

KOHINOOR MILLS

Corporate Briefing Session 2025

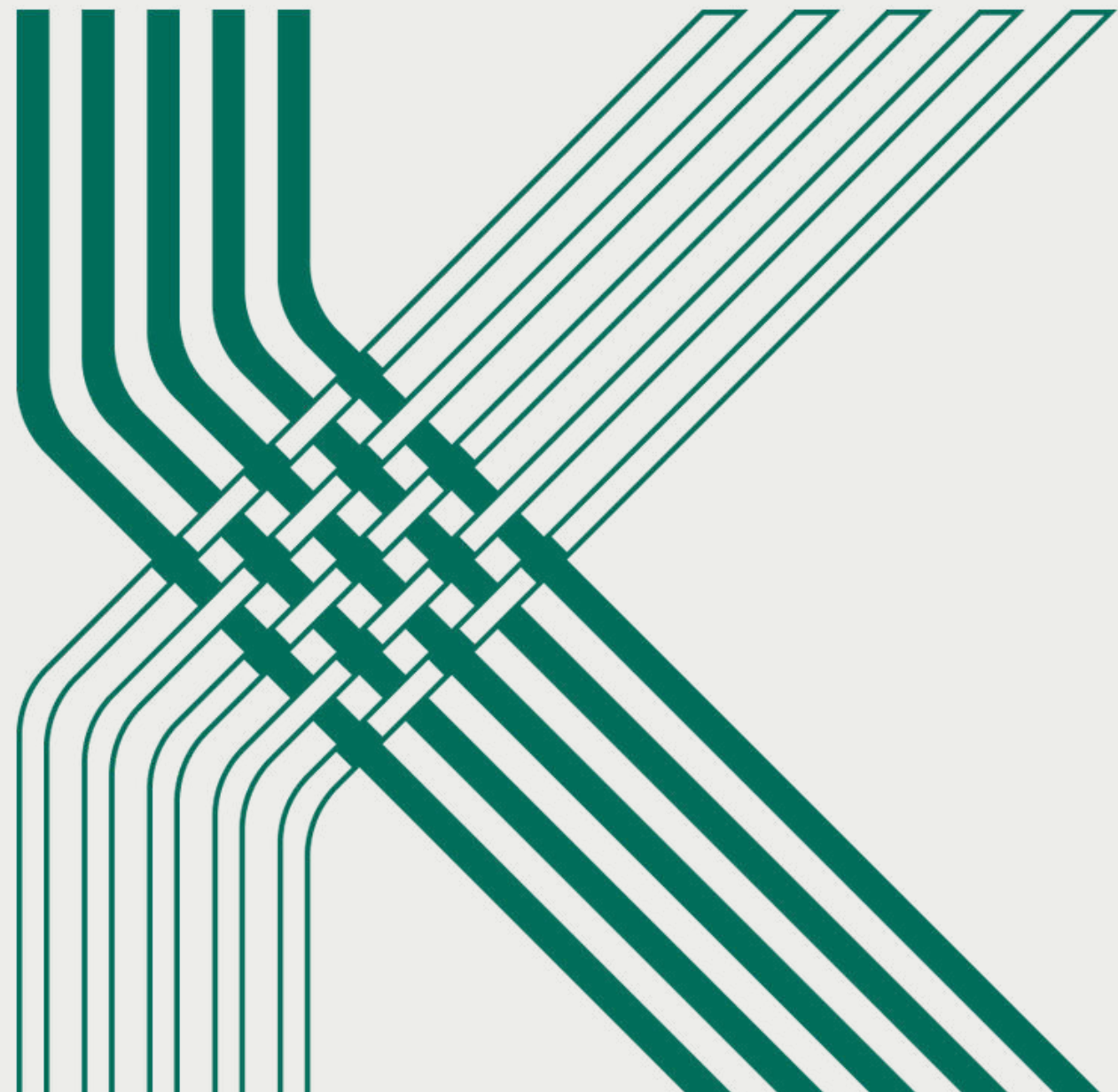


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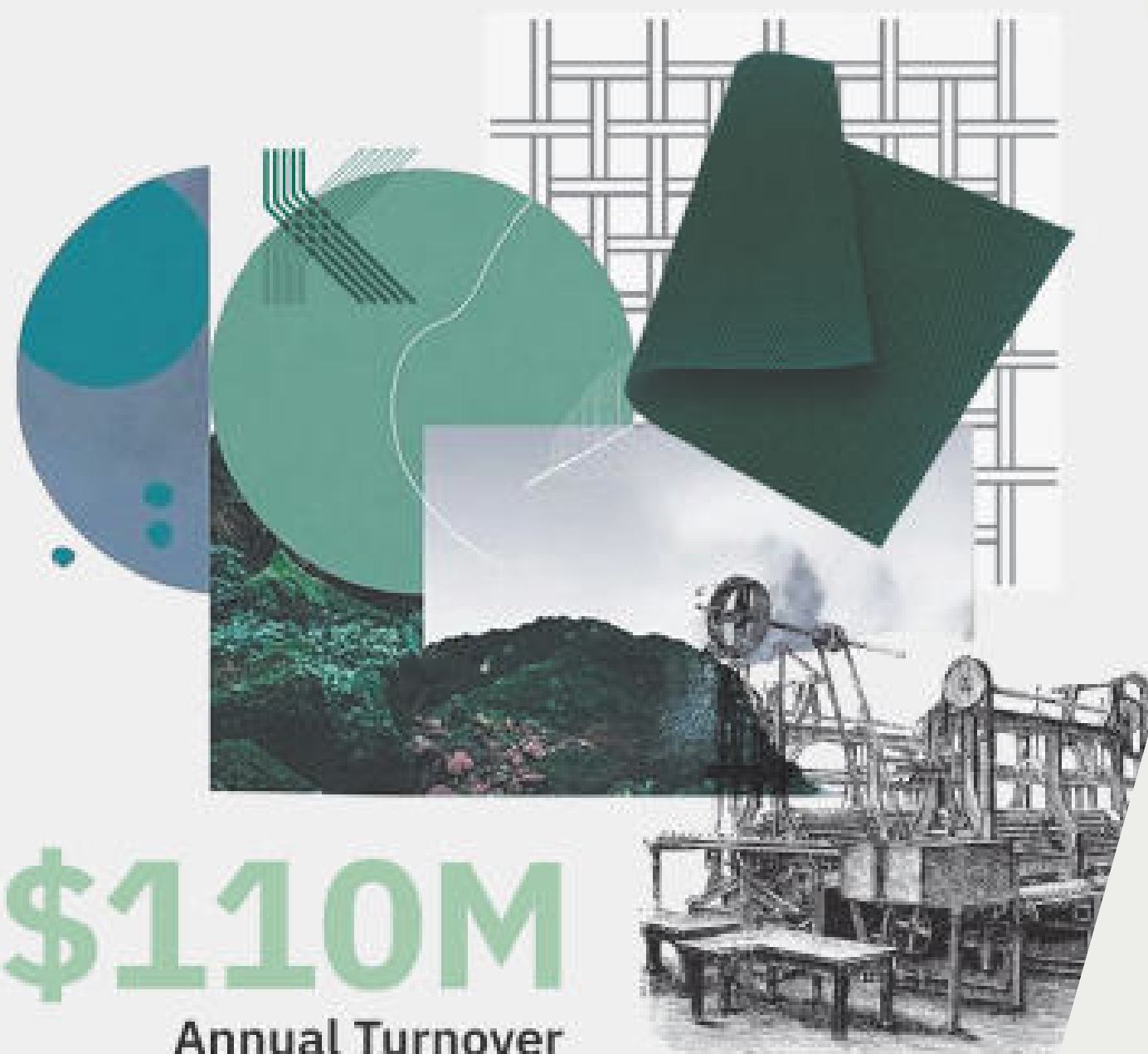
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2.2K+

