



Moving FORWARD

United Brands Limited
September 2025
Quarterly Report (Un-audited)

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COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Munis Abdullah	Chairman
Mr. Abdul Samad	Independent Director
Ms. Tayyaba Rasheed	Independent Director
Mr. Zubair Razzak Palwala	Chief Executive Officer
Mr. Syed Nadeem Ahmed	Non-Executive Director
Ms. Faiza Naeem	Non-Executive Director
Mr. Rizwan Ahmad	Executive Director

AUDIT COMMITTEE

Ms. Tayyaba Rasheed	Chairperson
Mr. Syed Nadeem Ahmed	Member
Ms. Faiza Naeem	Member

HUMAN RESOURCE & REMUNERATION COMMITTEE

Mr. Abdul Samad	Chairman
Mr. Syed Nadeem Ahmed	Member
Mr. Zubair Razzak Palwala	Member

CHIEF FINANCIAL OFFICER

Mr. Mehboob Yasin

COMPANY SECRETARY

Ms. Mahnoor Zulfiqar

INTERNAL AUDITORS

Grant Thornton Anjum Rahman,
Chartered Accountants

EXTERNAL AUDITORS

A.F. Ferguson & Company,
Chartered Accountants

LEGAL ADVISOR

Abdul Karim Khan & Company

BANKERS

Habib Bank Limited
Bank Al-Habib Limited
Silkbank Limited
Meezan Bank Limited
Al Baraka Bank Pakistan Limited
Habib Metropolitan Bank Limited
Telenor Microfinance Bank

REGISTERED OFFICE

2nd Floor, One IBL Center,
Block No. 7 & 8, DMMCHS,
Shahrah-e-Faisal, Karachi-75530
Tel: 37170183,
Fax: 35635530, 35682772

SHARE REGISTRAR

CDC Share Registrar Services Limited
CDC House, 99-B, Block-B, SMCHS
Shahra-e-Faisal, Karachi - 74400

WEBSITE

www.ubrandz.biz

DIRECTORS' REPORT

The Directors of United Brands Limited present their report together with the unconsolidated condensed interim financial information (unaudited) for the quarter ended September 30, 2025. The Directors' Report is prepared in accordance with Section 227 of the Companies Act, 2017.

PRINCIPAL ACTIVITIES

The principal activities of the Company are trading and distribution of consumer goods and allied products.

SUMMARY OF FINANCIAL PERFORMANCE

	September 30, 2025	September 30, 2024
	(Rupees in thousand)	
Revenue	149,906	422,491
Gross profit	9,043	62,683
Gross margin as a percentage of revenue	6.03%	14.84%
Operating (loss) / profit	(1,131)	18,058
(Loss) / Profit for the period	(3,789)	8,611

FINANCIAL OVERVIEW

During the period, the Company's revenue was decreased by 64.52% compared to last period. This was primarily due to closure of business relationship with certain principles. Moreover, the Company is focusing on onboarding profitable business lines, which led to the strategic closure of loss-making principal relationships.

On the cost management front, the Company remained focused on aligning its operating expenses with the existing business scale, resulting in modest reduction of PKR 34.46 million.

On a positive note, finance costs were significantly reduced by 68.82%, reflecting the proactive repayment of financing facilities and prudent liquidity management, which strengthened our financial position and provided greater operational flexibility.

HOLDING COMPANY

International Brands (Private) Limited is the holding Company of United Brands Limited. As at September 30, 2025, International Brands (Private) Limited held 88,200,462 shares of PKR 10 each (96.08%).

BASIC / DILUTED EARNING PER SHARE

Basic / diluted (loss) / profit per share for the quarter ended September 30, 2025 was PKR (0.04) (September 30, 2024: PKR 0.09).

STATEMENT OF ETHICS AND BUSINESS PRACTICES

Performance with integrity is central to operating at United Brands Limited. The Board of Directors have adopted principles of ethics and integrity as the focal value for the organization. All employees are informed and aware of it and are required to observe these rules of conduct in relation to business and regulations.

DIRECTORS' REPORT

FUTURE OUTLOOK

The economic environment in Pakistan remains complex, with escalating operational costs and evolving consumer behaviors driven by a reduction in disposable incomes. These challenges continue to shape the market dynamics, but we remain confident in the long-term growth potential within the consumer and logistics sectors.

In response to these shifting conditions, our Company has taken proactive steps to diversify its revenue streams, focusing on securing new local accounts to mitigate the impact of subdued import activities. This strategic pivot towards deepening local partnerships and exploring emerging market opportunities is strongly supported by the Board of Directors, who are committed to driving the Company's resilience and growth in these uncertain times.

We firmly believe that with a forward-thinking approach, we can not only protect but also enhance shareholder value, while delivering exceptional service to our customers.

ACKNOWLEDGMENT

The Directors would like to express their heartfelt gratitude to all our stakeholders for their unwavering support and collaborative spirit, which will be instrumental as we navigate these challenges and pursue sustainable, long-term growth.

Karachi.

Date: October 30, 2025



Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmad
Director

ڈائریکٹرز رپورٹ برائے حصص کنندگان

یونائیٹڈ برانڈز لمیٹڈ کے ڈائریکٹرز 30 ستمبر 2025 کو ختم ہونے والی سہ ماہی کے لیے غیر منفصلہ کنڈیڈ عبوری مالیاتی معلومات (غیر آڈیٹ شدہ) کے ساتھ اپنی رپورٹ پیش کرتے ہیں۔ ڈائریکٹرز کی رپورٹ کمپنیز ایکٹ 2017 کے سیکشن 227 کے مطابق تیار کی گئی ہے۔

بنیادی سرگرمیاں:

کمپنی کی بنیادی سرگرمیاں اشیائے صرف اور متعلقہ مصنوعات کی تجارت اور تقسیم ہیں۔

مالیاتی کارکردگی کا جائزہ:

	September 30, 2025	September 30, 2024
	(Rupees in thousand)	
Revenue	149,906	422,491
Gross profit	9,043	62,683
Gross margin as a percentage of revenue	6.03%	14.84%
Operating (loss) / profit	(1,131)	18,058
(Loss) / Profit for the period	(3,789)	8,611

مالی جائزہ:

اس مدت کے دوران، کمپنی کی آمدنی میں گزشتہ مدت کے مقابلے میں 64.52 فیصد کمی واقع ہوئی۔ یہ بنیادی طور پر کچھ اصولوں کے ساتھ کاروباری تعلقات کی بندش کی وجہ سے تھا۔ مزید برآں، کمپنی منافع بخش کاروباری خطوط پر توجہ مرکوز کر رہی ہے، جس کی وجہ سے خسارے میں چلنے والے بنیادی تعلقات کو اسٹریٹجک بند کرنا پڑا۔

لاگت کے انتظام کے محاذ پر، کمپنی اپنے آپریٹنگ اخراجات کو موجودہ کاروباری پیمانے کے ساتھ ہم آہنگ کرنے پر مرکوز رہی، جس کے نتیجے میں 34.46 PKR ملین کی معمولی کمی واقع ہوئی۔

ایک مثبت نوٹ پر، مالیاتی اخراجات میں نمایاں طور پر 68.82 فیصد کمی واقع ہوئی، جو فنانسنگ کی سہولیات کی فعال ادائیگی اور محتاط لیکویڈیٹی مینجمنٹ کی عکاسی کرتی ہے، جس نے ہماری مالی پوزیشن کو مضبوط کیا اور زیادہ آپریشنل فلک فراہم کی۔

ہولڈنگ کمپنی

انٹرنیشنل برانڈز (پرائیویٹ) لمیٹڈ یونائیٹڈ برانڈز لمیٹڈ کی ہولڈنگ کمپنی ہے۔ 30 ستمبر 2025 تک، انٹرنیشنل برانڈز (پرائیویٹ) لمیٹڈ کے پاس 88,200,462 حصص 10 روپے ہر ایک (96.08%) تھے۔

