

CORPORATE BRIEFING SESSION

SURAJ COTTON MILLS LIMITED

FOR THE YEAR ENDED JUNE 30, 2025

COMPANY PROFILE

CORPORATE BRIEFING

FOR FY 2024-25

COMPANY PROFILE

CORPORATE BRIEFING SESSION - SCML

Suraj Cotton Mills Limited, incorporated in 1984 and listed on PSX, is a leading manufacturer and exporter of high-quality yarn and woven fabrics. It operates advanced spinning and weaving facilities, producing premium-quality cotton yarn and grey fabric.

The Company focuses on continuous improvement, innovation, and the adoption of global best practices. Its strengths include modern technology, a skilled workforce, cost efficiency, and commitment to sustainability.

Strong governance and compliance with the Code of Corporate Governance ensure transparency and long-term value creation.

VISION & MISSION STATEMENT

**CORPORATE BRIEFING
FOR FY 2024-25**

VISION & MISSION STATEMENT

CORPORATE BRIEFING SESSION - SCML

VISION

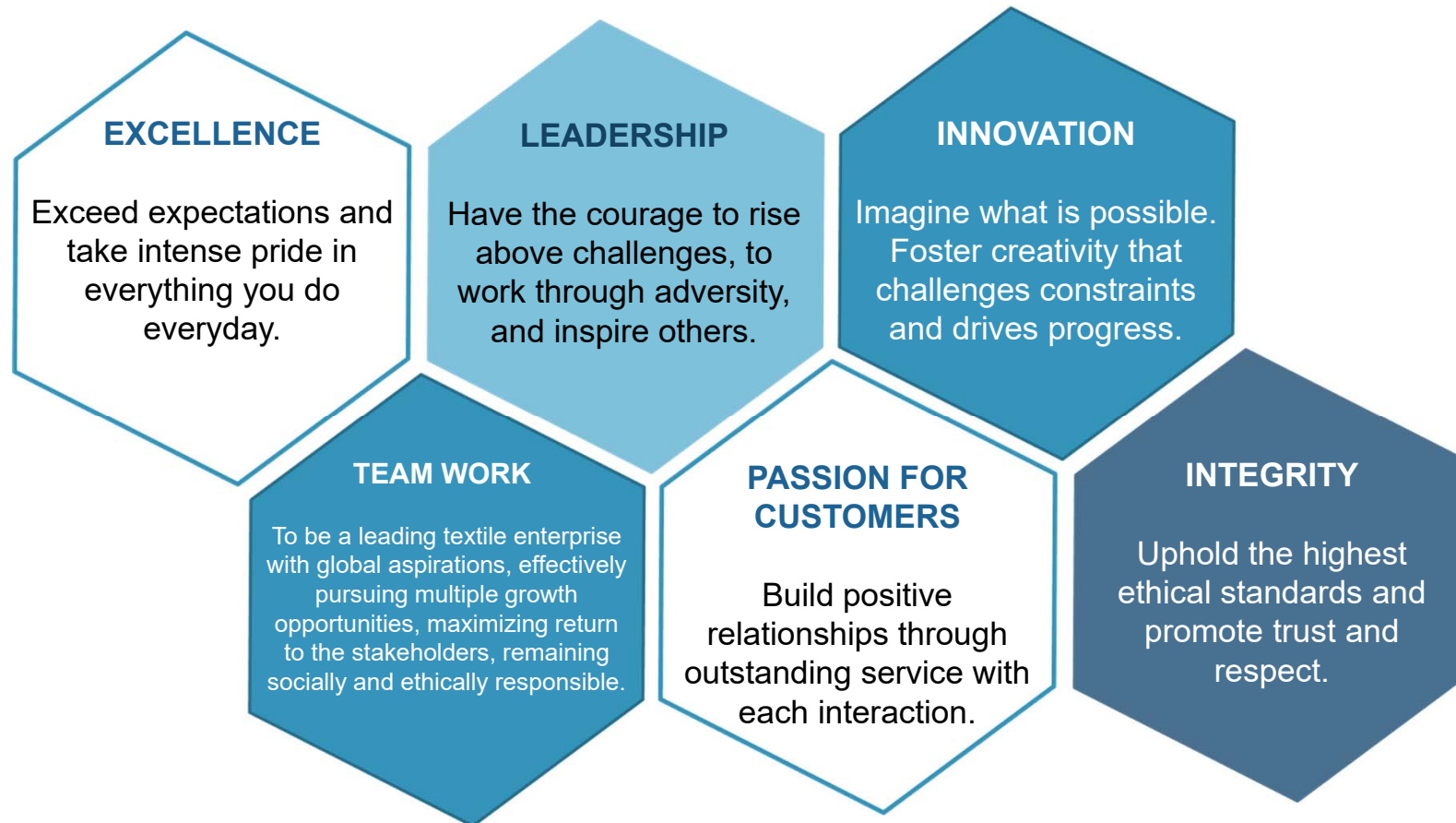
To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, and remaining socially and ethically responsible.

