

October 22, 2025

The General Manager Pakistan Stock Exchange Limited Stock Exchange Building Stock Exchange Road Karachi.

Subject: Corporate Briefing Session 2025– Gatron (Industries) Limited

We are enclosing herewith Presentation for Corporate Briefing Session 2025 for information of TREC Holders of the Exchange to discuss the company's financial performance for the year ended June 30, 2025, and its future outlook:

Date & Time of session:

Monday, October 27, 2024, at 04:30 PM

Venue:

At Makran Hall, Serena Hotel Quetta, Zarghun Road, Quetta

Questions and Answers:

After presentation

Interested participants desirous to attend the CBS virtually are requested to register over email at faraz.haque@gatron-novatex.com with subject "Corporate Briefing Session 2025" before 5:30 p.m., on October 24, 2025, for registration purposes. The interested participants are requested to kindly send their particulars (name, designation, company name, email address and WhatsApp contact number).

Link to video connectivity will only be sent to the registered email addresses. The login facility will be open at 04:15 p.m., on October 27, 2025, enabling the participants to join the proceedings which will start sharp at 04:30 PM.

The Participants attending CBS in-person are requested to bring along with their original CNIC for identification.

You are requested to please communicate this information to the TRE Certificate holders of the Exchange.

Thanking you,

Yours faithfully, For Gatron (Industries) Limited

Shameer

Company Secretary

Encls: as above





CORPORATE BRIEFING

For the Financial Year 2025

GATRON (INDUSTRIES) LIMITED

Date: 27th October 2025

Venue : Serena Hotel, Quetta, Balochistan

Gatronova

Gatron

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COMPANY'S PRESENCE







Registered Office

Liaison/Correspondence Office

Plant (Factory)

1st Floor, Ahmed Complex, Jinnah Road, Quetta - Balochistan, Pakistan.

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Tel: 0092-21-35659500-10 Fax: 0092-21-35659516.

Email: headoffice@gatron.com

Plot No. 441/49-M2, Sector "M", H.I.T.E., Main R.C.D. Highway, Hub Chowki, Distt Lasbella, Balochistan, Pakistan.

Tel: 0092-853-364324-25

Fax: 0092-853-363241

Gatron

Company's Overview



- Gatron is the market leader of Polyester Filament Yarn in Pakistan.
- Producing a wide range of Polyester Filament Yarn products with varying lusters and colors.
- Our Denier Range covers a broad spectrum, offering options in Intermingled and Non-Intermingled Yarn.
- Gatron is also producing its recycled polyester yarn product "Ecoron" from 100% Post Consumer Waste.



- Our circular knitted fabric are renowned for delivering exceptional comfort to the wearer.
- Our knitted fabrics are customdesigned using advanced technology, tailored to specific needs.
- Our dedication to quality and innovation makes us a trusted choice in the textile industry.

Gatron (Industries Limited) was established in 1982 as a public limited Company & manufacturing plants located in the Hub-Balochistan. Gatron is one of the largest industrial employer in Hub-Balochistan.



 Gatron is one of the leading manufacturers of PET Preforms in Pakistan & produce high quality Water / CSD bottles Preforms.



 Gatron has capacity to produce various types Of polyester chips i.e. Film Grade Chips, Silica Chips, Textile Grade Chips.



STRATEGIC/OPERATIONAL DEVELOPMENTS

POSITIVE DEVELOPMENTS

- Imposition of Anti Dumping Duty in the range of 5.6% to 20%. On major Chinese suppliers.
- Power Generation capacity expansion:
 - Installed 4.2 Mw solar capacity.
 - Further 4 Mw under Commissioning..
 - Exploring wind energy options to reduce power costs.
- Reduction in policy rate to 11% will leads to lower finance cost.
- Successful Commissioning of 60 TPD Spinning and Texturizing plant. This increase of PFY capacity will cater the potential to increase the market share of PFY with the latest technology plant.
- Successful commissioning of in-house production of POY tubes to reduce cost & achieve full self-sufficiency.
- Cost reduction measures implemented from management.

ADVERSE DEVELOPMENTS

- Operating at significantly lower capacity due to dumping and market distortions.
- Ineffective collection of ADD and bank guarantee where stay is granted by Court.
- Reduction in Regulatory Duty on PFY from 5% to 2.5%.
- Imports under the Export Facilitation Scheme (EFS) were misused for local sales, further depressing domestic prices and demand for locally produced yarn.
- Gas and HFO remain primary sources & Higher Fuel & Gas rates with additional Levy increases the cost of production.

