

AIL/PSX/25-26/Q2/FIN

November 7, 2025

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi.

Subject: **CORPORATE BRIEFING SESSION**

Dear Sir,

In compliance with PSX Regulations for holding Mandatory Corporate Briefing Session (CBS) by Listed Companies, Agriauto Industries Limited ("the Company") is planning to hold its CBS on the basis of the Company's annual audited financial statements for the year ended June 30, 2025 through video link as per details given below:

Date: November 11, 2025

Day: Tuesday

Time: 11:00 AM via video conferencing (Zoom)

Venue: Karachi

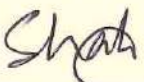
All members of the Company and Analysts are cordially invited to attend the session. Please note that your consent of attending the said session can be sent at **secretary@agriauto.com.pk** latest by November 10, 2025 with following particulars. Upon authentication, the video link and login credentials will be shared.

- Name of Shareholder / Analyst
- Folio / CDC Account Number / Name of Organization
- CNIC Number
- Cell Number

We will appreciate your assistance in disseminating this information to all concerned and information to TRE Certificate holders of the Exchange.

Yours sincerely,

For **Agriauto Industries Limited**



Shaharyar Ashraf Khan
Company Secretary



Head Office :

5th. Floor, House of Habib, 3 JCHS, Block-7/8,
Main Shara-e-Faisal, Karachi.
Tel : 92-21-34541540, 34541543
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Factory :

Hub Chowki, Distt. Lasbella, Balochistan.
Tel : (92-0853) 364326, 363559
Fax : (92-0853) 363631
E-mail : info@agriauto.com.pk



Agriauto Industries Limited

F Y 2 0 2 5

CORPORATE BRIEFING SESSION

OUR COMPANY

Agriauto Industries Limited is a public limited company, incorporated in 1981 and listed on the Pakistan Stock Exchange.

The company began its journey by producing essential components for tractors and for Vehicle assembly. Over the decades, it has expanded its capabilities through strategic partnerships, technical collaborations and continuous investment in technology and people.

Today, Agriauto is recognized as one of the leading private sector manufacturers of automotive components in Pakistan.

Technical collaborations with leading international companies have further strengthened its versatility. Its product portfolio serves both Original Equipment Manufacturers (OEMs) and the aftermarket.



PRODUCT PORTFOLIO



Catalytic Converter



Shock Absorber Component



Front Suspension



Window Regulators



McPherson Assembly



Shock Absorbers



Steering Box -Tractor



**Suspension Strut
Assemblies**

VALUED CUSTOMERS



OUR PARTNERS

The KYB logo is rendered in a bold, italicized red font.

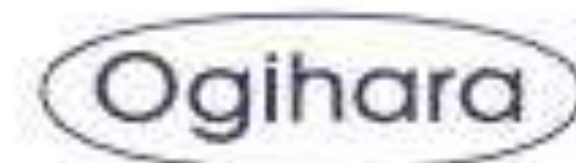
Shock Absorbers
& Struts

1994

The Gabriel logo features the brand name in a red, serif font.

Shock Absorbers
& Struts

1987

The Ogihara logo consists of the company name inside a thin black oval.

Sheet Metal Parts
& Assemblies

2012

The AISIN logo is displayed in a bold, blue, italicized sans-serif font.

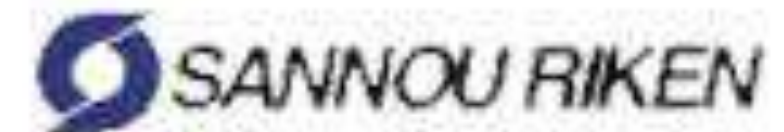
Door Hinges
& Power Window
Regulators

2006

The KYB logo is shown in its standard red, italicized font.

Yamaha Shocks
Absorbers

2015

The SANNOU RIKEN logo includes a blue circular icon with a white stylized 'S' followed by the company name in a blue sans-serif font.

2014

FINANCIAL HIGHLIGHTS

**AGRIAUTO
INDUSTRIES
LIMITED –
CONSOLIDATED**

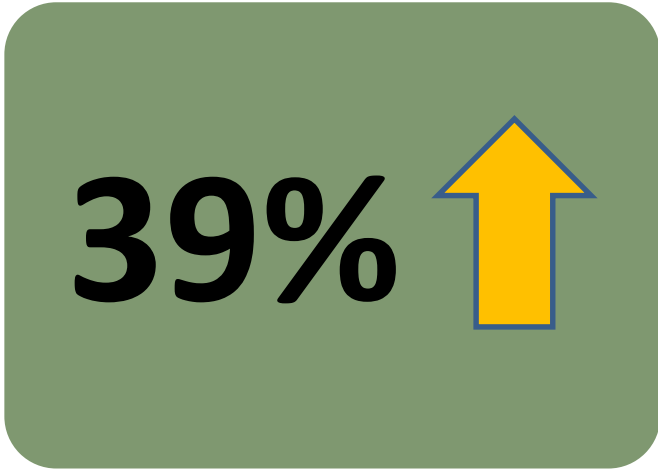


FIVE YEARS AT A GLANCE - CONSOLIDATED

	2025	2024	2023	2022	2021
<u>Operating Results</u>					
Net Sales (Rs. in '000')	11,863,435	8,534,184	8,314,517	15,397,684	10,485,027
Gross Profit (Rs. in '000')	1,228,099	388,520	542,184	1,930,993	1,685,479
Profit / (Loss) After Tax (Rs. in '000')	238,324	(347,502)	(173,280)	736,821	829,664
Earning / (Loss) per share (Rs.)	6.62	(9.65)	(4.81)	20.47	23.05
Cash Dividend (%)	35%	-	-	-	220%
<u>Financial Position</u>					
Current Ratio	1.79 : 1	1.98 : 1	2.06 : 1	2.18 : 1	3.89 : 1
Paid-up Share Capital (Rs. in '000')	180,000	180,000	180,000	144,000	144,000
Res. & Unappropriated Profit (Rs. in '000')	5,872,567	5,634,243	5,981,745	6,191,025	5,627,004
Shareholders' Equity (Rs. in '000')	6,052,567	5,814,243	6,161,745	6,335,025	5,771,004
Return on Equity (Rs.)	3.94%	-5.98%	-2.81%	11.63%	14.38%