بنیادی اسکائی فی شیئر

30 ستمبر 2025 کو ختم ہونے والی سہ ماہی کے لیے بنیادی / کمزور (نقصان) / منافع فی شیئر (0.04) PKR (30 ستمبر 2024: 0.09) PKR۔

اخلاقیات اور کاروباری طریقوں کا بیان

دیانتداری کے ساتھ کارکردگی یونائیٹڈ برانڈز لمیٹڈ میں کام کرنے میں مرکزی حیثیت رکھتی ہے۔ بورڈ آف ڈائریکٹرز نے اخلاقیات اور دیانتداری کے اصولوں کو تنظیم کے لیے بنیادی قدر کے طور پر اپنایا ہے۔ تمام ملازمین کو اس کے بارے میں مطلع اور آگاہ کیا جاتا ہے اور کاروبار اور روابط کے سلسلے میں ان قواعد و ضوابط پر عمل کرنے کی ضرورت ہوتی ہے۔

مستقبل پر ایک نظر:

پاکستان میں معاشی ماحول پیچیدہ بنا ہوا ہے، جس میں آپریشنل اخراجات میں اضافہ اور ڈیپوز ایبل آمدنی میں کمی کی وجہ سے صارفین کے رویے میں اضافہ ہوتا ہے۔ یہ چیلنجز مارکیٹ کی حرکیات کو تنہا دیتے رہتے ہیں، لیکن ہم صارفین اور لاجسٹکس کے شعبوں میں طویل مدتی ترقی کی صلاحیت پر پر اعتماد ہیں۔

ان بدلتے ہوئے حالات کے جواب میں، ہماری کمپنی نے اپنی آمدنی کے سلسلے کو متنوع بنانے کے لیے فعال اقدامات کیے ہیں، درآمدی سرگرمیوں کے اثرات کو کم کرنے کے لیے نئے مقامی اکاؤنٹس کو محفوظ بنانے پر توجہ مرکوز کی ہے۔ مقامی شراکت کو گہرا کرنے اور ابھرتی ہوئی مارکیٹ کے مواقع کو تلاش کرنے کے لیے اس اسٹریٹجک محور کو بورڈ آف ڈائریکٹرز کی بھرپور حمایت حاصل ہے، جو اس غیر یقینی وقت میں کمپنی کی ٹیک اور ترقی کو آگے بڑھانے کے لیے پرعزم ہیں۔

ہم پختہ یقین رکھتے ہیں کہ آگے کی سوچ کے ساتھ، ہم اپنے صارفین کو غیر معمولی خدمات فراہم کرتے ہوئے نہ صرف تحفظ فراہم کر سکتے ہیں بلکہ شیئر ہولڈر کی قدر میں اضافہ بھی کر سکتے ہیں۔

اعتراف:

ڈائریکٹرز اپنے تمام اسٹیک ہولڈرز کا ان کی غیر متزلزل حمایت اور باہمی تعاون کے جذبے کے لیے تہہ دل سے شکریہ ادا کرنا چاہیں گے، جو ان چیلنجز کو نیوگیٹ کرنے اور پائیدار، طویل مدتی ترقی کے حصول کے لیے مددگار ثابت ہوگا۔

کراچی

تاریخ: 30 اکتوبر 2025



رضوان احمد

ڈائریکٹر



زہیر رزاق قالوالا

چیف ایگزیکٹو آفیسر

UNITED BRANDS LIMITED

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2025

	Note	(Unaudited) September 30, 2025	(Audited) June 30, 2025
ASSETS			
Non-current assets			
----- Rupees in '000 -----			
Property and equipment		465	529
Investment in subsidiary		25,000	25,000
		<u>25,465</u>	<u>25,529</u>
Current assets			
Inventories	4	196,929	379,085
Trade and other receivables	5	164,679	190,850
Prepayments and advances	6	8,064	13,636
Taxation - payments less provision		36,642	35,693
Tax refunds due from Government - sales tax	7	81,556	79,361
Accrued interest		305	305
Cash and bank balances		67,152	93,092
		<u>555,327</u>	<u>792,022</u>
Total assets		<u><u>580,792</u></u>	<u><u>817,551</u></u>
EQUITY AND LIABILITIES			
Equity			
Share capital		918,000	918,000
Accumulated losses		(1,160,070)	(1,156,281)
		<u>(242,070)</u>	<u>(238,281)</u>
LIABILITIES			
Current liabilities			
Trade and other payables	8	745,828	980,599
Short-term borrowing	9	74,002	74,002
Unclaimed dividend		353	353
Accrued mark-up		2,679	878
Total liabilities		<u>822,862</u>	<u>1,055,832</u>
CONTINGENCIES AND COMMITMENTS			
	10		
Total equity and liabilities		<u><u>580,792</u></u>	<u><u>817,551</u></u>

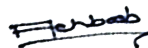
The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.



Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmed
Director



Mehboob Yasin
Chief Financial Officer

UNITED BRANDS LIMITED

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

	Note	Quarter ended	
		September 30,	September 30,
		2025	2024
		----- Rupees in '000 -----	
Revenue from contracts with customers	11	149,906	422,491
Cost of sales		(140,863)	(359,808)
Gross profit		9,043	62,683
Marketing and distribution expenses		(6,166)	(36,806)
Administrative and general expenses		(4,008)	(7,828)
Other income		-	9
(Loss) / Profit from operations		(1,131)	18,058
Finance costs		(1,849)	(5,930)
(Loss) / Profit before levies and income tax		(2,980)	12,128
Levies minimum tax		(809)	(1,480)
(Loss) / Profit before income tax		(3,788)	10,648
Income tax expense		-	(2,037)
(Loss) / Profit after income tax		(3,789)	8,611
Other comprehensive income		-	-
Total comprehensive (loss) / profit for the period		(3,789)	8,611
Basic and diluted (Loss) / Profit per share (Rupees)		(0.04)	0.09

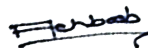
The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.



Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmed
Director



Mehboob Yasin
Chief Financial Officer

UNITED BRANDS LIMITED

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

	Share Capital	Accumulated Losses	Total
----- Rupees in '000 -----			
Balance as at July 1, 2024	918,000	(1,085,834)	(167,834)
Total comprehensive loss for the quarter ended September 30, 2024	-	8,611	8,611
Balance at September 30, 2024	<u>918,000</u>	<u>(1,077,223)</u>	<u>(159,223)</u>
Balance as at July 1, 2025	918,000	(1,156,281)	(238,281)
Total comprehensive loss for the quarter ended September 30, 2025	-	(3,789)	(3,789)
Balance at September 30, 2025	<u>918,000</u>	<u>(1,160,070)</u>	<u>(242,070)</u>


The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.



Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmed
Director



Mehboob Yasin
Chief Financial Officer

UNITED BRANDS LIMITED

UNCONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

		September 30, 2025	September 30, 2024
CASH FLOWS FROM OPERATING ACTIVITIES	Note	----- Rupees in '000 -----	
Cash used in operations	12	(24,139)	(15,711)
Income taxes paid		(1,758)	259
Finance costs paid		(48)	(396)
Net cash used in operating activities		(25,945)	(15,848)
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received		5	28
Net cash generated from investing activities		5	28
CASH FLOWS FROM FINANCING ACTIVITIES			
Net cash used in financing activities		-	-
Net decrease in cash and cash equivalents		(25,940)	(15,820)
Cash and cash equivalents at beginning of the period		61,000	43,276
Cash and cash equivalents at end of the period	13	35,060	27,456

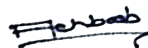
The annexed notes 1 to 15 form an integral part of these condensed interim financial statements.



Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmed
Director



Mehboob Yasin
Chief Financial Officer

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

1. THE COMPANY AND ITS OPERATIONS

The Company was incorporated in Pakistan on March 13, 1965 as Batlay Match Industries Limited under the repealed Companies Act, 1913. The Company was renamed as UDL Industries Limited on March 16, 1987 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company was again renamed as United Brands Limited, a public limited Company on April 5, 2006 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The shares of the Company are quoted on the Pakistan Stock Exchange.

International Brands (Private) Limited which have a Holding Company structure, holds 96.08% in the Company, which is also the Company's ultimate parent. The registered office of the Parent is situated at 3rd floor, One IBL Centre, Plot no. 1, Block 7 & 8, Delhi Mercantile Co-operative Housing Society, Tipu Sultan Road, Off Shahrah-e-faisal, Karachi.

The principal activities of the Company are trading and distribution of consumer goods and allied products.

1.1 The Company has investment in subsidiary company - IBL Logistics (Private) Limited (the Subsidiary) incorporated in Pakistan. The principal activities of the subsidiary company comprises primarily of transportation and warehousing, trading and distribution of goods and assembling of electrical goods.

1.2 During the period, the Company has incurred a net loss of Rs. 3.789 million (September 30, 2025: Net Profit Rs. 8.611 million). As at September 30, 2025, the Company has a negative equity of Rs. 242.07 million (June 30, 2025: Rs. 238.28 million) and the current liabilities exceeded the current assets by Rs. 267.54 million (June 30, 2025: Rs. 263.81 million). These conditions cast significant doubt on the Company's ability to continue as a going concern. In this connection, the Board of Directors of the Company have evaluated the business relationships of the Company and have discontinued business with certain principals which were not yielding sufficient profits for the Company. Moreover, the Company has been closely monitoring the cash flows and forecasts on a monthly basis. Management has performed analysis over their cash flow forecast to factor in the impact of a decline in both revenue and collection from customers. Furthermore, the Company will continue to receive cashflow support for at least the next twelve months from the date of issuance of these financial statements, if needed, from the Ultimate Parent Company. Based on above analysis and support from the Ultimate Parent Company, the management has adequate financing lines to be able to maintain liquidity in order to repay its creditors in the foreseeable future. Accordingly, the management has prepared these unconsolidated condensed interim financial statements on a going concern basis, which assumes the realisation of assets and the satisfaction of liabilities in the normal course of business.

2. BASIS OF PREPARATION

2.1 Statement of compliance

These unconsolidated condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the Interna-

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

tional Accounting Standards Board (IASB) as notified under the Companies Act, 2017;

- Islamic Financial Accounting Standards (IFASs) issued by the Institute of Chartered Accountants of Pakistan (ICAP) as are notified under the Companies Act, 2017; and

- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34 / IFAS, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These unconsolidated condensed interim financial statements do not include all the information required for a full set of financial statements and should be read in conjunction with the annual audited unconsolidated financial statements of the Company for the year ended June 30, 2025.

The comparative unconsolidated condensed interim statement of financial position presented in these unconsolidated condensed interim financial statements has been extracted from the audited annual unconsolidated financial statements of the Company for the year ended June 30, 2025, whereas the comparative unconsolidated condensed interim statement of profit or loss and other comprehensive income, unconsolidated condensed interim statement of cash flows and unconsolidated condensed interim statement of changes in equity are extracted from the un-audited unconsolidated condensed interim financial statements of the Company for the quarter ended September 30, 2024.

2.2 Basis of measurement

These unconsolidated condensed interim financial statements do not include all the information required for a full set of financial statements and should be read in conjunction with the annual audited unconsolidated financial statements of the Company for the year ended June 30, 2025.

2.3 Functional and presentation currency

These unconsolidated condensed interim financial statements are presented in Pakistani Rupees, which is the Company's functional and presentation currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

2.4 Accounting estimates, judgements and financial risk management

The preparation of unconsolidated condensed interim financial statements in conformity with the accounting and reporting standards, as applicable in Pakistan for interim financial reporting, requires management to make judgements, estimates and assumptions that affect the application of the accounting policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. These estimates and assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised if the revision affects only that period, or in the period of revision and future periods if the revision affects both current and future periods.

The significant judgements made by the management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM

FINANCIAL STATEMENTS

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

to the annual unconsolidated financial statements of the Company as at and for the year ended June 30, 2025.

The Company's financial risk management objectives and policies are consistent with those disclosed in the audited annual unconsolidated financial statements as at and for the year ended June 30, 2025.

2.5

Changes in accounting standards, interpretations and pronouncements

a) Standards and amendments to the accounting and reporting standards that are effective during the current period

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on July 01, 2025. However, these do not have any significant impact on the Company's financial reporting and therefore have not been detailed in these unconsolidated condensed interim financial statements.

b) Standards, interpretations and amendments to accounting and reporting standards that are not yet effective

There are certain standards, other amendments and interpretations to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after July 1, 2025. However, these are not considered to be relevant or did not have any material effect on the Company's unconsolidated condensed interim financial statements except for:

The new standard - IFRS 18 Presentation and Disclosure in Financial Statements (IFRS 18) (published in April 2024) with applicability date of January 1, 2027 by IASB. IFRS 18 when adopted and applicable shall impact the presentation of 'Profit or Loss' with certain additional disclosures in the financial statements.

3.

MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policies and methods of computation adopted in the preparation of these unconsolidated condensed interim financial statements are the same as those applied in the preparation of audited annual separate financial statements of the Company as at and for the year ended June 30, 2025.

4.

INVENTORIES

Finished and trading goods

(Unaudited) September 30, 2025	(Audited) June 30, 2025
----- Rupees in '000 -----	
196,929	379,085

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

(Unaudited) September 30, 2025	(Audited) June 30, 2024
--------------------------------------	-------------------------------

----- Rupees in '000 -----

5. TRADE AND OTHER RECEIVABLES

Trade receivables	140,055	163,332
Other receivables - note 5.1	96,806	99,700
	236,861	263,032
Less: Loss allowance on doubtful receivable	(72,182)	(72,182)
	164,679	190,850

5.1 Other receivables

- Considered good - note 5.1.1

96,806	99,700
--------	--------

- 5.1.1 These represent receivable from principals in respect of stock claims, expenses and other receivables.

(Unaudited) September 30, 2025	(Audited) June 30, 2024
--------------------------------------	-------------------------------

----- Rupees in '000 -----

6. PREPAYMENTS AND ADVANCES

Prepayments	1,564	170
Advances	6,500	13,466
	8,064	13,636

7. TAX REFUND DUE FROM GOVERNMENT - SALES TAX

This includes an amount of Rs. 70.64 million relating to sales tax paid in the prior period for which no input was claimed due to dispute with Collector of Customs. The Collector of Customs raised an issue in relation to payment of Federal Excise Duty (FED) on the import of goods made by Company during the month of June 2020. However, due to restriction placed on the "release of the said consignment" due to FED payment dispute, the sales tax paid could not be adjusted by the Company in that month. The Company had paid sales tax amounting to Rs. 42.43 million and Rs. 28.21 million in the months of June 2020 and June 2021 respectively for the above mentioned consignment. Since, the sales tax has been paid in relation to the taxable supplies to be made, the Company intends to claim the same. The Company has asked Customs Department to issue a letter to Federal Board of Revenue requesting it to allow claim of input sales tax in the subsequent sales tax periods for the aforementioned amount.

On behalf of the above request by the Company, the Collectorate of Customs Appraisalment

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

(EAST) vide their letter No. "C.NO. SI/MISC/164/KAPE/AC-I/2022" has issued intimation to the Large Tax Payer Unit for recognition of sales tax amounting to Rs. 42.43 million and Rs. 28.21 million. On the basis of letter issued, the Company has filed an application to the Commissioner Inland Revenue, for issuance of refund of the above sales tax amount.

8. TRADE AND OTHER PAYABLES

These include Rs. 612.65 million (June 30, 2025: Rs. 673.17 million) payable to related parties.

