

DESCON OXYCHEM LIMITED

Investor Presentation
FY- 2024-2025



We don't sell Peroxide,
we sell **Eco-Friendly solutions**

HYDROGEN
PEROXIDE



Agenda

- Highlights
- Sustainable Development Goals
- Production Highlights
- Financial highlights
- Sales & Future Prospects

A large circular graphic with a blue background showing a molecular structure of hydrogen peroxide (H₂O₂). The text "HYDROGEN PEROXIDE" is overlaid in white capital letters.

HYDROGEN
PEROXIDE

FY 25 Highlights



30% paid up capital=
52 M shares
Free Float- shares

Payout Ratio



Year	Values
2025	80.50%
2024	68.64%
2023	49.57%
2022	36.96%



Rs. 5 Billion+
Market
Capitalization

Since September 15, 2008, Descon Oxychem's market cap has increased from 676 M to more than 5 B. That is a compound annual growth rate of 13.21%

FY 25 FY 24



13% 9%

Dividend Yield at closing



42,000 MT
Plant Capacity

FY 25 FY 24



19% 11%

Return on Assets ratio



200+
Workforce

52-WEEK RANGE
20.20 — 41.00

Our Progress with the UN Sustainable Development Goals

In collaboration with

ecovadis



Descon Oxychem Limited

DOL Sustainability Plan

Road Safety

Goal: Zero traffic injuries/fatalities
Progress: 292 thousand safe km via safety measures

Gender Equality

Goal: 15% female workforce
Progress: 13% achieved by June 2024

Water Quality

Goals: 80% rainwater restoration, zero effluent discharge
Progress: Achieved via soakage wells & ZDHC certification

Energy

Goal: Shifting upto 20% renewable energy of total energy need
Progress: 283 KW solar system installed in April- 24. 2MW installation in process



Waste Management

Goal: Recycle 5% plastic waste annually by 2026
Progress: Contract with Green Earth for CSR recycling

Milestones

1st Ecovadis Sustainability Assessment with 39% score (16th Percentile)

Milestones

Carbon footprint reduction of 5.76 tCO2 through waste plastic recycling from Feb-March 2025

