		2025	2024
		Rupees	
18	TRADE AND OTHER PAYABLES		
	Creditors	484,345,954	424,913,340
	Accrued liabilities	118,517,175	107,018,746
	Security deposit payable	2,134,952	2,134,952
	Income tax payable	141,465	1,518,995
	Sales tax payable	250,76 <b>8</b>	237,339
	Workers welfare fund	602,845	602,845
	Others	413,438	14,175,914
		606,406,597	550,602,131
19	SHORT TERM FINANCING		
	Book overdraft	64,620,809	158,070,159
		64,620,809	158,070,159

#### 20 CONTINGENCIES AND COMMITMENTS

#### 20.1 Contingencies

There are no contingencies during the year (2024: Nil)

#### 20.2 Commitments

**20.2.1** The Group has lease financing facilities on long term rental property conrracts across the country which are due to mature by 2030.

Insurance gurantees on behalf of Group given to IATA by IATA authorised Insurance Company amounting to Rs. 283.60 million (2024: Rs. 227.50 million)

**20.2.2** Corporate Guarantees given by the Group in favour of Fly Jinnah (Private) Limited aggregating to Rs. 18.93 million (2024: 18.93 million).

			2025	2024
		Note	Rupees	
21	REVENUE - NET			
	Income - courier and allied services		657,144,936	742,854,407
	International freight		624,024,753	542,415,248
	Commission income	_	61,550,492	67,911,479
		- -	1,342,720,181	1,353,181,134

This represents revenue (net of sales tax) generated from courier and allied services and international freight. Sales tax charged on sales tax invoice issued during the year in aggregate amounted to Rs. 100.005 million (2024: Rs. 61.706 million).

			2025	2 0 2 4 Restated
		Note	Rupee	s
22	COST OF SALES			
	Freight forwarding expenses		102,386,840	90,142,390
	Operational expenses		3,086,656	2,609,732
	Delivery expense		248,926,658	345,712,307
	Fuel expense		72,256,880	80,037,421
	Packing material		36,011,619	39,556,022
	Entertainment expense		8,316,466	7,723,381
	Staff salaries and other benefits	22.1	219,547,731	223,536,996
	Royalty expense		4,200,188	4,305,000
	Rent, rates and taxes		18,404,433	13,923,206
	Repair and maintenance		13,622,357	13,719,944
	Printing and stationery		6,547,153	8,405,119
	Insurance		5,227,985	5,980,266
	Security		12,923,174	8,029,683
	Communication		19,205,275	21,217,494
	Utilities		19,720,132	17,653,587
	Travelling expense		6,046,468	3,020,582
	Depreciation - ROUA	6.1	24,295,510	23,298,859
			820,725,525	908,871,989
		•		

**22.1** This includes a sum of Rs. 163,532 (2024: Rs. 149,822) is respect of staff retirement benefits.

		2025	2024
	Note	Rupees	
GENERAL AND ADMINISTRATIVE EXPENSES	5		
Directors remuneration		570,000	570,000
Salaries, allowances and other benefits	21.1	172,413,482	169,509,853
Rent, rates and taxes		9,507,473	5,537,773
Insurance		3,615,153	3,042,850
Repairs and maintenance		11,740,209	11,193,293
Fuel		19,206,713	16,549,013
Printing and stationery		5,037,917	4,265,461
Postage and telegram		1,048,314	1,260,974
Telephone, internet and mobile charges		7,903,761	7,474,346
Electricity, gas and water charges		22,109,628	21,338,423
Entertainment		10,088,581	7,451,526
Fees and subscription		7,952,742	8,226,891
Books and periodicals		103,900	87,480
Travelling and conveyance		1,303,866	1,271,710
Auditors remuneration	23.2	2,475,443	1,900,351
Vehicle and generator maintenance		2,080,783	3,903,597
Security expense		3,387,022	2,148,858
Depreciation - PPE	4.1	31,327,134	31,416,448
Depreciation - ROUA	6.1	6,303,039	644,143
Amortization	5.1	6,999,563	4,055,360
Legal and professional		5,225,907	6,383,089
Donation	_	549,089	260,000
	_	330,949,719	308,491,439