Workforce

30

Export Countries



\$110M

Annual Turnover

COMPANY PROFILE

Kohinoor Mills Limited (KML), **established in 1987** as a modest weaving operation, has grown over nearly four decades into one of Pakistan's largest and most reputable vertically integrated textile enterprises. Today, KML employs approximately **2,200 people** and generates an annual turnover of **PKR 30 billion**.

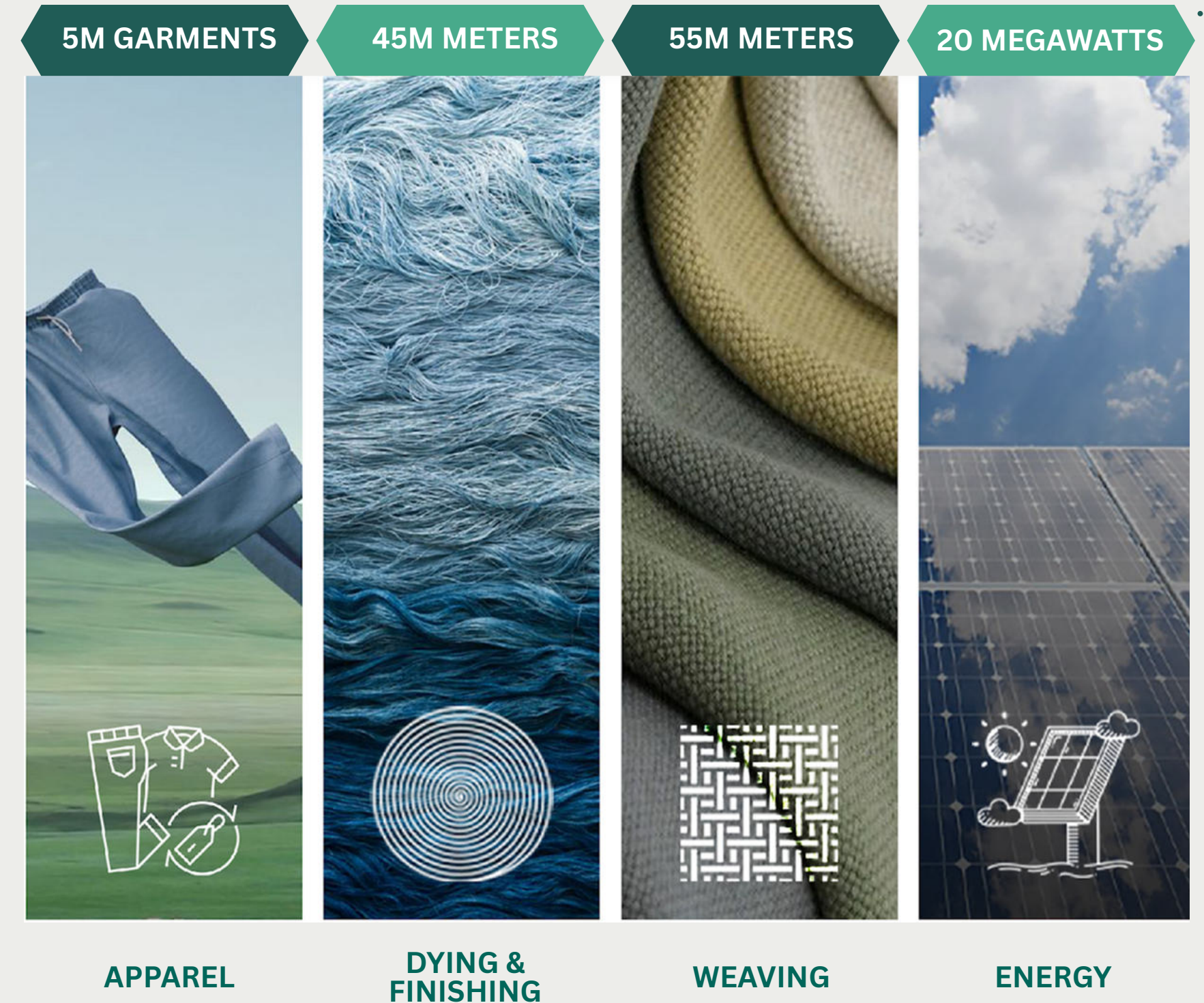
KML's operations span four core business areas: **Weaving, Dyeing & Finishing, Apparel, and Energy**, enabling end-to-end capabilities and consistent value delivery to global and domestic customers.



Company Overview

Our 160-acre state-of-the-art manufacturing complex near Lahore combines advanced technology with exceptional scale and efficiency. The facility produces **55 million meters** of premium greige fabric, **45 million meters** of white and dyed fabric, and **5 million** garments annually, supported by a **20 MW** in-house energy generation system.

Built on sustainability and innovation, Kohinoor Mills is committed to ethical operations and responsible manufacturing. Through environmentally conscious processes and socially responsible practices, we consistently deliver high-quality textiles that meet global standards while supporting a sustainable future.



WEAVING

Kohinoor Weaving (KW) is our flagship division. Established in **1990** as a **48-loom project**, it has grown into a state-of-the-art facility with **272** high-speed **air jet, rapier, and jacquard** looms. KW now produces over **55 million meters** of grey fabric annually—part of which is consumed by our Dyeing division, while the rest is exported to the US, EU, and Asia.



