



Corporate Briefing Session

November 10, 2025





About the Company



BRIEF

Incorporated in 1986, then listed on Pakistan Stock Exchange.
Located near Jauharabad, the land of the finest limestone reserves.
Production capacity annual 5.2 million tons cement
48MW Captive power generation (18MW WHR and 30MW Coal)

Financial and Operational Strength

as on June 30, 2025

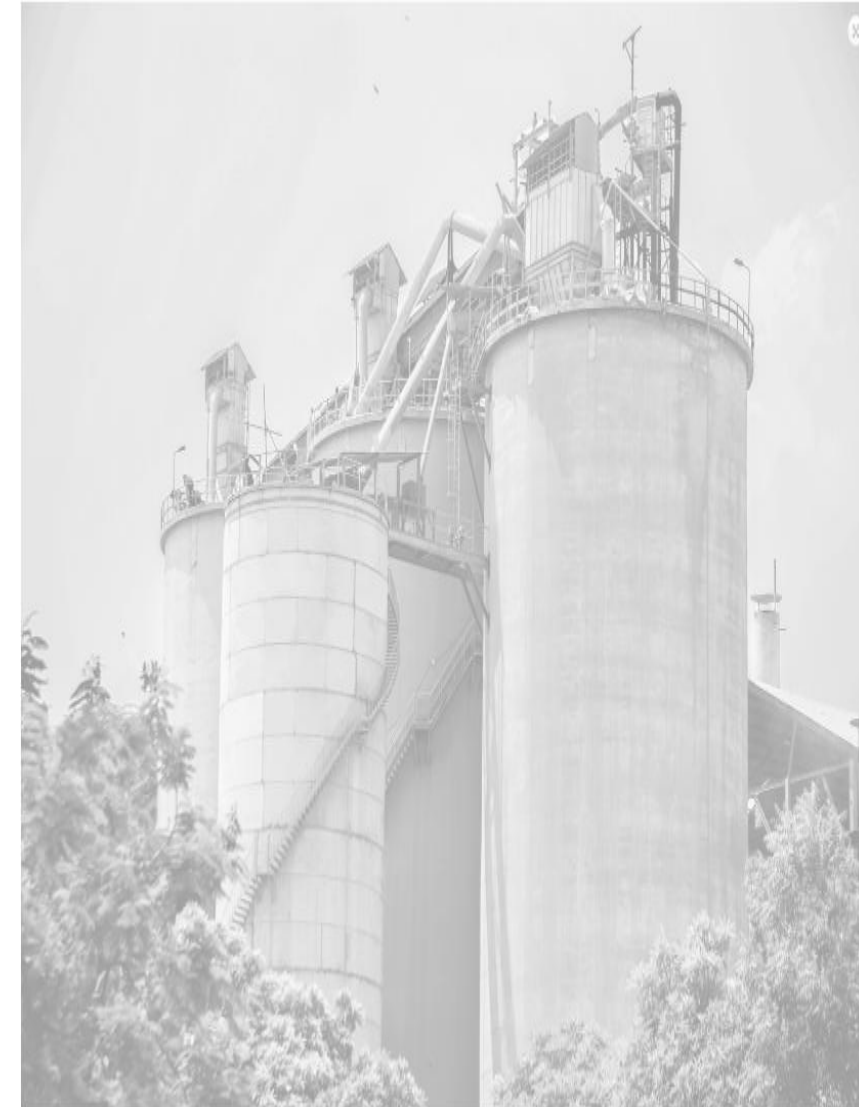
Market Capitalization - Rs. 51.82 billion (US\$ 182.77 million)
Total Assets - Rs. 86.37 billion (US\$ 310.63 million)
Annual gross turnover is Rs. 50.86 billion (US\$ 179.38 million)
Team of more than 1,100 employees
Geographical Presence mainly in Central, North and South Punjab
Dealers Network – more than 300 dealers

Innovation, Technology and Sustainability

State of the art lines with continuous **R&D / BMR** to improve efficiency
Community Engagement initiatives for their development
Eco-friendly practices and initiatives to reduce carbon-foot print supported by ISO certifications

