CHERAT CEMENT

Cherat Cement Company Limited
A Ghulam Faruque Group Company

CORPORATE BRIEFING SESSION FOR THE YEAR ENDED JUNE 30, 2025

CHERAT CEMENT COMPANY LIMITED

THE FOUNDER
LATE MR. GHULAM FARUQUE
(CIE, HPK, OBE)

- A Visionary and a highly respected name in industrial circles.
- Spearheaded development of Pakistan's industry and laid the foundation for the Country's industrialization.

<u>HONOURS CONFERRED</u>

- Office of the Order of the British Empire, 1944
- Companion of the Order of the Indian Empire, 1946
- Commander of the Order of Merit, Spain, 1956
- Hilal-e-Pakistan, 1958 (highest-ranking civilian award of Pakistan)
- Honorary Doctorate of Science, West Pakistan University of Engineering and Technology, 1966
- Fellow Member of the Chartered Institute of Logistics & Transport, London
- Member of the Association of Iron and Steel

GHULAM FARUQUE GROUP

OUR VALUES

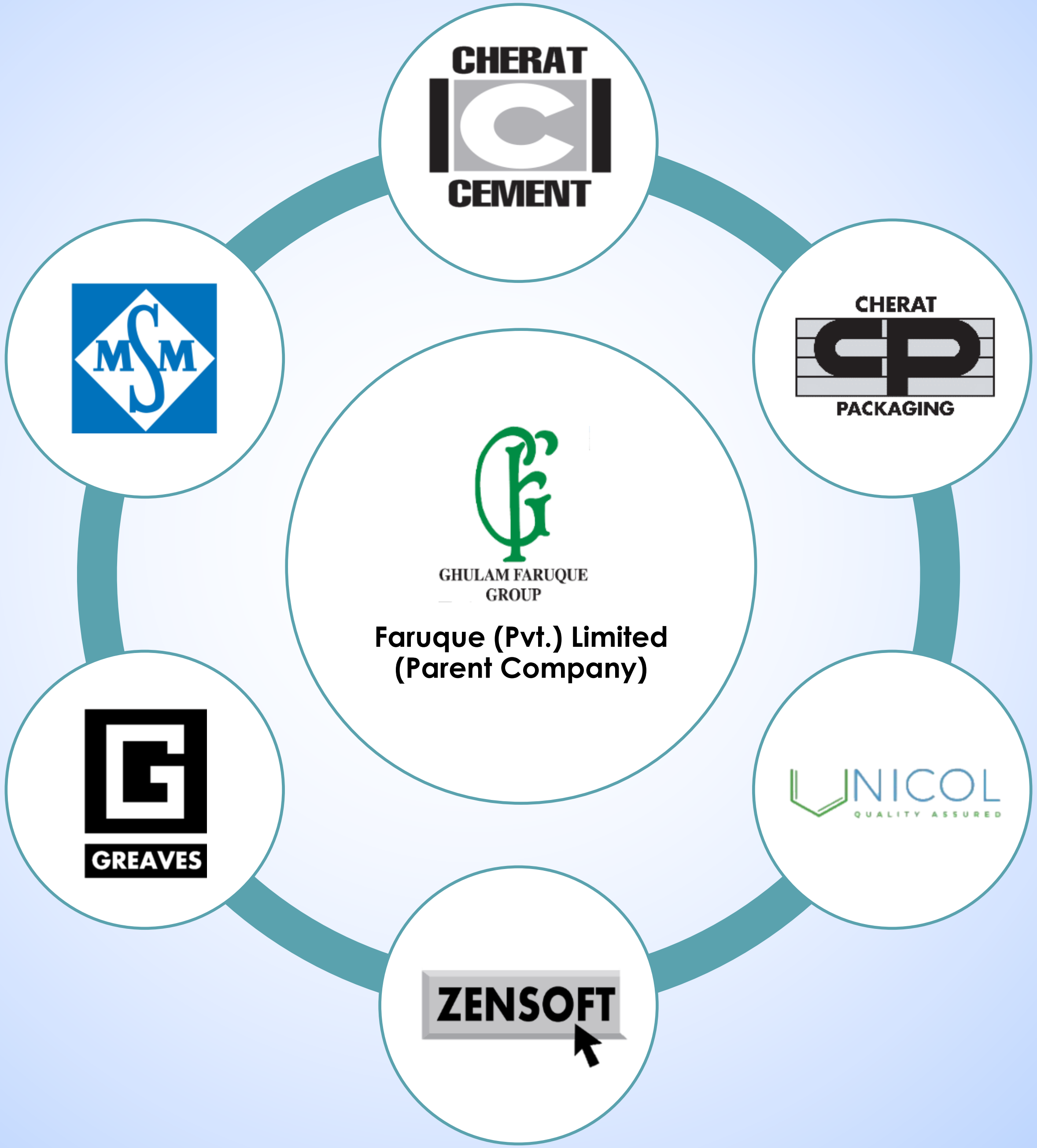
OWNERSHIP
is our way to success

RESPECT
is our way of life

FAIRNESS
is our way of work

QUALITY
is our legacy

GROUP STRUCTURE



Journey of Success

2025
- Driving sustainability through clean energy and green mobility
- Commissioning of 9 MW solar power plant and placement of first order for electric dumper for material transportation

2024
- Implementation of Conveyor Belt System for material Transportation
- Implementation of 'Recruitment' and 'Onboarding' modules in SAP

2023
- Upgraded from SAP ECC to SAP S/4 HANA
- Success Factor implemented
- BMR on Line-I completed

2022
- Commissioned Solar Power Project

2017
- Commercial production of Line-II with the capacity of 4,200 clinker t/day started
- L/C opened for Line-III having clinker production capacity of more than 6,700 t/day

2014
- Work started on Line-II having clinker production capacity of 4,200 t/day

2013
- Refuse Derived Fuel Processing Plant installed