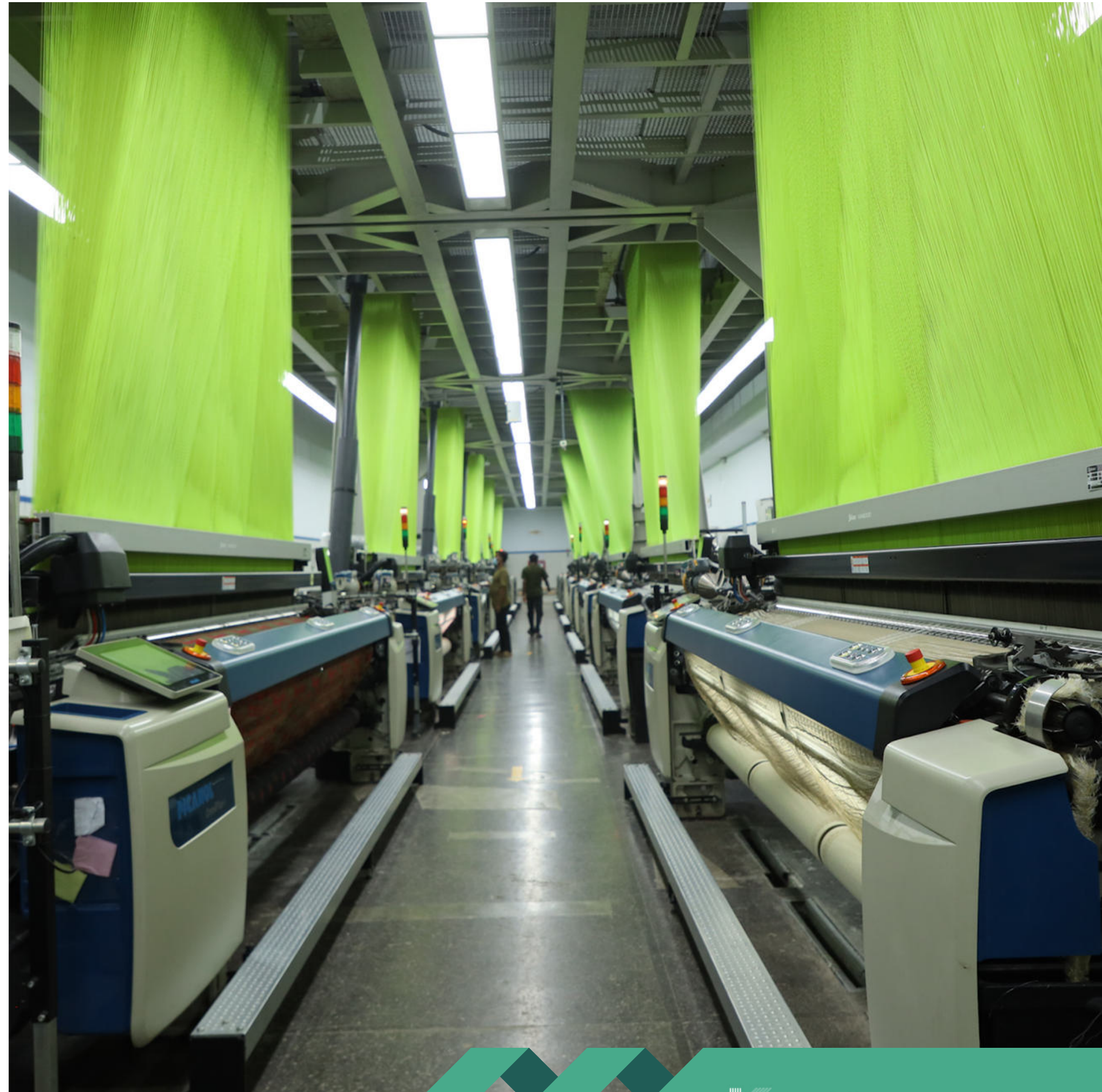
KARL MAYER



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DYEING & FINISHING

Kohinoor Dyeing (KD) was founded in **2002** to strengthen our position in the apparel value chain. Today, KD is a leader in **cotton-blended fabrics** and **casual wear** for the fashion industry. KD produces **45 million meters** of **dyed, white, printed, and yarn-dyed fabric** annually—part of which is consumed by our Apparel division. At the same time, the rest is exported to the US, EU, Asia, and Australia.



ENERGY

Kohinoor Genertek (KG) was established in **2003** to address Pakistan's energy challenges and ensure uninterrupted power supply across our operations. As an independent power plant, KG has an installed capacity of approximately **20 megawatts** of electricity and **30 tonnes per hour of steam**. It operates on a mix of fuels—including gas, solar, and biomass—optimized for cost-efficiency and seasonal availability.