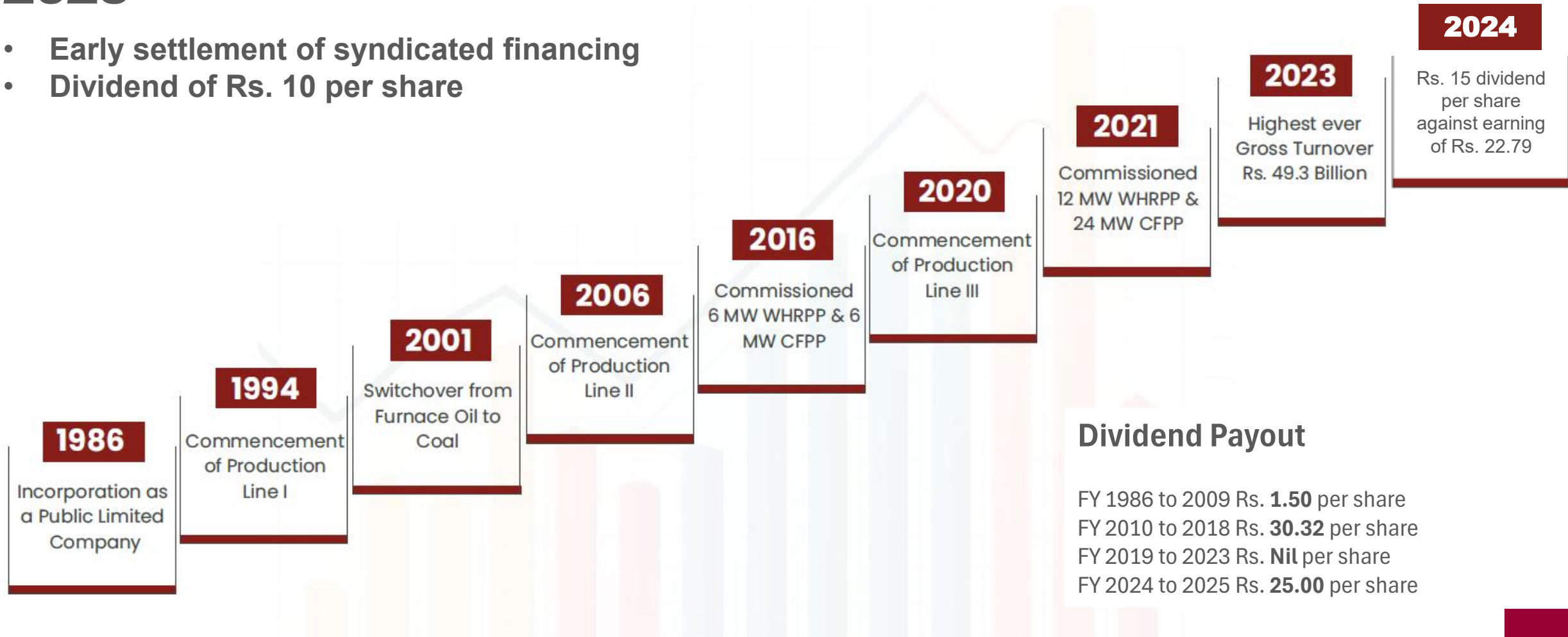
Vision

To be the preferred provider of cement and building solutions in Pakistan



2025

- Early settlement of syndicated financing
- Dividend of Rs. 10 per share





Environment

- ISO 14001:2015, ISO 9001:2015 and ISO 45001: 2018 Certifications
- Environmentally compliant coal firing burners together with waste heat recovery mechanism
- Tree plantation with the resolve of fostering green legacy that will thrive for generations
- Advanced extensive dust collection equipment helping in reducing carbon footprints
- Green Office Diploma by WWF Pakistan, an authentication of quest towards a resource efficient entity



Education

- Establishment and operations of primary schools in Chenki village
- Construction of additional blocks in District Public School Jauharabad and Sargodha
- Financial support to SOS Schools and the Quaidabad Vocational Training Institute
- Collaboration with Pakistan's leading business school, IBA for quality of their business curriculum and played a role in constructing a residential facility for the faculty members
- Collaboration with Ghulam Ishaq Khan institute to promote educational excellence



Community Development

- Development maintenance of 15 km road connecting Chenki village to Jabbi village providing convenience to local commuters
- New 2.1km bypass road is under construction which will bring relief to locals impacted by congestion.
- Construction and maintenance of the Chenki village mosque



Healthcare and Safety

- The Pioneer Medical Center at our plant provides free medical and emergency ambulance services not just to our employees but also to the local community
- Public dispensary in Chenki Village
- Financial support to TB Centre Foundation
- Health Safety and Environment (HSE) department promoting healthy working conditions, training of staff members and compliance with safety practices.

