



Reliance Weaving Mills Limited

Corporate Briefing Session (CBS)

Dated: November 20, 2025

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1- COMPANY BRIEF

1. The Company was incorporated on April 07, 1990 with its Registered Office at 2nd Floor, Trust Plaza, L.M.Q. Road, Multan and is listed on Pakistan Stock Exchange.
2. The Company is engaged in the production and sale of Yarns and Fabrics. The production units are located at Fazalpur Khanewal Road, Multan (Multan Unit) and Mukhtarabad, Chak Beli Khan Road, Rawat, Rawalpindi (Rawat Unit).
3. The Head Office of the Company is situated at E-110, Khayaban-e-Jinnah, Lahore Cantt.

2- BOARD OF DIRECTORS

Mr. Fawad Ahmed Mukhtar	Chairman
Mr. Faisal Ahmed	CEO/ Executive Director
Mr. Abbas Mukhtar	Non-Executive Director
Mr. Muhammad Mukhtar Shiekh	Non-Executive Director
Mr. Muhammad Fazeel Mukhtar	Non-Executive Director
Mrs. Fatima Fazal	Non-Executive Director
Mr. Imran Bashir	Independent Director
Mr. Shoaib Ahmad Khan	Independent Director

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FINANCIAL HIGHLIGHTS

PARTICULARS		2025	2024	INCREASE/ (DECREASE)
SALES - NET (PKR IN MILLIONS)		40,220	41,461	-3%
GROSS PROFIT (PKR IN MILLIONS)		4,703	4,842	(139)
GROSS PROFIT %		11.69%	11.68%	-3%
EBITDA (PKR IN MILLIONS)		4,350	4,754	(404)
EBITDA %		10.82%	11.47%	-8%
NET PROFIT (PKR IN MILLIONS)		257	120	137
NET PROFIT %		0.64%	0.29%	115%
EPS - PKR		8.34	3.88	4.46
DIVIDEND %		0%	0%	0%

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**STATEMENT OF PROFIT OR LOSS
JUNE 30, 2025**

Description	2025 (PKR in Millions)	2024 (PKR in Millions)	% Increase / (Decrease)
Sales-net	40,220	41,461	-3%
Cost of Sales	(35,517)	(36,619)	-3%
Gross Profit	4,703	4,842	-3%
Distribution expenses	(480)	(385)	24%
Administrative expenses	(550)	(467)	18%
Other income	24	73	-67%
Other Expenses	(118)	(52)	128%
Profit from Operations	3,580	4,011	-11%
Finance cost	(2,895)	(3,893)	-26%
Profit before taxation	686	118	479%
Taxation	(429)	1	-34711%
Profit after taxation	257	120	115%
Earnings per share	8.34	3.88	115%



