

# CORPORATE BRIEFING SESSION

For the Year Ended June 30, 2025

**SHAMS TEXTILE MILLS LIMITED** 



## **COMPANY PROFILE**

## COMPANY PROFILE CORPORATE BRIEFING SESSION - STML S H / M &

- We are a Public Listed Company, incorporated in 1984.
- Scrip of Shams Textile Mills Limited (STML) is traded on PSX with market ticker of STML.
- Being a textile manufacturing concern, we are engaged in manufacturing and trading of High-Quality Yarn
- STML has three manufacturing spinning units.
- Our Units are located at Chiniot and Shahkot (Punjab).



# VISION & MISSION STATEMENT

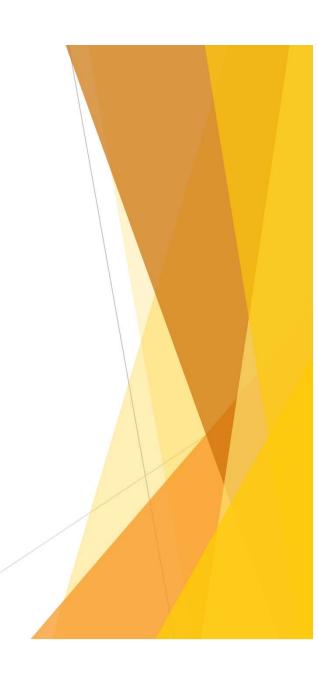
## VISION & MISSION STATEMENT CORPORATE BRIEFING SESSION - STML S H \( \Lambda \) M \( \text{S} \)

#### **VISION**

To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, remaining socially and ethically responsible.

#### **MISSION**

We are committed to become a premier manufacturing organization in the textile industry maintaining market leadership in the present business and diversifying / integrating into value added projects with the goal of maximizing returns for all stakeholders.



### **CORE VALUES**

CORPORATE BRIEFING SESSION - STML S H / M &

#### **EXCELLENCE**

Exceed expectations and take intense pride in everything you do everyday.

#### **LEADERSHIP**

Have the courage to rise above challenges, to work through adversity, and inspire others.

#### **INNOVATION**

Imagine what is possible. Foster creativity that challenges constraints and drives progress.

### **CORE VALUES**

### CORPORATE BRIEFING SESSION - STML S H / M &

#### **TEAM WORK**

To be a leading textile enterprise with global aspirations, effectively pursuing multiple growth opportunities, maximizing return to the stakeholders, remaining socially and ethically responsible.

#### **PASSION FOR CUSTOMER**

Build positive relationships through outstanding service with each interaction.

#### **INTEGRITY**

Uphold the highest ethical standards and promote trust and respect.



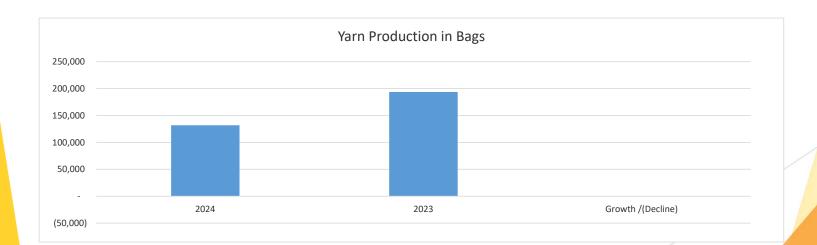
# OPERATIONAL PERFORMANCE

## PRODUCTION - SPINNING CORPORATE BRIEFING SESSION - STML S H \( \Lambda \) M \( \text{S} \)

Cumulatively, for Yarn production; we have installed 51,312 Spindles and have an annual capacity to produce over 19.35 Million Kgs of Yarn (in 20s Count).

Following are our Yarn Production Numbers.

Yarn Production in Bags	2025	2024	Growth /(Decline)	
	131,820	193,592	(32)%	

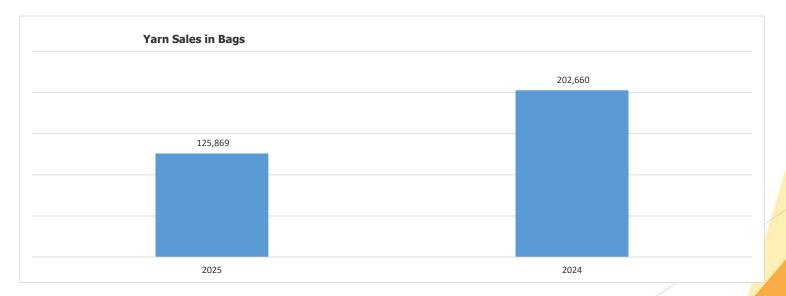


## SALES SUMMARY

## CORPORATE BRIEFING SESSION - STML S H / M & Textile

#### Sales Summary for the FY 2024-25:

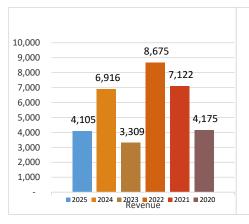
Yarn Sales in Bags	2025	2024	Growth /(Decline)
	125,859	202,660	(38)