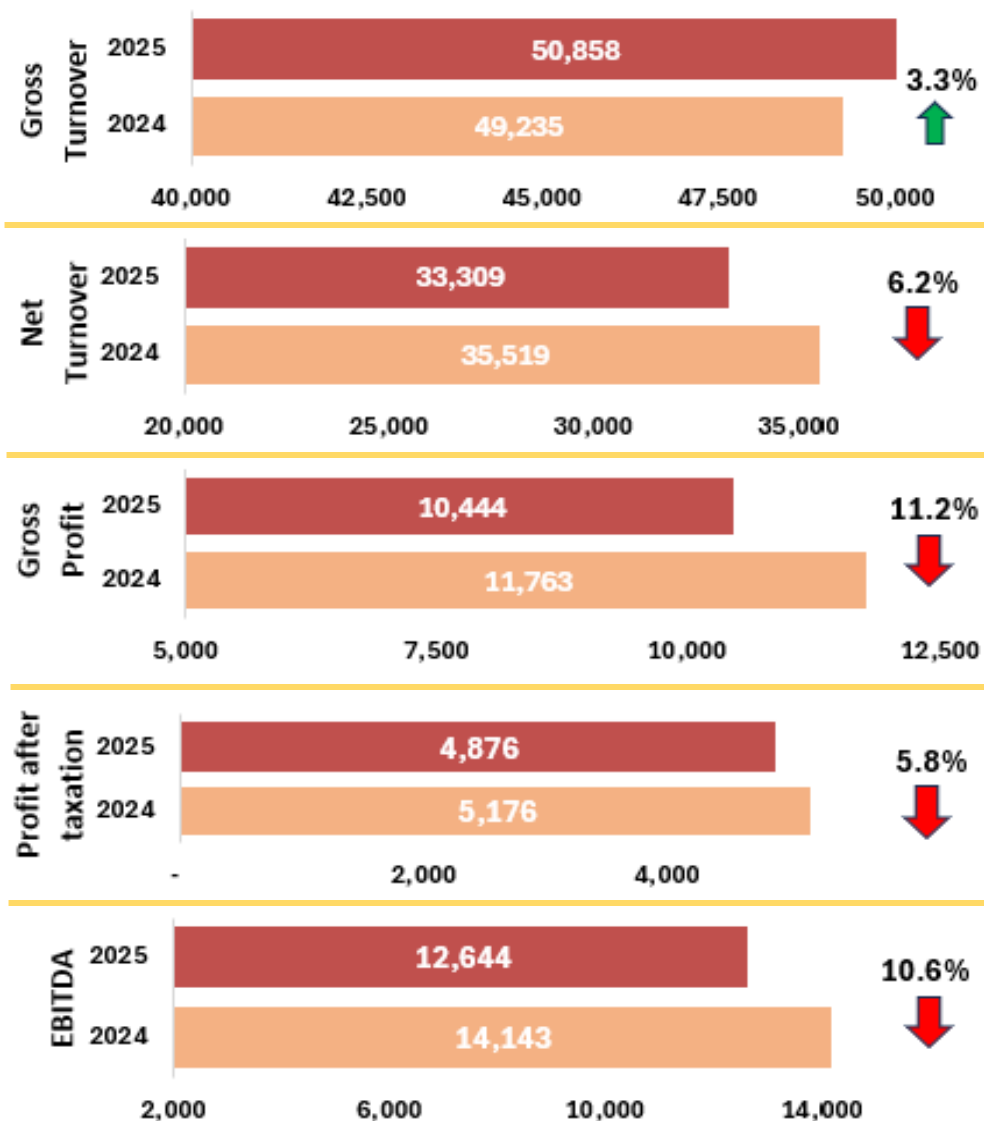
Company Performance & Financials

| | Q1 FY 2026 | FY 2025 | FY 2024 | FY 2023 | FY 2022 | FY 2021 | FY 2020 |
|-------------------------------|---------------------|----------|----------|----------|---------|---------|---------|
| | -----Tons'000'----- | | | | | | |
| Production | | | | | | | |
| Cement | 535 | 2,087 | 2,315 | 2,741 | 3,373 | 3,408 | 1,737 |
| Dispatches - Cement / Clinker | | | | | | | |
| Domestic Market | 550 | 2,072 | 2,362 | 2,704 | 3,388 | 3,368 | 1,723 |
| International Market | - | - | - | - | - | 13 | 12 |
| | 550 | 2,072 | 2,362 | 2,704 | 3,388 | 3,381 | 1,735 |
| Growth /(Decline) | | | | | | | |
| Domestic Dispatches - YoY | 18.70% | (12.28%) | (12.65%) | (20.20%) | 0.61% | 95.46% | 24.49% |

