

# Corporate Information

#### BOARD OF DIRECTORS

Ehsan Ali Malik (Chairman) (Non-Executive Director)

Syed Anis Ahmed (Chief Executive Officer) Celestino Jacinto Dos Anjos (Non-Executive Director)

Ayla Majid (Independent Director) Mohsin Ali Nathani (Independent Director) Seema Khan (Executive Director)

#### AUDIT COMMITTEE

Mohsin Ali Nathani (Chairman) Ayla Majid Celestino Jacinto Dos Anjos

#### HUMAN RESOURCE AND REMUNERATION COMMITTEE

Mohsin Ali Nathani (Chairman) Ehsan Ali Malik Syed Anis Ahmed

#### RISK MANAGEMENT COMMITTEE

Ayla Majid (Chairperson) Syed Anis Ahmed Seema Khan Celestino Jacinto Dos Anjos

#### SHARE TRANSFER COMMITTEE

Syed Anis Ahmed (Chairman) Celestino Jacinto Dos Anjos Seema Khan

#### BANKING COMMITTEE

Mohsin Ali Nathani (Chairman) Syed Anis Ahmed Seema Khan Celestino Jacinto Dos Anjos

#### NOMINATION COMMITTEE

Ehsan Ali Malik (Chairman) Mohsin Ali Nathani Syed Anis Ahmed

#### CHIEF FINANCIAL OFFICER

Syed Tabish Aseem

#### COMPANY SECRETARY

Muhammad Usama Jamil

#### CHIEF INTERNAL AUDITOR

Muhammad Ali Shiwani

#### AUDITORS

EY Ford Rhodes, Chartered Accountants (a member firm of Ernst & Young Global Limited)

#### LEGAL ADVISORS

Orr, Dignam & Co. Surridge & Beecheno

#### BANKERS

Standard Chartered Bank (Pakistan) Limited Deutsche Bank AG Habib Bank Limited National Bank of Pakistan MCB Bank Limited Faysal Bank Limited Habib Metropolitan Bank Citibank

#### SENIOR MANAGEMENT TEAM

Syed Anis Ahmed
(Chief Executive Officer)
Syed Tabish Aseem
(Chief Financial Officer)
Moien Ahmed Khan
(Director Operations)
Asim Shafiq
(General Manager, Abbott Nutrition
International Pakistan)
Saad Siddique

(Country Manager, Abbott Diagnostics Division Pakistan) Dr. Shaikh Adnan Lateef (Head of Abbott Diabetes Care Pakistan)

Asghar Huda (Director Human Resource)

#### SHARE REGISTRAR

FAMCO Share Registration Services (Pvt) Limited, 8-F, Next to Hotel Faran, Nursery Block 6, P.E.C.H.S, Shahrah-e-Faisal, Karachi.

## FACTORY LOCATIONS

Plot No. 258 & 324, Opposite Radio Pakistan Transmission Centre, Hyderabad Road, Landhi, Karachi.

Plot No. 13, Sector 20, Korangi Industrial Area, Karachi.

#### CITY OFFICE

11th & 12th Floors Ocean Tower, G-3, Block 9 Main Clifton Road, Karachi 75600. P.O. Box 13841 Tel: +92-21-111-Abbott (111-222-688)

#### SALES OFFICES

House No. 25/III/B, Jamrud Lane, University Town, Peshawar, Pakistan.

House No. 187, Aurangzeb Block, Near Garden Town, Lahore, Pakistan.

#### WAREHOUSES

Plot No. 136, Street # 9, Sector 1-10/3, Industrial Area, Islamabad.

16 KM Shahpur Kanjran, Multan Road, Lahore.

Hasanabad Gate # 2, Near Pak Arab Fertilizers, Khanewal Road, Multan..

#### WEBSITE

www.pk.abbott

# **Directors' Report**

The Directors are pleased to present the un-audited condensed interim financial statements of your Company, for the nine months ended September 30, 2025, as well as for the third quarter ended September 30, 2025.

#### **FINANCIAL HIGHLIGHTS**

#### For nine months' period ended September 30, 2025

Overall sales increased by 13% over the same period last year. Pharmaceutical sales increased by 16% driven by sustained performance of established brands. Nutritional sales increased by 19% mainly driven by price adjustments, while Diagnostics segment were down by 16% vs. same period last year mainly due to a one-off tender business impact in 2024 sales.

Gross profit margin of your Company during this period improved to 34% vs 28% during the same period last year, mainly driven by price adjustments and various other efficiency measures taken across the Company. Gross margin for the pharmaceutical segment improved to 33% from 29%, whereas the gross margin for Nutritional segment increased to 44% from 35% vs same period last year.

Selling and distribution expenses increased by 19% against the same period last year mainly due to increased marketing and advertisement activities; part of selling and distribution expense is augmented by prior years' inflation adjustments. Net profit as a percentage of sales improved to 10% versus 8% during same period last year.