TRIR

0.00

Safe Man-Hours

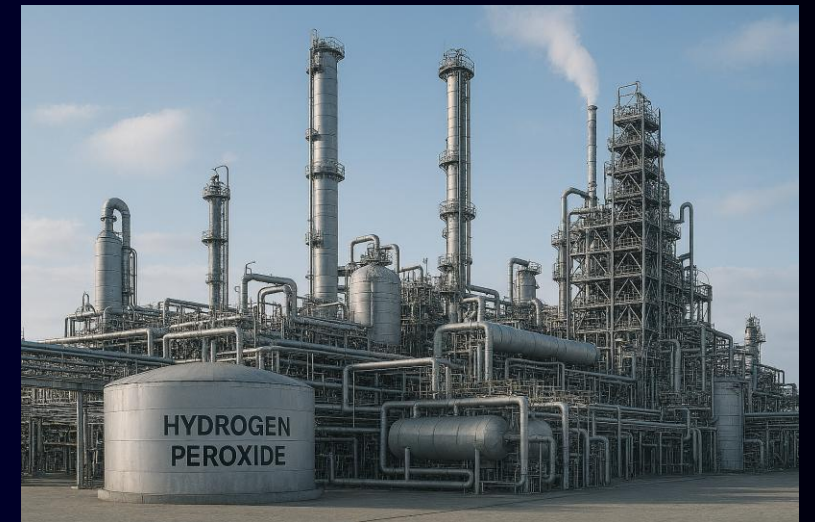
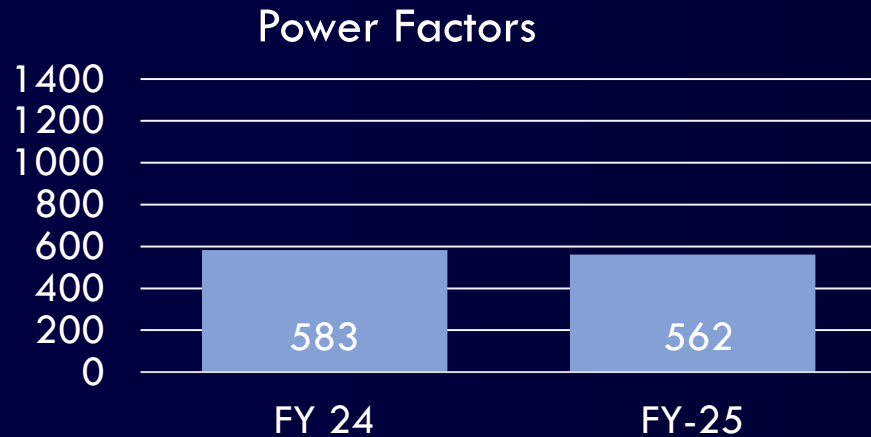
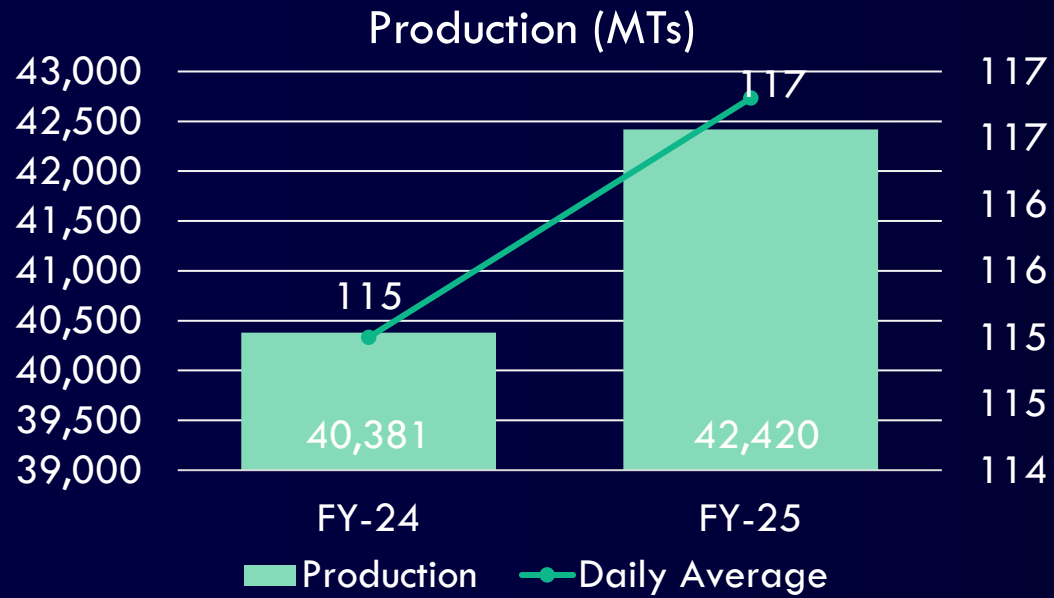
11.20 Million



Production Highlights



Production Stats and Energy Indices FY 25



The background of the slide features a photograph of a hand using a calculator and another hand holding a rolled-up 10 Euro banknote. The calculator screen shows '666'. The entire image is overlaid with a large blue diagonal graphic that separates the top-left photo from the bottom-right text area.