**23.1** This includes a sum of Rs. 210,150 (2024: Rs. 192,531) is respect of staff retirement benefits.

23

23.2 Auditors' remuneration		Note	2 0 2 5 2 0 2 4Rupees		
	Audit fee - stand alone		1,716,270	1,326,500	
	Audit fee - consolidated		186,875	143,750	
	Half yearly fee		169,455	130,350	
	Audit certifications		93,438	71,875	
	Out of pocket expenses		164,577	126,598	
	SRB		144,828	101,278	
			2,475,443	1,900,351	
24	Marketing and selling expenses				
	Sales promotion		6,605,429	3,611,927	
	Advertisement and publicity		4,681,920	6,221,693	
			11,287,349	9,833,620	
25	OTHER INCOME				
	- From non-financial assets Gain on sale of fixed assets		-	1,274,196	
	- From financial assets				
	Unrealized gain on foreign currency deposit		236,158	7,049,794	
	Profit on Term Deposit Receipts		3,201,562	8,332,246	
	Profit on saving accounts		3,240,548	5,599,041	
	Gain on short term investment- Mutual funds		1,955,484	7,962,571	
	Others		1,191,334		
			9,825,086	30,217,848	

# 26 OTHER EXPENSE

# - From non-financial assets

	Loss on sale of fixed assets		964,321	-
		=	964,321	-
			2025	2024
		Note	Rupees	S
27	FINANCE COSTS			
	Mark up on leases		17,301,553	15,155,826
	Mark up on running finance		23,808,928	19,123,568
	Bank charges		3,891,470	4,190,792
		_	45,001,951	38,470,186

# 28 FINAL TAX - LEVIES

This represents final taxes paid under Income Tax Ordinance, 2001 representing levy in terms of the requirements of IAS  $37/IFRIC\ 21$ .

		2025	2 0 2 4 Restated
29	Note PROVISION FOR TAXATION	Rupe	es
29	PROVISION FOR TAXATION		
	Current Prior	38,435,719	25,113,631
	Deferred	7,485,876 (4,726,691)	(1,454,367) (1,300,431)
	belefied	41,194,904	22,358,833
30	EARNING PER SHARE - basic and diluted		· · ·
	Not profit for the year	00 022 202	06 270 251
	Net profit for the year	99,932,292	86,379,251
	Weighted average number of shares outstanding		
	during the year	27,428,430	27,428,430
	Earning per share - basic and diluted	3.64	3.15
31	CASH AND CASH EQUIVALENTS		
	Short term investment	2,297,636	41,256,740
	Cash and bank balances	62,346,381	118,130,312
		64,644,017	159,387,052
32	FINANCIAL INSTRUMENTS BY CATEGORY		
	Financial assets as per statement of financial position		
	At amortised cost		
	Short term deposits	10,073,599	8,992,880
	Short term loans	6,946,007	7,305,424
	Long term deposits	20,311,427	21,066,847
	Trade debts	1,275,742,667	1,167,442,225
	Cash and bank balances	62,346,381	118,130,312
		1,375,420,081	1,322,937,688
	Fair value through profit or loss		
	Short term investments	2,297,636	41,256,740
		1,377,717,717	1,364,194,428

#### Financial liabilities as per statement of financial position

#### At amortised cost

Lease liability	84,869,669	82,397,527
Trade and other payables	605,411,519	548,242,952
	690,281,188	630,640,479

#### 33 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### Financial risk

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk, other market price risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance.

Risk management is carried out by the Board of Directors (the Board). The Board provides principles for overall risk management as well as policies covering specific areas such as currency risk, other price risk, interest rate risk, credit risk and liquidity risk.

The Company's overall risk management procedures, to minimize the potential adverse effects of financial market on the Company's performance, are as follows:

### (a) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign currency, interest rate, commodity price and equity price that will affect the Company's income or the value of its holdings of financial instruments.

#### (i) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. Currency risk arises mainly from future commercial transactions or receivables and payables that exist due to transactions in foreign currencies.

The Company is exposed to currency risk arising from various currency exposures, primarily with respect to United States Dollar (USD). Currently, the Company's foreign exchange risk exposure is restricted to the amounts payable to foreign entities and foreign currency bank balances.

At June 30, 2025, if the Rupee had weakened / strengthen by 5% against the US dollar with all other variables held constant, pre-tax profit for the year would have been Rs. 7,085,163 (2024: Rs 5,833,994) lower / higher, mainly as a result of foreign exchange losses / gains on translation of US dollar and Euro-denominated financial assets and liabilities.

## (ii) Interest

This represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

As the Company has no significant floating interest rate assets, the Company's income is substantially independent of changes in market interest rates. The Company's interest rate risk arises from short term borrowings and long term financings. These financing, issued at variable rates, expose the Company to cash flow interest rate risk. The Company analysis its interest rate exposure on a dynamic basis taking into consideration refinancing, renewal of existing positions and alternative financing.