#### For third quarter ended September 30, 2025

Sales for the quarter increased by 14% over the same period last year. Pharmaceutical as well as nutrition sales increased by 16%.

Similar to the year-to-date results, gross profit margin of the Company improved to 34% from 33% during the same period last year on account of reasons mentioned above.

Operating expenses increased by 22% over the same period last year on account of higher sales promotion and forwarding expenses. Other charges increased by PKR 180 million over the same period last year due to increase in statutory charges in line with improved profitability.

#### **FUTURE OUTLOOK**

The pharmaceutical and healthcare landscape continues to show signs of resilience amid a gradually stabilizing macroeconomic environment. The Company's year-to-date performance, marked by double-digit growth in core segments and improved profitability, reflects the effectiveness of strategic actions and marketing initiatives.

Looking ahead, the sector's trajectory will depend on sustained regulatory reforms, particularly in pricing mechanisms for essential medicines, and continued fiscal discipline. While inflationary pressures and statutory cost escalations remain key challenges, your Company is well-positioned to navigate these through disciplined cost management and portfolio optimization.

With a focus on innovation, patient-centric solutions, and operational agility, your Company remains committed to deliver sustainable value to its stakeholders.

Syed Anis Ahmed Chief Executive

Karachi: October 29th 2025

Ehsan Ali Malik Director

# ڈائریکٹرز ربورٹ

ڈائر کیٹرز آپ کی سمپنی کے 30 متبر 2025 کو ختم ہونے والی نو مائی کے ساتھ ساتھ 30 متبر 2025 کو ختم ہونے والی تعیری سہ مائی کے لیے غیرآؤٹ شدہ عبوری مالی گوشوارے بیش کرتے ہوئے خوشی محسوس کرتے ہیں۔

# مالی جھلکیاں

30 متبر 2025 کو مختم ہونے والی نو مانی کیلئے ۔

گزشتہ سال کی ای مدت کے مقالم میں سکّر میں 13 فیصد اضافہ ہوا۔ فارماسیوٹیکل سکر میں 16 فیصد اضافہ ہوا جس کی وجہ سے قائم برانڈز کی مسلسل کارکردگی ہے نیوٹریشنز کی فروخت میں 19 فیصد اضافہ ہوا جو بنیادی طور پر تعبیتوں میں اید جسٹنٹ کی وجہ سے ہے جبکہ ڈانگناسٹس سکّنٹ میں گزشتہ سال کے ای عرصے کے مقابلے میں 16 فیصد کی واقع ہوئی، جس کی بنیادی وجہ 2024 میں کیلرفہ میپیئر برنس کا اثر تھا۔

اس مدت کے دوران آپ کی کمپنی کے مجموعی منافع کا مار جن پچھلے سال کی ای مدت کے مقابلے میں 28 فیصد سے بڑھ کر 34 فیصد ہو گیا، جو بنیادی طور پر قبیتوں میں ایڈ جسٹمنٹ اور پوری کمپنی میں اٹھائے گئے مختلف دیگر کارکردگی کے اقدامات کی وجہ سے ہے ۔ فارماسیوٹیکل طبقہ کے لیے مجموعی مارجن 29 فیصد سے بڑھ کر 33 فیصد ہو گیا، جبلہ نیوٹر پیٹنز کے طبقے کے لیے مجموعی مارجن پچھلے سال کی ای مدت کے مقابلے میں 35 فیصد سے بڑھ کر 44 فیصد ہو گیا۔

فروخت اور تقتیم کے اخراجات میں گزشتہ سال کے ای عرصے کے مقابلے میں 19 فیصد اضافہ ہوا، جس کی بنیادی وجہ مارکیٹنگ اور اشتہاری سر گرمیوں میں اضافہ ہے؛ فروخت اور تقتیم کے اخراجات کا ایک حصہ گزشتہ سالوں کی مہنگائی کی ایلاجسٹمنٹ سے بڑھا ہے۔ خالص منافع، سیلز کے تناسب ہے، بہتر ہو کر 10 فیصد ہو گیا جبکہ گزشتہ سال ای عرصے میں یہ 8 فیصد تھا۔

# 30 متبر 2025 کو فتم ہونے والی حمیری سہ ماہی کیلئے

گزشتہ سال کی ای مدت کے مقابلے میں سہ مائی کے لیے سیز میں 14 فیصد اضافہ ہوا۔ فارماسیوٹیکل کے ساتھ ساتھ نیوٹریشنز کی فروخت میں 16 فیصد اضافہ ہوا۔

سال کے اب تک کے نتائج کی طرح مذکورہ وجوہات کی بناء پر کمپنی کے مجموعی منافع کا مار جن گزشتہ سال کی ای مدت میں 33 فیصد سے بڑھ کر 34 فیصد ہو گیا۔