Consolidated Financial Highlights

Net Revenue



FY 25	FY 24
11.8 Bn	8.5 Bn

Gross Profit



FY 25	FY 24
1.2 Bn	0.389 Bn

Operating Profit



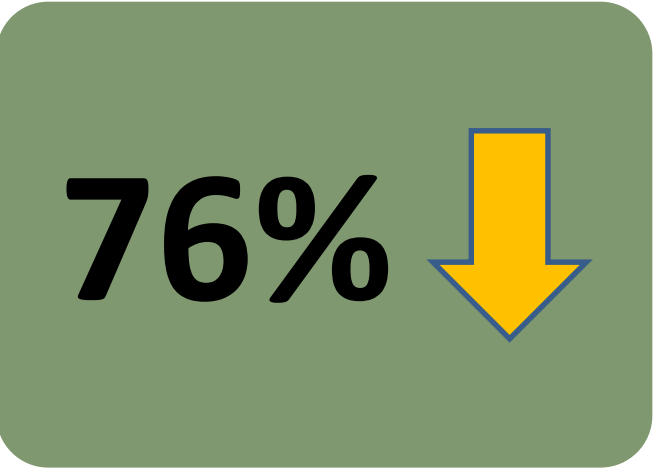
FY 25	FY 24
0.567 Bn	(0.141) Bn

Profit After Tax



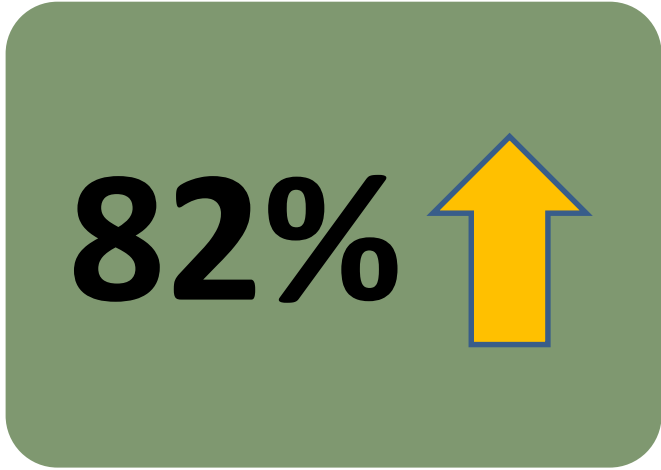
FY 25	FY 24
0.238 Bn	(0.348) Bn

EBITDA



FY 25	FY 24
0.117 Bn	0.496 Bn

Other Income



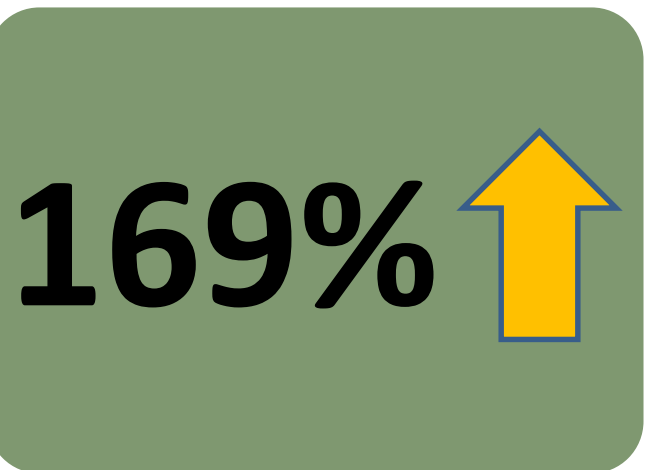
FY 25	FY 24
0.088 Bn	0.048 Bn

ROCE



FY 25	FY 24
8.80%	-1.70%

EPS



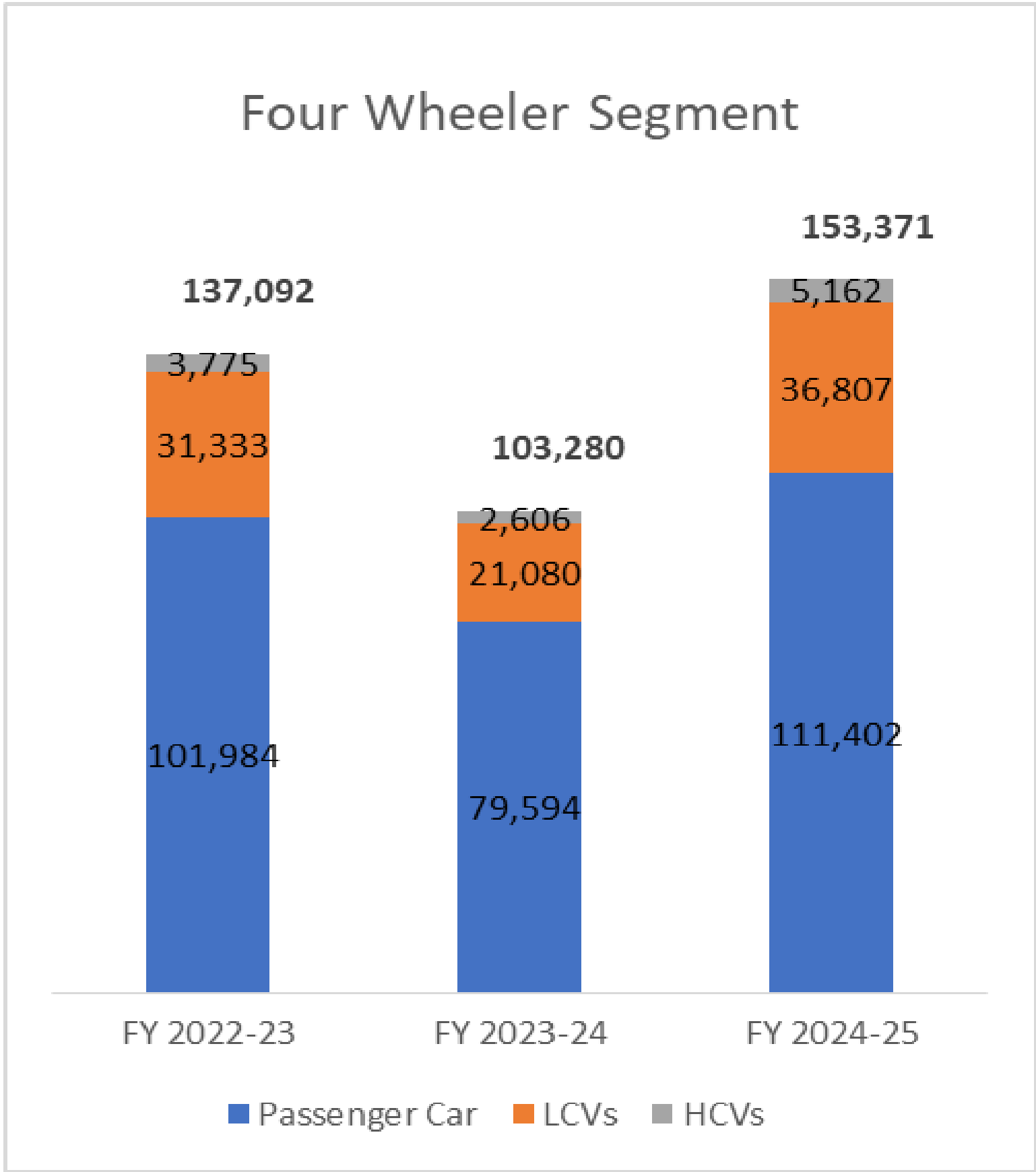
FY 25	FY 24
6.62	(9.65)