9. SHORT-TERM BORROWING

9.1 This represents Tijarah facility obtained from commercial bank, having limit of Rs. 50 million (June 30, 2025: Rs. 100 million) out of which Rs. 9 million (June 30, 2025: Rs. 26 million) remains unutilised for Tijarah facility at the reporting date. The arrangements carry mark-up ranging from 1.75% to 2% above six months KIBOR (June 30, 2025: 1.75% to 2% above six months KIBOR).

10. CONTINGENCIES AND COMMITMENTS

10.1 Contingencies

10.1.1 During the year ended June 30, 2020, the Deputy Commissioner Inland Revenue issued a notice of demand under section 137(2) of the Income Tax Ordinance, 2001 (the Ordinance) dated January 31, 2020 for recovery of tax amounting to Rs. 94.66 million created pursuant to order dated January 31, 2020 passed under section 122(1) for tax year 2018. The Company has filed a Constitutional Petition No. D-1421 of 2020 before the Honorable High Court of Sindh. The Honorable High Court of Sindh has restrained the Deputy Commissioner Inland Revenue from enforcing the impugned income tax demand till the decision of Commissioner Inland Revenue (Appeals-II). Whereas, The appeal was heard on December 16, 2021 and in the order dated December 31, 2021 received on September 21, 2022, the CIRA has remanded back the matters. The Company has filed the appeal before the ATIR dated November 17, 2022 which is currently pending to be heard. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Company. Therefore, no provision has been made in these unconsolidated condensed interim financial statements.

10.1.2 During the year ended June 30 2022, the Assistant / Deputy Commissioner Inland Revenue issued an order dated December 30, 2021 for recovery of withholding tax along with default surcharge amounting to Rs. 156.55 million under section 161 (1) on account of short deduction of tax at the time of making certain payments during the tax year 2018. The Company had filed an appeal against the aforesaid order before the Commissioner Inland Revenue (Appeals) - (CIRA). The order against the aforesaid appeal was received on September 25, 2023 in which CIRA has remanded back the matters and the appeal against the same matters has been filed before ATIR dated November 22, 2023 which is currently pending to be heard. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Company. Therefore, no provision has been made in these unconsolidated condensed interim financial statements.

10.1.3 During the year ended June 30 2022, the Assistant / Deputy Commissioner Inland Revenue issued an order dated March 30, 2022 for recovery of withholding tax along with default

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

surcharge amounting to Rs. 200.04 million under section 161(1) on account of short deduction of tax at the time of making certain payments during the tax year 2019. During the year ended June 30, 2024, the Company has filed an appeal against the aforesaid order before the Commissioner Inland Revenue (Appeals) - (CIRA). The order against the aforesaid appeal was received on September 25, 2023 in which CIRA has remanded back the matters and the appeal against the same matters has been filed before ATIR dated November 22, 2023 which is currently pending to be heard. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Company. Therefore, no provision has been made in these unconsolidated condensed interim financial statements.

10.1.4 During the year ended June 30 2024, the Assistant / Deputy Commissioner Inland Revenue issued an order dated June 29, 2024 for recovery of sales tax along with default surcharge amounting to Rs. 98.98 million under section 11(2) of Sales Tax Act, 1990. The Company has filed an appeal in the Appellate Tribunal Inland Revenue. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Company. Therefore, no provision has been made in these unconsolidated condensed interim financial statements.

10.1.5 During the year ended June 30 2024, the Assistant / Deputy Commissioner Inland Revenue issued an order dated June 29, 2024 for recovery of sales tax for the fiscal year 2016-17 along with default surcharge amounting to Rs. 10.76 million under section 11(2) of Sales Tax Act, 1990. The Company has filed an appeal in the Appellate Tribunal Inland Revenue. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Company. Therefore, no provision has been made in these unconsolidated condensed interim financial statements.

10.1.6 During the year ended June 30 2024, the Sindh Revenue Board (SRB) issued order dated December 21, 2023 for the period July 2014 to June 2015 creating a demand of Rs. 246.67 million under section 23 read with section 47 of the Act, 2011. The demand is created on the basis that the Company acted as Commission Agent and is working locally as agent for foreign based companies and earn commission by selling, trading and distributing goods on behalf of principal which are located outside Pakistan. Thus, entire revenue from sale of goods declared in unconsolidated financial Statement was held subject to SST at the applicable rate. The Company challenged the order before Commissioner (Appeals), SRB who granted stay against recovery of demand, however, the hearing of the main appeal is still pending. The management, based on the opinion of its tax advisor, considers that the legal and factual aspects of the case have not been considered and is confident that the matter will ultimately be decided in favour of the Company and accordingly no provision has been recognised in these unconsolidated condensed interim financial statements.

10.1.7 During the year ended June 30, 2024, Gulbahar Industries (Pvt.) Limited, operating under the brand name "Livvel", filed Suit No. 6471 of 2024 before the Honorable Senior Civil Judge at Karachi East against the Company. The suit pertains to recovery of outstanding dues amounting to Rs. 39.29 million and damages arising from alleged non-fulfillment of contractual obligations under the Distribution Agreement dated October 20, 2022.

The Plaintiff has claimed that United Brands failed to meet monthly sales targets, accumulated unsold inventory, and defaulted on payments despite extended incentives and discounts. The Company has submitted a formal response denying the allegations and asserting that the excess inventory was supplied unilaterally by Livvel, contrary to the agreed terms, and that payments

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

were to be made based on actual sales rather than inventory received. The case is currently pending adjudication. The Company based on the advice of its legal council is of the view that the case will ultimately be decided in the favour of the Company, accordingly, no provision has been made in these unconsolidated condensed interim financial statements in respect of the said claim.

10.2 Commitments

The facilities for opening letter of credit and guarantees as at September 30, 2025 amounted to Rs. Nil (June 30, 2025: Rs. Nil) and Rs. 132.09 million (June 30, 2025: Rs. 132.09 million) respectively.

The facilities are secured by way of pari passu charge against hypothecation of the Company's current assets. Moreover, the Parent Company has pledged 3,553,873 shares of The Searle Company Limited against letter of guarantees.

	(Unaudited) September 30, 2025	(Unaudited) September 30, 2024
	----- Rupees in '000 -----	
11. REVENUE FROM CONTRACTS WITH CUSTOMERS		
Gross revenue from sale of goods	159,499	447,863
Less:		
- Trade discounts	(6,678)	(10,531)
- Sales return	(2,915)	(14,841)
	<u>149,906</u>	<u>422,491</u>

12. CASH USED IN OPERATIONS

(Loss) / Profit before income tax	(2,980)	12,128
-----------------------------------	---------	--------

Adjustment for non-cash charges and other items

Depreciation and amortisation	63	448
Profit on Term Deposit Receipts	36	-
Profit on savings accounts	(40)	(10)
Finance costs	1,849	5,930
	<u>1,908</u>	<u>6,368</u>
	<u>(1,072)</u>	<u>18,496</u>

UNITED BRANDS LIMITED

NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

(Unaudited) September 30, 2025	(Unaudited) September 30, 2024
--------------------------------------	--------------------------------------

----- Rupees in '000 -----

Effect on cash flow due to working capital changes

Decrease / (increase) in current assets:

Inventories

Trade and other receivables

Prepayments and advances

Tax refunds due from Government - sales tax

(Decrease) / increase in current liabilities:

Trade and other payables

Cash used in operations

182,156	23,548
26,171	(155,317)
5,572	13,907
(2,195)	(8,763)
211,704	(126,625)
(234,771)	92,418
(24,139)	(15,711)

13. CASH AND CASH EQUIVALENTS

Cash and bank balances excluding term deposit receipt

35,060	27,456
--------	--------

- 13.1** Short term investment is released from cash and cash equivalent as it includes term deposit receipt only which is held as a lien against the guarantee issued by the Silk Bank Limited.