MISSION STATEMENT

We are committed to becoming a premier manufacturing organization in the textile industry, maintaining market leadership in the present business, and diversifying/integrating into value-added projects to maximize returns for all stakeholders

CORE VALUES

CORPORATE BRIEFING SESSION - SCML



OPERATIONAL PERFORMANCE

**CORPORATE BRIEFING
FOR FY 2024-25**

PRODUCTS, GEOGRAPHICAL AREAS, MAJOR CUSTOMERS

CORPORATE BRIEFING SESSION - SCML

- Suraj Cotton Mills Limited operates in two main business segments: spinning and weaving, producing high-quality cotton yarn and woven fabrics.
- The Company's products are sold both locally and internationally, with exports primarily to Asia and Europe.
- A significant portion of revenue is derived from a few major export customers, reflecting strong and long-term business relationships.
- The Company benefits from a diversified product portfolio, enabling it to cater to varied market demands across multiple regions

PRODUCTION - SPINNING

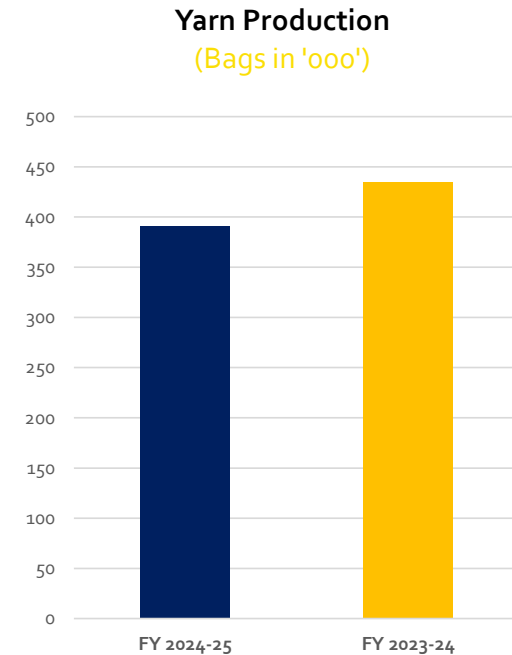
CORPORATE BRIEFING SESSION - SCML



Cumulatively, for Yarn production, we have installed 123,696 Spindles and have an annual capacity to produce over 58.0 Million Kgs of Yarn (in 20s Count).

The following are our Yarn Production Numbers:

Particulars	UOM	FY 2024-25	FY 2023-24	Growth / (Decline)
		'Quantities in 000'		
Yarn Production	Bags	390.83	434.80	-10.11%



PRODUCTION - WEAVING

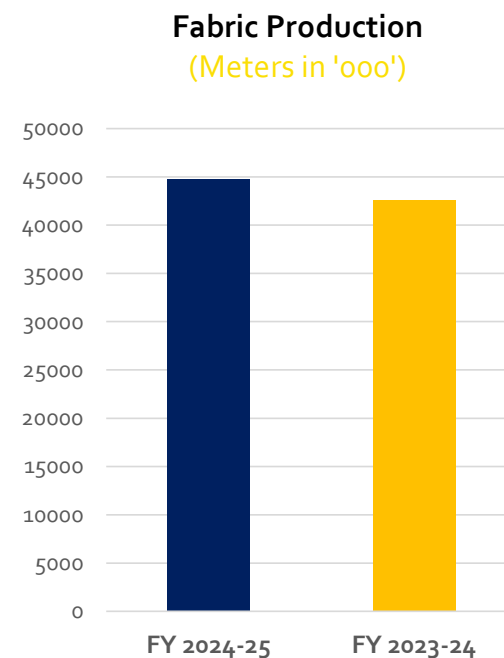
CORPORATE BRIEFING SESSION - SCML



We have installed an annual production capacity of over 156.2 Million Square Meters (at 50 Picks) of Fabric.

