

# **CORPORATE BREIFING SESSION**

## **FOR THE YEAR ENDED JUNE 30, 2025**

### **HELD ON OCTOBER 16, 2025**





## COMPANY INFORMATION

The journey of Attock Cement located at Hub, District Lasbela, Balochistan started from the year 1981 and is engaged in the production and sale of Cement and Clinker and is one of the leading cement manufacturers of Pakistan. The Company started its commercial production in 1988 and is listed on Pakistan Stock Exchange.







## OUR PRODUCTS

ACPL's brand "Falcon" enjoys immense popularity all over Pakistan as well as in the international markets due to its superior quality. Our constant emphasis on quality, not only helps us to maintain our existing markets, but also to capture new ones.

**"Falcon builds concrete relationships."**

We are producing following types of cement:

**Ordinary Portland Cement (OPC)**



**Sulphate Resistant Cement (SRC)**



**Falcon Block Cement**

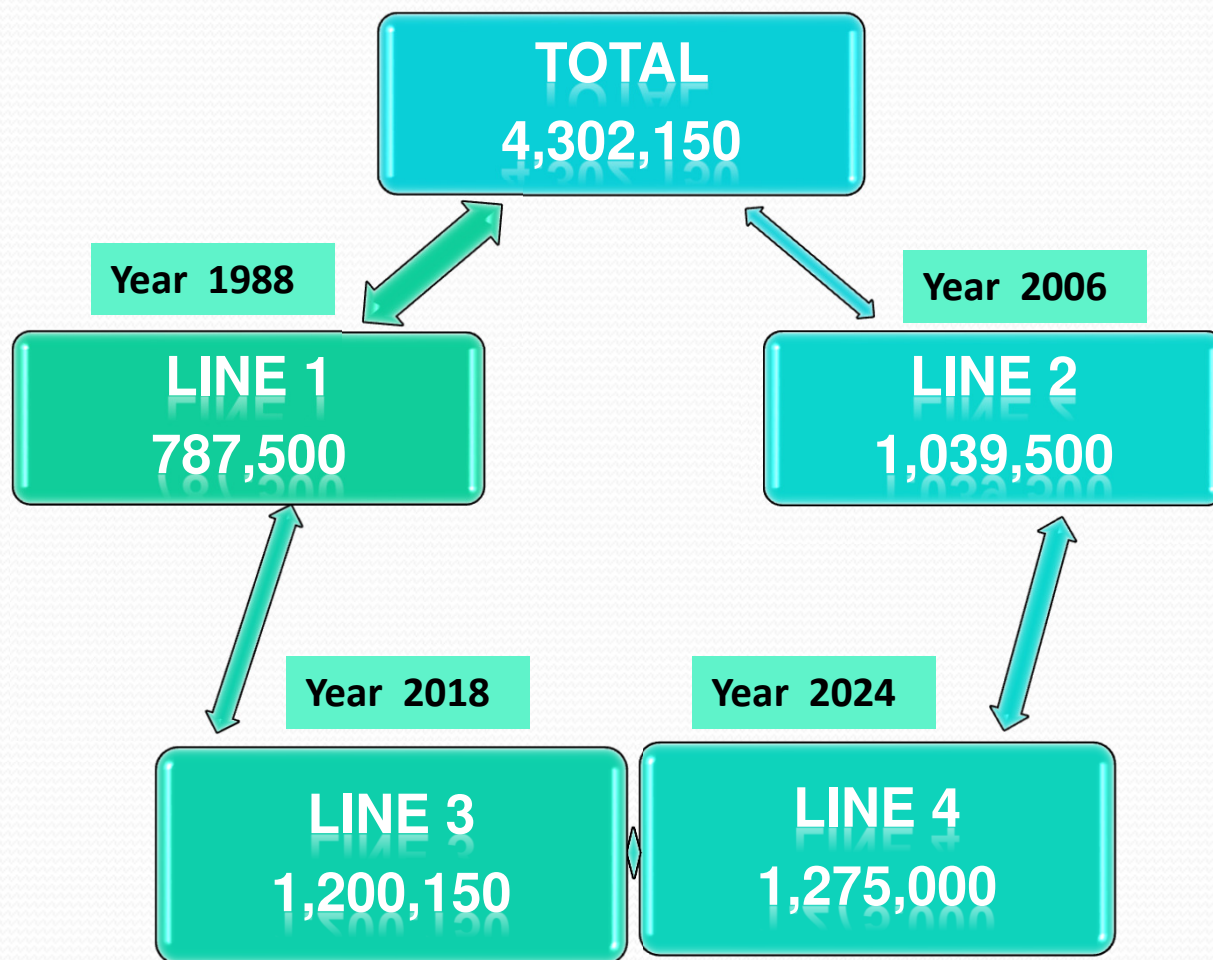


**Rock Cement**





## INSTALLED CAPACITY (MT) – CEMENT PRODUCTION







## KEY ACHIEVEMENTS



ACPL has successfully completed the installation of 4.8 MW wind power plant at its plant site which not only enhances energy efficiency and cost optimization but also aligns with the company's long term vision of environmental friendly practices.