2012
- Tyre Derived Fuel Processing Plant installed

2003
- Commissioning of Coal Grinding Mill to replace primary fuel, i.e. Furnace oil

2002
- Cherat Electric Merger in Cherat Cement Co. Ltd.
- Cooler E.P. Multicyclones converted to Electrostatic Precipitators

2001
- HMI Manual operating panels converted to HMI

1998
- IKN System at Cooler capacity increased to 2,500 t/day

2021
- Acquisition of Land and other assets at D.I Khan for Green Field Project
- Work started on Line - I upgradation

2020
- 5 MMCFD Gas Pipeline project completed
- Solar project initiated

2019
- Commercial production of Line-III with a clinker capacity of more than 6,700 tons per day along with WHR
- Installation of 3 Wartsila dual fuel generators of 9.7 MW each

2018
- L/C opened for 3 Wartsila dual fuel generators having production capacity of 9.7 MW each

2010
- Waste Heat Recovery for Power Generation commissioned

2009
- Installed SAP (ERP)

2008
- 03 Roto Packers Haver & Boecker commissioned with packing capacity of 270 t/hour

2005
- Capacity Expansion to 3,300 t/day

1996
- Wartsila Diesel commissioned 04 Wartsila Diesel plants (20 MW)

1994
- Doubling capacity expansion to 2,300 t/day
- Installed Roller Press at Raw Mill & Cement Grinding areas
- Caterpillar commissioned 04 CAT power generators (6 MW)

1988
- Optimization capacity expansion to 1,400 t/day

1985
- The Company started production with 1,100 t/day capacity

INSTALLED CAPACITY – CEMENT PRODUCTION

Line - I
1.1 Million Ton
Per Annum

Line – II
1.3 Million Ton
Per Annum

Line – III
2.1 Million Ton
Per Annum

Total
4.5 Million Ton
Per Annum

SIGNIFICANT EVENTS

Cherat Cement Company Limited
A Ghulam Faruque Group Company

- Macroeconomic factors
- Domestic cement demand
- Afghanistan exports
- Alternate power options
- Focus on Renewable
- Improved company’s liquidity
- Profitability