The following are our Fabric Production Numbers:

Particulars	UOM	FY 2024-25	FY 2023-24	Growth / (Decline)
		'Quantities in 000'		
Fabric Production	Meters	44,725	42,619	4.94%



SALES SUMMARY

CORPORATE BRIEFING SESSION - SCML

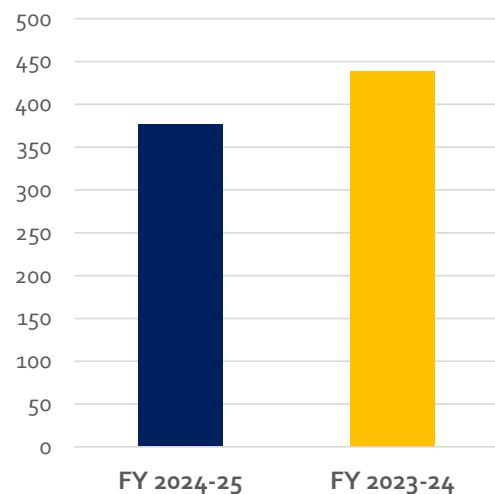


Sales Summary for the FY 2024-25:

Particulars	UOM	FY 2024-25	FY 2023-24	Growth / (Decline)
		'Quantities in 000'		
Yarn Sales	Bags	376.23	438.18	-14.14%
Fabric Sales	Meters	44,445	42,694	4.10%

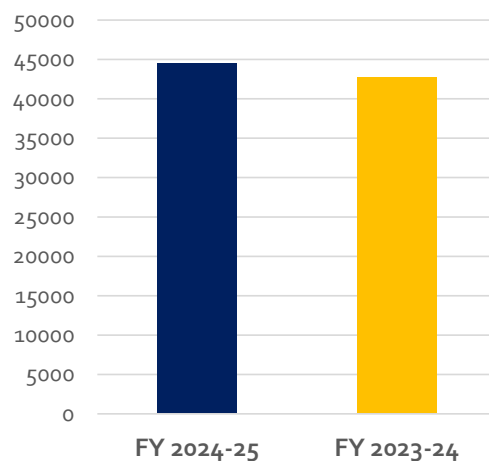
Yarn Sales

(Bags in 'ooo')



Fabric Sales

(Meters in 'ooo')