#### Cash flow

If interest rates at the reporting date fluctuate by 10% higher / lower with all other variables held constant, profit before tax for the year would have been Rs. 8,486,967 (2024: Rs 8,239,752) lower / higher, mainly as a result of higher / lower interest expense on floating rate borrowings. This analysis is prepared assuming the amounts of liabilities outstanding at the reporting date are outstanding for the entire year.

#### (iii) Other market price risk

Other price risk represents the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Company is not exposed to any market price risk.

### (b) Credit risk

Credit risk represents the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. Carrying amounts of financial assets represent the maximum credit exposure.

Credit risk of the Company arises from deposits with banks, long term deposits, short term deposits, trade receivables and other receivables. The management assesses the credit quality of the customers, taking into account their financial position, past experience and other factors. The utilization of credit limits is regularly monitored. For banks and financial institutions, only independently rated parties with a strong credit rating are accepted.

The Company monitors the credit quality of its financial assets with reference to historical performance of such assets and available external credit ratings, if any. Carrying values of financial assets exposed to credit risk, which are neither past due nor impaired are as under:

	2025	2024	
	Rupees		
Trade debts	1,275,742,667	1,167,442,225	
Long term deposits	20,311,427	21,066,847	
Short term deposits	10,073,599	8,992,880	
Loans to employees and executives	6,946,007	7,305,424	
Long term investments	25,789,505	21,862,421	
Short term investments	2,297,636	41,256,740	
Bank balances	57,652,356	112,757,890	
	1,398,813,197	1,380,684,427	

The credit risk on liquid funds is limited because the counter parties are banks with reasonably high credit ratings. The Company believes that it is not exposed to major concentration of credit risk as its exposure is spread over a large number of counter parties and trade receivables are subject to specific credit ceilings based on customer credit history.

The management estimates the recoverability of trade receivables on the basis of financial position and past history of its customers based on the objective evidence that it shall not receive the amount due from the particular customer. The provision is written off by the Company when it expects that it cannot recover the balance due. Any subsequent repayments in relation to amounts written off are credited directly to the statement of profit or loss.

The credit quality of bank balances that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rate:

	Rat	Rating		Rating Pating Assess 2025		2025	2024
	Short term	Long term	Rating Agency	Rupees	Rupees		
Al Baraka Bank Pakistan	A-1	A+	JCR-VIS	284,509	6,718,868		
Bank Al Falah	A1+	AAA	PACRA	3,906,806	5,745,679		
Habib Bank Limited	A1+	AAA	PACRA	14,246,863	4,747,747		
MCB Bank Limited	A1+	AAA	PACRA	1,301,367	1,301,367		
Meezan Bank Limited	A-1+	AAA	JCR-VIS	10,193,173	4,221,155		
Silk Bank Limited	A-2	A-	JCR-VIS	13,556,209	18,857,717		
Standard Chartered Bank (Pakistan) Limited	A1+	AAA	PACRA	1,575,836	12,628,310		
Bank Makramah Limited	-	-	PACRA	2,327,948	1,014,946		
United Bank Limited	A-1+	AAA	JCR-VIS	1,678,974	9,349,778		
U Microfinance Bank Limited	A1	A+	PACRA	389,104	958,745		
Dubai Islamic Bank	A-1+	AA	JCR-VIS	406,686	7,584,524		
Habib Metropolitan Bank Limited	A1+	AA+	PACRA	727,851	15,614,988		
JS Bank Limited	A1+	AA	PACRA	5,654,484	14,309,720		
Faysal Bank Limited	A1+	AA	PACRA	893,387	9,303,792		
Askari Bank Limited	A1+	AA+	PACRA	60,133	43,586		
Allied Bank Limited	A1+	AAA	PACRA	351,092	259,034		
Telenor Microfinance Bank	A1	A+	PACRA	97,934	97,934		
			-	57,652,356	112,757,890		

#### (c) Liquidity

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due.

The Company's approach to manage liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company ensures that it has sufficient cash on demand to meet expected cash outflows during its operating cycle, including the servicing of financial obligations; this excludes the potential impact of extreme circumstances that cannot reasonably be predicted, such as natural disasters.

The Company monitors rolling forecasts of the liquidity reserve (comprising undrawn borrowing facilities and cash and cash equivalents) on the basis of expected cash flows.

In addition, the Company's liquidity management policy involves projecting cash flows in each quarter and considering the level of liquid assets necessary to meet its liabilities and maintaining debt financing plans. The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the reporting date, to the contractual maturity dates. The amounts disclosed in the table are the contractual undiscounted cash flows and also include the impact of estimated future interest payments.