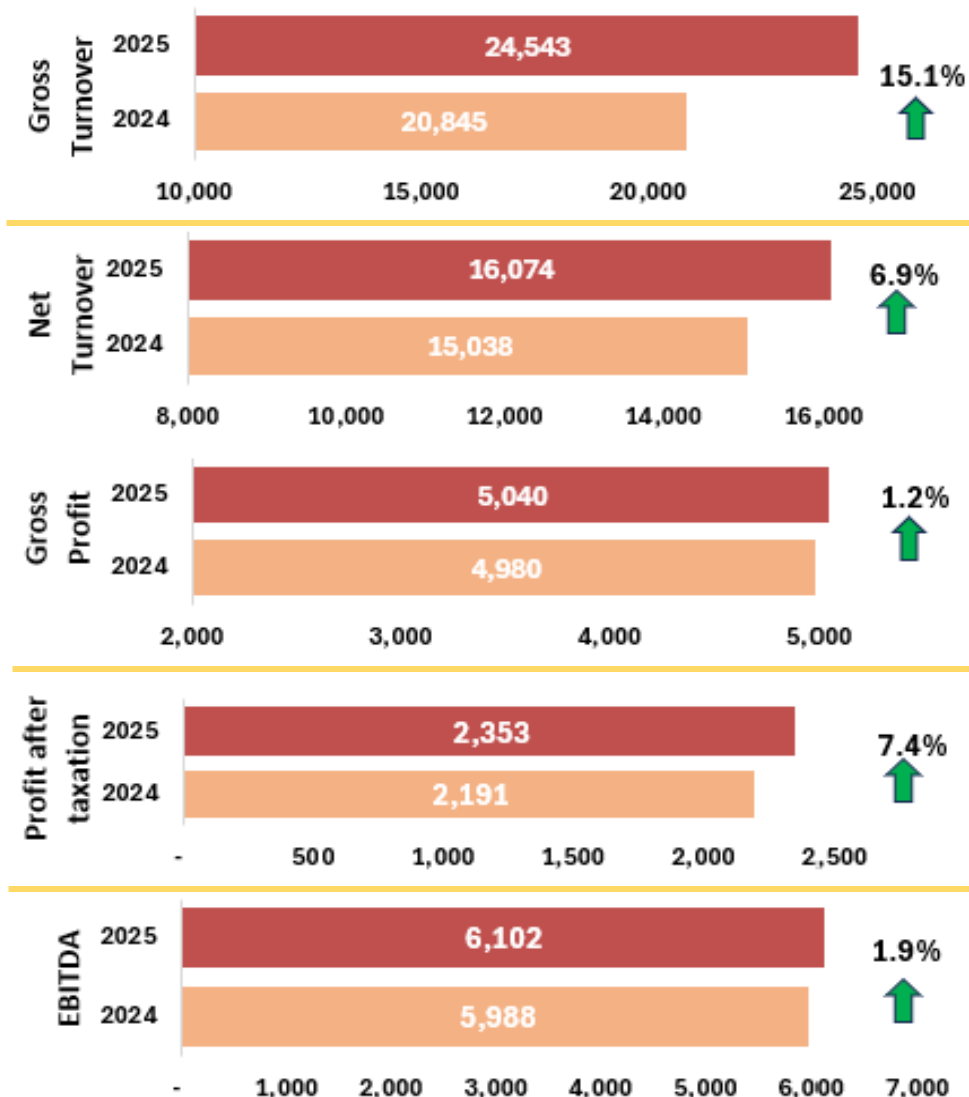
Statement of Profit or Loss

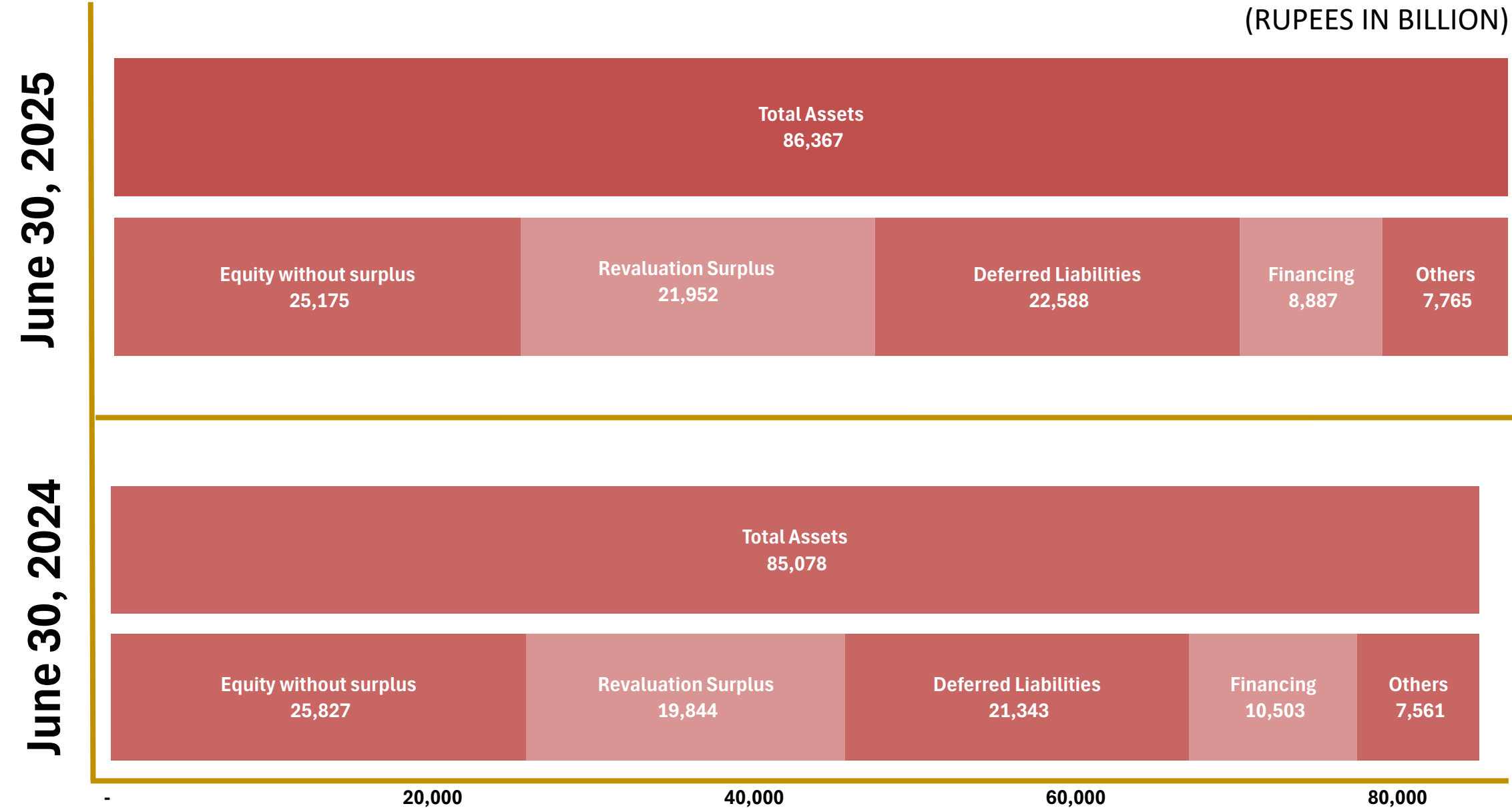
| Particulars | FY 2025 | | FY 2024 | | Variance | | Q1 FY 2026 | | Q1 FY 2025 | | Variance | |
|---------------------------------|-------------------|--|-------------------|--|-------------|----------|------------------|--|------------------|--|-----------|---------|
| | Tons | | | | % | | Tons | | | | % | |
| Quantity Sold | 2,072,233 | | 2,362,216 | | (289,983) | (12.28) | 549,927 | | 463,187 | | 86,740 | 18.73 |
| | Rs. in thousand | | | | % | | Rs. in thousand | | | | % | |
| Gross Turnover | 50,858,109 | | 49,235,020 | | 1,623,089 | 3.30 | 13,116,308 | | 11,845,755 | | 1,270,553 | 10.73 |
| Net turnover | 33,308,611 | | 35,519,271 | | (2,210,660) | (6.22) | 8,416,621 | | 7,890,606 | | 526,015 | 6.67 |
| Cost of sales | (22,865,087) | | (23,756,014) | | 890,927 | (3.75) | (5,909,890) | | (5,489,766) | | (420,124) | 7.65 |
| Gross profit | 10,443,524 | | 11,763,257 | | (1,319,733) | (11.22) | 2,506,731 | | 2,400,840 | | 105,891 | 4.41 |
| | 31.35% | | 33.12% | | | | 29.8% | | 30.4% | | | |
| Distribution costs | (147,418) | | (171,155) | | 23,737 | (13.87) | (40,467) | | (40,803) | | 336 | (0.82) |
| Allowance for ECL | 9,631 | | (47,879) | | 57,510 | (120.12) | - | | - | | - | - |