FINANCIAL PERFORMANCE

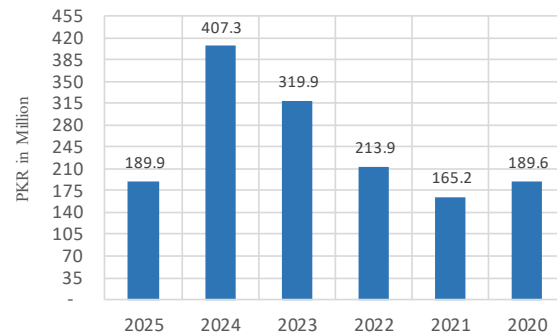
**CORPORATE BRIEFING
FOR FY 2024-25**

FINANCIAL PERFORMANCE

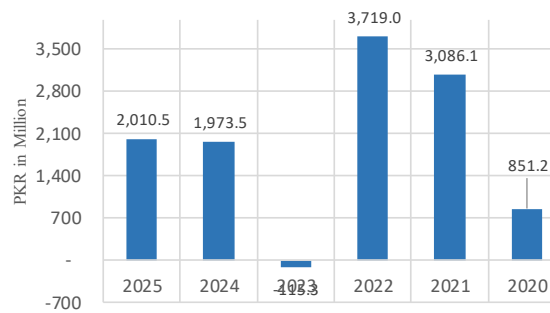
CORPORATE BRIEFING SESSION - SCML



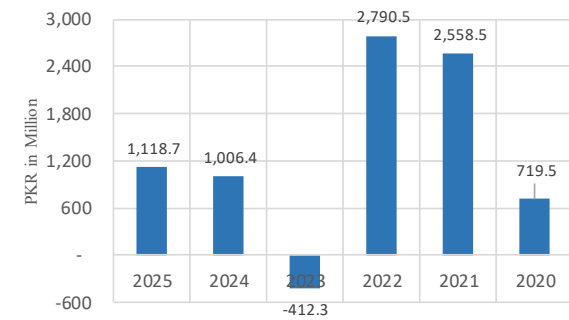
Finance Cost



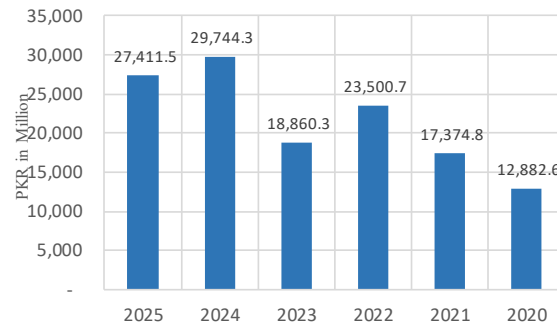
Profit Before Tax



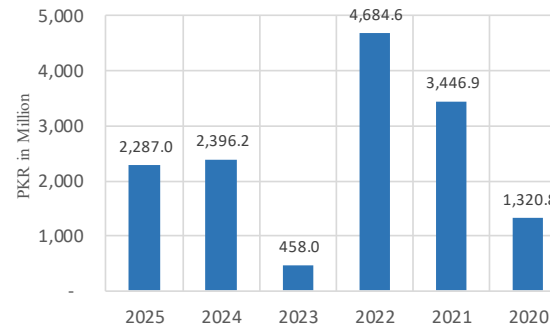
Profit After Tax



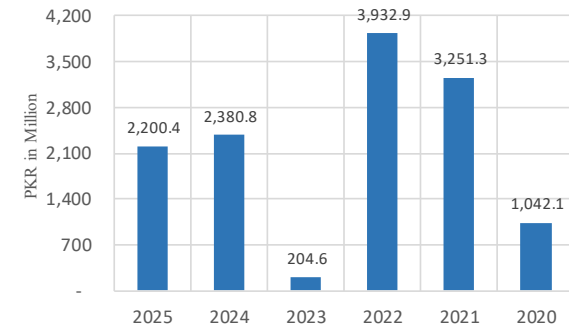
Sales



Gross Profit



Operating Profit



FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - SCML



Profitability Ratios		2025	2024	2023	2022	2021	2020
Gross profit ratio	(%)	8.3	8.1	2.4	19.9	19.8	10.3
Operating profit margin to sales	(%)	8.0	8.0	1.1	16.7	18.7	8.1
Net profit margin to sales (net)	(%)	4.1	3.4	(2.2)	11.9	14.7	5.6
Return on average equity	(%)	8.7	8.8	(3.7)	26.9	32.2	12.5
Return on capital employed	(%)	13.7	15.7	1.4	26.4	27.4	11.4
Return on average assets	(%)	4.7	4.6	(2.0)	15.3	17.8	7.3
Capital Structure Ratios		2025	2024	2023	2022	2021	2020
Debt equity ratio		21:79	25:75	23:77	22:78	27:73	29:71
Total liabilities to total assets	(%)	44.24	46.89	49.01	44.54	41.08	49.15
Liquidity Ratios		2025	2024	2023	2022	2021	2020
Current ratio	(times)	2.7	2.6	2.5	2.9	2.8	1.9
Quick ratio	(times)	1.3	1.4	1.1	1.4	1.8	0.9

FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - SCML



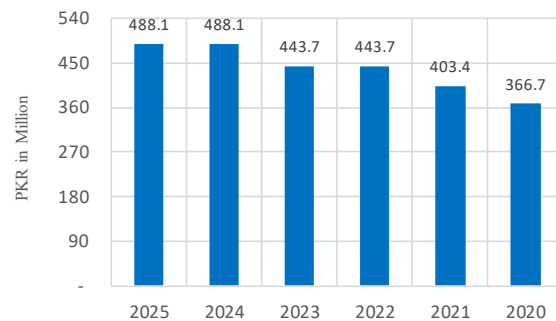
Activity / Turnover Ratios		2025	2024	2023	2022	2021	2020
Debtors turnover ratio	(times)	9.2	10.3	6.7	11.6	14.4	18.3
No. of days in receivables / Average collection period	(days)	39.8	35.6	54.7	31.4	25.4	19.9
Inventory turnover ratio	(times)	3.8	4.6	3.1	4.0	4.0	4.9
No. of days in inventory	(days)	97.0	78.6	118.8	90.9	90.7	74.3
Creditors turnover ratio	(times)	5.0	5.8	4.5	6.7	4.4	4.3
No. of days in creditors / Average payment period	(days)	72.7	63.3	81.6	54.6	82.3	85.0
Total assets turnover	(times)	1.2	1.4	0.9	1.3	1.2	1.3