Gatron

FINANCIAL HIGHLIGHTS

Rupees in Thousands

Operating Results	FY 2025	FY 2024	FY 2023	FY 2022	FY 2021
Sales	26,328,040	34,013,581	27,383,780	23,959,654	16,557,561
Gross Profit/(loss)	885,814	2,086,859	1,453,630	3,176,386	1,866,775
Operating Profit/(loss)	(101,451)	1,392,502	553,468	2,646,192	1,316,094
Investment Income - Dividend	0	8,538	1,072,313	225,750	112,875
Profit/(loss) after taxation	(1,971,123)	(204,358)	205,300	1,827,244	1,065,724
Earning per Share	(18.13)	(2.36)	2.61*	23.81*	27.78
GP% of sales	3.36%	6.14%	5.31%	13.26%	11.27%
Operating Profit/(Loss) % of sales	(0.39%)	4.09%	2.02%	11.04%	7.95%
Dividend %	0%	0%	30%	0%	0%
Bonus Share Issued	_	_	383,645	_	_
<u>Financial Position</u>					
Paid up Capital	1,087,290	1,087,290	767,290	383,645	383,645
Reserves & unappropriated profit	10,285,299	12,199,873	7,092,777	7,387,796	5,571,507
Break-up Value	104.60	122.20	102.44	202.57	155.23
Property, Plant & Equipment	18,448,334	18,778,042	16,938,295	9,769,076	5,949,200
Current Assets	15,104,844	14,828,818	19,999,229	13,366,480	8,272,998
Current Liabilities	13,938,826	11,346,019	19,864,692	9,407,985	5,562,385
Net Current Assets	1,166,018	3,482,799	134,537	3,958,495	2,710,613
Long Term Loans	7,699,976	8,614,876	8,179,328	5,696,304	2,840,439
Deferred Liabilities	1,225,486	1,340,828	1,672,727	795,533	502,344