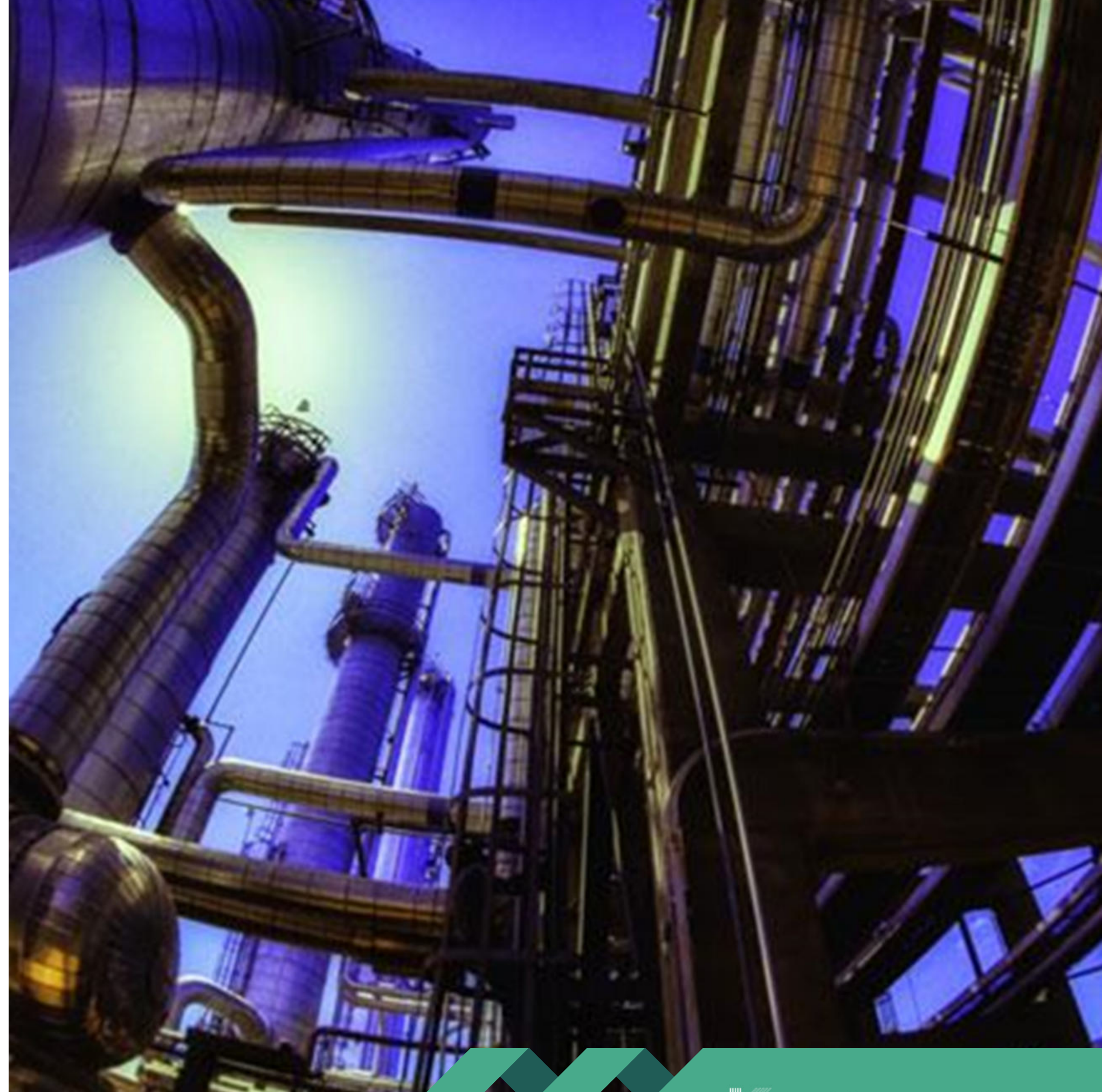
CATERPILLAR

Solar® Turbines
A Caterpillar Company

SUNGROW
Clean power for all

NIGATA

Trinasolar



APPAREL

Kohinoor Apparel (KA) commenced operations in **2025**, completing our vertically integrated value chain. Designed to meet the demands of modern fashion retail, KA houses advanced stitching, washing, and finishing lines to produce **high-quality casual wear** and **performance garments**. With an annual capacity exceeding **5 million garments**, KA draws on in-house fabrics from our Weaving and Dyeing divisions to deliver speed, consistency, and sustainability.



OUR CUSTOMERS

carhartt 

GUESS

Wrangler



Lee®

LC Waikiki

DOCKERS®


HUGO BOSS

Bershka

H&M

celio

BANANA REPUBLIC



Levi's®

ZARA

JACK&JONES

AMERICAN EAGLE

JULES

MANGO

Dillard's
The Style of Your Life.

C&A

LANDS' END 

 DECATHLON

NEXT

Our Products



WESTERN

Our Western collection consists of high-quality bottom wear, jackets, shirts, and dresses, combining style and comfort to elevate modern wardrobes.



ETHNIC

Our Ethnic collection features light, airy fabrics adorned with intricate embroidery, perfect for local fashion that combines elegance and tradition.



WORKWEAR

Our Workwear collection offers resilient function, designed for uniforms, ensuring durability and practicality in demanding work environments.



TECHNICAL

Our Technical textiles feature engineered fire resistance, water repellency and UV protection, designed to meet specialized needs with superior performance.



UPHOLSTERY

Our Upholstery collection provides soft durable fabrics, ideal for creating stylish and timeless additions to any space.



SUSTAINABILITY



83% total energy generated via renewable sources

30% wastewater is reused in our process

100% water diverted from landfills





KEY STRATEGIC & OPERATIONAL DEVELOPMENT

(APPAREL DIVISION)

Kohinoor Mills has established a dedicated **Apparel Division** to strengthen its value-added portfolio and fully leverage the advantages of vertical integration. Designed to meet the fast-evolving requirements of modern fashion and retail markets, the facility has an installed infrastructure capable of producing **17,000 garments** per shift per day.

PHASE 1

- Projected revenue: **USD 12M**
- No extra capex needed; current capacity sufficient

PHASE 2

- Target revenue: **USD 40M** with expanded capacity
- Incremental capex: Rs. 1B for operational upgrades

PHASE 3

- Target revenue: **USD 72M** via double-shift operations
- No additional capex needed; Phase 2 infrastructure supports expansion

KEY STRATEGIC & OPERATIONAL DEVELOPMENT (RENEWABLE ENERGY INITIATIVES)



Solar Plant Installation

- 4.5 MW solar commissioned; additional 2.7 MW and 3 MW planned for Q2 & Q3 FY-26
- Solar now meets 20% of total electricity demand
- Lower energy costs and reduced exposure to government-related grid tariff risks



Biomass Thermal Oil Heater

- Biomass-fired thermal oil heater commissioned in September 2025
- Supplies 95% of energy from renewable, grid-independent sources
- Reduces fuel costs and stabilizes energy expenses
- Supports decarbonization using locally sourced biomass





KML STOCK SPLIT

Stock Split

Sub-division of shares from Rs. 10 to Re. 1 each

Daily Trading

Noticeably higher daily trading activity

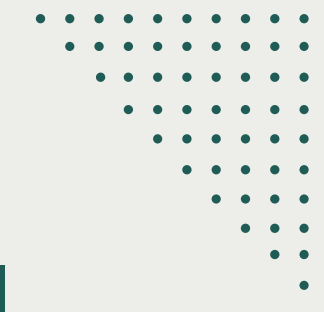
Investor Base

Improved accessibility and liquidity for a broader investor base





FINANCIAL HIGHLIGHTS



2025

VS

2024

PKR 27.14 Billion

Turnover

PKR 29.85 Billion

PKR 3.61 Billion

Gross Profit

PKR 4.24 Billion

PKR 233.51 Million

Profit/loss
After Tax

PKR (19 Million)