Summary of Profit and Loss Account	2025	2024	2023	2022	2021	2020
Sales - net	27,411,458	29,744,290	18,860,335	23,500,659	17,374,800	12,882,572
Cost of sales	25,124,439	27,348,126	18,402,367	18,816,100	13,927,861	11,561,798
Gross profit	2,287,019	2,396,164	457,968	4,684,559	3,446,939	1,320,774
Distribution and selling expenses	268,136	286,940	209,728	240,476	155,936	119,088
Administrative expenses	303,983	317,828	260,627	311,233	331,791	204,325
Other operating expenses	159,789	179,684	115,083	601,664	261,179	226,241
Other operating income	645,324	769,127	332,030	401,703	553,232	271,003
Operating profit before finance costs	2,200,435	2,380,839	204,560	3,932,889	3,251,265	1,042,123
Share of loss from joint ventures	-	-	-	-	-	(1,359)
Finance costs	189,894	407,343	319,866	213,906	165,182	189,563
Profit before taxation	2,010,541	1,973,496	(115,306)	3,718,983	3,086,083	851,201
Taxation - net	891,858	967,078	296,972	928,452	527,562	131,652
Net income	1,118,683	1,006,418	(412,278)	2,790,531	2,558,521	719,549

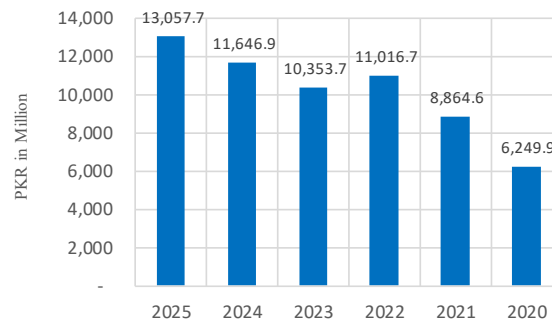
FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - SCML

