



TARIQ GLASS INDUSTRIES LTD.

HEAD OFFICE & MARKETING OFFICE

128-J, Model Town, Lahore, Pakistan

Tel: (042) 111 343434 Fax: (042) 3585 7692, 3585 7693

Email: info@tariqglass.com Web Site: www.tariqglass.com

Ref.:TGIL/Shares/2.5

October 10, 2025

The General Manager
Pakistan Stock Exchange Ltd.
Stock Exchange Road
Karachi

Subject: **CORPORATE BRIEFING SESSION**

Dear Sir,

Please be informed that a Corporate Briefing Session (CBS) of Tariq Glass Industries Limited (the "Company") is scheduled to be held on Wednesday, the October 15, 2025 at 03:00 PM through video link. The CBS is being conducted to brief the shareholders and analysts about the Company's financial performance based on the financial results for the year ended June 30, 2025.

In accordance with PSX Notice No. PSX/N-1120 dated November 2, 2023, the presentation for the Corporate Briefing Session related to the financial year ended June 30, 2025 is attached herewith.

The Zoom Meeting Video Link for the convenience of the participants is as under:

Topic: TGL-Corporate Briefing Session 2025

Time: October 15, 2025; 03:00 PM Islamabad, Karachi, Tashkent

Zoom Meeting Link:

<https://us06web.zoom.us/j/81621971643?pwd=HubgM89tImlaEgqMtWdthJPavt24XJ.1>

Meeting ID: 816 2197 1643

Passcode: 846591

For any queries and questions please contact the undersigned at the email address: corporateaction@tariqglass.com and Phone No.: +9242 111 343434.

We would appreciate your assistance in communicating this information to all concerned / TRE Certificate holders of the exchange.

Thanking you.

Yours sincerely,

For Tariq Glass Industries Limited

(Mohsin Ali)

Company Secretary



TARIQ GLASS INDUSTRIES LIMITED

CORPORATE BRIEFING SESSION 2025

Financial & Operational Performance
For The Year Ended June 30, 2025

Date & Time: Wednesday, October 15, 2025 AT 03:00 PM

Zoom Meeting ID: 81621971643

Passcode: 846591

Zoom Meeting Link:

<https://us06web.zoom.us/j/81621971643?pwd=HubgM89tImIaEgqMtWdthJPayt24XJ.1>

BRIEF INTRODUCTION

Incorporation: 1978

PSX Listing: 1984

Number of Plants: 05

PACRA Credit Rating: LT:A+ ST:A1

Production Capacity Per Day: 1390 TPD

Number of Employees: 989

Market Capitalization: 43.24 Bn

Forbes Asia
BEST UNDER A
BILLION
2023

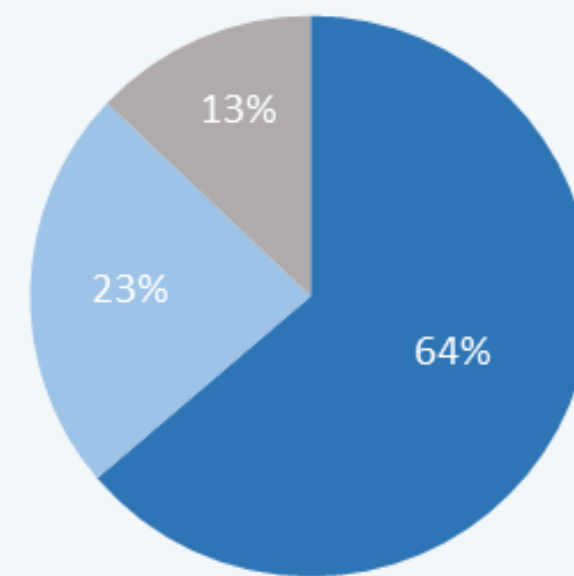
Corporate briefing session 2025

COMPANY OVERVIEW

Tariq Glass Industries Limited is a leading glass manufacturer of Pakistan producing Tableware, Container and Float Glass products. TGIL is among pioneers of glass industry in Pakistan providing its customers with quality glass for over 40 years.