Description	Carrying	Contractual	Within one year	After one year
	Rupees	Rupees	Rupees	Rupees
Contractual maturities of financial liabilities as at June 30, 2025: Lease liabilities Trade and other payables [trade creditors and accrued expenses]	84,869,669 605,411,519 690,281,188	84,869,669 605,411,519 690,281,188	40,597,805 605,411,519 646,009,324	44,271,864 - 44,271,864

Description	Carrying	Contractual	Within one year	After one year
Description	Rupees	Rupees	Rupees	Rupees
Contractual maturities of financial liabilities as at June 30, 2024:	02 207 527	02 207 527	21 121 227	E1 27C 200
Lease liabilities  Trade and other payables [trade creditors and accrued expenses]	82,397,527 548,242,952	82,397,527 548,242,952	31,121,237 548,242,952	51,276,290
1, 2	630,640,479	630,640,479	579,364,189	51,276,290

The contractual cash flows relating to the above financial liabilities have been determined on the basis of interest rates / mark up rates effective as at the reporting date. The rates of interest / mark up have been disclosed in relevant notes to these consolidated financial statements.

#### (d) Fair value of financial instruments

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying value and the fair value estimates.

#### Financial assets fair value hierarchy

All financial instruments carried at fair value are categorized in three categories defined as follows:

- Level 1 Quoted prices in active markets for identical assets.
- Level 2 Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3 Techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The Company recognizes transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred.

## 34 CAPITAL RISK MANAGEMENT

The Company's objectives when managing capital are to safeguard Company's ability to continue as a going concern in order to provide returns for shareholders and benefit for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Company finances its operations through equity, management of working capital with a view to maintain an appropriate mix between various sources of finance to minimise risk.

The gearing ratio of the Group at year end is as follows:

	2025	2024
	(Rupe	es)
Debts		
Equity	1,244,509,746	1,144,577,454
Net debt to equity ratio		

# 35 REMUNERATION OF CHIEF EXECUTIVES, DIRECTORS AND EXECUTIVES

		2025			2024	
	Chief Executive Officer	Executive Director	Executives	Chief Executive Officer	Executive Director	Executives
			Rupees -			
Baic Salary	15,916,400	8,000,000	66,174,730	15,916,400	8,000,000	54,948,906
Allowances	3,200,000	3,200,000	16,196,925	6,366,560	3,200,000	21,979,562
Medical	800,000	800,000	4,047,713	1,591,640	800,000	5,494,891
Retirement benefit	=	-	585,045	-	-	481,746
	19,916,400	12,000,000	87,004,413	23,874,600	12,000,000	82,905,105
Number of Persons	2	1	33	1	1	26

**35.1** Certain executives are provided with company maintained vehicles.

# 1 SHARIAH COMPLIANT COMPANIES DISCLOSURE OF INFORMATION AS PER FOURTH SCHEDULE OF COMPANIES ACT 2017:

		2025	2024
	Note	Rupees	3
Consolidated statement of financial position Shariah compliant			
Long term investments	8	25,789,505	21,862,421
Short term loans	10	6,946,007	7,305,424
Short term investments	12	576,223	27,065,897
Bank balances	13	13,916,872	26,386,316
Non shariah compliant			
Short term investments	12	1,721,413	13,066,433
Bank balances	13	43,735,484	86,371,574
Consolidated statement of profit or loss Shariah compliant income			
Turnover earned from a Shariah-compliant		1,342,720,181	1,353,181,134
Gain on sale of fixed assets	23	-	1,274,196
Unrealized gain on foreign currency deposit	23	236,158	7,049,794
Non-compliant income			
Profit on Term Deposit Receipts	23	3,201,562	8,332,246
Profit on saving accounts	23	3,240,548	5,599,041

# **36 TRANSACTIONS WITH RELATED PARTIES**

The related parties comprise associated undertakings, key management personnel and retirement benefit schemes. The Investment Bank in the normal course of business carries out transactions with various related parties. Amounts due from and to associated undertakings, executives and remuneration of directors and executives are disclosed in the relevant notes. Transactions with related parties other than disclosed elsewhere in these consolidated financial statements are as follows:

			<b>Transactions</b>	
			2025	2024
Name of the related party	Relationship with the Company	Nature	Rupe	es
UNS Employee's Provident Fund Trust	Staff Benefits Plan Key	Net change in respect of staff benefit plan	373,682	342,353
Directors & key management personnel	management personnel	Remuneration	118,920,813	71,644,648

# 37 PROVIDENT FUND RELATED DISCLOSURE

A joint provident fund is maintained by the Company. The following information is based on the latest financials statements:

	(Un-Audited) 2 0 2 5	(Un-Audited) 2 0 2 4
	Rupees	
Size of the Funds - Total Assets	4,297,190	3,905,506
Cost of investment made	2,884,719	2,511,035
Percentage of investment as size of the fund	67%	64%
Fair value of investment	2,884,719	2,511,035

# **37.1** The breakup of fair value of investment is

	2025		2024	
		Percentage		Percentage as
	Investment	as of size of	Investment	of size of the
		the fund		fund
	Rupees	%	Rupees	%
Bank Balance	667,692	16%	294,008	8%
Investment in mutual funds	2,217,027	52%	2,217,027	57%
	2,884,719	67%	2,511,035	64%

**37.2** The investments out of provident fund have been made in accordance with the provision of Section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

## **37 RECLASSIFICATION**

The corresponding figures have been rearranged and reclassified, wherever considered necessary, to comply with the requirements of the Companies Act, 2017 and for the purpose of comparison and better presentation.

Following reclassifications have been made in these consolidated financial statements;

Income - courier and allied services
CBC handling charges income - courier and allied services
International freight
Cost of sales - courier and allied services
General and administrative expenses
Impairment of financial asset
Other income
Finance cost

Amount before reclassification	Reclassification	Amount after Reclassification
	Rupees	
(1,579,926,587)	837,072,180	(742,854,407)
(26,881,540)	26,881,540	-
(178,815,275)	(363,599,973)	(542,415,248)
1,411,242,805	(498,348,756)	912,894,049
318,774,506	(10,283,067)	308,491,439
-	1,051,869	1,051,869
(34,030,372)	3,812,524	(30,217,848)
35,056,503	3,413,683	38,470,186

2 0 2 5 2 0 2 4 -----Number-----

# 38 NUMBER OF EMPLOYEES

Total number of employees as at June 30

Average number of employees during the year

<u> 279</u>	260
270	248

# 39 AUTHORIZATION FOR ISSUE

These consolidated financial statements were authorized for issue on October 7, 2025 by the Board of Directors of the Company.

# **40 GENERAL**

Figures have been rounded off to the nearest rupee.

**CHIEF EXECUTIVE OFFICER** 

**CHIEF FINANCIAL OFFICER** 

**DIRECTOR** 

# Pattern of Shareholding The Companies Act, 2017 (Section 227 (2) (f)

**Blue-Ex Limited** 

Pattern of holding of the shares held by the Shareholders as at June 30, 2025

Number Of Shareholders	Share	holdings'Slab		Total Shares Held
14	1	to	100	255
127	101	to	500	55,821
46	501	to	1000	45,443
40	1001	to	5000	89,353
6	5001	to	10000	36,315
1	10001	to	15000	11,146
4	15001	to	25000	73,257
3	25001	to	30000	85,888
1	30001	to	50000	45,571
3	80001	to	105000	289,284
3	190001	to	215000	605,928
2	425001	to	575000	995,885
1	890001	to	895000	892,789
2	1025001	to	1030000	2,057,170
1	1105001	to	1110000	1,106,487
2	1500001	to	2055000	3,620,075
1	2710001	to	2740000	2,713,934
1	14600001	to	14605000	14,703,829
258				27,428,430

# REQEUST FORM FOR HARD COPY OF ANNUAL AUDITED ACCOUNTS

The Securities and Exchange Commission of Pakistan, vide S.R.O. 470(I)/2016 dated May 31, 2016, has allowed companies to circulate their annual balance sheet, profit and loss account, auditor's report, director's report and ancillary statements / notes / documents ("Annual Audited Accounts") along with notice of general meeting to the registered addresses of its shareholders in electronic form.

However, Shareholders may request a hard copy of the Annual Audited Accounts along with notice of general meetings to be sent to their registered address instead of receiving the same in electronic form. If you require a hard copy of the Annual Audited Accounts, please fill the following form and send it to our Share Registrar or Company Secretary at the address given below.

Date	
I/We	request that a hard copy of the Annual Audited
Accounts along with no	tice general meetings be sent to me through post. My / our particulars in
this respect are as follow	vs:
Folio / CDC A/c No.	
Postal Address:	
E-mail Address:	
Contact No.	
CNIC No.	
Signature	

The form may be sent directly to Blue-Ex Limited Share Registrar or Company Secretary at the following address:

CDC Share Registrar Services Limited CDC House, 99-B, Block-B, S.M.C.H.S., Main Shahrah-e-Faisal, Karachi – 74400

Tel #: (92-21) 111-111-500 Website: www.cdcpakistan.com E-mail:info@cdcpak.com Blue-Ex Limited Bungalow No. 5, Bangalore Town, Main Shahrah-e-Faisal, Karachi. Tel #: (92-21) 111-BLUEEX (258339)

Website: www.blue-ex.com

E-mail: Abdul.ahad@blue-ex.com

# **PROXY FORM**

The Company Secretary, Blue-Ex Limited Plot # 5, Bangalore Town, Near Awami Markaz, Shahrah-e-Faisal, Karachi.