آپریٹنگ اخراجات میں گزشتہ سال کے ای عرصے کے مقابلے میں 22 فیصد اضافہ ہوا، جس کی بنیادی وجہ سکرز پروموشن اور فارورڈنگ اخراجات میں اضافہ ہے۔

دیگر چار جز میں 180 ملین روپے کا اضافہ ہوا، جو کہ بہتر منافع کی وجہ سے قانونی چار جز میں اضافے کے باعث ہے۔

# متعتل کا منظرنامیہ

فارماسیوٹیکل اور صحت کے شیعے میں موجودہ معاشی حالات کے بندرن استخام کے دوران مضبوطی کے آثار نمایاں ہیں۔ سمپنی کی سال بہ سال کارکردگی، جو بنیادی شعبوں میں دو ہندس ترقی اور منافع میں بہتری سے مزین ہے، اس بات کی عکاسی کرتی ہے کہ اس کی حکمتِ عملی اور مارکیشنگ اقدامات مؤثر ثابت ہوئے ہیں۔

آئدہ کے لیے، اس شعبے کی سمت کا انھمار مشتقل ریگولیٹری اصلاحات پر ہوگا، خاص طور پر ضروری ادویات کی قیمیتوں کے تعین کے نظام اور مالی نظم و ضبط کے تسلسل پر۔ اگرچہ مہنگائی کے دباؤ اور قانونی اخراجات میں اضافہ اہم چیلٹجز ہیں، آپ کی سمپنی ان مسائل سے خمٹنے کے لیے مؤثر لاگت کے نظم و نسق اور پورٹ فولیو کی بہتری کے ذریعے اچھی پوزیشن میں ہے۔ ہے۔

جدت طرازی، مریض پر مرکوز عل، اور آپریشل چتی پر توجہ کے ساتھ، آپ کی سکپنی اپنے اسٹیک ہولڈرز کو پائیدار قدر فراہم کرنے کے لیے پرعزم ہے۔

المجمل ڈائر یکٹر

چيف ايگزيکڻو

كراچى: 29 اكتوبر 2025 ء

# Condensed Interim Statement of Financial Position As at September 30, 2025

	Note	September 30, 2025 Rupees (Un-audited)	December 31, 2024 in '000 (Audited)
ASSETS NON-CURRENT ASSETS			
Property, plant and equipment Intangible assets Long-term loans and advances Long-term deposits Long-term prepayments	6	14,702,339 884 129,237 32,713 10,078 14,875,251	14,252,797 1,250 114,226 7,513 13,710 14,389,496
CURRENT ASSETS			
Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables Taxation - net Cash and cash equivalents	7 8 9 10	570,438 13,517,073 3,390,553 1,047,173 555,581 1,330,418 240,470 9,009,546 29,661,252	529,619 10,694,515 2,982,679 938,021 283,813 1,182,530 468,136 6,182,349 23,261,662
TOTAL ASSETS		44,536,503	37,651,158
EQUITY AND LIABILITIES SHARE CAPITAL AND RESERVES Authorised capital			
200,000,000 ordinary shares of Rs.10 each		2,000,000	2,000,000
Issued, subscribed and paid-up capital Reserves - Capital - Revenue	12	979,003 1,993,957 25,381,867 27,375,824 28,354,827	979,003 1,750,481 20,995,152 22,745,633 23,724,636
NON-CURRENT LIABILITIES Deferred taxation - net Staff retirement benefits Lease liabilities		869,361 1,230,791 349,206 2,449,358	1,052,587 1,184,179 29,545 2,266,311
CURRENT LIABILITIES Trade and other payables Unclaimed dividends Unpaid dividends Current maturity of lease liabilities Provisions	13	12,681,033 71,605 209,714 85,873 684,093 13,732,318	10,951,662 63,715 - 22,683 622,151 11,660,211
CONTINGENCIES AND COMMITMENTS TOTAL EQUITY AND LIABILITIES	14	44,536,503	37,651,158

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.









# Condensed Interim Statement of Profit or Loss (Un-Audited) For the nine months and three months ended September 30, 2025