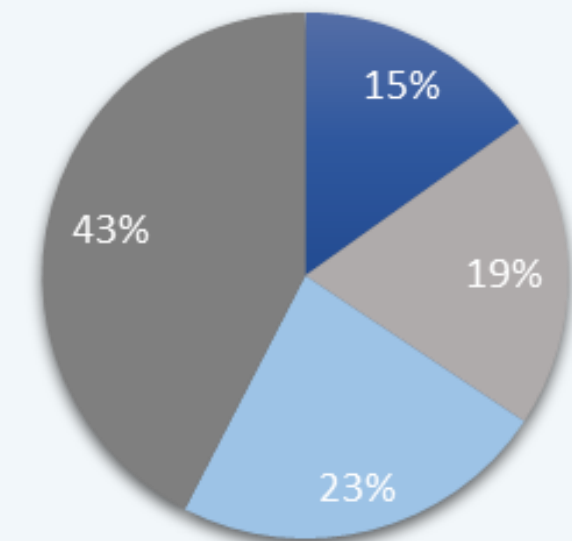
Geographical Presence

Across Pakistan



■ Center ■ North ■ South

Across the Globe



■ America ■ Africa ■ Europe ■ Asia

Our
Brands



GROUP STRUCTURE

Corporate briefing session 2025

TARIQ GLASS INDUSTRIES LIMITED

MMM Holding Private Limited

Nature of Relationship: Associate

Shareholding: 50% shareholding of TGIL

Lucky TG Private Limited

Nature of Relationship: Joint Venture of
TGIL and Lucky Core Industries Ltd

Shareholding: 49% shareholding of TGIL

Baluchistan Glass Ltd

Nature of Relationship: Subsidiary of
MMM Holding Private Ltd

Shareholding: 93.58% shareholding of
MMM Holding Private Limited



Notable developments of the year

Expansion of Solar Power Plant

- The company has further enhanced its Solar Power Plant to a capacity of 3.5 MW with the addition of 1 MW. This enables the company to benefit from lower energy costs with minimal environmental impact.