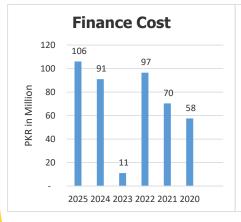
# FINANCIAL PERFORMANCE

## FINANCIAL PERFORMANCE CORPORATE BRIEFING SESSION - STML S H \( \Lambda \) M \( \text{Restricted} \)













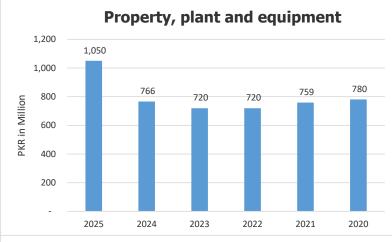
# FINANCIAL PERFORMANCE CORPORATE BRIEFING SESSION - STML S H \( \) M \( \) Textile

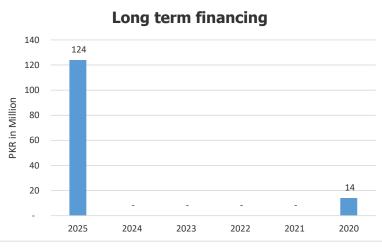
Profitability Ratios		2025	2024	2023	2022	2021	2020
Gross profit ratio	(%)	2.240	3.910	(1.650)	7.376	10.235	2.3
Operating profit margin to sales	(%)	0.20	0.77	(6.4)	5.1	7.3	(1.0)
Net profit margin to sales (net)	(%)	(3.34)	(0.49)	(4.6)	2.5	5.1	(3.4)
Return on average equity	(%)	(17.92)	(3.73)	(16.4)	20.0	40.4	(26.6)
Return on capital employed	(%)	(17.59)	(3.64)	(16.2)	19.9	40.4	(25.6)
Return on average assets	(%)	(5.32)	(1.35)	(6.2)	8.8	16.8	(8.1)
Activity / Turnover Ratios							
Debtors' turnover ratio	(times)	9.1	10.5	4.6	10.6	17.2	26.2
No. of days in receivables / Average collection period	(days)	40	35	79	34	21	14
Inventory turnover ratio	(times)	6.2	12.4	5.3	10.4	8.3	7.8
No. of days in inventory	(days)	59	29	68	35	44	47
Creditors turnover ratio	(times)	3.2	1.99	2.4	7.8	6.5	4.4
No. of days in creditors / Average payment period	(days)	114	183	151	47	56	82
Total assets turnover	(times)	1.6	2.8	1.3	3.5	3.3	2.4

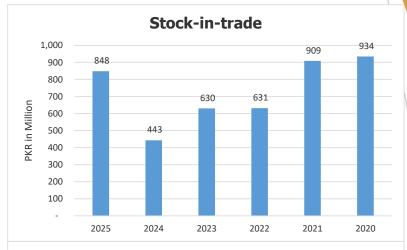
# FINANCIAL PERFORMANCE CORPORATE BRIEFING SESSION - STML S H \( \) M & Textile

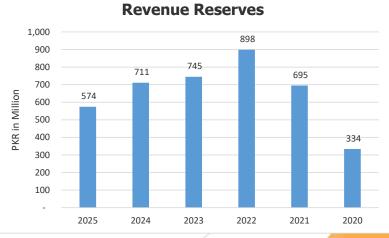
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SUMMARIZED FINANCIAL DATA	2025	2024	2023	2022	2021	2020		
		PKR in '000'						
A Summary of Profit and Loss Account								
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Sales - net	4,104,812	6,916,185	3,309,014	8,674,940	7,122,421	4,175,298		
Cost of sales	(4,012,833)	6,645,455	3,363,623	8,035,081	6,393,472	4,080,438		
Gross profit	91,979	270,730	(54,609)	639,859	728,949	94,860		
Distribution and selling expenses	(25,623)	60,871	36,846	69,108	65,917	40,769		
Administrative expenses	(121,152)	123,365	116,296	94,130	81,593	77,837		
Other operating expenses	(791)	33,049	3,928	31,865	63,489	18,335		
Other operating income	63,766	89,788	114,621	17,463	18,843	5,770		
Operating profit before finance costs	8,179	143,233	(97,058)	462,219	536,793	(36,311)		
Finance costs	(105,650)	(90,503)	10,658	96,538	70,327	57,558		
Profit / (loss) before taxation	(97,471)	52,730	(107,716)	365,681	466,466	(93,869)		
Taxation - net	(39,723)	(86,625)	45,576	145,529	104,967	46,337		
Net income / (loss)	(137,194)	(33,895)	(153,292)	220,152	361,499	(140,206)		