| Admin expenses | (458,542) | | (309,970) | | (148,572) | 47.93 | (139,726) | | (137,065) | | (2,661) | 1.94 |
| Other expenses | (650,942) | | (478,585) | | (172,357) | 36.01 | (115,020) | | (105,572) | | (9,448) | 8.95 |
| | (1,247,271) | | (1,007,589) | | (239,682) | 23.79 | (295,213) | | (283,440) | | (11,773) | 4.15 |
| Operating profit | 9,196,253 | | 10,755,668 | | (1,559,415) | (14.50) | 2,211,518 | | 2,117,400 | | 94,118 | 4.44 |
| Other income | 252,189 | | 433,103 | | (180,914) | (41.77) | 91,469 | | 52,578 | | 38,891 | 73.97 |
| Gain on investment - net | 64,614 | | 405 | | 64,209 | 15854.07 | - | | - | | - | - |
| Finance costs | (1,408,259) | | (2,805,956) | | 1,397,697 | (49.81) | (214,286) | | (493,158) | | 278,872 | (56.55) |
| | (1,091,456) | | (2,372,448) | | 1,280,992 | (53.99) | (122,817) | | (440,580) | | 317,763 | (72.12) |
| Profit before tax | 8,104,797 | | 8,383,220 | | (278,423) | (3.32) | 2,088,701 | | 1,676,820 | | 411,881 | 24.56 |
| Taxation | (3,228,700) | | (3,207,052) | | (21,648) | 0.68 | (814,593) | | (653,960) | | (160,633) | 24.56 |
| Profit after tax | 4,876,097 | | 5,176,168 | | (300,071) | (5.80) | 1,274,108 | | 1,022,860 | | 251,248 | 24.56 |
| EPS - Rs. | 21.47 | | 22.79 | | (1.32) | (5.79) | 5.61 | | 4.50 | | 1.11 | 24.67 |
| EBITDA - Rs. in thousand | 12,644,092 | | 14,143,073 | | (1,498,981) | (10.60) | 3,102,747 | | 2,941,176 | | 161,571 | 5.49 |

