

#### **FACTORY**

Ghulamullah Road, Makli, District City Thatta, Sindh, Pakistan.

#### **HEAD OFFICE**

CL/5-4 State Life Building # 10, Abdullah Haroon Road, Karachi, Pakistan.



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### **Company Information – Basic Facts**



- Company was established in 1980.
- Plant was commissioned in 1982.
- Privatized in 2004 by State Cement Corporation of Pakistan.
- > Plant with an installed capacity of 1,000 TPD of clinker was supplied by M/s. Mitsubishi Corporation, Japan.
- ➤ In 2005, up-gradation to 1,500 TPD was carried out with the assistance of M/s. L. V. Technology Public Limited Thailand with modifications/replacements of the major equipment e.g. Raw Mill, Pre-heater, Kiln, Cooler and Clinker Grinding Mills.
- ➤ In 2015, BMR was carried out by world renowned cement equipment supplier M/s. FL Smidth with expansion at Plant from 1,500 TPD to 1,800 TPD of clinker by installation of inline pre-calciner, energy efficient SF cross bar clinker cooler and electrostatic precipitator for cooler
- ➤ Listed since 2008.
- Located at Ghulamullah Road, Makli, District City Thatta, Sindh, Pakistan.
- The Company had a paid-up capital of 84.718 million ordinary shares. Subsequently, it was altered by way of a share subdivision, whereby each ordinary share having a face value of PKR 10/- was subdivided into five (5) ordinary shares of PKR 2/- each, resulting in a revised total of 423.591 million ordinary shares.
- Company has a free float of 174.507 million shares (35%).

### **Company Information – Group Structure**



### THATTA CEMENT COMPANY LIMITED - HOLDING COMPANY.

#### **Subsidiaries:**

- 1. Thatta Power (Pvt.) Limited 88.52%.
- 2. Minsk Work Tractors and Assembling (Pvt.) Limited 100%.

#### **Associate:**

- 1. Pakistan Services Limited 28%.
- ➤ Holding Company is primarily engaged in cement business.
- ➤ Clinker production capacity per day: 1,800 metric tons on local coal.

| Clinker Production (Metric Tons) |           |           |
|----------------------------------|-----------|-----------|
| Year-to-date                     |           |           |
| September 2025                   | June 2025 | June 2024 |
| 102,657                          | 415,850   | 423,491   |

| Cement Production (Metric Tons) |           |           |
|---------------------------------|-----------|-----------|
| Year-to-date                    |           |           |
| September<br>2025               | June 2025 | June 2024 |
| 97,958                          | 502,985   | 529,700   |

# **Company Information – Group Structure**



➤ MOU for expansion signed - 5,000 TPD production line.

#### THATTA POWER (PVT.) LIMITED

- > Engaged in supply and transmission of electricity.
- ➤ Commenced operations in 2012.

| Source       | Installed Capacity | Actual |
|--------------|--------------------|--------|
| Thatta Power | 23.1 MW            | 9.9 MW |
| Solar        | 5 MW               | 5 MW   |
| Wind Turbine | 4.8 MW             | 4.8 MW |
| WHR          | 4 MW               | 3 MW   |

### MINSK WORK TRACTORS AND ASSEMBLING (PVT.) LIMITED

- > Engaged in assembly and sale of tractors
- ➤ Company has a paid-up capital of Rs. 500 million.

### **Company Information – Group Structure**



- > 150 tractors have been imported to date.
- ➤ Entered into an Exclusive Agreement with OJSC Minsk Tractor Works, Republic of Belarus, for the assembly and local production of BELARUS tractors in the Province of Balochistan.

#### PAKISTAN SERVICES LIMITED

- > Acquired 9,107,800 voting shares, represents 28% stake in PSEL at the rate of Rs. 710/- per share.
- > Engaged in the hospitality and hotel management sector, manages Pearl Continental Hotels nationwide.
- > The acquisition reflects a strategic investment in the country's growing tourism and hospitality industry.

### **Financial Information – Thatta Cement**



|                          | Unconsolidated      |           |           |
|--------------------------|---------------------|-----------|-----------|
| Particulars              | June 2025           | June 2024 | June 2023 |
|                          | Rupees in thousands |           |           |
| Sales – net              | 7,566,414           | 7,521,577 | 5,410,132 |
| Gross Profit             | 2,150,702           | 2,163,726 | 420,512   |
| Gross Profit (%)         | 28.43%              | 28.77%    | 7.77%     |
| Operating profit         | 1,683,210           | 1,782,084 | 156,694   |
| Profit after tax         | 2,556,583           | 1,501,037 | 249,077   |
| Earnings per share (Rs.) | 30.18               | 17.72     | 2.72      |
| Capacity Utilization (%) | 63.01%              | 64.16%    | 67.28%    |

# **Financial Information – Thatta Cement**



|                          | Unconsolidated      |                |  |
|--------------------------|---------------------|----------------|--|
| Particulars              | September 2025      | September 2024 |  |
|                          | Rupees in thousands |                |  |
| Sales - net              | 1,466,144           | 1,721,214      |  |
| Gross Profit             | 283,026             | 736,359        |  |
| Operating profit         | 857,302             | 975,443        |  |
| Profit after tax         | 682,447             | 596,851        |  |
| Earnings per share (Rs.) | 1.61                | 1.41           |  |
| Capacity Utilization (%) | 62.22%              | 54.47%         |  |

### Financial Information – Thatta Cement

### > Retention per ton - PKR:

| Year-to-date        |  |
|---------------------|--|
| June 2025 June 2024 |  |
| 14,880 14,013       |  |

| Year-to-date                  |        |
|-------------------------------|--------|
| September 2025 September 2024 |        |
| 15,460                        | 15,052 |

### ➤ Cost per ton – PKR:

| Year-to-date        |       |
|---------------------|-------|
| June 2025 June 2024 |       |
| 10,295              | 9,709 |

| Year-to-date                  |  |
|-------------------------------|--|
| September 2025 September 2024 |  |
| 11,506 9,412                  |  |

### ➤ Break up of Other Income – PKR in million:

| Docorintian          | Year-to-date |           |
|----------------------|--------------|-----------|
| Description          | June 2025    | June 2024 |
| Bank Deposits / TDRs | 482          | 417       |
| Gain on Investments  | 64           | -         |
| Waste Heat Recovery  | 270          | 238       |
| Dividend Income      | 600          | -         |
| Gratuity income      | 300          | -         |

|                      | Year-to-date      |                   |
|----------------------|-------------------|-------------------|
| Description          | September<br>2025 | September<br>2024 |
| Bank Deposits / TDRs | 19                | 195               |
| Gain on Investments  | -                 | 13                |
| Waste Heat Recovery  | 67                | 66                |
| Dividend Income      | 620               | 24                |



### Financial Information – Thatta Power



|                                   | Year ended          |           |
|-----------------------------------|---------------------|-----------|
| Particulars                       | June 2025           | June 2024 |
|                                   | Rupees in thousands |           |
| Sales – net                       | 2,803,374           | 1,692,085 |
| Gross profit / (loss)             | 509,968             | (69,568)  |
| Gross profit / (loss) (%)         | 18.20%              | (4.12%)   |
| Operating profit / (loss)         | 463,896             | (107,036) |
| Profit / (loss) after tax         | 352,691             | (236,342) |
| Earnings / (loss) per share (Rs.) | 7.36                | (4.93)    |

# **Going Forward**



- > Expansion of Production Line.
- > Diversification.
- ➤ Increased level of Green Energy.



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