I/We		of
being member(s) of Blue-Ex L	imited holding	Ordinary Shares as Folio /CDC
Account No	hereby appoint _	of
Meeting (AGM) of the compan	ny to be held at Plot No.5, E through video link facility	my/our behalf at the Annual General Bangalore Town, Near Awami Markaz, on Tuesday, October 28, 2025 at 04:30
Signed this day of	2025	
Witness 1		
Signature		Signature
Name		
CNIC No. or		
Passport No		
Address		Signature should agree with specimen
		registered with the Company
Witness 2		
Signature		
Name		
CNIC No. or		
Passport No		
Address		

# **Notes:**

- A member entitled to attend and vote at the meeting may appoint any member as his/her proxy to attend the meeting and vote.
- If a member is unable to attend the meeting, they may complete and sign this form and send it to the Company Secretary, Blue-Ex Limited at the registered office Plot # 5,

Bangalore Town, Near Awami Markaz, Shahrah-e-Faisal, Karachi so as to reach not less than 48 hours before the time appointed for holding the Meeting.

# • For CDC Account Holders / Corporate Entities

In addition to the above the following requirements have to be met.

- (i) The proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be stated on the form.
- (ii) Scanned copies of CNIC or the passport of the beneficial owners and the proxy shall be submitted with the proxy form.
- (iii) In case of corporate entity, the Board of Directors resolution / power of attorney with specimen signature shall be submitted (unless it has been provided earlier) along with proxy form.

کمپنی سیکرٹری، بلیواکیس لمیٹٹر بلاٹ نمبر 5، بنگلور ٹاؤن، نزدعوامی مرکز، شاہراہ فیصل، کراچی۔

ایکس لمیشڈ کے_	کامیں / ہم_	کار کن (ممبر ز) ہیں جس	ں کے پاس فولیو/CDCاکاؤنٹ نمبر کے طور پر عام تھھی ہیں/اس کا
	К	میرے پراکسی کے طور پر مجھے اور میر ی/ہماری طرف.	ے سے سمپنی کی سالانہ جزل میٹنگ (AGM)میں جو پلاٹ نمبر 5، بنگلور ٹاؤن، نزد عوامی
لز،شاہراہ میں منعن	قد ہو گا۔ فیمل، کرا چی اور ویڈیو لنک کی سہولت کے ذریعے منگ	ں، اکتوبر2025،28 شام4.30 بجے۔اوراس <i>کے ک</i> و	کسی بھی ملتوی ہونے پر۔
وستخط		مورند ایتاری <sup>خ</sup>	-2024/
گوامان:			
-1	وشخط :		
	: z <sub>ç</sub>		
	کمپیوژائز ڈتو می شاختی کارڈنبر :		
	پاسپورٹ نمبر:		
_r	: 15%		وستخداشيس بولڈر دعد کنى ش سے جانے دالے دعلامے ما شدر کتے ہوں
	ام: :		
	: 24		
	كىپيوٹرائز ۋقوى شاختى كار ۋنمبر:		
	پاسپورٹ نمبر:	-	

#### نوك:

پراکسی مؤثر ہونے کے لیے، میٹنگ سے کم از کم 48 گھنٹے پہلے کمپنی کو موصول ہونی چاہیے۔ایک پراکسی ہولڈر کو کمپنی کارکن بننے کی ضر ورت نہیں ہوسکتی۔ CDC کے شیئر ہولڈر زاوران کے پراکسیز سے ہر ایک سے درخواست کی جاتی ہے کہ وہ کمپنی کو جمع کرانے سے پہلے اس پراکسی فارم کے ساتھ اپنے کمپیوٹر ائزڈ قومی شاختی کارڈیا پاسپورٹ کی ایک تصدیق شدہ فوٹو کا پی منسلک کریں۔



Ref: AUD/2025-2026/10-0610

Crowe Hussain Chaudhury & Co.