Our company successfully went live with SAP system in February 2025, marking the completion of a major digital transformation milestone.



## CEMENT INDUSTRY DISPATCHES

Description	FY 2025	FY 2024	Variance	Variance (%)
-------------	---------	---------	----------	--------------

(In million Tons )

<b>Local Dispatches</b>				
North	30.7	31.6	(0.9)	(2.8)%
South	6.3	6.6	(0.3)	(4.6)%
<b>Total Local</b>	<b>37.0</b>	<b>38.2</b>	<b>(1.2)</b>	<b>(3.1)%</b>

<b>Export Dispatches</b>				
North	1.7	1.5	0.2	13.3%
South	7.6	5.6	2.0	35.7%
<b>Total Export</b>	<b>9.3</b>	<b>7.1</b>	<b>2.2</b>	<b>30.9%</b>

<b>Total Dispatches</b>	<b>46.3</b>	<b>45.3</b>	<b>1.0</b>	<b>2.2%</b>
<b>Capacity Utilization</b>	<b>55%</b>	<b>54%</b>		





## COMPANY PRODUCTION & DESPATCHES (Tons)

Description	FY 2025	FY 2024	Variance %
Clinker Production	2,801,955	2,375,379	18%
Cement Production	1,328,297	1,361,223	-2%

### Dispatches

Local Cement	1,223,875	1,239,154	-1%
--------------	-----------	-----------	-----

Export Cement	106,620	125,352	15%
Clinker	1,432,943	970,213	48%
Total	1,539,563	1,095,565	41%

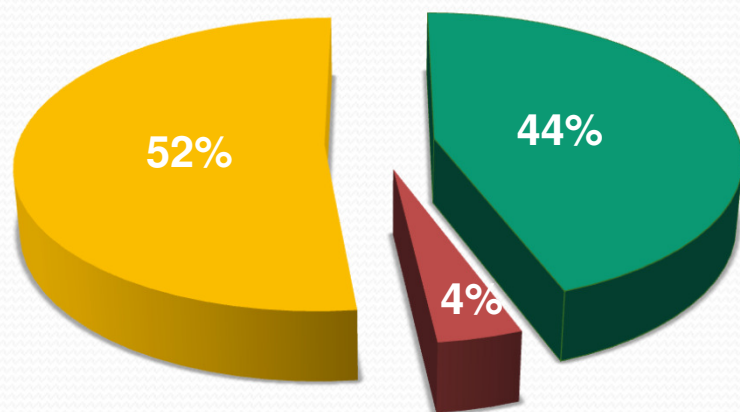
Total Dispatches	2,763,438	2,334,719	18%
Capacity utilization	68%	76%	-11%