Financial Overview

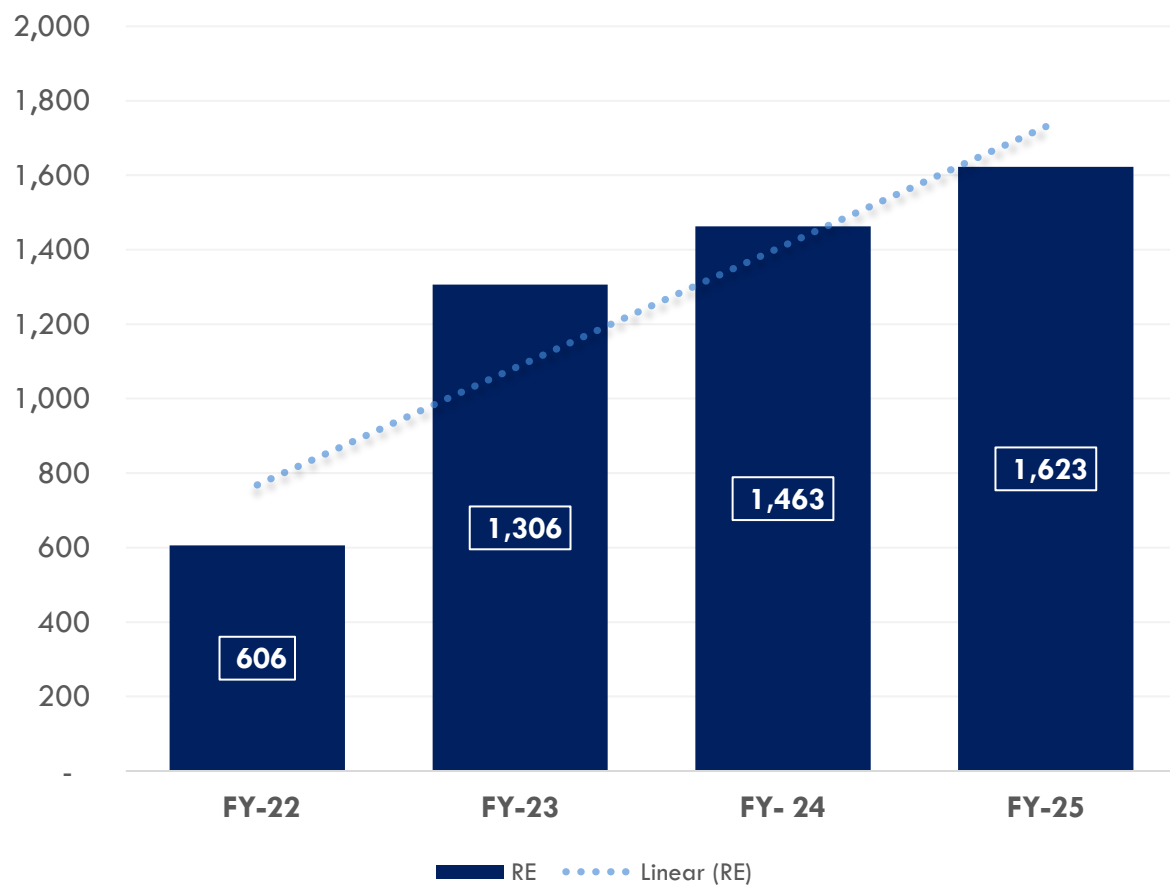
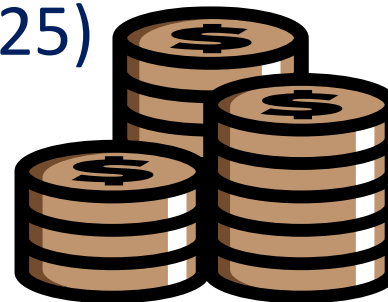




Financial highlights- (FY- 24-25)



Retained Earnings (PKR m)



Descon Oxychem Limited has announced an annual dividend of 4.00 PKR per share in FY 24-25