## FINANCIAL PERFORMANCE CORPORATE BRIEFING SESSION - STML S H \( \) M \( \) Textile









# FINANCIAL PERFORMANCE CORPORATE BRIEFING SESSION - STML S H \( \) M & Textile





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Summary of Balance Sheet	2025	2024	2023	2022	2021	2020
Property, plant and equipment	1,049,957	765,738	719,631	719,645	758,780	828,078
Stock-in-trade	847,718	443,121	629,506	631,120	908,546	634,399
Trade debts	121,110	781,629	536,090	903,581	735,048	94,477
Trade and other payables	902,055	1,147,211	1,363,921	1,115,719	1,067,130	844,029
Current assets	1,473,075	1,689,548	1,685,572	1,675,484	1,766,313	895,838
Total assets	2,606,094	2,547,470	2,458,089	2,455,457	2,573,292	1,723,917
Reserves	693,459	844,918	857,305	1,018,036	809,194	447,221
Shareholders' equity	779,859	931,318	943,705	1,104,436	895,594	533,621
Long term financing	124,092	-	-	-	-	14,036
Deferred liabilities	-	-	-	-	3,648	-
Short term financing	733,547	405,206	108,298	156,539	549,008	324,420
Current liabilities	1,702,143	1,616,152	1,514,384	1,351,022	1,674,050	1,176,258
Summary of Cash Flow Statement	2025	2024	2023	2022	2021	2020
Cash and cash equivalents at the beginning of the year	59,013	25,736	12,202	17,585	7,074	27,298
Net cash (used in) /generated from operating activities	(173,133)	(171,296)	85,309	427,411	(155,452)	(162,091)
Net cash used in investing activities	(343,357)	(92,335)	(23,529)	(23,338)	(42,249)	(31,017)
Net cash (used in) / generated from financing activities	466,221	296,908	(48,246)	(409,456)	208,212	172,883
Net increase / (decrease) in cash and cash equivalents	(50,269)	33,277	13,534	(5,383)	10,511	(20,226)
Cash and cash equivalents at the end of the year	8,744	59,013	25,736	12,202	17,585	7,072

# KEY BUSINESS RISKS CORPORATE BRIEFING SESSION – STML STML SHAME

- •High energy costs are affecting production.
- •Unreliable local cotton supply and dependence on expensive imports.
- •Economic pressures, including inflation and fluctuations in the rupee.
- •Strong global competition and changes in export demand or geopolitical conditions.
- •Regulatory changes and financial risks, including credit and liquidity.

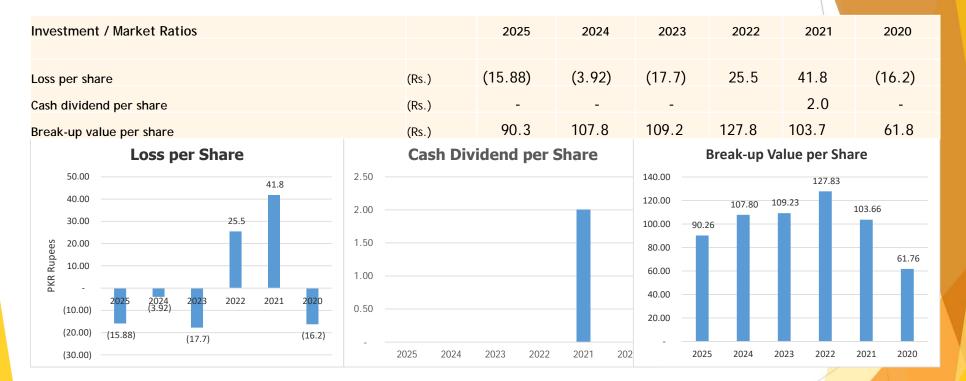
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## STOCK INFORMATION

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### CORPORATE BRIEFING SESSION - STML S H / M &





## THANK YOU