PKR 0.46

Earning Per Share
Basic and Diluted

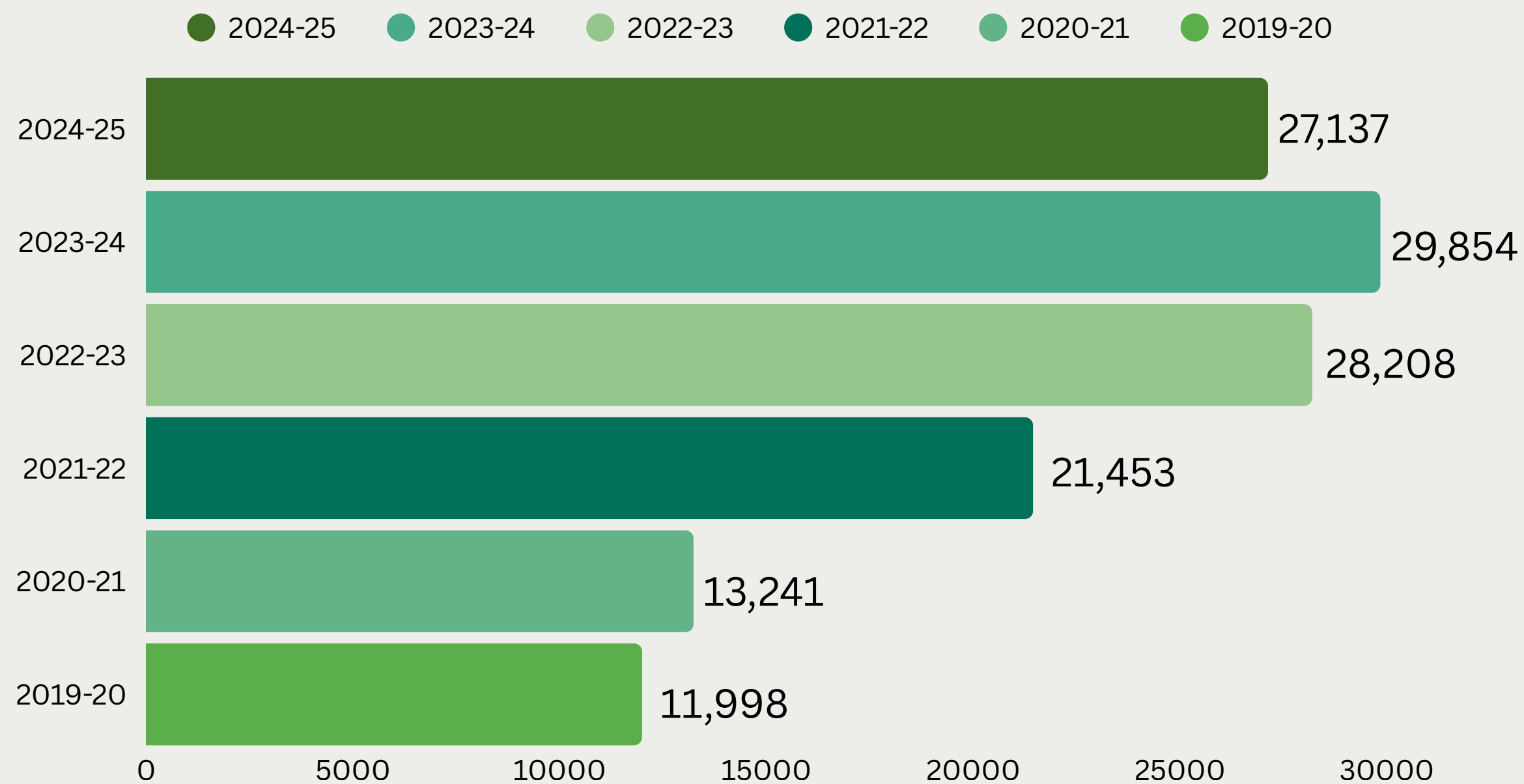
PKR (0.04)

PERFORMANCE INDICATORS

Operating Indicators	FY 2025	FY 2024	FY 2023
Gross Margin	13.32%	14.22%	20.80%
Pre Tax Margin	1.46%	1.43%	8.69%
Net Margin	0.86%	(0.07%)	7.10%
Liquidity Indicators	FY 2025	FY 2024	FY 2023
Current	0.95x	1.01x	1.05x
Quick	0.50x	0.52x	0.55x
Performance Indicators	FY 2025	FY 2024	FY 2023
Return on Long Term Assets	1.78%	(0.16%)	21.79%
Return on Equity	2.27%	(0.20%)	25.37%
Return on Capital Employed	12.60%	17.83%	37.69%

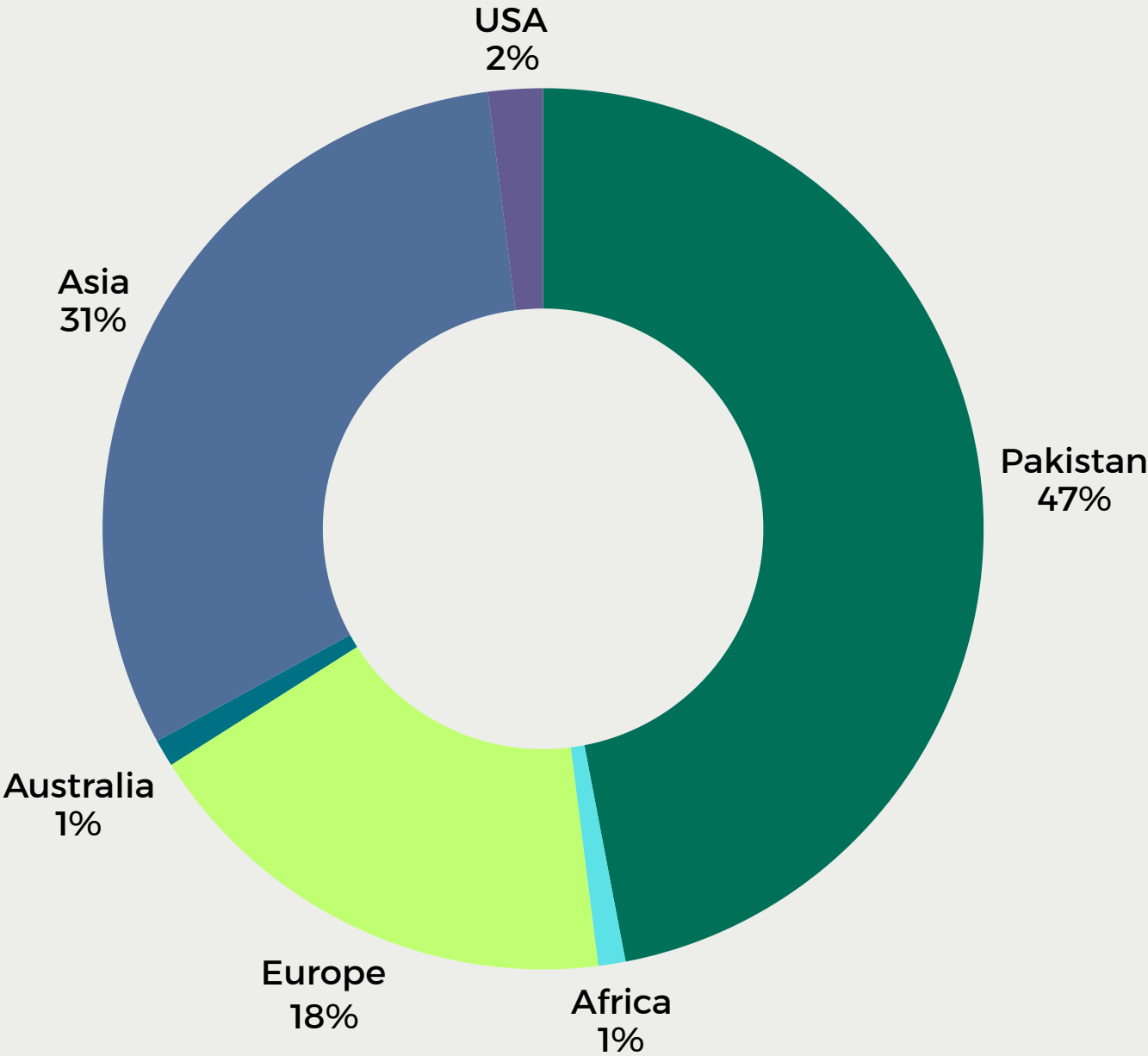


ANNUAL TURNOVER GROWTH (RS.MILLIONS)

