

## SG ALLIED BUSINESSES LIMITED

B-40, S.I.T.E, KARACHI, PAKISTAN

**Corporate Briefing Session 2025** 

## **COMPANY HISTORY**

- The company was founded in 1968 by the late Mr. S.M. Ahmed and is currently led by his eldest son, Mr. Sohail Ahmed, who has been associated with the company since 1977.
   He is supported by his younger brother, Mr. Asim Ahmed, and his son, Mr. Farhan Sohail, a graduate in Industrial Engineering from Purdue University, USA.
- Initially established as a Private Limited Company, the company engaged in dyeing and printing fabrics such as polyester and rayon. In 1977, the company began fabric printing, and by 1982, it had set up a polyester filament yarn plant with a capacity of 4 tons per day. From 1982 to 2006, the company expanded its polyester yarn production from 4 tons to 30 tons per day, becoming the largest producer of value-added filament yarns such as twisted yarn, crepe yarn, dope-dyed yarn, and peach skin yarn, with an annual capacity of 10,000 tons. SG Fibre Limited was the third-largest producer of polyester filament yarn.
- In 1996, the company converted to a Public Limited Company and was listed on the stock exchange, changing its name from SG Rayon Mills to SG Fibre Limited. However, in 2006, operations were shut down due to high production costs, poor utility availability (gas and electricity), and insufficient tariff protection against Chinese dumping of polyester filament yarn.

## **REVIVAL OF COMPANY & BUSINESS ACTIVITIES**

The company restarted its operations in 2015 with basic warehousing facilities, beginning from zero revenue. Currently, the company generates a monthly revenue of 12 to 13 million rupees. New lines of business added include:

**2017**: Cold storage facilities were established with an investment of 20 million rupees.

**2019**: Pakistan's first vertical farm was set up with an investment of 7 million rupees.

**Industrial Park**: The Company offers an industrial park where clients can bring their machinery and start small-scale production in home textiles, footwear, embroidery, auto parts, screen printing on fabrics, and sweater knitting. The facility spans nearly 400,000 square feet of high-quality construction.

**2022**: The Company began trial production of white button mushrooms, achieving full-scale commercial production by February 2023. The investment in the mushroom facility was 10.5 Crore rupees.

**2025:** To reduce cost and to acheive higher production spawn lab is being set up and composting facility is expanded.

### **PRODUCTS**

Today, the company produces high-quality white button mushrooms and a wide variety of high-value vegetables in its vertical farm under Brand name of . Brand name is

gaining popularity day by day and leading Restaurants, Supermarkets are our Customers.

#### Mushrooms











White Button Mushrooms

#### Microgreens



Radish Leaf Live





Radish Rioja Live



Assorted Microgreens

## **PRODUCTS**

#### **Leafy Greens**



Romaine Lettuce - Green



Kale Mix



Kale Nero



Kale Curly



**Red Swiss Chard** 



Pak Choy Plant



**Pak Choy Leaves** 

#### Herbs



Rosemary



Italian (Genovese) Basil

The company's customers include all leading supermarkets and restaurants in Karachi. Clean greens is now alhamdollah a well recognized and trusted brands of many large customer base, restaurants and super markets.































# RESTAURANTS

Okra

The Deli

Xander's

Café Flo

**Ever Green** 

Cote rotie

Aylanto

**Fuchsia** 

Marcels

Newbury

China

Loco

Koel

Espresso

Cocochan

Chop chop wok

Tao

Thyme

The Verge

Pf chang

Howdy

The Sauce

Pinchnco

Easy by Fatsos

**Famous Os** 

Sea Salt Co.