Ratio Analysis & Financial Highlights



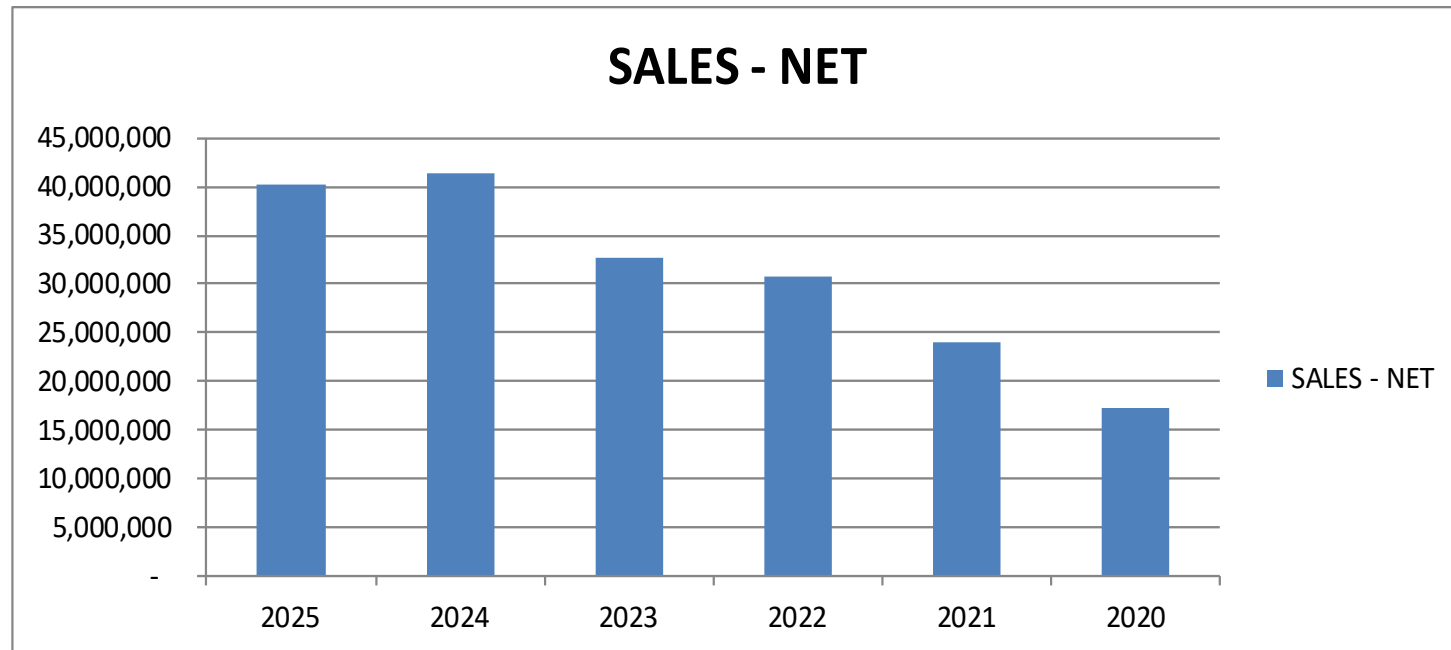
Ratio Analysis

For the period ended:

<i>Description</i>	<i>UOM</i>	<i>30th June, 2025</i>	<i>30th June, 2024</i>
Gross Profit Margin	%	11.69%	11.68%
Net Profit Margin	%	0.64%	0.29%