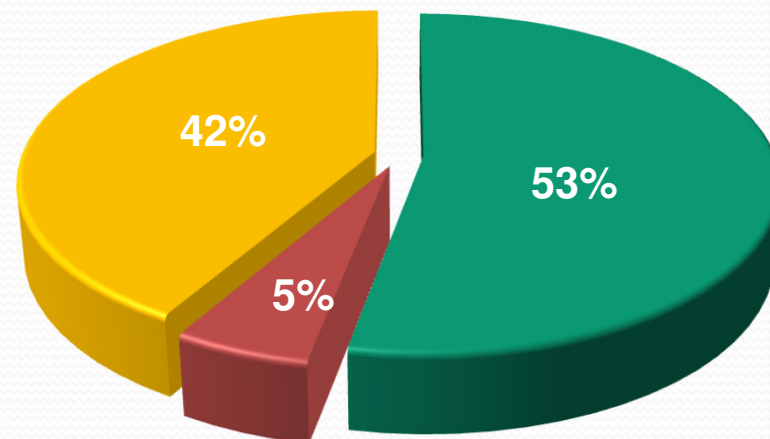
## SALES MIX % 2025 VS 2024

2025



■ LOCAL CEMENT ■ EXPORT CEMENT ■ CLINKER

2024







# FINANCIAL REVIEW FOR THE YEAR ENDED JUNE 30, 2025 VS 2024





## SYNOPSIS OF PROFIT & LOSS (2025 VS 2024)

(Rs. in millions)

Description	FY 2025	FY 2024	Variance (%)
Turnover	33,309	28,537	17%
Gross profit	7,973	5,294	51%
Profit from operations *	4,694	1,997	135%
Profit before income tax and levies**	2,857	5,947	-52%
Profit for the year **	1,731	3,567	-51%
EPS (Rs.)**	Rs. 12.60	Rs. 25.95	-51%

\*In Fy 2025 Profit from operations include Rs.1.3 billion other income from gain of disposal of PIBs.

\*\*In Fy 2024 Profit before tax , profit after tax & EPS included Rs. 4.3 bil, Rs. 2.6 bil & Rs. 19.04 respectively from gain on disposal of subsidiary.

GP 24%  
SPLY 19%



OP 14%  
SPLY 7%



PBT 9%  
SPLY 21%



PAT 5%  
SPLY 12%







## SYNOPSIS OF PROFIT & LOSS EXCLUDING DIVESTMENT GAIN (2025 VS 2024)

(Rs in millions)

Description	FY 2025	FY 2024	Variance (%)
Turnover	33,309	28,537	17%
Gross profit	7,973	5,294	51%
Profit from operations	4,694	1,997	135%
Profit before income tax and levies	2,857	1,657	72%
Profit for the year	1,731	950	82%
EPS (Rs.)	Rs. 12.60	Rs. 6.91	82%