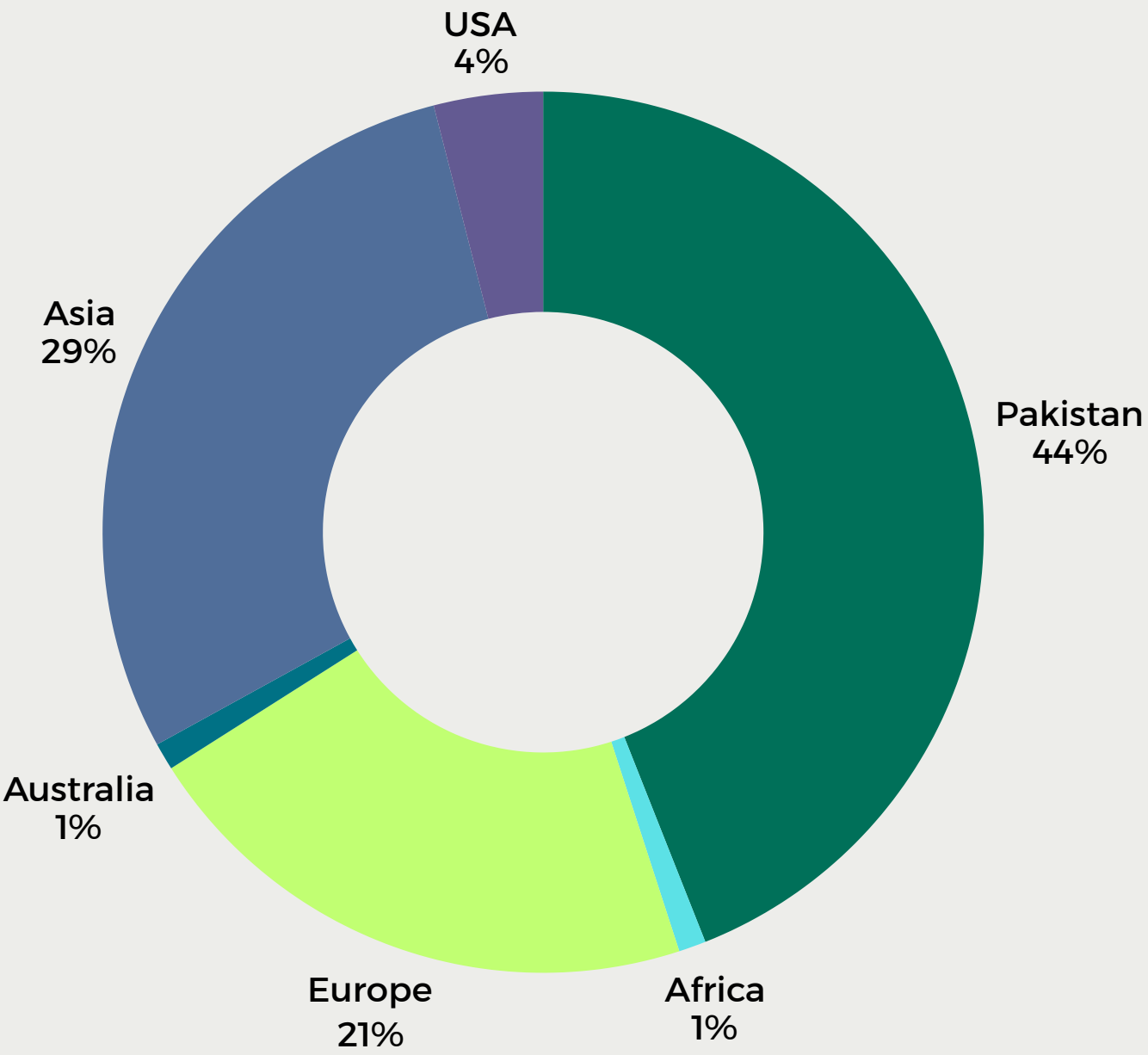


REGION WISE SALES

2025

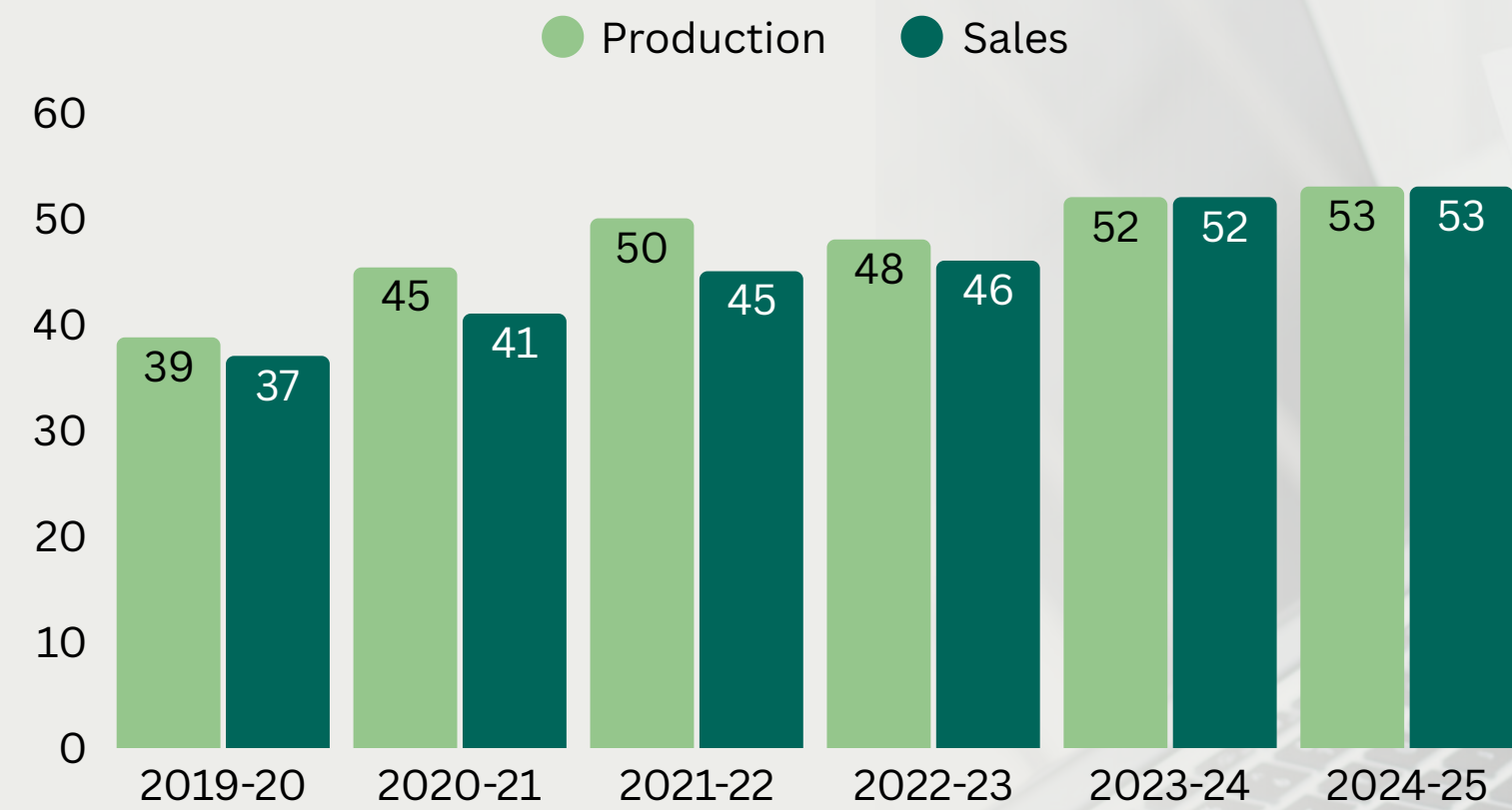