^{*}Restated



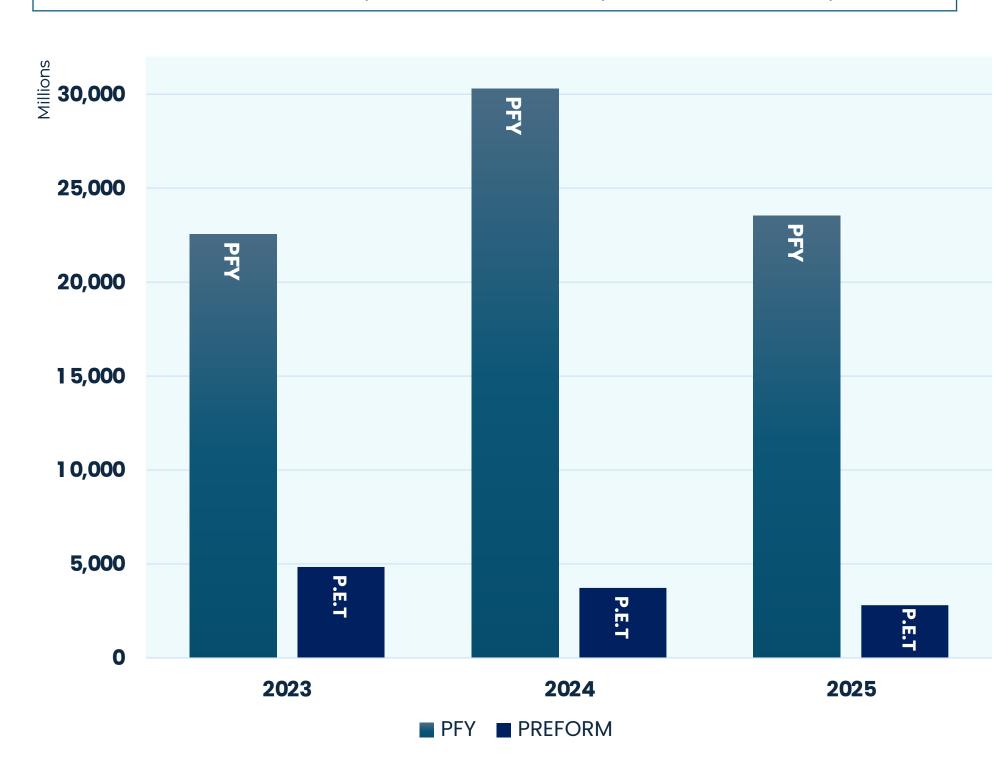
Rupees in Millions

FINANCIAL HIGHLIGHTS

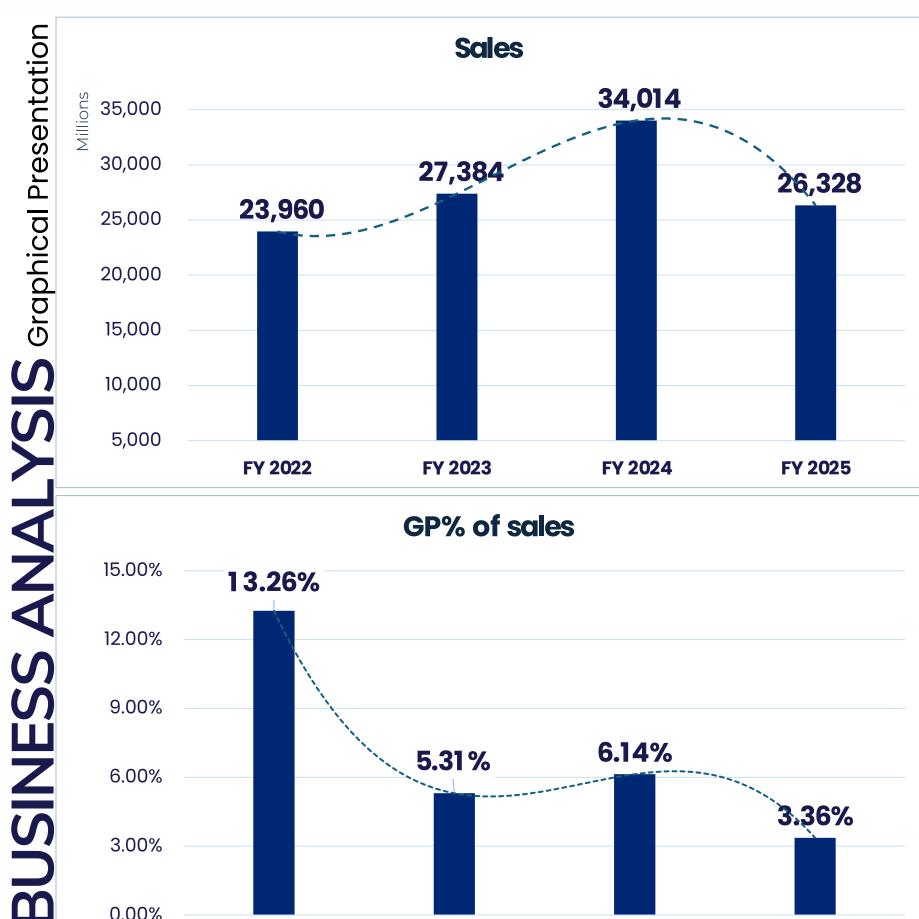
Operational overview: Gatron Revenue decreased by 22.6% to Rs.26,328 million, mainly due to drop in yarn sales volume and lower prices driven by reduced raw material costs.

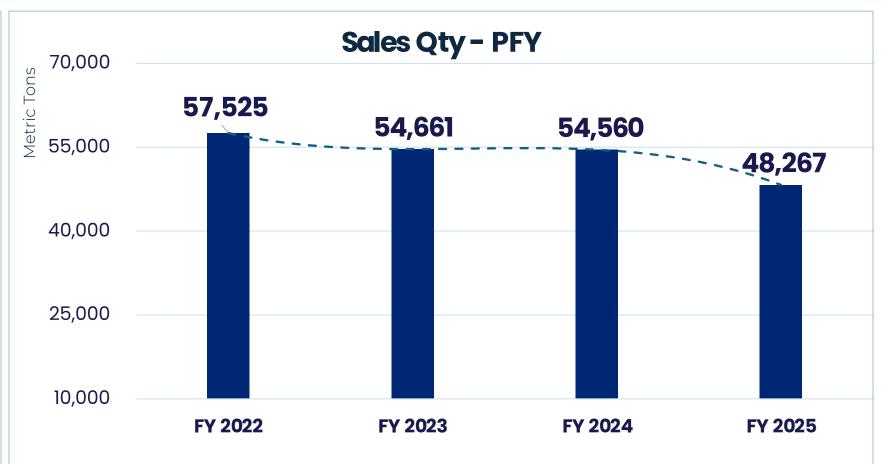
Production & Market Dynamics: PFY is being importing in Pakistan at extremely low prices, which hurts domestic sales volume and margins. Sales quantity of polyester filament yarn decreased by around 13% compared to the previous year, due to continued dumping from China and delayed and ineffective implementation of Anti-Dumping Duties in May 2025. The Company operated at significantly reduced capacity, despite major investments in expansion.