		Nine Months Ended		Three Mon	ths Ended
		September 30, 2025	September 30, 2024	September 30, 2025	September 30, 2024
	Note		Rupees	s in '000	
SALES - NET					
Local		53,909,372	47,273,134	18,995,527	16,784,001
Export		2,317,551	2,290,945	823,607	580,545
		56,226,923	49,564,079	19,819,134	17,364,546
Cost of sales		(36,886,086)	(35,493,642)	(13,093,197)	(11,634,162)
GROSS PROFIT		19,340,837	14,070,437	6,725,937	5,730,384
Selling and distribution expenses		(8,501,410)	(7,120,361)	(2,974,143)	(2,404,851)
Administrative expenses		(972,482)	(857,385)	(334,287)	(300,482)
Other charges	15	(1,256,699)	(578,954)	(430,365)	(250,259)
Other income	16	603,335	541,111	186,590	83,003
		(10,127,256)	(8,015,589)	(3,552,205)	(2,872,589)
		9,213,581	6,054,848	3,173,732	2,857,795
Finance costs		(55,363)	(18,587)	(17,659)	(5,988)
PROFIT BEFORE TAXATION		9,158,218	6,036,261	3,156,073	2,851,807
Minimum tax differential		(146,989)	(87,306)	(146,989)	79,576
		9,011,229	5,948,955	3,009,084	2,931,383
INCOME TAX					
Current - For the year		(3,828,736)	(1,913,620)	(1,181,163)	(1,182,528)
- Prior year		-	32,253	-	32,253
Deferred		183,225	(118,305)	(5,375)	28,035
		(3,645,511)	(1,999,672)	(1,186,538)	(1,122,240)
NET PROFIT FOR THE PERIOD		5,365,718	3,949,283	1,822,546	1,809,143
BASIC AND DILUTED EARNINGS PER					
SHARE (Rs. per share)		54.81	40.34	18.62	18.48

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.







## NINE MONTHS AND THREE MONTHS ENDED SEPTEMBER 30, 2025

# Condensed Interim Statement of Comprehensive Income (Un-Audited) For the nine months and three months ended September 30, 2025

	Nine Mon	ths Ended	Three Mor	ths Ended						
	September 30, 2025			Coptember 60,		ocptember ou,		ochtember oo,		September 30, 2024
Profit for the period	5,365,718	3,949,283	1,822,546	1,809,143						
Other comprehensive income	-	-	-	-						
Total comprehensive income for the period	5,365,718	3,949,283	1,822,546	1,809,143						

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.

Chief Executive Officer



# Condensed Interim Statement of Cash Flows (Un-Audited) For the nine months ended September 30, 2025

	September 30,	September 30,
	2025	2024
Note	Rupees	in '000

#### CASH FLOWS FROM OPERATING ACTIVITIES

Cash generated from operations	17	9,020,548	4,136,473
Income tax paid		(3,748,060)	(2,411,024)
Long-term loans and advances - net		(15,011)	(12,953)
Long-term deposits - net		(25,200)	-
Long-term prepayments - net		3,632	(10,416)
Contributions to staff retirement benefit funds		(253,147)	(218,923)
Net movement in provisions		61,942	-
Net cash inflow from operating activities	_	5,044,704	1,483,157

#### CASH FLOWS FROM INVESTING ACTIVITIES

Additions to operating fixed assets and CWIP	6.1	(1,893,111)	(1,925,266)
Sale proceeds from disposal of property, plant and equipment		177,968	85,500
Interest income		345,737	329,970
Net cash outflow from investing activities		(1,369,406)	(1,509,796)

### CASH FLOWS FROM FINANCING ACTIVITIES

Finance costs paid	(7,571)	(8,811)
Lease rentals paid	(79,131)	(117,729)
Dividends paid	(761,399)	(1,030,325)
Net cash outflow from financing activities	(848,101)	(1,156,865)
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	2,827,197	(1,183,504)
CASH AND CASH EQUIVALENTS AT BEGINNING OF THE PERIOD	6,182,349	5,036,712
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD 17.2	9,009,546	3,853,208

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.







# NINE MONTHS AND THREE MONTHS ENDED SEPTEMBER 30, 2025

# Condensed Interim Statement of Changes in Equity (Un-Audited) For the nine months ended September 30, 2025

		Reserves					
	Share	Capital	Reserves	Revenu	e Reserves		Total Favilta
	Capital	Reserve Arising on Merger	Other	General Reserve	Un- appropriated Profit	Total	Total Equity
				Rupees in	,000		
Balance as at January 1, 2024 (Audited)	979,003	46,097	1,391,065	5,338,422	10,482,759	17,258,343	18,237,346
Transactions with owners, recorded directly in equity							
Employee benefit cost under IFRS 2- 'Share based payments'	-	-	244,953	-	-	244,953	244,953
Total comprehensive income for the period ended September 30, 2024							
Net profit for the period	-	-	-	-	3,949,283	3,949,283	3,949,283
Other comprehensive income for the period	-	-	-	-	-	_	-
	-	-	-	-	3,949,283	3,949,283	3,949,283
Balance as at September 30, 2024 (Un-audited)	979,003	46,097	1,636,018	5,338,422	14,432,042	21,452,579	22,431,582
Balance as at January 01, 2025 (Audited)	979,003	46,097	1,704,384	5,338,422	15,656,730	22,745,633	23,724,636
Final dividend for the year ended December 31, 2024 @ Rs. 10/- per share	-	-	-	-	(979,003)	(979,003)	(979,003)
Employee benefit cost under IFRS 2- 'Share based payments'	-	-	243,476	-	-	243,476	243,476
Total comprehensive income for the period ended September 30, 2025							
Net profit for the period	-	-	-	-	5,365,718	5,365,718	5,365,718
Other comprehensive income for the period	-	-	-	-	-	-	-
	-	-	-	-	5,365,718	5,365,718	5,365,718
Balance as at September 30, 2025 (Un-audited)	979,003	46,097	1,947,860	5,338,422	20,043,445	27,375,824	28,354,827

The annexed notes 1 to 20 form an integral part of these condensed interim financial statements.