INDUSTRY DISPATCHES

Cherat Cement Company Limited
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Region	June 30 2025	June 30 2024	%
Local Dispatches			
North	30,172,280	31,544,530	-4%
South	6,121,383	6,640,472	-8%
Total Local Dispatches	**36,293,663**	**38,185,002**	**-5%**
Export			
Afghanistan	1,683,456	1,457,998	15%
Sea	7,529,722	5,652,436	33%
Total Export Dispatches	**9,213,178**	**7,110,433**	**30%**
Total Industry Dispatches	**45,506,841**	**45,295,436**	**0.5%**

COMPANY DISPATCHES (Tons)

Cherat Cement Company Limited
A Ghulam Faruque Group Company

Description	June 30 2025	June 30 2024	Variance	%
Sales Volume				
Local	1,995,003	2,221,187	(226,184)	-10%
Export	395,161	405,700	(10,539)	-3%
Total	**2,390,164**	**2,626,887**	**(236,723)**	**-9%**

Cherat Cement Company Limited
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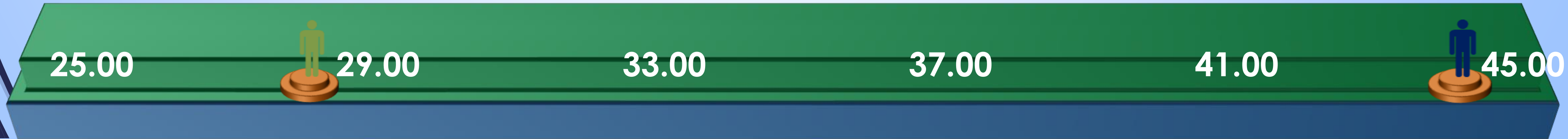
SYNOPSIS - STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED JUNE 30, 2025

	June 2025	June 2024	Variance	%
	------- (Rupees in '000) -------			
Turnover - net	37,810,806	38,433,747	(622,941)	-2%
Cost of Sales	(23,841,181)	(26,593,361)	2,752,180	-10%
Gross profit	13,969,625	11,840,386	2,129,239	18%
Other Income	1,588,443	493,426	1,095,017	222%
Operating profit	13,478,636	10,609,162	2,869,474	27%
Finance Cost	(591,775)	(1,381,082)	789,307	-57%
Profit before taxation	12,886,861	9,228,080	3,658,781	40%
Profit after tax	8,681,356	5,499,751	3,181,605	58%

EPS Jun-24 = 28.31

EPS Jun-25 = 44.68



POWER AND FUEL MIX FOR THE YEAR ENDED JUNE 30, 2025 (%)