Consolidated P&L September 2025

	Quarter ended	
	September 30, 2025	September 30, 2024
	----- (Rupees in '000) -----	
Turnover – net	3,856,272	2,298,518
Cost of sales	(3,294,870)	(2,132,010)
Gross profit	561,402	166,508
Distribution costs	(77,874)	(45,825)
Administrative expenses	(129,020)	(100,882)
	(206,894)	(146,707)
Operating profit	354,508	19,801
Other expenses	(25,839)	(15,446)
Other income	7,520	14,228
Finance costs	(51,352)	(66,765)
	(69,671)	(67,983)
Profit / (loss) before levies and income tax	284,837	(48,182)
Levies (minimum tax)	(48,204)	(28,731)
Profit / (loss) before income tax	236,633	(76,913)
Taxation	(44,054)	12,152
Profit / (loss) after taxation	192,579	(64,761)
	----- (Rupees) -----	
Earnings / (loss) per share - basic and diluted	5.35	(1.80)

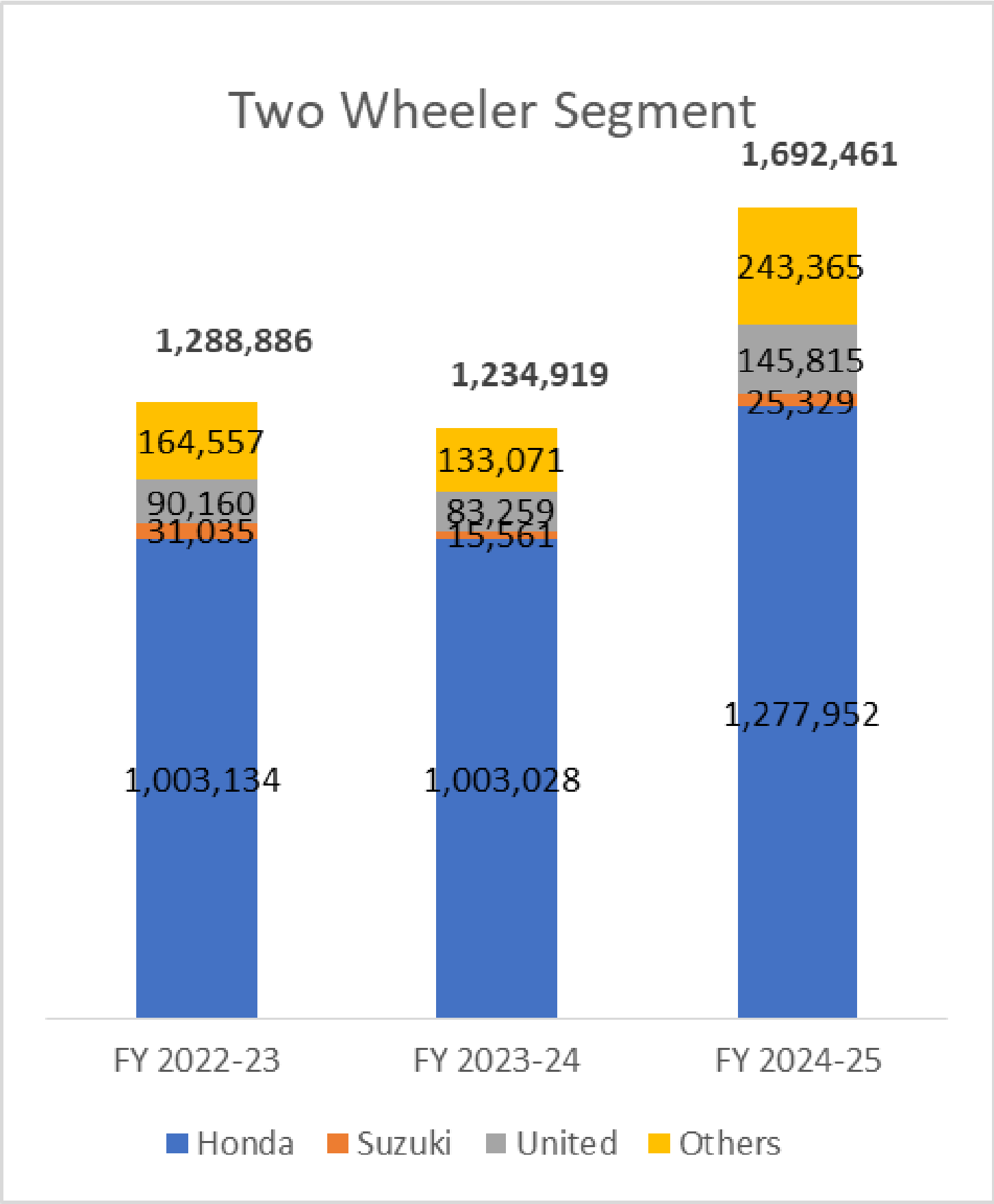
Three Years' Performance (4-wheeler)