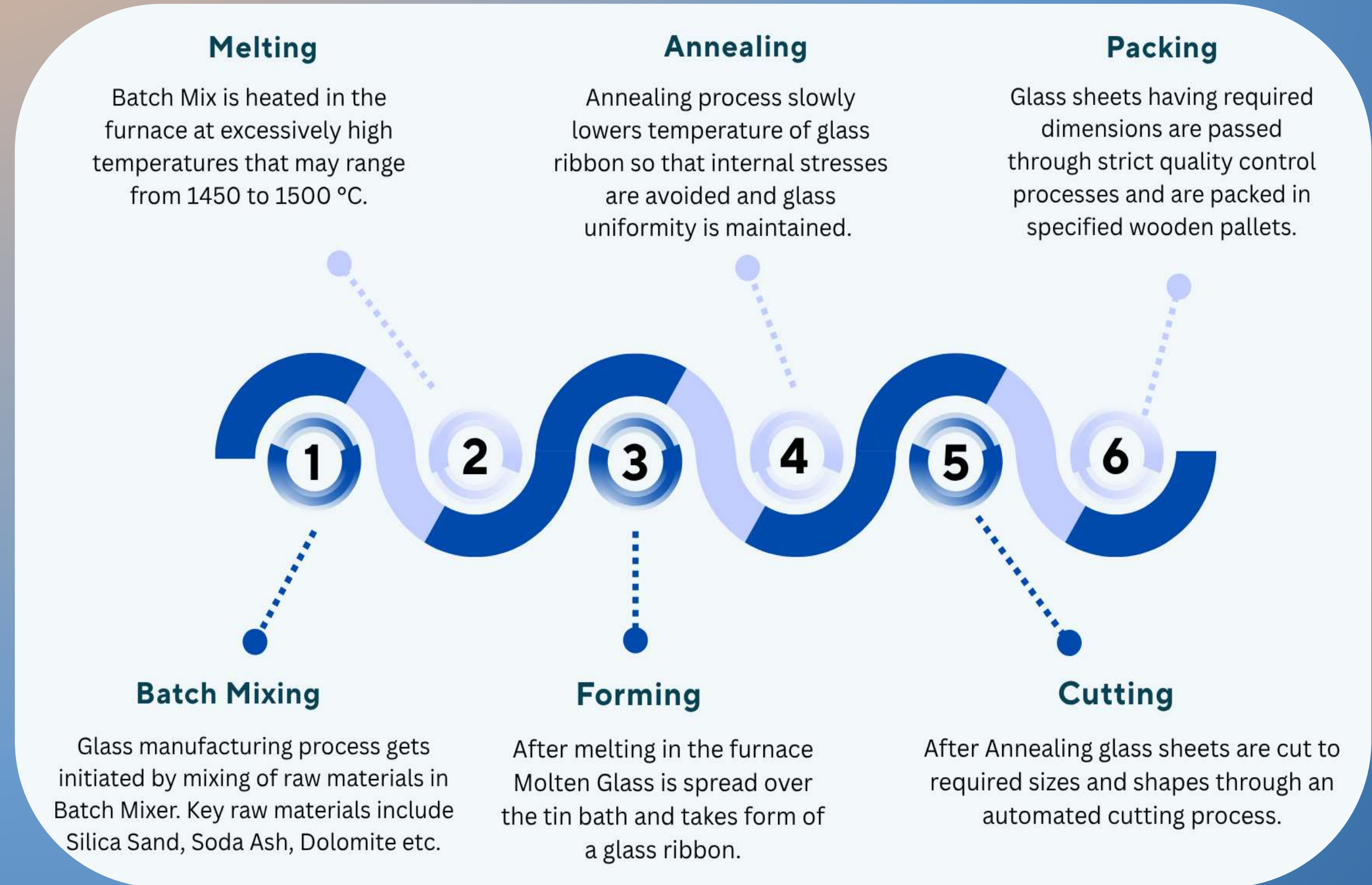
Performance of group companies

- MMM Holding Pvt Ltd incurred significant losses during the year due to operational challenges faced by Baluchistan Glass Ltd which are expected to be resolved soon.
- The Float Glass project of Joint Venture Lucky TG Private Ltd has been delayed due to passive consumer demand. Project execution is anticipated to resume as market conditions improve and become more conducive.

Increase in effective shareholding of BGL

- As part of a restructuring plan, long-term loans payable by Baluchistan Glass Ltd to MMM Holding Private Ltd have been converted into equity shares, thereby increasing MMM Holding Private Ltd's equity stake from 84.34% to 93.58%. Consequently, TGIL's effective shareholding has increased from 42.17% to 46.79%.

OVERVIEW OF PRODUCTION PROCESS (FLOAT GLASS)