Chief Executive Officer





# Notes to the Condensed Interim Financial Statements (Un-Audited)

For the nine months ended September 30, 2025

#### 1. THE COMPANY AND ITS OPERATIONS

Abbott Laboratories (Pakistan) Limited (the Company) is a public limited Company incorporated in Pakistan on July 02, 1948, and its shares are quoted on Pakistan Stock Exchange. The address of its registered office is Plot No. 258 & 324, opposite Radio Pakistan Transmission Centre, Hyderabad Road, Landhi, Karachi. The Company is principally engaged in the manufacture, import and marketing of branded generic pharmaceutical, nutritional, diagnostic, diabetes care, molecular devices, hospital and consumer products.

#### 2. STATEMENT OF COMPLIANCE

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting which comprise of International Accounting Standard (IAS) 34 - 'Interim Financial Reporting', issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017. Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

#### 3. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting and notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017. These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2024.

These condensed interim financial statements are presented in Pakistan Rupees, which is the Company's functional and presentation currency.

# 4. NEW STANDARDS, INTERPRETATIONS AND AMENDMENTS TO INTERNATIONAL FINANCIAL REPORTING STANDARDS

There are certain amendments to existing accounting and reporting standards that have become applicable to the Company for accounting periods beginning on or after January 01, 2025. These are either considered to not be relevant or do not have any significant impact and accordingly, have not been detailed in these condensed interim financial statements.

# 5. SIGNIFICANT ACCOUNTING JUDGMENTS, ESTIMATES AND FINANCIAL RISK MANAGEMENT

The preparation of condensed interim financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those applied in the Company's annual financial statements for the year ended December 31, 2024.

The Company's financial risk management objectives and policies are consistent with those disclosed in the annual financial statements as at and for the year ended December 31, 2024.

#### 6. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets	6.1 & 6.2	12,806,815	11,329,199
Capital work-in-progress	6.1	1,511,223	2,858,741
Right-of-use assets	6.3	384,301	64,857
		14,702,339	14,252,797

**6.1** Following were the additions and disposals of operating fixed assets and capital work-in-progress during the period:

	Additions	Disp	osals
	Cost	Cost	Accumulated Depreciation
		Rupees in '00	0
Plant and machinery	2,669,178	6,059	4,949
Vehicles	368,286	124,209	73,064
Office equipment	-	287	272
Computers	148,040	-	-
Service equipment	55,125	64,775	38,865
Capital work-in-progress - net of transfers	(1,347,518)		
	1,893,111	195,330	117,150

6.2 Depreciation charge for the period ended September 30, 2025 amounting to Rs. 1,684.833 million (September 30, 2024: Rs. 1,254.010 million).

### 6.3 Right-of-use assets

		September 30,	December 31,
		2025	2024
	Note	Rupees	in '000
		(Un-audited)	(Audited)
Warehouses, sales offices and city office	6.3.1	384,301	64,857

6.3.1 Depreciation charge for the period ended September 30, 2025 amounted to Rs. 94.746 million (September 30, 2024: Rs. 63.165 million).

Work-in-process 801,631 611,605  Finished goods [including stock-in-transit of Rs. 1,062.346 million (December 31, 2024: Rs. 426.328 million)] 7.1 6,973,843 4,439,354 11,077,015	7.	STOCK-IN-TRADE  Note	September 30, 2025 Rupees	December 31, 2024 in '000
transit of Rs. 1,613.065 million (December 31, 2024: Rs. 1,312.217 million)  Work-in-process  Finished goods [including stock-in-transit of Rs. 1,062.346 million (December 31, 2024: Rs. 426.328 million)]  7.1  6,264,558  6,026,056  801,631  611,605  6,973,843  14,049,032  4,439,354  11,077,015			(Un-audited)	(Audited)
Work-in-process 801,631 611,605  Finished goods [including stock-in-transit of Rs. 1,062.346 million (December 31, 2024: Rs. 426.328 million)] 7.1 6,973,843 4,439,354 11,077,015		transit of Rs. 1,613.065 million (December 31,	6,264,558	6,026,056
Finished goods [including stock-in-transit of Rs. 1,062.346 million (December 31, 2024: Rs. 426.328 million)] 7.1 6,973,843 4,439,354 11,077,015		,	901 621	611 605
1,062.346 million (December 31, 2024: Rs. 426.328 million)] 7.1 6,973,843 4,439,354 11,077,015		'	001,001	011,000
14,040,032 11,077,015				
77		426.328 million)] 7.1	6,973,843	4,439,354
Less: provision for slow moving and obsolete items (522,959) (382,500		Less: provision for slow moving and obsolete items	14,040,032 (522,959)	11,077,015 (382,500)
<b>13,517,073</b> 10,694,515			13,517,073	10,694,515

