

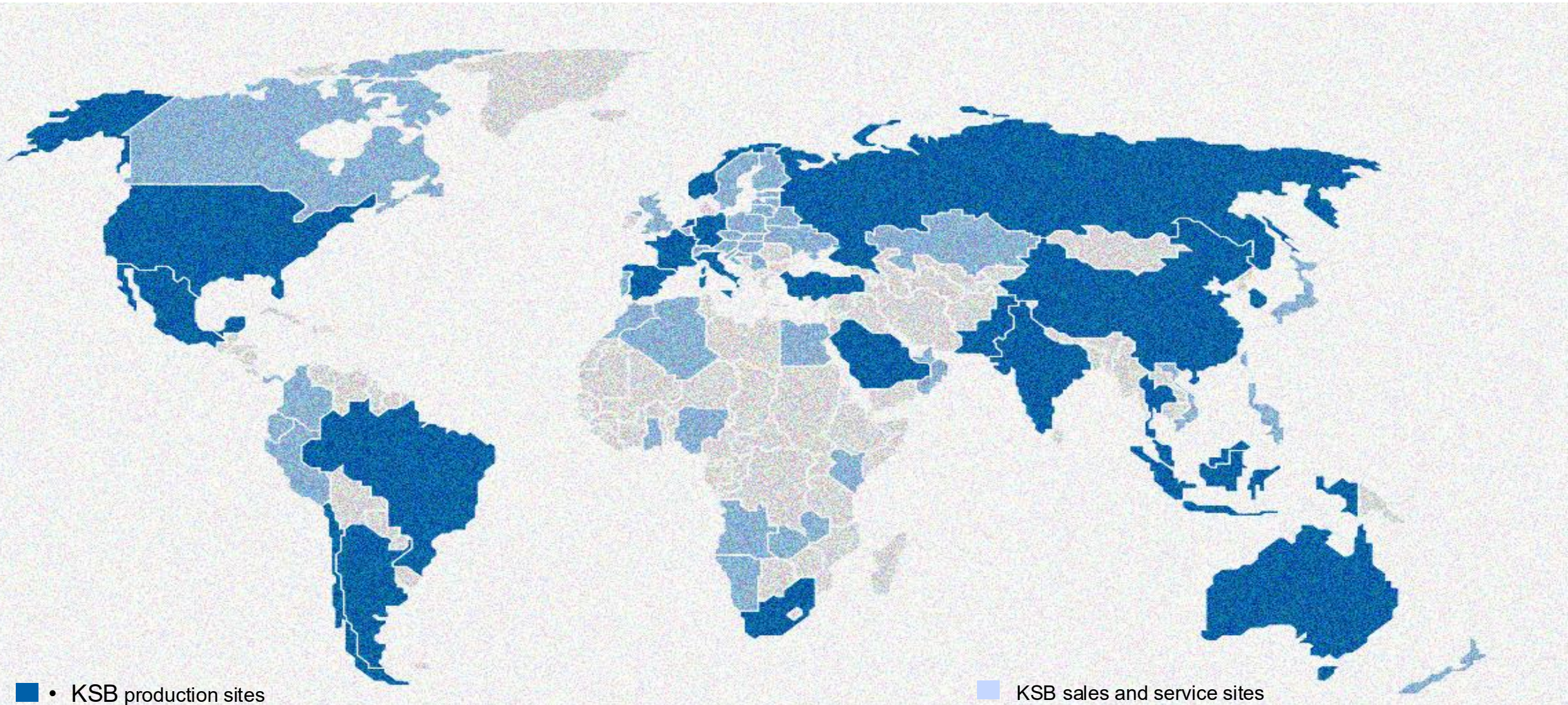


KSB Pumps Company Limited

Corporate Briefing Session
November, 2025

Being Global Means Being Closer

KSB is one of the world's leading manufacturers of pumps and valves, providing a comprehensive range of products and service offerings.



Mission & Strategic Objective

Our Mission

Creating a better future together

....

We develop solutions that enrich the daily lives of people around the world.