GP 24%  
SPLY 19%



OP 14%  
SPLY 7%



PBT 9%  
SPLY 6%

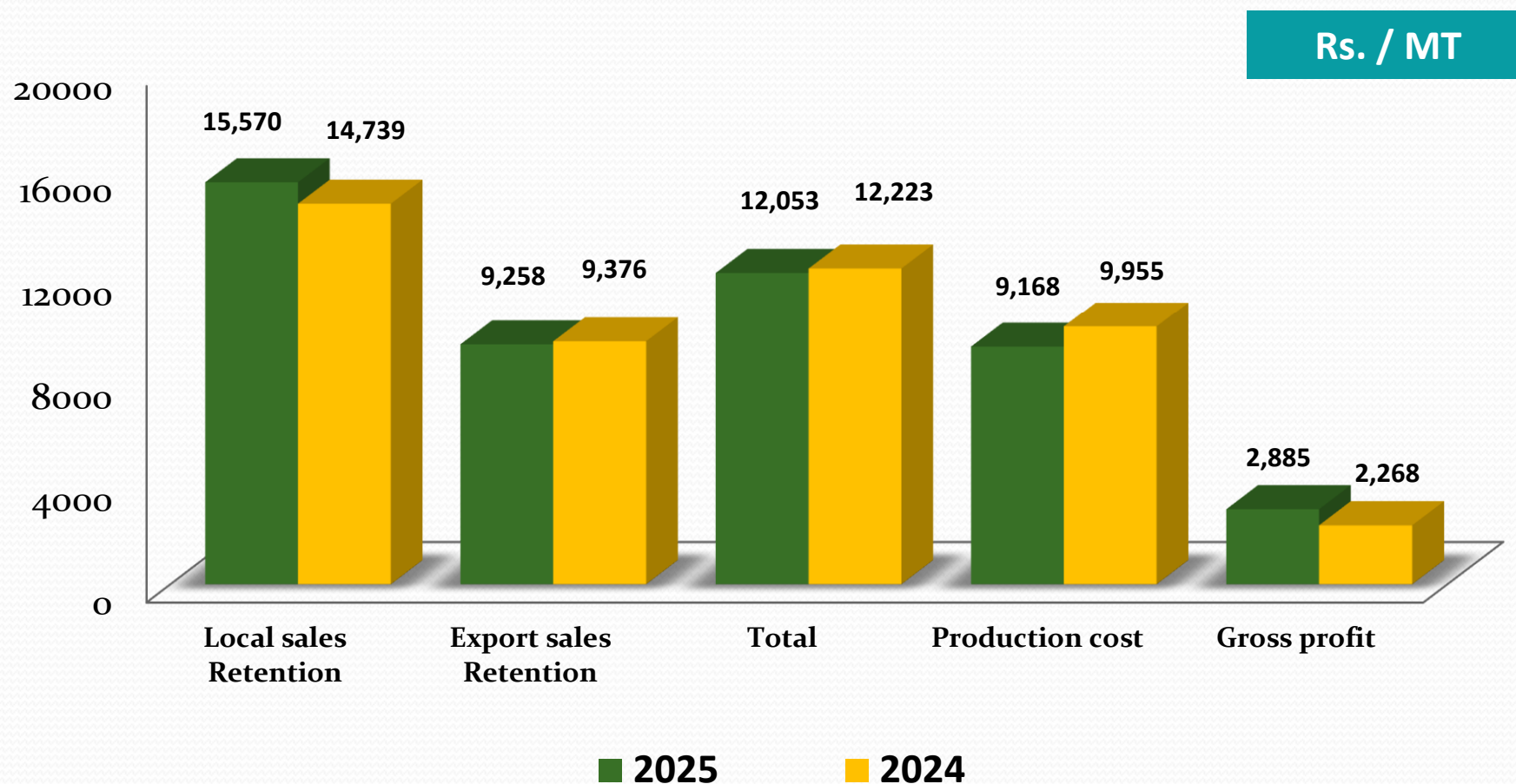


PAT 5%  
SPLY 3%





## PER TON RETENTION, COST SALES & GROSS PROFIT ANALYSIS FOR THE YEAR ENDED JUNE 30, 2025 (WITH JUNE 2024)



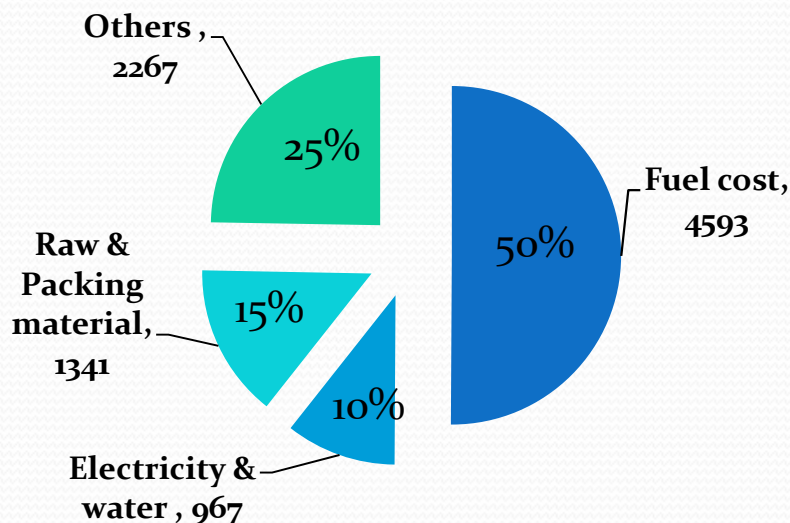




# PRODUCT COST ANALYSIS

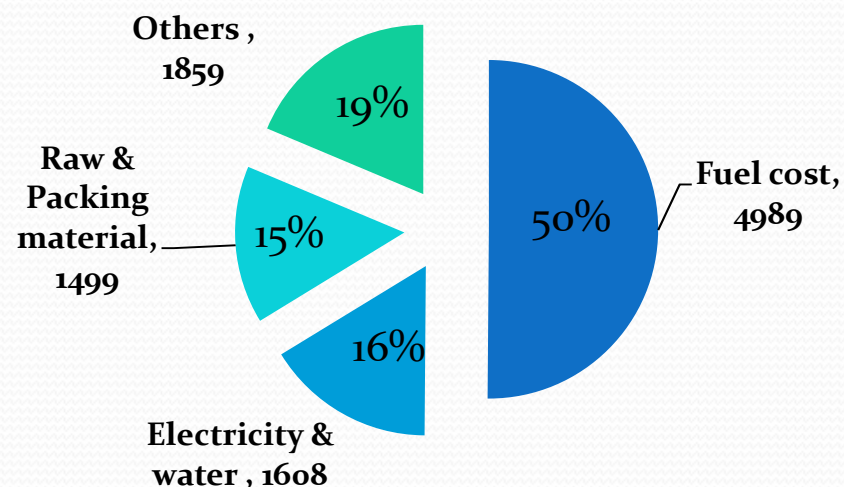
2025

TOTAL: Rs. 9,168 /MT



2024

TOTAL: Rs. 9,955 / MT



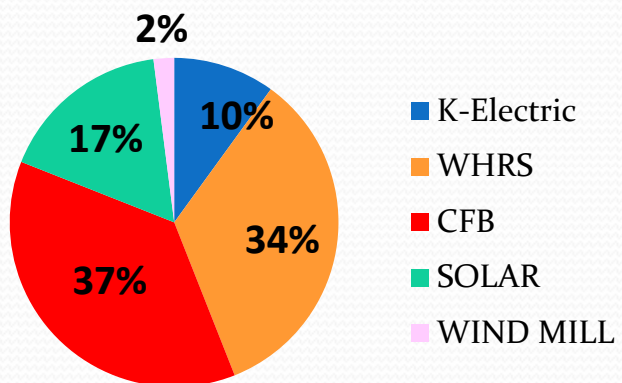
Fuel cost reduced 8% due to decline in international coal prices.

Power cost decreased 40% mainly due to enhancement in company's own power generation capacity through the induction of 9-10 MW of CFB annexed with Line 4 and newly commissioned 4.8 MW wind power plant.