**POMO Pizzeria** 

Tokyo Sushi

**Edo K Town** 

Colette

Shanghai Social

Poulet

Bela Vita

Paul

Del Frio

**New York Bakers** 

Coco9

**Big Thick Burger** 

**Burger Shack** 

D'Vass

080z Burger

Yum by Amna

Turk Naan

Vintage

and many others

GYM & FITNESS

**Chain of Get Smart** 

CONSULATE

**US Consulate** 

ONLINE

Food Panda

## SUPER MARKETS

Al-Fatah-Pakistan

Carrefour - Pakistan

Naheed's Super Mart

**Ebco Super Mart** 

Spring Super Mart

**SPAR Pakistan** 

New Paradise

Paradise Express

Milestone

Fresh basket

French Store

**Nice Supermarket** 

Jack Natural

Lords

Farmer's Market

Shaheen Vegetable

Liaquat Vegetables

Bi Organic - ISB

Buy Fresh - ISB

Fruits & Veg Palace - ISB

Fresh Field

Fresh One

Esa Jee's - ISB

Farm Fresh - ISB

Olive Store

## HOTELS

Avari Tower Marriott

**Pearl Continental** 

## HOSPITALS

Agha Khan University Zia Uddin

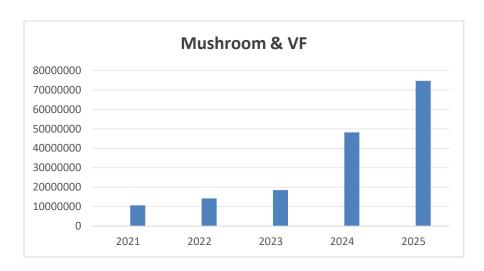
## **TECHNOLOGY**

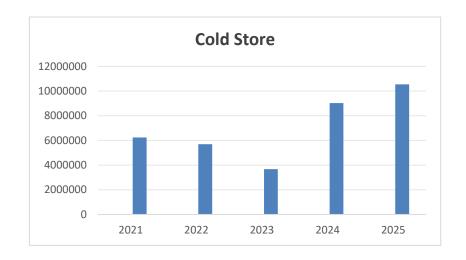
 The white button mushroom facility is based on Dutch technology, which is unique in Pakistan. This sophisticated technology results in lower production costs and higher quality products.

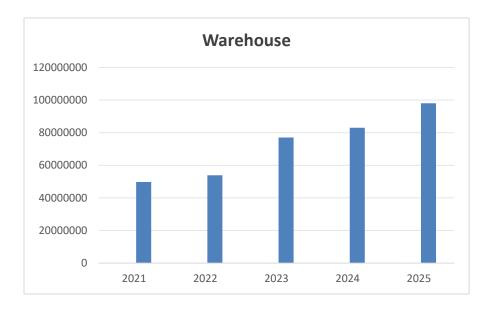
#### **LAST 5 YEAR INCOME COMPARISON**

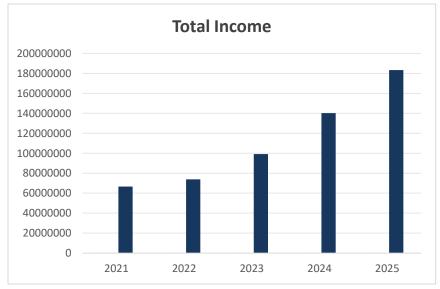
| Heads         | 2021       | 2022       | 2023       | 2024        | 2025        |
|---------------|------------|------------|------------|-------------|-------------|
| Mushroom & VF | 10,660,310 | 14,247,055 | 18,470,867 | 48,166,021  | 74,676,194  |
| Cold Store    | 6,242,486  | 5,691,156  | 3,667,791  | 9,032,755   | 10,542,017  |
| Warehouse     | 49,794,353 | 53,838,429 | 77,065,700 | 83,049,302  | 98,045,322  |
| Total         | 66,697,149 | 73,776,640 | 99,204,358 | 140,248,078 | 183,263,533 |

#### LAST 5 YEAR INCOME COMPARISON









#### **FINANCIAL RESULT 2024-2025**

|                          | 2025        | 2024        |  |
|--------------------------|-------------|-------------|--|
| Sale                     | 85,218,211  | 57,198,776  |  |
| Cost of Sales            | 56,719,594  | 41,559,115  |  |
| Gross Profit             | 28,498,617  | 15,639,661  |  |
| Admin & Selling Expenses | 141,245,347 | 115,507,235 |  |
| Other Income             | 98,045,322  | 83,049,302  |  |
| Financial Charges        | 236,698     | 35,687      |  |
| Loss before Taxation     | 17,228,900  | 18,607,059  |  |
| Loss after taxation      | 15,169,556  | 16,138,497  |  |
| Earnings per share       | (1.01)      | (1.08)      |  |

#### **FUTURE OUTLOOK & CHELLANGES**

#### THINGS TO LOOK FORWARD TO:

- Increase sale in Mushroom, Vertical Farm Vegetables,
  Hydroponic fodder and industrial park activities.
- Reduced electricity cost because of addition of solar panels.
- Increased capacity utilization of Mushroom production & higher yields which will result in lower cost of production.

#### THINGS THAT CAN HAVE NEGATIVE IMPACT:

- Even Higher cost of Electricity.
- Uncontrolled under invoicing of Canned Mushroom.
- As company is now seeking bank financing so high interest rate can effect the viability of future projects.























# **VERTICAL FARM**





# **COLD STORE & WAREHOUSE**







# **COLD STORE & WAREHOUSE**









# Q & A Session

# THANK YOU