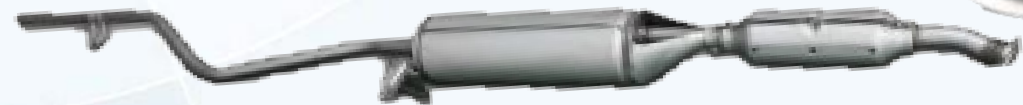




# **L O A D S      L I M I T E D**

## **CORPORATE BRIEFING SESSION FY – 2025**





**Registered Office:**

**Plot No. DSU-19, Sector II, Pakistan Steel Industrial  
Estate Bin Qasim, Karachi**

# Disclaimer

This Corporate Briefing presentation is prepared exclusively for discussion purposes with the participants only. Any expression, information, statement or representation made during the discussion shall not be inferred by any investor or potential investor as an advice or recommendation in relation to holding, purchasing or selling securities without proper consideration.

It is suggested that, before acting on any information/discussions held during this briefing session, one should seek/re-confirm accuracy regarding the information.



# Preamble

- Loads Limited was established on January 1, 1979 as a private limited company.
- The company was enlisted on the Pakistan Stock Exchange on November 1, 2016.
- The Company is engaged in manufacturing of exhaust systems, radiators, and sheet metal components for the multi-national automotive assemblers in Pakistan.
- The key customers are Toyota, Suzuki, Honda, Hino, Massey-Ferguson, Yamaha, etc.

# Loads Limited - Corporate Information

## **Symbol**

- Loads

## **Subsidiaries and Associated Companies**

- Specialized Autoparts Industries (Private) Limited
- Multiple Autoparts Industries (Private) Limited
- Specialized Motorcycles (Private) Limited
- Hi-Tech Alloy Wheels Limited
- Treet Corporation Limited

# Loads Limited - Corporate Information

## **Legal Status**

- Public Limited Company

## **Capital**

- |                            |                   |
|----------------------------|-------------------|
| • Authorized Capital       | Rs. 4,000,000,000 |
| • Issued & Paid-up Capital | Rs. 2,512,500,000 |

