

# Corporate Briefing Session

FY24-25

October 10, 2025

# Overview

Gadoon Textile Mills Limited (GTML) was incorporated in Pakistan on February 23, 1988 as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and is listed on Pakistan Stock Exchange. The principal activity of the Company is manufacturing & sale of yarn, knitted bedding products, dyeing services and production & sale of milk.

We manufacture and process all types of cotton and manmade fibers, operating state-of-the-art manufacturing plants in Karachi (Sindh) and Gadoon Amazai (Khyber Pakhtunkhwa). We have a diverse portfolio of products tailored to meet the needs of domestic and international markets.





**Spinning**



**Knitted Bedding Products**



**Strategic Investments**



**Dyeing Services**



**Dairy**

## Spinning

### 1. Yarn Types (Spinning Method)

- Ring Spun Yarn (Carded / Combed / Compact) 6/1 to 160/1
- Open-End Yarn (Autocoro / RN) 6/1 to 30/1
- Murata Vortex Spun Yarn (MVS) 12/1 to 60/1

### 2. Yarn Structures & Special Constructions

- Core Spun Yarn (Lycra / Poly Core)
- Siro Spun Yarn / Siro Slub Yarn
- Slub Yarn (Regular / Multi Count)
- Neppy Yarn
- Zero Twist Yarn
- S-Twist / Z-Twist Yarn
- TFO Yarn (Two-for-One Twisted Yarn)

### 3. Fiber-Based Yarn Categories

- 100% Cotton Yarn (MS, LS, ELS) - Customized Blend
- Poly / Cotton (PC) Yarn - Any Ratio
- Poly / Viscose (PV) Yarn - Any Ratio
- CVC Yarn (Chief Value Cotton) - Any Ratio
- Tri-blend Yarn (Poly/Cotton/Viscose or Modal) - Customized Blend
- Man-Made / Cellulose Yarn (Polyester, Acrylic, Viscose, Modal, Lyocell, Bamboo)
- Recycled Polyester Yarn
- Melange Yarn / Heather Grey Yarn

### 4. Fancy or Functional Yarns

- Fancy Yarn (Slub, Neppy, Loop, Multi-count)
- Lycra / Spandex Yarn (Stretch Yarn)
- PVA Yarn (Water Soluble)
- High Bulky Yarn
- Waxed Yarn

## Knitted Bedding Products

- Single Jersey Knitted Fitted Sheets
- Jersey Duvet Sets
- Jersey Pillowcases
- Sheet Sets with Fitted / Flat Sheets & Pillowcases
- Therapeutic Pillowcases
- Institutional and Hospital Laundry Sheet
- Nursery Kids Sheets
- Terry Fitted Sheets
- Mattress Covers
- Molten Fitted Sheets
- Greige and Dyed Fabrics



# gadoon Awards & Achievements

## Best Corporate Report

During the period, the Company has been awarded 2nd Position for its Annual Report 2023 in the "Textile" Sector, in the Best Corporate Report Award competition jointly held by Institute of Chartered Accountants of Pakistan (ICAP) and the Institute of Cost and Management Accountants of Pakistan (ICMAP).



## 18<sup>th</sup> Annual OSH Merit Award

We are deeply humbled and thrilled to share that the company has been awarded with the **18th Annual Occupational Safety & Health Recognition Award by Employers' Federation of Pakistan** due to our commitment to advancing HSE protocols at the workplace.

This recognition reflects the collective dedication of our HSE & Compliance team to prioritizing the well-being of our employees. Together, we've worked to create a safer environment and inspire a culture of safety excellence.



# Key Strategic & Operational Development

Replacement of old machineries with State of the Art machineries



Installed 17.94 MW solar plant. Further, 26.24 MW is in process



# Performance Indicators

		June		
		2025	2024	2023
GP to sales	Percentage	8.91%	6.90%	10.63%
Net profit after tax to sales	Percentage	3.37%	1.09%	5.68%
EBITDA to sales	Percentage	12.14%	10.34%	14.03%
EBDA to sales	Percentage	6.89%	4.05%	7.75%
Return on equity	Percentage	10.53%	3.77%	17.01%
Return on capital employed	Percentage	21.61%	18.10%	25.65%
Current ratio	Times	0.88	0.94	1.19
Inventory turnover	Days	128	115	147
Debtor turnover	Days	26	20	21
Creditors turnover	Days	44	36	41
Operating cycle	Days	110	99	127
Asset turnover	Times	1.07	1.20	1.16
Fixed Asset turnover	Times	2.72	3.18	3.60
Leverage Ratio (D/E)	Times	1.30	1.16	1.23
Earnings per Share	Rupees	85.33	28.35	117.44