SOURCE: PAMA



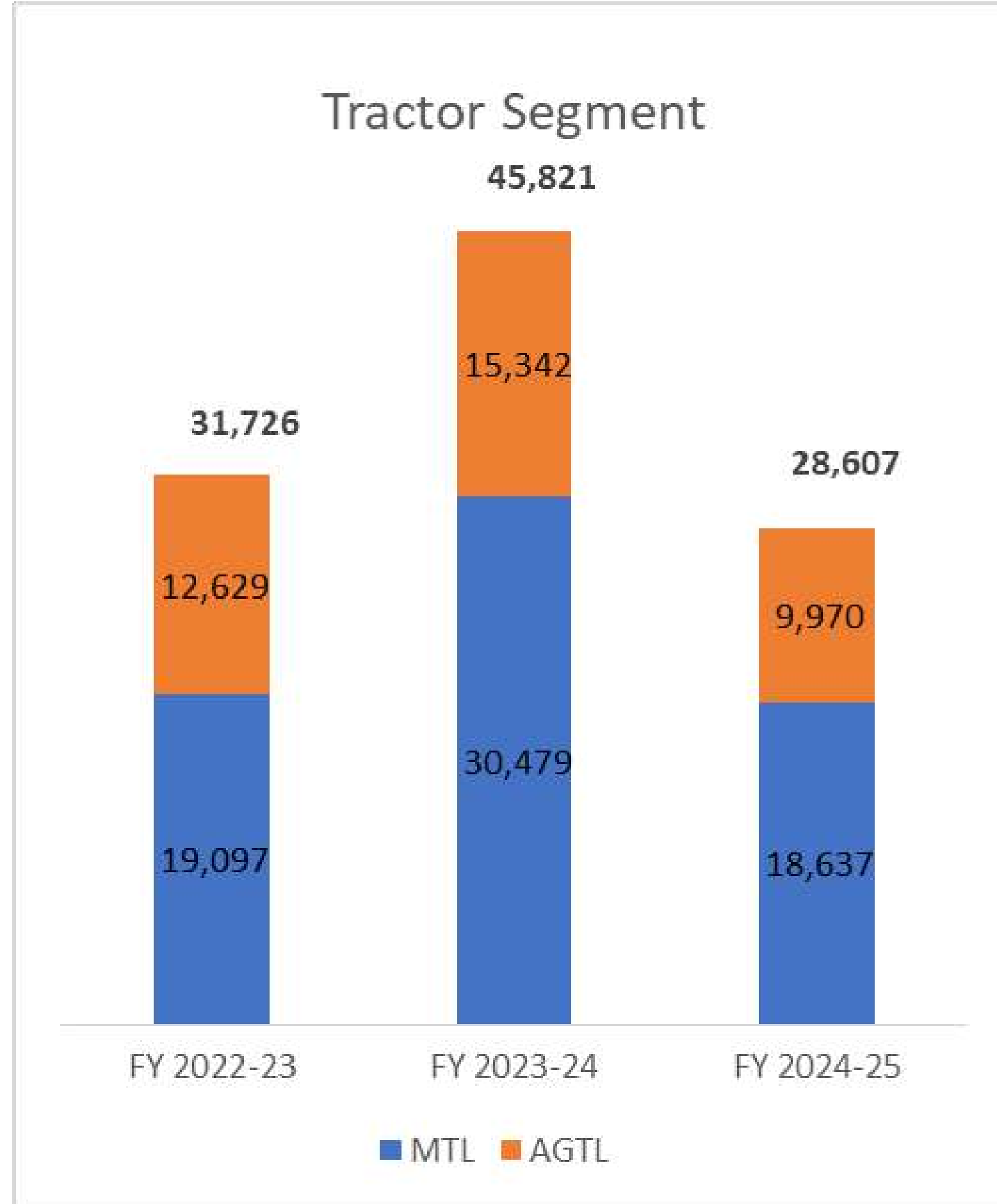
Three Years' Performance (2-wheeler)

SOURCE: PBS



Three Years' Performance (Tractor)