7.1 Stock-in-trade includes items costing Rs. 1,018.365 million (December 31, 2024: Rs. 875.646 million) valued at net realisable value of Rs. 753.033 million (December 31, 2024: Rs. 739.761 million) resulting in a write down of Rs. 265.332 million (December 31, 2024: Rs. 135.885 million)

# Notes to the Condensed Interim Financial Statements (Un-Audited)

For the nine months ended September 30, 2025

#### 8. LOANS AND ADVANCES

Represent loans and advances amounted to Rs. 60.530 million and Rs. 986.643 million (December 31, 2024: Rs. 52.451 million and Rs. 885.570 million), respectively, net of allowance.

#### 9. TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS

Represent trade deposits and short-term prepayments amounted to Rs. 361.014 million and Rs. 194.567 million (December 31, 2024: Rs. 190.395 million and Rs. 93.418 million), respectively, net of allowance.

#### 10. OTHER RECEIVABLES

Includes sales tax receivable and due from related parties amounting to Rs. 657.165 million and Rs. 194.364 million (December 31, 2024: Rs. 656.551 million and Rs. 303.825 million), respectively.

	September 30,	December 31,				
	2025	2024				
Note	Note Rupees in '000					
	(Un-audited)	(Audited)				

#### 11. CASH AND BANK BALANCES

#### With banks

## Saving accounts:

- local currency 11.1 **7,278,437** 4,610,252

## Current accounts:

- local currency
- foreign currency

#### In hand

- local currency
- foreign currency

93,647 1,631,797	17,532 1,548,539
1,725,444	1,566,071
1,138 4,527	4,531 1.495
5,665	6,026
9,009,546	6,182,349

11.1 These saving accounts carry mark-up at the rate of 5% to 10.50% (December 31, 2024: 6.50% to 13.50%) per annum.

## 12. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

As at September 30, 2024, Abbott Asia Investments Limited, UK (the Holding Company) held 76,259,454 (December 31, 2024: 76,259,454) shares. The ultimate holding company is Abbott Laboratories, USA.

## 13. TRADE AND OTHER PAYABLES

Includes accrued liabilities amounted to Rs. 6,926.847 million (December 31, 2024: Rs. 5,344.592 million), bills payable of Rs. 3,065.791 million (December 31, 2024: Rs. 2,704.992 million).

#### 14. CONTINGENCIES AND COMMITMENTS

14.1 The Company is defending various minor suits filed against it in various courts in Pakistan related to its business operations as at reporting date, which are not material to disclose as contingencies. The Company's management is confident, based on the advice of its legal advisors, that these suits will be decided in the Company's favour.

#### 14.2 Commitments

15.

- **14.2.1** Commitments for capital expenditure as at September 30, 2025, aggregated to Rs. 739.952 million (December 31, 2024: Rs. 802.658 million).
- **14.2.2** Commitments in respect of letters of credit as at September 30, 2025 aggregated to Rs.1,666.646 million (December 31, 2024: Rs. 1,603.211 million).
- 14.2.3 The Company has given bank guarantees as at September 30, 2024 of Rs. 991.002 million (December 31, 2024: 827.108 million) to the Customs Department, a utility company and other institutions against tenders.
- 14.2.4 The Company has obtained short-term financing facilities from various commercial banks amounting to Rs. 7,600 million (December 31, 2024: Rs. 6,600 million). These facilities can be utilised for letters of credit, guarantees and running finance / short-term loans. However, the running finance / short-term loan utilisation cannot exceed Rs. 3,290 million (December 31, 2024: Rs. 3,290 million). The running finance / short-term loan carries mark-up at rates ranging from KIBOR minus 0.25% to flat KIBOR (December 31, 2024: KIBOR minus 0.25% to flat KIBOR) per annum and are secured against first joint pari passu hypothecation charge over stocks and book debts of the Company, ranking hypothecation charge over stocks and book debts of the Company, promissory notes, and counter guarantees. The Company has not utilised any amount against running finance / short-term loan facilities neither pledged its inventory at the statement of financial position date.

OTHER CHARGES	ended September 30, 2025 (Un-audited) Rupees	ended September 30, 2024 (Un-audited) s in '000
Exchange loss - net Workers' Profit Participation Fund Workers' Welfare Fund Central Research Fund Donations Auditors' remuneration Provision for expected credit loss on trade debts Provision for expected credit loss on other receivables	164,174 492,570 200,618 92,507 17,500 11,019 277,941	329,492 113,754 62,278 15,242 7,936 50,101
	1,256,699	578,954

Nine months

Nine months

# Notes to the Condensed Interim Financial Statements (Un-Audited) For the nine months ended September 30, 2025

ended September 30, September 30, 2025

9,020,548

4,136,473

Nine months Nine months ended 2024

Note

(Un-audited) 2024 (Un-audited) (Un-audited) ---- Rupees in '000 ----

#### 16. OTHER INCOME

17.