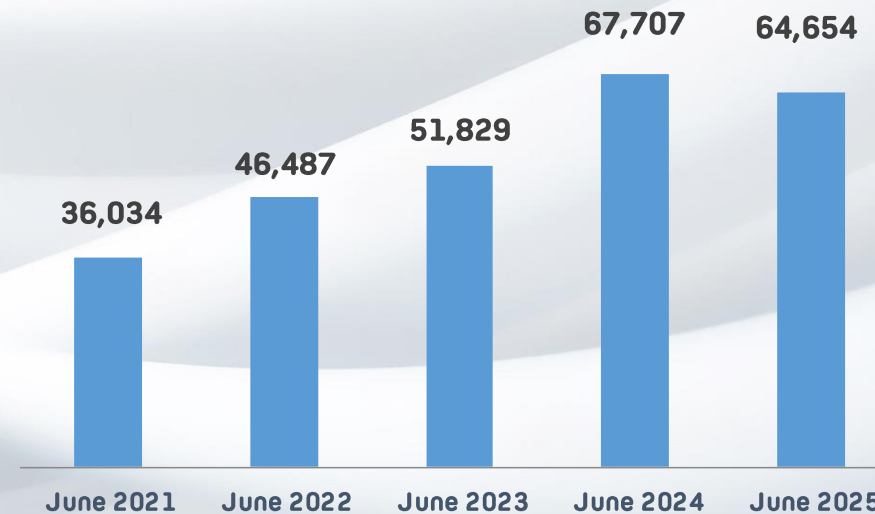
Rs in 'Million

### Revenue



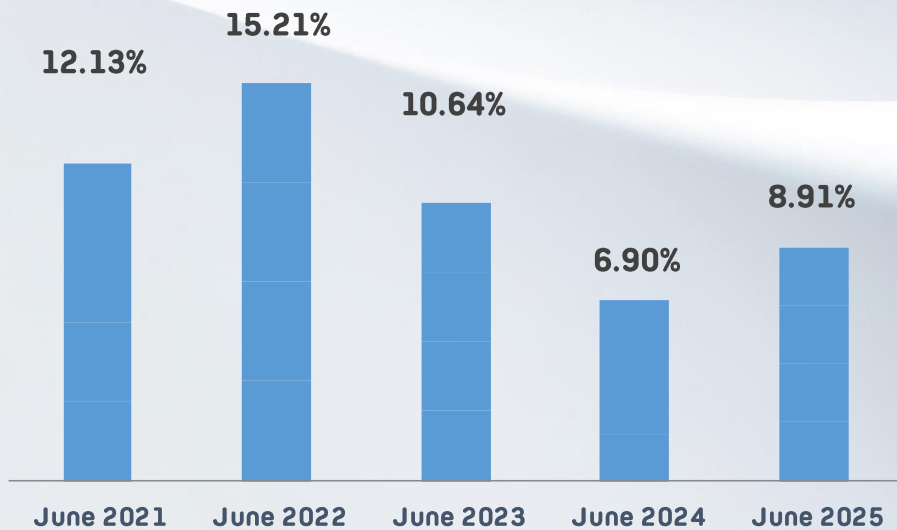
Rs in 'Million

### Cost of Sales



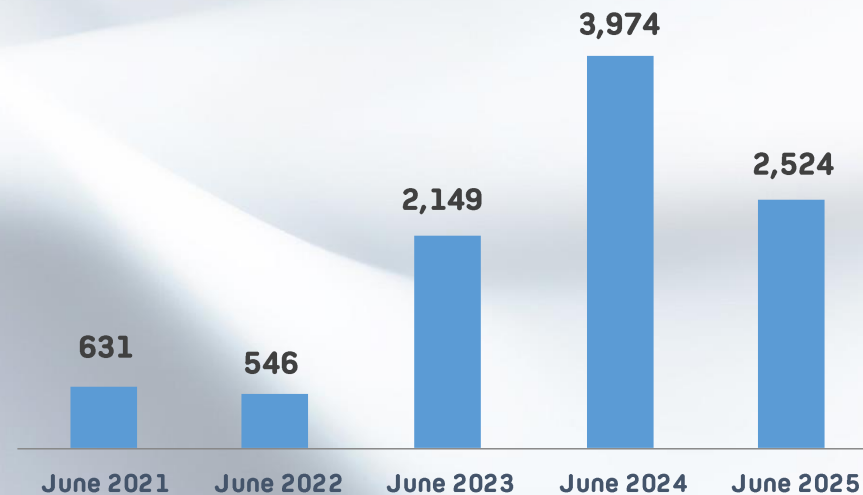
Percentage

### GP Ratio



Rs in 'Million

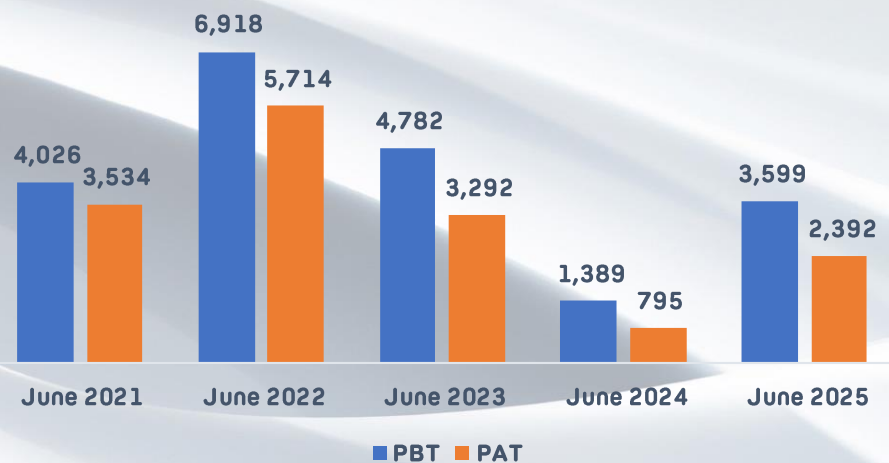
### Finance Cost





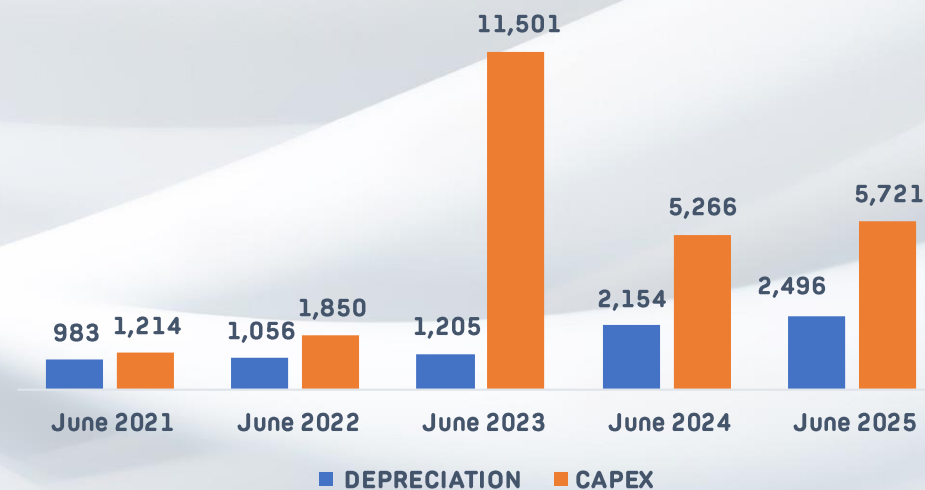
Rs in 'Million

### PBT / PAT



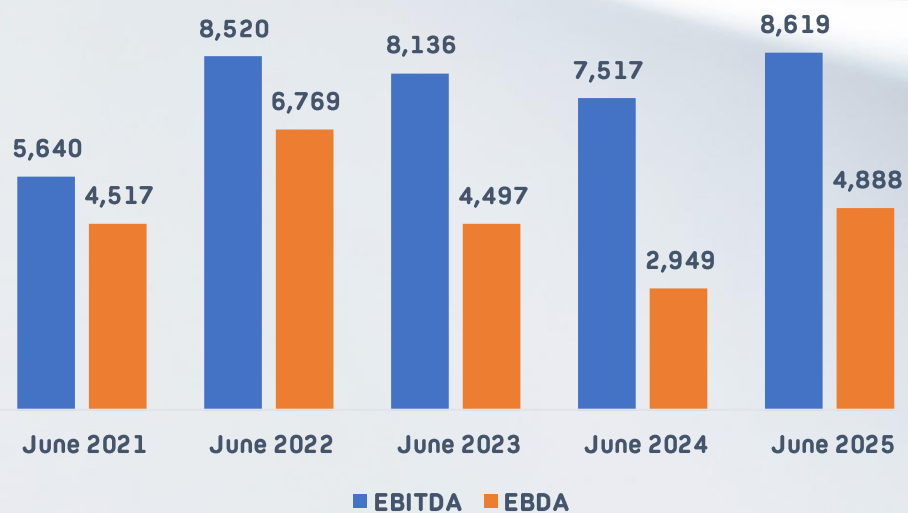
Rs in 'Million

### Depreciation / CAPEX



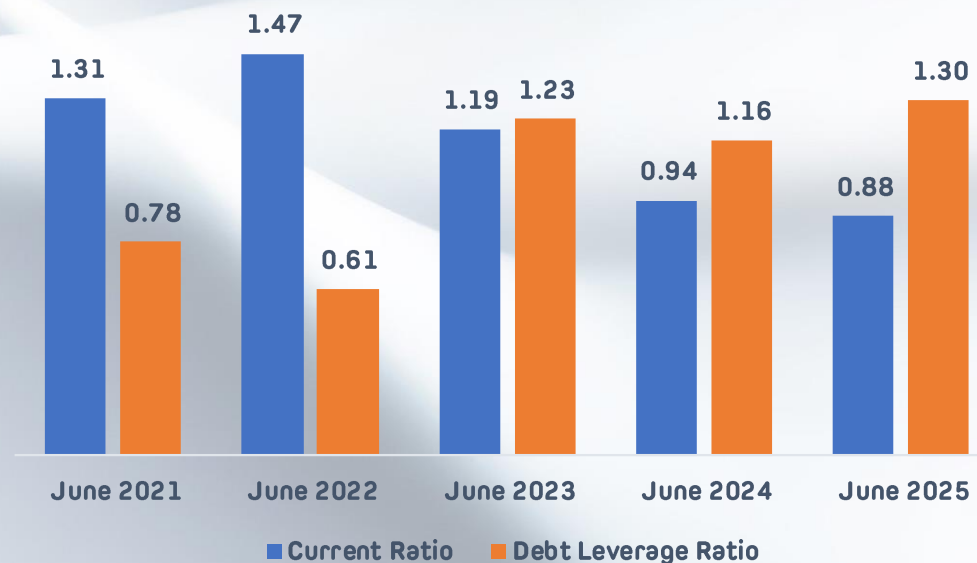
Rs in 'Million

### EBITDA / EBDA



Times

### Current / Debt Leverage Ratio



**FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED  
June 30, 2025**





## Statement of Financial Position

	June 30, 2025	June 30, 2024
<b>ASSETS</b>		
Property, plant and equipment	27,619,937	24,563,610
Biological assets	563,983	761,358
Long term loans	1,467	7,753
Long term deposits	72,668	64,586
Long term investments	6,518,977	6,357,687
<b>Non-Current Assets</b>	<b>34,777,032</b>	<b>31,754,994</b>
Stores, spares and loose tools	2,100,960	1,409,278
Stock-in-trade	26,212,864	19,283,229
Trade debts	4,956,001	5,062,757
Loans and advances	306,403	177,829
Trade deposits and short term prepayments	61,948	52,800
Other receivables	2,620,022	2,616,577
Taxation - Net	-	73,339
Cash and bank balances	83,256	1,401,011
<b>Current Assets</b>	<b>36,341,454</b>	<b>30,076,820</b>
<b>Total Assets</b>	<b>71,118,486</b>	<b>61,831,814</b>