FINANCIAL INFORMATION ANALYSIS 2025 VS 2024

PKR in Billions

Revenue

▲
13%

33.6 vs 29.6

Gross Profit

▲
33%

10.4 vs 7.8

Operating Profit

▲
38%

9.3 vs 6.8

Profit Before Tax

▲
18%

8.0 vs 6.8

Profit After Tax

▲
09%

4.8 vs 4.4

EPS

▲
09%

27.7 vs 25.4
PKR per Share

Long Term
Investments

▼
25%

1.8 vs 2.4

Retained
Earnings

▲
27%

17.8 vs 14.0

Long Term
Loans

▼
61%

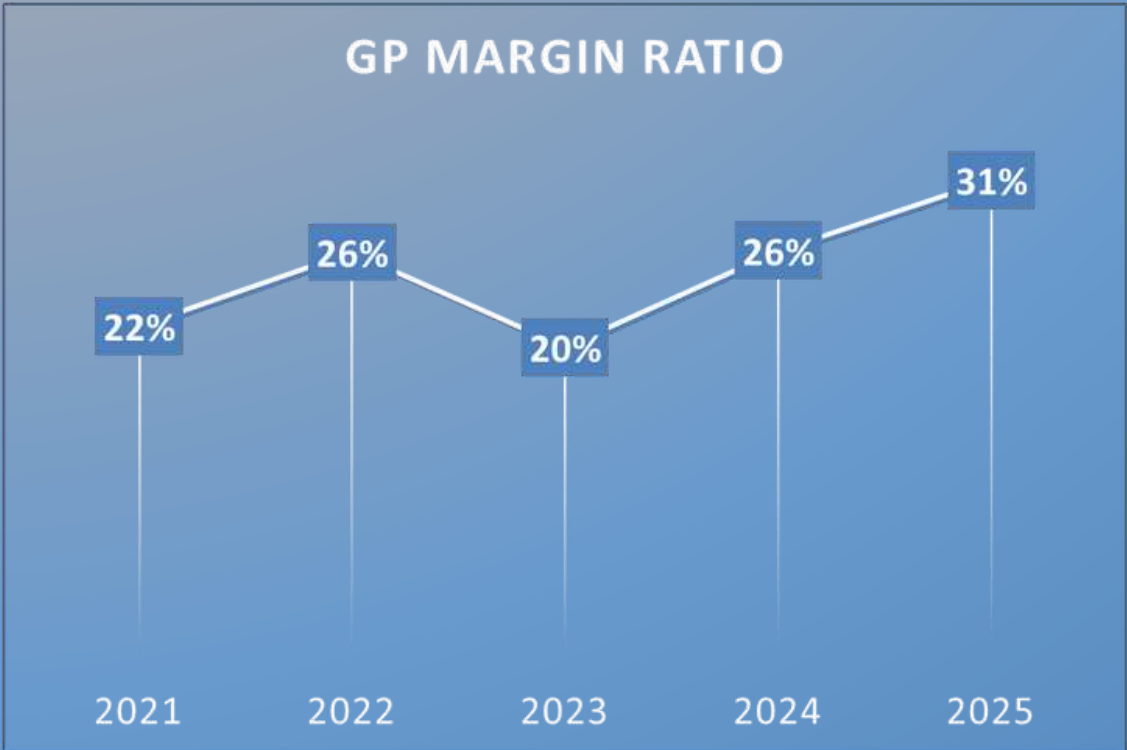
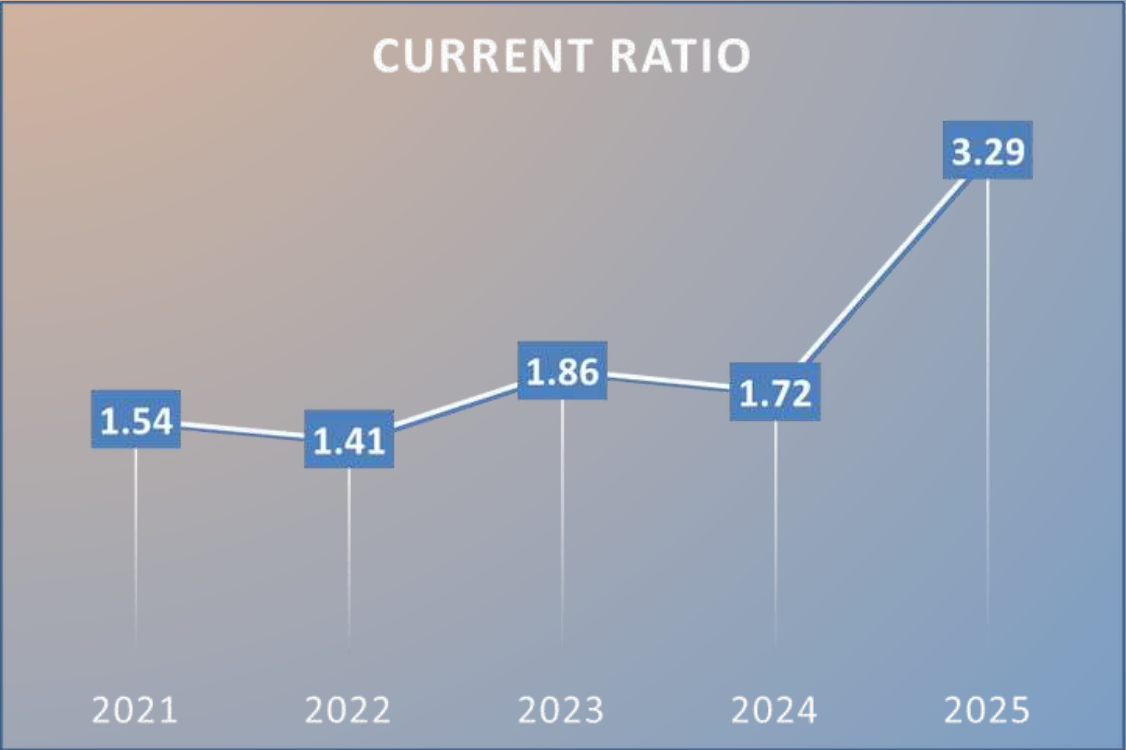
0.5 vs 1.2