SOURCE: PAMA



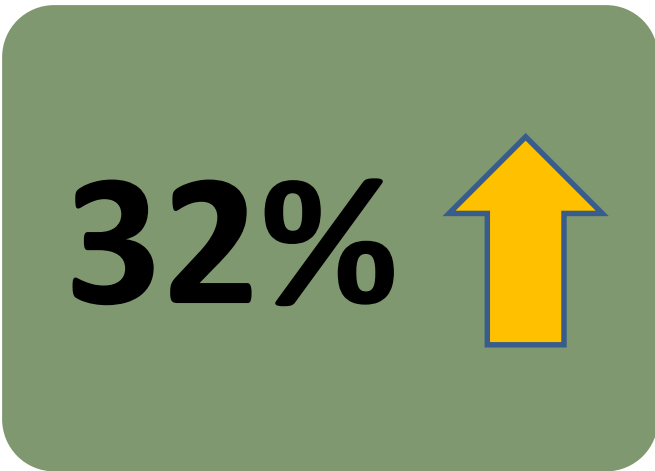
FINANCIAL HIGHLIGHTS



**AGRIAUTO
INDUSTRIES LIMITED -
STANDALONE**

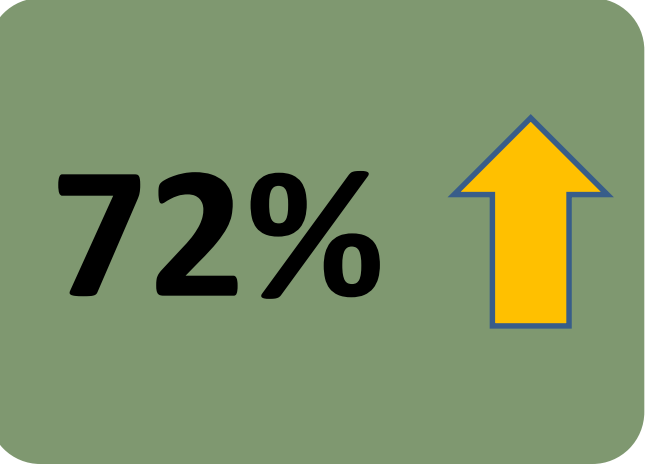
Standalone Financial Highlights

Net Revenue



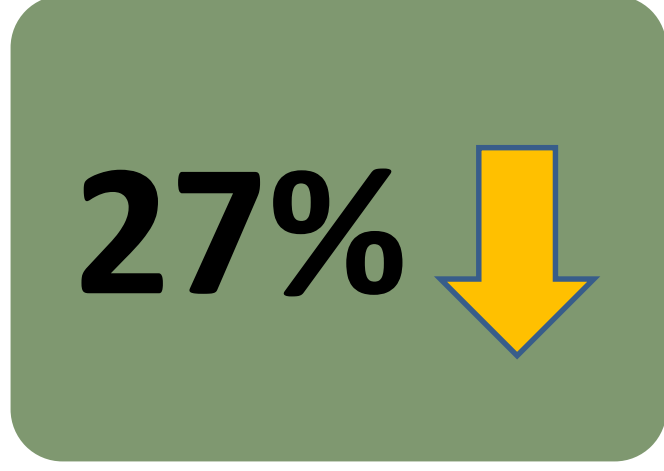
FY 25	FY 24
7.8 Bn	5.9 Bn

Gross Profit



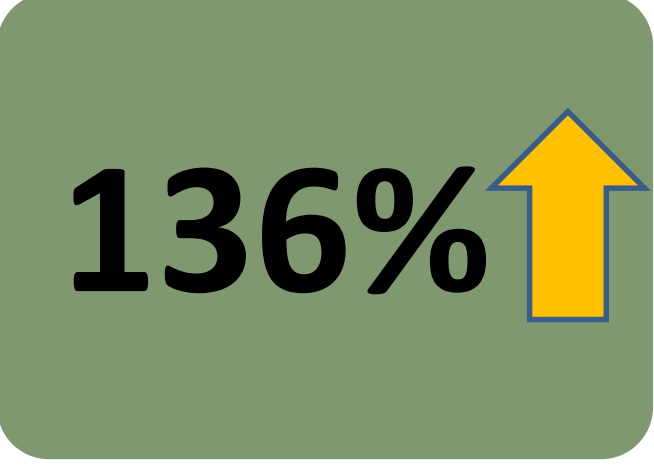
FY 25	FY 24
0.357 Bn	0.208 Bn

Operating Loss



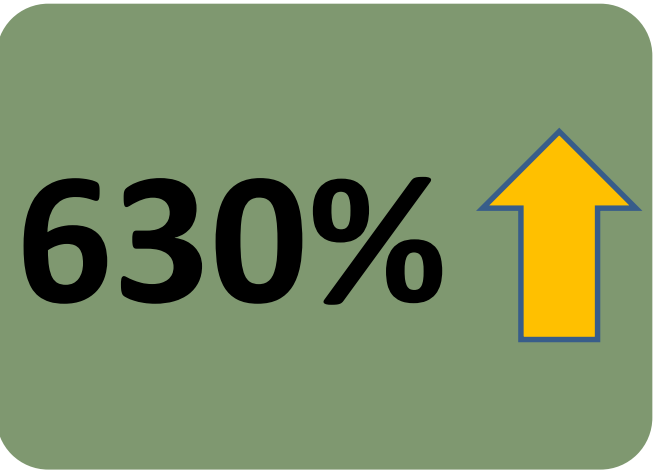
FY 25	FY 24
(0.134) Bn	(0.183) Bn

Profit After Tax



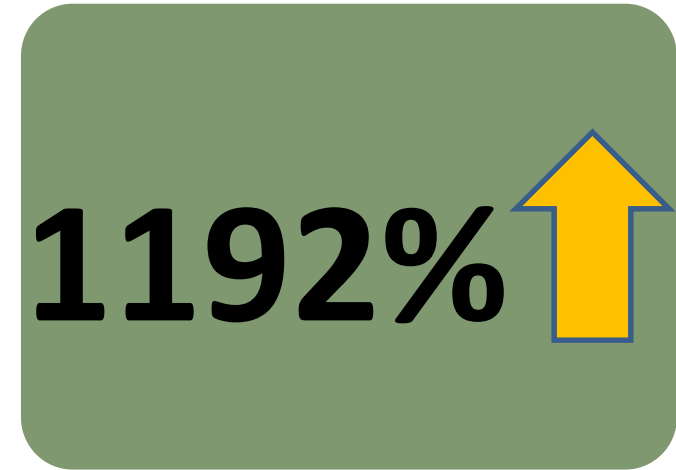
FY 25	FY 24
0.099 Bn	(0.276) Bn

EBITDA



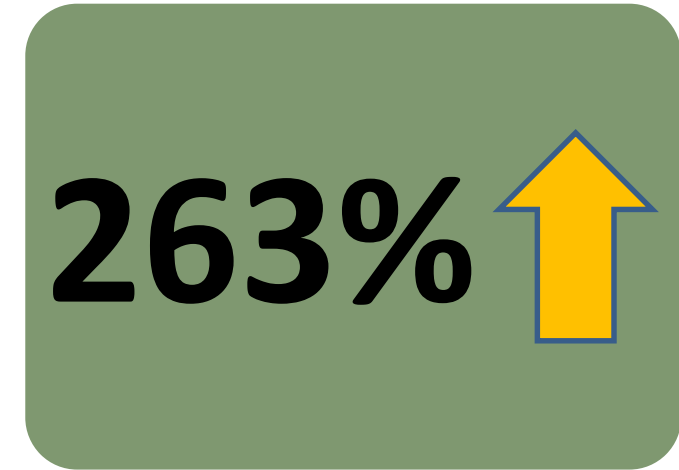
FY 25	FY 24
0.489 Bn	0.067 Bn

Other Income



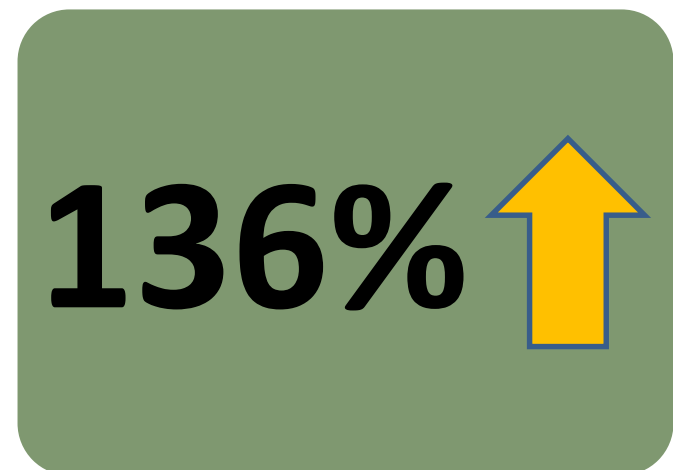
FY 25	FY 24
0.420 Bn	0.030 Bn

ROCE



FY 25	FY 24
5.53%	-3.40%

EPS



FY 25	FY 24
2.75	-7.66

FIVE YEARS AT A GLANCE - STANDALONE

	2025	2024	2023	2022	2021
<u>Operating Results</u>					
Net Sales (Rs. in '000')	7,762,170	5,927,227	5,336,118	8,957,545	6,969,981
Gross Profit (Rs. in '000')	357,394	207,825	218,819	1,018,156	988,581
Profit / (Loss) After Tax (Rs. in '000')	98,975	(275,718)	(44,283)	304,009	651,398
Earnings / (Loss) per share (Rs.)	2.75	(7.66)	(1.23)	8.44	22.62
Cash Dividend	35%	-	-	-	220%
<u>Financial Position</u>					
Current Ratio	1.99 : 1	1.74 : 1	2.13 : 1	1.99 : 1	3.22 : 1
Paid-up Share Capital (Rs. in '000')	180,000	180,000	180,000	144,000	144,000
Res. & Unappropriated Profit (Rs. in '000')	4,377,207	4,377,207	4,377,207	4,377,207	4,245,998
Shareholders' Equity (Rs. in '000')	4,557,207	4,557,207	4,557,207	4,521,207	4,389,998
Breakup Value Per Share (Rs.)	126.59	126.59	126.59	156.99	152.43
Return on Equity (Rs.)	2.17%	-6.05%	-0.97%	6.72%	14.84%

Unconsolidated P&L September 2025

Turnover – net
Cost of sales
Gross profit
Distribution costs
Administrative expenses