## Statement of Financial Position

### EQUITY AND LIABILITIES

#### Share Capital and Reserves

Issued, subscribed and paid-up capital  
Reserves

June 30,  
2025

Rs. in '000  
June 30,  
2024

280,296

280,296

23,630,610

21,218,002

**23,910,906**

**21,498,298**

Long term finance

3,638,198

5,887,345

Deferred government grant

107,509

140,159

Retirement benefit obligation

1,272,354

1,205,342

Deferred tax liabilities

743,934

944,968

#### Non-Current Liabilities

**5,761,995**

**8,177,814**

Short term borrowings

26,688,089

19,522,295

Trade and other payables

12,939,736

10,826,480

Unclaimed dividend

32,273

32,380

Levies Payable

383,967

431,977

Taxation - Net

103,638

-

Current portion of long term finance

729,389

679,913

Current portion of deferred government grant

27,650

40,132

Accrued mark-up

540,843

622,525

#### Current Liabilities

**41,445,585**

**32,155,702**

#### Total Equity and Liabilities

**71,118,486**

**61,831,814**

## Statement of Profit or Loss

	For the Period ended					
	30-Jun-25	%	30-Jun-24	%	Variance	%
Sales - net	70,979,986	100.00	72,723,982	100.00	(1,743,996)	(2.40)
Cost of sales	(64,653,932)	(91.09)	(67,706,538)	(93.10)	(3,052,606)	(4.51)
<b>Gross profit</b>	<b>6,326,054</b>	<b>8.91</b>	<b>5,017,444</b>	<b>6.90</b>	<b>1,308,610</b>	<b>26.08</b>
Distribution cost	(887,641)	(1.25)	(894,348)	(1.23)	(6,707)	(0.75)
Administrative expenses	(585,309)	(0.82)	(538,602)	(0.74)	46,707	8.67
	(1,472,950)	(2.08)	(1,432,950)	(1.97)	(40,000)	2.79
<b>Operating profit</b>	<b>4,853,104</b>	<b>6.84</b>	<b>3,584,494</b>	<b>4.93</b>	<b>1,268,610</b>	<b>35.39</b>
Financial charges	(2,523,731)	(3.56)	(3,974,220)	(5.46)	(1,450,489)	(36.50)
Other operating expense	(432,295)	(0.61)	(100,646)	(0.14)	331,649	329.52
	(2,956,026)	(4.16)	(4,074,866)	(5.60)	1,118,840	(27.46)
Other income	484,857	0.68	450,004	0.62	34,853	7.75
Share of profit from associates	1,217,276	1.71	1,429,272	1.97	(211,996)	(14.83)
	1,702,133	2.40	1,879,276	2.58	(177,143)	(9.43)
<b>Profit before levies and taxes</b>	<b>3,599,211</b>	<b>5.07</b>	<b>1,388,904</b>	<b>1.91</b>	<b>2,210,307</b>	<b>159.14</b>
Levies and taxes	(1,207,307)	(1.70)	(594,356)	(0.82)	612,951	103.13
<b>Profit after levies and taxes</b>	<b>2,391,904</b>	<b>3.37</b>	<b>794,548</b>	<b>1.09</b>	<b>1,597,356</b>	<b>201.04</b>
<b>EBITDA</b>	<b>8,619,417</b>		<b>7,517,163</b>		<b>1,102,254</b>	

# Challenges & Potentials

## Challenges

- Continuous increase in operational cost, mainly the power cost.
- Reduced export demand of yarn owing to global competition.
- Decline in domestic cotton crop.
- Reliance on imported cotton.
- Uncertain policies.

- Technological advancement & manufacturing efficiency.
- Wide range of products.
- In-house power generation.
- Market dominance.
- Strong group structure.

## Potentials





# What is ESG?

## Environment:

How a company affects climate change, green house emissions (GHG), biodiversity, water sanitation, waste management, and etc.



## Social:

How a company maintains customer relation, community relations and treats its employees, labor, fulfill its human rights, practices occupational health & safety, and manages supply chain.



## Governance:

Role of Board in management, succession planning, compensation, diversity, equality & inclusion, regulatory compliance, data security, and etc.



# ESG



# ESG AT GADOON

## Aspiring Excellence Work Environment

Enhance employee motivation by instilling a sense of purpose, work-life balance, gender equality, and increase overall productivity of workforce.

## Green Investment & Asset Optimization

Investment returns by allocating capital to more promising and more sustainable opportunities (for example, renewables, waste reduction, and greener systems).



## Making Living Sustainable

Evaluate our socioeconomically targets and ambitions towards community welfare through building capacity, collaborations and performance metrics.