14. TRANSACTIONS WITH RELATED PARTIES

- 14.1** The related parties comprise of associated undertakings, directors of the Company and key management personnel. The Company continues to have a policy whereby transactions with related parties are entered into at commercial terms, approved policy and at rate agreed under a contract / arrangement / agreement. Remuneration of key management personnel are in accordance with their terms of contractual engagements.

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Company considers its Chief Executive Officer, Chief Financial Officer, Company Secretary and Non-Executive Directors to be its key management personnel. There are no transactions with key management personnel other than their terms of employment / entitlement.

UNITED BRANDS LIMITED
NOTES TO THE UNCONSOLIDATED CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER ENDED SEPTEMBER 30, 2025

Nature of relationship	Nature of transactions	(Unaudited) Sept 30, 2025	(Unaudited) Sept 30, 2024
		----- Rupees in '000 -----	
Holding company	- Corporate services	-	-
Associated companies	- Shared Costs	8,535	7,088
	- Sales of Goods	86,191	1,054
	- Purchase of goods	-	30,186
	- Logistic Cost	-	622

15.
DATE OF AUTHORISATION FOR ISSUE


These unconsolidated condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on October 30, 2025.



 Zubair Razzak Palwala
 Chief Executive Officer



 Rizwan Ahmed
 Director



 Mehboob Yasin
 Chief Financial Officer

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DIRECTORS' REPORT

The Directors of United Brands Limited present their report together with the consolidated condensed interim financial information (unaudited) for the quarter ended September 30, 2025. The Directors' Report is prepared in accordance with Section 227 of the Companies Act, 2017.

PRINCIPAL ACTIVITIES

The principal activities of the Company are trading and distribution of consumer goods and allied products. The subsidiary of the Company is engaged in transportation and warehousing, assembly and trading of electrical goods.

SUMMARY OF FINANCIAL PERFORMANCE

	September 30, 2025	September 30, 2024
	(Rupees in thousand)	
Revenue	313,728	820,306
Gross profit	43,361	97,024
Gross margin as a percentage of revenue	13.82%	11.83%
Operating profit	8,742	37,568
(Loss) / Profit for the period	(5)	10,073

FINANCIAL OVERVIEW

During the period, the Company's revenue was decreased by 61.75% compared to last period. This was primarily due to closure of business relationship with certain principles. Moreover, the Company is focusing on onboarding profitable business lines, which led to the strategic closure of loss-making principal relationships.

Although there is modest reduction of PKR 27.85 million in operating expenses, the Company remained focused on aligning its operating expenses with the existing business scale.

On a positive note, finance costs were significantly reduced by 69.28%, reflecting the proactive repayment of financing facilities and prudent liquidity management, which strengthened our financial position and provided greater operational flexibility.

HOLDING COMPANY

International Brands (Private) Limited is the holding Company of United Brands Limited. As at September 30, 2025, International Brands (Private) Limited held 88,200,462 shares of PKR 10 each (96.08%).

BASIC / DILUTED EARNING PER SHARE

Basic / diluted (loss) / profit per share for the quarter ended September 30, 2025 was PKR (0.0001) (September 30, 2024: PKR 0.11).

STATEMENT OF ETHICS AND BUSINESS PRACTICES

Performance with integrity is central to operating at United Brands Limited. The Board of Directors have adopted principles of ethics and integrity as the focal value for the organization.

DIRECTORS' REPORT

All employees are informed and aware of it and are required to observe these rules of conduct in relation to business and regulations.

FUTURE OUTLOOK

The economic environment in Pakistan remains complex, with escalating operational costs and evolving consumer behaviors driven by a reduction in disposable incomes. These challenges continue to shape the market dynamics, but we remain confident in the long-term growth potential within the consumer and logistics sectors.

In response to these shifting conditions, our Company has taken proactive steps to diversify its revenue streams, focusing on securing new local accounts to mitigate the impact of subdued import activities. This strategic pivot towards deepening local partnerships and exploring emerging market opportunities is strongly supported by the Board of Directors, who are committed to driving the Company's resilience and growth in these uncertain times.

We firmly believe that with a forward-thinking approach, we can not only protect but also enhance shareholder value, while delivering exceptional service to our customers.

ACKNOWLEDGMENT

The Directors would like to express their heartfelt gratitude to all our stakeholders for their unwavering support and collaborative spirit, which will be instrumental as we navigate these challenges and pursue sustainable, long-term growth.

Karachi.

Date: October 30, 2025



Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmad
Director

ڈائریکٹرز رپورٹ برائے حصص کنندگان

یونائیٹڈ برانڈز لمیٹڈ کے ڈائریکٹرز 30 ستمبر 2025 کو ختم ہونے والی سہ ماہی کے لیے کنسولیڈیٹڈ کنڈینسڈ عبوری مالیاتی معلومات (غیر آڈیٹ شدہ) کے ساتھ اپنی رپورٹ پیش کرتے ہیں۔ ڈائریکٹرز کی رپورٹ کمپنیز ایکٹ 2017 کے سیکشن 227 کے مطابق تیار کی گئی ہے۔

بنیادی سرگرمیاں:

کمپنی کی بنیادی سرگرمیاں اشیائے صرف اور متعلقہ مصنوعات کی تجارت اور تقسیم ہیں۔ کمپنی کا ذیلی ادارہ نقل و حمل اور گودام، آسٹیلی اور برقی سامان کی تجارت میں مصروف ہے۔

مالیاتی کارکردگی کا جائزہ:

	September 30, 2025	September 30, 2024
	(Rupees in thousand)	
Revenue	313,728	820,306
Gross profit	43,361	97,024
Gross margin as a percentage of revenue	13.82%	11.83%
Operating profit	8,742	37,568
(Loss) / Profit for the period	(5)	10,073

مالی جائزہ:

اس مدت کے دوران، کمپنی کی آمدنی گزشتہ مدت کے مقابلے میں 61.75 فیصد کم ہوئی تھی۔ یہ بنیادی طور پر کچھ اصولوں کے ساتھ کاروباری تعلقات کی بندش کی وجہ سے تھا۔ مزید برآں، کمپنی منافع بخش کاروباری خطوط پر توجہ مرکوز کر رہی ہے، جس کی وجہ سے خسارے میں چلنے والے بنیادی تعلقات کو اسٹرینجنگ بند کرنا پڑا۔

اگرچہ آپریٹنگ اخراجات میں 27.85 PKR ملین کی معمولی کمی ہے، لیکن کمپنی اپنے آپریٹنگ اخراجات کو موجودہ کاروباری پیمانے کے ساتھ ہم آہنگ کرنے پر مرکوز رہی۔

ایک مثبت نوٹ پر، مالیاتی اخراجات میں نمایاں طور پر 69.28 فیصد کمی واقع ہوئی، جو کہ مالیاتی سہولیات کی فعال ادائیگی اور سمجھداری سے لیکوئیڈیٹی منجمنٹ کی عکاسی کرتی ہے، جس نے ہماری مالی پوزیشن کو مضبوط کیا اور زیادہ آپریٹنگ پیکج فراہم کی۔

ہولڈنگ کمپنی

انٹرنیشنل برانڈز (پرائیویٹ) لمیٹڈ یونائیٹڈ برانڈز لمیٹڈ کی ہولڈنگ کمپنی ہے۔ 30 ستمبر 2025 تک، انٹرنیشنل برانڈز (پرائیویٹ) لمیٹڈ کے پاس 88,200,462 حصص 10 روپے ہر ایک (96.08%) تھے۔

بنیادی اکائی فی شیئر

30 ستمبر 2025 کو ختم ہونے والی سہ ماہی کے لیے بنیادی / کمزور (تقصان) / منافع فی شیئر (PKR 0.0001) (30 ستمبر 2024: PKR 0.11) تھا۔