Operating profit / (loss)
Other expenses
Other income
Finance costs
Profit / (loss) before levies and income tax
Levies (minimum tax)
Profit / (loss) before income tax
Taxation
Profit / (loss) after taxation
Earnings / (loss) per share - basic and diluted

Quarter ended	
September 30, 2025	September 30, 2024
----- (Rupees in ‘000) -----	
2,507,660	1,487,435
<u>(2,327,864)</u>	<u>(1,468,453)</u>
179,796	18,982
(65,295)	(37,106)
(93,423)	(72,126)
(158,718)	(109,232)
21,078	(90,250)
(1,324)	(7,107)
232,159	10,522
(45,140)	(51,475)
185,695	(48,060)
206,773	(138,310)
(31,346)	(18,593)
175,427	(156,903)
18,849	28,050
<u>194,276</u>	<u>(128,853)</u>
----- (Rupees) -----	
<u>5.40</u>	<u>(3.58)</u>

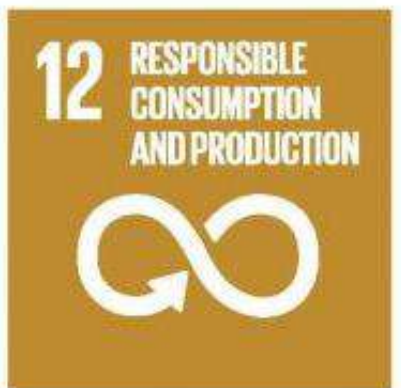
AutoChrome Plant



Our Commitment towards Sustainability!



Effluent Treatment Plant



Corporate Social Responsibility



Corporate Social Responsibility

Corporate social responsibility is embedded in to the Company's core business strategy. The Company continues to spend 1% of its PBT over community welfare and development initiatives.



Beach Cleaning Activity

Our employees participated in beach cleaning activity at Sea View, Karachi on February 9, 2025.

OUR INVESTMENT



About

Agriauto Stamping (Private) Limited (ASC) is a wholly owned subsidiary of Agriauto Industries Limited and is involved in stamping of sheet metal parts, jigs and accessories, primarily for the automotive sectors

Innovation for Sustainable Growth

ASC is actively engaged in securing new product developments to fortify sustainability and enhance profitability in the future. ASC continued to concentrate and excel in its core capability of stamping of high tensile sheet metal parts and operations are growing with an increase in number of parts being produced.