#### Income from financial assets

- term deposit receipts - saving accounts  Income from non-financial assets  Gain on disposal of property, plant and equipment - net	345,737 345,737 99,788	73,746 253,466 327,212 28,310
Exchange gain - net Scrap sales Others	49,435 108,375 257,598	16,209 50,327 119,053 213,899
	603,335	541,111
CASH GENERATED FROM OPERATIONS  Profit before taxation  Adjustment for non-cash changes and other items:	9,158,218	6,036,261
Depreciation of operating fixed assets Depreciation of right-of-use assets Amortisation of intangible assets Provision / (reversal) for slow moving and	1,684,833 94,746 366	1,254,010 63,165 10,160
obsolete stock in trade	140,459	(57,589)
Provision allowance for expected credit losses on trade debts	277,941	50,101
Allowance for expected credit losses on other receivables  Gain on disposal of property, plant and	370	151
equipment Interest income Expense recognized in profit or loss in respect of equity-settled shared-based	(99,788) (345,737)	(28,310) (327,212)
compensation Staff retirement benefits Finance costs	243,476 299,759 55,363 7.1 (2,489,458)	244,953 269,907 18,587 (3,397,711)

Nine months	Nine months				
ended	ended				
September 30,	September 30				
2025	2024				
(Un-audited)	(Un-audited)				
Rupees in '000					

#### 17.1 Working capital changes

17.2

#### (Increase) / decrease in current assets

Stores and spares Stock-in-trade Trade debts Loans and advances Trade deposits and short-term prepayments Other receivables	(40,819) (2,963,017) (685,815) (109,152) (271,768) (148,258)	9,772 210,321 (822,382) (868,194) 48,357 624,713
Increase in current liabilities	(4,218,829)	(797,413)
Trade and other payables	1,729,371	(2,600,298)
	(2,489,458)	(3,397,711)
Cash and cash equivalents		
Cash and bank balances 11 Term deposit receipts	9,009,546 - 9,009,546	3,358,208 495,000 3,853,208

#### 18. TRANSACTIONS WITH RELATED PARTIES

The related parties of the Company comprise the holding company, ultimate holding company, group companies, employee retirement benefit plans, directors and key management personnel. All the transactions with related parties are entered into at agreed terms in the normal course of business as approved by the Board of Directors of the Company. Transactions with related parties during the period are as follows:

	Nine months ended September 30, 2025 (Un-audited) Rupees	2024
Holding Company		
Dividend paid	476,622	-
Group companies		
Sale of goods Purchase of stock in trade Technical service fee Reimbursement of expenses - net Other income	766,910 13,845,139 271,924 510,398 108,375	927,745 11,356,464 229,761 569,096 119,053
Retirement fund:		
Contribution to Pension fund Contribution to Provident fund Contribution to Gratuity fund	200,597 134,449 54,348	183,631 117,547 39,166
Key management personnel:		
Remuneration and other short-term employee benefits Post-employment benefits	618,006 49,175	597,052 44,440

# Notes to the Condensed Interim Financial Statements (Un-Audited)

For the three Months Ended March 31, 2025

## 19. SEGMENT ANALYSIS

## 19.1 Segment wise operating results for nine months ended (Un-audited):

		Sep	tember 30, 202	5		September 30, 2024				
	Pharmaceutical	Nutritional	Diagnostic	Others	Total	Pharmaceutical	Nutritional	Diagnostic	Others	Total
					Rupee	s in '000				
Sales Less:	42,163,391	15,341,992	4,747,227	1,616,640	63,869,250	36,216,485	12,880,060	4,782,679	1,553,683	55,432,907
Sales return	62,028	53,083	322,733	9,912	447,756	72,759	35,735		3,435	111,929
Trade discounts	2,780,360	833,012	-	52,890	3,666,262	2,371,011	696,848	-	41,684	3,109,543
Sales tax and excise duty	372,497	2,411,874	590,011	153,927	3,528,309	303,454	2,019,003	236,498	88,401	2,647,356
Sales - net Cost of sales	38,948,506 (26,013,849)	12,044,023 (6,747,956)	3,834,483 (3,220,290)	1,399,911 (903,991)	56,226,923 (36,886,086)	33,469,261 (23,885,039)	10,128,474 (6,584,778)	4,546,181 (3,921,477)	1,420,163 (1,102,348)	49,564,079 (35,493,642)
Gross profit Selling and distribution expenses	12,934,657	5,296,067 (2,068,544)	614,193 (407,832)	495,920 (223,479)	19,340,837	9,584,222	3,543,696 (1,603,344)	624,704	317,815 (287,034)	14,070,437
Administrative expenses	(822,188)	(122,330)	(27,964)		(972,482)	(710,841)	(118,695)	(27,849)	-	(857,385)
Segment result	6,310,914	3,105,193	178,397	272,441	9,866,945	3,979,921	1,821,657	260,332	30,781	6,092,691