اخلاقیات اور کاروباری طریقوں کا بیان

دیانتداری کے ساتھ کارکردگی یونائیٹڈ برانڈز لمیٹڈ میں کام کرنے میں مرکزی حیثیت رکھتی ہے۔ بورڈ آف ڈائریکٹرز نے اخلاقیات اور دیانتداری کے اصولوں کو تنظیم کے لیے بنیادی قدر کے طور پر اپنایا ہے۔ تمام ملازمین کو اس کے بارے میں مطلع اور آگاہ کیا جاتا ہے اور کاروبار اور مضوابط کے سلسلے میں ان قواعد و ضوابط پر عمل کرنے کی ضرورت ہوتی ہے۔

مستقبل پر ایک نظر:

پاکستان میں معاشی ماحول پیچیدہ بنا ہوا ہے، جس میں آپریشنل اخراجات میں اضافہ اور ڈسپوز ایبل آمدنی میں کمی کی وجہ سے صارفین کے رویے میں اضافہ ہوتا ہے۔ یہ چیلنجز مارکیٹ کی حرکیات کو تشکیل دیتے رہتے ہیں، لیکن ہم صارفین اور لاجسٹکس کے شعبوں میں طویل مدتی ترقی کی صلاحیت پر پراعتماد ہیں۔

ان بدلتے ہوئے حالات کے جواب میں، ہماری کمپنی نے اپنی آمدنی کے سلسلے کو متنوع بنانے کے لیے فعال اقدامات کیے ہیں، درآمدی سرگرمیوں کے اثرات کو کم کرنے کے لیے نئے مقامی اکاؤنٹس کو محفوظ بنانے پر توجہ مرکوز کی ہے۔ مقامی شراکت کو گہرا کرنے اور ابھرتی ہوئی مارکیٹ کے مواقع کو تلاش کرنے کے لیے اس اسٹریٹجک محور کو بورڈ آف ڈائریکٹرز کی بھرپور حمایت حاصل ہے، جو اس غیر یقینی وقت میں کمپنی کی ٹیک اور ترقی کو آگے بڑھانے کے لیے پرعزم ہیں۔

ہم پختہ یقین رکھتے ہیں کہ آگے کی سوچ کے ساتھ، ہم اپنے صارفین کو غیر معمولی خدمات فراہم کرتے ہوئے نہ صرف تحفظ فراہم کر سکتے ہیں بلکہ شیئر ہولڈر کی قدر میں اضافہ بھی کر سکتے ہیں۔

اعتراف:

ڈائریکٹرز! اپنے تمام اسٹیک ہولڈرز کا ان کی غیر متزلزل حمایت اور باہمی تعاون کے جذبے کے لیے تہ دل سے شکریہ ادا کرنا چاہیں گے، جو ان چیلنجوں کو نیوگیٹ کرنے اور پائیدار، طویل مدتی ترقی کے حصول کے لیے مددگار ثابت ہوگا۔

کراچی

تاریخ: 30 اکتوبر 2025



رضوان احمد
ڈائریکٹر



زہیر رزاق قالوالا
چیف ایگزیکٹو آفیسر

UNITED BRANDS LIMITED

CONSOLIDATED CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION

AS AT SEPTEMBER 30, 2025

	Note	(Unaudited) September 30, 2025	(Audited) June 30, 2025
ASSETS			
Non-current assets			
----- Rupees in '000 -----			
Property and equipment		16,377	17,411
Deferred tax asset		13,495	13,495
Long - term deposits		4,685	4,685
		<u>34,557</u>	<u>35,591</u>
Current assets			
Inventories	6	388,302	549,562
Trade and other receivables	7	531,268	597,190
Prepayments and advances	8	30,156	51,296
Taxation - payments less provision		48,941	45,014
Tax refund due from Government - sales tax	9	81,556	16,360
Accrued interest		305	305
Cash and bank balances		86,406	118,558
		<u>1,166,934</u>	<u>1,378,285</u>
Total assets		<u>1,201,491</u>	<u>1,413,876</u>
EQUITY AND LIABILITIES			
Equity			
Share capital		918,000	918,000
Accumulated losses		(941,013)	(941,008)
		<u>(23,013)</u>	<u>(23,008)</u>
Liabilities			
Trade and other payables	10	1,137,091	1,361,651
Short-term borrowing	11	74,002	74,002
Sales Tax Payable		10,379	-
Accrued mark-up		2,679	878
Unclaimed dividend		353	353
		<u>1,224,504</u>	<u>1,436,884</u>
Total liabilities		<u>1,224,504</u>	<u>1,436,884</u>
CONTINGENCIES AND COMMITMENTS			
	12		
Total equity and liabilities		<u>1,201,491</u>	<u>1,413,876</u>

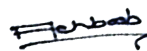
The annexed notes 1 to 17 form an integral part of these condensed interim financial statements.



Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmed
Director



Mehboob Yasin
Chief Financial Officer

UNITED BRANDS LIMITED

CONSOLIDATED CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

	Note	Quarter ended	
		September 30, 2025	September 30, 2024
		----- Rupees in '000 -----	
Revenue from contracts with customers	13	313,728	820,306
Cost of sales and services		(272,857)	(723,282)
Gross profit		40,871	97,024
Marketing and distribution expenses		(25,426)	(48,864)
Administrative and general expenses		(7,104)	(11,515)
Other income		401	923
Profit from operations		8,742	37,568
Finance cost		(1,849)	(6,018)
Profit before levies and income tax		6,893	31,550
Levies minimum tax		(4,055)	(16,205)
Profit before income tax		2,838	15,345
Income tax expense		(2,843)	(5,272)
(Loss) / profit for the period		(5)	10,073
Other comprehensive income		-	-
Total comprehensive i(loss) / profit		(5)	10,073
Basic and diluted profit / (loss) per share (Rupees)		(0.0001)	0.11

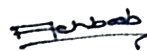
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Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmed
Director



Mehboob Yasin
Chief Financial Officer

UNITED BRANDS LIMITED
CONSOLIDATED CONDENSED INTERIM STATEMENT OF
CHANGES IN EQUITY (UNAUDITED)
FOR THE QUARTER ENDED SEPTEMBER 30, 2025

	Share Capital	Accumulated Losses	Total
----- Rupees in '000 -----			
Balance as at July 1, 2024	918,000	(934,596)	(16,596)
Total comprehensive loss for the quarter ended September 30, 2024	-	10,073	10,073
Balance at September 30, 2024	918,000	(924,523)	(6,523)
Balance as at July 1, 2025	918,000	(941,008)	(23,008)
Total comprehensive loss for the quarter ended September 30, 2025	-	(5)	(5)
Balance at September 30, 2025	918,000	(941,013)	(23,013)

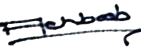
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Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmed
Director



Mehboob Yasin
Chief Financial Officer

UNITED BRANDS LIMITED

CONSOLIDATED CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED)

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

		September 30, 2025	September 30, 2024
CASH FLOWS FROM OPERATING ACTIVITIES	Note	----- Rupees in '000 -----	
Cash used in operations	14	(21,680)	(5,402)
Income taxes paid		(10,825)	(13,671)
Finance costs paid		(48)	(485)
Net cash used in operating activities		(32,553)	(19,558)
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received		401	-
Payment for long term deposit		-	(309)
Purchase of property and equipment		-	(1,009)
Net cash generated from / (used in) investing activities		401	(1,318)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net cash used in financing activities		-	-
Net decrease in cash and cash equivalents		(32,152)	(20,876)
Cash and cash equivalents at beginning of the period		86,466	64,730
Cash and cash equivalents at end of the period	15	54,314	43,854

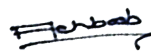
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Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmed
Director



Mehboob Yasin
Chief Financial Officer

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

1. THE COMPANY AND ITS OPERATIONS

1.1 The Group consists of:

Holding Company - United Brands Limited (the Holding Company)

The Company was incorporated in Pakistan on March 13, 1965 as Batlay Match Industries Limited under the repealed Companies Act, 1913. The Company was renamed as UDL Industries Limited on March 16, 1987 under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Company was again renamed as United Brands Limited, a public limited Company on April 5, 2006 under the repealed Companies Ordinance, 1984. The shares of the Company are quoted on the Pakistan Stock Exchange.