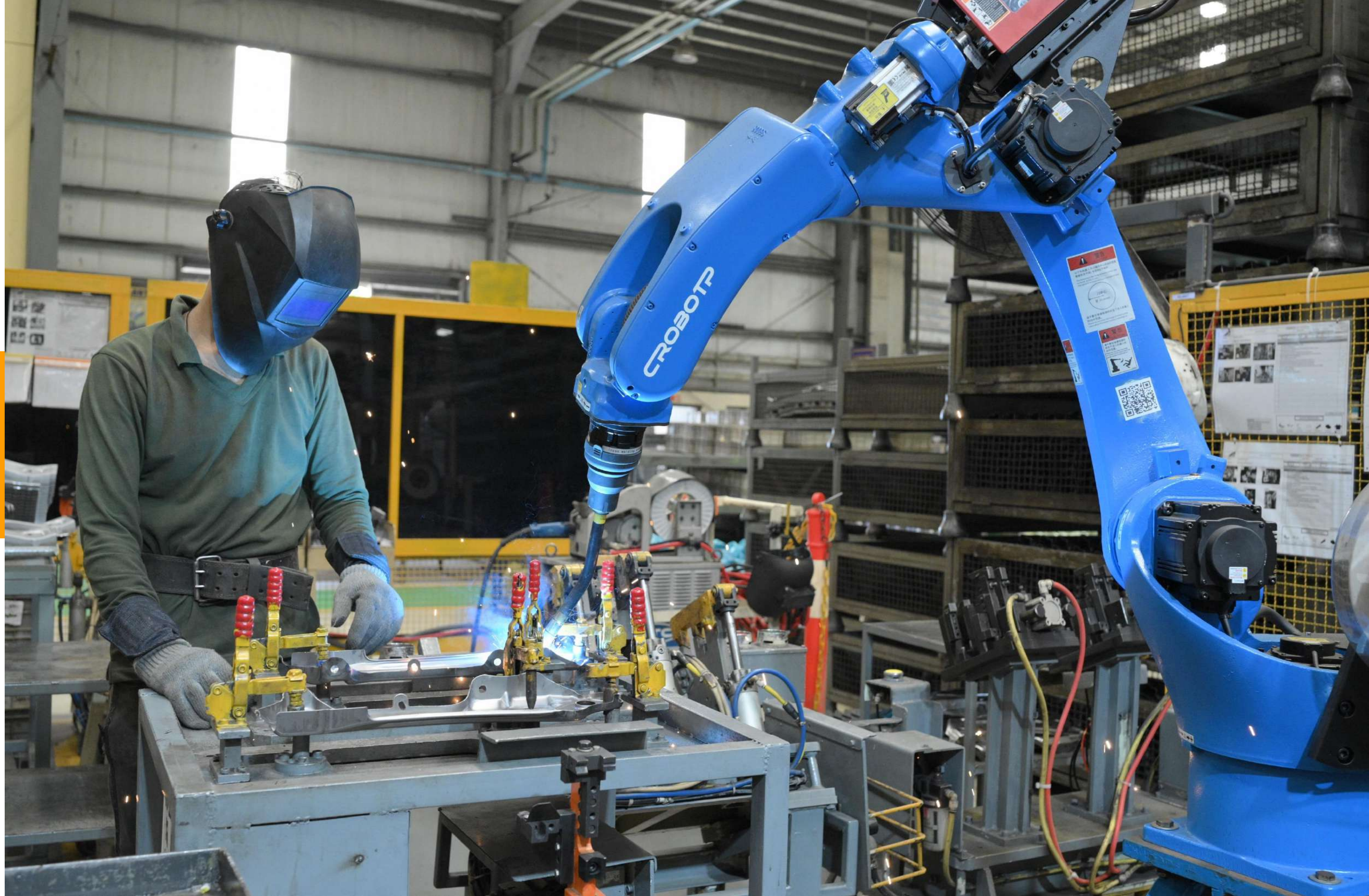
Milestones in Innovation & Diversification

ASC achieved a key milestone by developing and delivering local dies for Toyota South Africa, reinforcing its strategy of diversification and growth. To stay at the forefront of technology, ASC installed a Robotic Welding facility as an R&D initiative, delivering successful results. Looking ahead, management is pursuing AI-driven initiatives to further strengthen innovation and productivity.