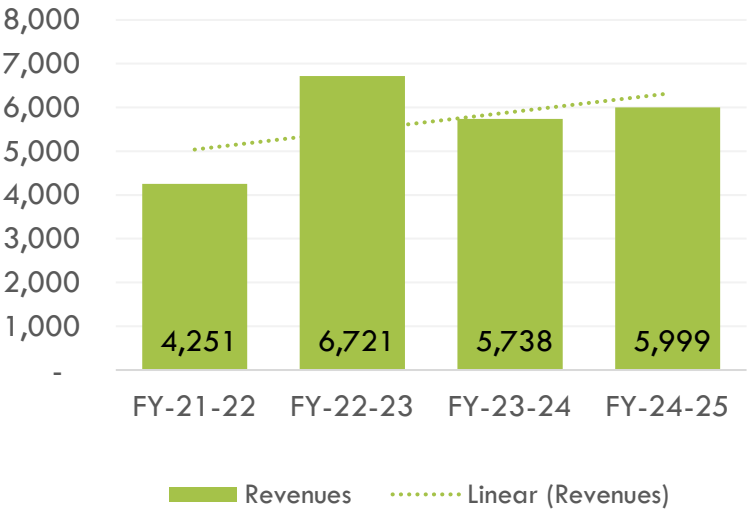




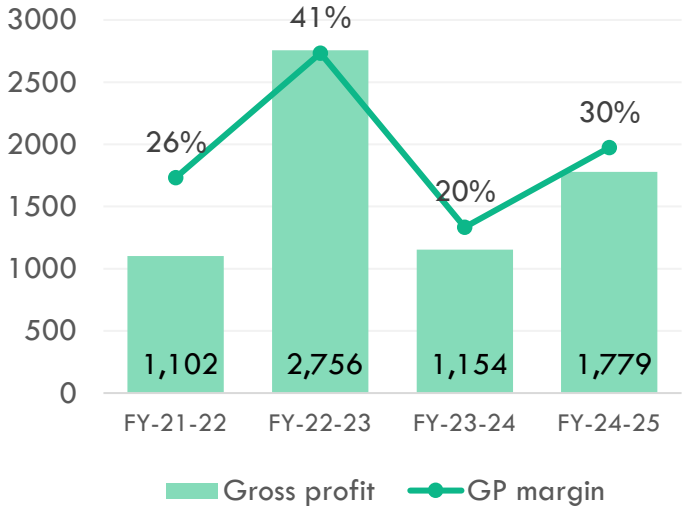
Financial highlights (FY-24-25)



Revenues (PKR m)



Gross Profit (PKR m)