ABSOLUTE FIGURES (RUPEES IN BILLION)

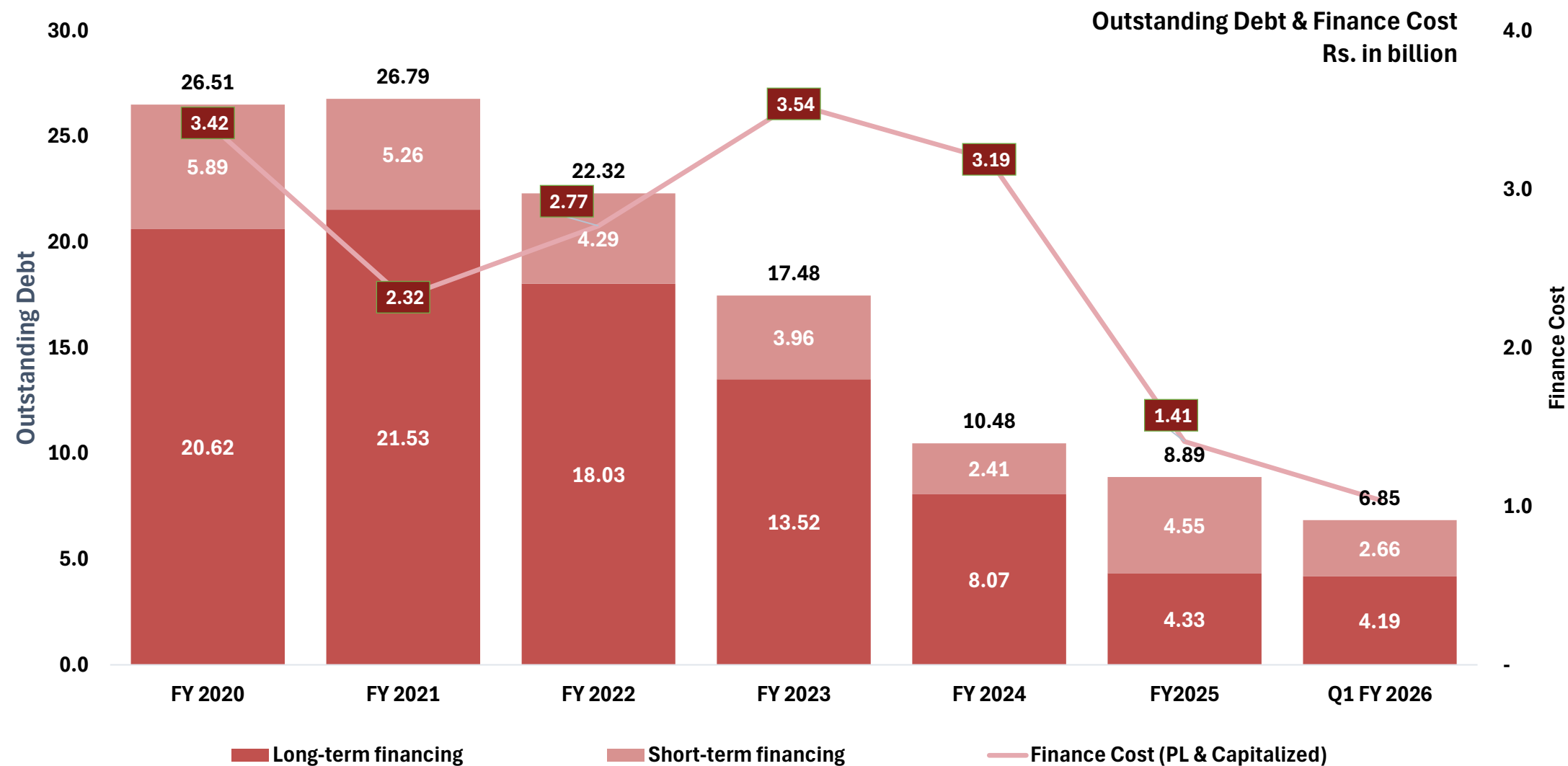


PER TON OF CEMENT SOLD (RUPEES)