ROCE	%	1.40%	0.78%
EBITDA	PKR(Million)	4,350	4,754
EBITDA to Sales	%	10.8%	11.5%
Interest Cover Ratio	:	1.24	1.03
Debt Servicing Ratio	:	1.14	0.92
Current Ratio	:	0.94	0.82
Earnings per Share	PKR	8.34	3.88

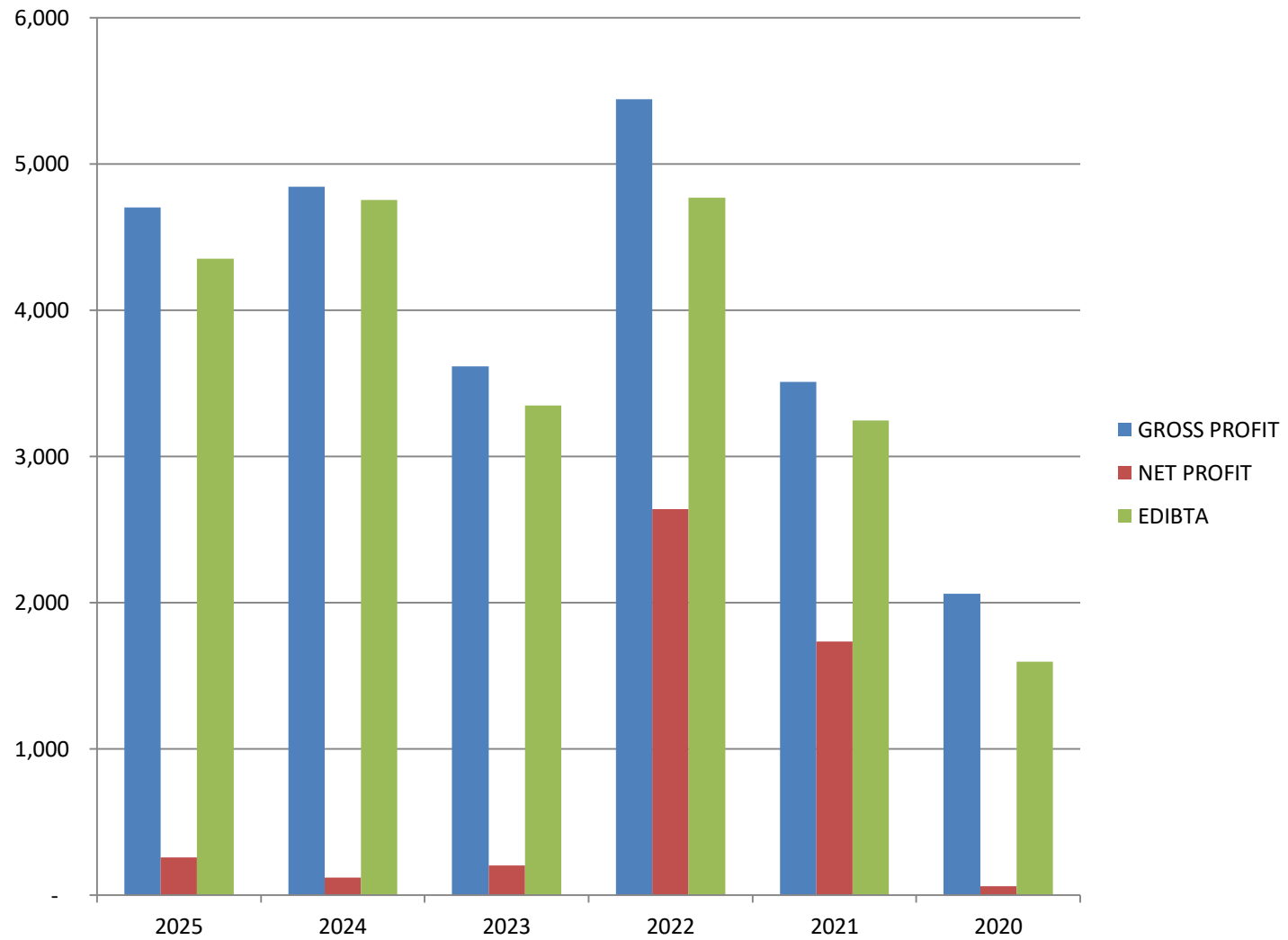
5- SIX YEARS TURNOVER (PKR)

