

2025-26/CAD/MA/PSX/17024

November 19, 2025

The General Manager Pakistan Stock Exchange Limited Stock Exchange Building Stock Exchange Road

Karachi

SUBJECT: CORPORATE BRIEFING SESSION

Dear Sir,

Please find attached the presentation of Annual Corporate Briefing 2025 to be held on November 20, 2025. You may please inform the TRE members accordingly.

Muhammad Rehan Khan Company Secretary



Corporate Briefing Session November 20, 2025



Introduction

Head Office	Karachi
Major Sponsors	MCB Bank Limited (81.42 per cent)
Group	Nishat Group
Management Quality Rating	AM1
Commencement of Operations	2000
Year of Listing	2008



> Initiatives

- Partnered with the Government of Punjab and Government of Balochistan to launch both Conventional and Islamic Pension Schemes for government employees;
- Following the successful integration with MCB Bank, this year MCB Funds partnered with MCB Islamic Bank to enable their account holders to easily open account and invest using their digital platforms;
- Launched *iConnect*: WhatsApp Self-Service, offering customers instant access to their account information and support with simply using WhatsApp;
- Onboarded Junaid Iqbal as the Digital Ambassador to promote investments and savings across Pakistan by launching a series of videos by the title "Investing in Pakistan" which accumulated to a million views overall; and
- Strategic partnership with MCB Bank to promote Mutual Funds awareness across their branch network in form of branch and ATM branding highlighting the fact that MCB Funds are available in all MCB Bank Branches.

> Awards & Recognition

- Pakistan Digital Awards 2025: Best Email Marketing Campaign & Best Digital Marketing Communication (Videos)
- Transform Awards 2025 CxO Global Forum: Won Excellence in Asset & Pension Fund Management.
- Brand of the Year Awards 2025: Awarded Fastest Growing Brand Award.





Executive Summary

June 30, 2024 Rs. 326 B



June 30, 2025 Rs. 517 B

June 30, 2024 Rs. 1,802 M



June 30, 2025 Rs. 4,710 M

June 30, 2024 **Rs. 698 M**



June 30, 2025 Rs. 2,048 M

June 30, 2024 Rs. **571 M**



June 30, 2025 **Rs. 700 M**

June 30, 2024 **Rs. 861 M**

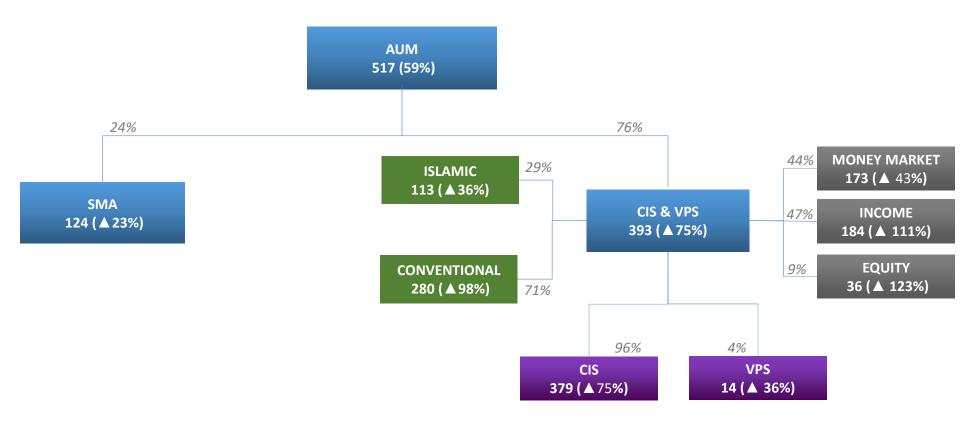


June 30, 2025 **Rs. 1,758 M**





Assets Under Management (AUM) Snapshot – YTD June 30, 2025 (Rs. in Billion)



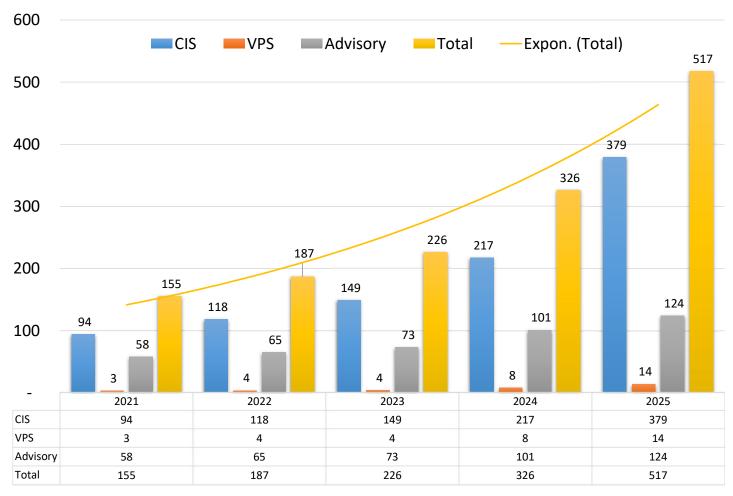
Cumulative Investment Schemes (CIS) Separately Managed Accounts (SMA)

Strictly Private and Confidential
Property of MCB Funds - MCB Investment Management Limited