International Brands (Private) Limited which have a Holding Company structure, holds 96.08% in the Holding Company, which is also the Holding Company's ultimate parent. The registered office of the Ultimate Parent Company is situated at 3rd floor, One IBL Centre, Plot no. 1, Block 7 & 8, Delhi Mercantile Co-operative Housing Society, Tipu Sultan Road, Off Shahrah-e-faisal, Karachi.

The principal activities of the Holding Company are trading and distribution of consumer goods and allied products.

Registered office of the Company is situated at 2nd Floor, One IBL Center, Block No. 7 & 8, Delhi Mercantile Muslim Cooperative Housing Society, Main Shahrah-e-Faisal, Karachi; and

Subsidiary Company - IBL Logistics (Private) Limited

The Subsidiary Company is a private limited company incorporated and registered under the Companies Act, 2017 on April 23, 2018.

The principal activities of the Subsidiary Company comprises primarily of transportation and warehousing, trading and distribution of goods and assembling of electrical goods.

The geographical locations and addresses of the subsidiary's business units are as under:

- The registered office of the Subsidiary Company is situated at 2nd Floor, One IBL Center, Block No. 7 & 8, Delhi Mercantile Muslim Cooperative Housing Society, Main Shahrah-e-Faisal, Karachi;
- The Company has a sales office situated at Plot # C-126 , sector 6-F, Mehran Town Korangi, Karachi;
- The Company has a warehouse situated at RB 214 Dhudhanwala Ghaziabad Near Machli Form Stop Lower Canal Road, Jarranwala Road, Faisalabad.

2. BASIS OF PREPARATION

These consolidated condensed interim financial statements of the Company for the quarter ended September 30, 2025 has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34, 'Interim Financial Reporting' and provisions of and directives issued under the Companies Act, 2017. In case where requirements differ, the provisions of or directives issued under the Companies Act, 2017 have been followed.

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

These consolidated condensed interim financial statements do not include all of the information and disclosures required for annual financial statements, and should be read in conjunction with the financial statement of the Company for the year ended June 30, 2025. These consolidated condensed interim financial statements are unaudited.

3. MATERIAL ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of annual financial statements of the Company for the year ended June 30, 2025.

4. ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of consolidated condensed interim financial statements require management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts. Actual results may differ from these judgments, estimates and assumptions.

However, management believes that the change in outcome of judgments, estimates and assumptions would not have a material impact on the amounts disclosed in these consolidated condensed interim financial statements.

Estimates and judgments made by the management in the preparation of these consolidated condensed interim financial statements are the same as those that were applied to the audited annual financial statements of the Company as at and for the year ended June 30, 2025.

5. MATERIAL ACCOUNTING POLICY INFORMATION

The material accounting policies and methods of computation adopted in the preparation of these consolidated condensed interim financial statements are the same as those applied in the preparation of audited annual separate financial statements of the Company as at and for the year ended June 30, 2025.

6. INVENTORIES

	(Unaudited) September 30, 2025	(Audited) June 30, 2025
	----- Rupees in '000 -----	
Raw and packaging materials	-	152,304
Finished goods - manufactured	191,373	2,216
Finished goods - assembled	-	4,775
Trading goods - in hand	196,929	373,242
- in transit	-	17,025
	<u>388,302</u>	<u>549,562</u>

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM

FINANCIAL INFORMATION

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

(Unaudited) September 30, 2025	(Audited) June 30, 2025
----- Rupees in '000 -----	

7.

TRADE AND OTHER RECEIVABLES

Trade receivables	413,890	471,144
Other receivables	117,378	126,046
	<u>531,268</u>	<u>597,190</u>

8.

PREPAYMENTS AND ADVANCES

Prepayments	6,084	5,215
Advances	24,072	46,081
	<u>30,156</u>	<u>51,296</u>

9.

TAX REFUND DUE FROM GOVERNMENT - SALES TAX

This includes an amount of Rs. 70.64 million relating to sales tax paid in the prior period for which no input was claimed due to dispute with Collector of Customs. The Collector of Customs raised an issue in relation to payment of Federal Excise Duty (FED) on the import of goods made by the Holding Company during the month of June 2020. However, due to restriction placed on the “release of the said consignment” due to FED payment dispute, the sales tax paid could not be adjusted by the in that month. The Holding Company had paid sales tax amounting to Rs. 42.43 million and Rs. 28.21 million in the months of June 2020 and June 2021 respectively for the above mentioned consignment. Since, the sales tax has been paid in relation to the taxable supplies to be made, the Holding Company intends to claim the same. The Holding Company has asked Customs Department to issue a letter to Federal Board of Revenue requesting it to allow claim of input sales tax in the subsequent sales tax periods for the aforementioned amount.

On behalf of the above request by the Holding Company, the Collectorate of Customs Appraisalment (EAST) vide their letter No. "C.NO. SI/MISC/164/KAPE/AC-I/2022" has issued intimation to the Large Tax Payer Unit for recognition of sales tax amounting to Rs. 42.43 million and Rs. 28.21 million. On the basis of letter issued, the Holding Company has filed an application to the Commissioner Inland Revenue, for issuance of refund of the above sales tax amount.

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

	(Unaudited) September 30, 2025	(Audited) June 30, 2025
10. TRADE AND OTHER PAYABLES	----- Rupees in '000 -----	
Trade creditors	126,382	326,093
Accrued liabilities	285,839	278,019
Payable to IBL Operations (Private) Limited	535,403	563,878
Payable to IBL Healthcare Limited	82,504	90,490
Payable to International Brands (Private) Limited	31,595	31,595
Payable to The Searle Company Limited	18,894	18,894
EOBI and SESSI payable	3,910	4,031
Payable to employees' provident fund	895	1,010
Tax deducted at source and payable to statutory authorities	43,004	42,779
Others	8,665	4,862
	<u>1,137,091</u>	<u>1,361,651</u>

11. SHORT-TERM BORROWING

11.1 These represent short-term loans obtained under financing arrangement from Islamic banks under Islamic mode for the purpose of meeting working capital requirements. These are secured by way of hypothecation charge over inventories and receivables of the Holding Company with 25% margin.

This represents Tijarah facility obtained from commercial bank, having limit of Rs. 50 million (June 30, 2025: Rs. 100 million) out of which Rs. 9 million (June 30, 2025: Rs. 26 million) remains unutilised for Tijarah facility at the reporting date. The arrangements carry mark-up ranging from 1.75% to 2% above six months KIBOR (June 30, 2025: 1.75% to 2% above six months KIBOR).

12. CONTINGENCIES AND COMMITMENTS

12.1 Contingencies

12.1.1 During the year ended June 30, 2020, the Deputy Commissioner Inland Revenue issued a notice of demand under section 137(2) of the Income Tax Ordinance, 2001 (the Ordinance) dated January 31, 2020 for recovery of tax amounting to Rs. 94.66 million created pursuant to order dated January 31, 2020 passed under section 122(1) for tax year 2018. The Holding Company has filed a Constitutional Petition No. D-1421 of 2020 before the Honorable High Court of Sindh. The Honorable High Court of Sindh has restrained the Deputy Commissioner Inland Revenue from enforcing the impugned income tax demand till the decision of Commissioner Inland Revenue (Appeals-II). whereas, The appeal was being heard on December 16, 2021 and is in the order dated December 31, 2021 received on September 21, 2022 in which the CIR has remanded back the matters. The Holding Company has filed the appeal to the ATIR dated November 17, 2022 and is currently pending to be heard. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Holding Company. Therefore, no provision has been made in these consolidated condensed interim financial statements.