House No 982, Street 21, Phase 4, Bahria Town, Islamabad Main +092 (0)51-5737581-2 www.crowe.com.pk

October 07, 2025

The Board of Directors
Blue Ex Limited,
Bungalow No. 5, Bangalore Town,
Main Shahrah-e-Faisal,
Karachi

# INDEPENDENT REASONABLE ASSURANCE REPORT ON STATEMENT OF FREE FLOAT OF SHARES

## Introduction

We have been engaged to perform a reasonable assurance engagement on the annexed Statement of Free Float of Shares (the 'Statement') of Blue Ex Limited, (the Company) as of September 30, 2024, December 31, 2024, March 31, 2025 and June 30, 2025.

# **Applicable Criteria**

The criteria against which the Statement is assessed is Regulation No. 5.7.2(b)(ii) of Pakistan Stock Exchange Limited Regulations (PSX Regulations) which requires every listed company to submit directly to Pakistan Stock Exchange (PSX) an annual Free-Float Certificate duly verified by the auditor along with the annual audited accounts as prescribed under regulations 5.6.9(a) of the PSX Regulations.

# Management's Responsibility for the Statement

Management is responsible for preparation of the Statement as of September 30, 2024, December 31, 2024, March 31, 2025 and June 30, 2025. in accordance with the applicable criteria. This responsibility includes maintaining adequate records and internal controls as determined necessary to enable the preparation of the Statement such that it is free from material misstatement, whether due to fraud or error.

# Our Independence and Quality control

We have complied with the independence and other ethical requirements of the Code of Ethics for Chartered Accountants issued by the Institute of Chartered Accountants of Pakistan, which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behavior.

The Firm applies International Standards of Quality Management (ISQCM) and accordingly maintains a comprehensive system of quality management including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.





# Our Responsibility and Summary of Work Performed

Our responsibility is to carry out an independent reasonable assurance engagement and to express an opinion as to whether the Statement is prepared in accordance with the applicable criteria, based on the procedures we have performed and evidence we have obtained.

We conducted our reasonable assurance engagement in accordance with International Standard of Assurance engagements 3000 (Revised), 'Assurance engagements other than audits or reviews of historical financial statements' (ISAE 3000) (Revised) issued by International Auditing and Assurance Standard Board. This standard requires that we plan and perform this engagement to obtain reasonable level of assurance about whether the Statement is free from material misstatement.

A reasonable assurance engagement in accordance with ISAE 3000 (Revised) involves performing procedures to obtain evidence about the free float of shares and related information in the Statement. The nature, timing and extent of procedures selected depend on the practitioner's judgment, including the assessment of the risks of material misstatement, whether due to fraud or error, in the Statement. In making those risk assessments; we considered internal control relevant to the Company's preparation of the Statement. A reasonable assurance engagement also includes assessing the applicable criteria used and significant estimates made by management, as well as, evaluating the overall presentation of Statement.

We have carried out the procedures considered necessary for the purpose of providing reasonable assurance on the Statement. Our assurance procedures performed included verification of information in the Statement with the underlying data and record comprising of Central Depository Company statements, forms submitted by the Company with Securities & Exchange Commission of Pakistan relating to its pattern of shareholding and other related information. Verification that the computation of free float of shares is in accordance with the PSX regulation also forms part of our assurance procedures.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Opinion

In our opinion, the Statement as of September 30, 2024, December 31, 2024, March 31, 2025 and June 30, 2025 are prepared, in all material respects, in accordance with the PSX regulations.

## Restriction on use and distribution

This report is issued in relation to the requirements as stipulated under Regulation No. 5.7.2 (b)(ii) of the PSX Regulations and is not to be used or distributed for any other purpose. This report is restricted to the facts stated herein.

Crowe Hussain Chaudhury & Co

Chartered Accountants

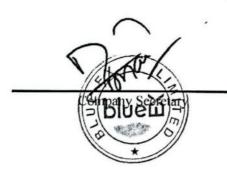
Islamabad.



# STATEMENT OF FREE FLOAT OF SHARES

	Quarter - 1	Quarter - 2	Quarter - 3	Quarter - 4
Total Outstanding Shares	27,428,430	27,428,430	27,428,430	27,428,430
Less: Government holdings	NIL	NIL	NIL	NIL
Less: Shares held by Directors / Sponsors / Senior Management Officers and their associates	(17,868,987)	(17,868,987)	(17,868,987)	(17,868,537)
Less: Shares in Physical Form	NIL	NIL	NIL	NIL
Less: Shares held by Associate Companies / Group Companies (Coss holdings)	NIL	NIL	NIL	NIL
Less: Shares issued under Employee Stock Option Schemes that cannot be sold in the open market in normal course	NIL	NIL	NIL	NIL
Less: Treasury Shares	NIL	NIL	NIL	NIL
Less: Any other category that are barred from selling at the review date	NIL	NIL	NIL	NIL .
Free Float	9,559,443	9,559,443	9,559,443	9,559,893

**Basis of Preparation:** This Statement is prepared in accordance with the requirements of Regulations No. 5.7.2(b)(ii) of Pakistan Stock Exchange Limited Regulations (PSX Regulations).