Short Term
Borrowing

▼
100%

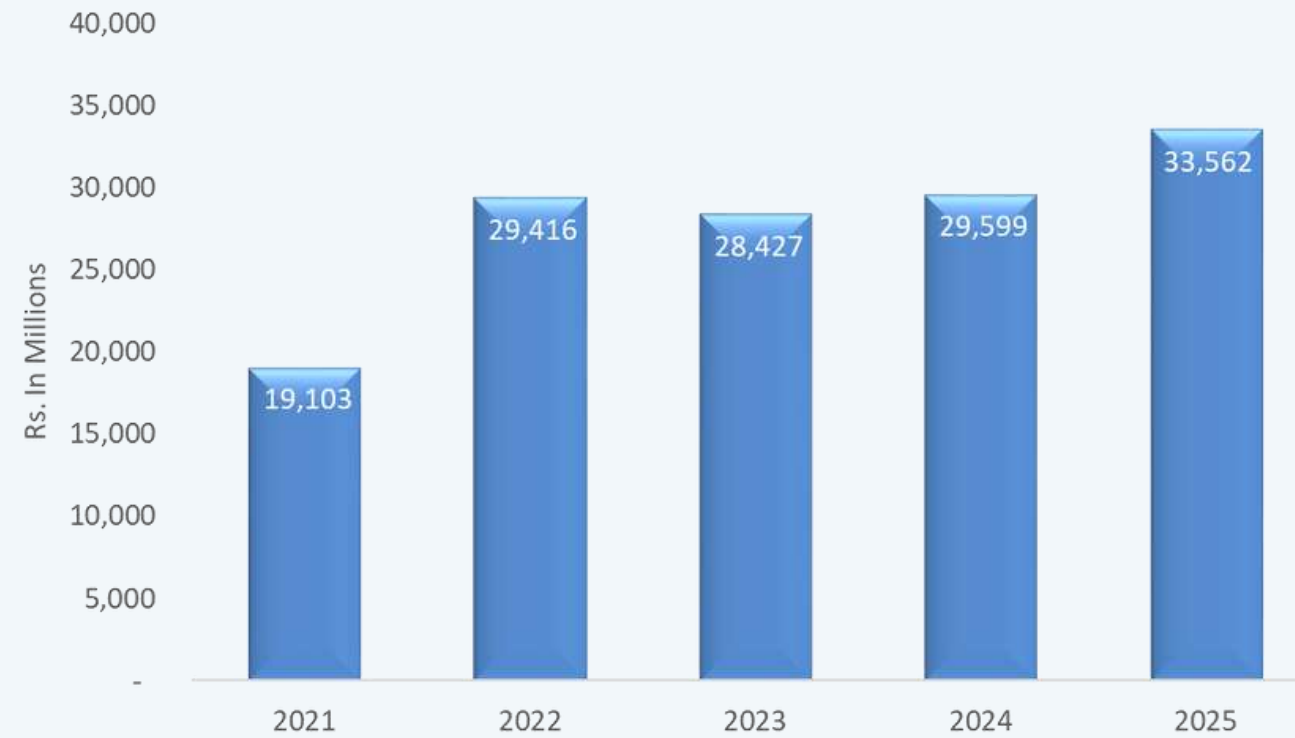
0.0 vs 2.5

KEY PERFORMANCE INDICATORS

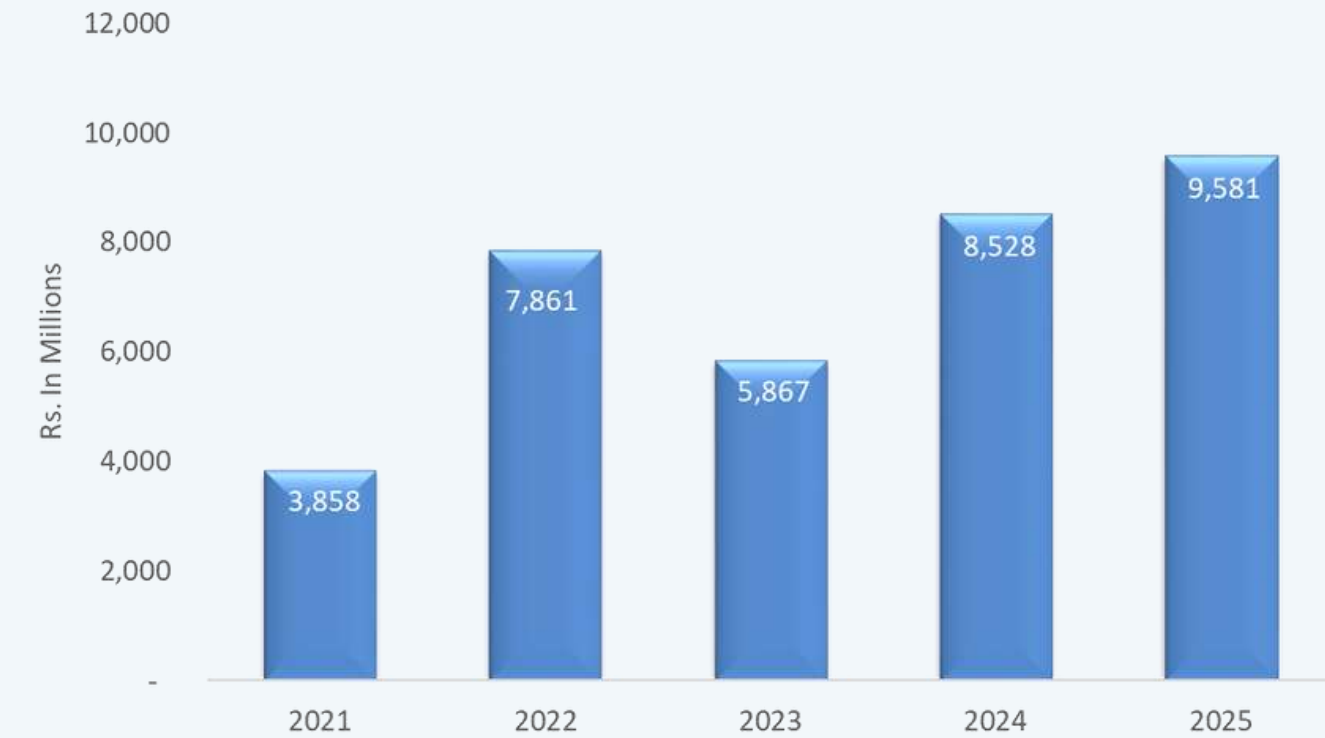


EFFICIENCIES & GROWTH

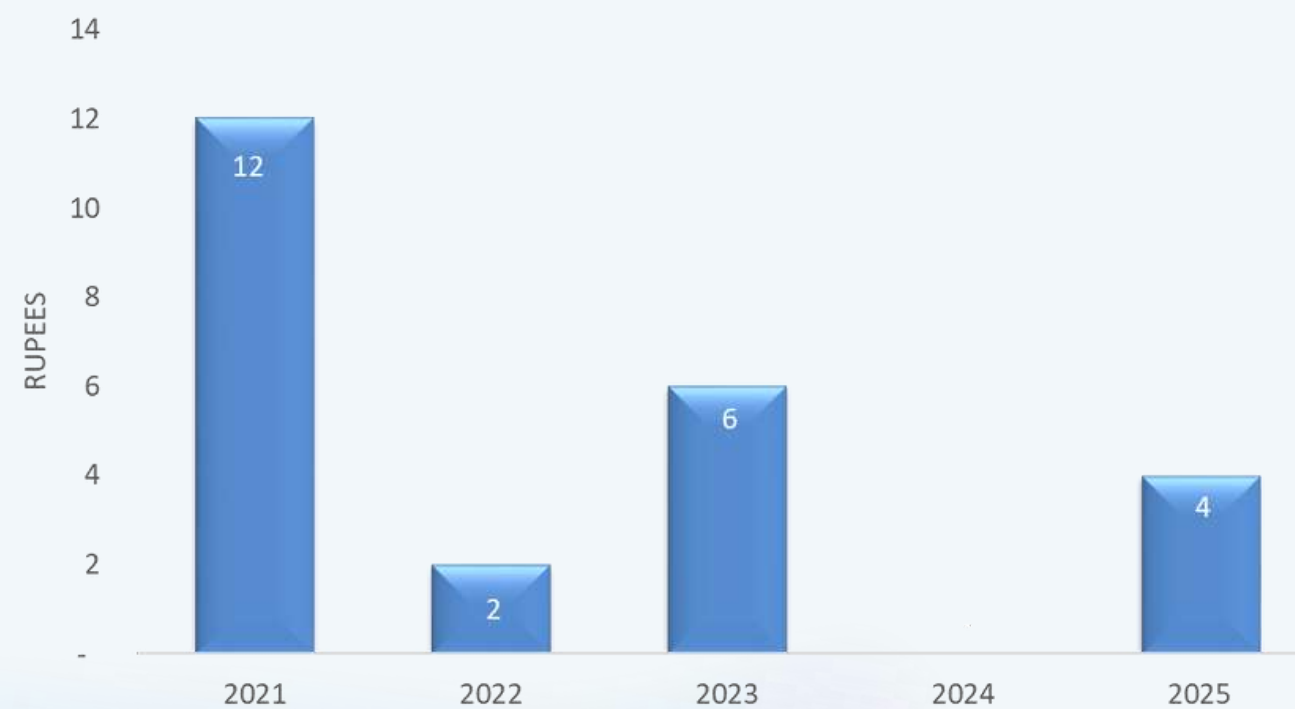
Sales



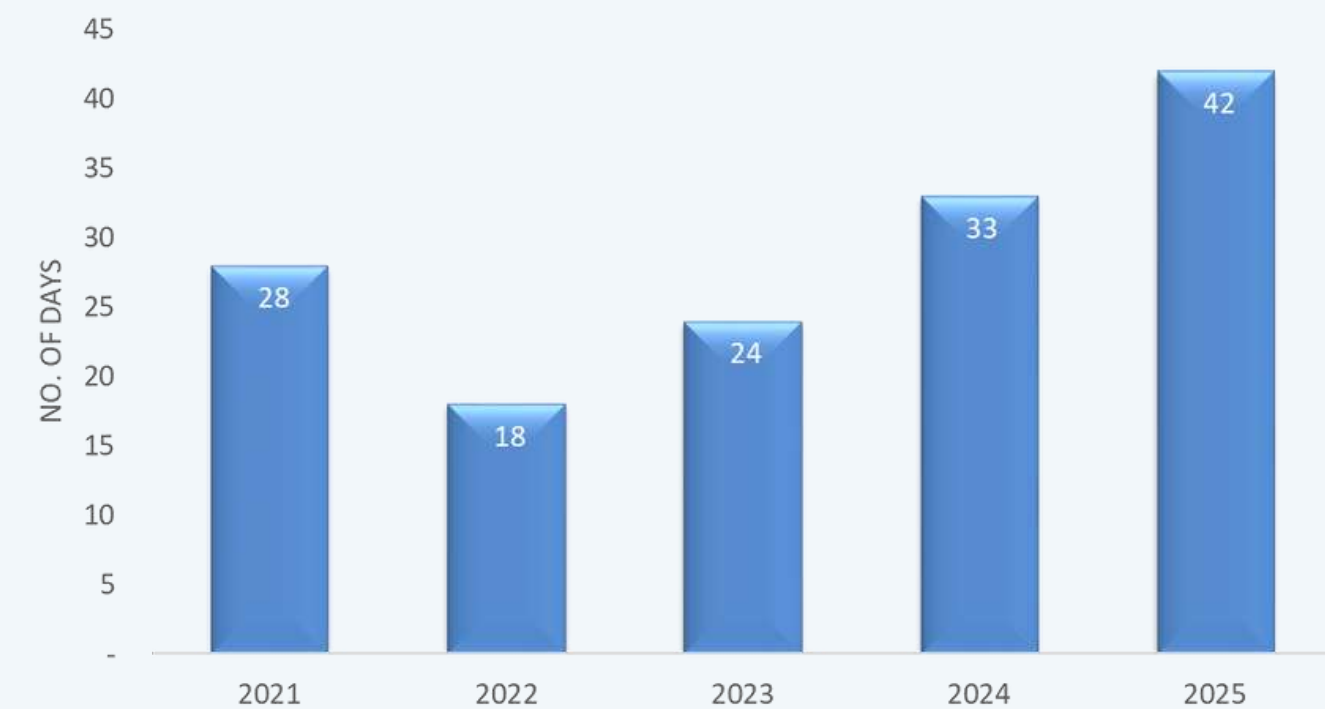
EBITDA



Dividend per share



Debtor turnover days



CONTRIBUTION TOWARDS ECONOMY & COMMUNITIES



Rs. +9.5 Bn

Contribution to National
Exchequer



Rs. +28 Mn

Donations to various Charitable
Organizations



3.5 MW

Investment in Solar Power to
enhance reliance on green energy



+4000

Persons provided with employment
opportunities including permanent,
daily wage & contractual staff



\$ +7.9 Mn

Contribution to foreign exchange
reserves through export sales

Value propositions and strategic direction

Potential for growth

- Strong cash flows
- Recurring revenues
- Technical expertise of glass industry
- Widespread local and international presence