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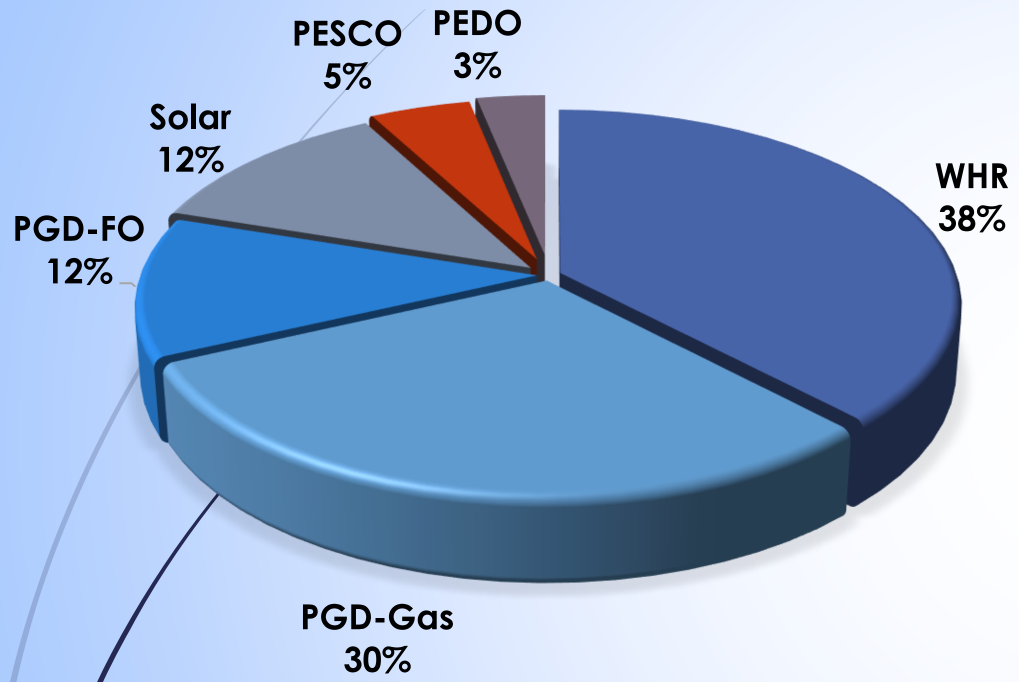
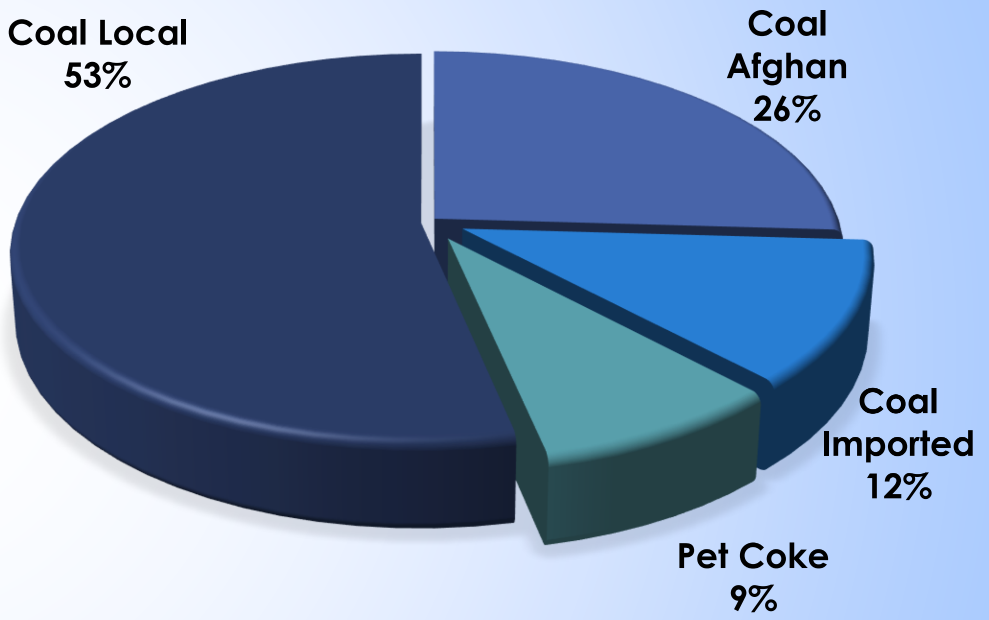
POWER



Year	WHR	Solar	PGD (Gas)	PGD (FO)	PEDO	PESCO
Jun-25	38%	12%	30%	12%	3%	5%
Jun-24	37%	9%	50%	0%	3%	1%

FUEL



Local Coal	Afghan Coal	Imported Coal	Pet Coke
53%	26%	12%	9%
59%	22%	19%	0%

STATEMENT OF PROFIT OR LOSS
FOR THE YEAR ENDED JUNE 30, 2025

Cherat Cement Company Limited
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	June 2025	June 2024	June 2025	June 2024	Variance	
	---------- (Rate / ton) ----------		------- (Rupees in '000) -------			%
Turnover - net	15,819	14,631	37,810,806	38,433,747	(622,941)	-2%
Cost of sales	(9,975)	(10,124)	(23,841,181)	(26,593,361)	2,752,180	-10%
Gross profit	5,845	4,507	13,969,625	11,840,386	2,129,239	18%
Distribution costs	(357)	(290)	(854,277)	(760,578)	(93,699)	12%
Administrative expenses	(250)	(191)	(596,438)	(500,441)	(95,997)	19%
Other expenses	(263)	(176)	(628,717)	(463,631)	(165,086)	36%
	(870)	(657)	(2,079,432)	(1,724,650)	(354,782)	21%
Other income	665	188	1,588,443	493,426	1,095,017	222%
Operating profit	5,639	4,039	13,478,636	10,609,162	2,869,474	27%
Finance costs	(248)	(526)	(591,775)	(1,381,082)	789,307	-57%
Profit before taxation	5,392	3,513	12,886,861	9,228,080	3,658,781	40%
Taxation	(1,760)	(1,419)	(4,205,505)	(3,728,329)	(477,176)	13%
Profit After taxation	3,632	2,094	8,681,356	5,499,751	3,181,605	58%
Earnings per share - basic and diluted			44.68	28.31		