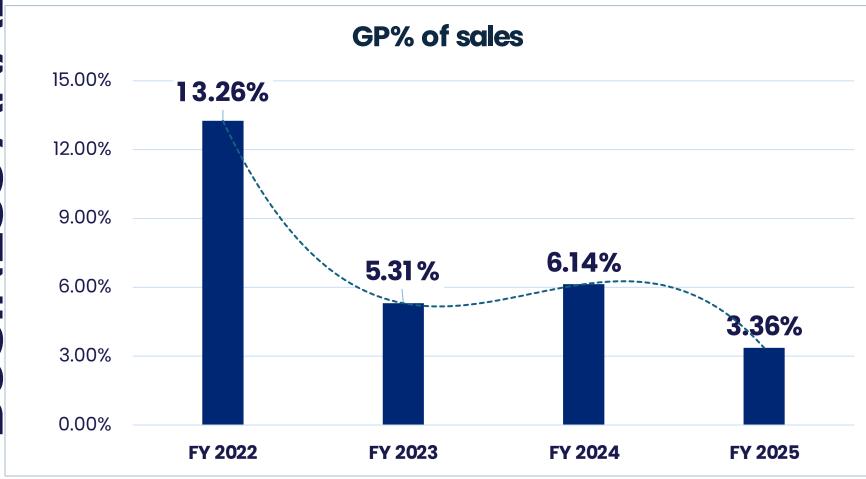
SALES	2023	2024	2025
PFY	22,542	30,290	23,524
P.E.T	4,842	3,724	2,804
TOTAL	27,384	34,014	26,328