## **Credit Rating**

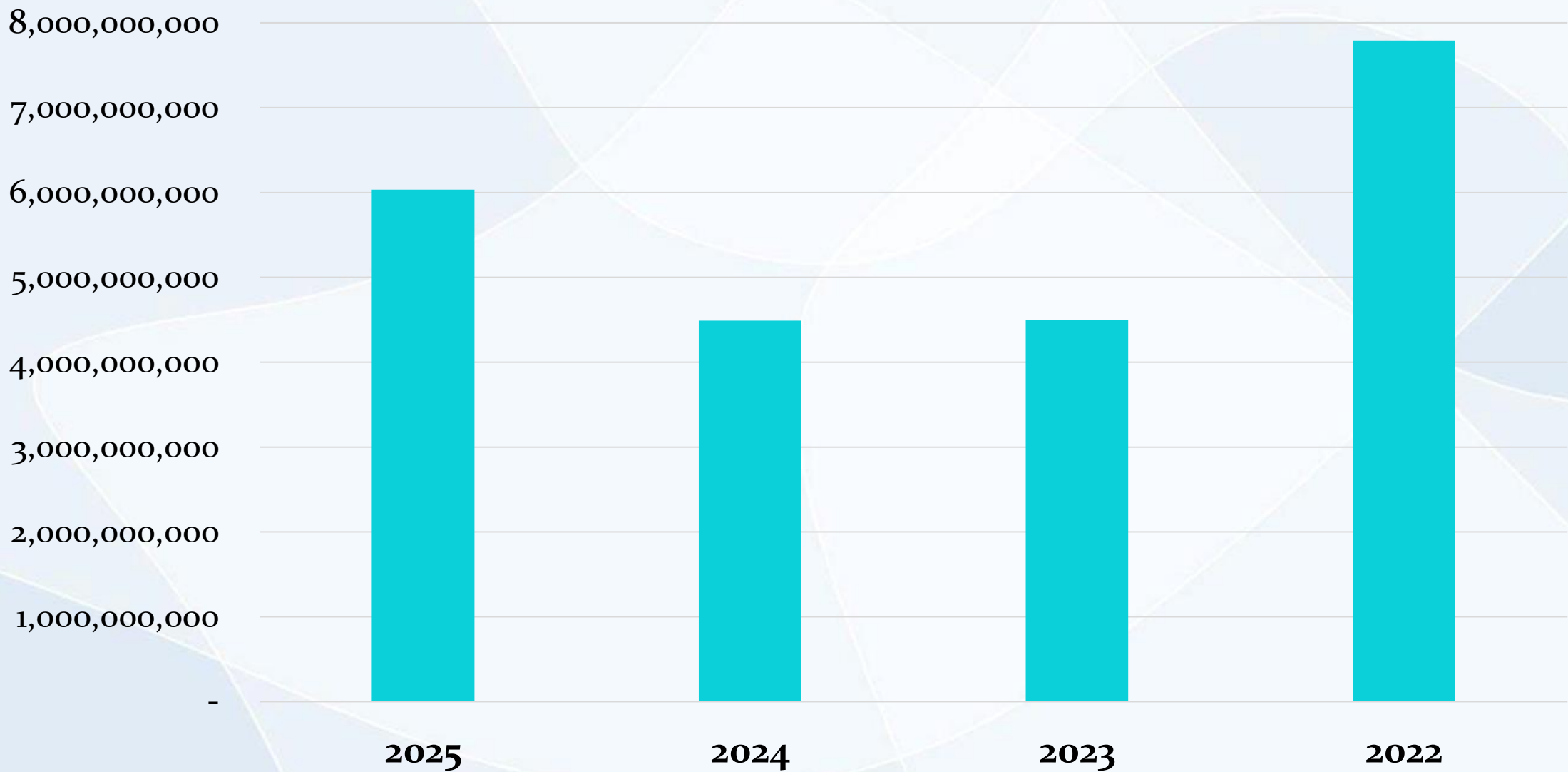
- A1 Short term
- A Long Term

# Comparative Profit & Loss Statement - Unconsolidated

Rupees in Million

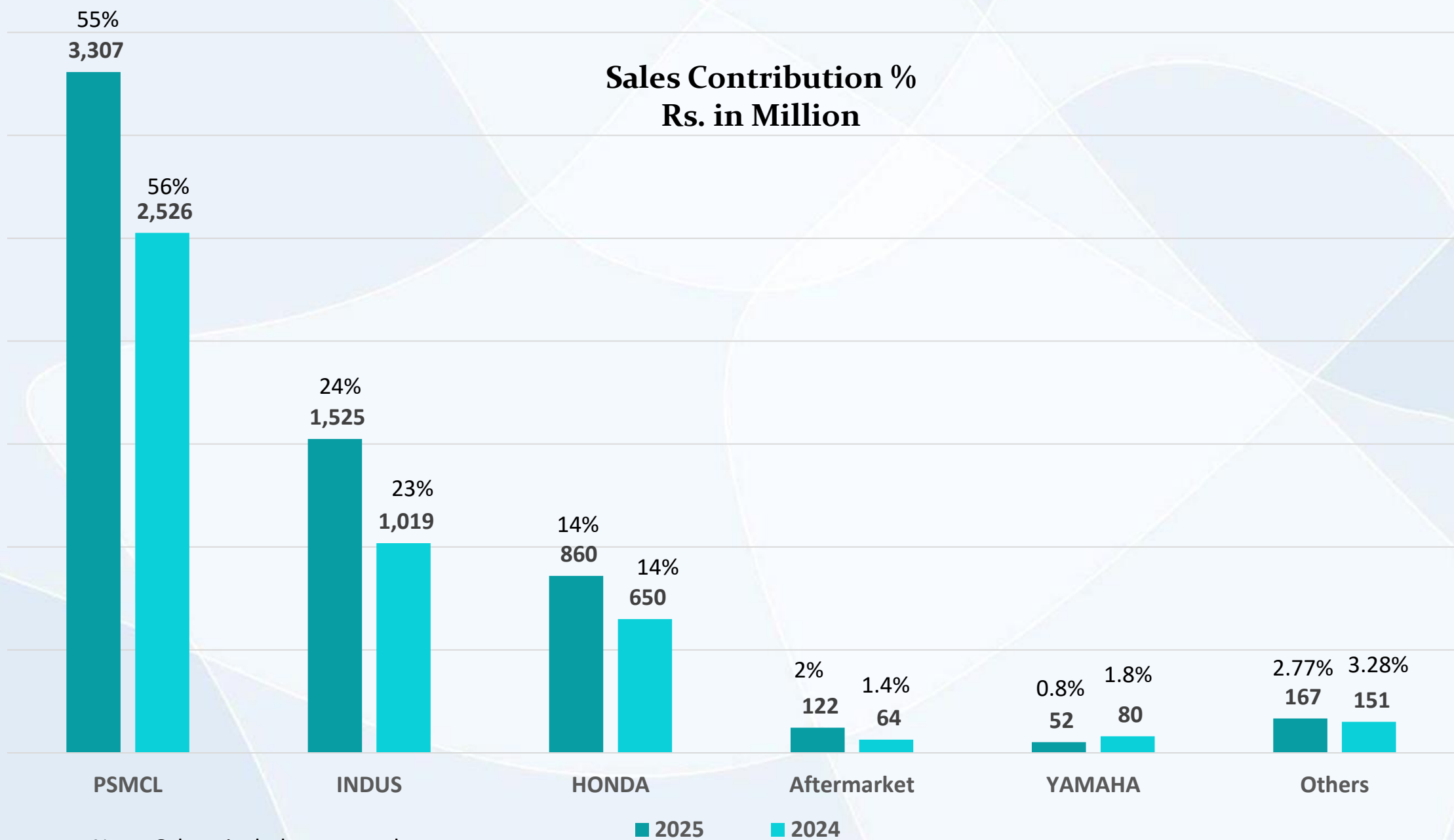
	2025	2024	2023	2022
Revenue – net	6,033	4,490	4,494	7,792
Gross profit	1,338	879	733	811
Operating profit / (loss)	1,190	884	(1,174)	853
Profit / (loss) before income taxes	797	257	(1,772)	471
Profit / (Loss) for the year	495	827	(1,256)	267
Earnings per share - Basic & diluted	1.97	3.29	(5)	1.06