2024

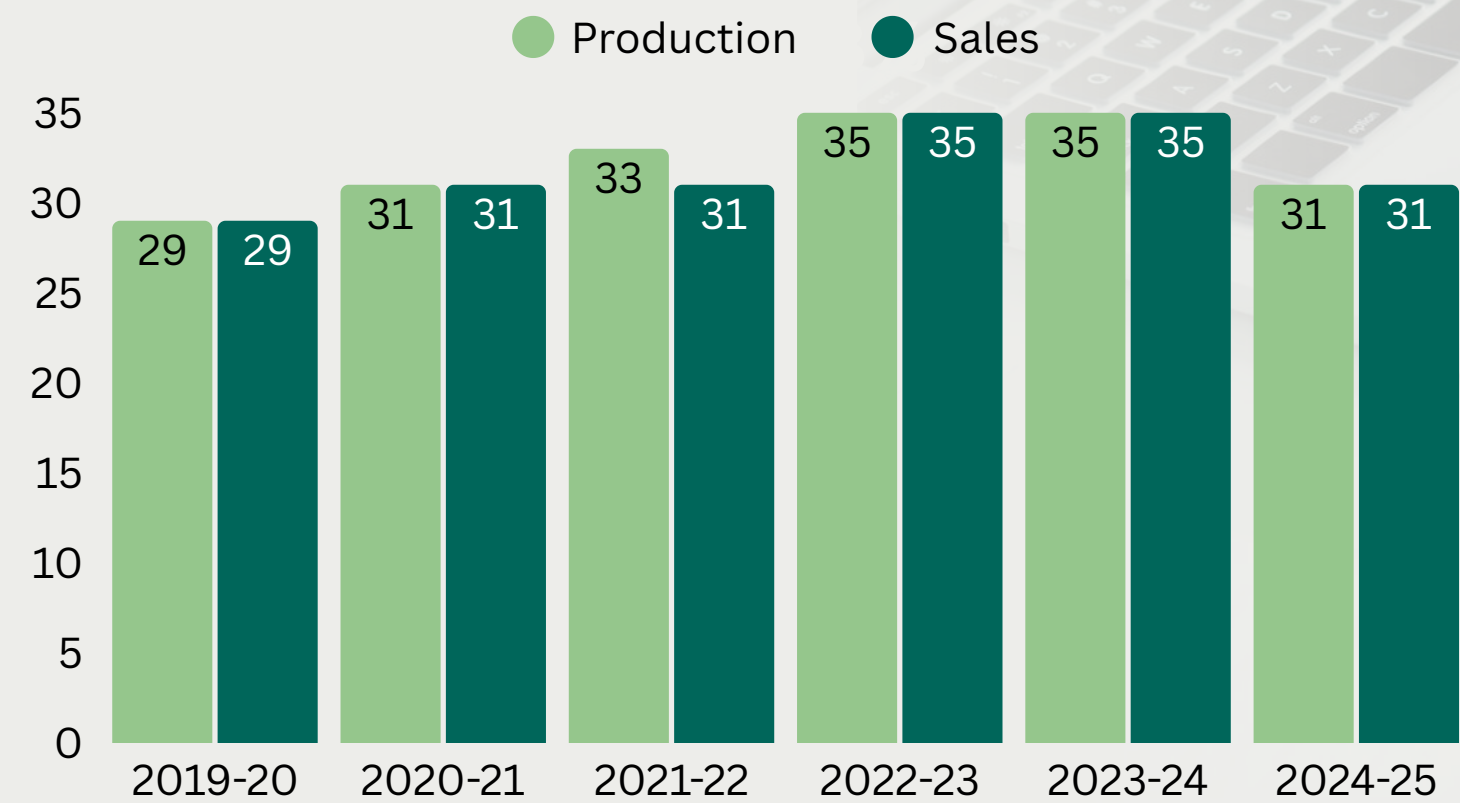


PRODUCTION & SALES VOLUME (MILLION METERS)