**Agriauto
Stamping
Company**

ROBOT



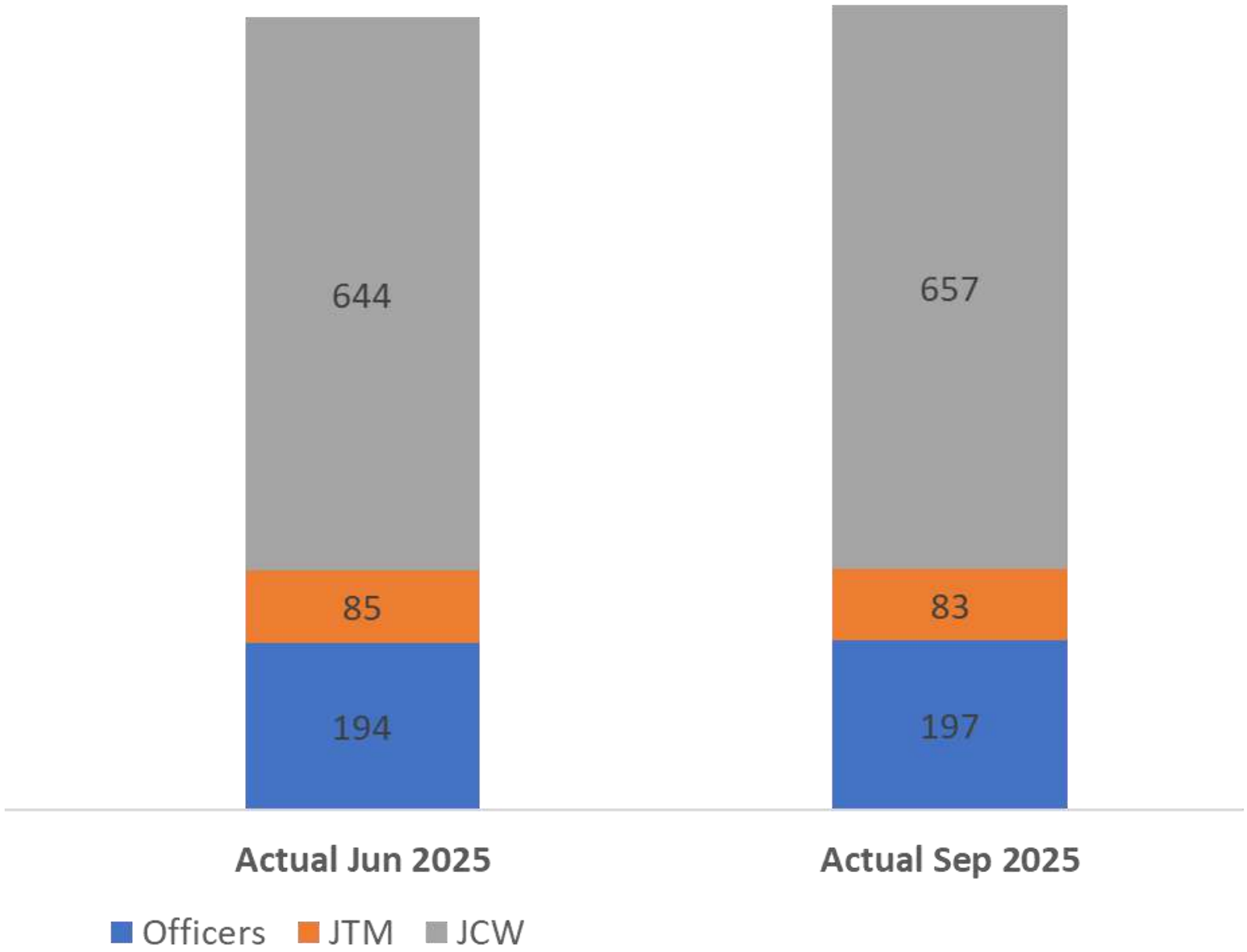
EXPORT SALES

On a consolidated basis, the Company has crossed **\$200,000** in exports during the FY 2024-25, including first-time export of Dies to Toyota South Africa from ASC worth **\$47,230**.

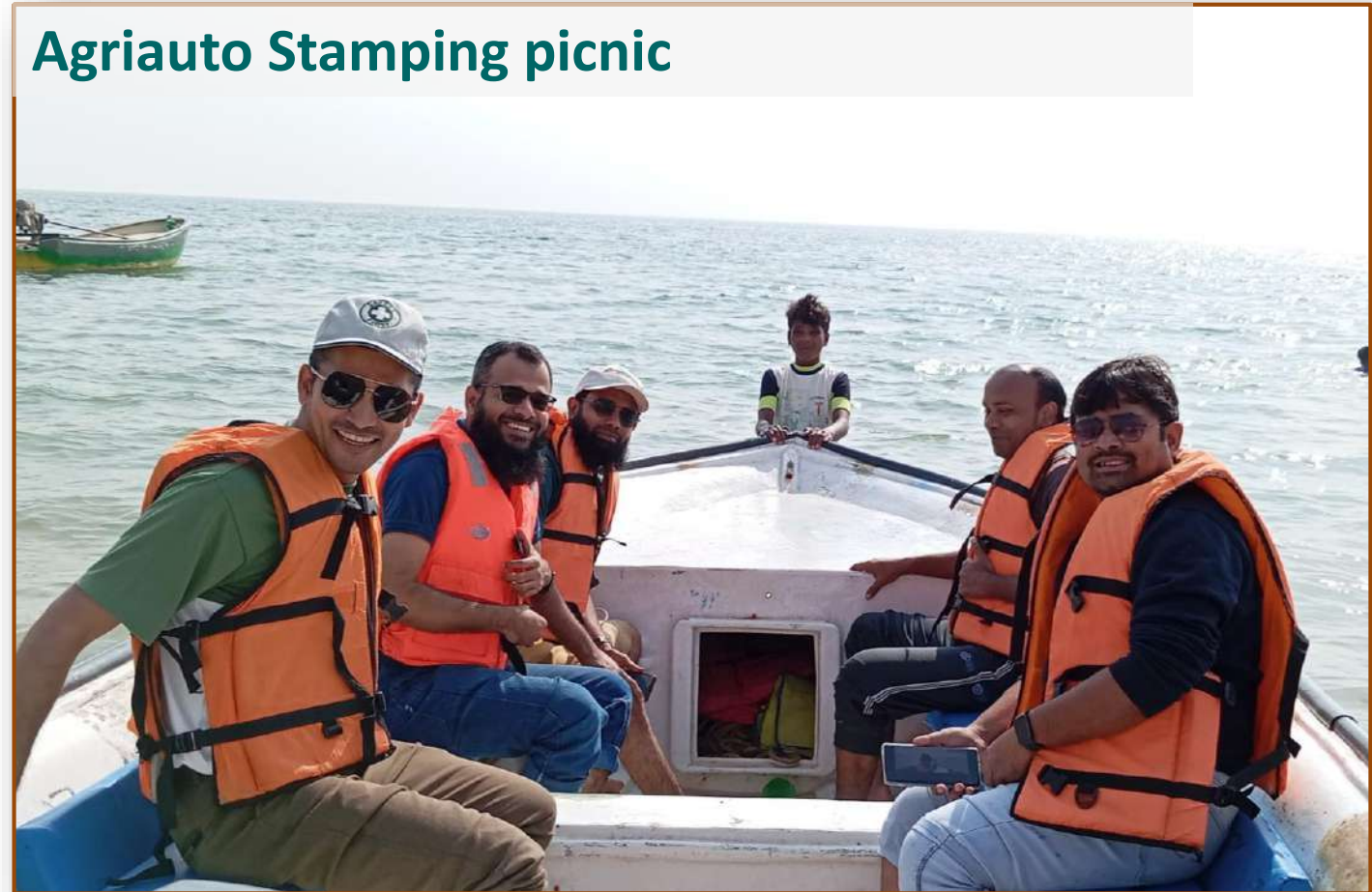
FIRST EXPORT ORDER OF DIES DELIVERED ON 17th JANUARY 2025



**MAN POWER
HEAD COUNT
SUMMARY -
CONSOLIDATED**



Engagement Activities



Q/A



A world class manufacturer and supplier of high entry barrier automotive components providing competitive returns to all stakeholders.

Thank You