FY 22

EPS
2.69
ROE
20%
Current ratio
1.34
Share price
Rs. 15.70/share

FY 23

EPS
8.00
ROE
46%
Current ratio
1.61
Share price
Rs. 25.57/share

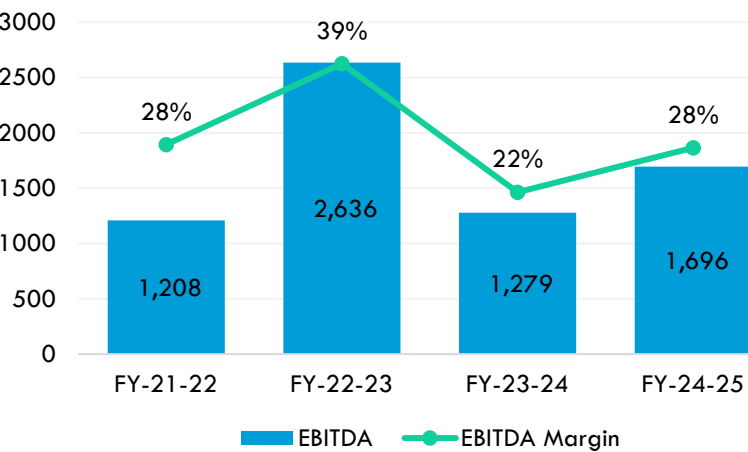
FY 24

EPS
2.90
ROE
16%
Current ratio
3.36
Share price
Rs. 22.11/share

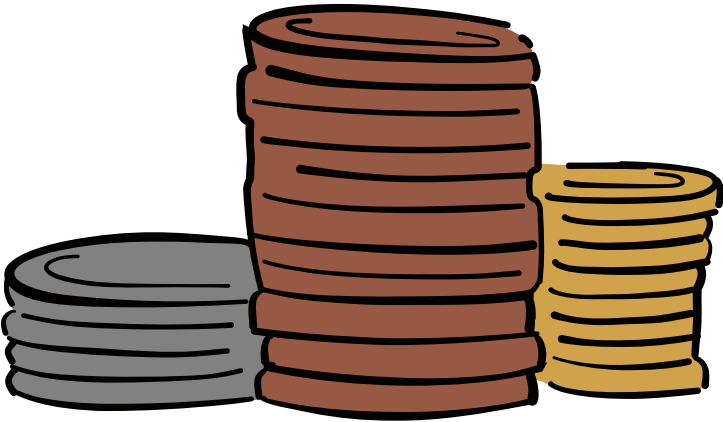
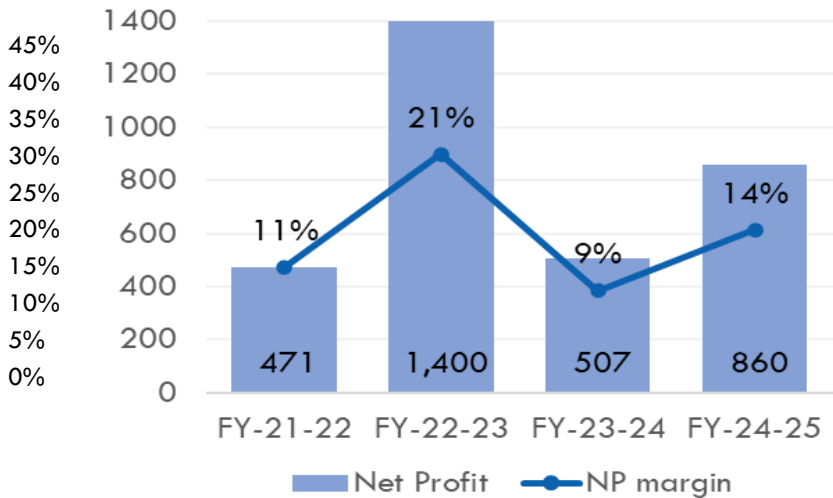
FY 25

EPS
4.91
ROE
25%
Current ratio
2.28
Share Price
Rs. 31.78/share

EBITDA (PKR m)

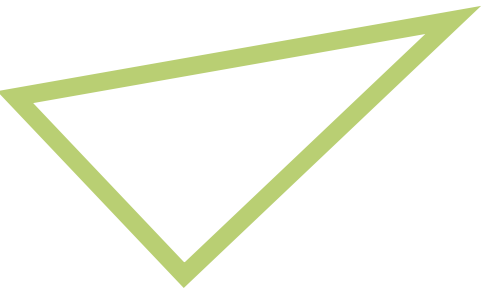


Net profit (PKR m)