## Sustaining Eco-friendly Practices

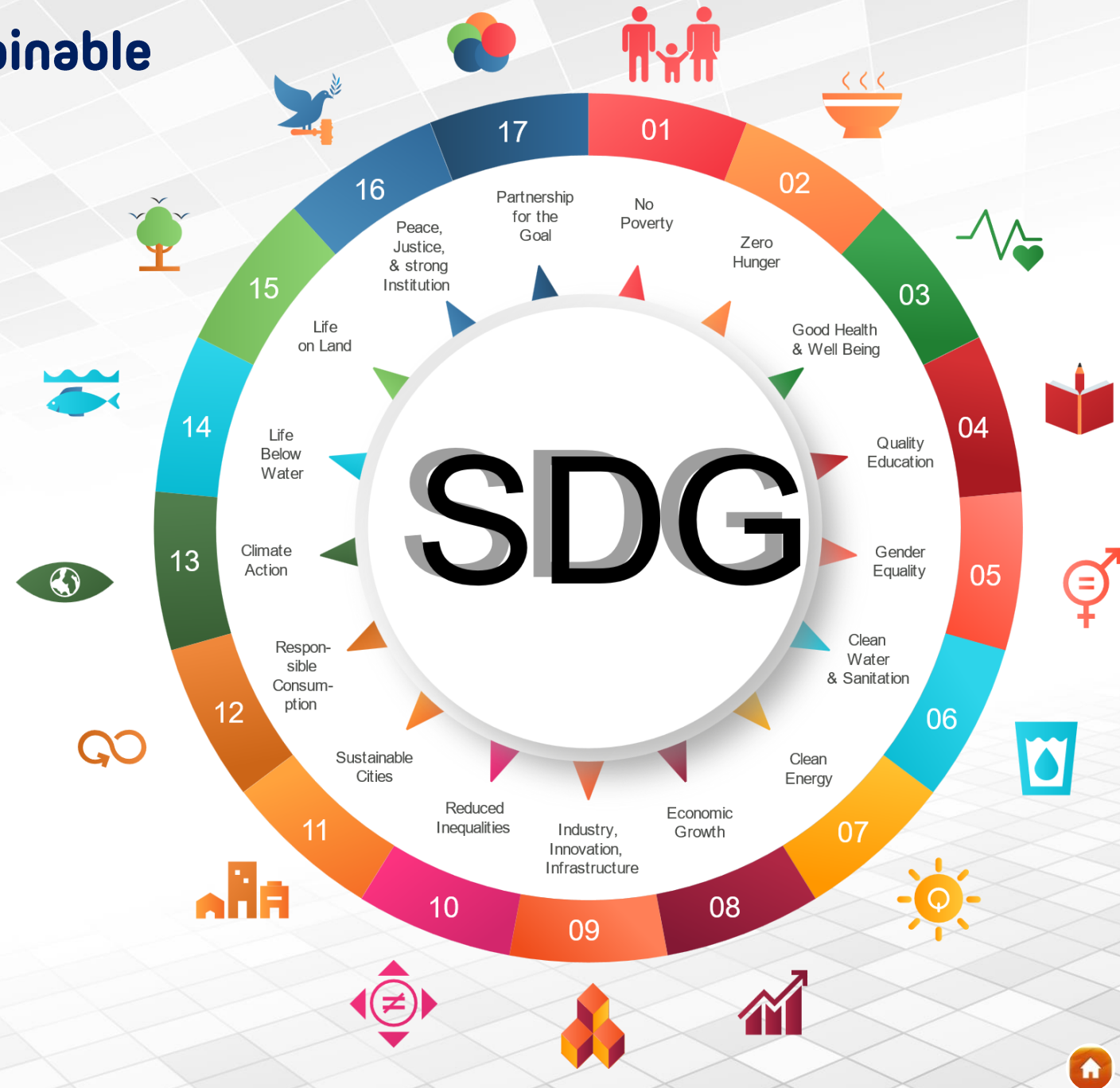
Implementing the best practices of reusing and recycling materials to minimize environmental footprint and to protect the planet.



# We are committed to the UN Sustainable Development Goals

The Company is highly committed to initiate and practice the maximum possible SDGs as a responsible employer of the industry and Country as a whole. To support this cause, the management is committed to putting its mark by fulfilling the below-mentioned (SDG) with the best practices.

