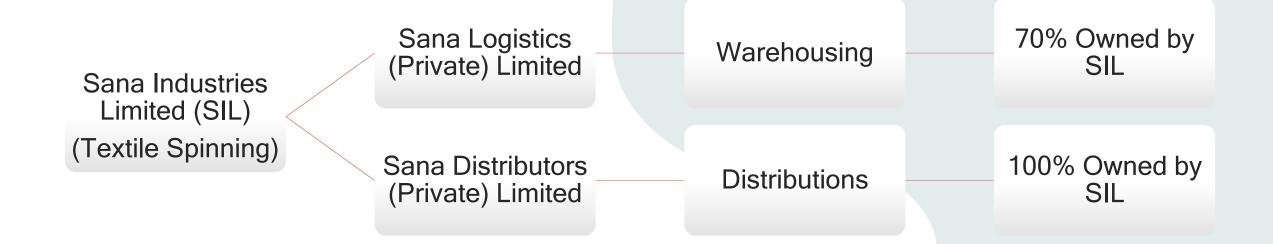


## Sana Industries Limited

Corporate Briefing Session - 2025

# Company Overview



# Key Revenue Drivers

Pricing & Market Conditions

Sales & Customer Mix

Operational

Fiber Prices
(Cheap import vs
Expensive Local
Purchases)

Elimination of contracts no longer profitable

Energy

#### Material Variation on the Financial Statements

Investment Properties of BV Rs. 99M

Sold

Loans and Advance up by 113M

Deposit with SSGC 81M

Other Receivables up by Rs. 276M

Mainly Receivable against Investment Property

Short Term Loans down by Rs. 95M

Reduction in borrowings

Drop in Revenues by 25+%

Loss making contracts eliminated

Other Income up by Rs. 321M

Mainly from Investment Property

# Key Considerable Numbers and Ratios

Description	2025	2024	2023	2022
Gross Profits	203,357,172	300,432,586	126,510,174	305,711,953
GP %	8.4	7.9	4.4	11.6
Energy to rest of COS except Material	65:35	75:25	63:37	57:43
EBITDA	116,920,382	196,185,346	38,157,587	243,824,901
Finance Cost	192,976,846	249,986,488	200,478,346	96,148,513

Operational performance remained positive, though margins were impacted by higher energy tariffs and finance costs.

For a complete list of Financial Ratios, Please refer to the Annexure A

# Way Forward

#### **Energy Management**

Transitioning towards renewable energy to reduce dependency on costly grid power.

•Significant reduction in per-unit energy cost and improved operational efficiency in the medium term.

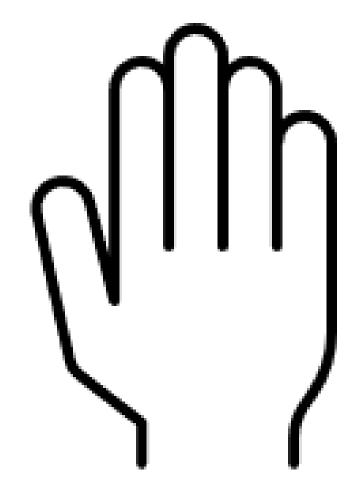
### **Borrowings Levels**

Gradual settlement of bank borrowings to reduce leverage and interest expense.

Strengthened balance sheet, lower finance cost burden, and improved net profitability outlook.

Combined impact of these initiatives expected to **enhance profitability and cash flow stability** in the coming quarters

# Questions Answer Session



# Thank You



Sana Industries Limited
Statistical Summary Of Key Operating & Financial Data For The Last Four Years
Based on Unconsolidated Financial Statements for the year ended June 30,

Annexure "A"

(Rupees in Millions)

YEAR END	Jun-2025	Jun-2024	Jun-2023 Restated	Jun-2022 Restated
OPERATING RESULTS				
Turnover - Net	2,416	3,804	2,886	2,631
Gross profit	203	300	127	305
Operating expenses	137	154	130	105
Operating profit / (loss)	66	146	(3)	199
Financial charges	193	250	200	96
Profit / (Loss) before levies and taxes	201	(97)	, ,	173
Levies and taxation	(89)	22	78	46
Profit / (Loss) after tax	112	(75)	(105)	128
FINANCIAL POSITION				
Paid-up Capital	200	200	200	121
Retained earnings	398	245	307	510
Total equity	826	674	735	859
Long term loans	158	230	291	131
Deferred Liabilites	94	152	177	118
Current liabilities	1644	1,519	1,370	955
Total assets	2722	2,576	2,573	2,157
Fixed assets (Gross)	1,467	1,620	1,592	1,267
Accumulated depreciation	466	494	431	394
Fixed assets (Net)	1001	1,126	1,161	873
Long term investment	95	95	95	95
Long term deposits Deferred tax assets / (liabilities)	95 15	14 80	3 16	3 (94
Current assets	1482	1,137	1,151	1,059
RATIOS				
Fixed Assets Turnover	2.41	3.38	2.49	4.15
Trade Debts (days)	66	37	58	51
Inventory turnover (times)	9.35	10.21	8.04	7.30
Inventory turnover (days)	39	36	45	50
Sales growth %	-36%	45%	36%	24%
Gross profit margin %	8%	8%	4%	12%
Total charges as % to sales	14%	11%	11%	8%
Net profit before tax % to sales	8%	-3%	-6%	7%
Tax rate (Effective) %	29%	29%	29%	29%
Net profit after tax (% to sales)	5%	-2%	-4%	5%
Return on Equity % (after tax)	13.56%	-11.13%	-14.29%	21.44%
Earning per share pre-tax	10.07 5.61	(4.86)	, ,	8.67 6.43
Earning per share after tax	41.30	(3.76)		
Break-up value per share Debt Equity Ratio	53:47	33.76 62:38	36.81 51:49	49.44 29:71
Current Ratio	0.90	02.38	0.84	1.10
Quick Ratio	0.77	0.55	0.61	0.68
DISTRIBUTION				
Dividend per share Rs.	Nil	Nil	Nil	2.50
Stock Dividend	Nil	Nil	65%	0%
Dividend payout	0%	0%	0%	24%