Break up of Assets under Management in billion FY 2024-2025

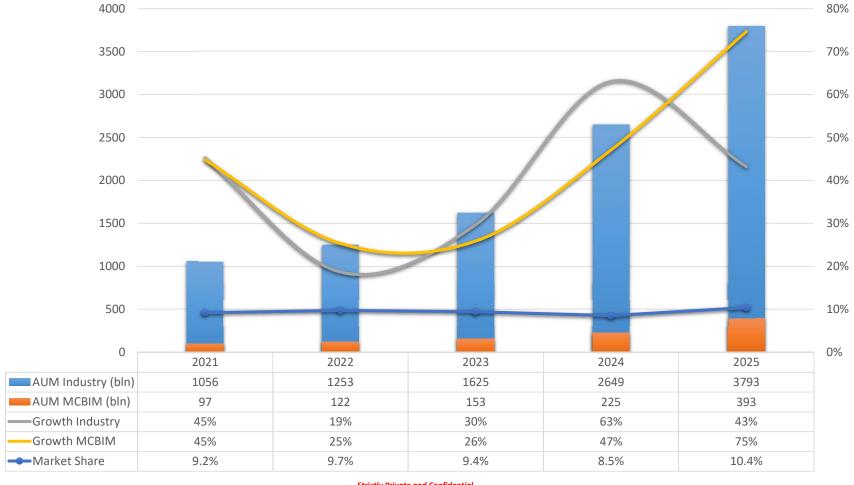


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YoY Growth of CIS & VPS for MCBIM and Industry

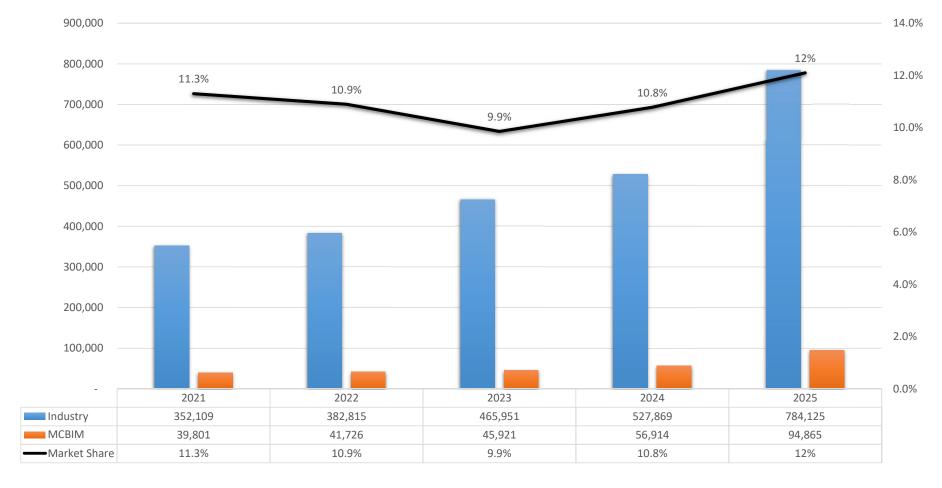


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Property of MCB Funds - MCB Investment Management Limited





YoY Number of Investors









Financial Details

Statement of Profit or Loss Account	30-Jun-25	30-Jun-24	30-Jun-23	30-Jun-22	30-Jun-21
	Rs.(000)	Rs.(000)	Rs.(000)	Rs.(000)	Rs.(000)
Management Fee / Investment Advisory Fee	4,450,794	1,608,510	1,100,957	849,582	752,078
Sales Load and Other Related Income	259,567	193,739	93,782	62,786	52,057
	4,710,361	1,802,249	1,194,739	912,368	804,135
Expenses					
Administrative expenses	(1,296,520)	(778,357)	(663,576)	(480,178)	(423,435)
Selling and distribution expenses	(1,287,677)	(117,403)	(36,415)	(93,773)	(71,652)
Other expense	(78,026)	(208,643)	(28,855)	(15,940)	(17,344)
	(2,662,223)	(1,104,403)	(728,845)	(589,891)	(512,431)
Operating Profit	2,048,138	697,846	465,894	322,477	291,704
Other Income	598	2,620	2,865	1,551	3,441
Income from Investment	699,940	571,028	145,163	(30,456)	189,560
	700,538	573,648	148,028	(28,905)	193,001
Profit Before Taxation	2,748,676	1,271,494	613,922	293,572	484,705
Taxation	(990,305)	(410,192)	(235,704)	(120,210)	(108,272)
Profit After Taxation	1,758,371	861,302	378,219	173,362	376,433
Earnings Per Share	24.42	11.96	5.25	2.41	5.23





Dividend History

Year	Net Profit for the Year Rs. in million	Earnings Per Share (Rs.)	Total Dividend Declared	Interim Dividend	Final Dividend
2020-21	376	5.23	50.0 %	22.5 %	27.5 %
2021-22	173	2.41	30.0 %	20.0 %	10.0 %
2022-23	378	5.5	55.0%	-	55.0%
2023-24	861	11.96	60.0%	35.0%	25.0%
2024-25	1,758	24.42	70.0%	35.0%	35.0%



Questions & Answers



Thank You