Components of strategic plan

- Combination of Inorganic and organic growth
- Optimization of efficiencies
- Focus on continuous research and development
- Continuous transition to advanced technologies

Competitive advantage

- State-of-the-art infrastructure
- Skilled and diversified talent pool
- Large scale operations and economies of scale
- Ability to customize and produce value added products

Political instability

Pakistan is passing through a precarious political unrest for last few years continuously threatening economic stability of the country. This political instability is inducing businesses uncertainty about continuation of legal, regulatory and economic policies resulting in stagnant economic activity. The subsistence of political uncertainty is restricting industries to invest for further expansions.

Taxation and regulatory system

The corporate sector including TGIL is paying about 45% ~ 50% of their profits in the form of taxes and duties. After spending half of the profits for tax payments it becomes very challenging to invest for growth and pay returns to shareholders. The taxation system of our country needs immediate reforms in order to offer fair play for corporate sector industry.

Flood devastation

The recent floods in the country affected large amount of people as well as millions of acres of cultivated land. This devastation can lead to lower consumer spendings in affected areas resulting in reduced demand. However, we are hopeful that there will be no significant impact on company's volume because of more diversified geographical presence of the company.

RISKS UNCERTAINTIES & OPPORTUNITIES

RISKS & UNCERTAINTIES

OPPORTUNITIES

Economic growth potential

Pakistan has a large population base increasing rapidly which requires extensive residential housing units therefore float glass production has a very strong prospect of growth keeping in view of these housing requirements.

Sustainability and green initiative

Sustainability and ESG regulations have triggered customers especially foreign clients to demand ESG compliant suppliers and products with low carbon inputs. So early movers who comply with sustainability and ESG regulations can enjoy increased demand of their products. The company has started to formulate strategies to ensure compliance with these regulations.

Economic stability

Overall economic environment of the country has remained stable during the year under discussion leading to decrease in interest rates, moderation of inflationary pressure and stable exchange rates. However, growth rate is still on extremely lower side which essentially needs to be improved so that industries are able to translate benefits of this economic stability.



ANY
QUESTIONS?

THANK YOU