UNITED BRANDS LIMITED

NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

2.1.2 During the year ended June 30 2022, the Assistant / Deputy Commissioner Inland Revenue issued an order dated December 30, 2021 for recovery of withholding tax along with default surcharge amounting to Rs. 156.55 million under section 161 (1) on account of short deduction of tax at the time of making certain payments for the tax year 2018. The Holding Company had filed an appeal against the aforesaid order before the Commissioner Inland Revenue (Appeals) - (CIRA). The order against the aforesaid appeal is received on September 25, 2023 in which CIRA has remanded back the matters and the appeal against the same matters has been filed to ATIR dated November 22, 2023 which is currently pending to be heard. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Holding Company. Therefore, no provision has been made in these consolidated condensed interim financial statements.

12.1.3 During the year ended June 30 2022, the Assistant / Deputy Commissioner Inland Revenue issued an order dated March 30, 2022 for recovery of withholding tax along with default surcharge amounting to Rs. 200.04 million under section 161(1) on account of short deduction of tax at the time of making certain payments for the tax year 2019. During the year, the Holding Company has filed an appeal against the aforesaid order before the Commissioner Inland Revenue (Appeals) - (CIRA). The order against the aforesaid appeal is received on September 25, 2023 in which CIRA has remanded back the matters and the appeal against the same matters has been filed to ATIR dated November 22, 2023 which is currently pending to be heard. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Holding Company. Therefore, no provision has been made in these consolidated condensed interim financial statements.

12.1.4 During the year ended June 30 2024, the Assistant / Deputy Commissioner Inland Revenue issued an order dated June 29, 2024 for recovery of sales tax along with default surcharge amounting to Rs. 98.98 million under section 11(2) of Sales Tax Act, 1990. The Holding Company has filed an appeal in the Appellate Tribunal Inland Revenue. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Holding Company. Therefore, no provision has been made in these consolidated condensed interim financial statements.

12.1.5 During the year ended June 30 2024, the Assistant / Deputy Commissioner Inland Revenue issued an order dated June 29, 2024 for recovery of sales tax for the fiscal year 2016-17 along with default surcharge amounting to Rs. 10.76 million under section 11(2) of Sales Tax Act, 1990. The Holding Company has filed an appeal in the Appellate Tribunal Inland Revenue. However, the management based on the opinion of its tax advisor is confident that the outcome will be in favour of the Holding Company. Therefore, no provision has been made in these consolidated condensed interim financial statements.

12.1.6 During the year ended June 30 2024, the Sindh Revenue Board (SRB) issued order dated December 21, 2023 for the period July 2014 to June 2015 creating a demand of Rs. 246.67 million under section 23 read with section 47 of the Act, 2011. The demand is created on the basis that the Holding Company acted as Commission Agent and is working locally as agent for foreign based companies and earn commission by selling, trading and distributing goods on behalf of principal which are located outside Pakistan. Thus, entire revenue from sale of goods declared in consolidated financial Statement was held subject to SST at the applicable rate. The Holding Company challenged the order before Commissioner (Appeals), SRB who granted stay against recovery of demand, however, the hearing of the main appeal is still pending. The

UNITED BRANDS LIMITED
NOTES TO THE CONSOLIDATED CONDENSED INTERIM
FINANCIAL INFORMATION

FOR THE QUARTER ENDED SEPTEMBER 30, 2025

management, based on the opinion of its tax advisor, considers that the legal and factual aspects of the case have not been considered and is confident that the matter will ultimately be decided in favour of the Group.

12.1.7 During the year ended June 30, 2024, Gulbahar Industries (Private) Limited, operating under the brand name "Livvel", filed Suit No. 6471 of 2024 before the Honorable Senior Civil Judge at Karachi East against the Company. The suit pertains to recovery of outstanding dues amounting to Rs. 39.29 million and damages arising from alleged non-fulfillment of contractual obligations under the Distribution Agreement dated October 20, 2022.

The Plaintiff has claimed that United Brands failed to meet monthly sales targets, accumulated unsold inventory, and defaulted on payments despite extended incentives and discounts. The Company has submitted a formal response denying the allegations and asserting that the excess inventory was supplied unilaterally by Livvel, contrary to the agreed terms, and that payments were to be made based on actual sales rather than inventory received. The case is currently pending adjudication. The Company based on the advice of its legal council is of the view that the case will ultimately be decided in the favour of the Company, accordingly, no provision has been made in these consolidated condensed interim financial statements in respect of the said claim.

12.2 Commitments

The facilities for opening letter of credit and guarantees as at September 30, 2025 amounted to Rs. Nil (June 30, 2025: Rs. Nil) and Rs. 132.09 million (June 30, 2025: Rs. 132.09 million) respectively.

The facilities are secured by way of pari passu charge against hypothecation of the Holding Company's current assets. The Ultimate Parent Company has pledged 3,553,873 shares of The Searle Company Limited against letter of guarantees.

13. REVENUE FROM CONTRACTS WITH CUSTOMERS

(Unaudited) September 30, 2025	(Unaudited) September 30, 2024
----- Rupees in '000 -----	
264,037	554,895
71,833	300,058
(15,801)	(16,620)
(6,341)	(18,027)
313,728	820,306

Gross Sales
Service Income
Less:
- Trade discounts
- Sales return

UNITED BRANDS LIMITED
NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION
FOR THE QUARTER ENDED SEPTEMBER 30, 2025

(Unaudited) September 30, 2025	(Unaudited) September 30, 2024
----- Rupees in '000 -----	

14

CASH USED IN OPERATIONS

Profit before Income tax	6,893	31,550
Adjustments for non-cash charges and other items		
Depreciation	1,034	939
Finance costs	1,849	6,018
Interest income	(401)	-
	2,482	6,957
	9,375	38,507
Effect on cash flow due to working capital changes		
Decrease / (increase) in current assets:		
Inventories	161,260	31,737
Trade and other receivables	65,922	(277,399)
Prepayments and advances	21,140	(1,104)
Tax refund due from government - sales tax	(65,196)	7,625
	183,126	(239,141)
(Decrease) / increase in current liabilities:		
Trade and other payables	(224,560)	195,232
Sales tax payable	10,379	-
	(214,181)	195,232
Cash used in operations	(21,680)	(5,402)

15

CASH AND CASH EQUIVALENTS

Cash and bank balances excluding term deposit receipt	54,314	43,854
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15.1

Short term investment is released from cash and cash equivalent as it includes term deposit receipt only which is held as a lien against the guarantee issued by the Silk Bank Limited

UNITED BRANDS LIMITED
NOTES TO THE CONSOLIDATED CONDENSED INTERIM FINANCIAL INFORMATION
FOR THE QUARTER ENDED SEPTEMBER 30, 2025

16 RELATED PARTY TRANSACTIONS

The following transactions were carried out with related parties during the period:

Nature of relationship	Nature of transactions	September 30, 2025	September 30, 2024
		----- Rupees in '000 -----	
i. Holding company	- Corporate shared	-	-
ii. Associated companies	- Shared expenses note 16.1	23,000	7,088
	- Sale of goods / service	86,191	67,481
	- Purchase of goods	-	30,186
	- Logistics cost	-	622

16.1 The Company has an agreement with IBL Operations (Private) Limited regarding sharing of expenses relating to sales and administrative infrastructure.

17 DATE OF AUTHORISATION FOR ISSUE

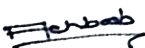
These consolidated condensed interim financial statements were approved and authorized for issue by the Board of Directors of the Company on October 30, 2025.



Zubair Razzak Palwala
Chief Executive Officer



Rizwan Ahmed
Director



Mehboob Yasin
Chief Financial Officer

2nd Floor, One IBL Centre,
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