YEAR	SALES-NET (000)
2025	40,219,998
2024	41,461,459
2023	32,682,288
2022	30,703,659
2021	24,030,100
2020	17,275,166



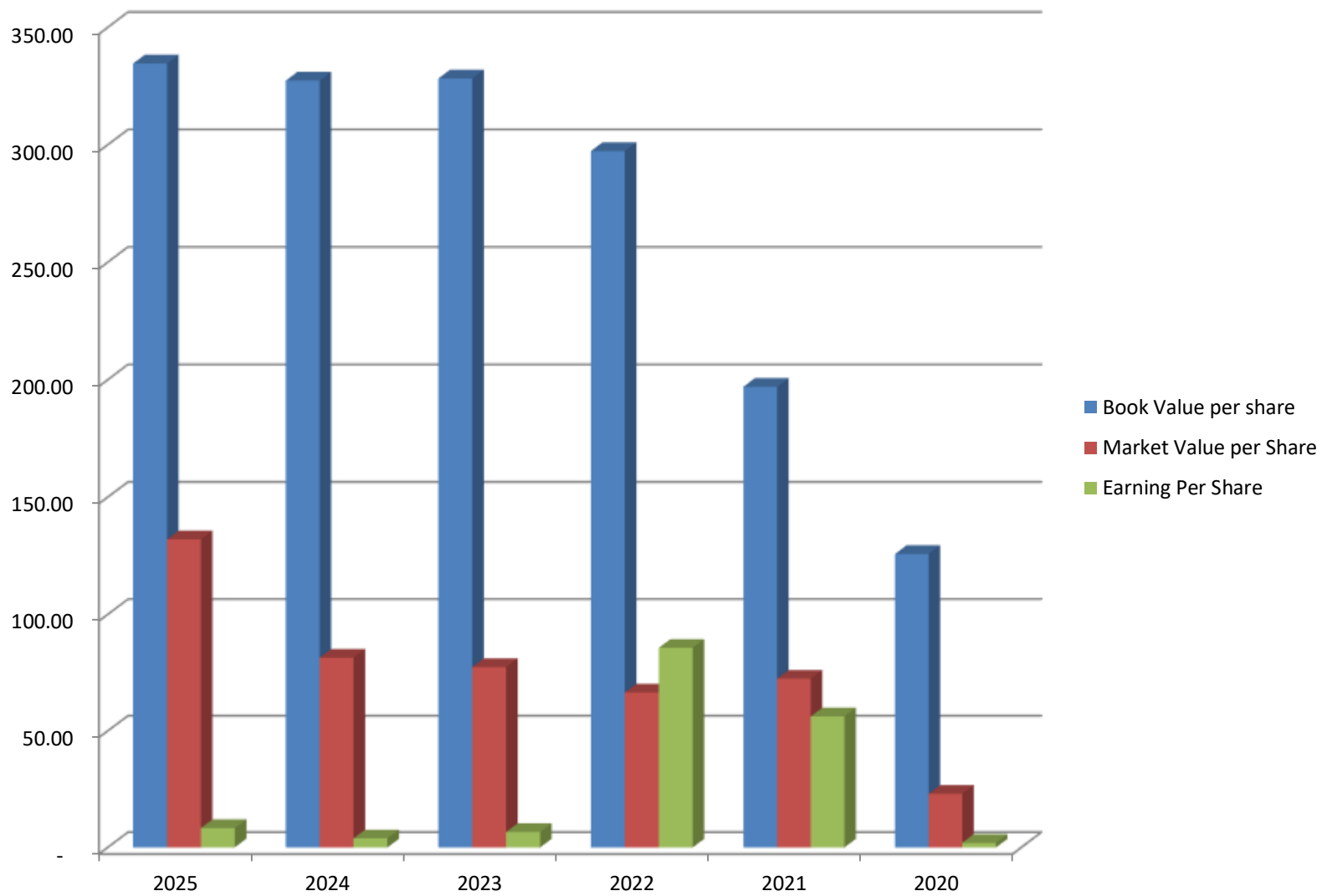
6- SIX YEARS PROFIT OR LOSS AT GLANCE

YEAR	GROSS PROFIT	NET PROFIT	EBITDA	EBITDA %
	PKR IN MILLION			
2025	4,703	257	4,350	10.82%
2024	4,842	120	4,754	11.47%
2023	3,616	203	3,349	10.25%
2022	5,441	2,639	4,767	15.53%
2021	3,510	1,733	3,245	13.50%
2020	2,061	61	1,596	9.24%



7- SIX YEARS INVESTOR'S INFORMATION - PKR

YEAR	BOOK VALUE PER SHARE	MARKET VALUE PER SHARE	EPS
2025	334.61	132.04	8.34
2024	327.31	81.38	3.88
2023	328.21	77.35	6.59
2022	297.31	66.50	85.67
2021	196.99	72.41	56.24
2020	125.83	23.00	1.99



9- COMPARATIVE STATEMENT OF FINANCIAL POSITION – PKR IN MILLIONS

PARTICULARS	2025	2024	% INC/ (DEC)
Non current assets	19,585	18,767	4%
Current assets	19,685	16,097	22%
Total assets	39,270	34,864	13%
Equity	10,310	10,085	2%
Non-Current Liabilities	8,014	5,181	55%
Current Liabilities	20,946	19,598	7%
Total Liabilities	28,961	24,779	17%
Total Equity and Liabilities	39,270	34,864	13%

10- BRIEF OF OPERATIONS

SPINNING

UNIT R3 (RAWAT ISLAMABAD)

SPINDLES = 17,808

RING FRAMES = 32

CAPACITY = 4,797 TONS

UNIT R4 (MULTAN)

SPINDLES = 47,520

RING FRAMES = 42

CAPACITY = 14,678 TONS

UNIT R6 (MULTAN)

SPINDLES = 29,568

RING FRAMES = 18

CAPACITY = 10,046 TONS

TOTAL SPINNING

SPINDLES = = 94,896

RING FRAMES = 92

CAPACITY = 29,521 TONS

WEAVING

UNIT 2

LOOMS = 166

CAPACITY = 43.032 M (Meters)

UNIT 5

LOOMS = 310

CAPACITY = 78.531 M (Meters)

TOTAL WEAVING

LOOMS = 476

CAPACITY = 121.563 M (Meters)

11- FUTURE OUTLOOK

Company has plan to take following steps in future for cost saving;

- The company has installed **20 MW** renewable solar system and further **3 MW** is in process of implementation. Resultantly, total capacity of **23.7 MW** will produce **31 M Units** which is **24% of total units** have financial saving of approx. **Rs.1040 M.**
- Has plan to automate AC Plant it shall reduce running load of spinning units by 540 KWH which have financial saving of approx. **Rs.150 M** per anum.
- Further, management has plan to replace 33 low 528 RPM looms with high 900 RPM Looms. Expected capital cost is 600 M with annual impact of approx. **Rs.170M.**
- Kibor has been gradually reduce from 23% to 14% in 2025.However in current year Kibor is at 11.25% have financial saving of approx. **Rs.521 M.**

12- KEY CHALLENGES

- Rising electricity and gas prices, coupled with high interest rates and inflation, significantly increase production costs, making it difficult to compete with other countries.
- Increased cotton prices and a crisis in the yarn market have squeezed margins for spinners.
- Political instability, currency fluctuations, and uncertain processes for letters of credit (LCs) create financial and operational risks.
- Restrictions and tariffs imposed by import markets like the US and EU make Pakistani products less competitive.
- Low demand from Europe and USA.
- The imposition of novel taxes and the uncertainty surrounding government policies

Question & Answer Session

THANK YOU