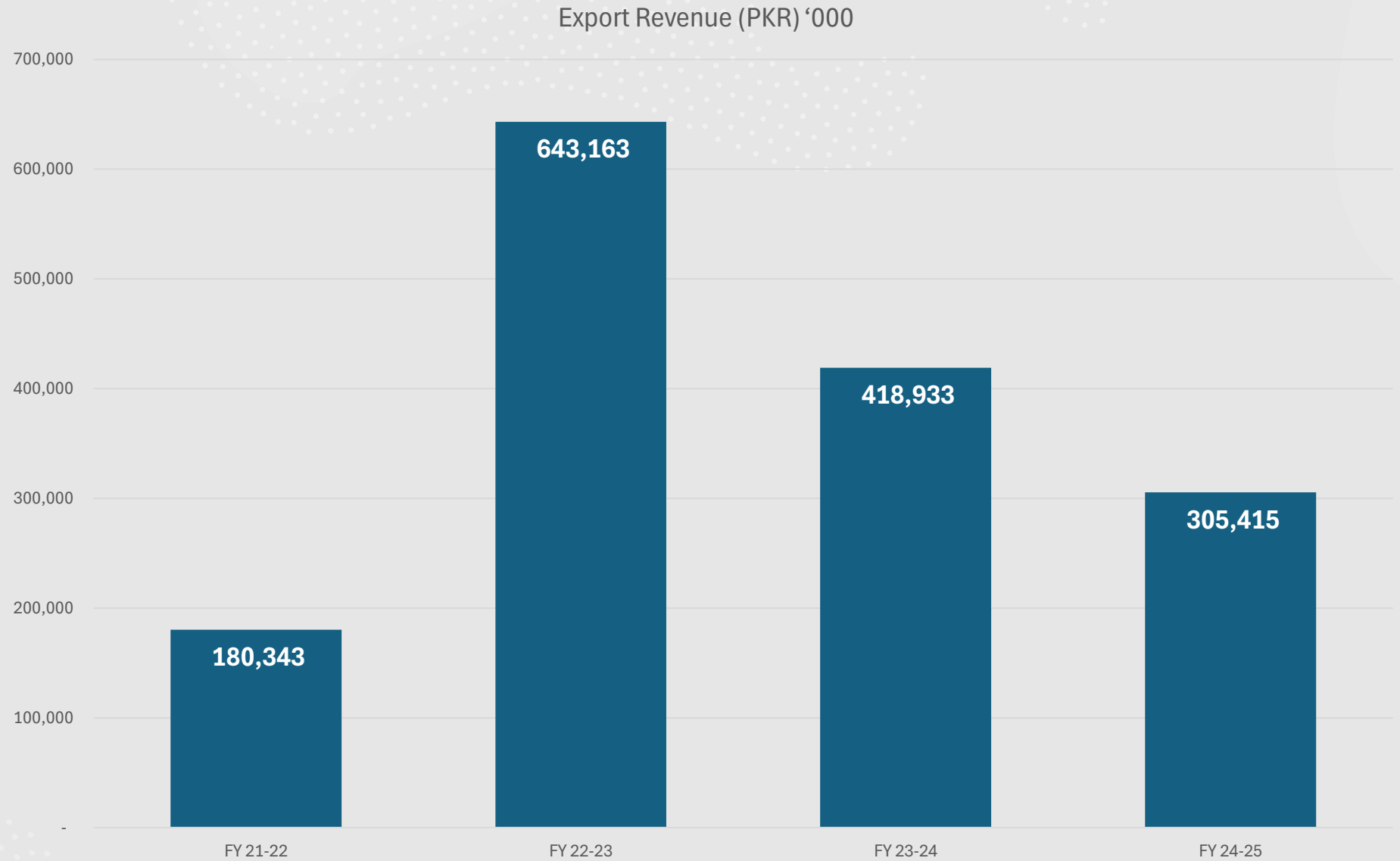




Sales & Future Prospects



Export Yearly Trend



Export Highlights

Expanded Customer Base

Successfully delivered *Aseptox 35* to leading regional players – NAD Foods, CORO, Pegah, Al-Rabie, and SADAFCO (**Saudi Arabia**)

Secured Long-Term Business

Confirmed *2025 order of 1,100 MT* from Reckitt Bahrain, ensuring strong future pipeline.

New Market Entry

Initiated our *first shipment to Turkey (108 MT)*, marking entry into a strategic growth market.