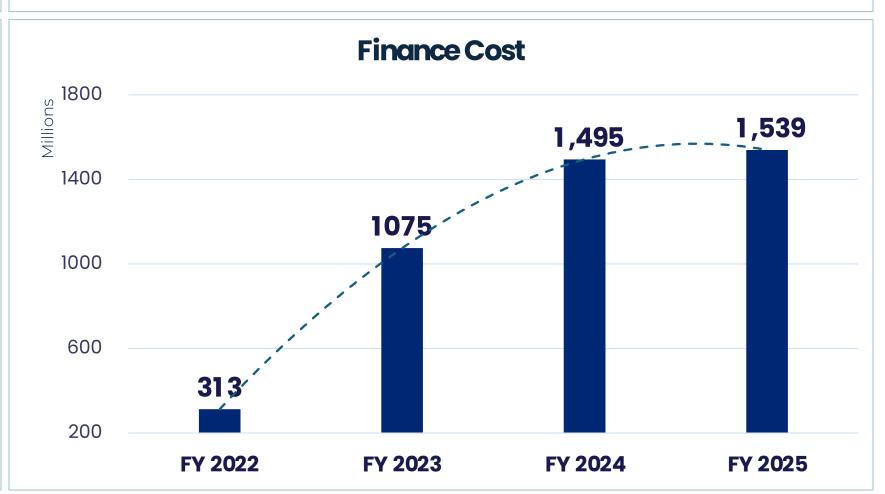






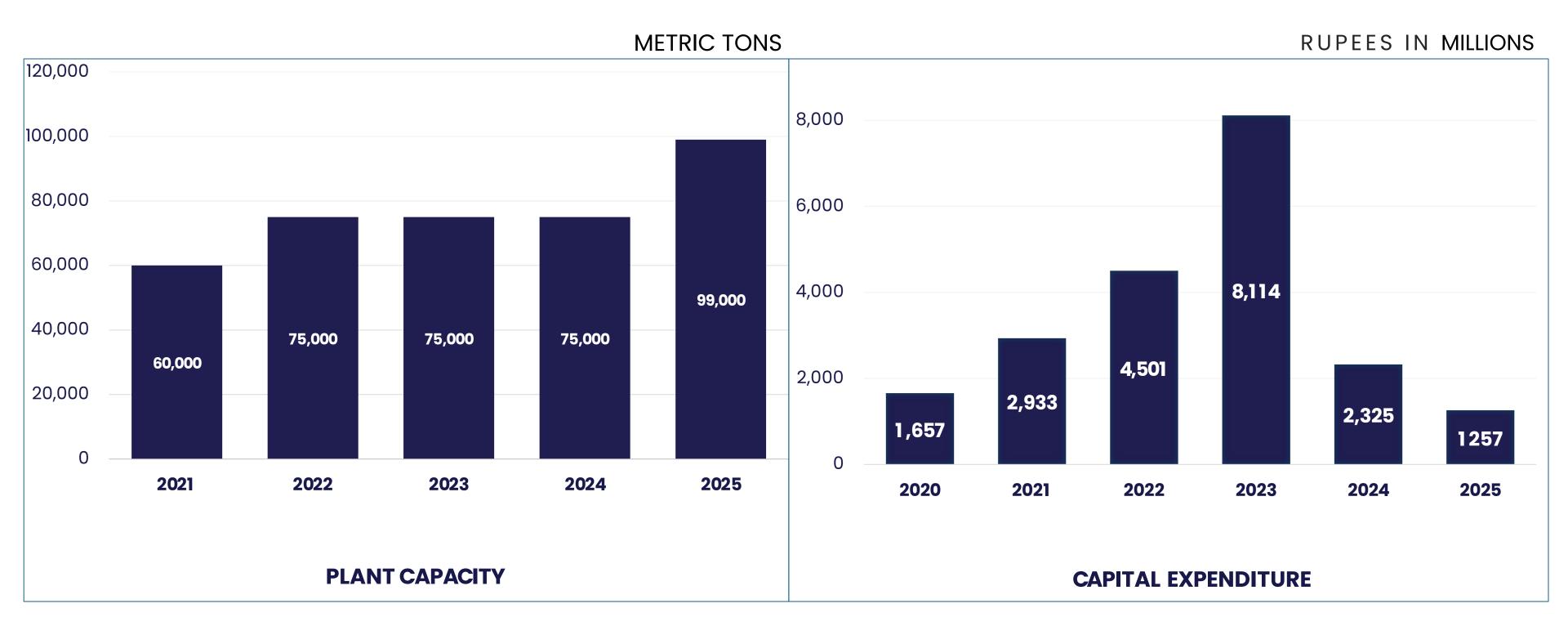








CAPITAL EXPENDITURE & PLANT CAPACITY



FUTURE OUTLOOK AND CHALLENGES

- Although NTC imposed Anti-Dumping Duty (ADD) on PFY in May 2025, the rate appears significantly lower compared to the duties imposed by other countries on the same PFY suppliers.
- The Reduction in regulatory duty on PFY from 5% to 2.5% is a major challenge for the Company to operate at full capacity and meet local demand.
- Increasing power costs due to higher gas rates and levies remain a major concern. The Company is actively exploring alternative energy sources such as solar and wind on a fast-track basis.
- · Cost saving projects are being initiated at all level of operations to reduce manufacturing cost.
- Credit Rating of the Company maintained as A- for long term and A2 for short term with stable outlook.
- · Need of further reduction in policy rate to single digit.

SUSTAINABILITY INITIATIVES

Solar System

Renewable Energy Generated



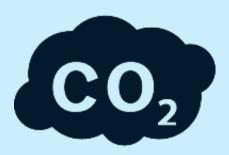
3.5 Million kWh Unit

Recycled Water

Water Consumption from Recycled Water



Co₂ Emission



Reduction Of Co2 Emission

1,435 Tons

Natural Gas

Saved Natural Gas



1,059,181 M³

762,000+Subsidiezed Meals / 792,000 Free rides / 300 Trees planted

ISO / Oeko-Tex / HALAL Certified







Commitment to quality, environmental management, and food safety compliance

PET Bottle Recycled



94.6 Mn

LinkedIn Learnings



670 +

SAP Upgradation



From 2020 to 2023 Version upgrade

THANK YOU

Questions & Answers