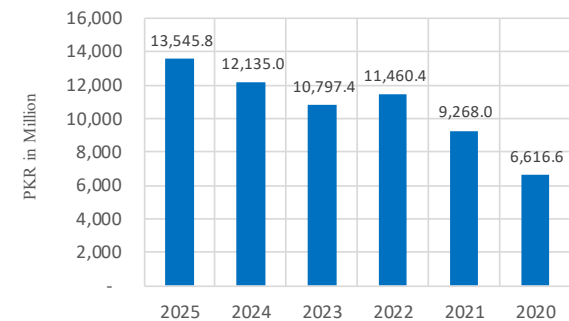
Share Capital



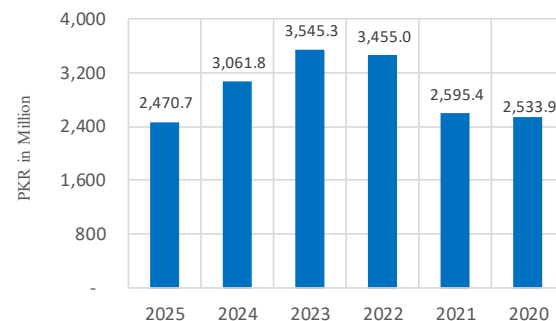
Reserves



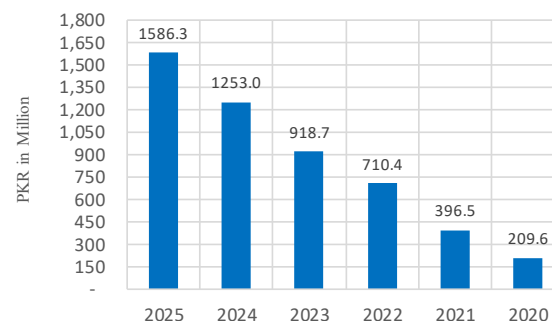
Shareholder's Equity



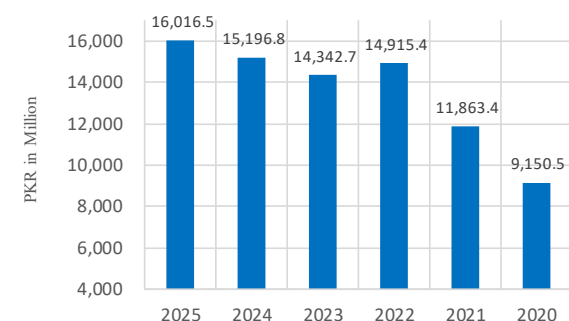
Long Term Financing



Deferred Liabilities



Capital Employed

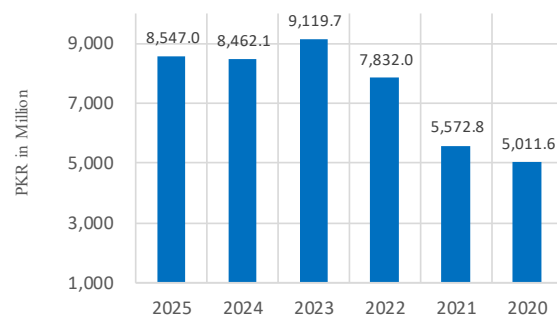


FINANCIAL PERFORMANCE

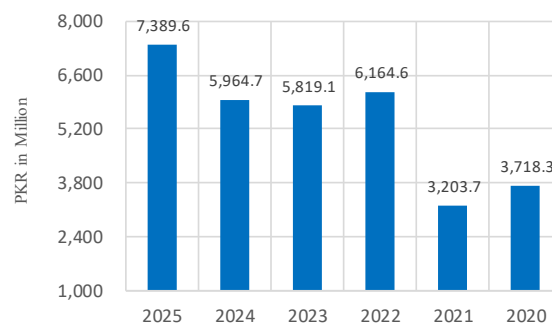
CORPORATE BRIEFING SESSION - SCML



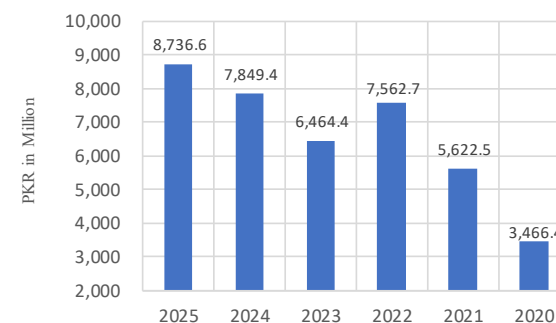
Property, Plant & Equipment



Stock In Trade



Working Capital



Summary of Balance Sheet

	2025	2024	2023	2022	2021	2020
Property, plant and equipment	8,546,997	8,462,115	9,119,661	7,832,040	5,572,818	5,011,641
Stock-in-trade	7,389,621	5,964,697	5,819,052	6,164,550	3,203,682	3,718,268
Trade debts	3,220,558	2,756,220	3,046,691	2,604,817	1,439,847	974,012
Trade and other payables	3,836,359	3,788,364	3,279,900	3,013,743	2,206,833	2,270,877
Current assets	13,773,544	12,841,778	10,911,939	11,535,417	8,662,469	7,117,734
Total assets	24,294,152	22,846,953	21,177,055	20,665,526	15,730,546	13,011,465
Reserves	13,057,701	11,646,918	10,353,692	10,999,558	8,864,618	6,249,900
Shareholders' equity	13,545,795	12,135,012	10,797,414	11,443,280	9,268,002	6,616,613
Long term financing	2,470,692	3,061,792	3,545,300	3,455,552	2,596,566	2,533,850
Deferred liabilities	1,586,297	1,253,030	918,687	710,377	396,510	209,633
Short term financing	1,164,739	977,007	1,226,258	726,496	429,454	1,278,365
Current liabilities	5,036,929	4,992,347	4,447,557	3,972,681	3,040,014	3,651,369