Weaving Division

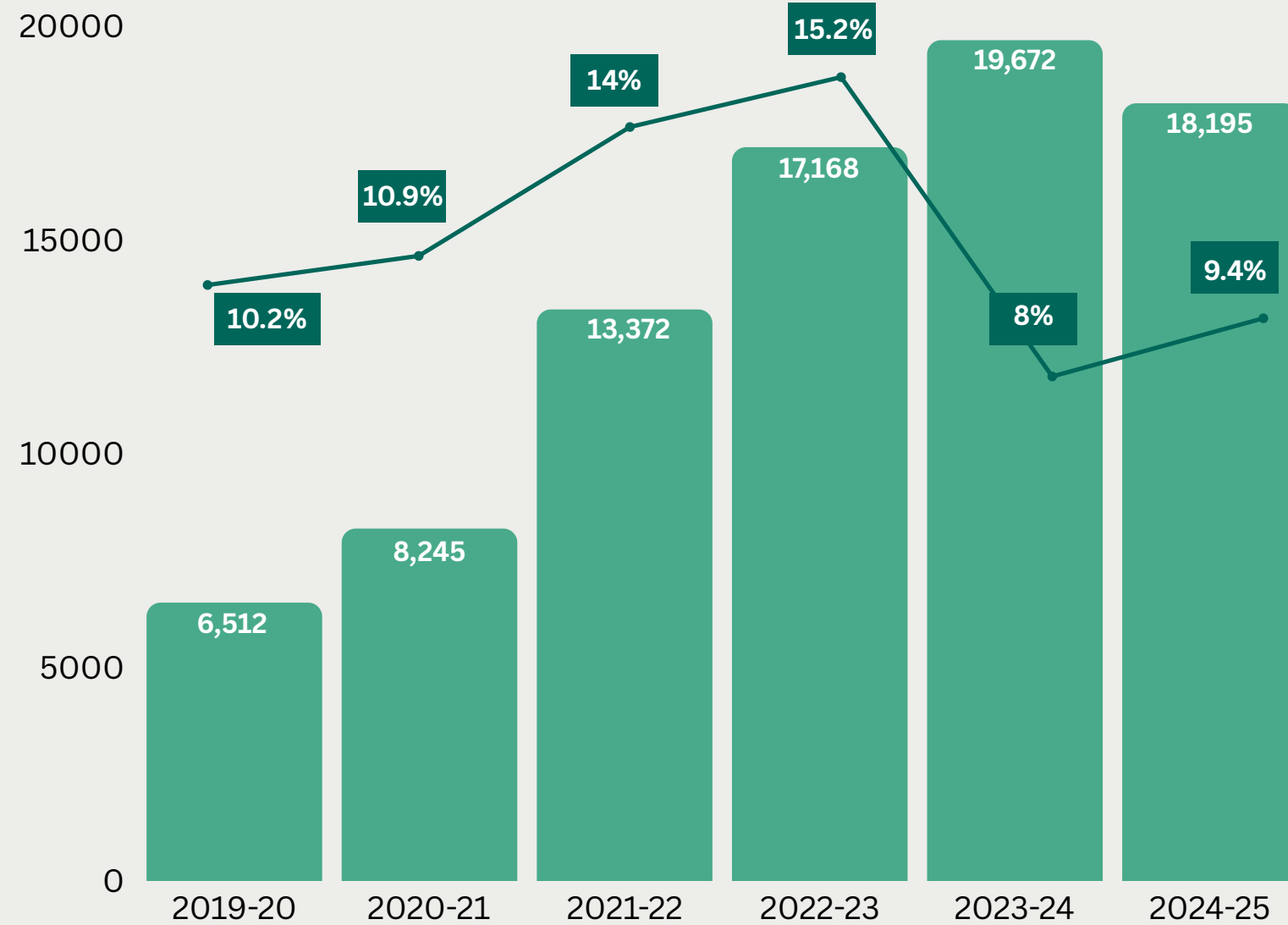


Dyeing Division

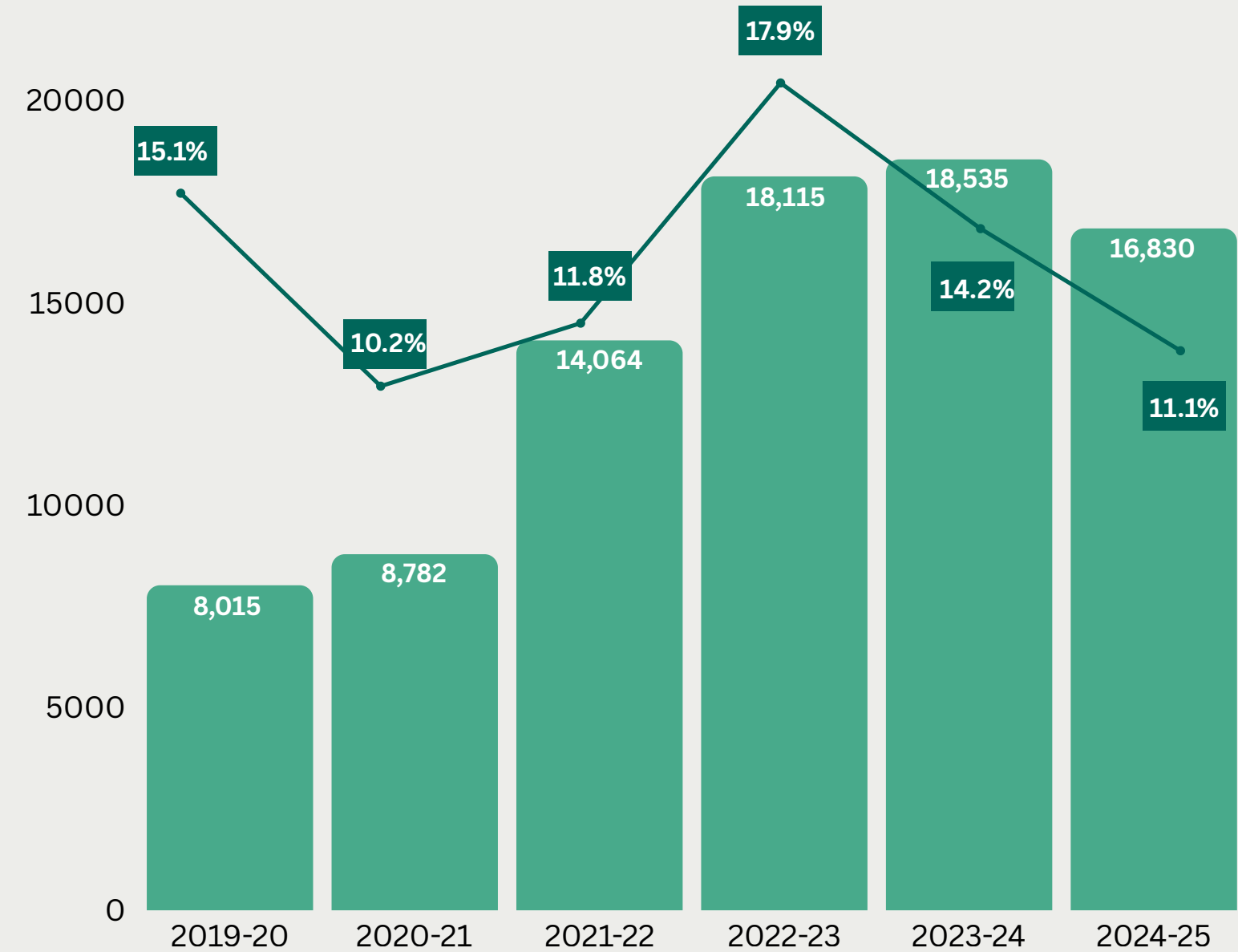


SALES ANALYSIS

- GP %
- SALES RS. M



Weaving Division



Dyeing Division



CHALLENGES & POTENTIALS



- Elevated taxation and energy costs relative to regional peers (Bangladesh, Vietnam, etc.)
- Market uncertainty from ongoing tariff disputes
- Supply chain and logistics disruptions due to regional instability
- Shrinking domestic cotton output
- Heavy reliance on imported cotton
- Unpredictable regulatory and policy framework

- Expanded customer offering with the addition of the apparel division
- Continuous improvement through technological innovation and advanced manufacturing automation
- Broad and diversified product portfolio
- Self-sufficient power generation with an increasing share of renewable energy
- Strong market presence and leadership
- Solid, supportive group structure

THANK YOU & ANY QUESTIONS?



We're here to help - Reach out with your questions, feedback, or inquiries, and let's connect!



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