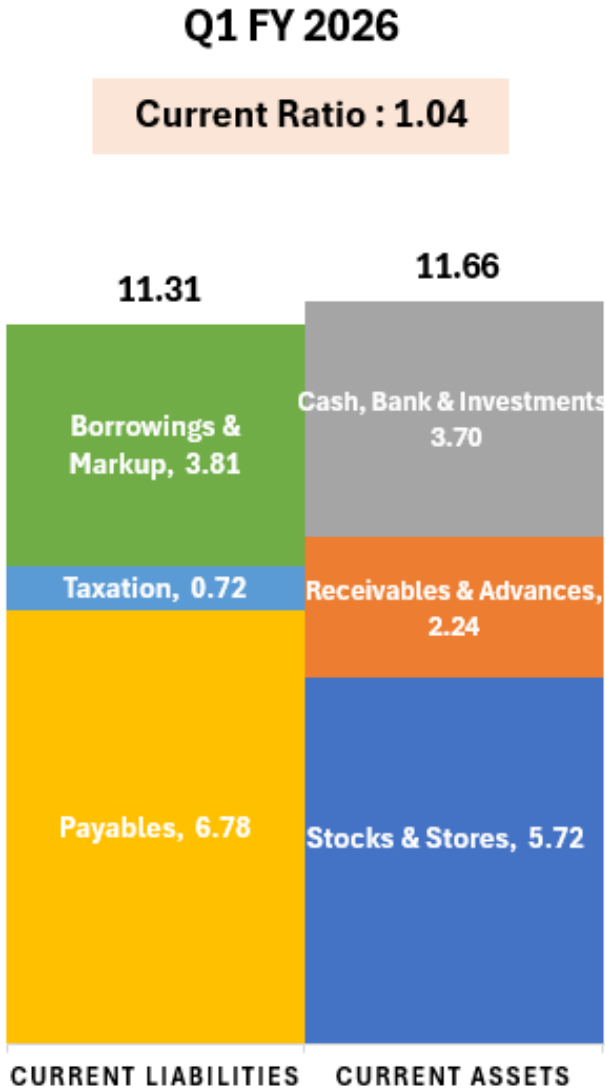
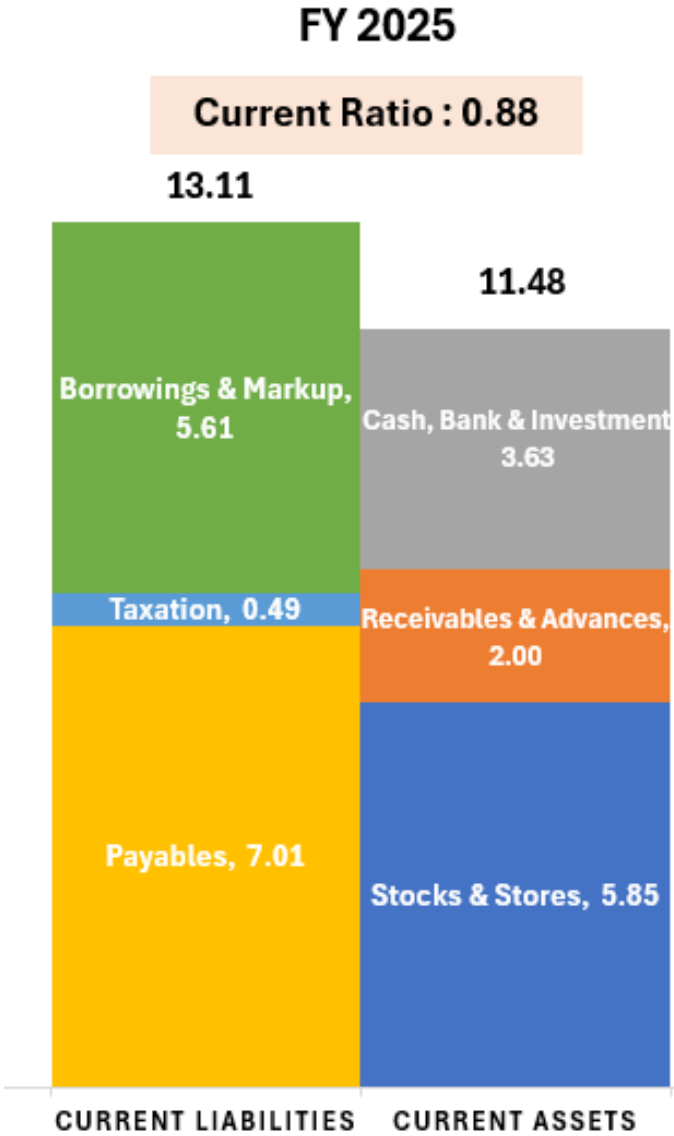
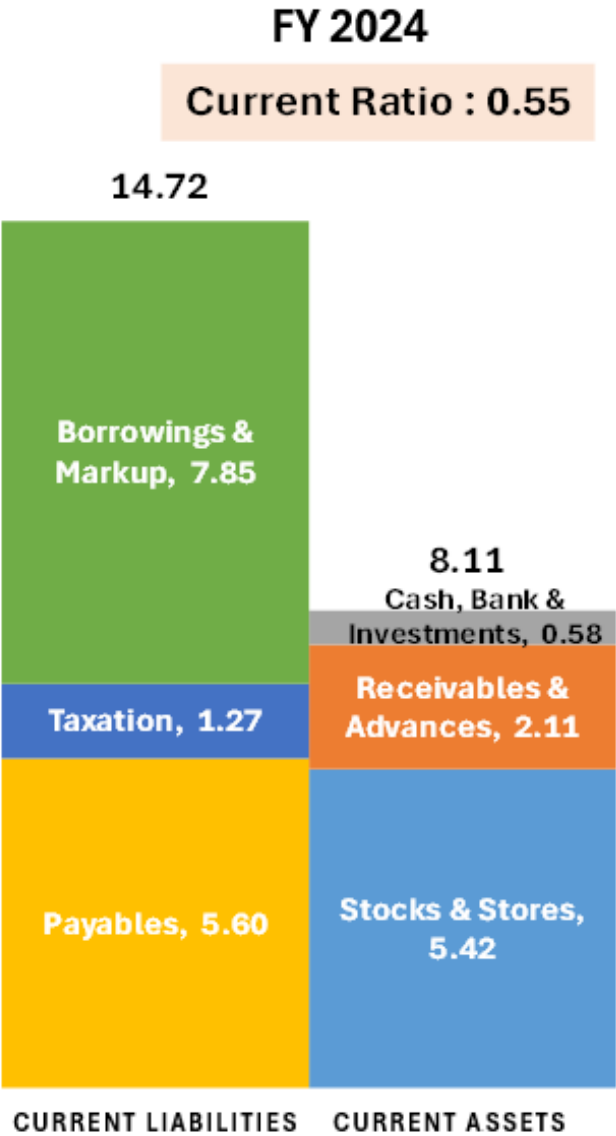


Closing Outstanding Debt - Trend



Current Assets and Liabilities

Rs. in Billion



Future Outlook

Questions



Thank you