#### 19.2 Segment wise operating results for the third quarter (Un-audited):

		tember 30, 202		September 30, 2024						
	Pharmaceutical	Nutritional	Diagnostic	Others	Total	Pharmaceutical	Nutritional	Diagnostic	Others	Total
					Rupee	s in '000				
Sales	15,084,755	5,265,050	1,698,013	465,311	22,513,129	13,004,865	4,536,791	1,549,990	541,822	19,633,468
Less:										
Sales return	30,047	20,796	139,607	1,767	192,217	29,035	17,646		840	47,521
Trade discounts	998,951	283,794	-	15,151	1,297,896	880,096	250,627	-	13,526	1,144,249
Sales tax and excise duty	132,913	828,874	201,011	41,084	1,203,882	114,505	711,362	216,630	34,655	1,077,152
Sales - net	13,922,844	4,131,586	1,357,395	407,309	19,819,134	11,981,229	3,557,156	1,333,360	492,801	17,364,546
Cost of sales	(9,528,439)	(2,186,326)	(1,122,371)	(256,061)	(13,093,197)	(8,010,145)	(2,123,035)	(1,136,704)	(364,278)	(11,634,162)
Gross profit	4,394,405	1,945,260	235,024	151,248	6,725,937	3,971,084	1,434,121	196,656	128,523	5,730,384
Selling and distribution	(0.404.070)	(004.400)	(400 404)	(50.004)	(0.074.440)	(4.750.400)	(400,000)	(440 547)	(0.4.544)	(0.404.054)
expenses	(2,181,372)	(634,469)	(106,101)	(52,201)	(2,974,143)	(1,753,490)	(438,303)	(118,547)	(94,511)	(2,404,851)
Administrative expenses	(286,442)	(42,615)	(5,230)	-	(334,287)	(251,065)	(40,290)	(9,127)		(300,482)
Segment result	1,926,591	1,268,176	123,693	99,047	3,417,507	1,966,529	955,528	68,982	34,012	3,025,051

## 19.3 Reconciliation of segment results with profit before taxation (Un-audited)

	Nine Mon	ths Ended	Quarter Ended				
	September 30, 2025	September 30, 2024	September 30, 2025	September 30, 2024			
	Rupees in '000						
Total segment results	9,866,945	6,092,691	3,417,507	3,025,051			
Other income	603,335	541,111	186,590	83,003			
Other charges	(1,256,699)	(578,954)	(430,365)	(250,259)			
Finance costs	(55,363)	(18,587)	(17,659)	(5,988)			
Profit before taxation	9,158,218	6,036,261	3,156,073	2,851,807			

# 19.4 Geographical information (Un-audited)

Geographical information (On-audited)									
	Nine Mor	nths Ended	Quarte	r Ended					
	September 30, September 30, September 3								
	2025	2024	2025	2024					
		Rupee	s in '000						
Sales to external customers, net of returns, discounts, sales tax and excise duty									
Pakistan	53,909,372	47,273,134	18,995,527	16,784,001					
Afghanistan	1,455,511	1,277,592	602,384	278,644					
Srilanka	35,095	25,483	14,392	10,477					
Bangladesh	60,035	60,125	30,323	20,775					
Switzerland	766,910	927,745	176,508	270,649					
			_						
	56,226,923	49,564,079	19,819,134	17,364,546					

## 19.5 Segment Assets and Liabilities

	September 30, 2025						Dec	ember 31, 2024	4	
	Pharmaceutical	Nutritional	Diagnostics	Others	Total	Pharmaceutical	Nutritional	Diagnostics	Others	Total
					(Rupee	s '000)				
Segment assets employed	25,253,182	1,894,487	6,516,719	402,898	34,067,286	21,969,642	1,427,383	6,087,714	282,458	29,767,197
Unallocated corporate assets					10,469,217					7,883,961
Total reported assets					44,536,503					37,651,158
Segment liabilities	10,212,746	1,297,583	1,208,552	84,950	12,803,831	8,737,863	914,550	1,001,686	59,508	10,713,607
Unallocated corporate liabilities					3,377,845					3,212,915
Total liabilities					16,181,676					13,926,522

UN-AUDITED

## 20. DATE OF AUTHORISATION

These condensed interim financial statements were authorised for issue on October 29, 2025 by the Board of Directors of the Company.



Chief Executive Officer





AUDITED





Abbott life. to the fullest.