Launched *Technical Grade* in KSA, unlocking opportunities in a new segment

Regulatory Progress

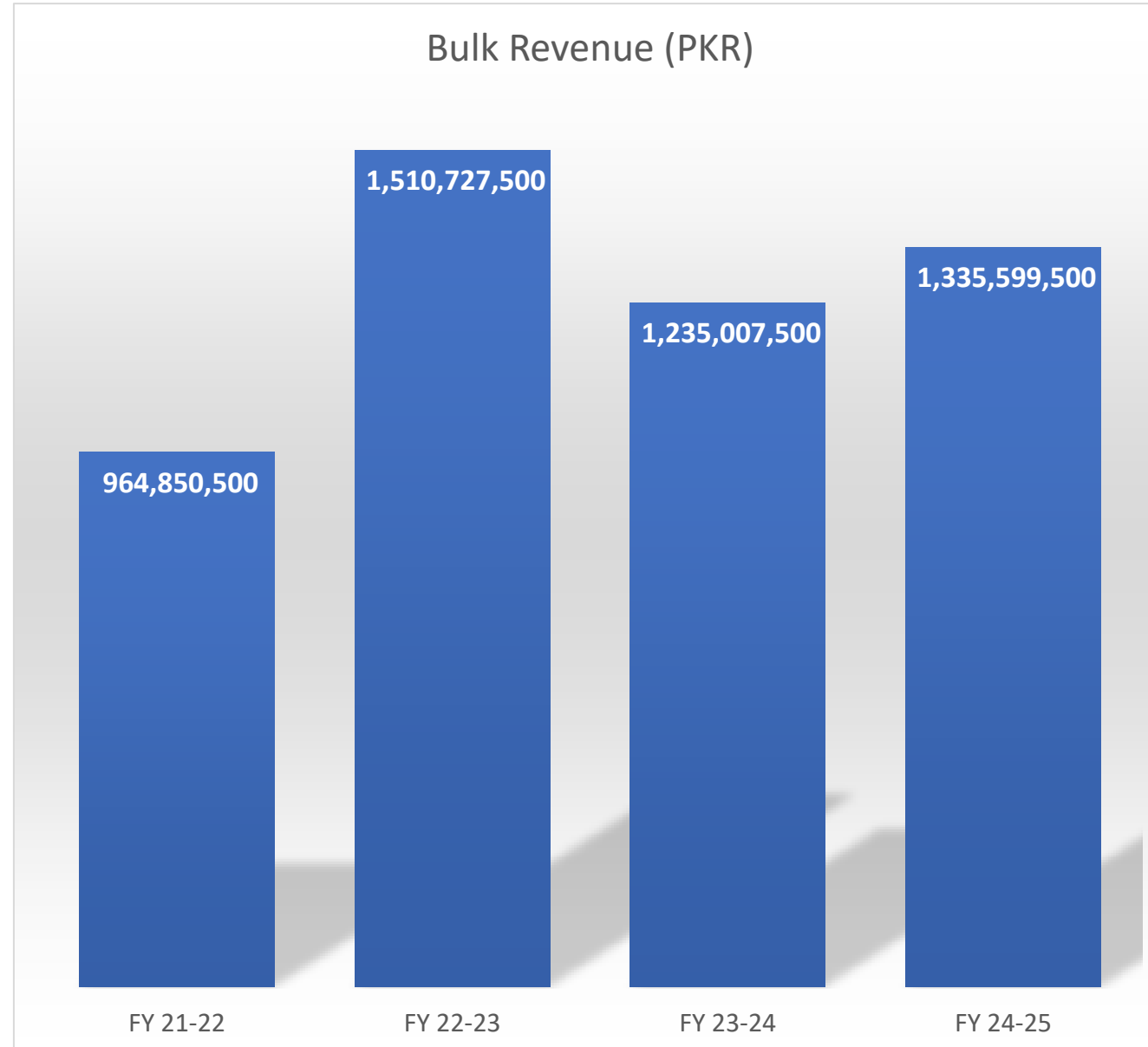
Advanced *SIG registration process* for Spray Grade, strengthening compliance and market readiness.

Customer Satisfaction

Procured *new IBCs under EFS* for Reckitt to improve efficiency, Quality and customer Satisfaction.