# Revenue in Last Four Years - Jun 2025 to Jun 2022



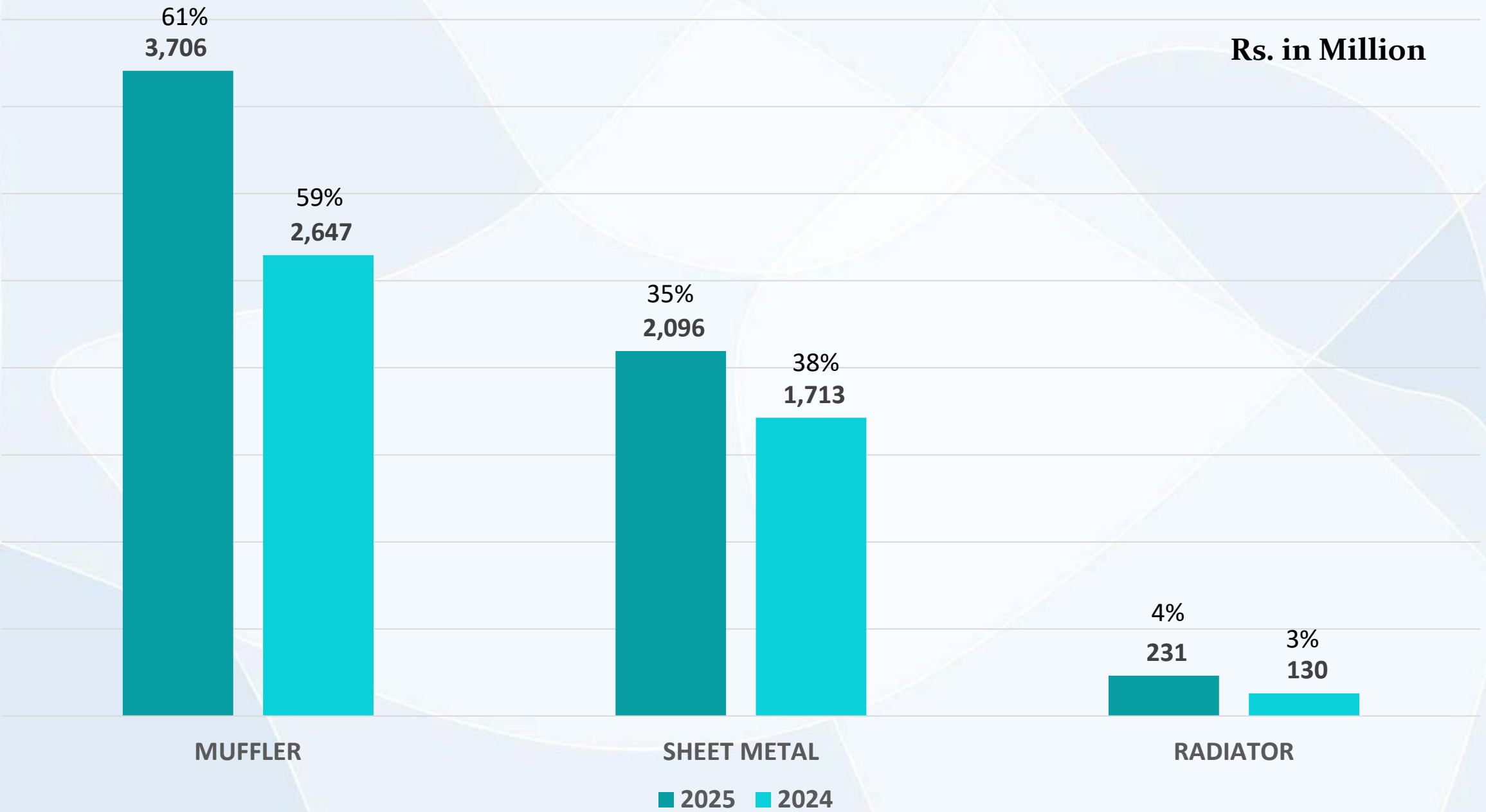


# Customer Wise Sales - Jun 2025 Vs Jun 2024



Note: Others include scrap and exports.

# Product Wise Sales - Jun 2025 vs Jun 2024



## Key Ratios – Unconsolidated

Ratios	2025	2024	2023	2022
Gross Profit Ratio	22%	20%	16%	10%
Current Ratio	1.63	1.52	1.45	1.75
Break-Up Value Per Share	17.18	15.24	11.82	17.11
Debt to Equity	0.43	0.53	0.85	0.69

## Major OEMs Sales (in units)

OEMs	FY 2024	FY 2025	Growth	
			Unit	%
Pak Suzuki	54,428	72,685	18,257	34%
Indus Motor	20,772	33,393	12,621	61%
Honda Atlas Cars	13,214	18,296	5,082	38%
<b>Total</b>	<b>88,414</b>	<b>124,374</b>	<b>35,960</b>	<b>41%</b>



## **Future Prospects**

The automotive sector has witnessed a notable recovery, with production and sales volumes showing a steady upward trajectory driven by improving economic indicators, rising consumer demand, and enhanced market confidence.

### **Aftermarket Segment – Local & Export**

- The Company is placing a strategic focus on the automotive aftermarket segment, recognizing it as a key driver of sustainable growth and profitability.

# **Future Prospects**

## **New OEMs**

- The Company is currently in contact with new OEMS for localization of the parts. Initials discussion are underway.

## **Aluminum Radiators**

- The Company is exploring the viability of manufacturing of aluminum radiators, both for aftermarkets and OEMS.

## Future Prospects

- The Company showed its intention, in the near future, to potentially carry out a right issue of ordinary shares for raising working capital, for funding the potential growth of OEMs and aftermarket segments both local and export and/or such other purposes as ultimately determined by the Board.
- Issue size of right shares 120,000,000;
- Right shares will be offered at a maximum of PKR 12.50/- per share (as determined by the Board of Directors);
- Aggregate amount of the right issue PKR 1,500,000,000/-.

# **Q/A Session**





**Thank You**