- **Good Health and Well-Being**
- **Quality Education**
- **Gender Equality**
- **Clean Water & Sanitation**
- **Clean Energy**
- **Decent Work and Economic Growth**
- **Industry, Innovation, and Infrastructure**
- **Reduced Inequalities**
- **Responsible Consumption**
- **Climate Action**





# Environment Endeavors:

By implementing an ESG practice, GTML can track key metrics like energy consumption, water consumption, waste shipping / treatment costs, and raw material usage. In addition following are the measures taken under the context of environmental endeavors by GTML during the last quarter:

- **0.8 million** pages saved through digitalization.
- **12,238 MT** of CO<sub>2</sub> saved through the WHRSG plant, solar plant, low voltage led lights installation, and the unique infrastructure of the manufacturing area.
- **7.8 million** gallons of water saved through RO plants.
- Process **230+ million** gal. of toxic water before discharging it from the dye plants.
- Converted **280 MT** animal waste to cardboard paper through installed ETP (Effluent Treatment Plant) at dairy segment.



## WWF Pakistan Green Office Certified

We're thrilled to announce that **WWF-Pakistan** has certified our **Knits Division** as a **Green Office**. This recognition underscores our commitment to sustainability and eco-friendly practices in every aspect of our operations. By implementing greener processes, reducing waste, and adopting energy-efficient methods, we're setting a new standard within the textile industry.

This milestone reflects our dedication to sustainability in every stitch and step.

Here's to a greener future for all.



# Social Endeavors:

Focus Areas	KPI	July-24 to June-25
Training & Development	Total training hours	1600+ hours
Gender Diversity	% of female employees	7.7%
Corporate Social Responsibility	Total no. of CSR activity during the period	10
CSR Volunteers	Total no. of participants	100+





# Governance Endeavors:

GTML, devises all major governance policies and strategies to efficiently and effectively manage and enabling innovation and sustainability within the industry.

Focus Areas		KPI	July 24 to June 25
Awareness for Sustainability		New employees attended an introductory session on Sustainability and HSE to enhance awareness and strengthen commitment to creating shared value.	On going
	Strategic YBG Forum	A collaborative initiative with sister companies to enhance our business practices through the exchange and sharing of current organizational practices, with a special emphasis on fostering <b>Diversity and Inclusion</b> . The ultimate aim was mutual growth and knowledge-sharing for collective success	On going
Lead & Learn		A dynamic internal initiative designed to ignite growth, foster collaboration, and spark innovation within our organization. With years of industry experience and a deep understanding of our HOD's will lead an engaging training sessions & workshops tailored to the team's needs and business objectives.	On going
Compliance of Whistle Blowing Policy		Number of whistle blowing incidents reported during the period	Nil



# Sustainable Future Outlook:

We are contented to create & share a mark of sustainability & corporate social responsibility within the industry by uplifting the level of project execution, strategic approach, ethical virtues, technological advancement, and financial positioning.

- Updating **SECP Portal** on the behalf of the Company as per the ESG guidelines shared by PSX.
- To improve the energy and water-saving measures across departments at knits division.
- To proceed with **ISO certification 14001 & 45001** for sustainable practices & compliance requirements.
- Building Vocational Training Center nearby by our factory area to provide individuals with the necessary skills and knowledge.
- Implementation of **Green Office Initiative** at Karachi Project (KP).
- Primary school for labor's children at factory area in collaboration with the Citizen Foundation and group company.
- Exclusive training programs for senior management based on strategic thinking, digital transformation, and inclusive leadership
- Update Talent Acquisition System by introduction of **Psychometric, Behavioral & Analytical Tests**.
- Ensure the compliance of OSH measures & renew all the certifications including GOTS, OCS,GRS, RCS & etc.





**FUTURE**

**OUTLOOK**



- The reduction in U.S. tariffs from 29% to 19% has had a positive impact on Pakistan's textile sector. Additionally, the increase in tariffs on textile exports from neighboring countries is expected to provide Pakistan with a significant competitive advantage in global markets.
- The removal of zero-rating on yarn imports under EFS is a positive step toward restoring competitiveness in the domestic spinning industry.
- Pakistan's improved credit rating (from "CCC+" to "B-") reflects stronger economic conditions, enabling stable interest and fuel costs, controlled inflation, and reduced pressure on wages and overall finance costs for the company.
- Escalating geopolitical tensions may disrupt global supply chains, leading to increased shipping freight costs, volatility in energy prices, and fluctuations in overall commodity prices.
- Escalating gas prices for captive power plants will adversely impact overall power cost.
- The Company will continue to rationalize cost, maximum capacity utilization, effective procurement strategy, expanding renewable energy integration and optimization of sales mix to generate maximize profitability.

# Q&A SESSION



Thank you!