Regional Office - Central

158-S, Quaid-e-Azam Industrial Estate, Kot Lakhpat, Lahore.

Regional Office - North

Building # 2A, Airport Link Road, Chaklala, Rawalpindi.

Bunglow No. 5, Bangalore Town, Shahrah-e-Faisal, Karachi. +92-21-111-258339

**Head Office:** 

Blue-EX Limited (Formerly Universal Network Systems Limited)





# **Geographical Locations:**

# Head office - Karachi

Bangalow No. 5, Bangalore Town, Main Shahrah-e-Faisal, Karachi.

# **Regional Office - Lahore**

158 S —Quaid-E-Azam Industrial Estate Kot Lakhpat, Lahores.

# Regional Office - Islamabad

Blue-Ex Plaza, Old Airport Link Road, Chaklala Scheme 2, Rawalpindi.

## Abbotabad

Office # 11, Yousuf Jamal Plaza, Abbotabad.

# Bahawalpur

Shop # GF-7, Bahawalpur Pace Plaza Model Town-A, Bahawalpur.

# Chakwal

Office 8/230, Mohallah Bhattian, Chakwal.

## Dera Ghazi Khan

Shakir Town, Near Daewoo Terminal, Dera Ghazi Khan.

## **Dera Ismael Khan**

Office No 37, Opposite Askari Commercial Bank, Circular Road, Dera Ismael Khan.

## Gujrat

Al-Jabbar Center, Opposite Faisal Hotel GTS Chowk, Gujrat.

# Gujranwala

House # 272/34 Block A Model Town, Gujranwala.

# Hyderabad

1st Floor, A - 83 / 3, Near Shah Latif Govt. School, opposite Bundoo Hotel, Hirabad, Hyderabad.

## **Jhelum**

GT Road Jada, Jhelum.

# Khairpur

Near Govt boys high school muhalla bhurgiri Khair Khairpur Mirs

## Larkana

Sheikh Zahid Colony No 2, Near Global Science College, Larkana.

## Faisalabad

P41 Chenab market Susan road Madina town Faisalabad.

# Layyah

Near HBL Bank & Opposite Baluch Transport Bus Stand, Layyah.

# Muzaffarabad Azad Kashmir

Distt Muzaffarabad.

# Mandi Bahauddin

Basement Zia Plaza Punjab Centre, Chima Chowk Mandi Bahauddin.

# Mardan

Qazi Plaza College Chowk, Mardan.

## **Mirpurkhas**

Near Godra Welfare Hospital, Mirpurkhas.

#### Multan

Office No.38,39 Wains Plaza Opposite Faisal Mover, Vehari Chowk Multan.



## Narowal

Main Circular Road, Muhalla Siddqui Pura, near Finca Bank, Narrowal.

## Okara

GT Road, A-line, opp. Azhar Residence, Tehsil/District Okara.

## Peshawar

Office# G-12, Nwr Plaza, Khyber Super Market, Peshawar.

# Mirpur Azad Kashmir

Near Ajwa Bakers, opp. Must Secretariat, Allama Iqbal road, Mirpur Azad Kashmir.

# Rahimyar Khan

Office No 1, Upper Building BOP, Abu Dhabi Road, Rahimyar Khan.

# Sargodha

Shop 153 1st Floor, University road Rehman Plaza, Sargodha.

## Sialkot

Opp. Allama Iqbal Library, Government Commerce College, Sialkot.

## Sukkur

House No C 431/2 A Queens Road, Sukkur.

# Sheikhupura

College UBL Bank Basement Lahore Sheikhupura Road, Sheikhupura.

## Sahiwal

Super Market Plaza, Church Road Opposite Oxford University Press, Sahiwal.

## Sawat

Noor house near brother CNG, Rahimabad, Mingora – Swat.

# **Toba Tek Singh**

Street # 1 area Jhamra Mandi Toba Tek mission compound, Toba Tek Singh.

# Quetta

Shop No 1, Ahmadaan Plaza, Murtaza Lane Near Toghi Road, Quetta.

# Wah-Cantt

1st Floor, Beside AK Transport, near Taxila underpass, Wah

## Nawabshah

Shop # 04, Bismillah Shopping Mall, Camp # 2 Latifabad, Nawabshah.

## Mianwali

Near National Saving Center Ballo Khel road Mianwali.