KEY FINANCIAL RATIOS

DESCRIPTION	UOM	FY	
		Jun'25	Jun'24
Leverage			
Debt to Equity	Times	11:89	16:84
Total Debt / EBITDA		0.36	0.38
Interest Coverage Ratio		22.78	7.68
Liquidity Ratios			
Current Ratio	Times	2.44	1.56
Quick Ratio		2.25	1.32
Investment Ratios			
ROE	%	26.06	21.53
ROCE		26.02	18.11
Price / Earnings Ratio	PKR	6.50	5.76
Break-up Value Per Share	PKR	171.43	131.46
Key Operating Ratios		**Jun'25**	**Jun'24**
Gross Profit Margin	%	36.95	30.81
EBITDA		40.42	32.37
Pre Tax Margin		34.08	24.01
After Tax Margin		22.96	14.31
EPS	PKR	44.68	28.31

RENEWABLE ENERGY

- WHR capacity at all cement lines is 21 MW.
- Solar capacity is 24 MW
- Total renewable energy capacity will stand at 45 MW

GHULAM FARUQUE GROUP

Environment
Social
Governance

Environment

- Renewable Energy Projects
- Tree Plantation
- Wildlife Protection

Social

- Employee Well-being
- Safe working condition
- Fostering diversity

Governance

- Board Structure
- Ethical standard
- Risk Management

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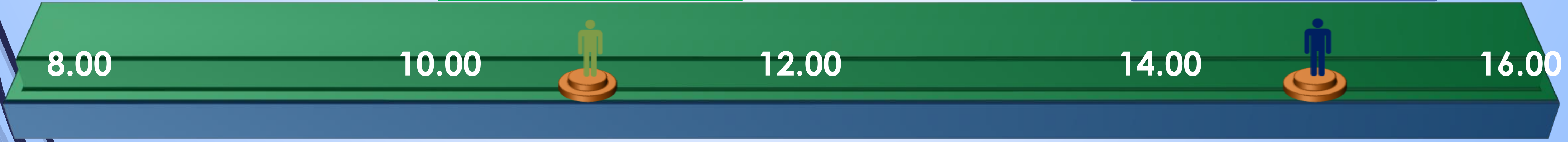
SYNOPSIS - STATEMENT OF PROFIT OR LOSS FOR THE PERIOD ENDED SEPTEMBER 30, 2025

	September 2025	September 2024	Variance	
	------- (Rupees in '000) -------			%
Turnover - net	10,285,283	9,659,012	626,271	6%
Cost of Sales	(6,547,582)	(5,792,199)	(755,383)	13%
Gross profit	3,737,701	3,866,813	(129,112)	-3%
Other Income	347,601	348,418	(817)	0%
Operating profit	3,509,199	3,678,280	(169,081)	-5%
Finance Cost	(94,930)	(155,209)	60,279	-39%
Profit before taxation	3,414,269	3,523,071	(108,802)	-3%
Profit after tax	2,095,496	2,877,860	(782,364)	-27%

EPS Sep-25 = Rs.10.79

EPS Sep-24 = Rs.14.81



FUTURE OUTLOOK

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- Long-term outlook remain positive.
- Indicators suggest that inflation may further ease, and interest rates could further decline.
- Export challenges posed due to conflict with Afghanistan.
- Initiatives undertaken to mitigate rising costs impact.

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Q & A
SESSION

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