Our Strategic Objective

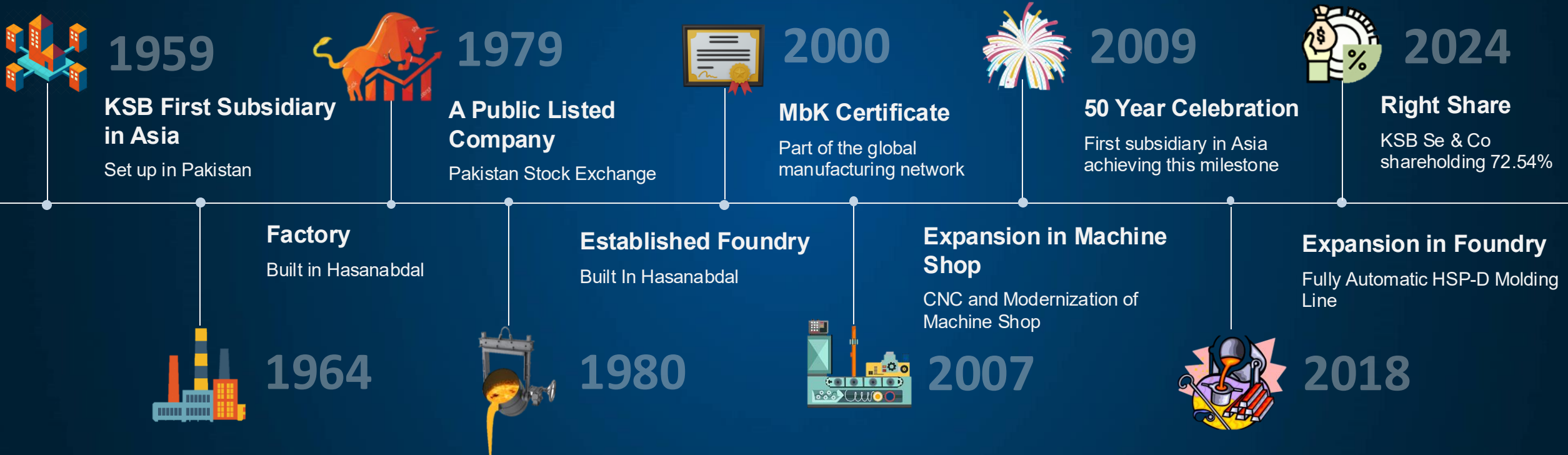
Defend high market share in growing but competitive sectors.

Consistently broaden and diversify products and services offerings to reinforce the company's leading all-in-one solution provider position.

KSB Pumps Company Limited

Timeline

Company Legal Name	KSB Pumps Company Limited
KSB SE & Co Shareholding	72.54%





Markets Areas

Products cover all Major Applications



Water

Energy

Petro-Chemical

Mining

Building Services

General Industry

KSB Pumps Company Limited

Product Portfolio



Etanorm



KWP



WKL



Motors



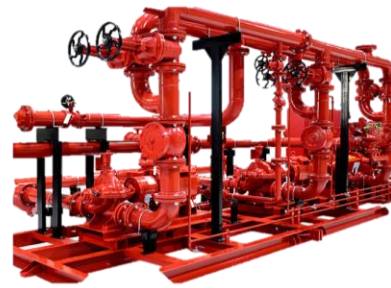
KSB Pumps Company Limited



Submersible



B Pump



Fire Fighting Pump



Sewage Treatment Plant



OMEGA



RPH



SNW/PNW



Sewatec



UF/RO Plants

KSB Pumps Company Limited

Manufacturing Facility



Office/Admin Block



Machine Shop



Pipe Fabrication

Products:

- . Pumps
- . Castings (Pumps, Valves, Auto)
- . MCU
- . Filtration Plants



HSPD Foundry



Foundry



Test Bed Facility

Premises:

Total Plot: 89,070 m²

Covered Area: 10,700 m²

Pump Capacity (Nos.) – 5500 per annum

Foundry Capacity (Tons) – 10,000 per annum

Financial Overview (Million PKR)

KPI (Million PKR)	<div> <div></div> Nine months ended September 2025 </div>	Nine months ended September 2024	%age Variance
Company Order Intake	6,222	5,245	18.6%
Sales	4,773	3,814	25.1%
Gross Profit	1073	728	47.4%
	22.5%	19.1%	
EBIT	277	202	37.2%
	5.8%	5.3%	
Order In Hand	4,136	3,724	10.7%
Financial Cost & Bank Charges	(11)	(285)	
Earning / (Loss) per share	7.96	(4.53)	

Maximum Share Price	2022	2023	2024	09/2025
	186.45	141.10	172.00	214.94



Business Outlook

- The business outlook for 2025–26 remains highly encouraging, supported by robust demand indicators across priority market segments.
- Public sector development spending is accelerating, particularly with the Government of Punjab's increased commitment to major Water and Wastewater infrastructure projects.
- Stabilization in interest rates is providing positive momentum to industrial and manufacturing activities, with notable growth expected in the general industry and specially in automotive sectors, both of which present strong commercial opportunities.
- Export business continues to scale gradually, driven by strategic project wins in Australia, Chile, KSA, Germany, and key markets across the Americas.
- Sustained expansion of KSB Pakistan's market share remains a central strategic objective, with long-term growth anchored in structured execution and effective corporate communication to support core growth initiatives.

Q&A Session

Thank you for your participation
and active engagement.