FINANCIAL PERFORMANCE

CORPORATE BRIEFING SESSION - SCML



Summary of Cash Flow Statement	2025	2024	2023	2022	2021	2020
Cash and cash equivalents at the beginning of the year	378,804	142,567	420,735	282,975	207,139	433,938
Net cash (used in) / generated from operating activities	(324,279)	1,917,421	(439,637)	28,925	3,419,448	618,688
Net cash used in investing activities	881,853	(789,673)	(678,966)	(1,052,560)	(2,883,184)	(1,012,956)
Net cash (used in) / generated from financing activities	(772,937)	(891,511)	840,435	1,161,395	(460,428)	167,469
Net increase / (decrease) in cash and cash equivalents	(215,363)	236,237	(278,168)	137,760	75,836	(226,799)
Cash and cash equivalents at the end of the year	163,441	378,804	142,567	420,735	282,975	207,139

Other Data	2025	2024	2023	2022	2021	2020
Depreciation and amortization	781,609	804,504	667,282	587,082	464,109	499,630
Capital expenditure	894,942	150,279	1,986,020	2,889,142	1,044,886	183,214
No. of ordinary shares (no. of shares in millions)	48,809	48,809	44,372	44,372	40,338	36,671

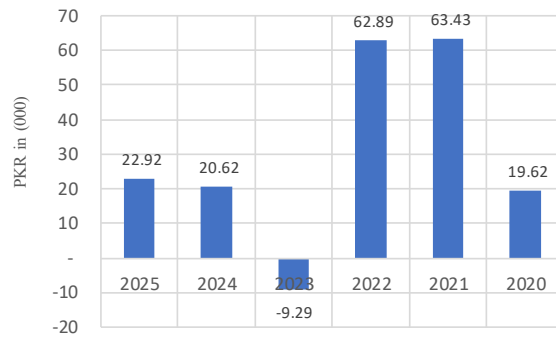
Investment / Market Ratios		2025	2024	2023	2022	2021	2020
Earnings per share	(Rs.)	22.9	20.6	(9.3)	62.9	63.4	19.6
Price earnings ratio	(times)	5.1	6.5	(11.8)	3.4	3.8	8.4
Cash dividend per share	(Rs.)	-	5.0	1.0	4.0	10.0	4.0
Stock dividend / Bonus shares	(%)	-	-	10.0	-	10.0	10.0
Break-up value per share	(Rs.)	277.5	248.6	243.3	257.9	229.8	180.4

FINANCIAL PERFORMANCE

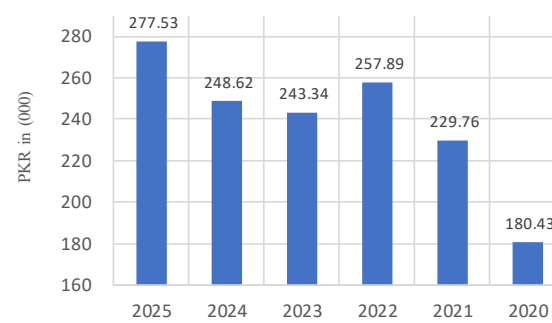
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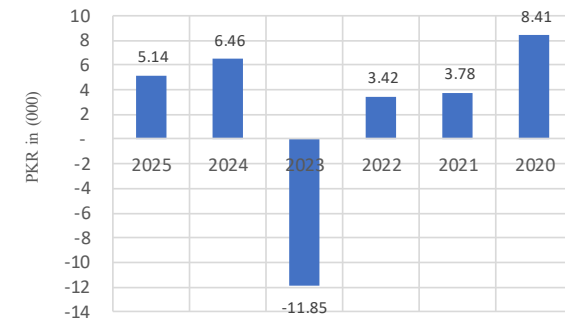
Earnings Per Share (EPS)



Break-Up Value per Share



Price to Earning



KEY REVENUE DRIVERS

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- Strong export demand.
- High-quality yarn and fabric.
- Modern, efficient production technology.
- Skilled workforce and cost-efficient operations.
- Diverse product range.
- Stable long-term customers.
- Strong market reputation.

KEY BUSINESS RISKS

CORPORATE BRIEFING SESSION - SCML

- High energy costs are affecting production.
- Unreliable local cotton supply and dependence on expensive imports.
- Economic pressures, including inflation and fluctuations in the rupee.
- Strong global competition and changes in export demand or geopolitical conditions.
- Regulatory changes and financial risks, including credit and liquidity.

QUERIES

CORPORATE BRIEFING

FOR FY 2024-25

THANKYOU