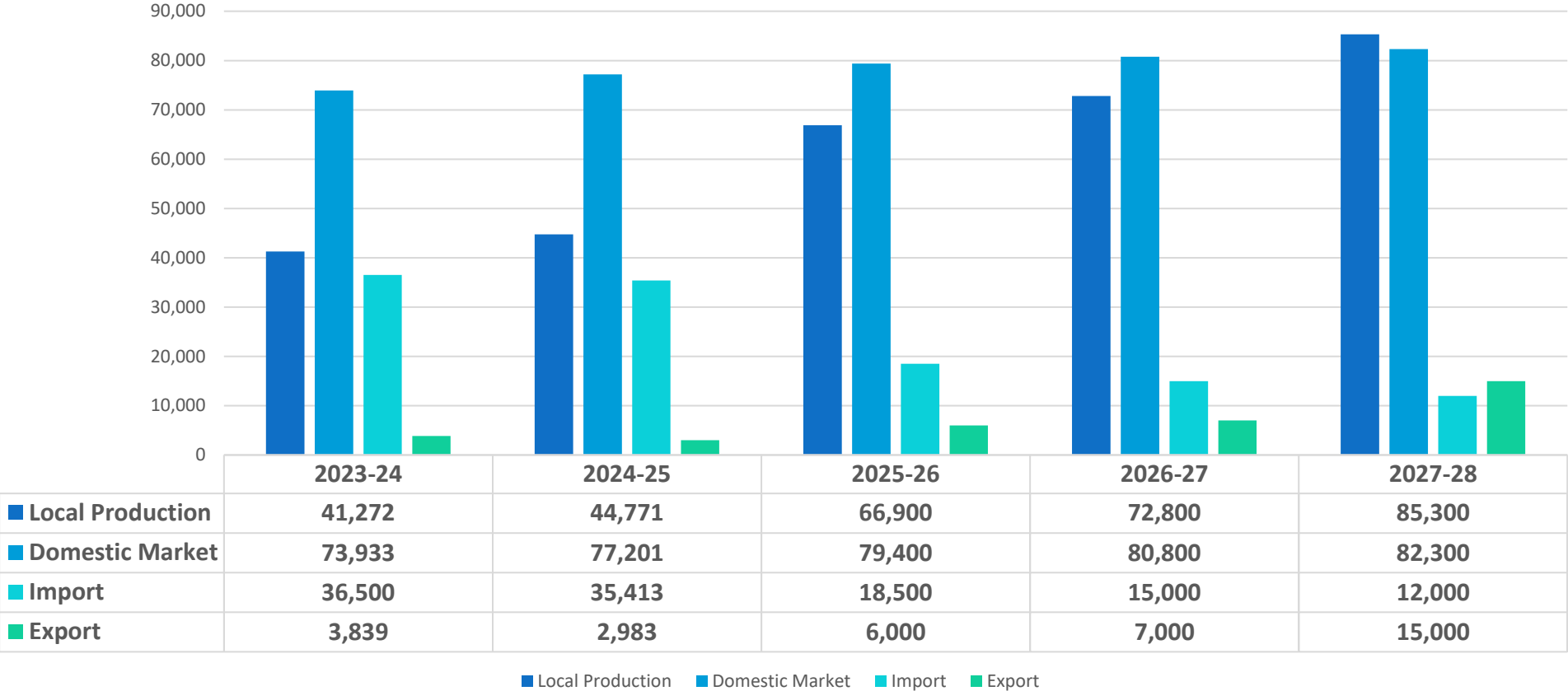
Sustainability Target

- **Focus:** Moving towards **bulk selling** to minimize packaging waste.
- **Goal:** Reduce plastic usage and promote environmentally friendly retail practices
- **Impact:** Supports a **circular economy** and lowers the organization's **carbon footprint**.



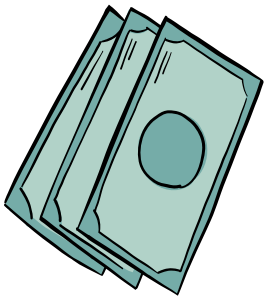


Five Years Market Overview (MTs)



Unique Competitive Advantages

- Plant Technology, Chematur (European) system that is eco-friendly
- Only manufacturer with capability to produce food grade product



Going Forward & Future Strategy

- **Regulatory and pricing pressures:** We are actively engaging with regulatory bodies to curb EFS misuse and extend anti-dumping duties to counter unfair competition.
- **Strategic growth and export momentum:** Export volumes are rising, especially in the Middle East across surface cleaning, water treatment, and food packaging applications, with plans to expand further in FY'26.
- **Cost Optimization:** Includes a hydrogen plant optimization study to reduce gas consumption, execution of a 2 MW solar power project to lower electricity costs, and solvent recovery unit optimization to cut chemical usage.
- **Operational cost control measures:** Focused on reducing fixed costs through targeted maintenance and repair campaigns.



The left side of the slide features an abstract background with a purple-to-pink gradient. It includes a large, glossy orange sphere and several thick, curved, translucent pink and purple bands that overlap each other.

Thank You

Q&A