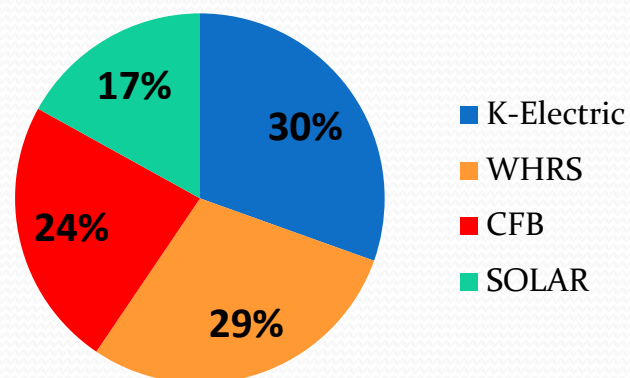


## POWER MIX

**2025**



**2024**







## FUTURE OUTLOOK

Pakistan cement sector shows a positive recovery trajectory with strengthening local and export sales. Sustained macro stability and cost control could drive consistent growth in volumes and margins through FY26–FY28.

Local demand improving due to revival in construction and infrastructure activity. Private housing and public projects expected to sustain dispatch growth.

Slight expected easing in inflation and interest rates could further support demand. FY26 domestic dispatch growth estimated at 5–7%.

Export growth expected to remain in double digits if freight and energy costs stay moderate







*Thank  
you*

