



STITCHING
EXCELLENCE,

SHAPING
TOMORROW

Corporate Briefing
Session - 2025

www.masoodtextile.com



Introduction

Masood Textile Mills Limited (MTM) started as a spinning unit in 1984 under the leadership of Ch. Nazir Ahmed (late). The Company has since then grown into a fully integrated textile unit with focus on value added products.

| | |
|------------------------|--|
| Date of Incorporation | 3 rd October, 1984 |
| Registration Number | 0012223 |
| NTN Number | 0658678-3 |
| Listing Status | Listed at Pakistan Stock Exchange |
| Date of Listing | 20 th July, 1988 |
| Credit Rating by PACRA | Long-term (A) Short-term (A2) Sukuk (A+) |
| Head office | Faisalabad |

Introduction

- Masood Textile Mills Limited (MTM) is a public limited company incorporated under the Companies Act, 1913 (now Companies Ac, 2017) and is listed on the Pakistan Stock Exchange (“PSX”).
- MTM is a truly vertically integrated textile unit, having in house Spinning, Knitting, Fiber and Yarn dyeing, Fabric Dyeing & Processing, Laundry, Printing, Embroidery and Apparel Manufacturing facilities, managed by a highly trained, qualified and experienced team comprising proven Industry Leaders.
- MTM is engaged in the production of high-quality textile products that are largely exported to USA, Canada and Europe.
- The Company has a product range that includes yarn, fabric, loungewear, active wear, sleepwear, athletic and sportswear products: having wide selection of quality garments including T-shirt, Polo shirt, Jogging suit, Henley shirt, Raglan shirt, Tank top, Shorts, Pants and Sleepwear.

Apparel Customer Base

JCPenney



Calvin Klein

MARKS &
SPENCER



PULL&BEAR



ROXY



VAN HEUSEN



IZOD

GYMBOREE

Pepe Jeans



SCOTCH & SODA



Fabric Customer Base

MTM is an approved fabric vendor for following brands

MARKS &
SPENCER

Calvin Klein



next

Sainsbury's

TESCO

PRIMARK®

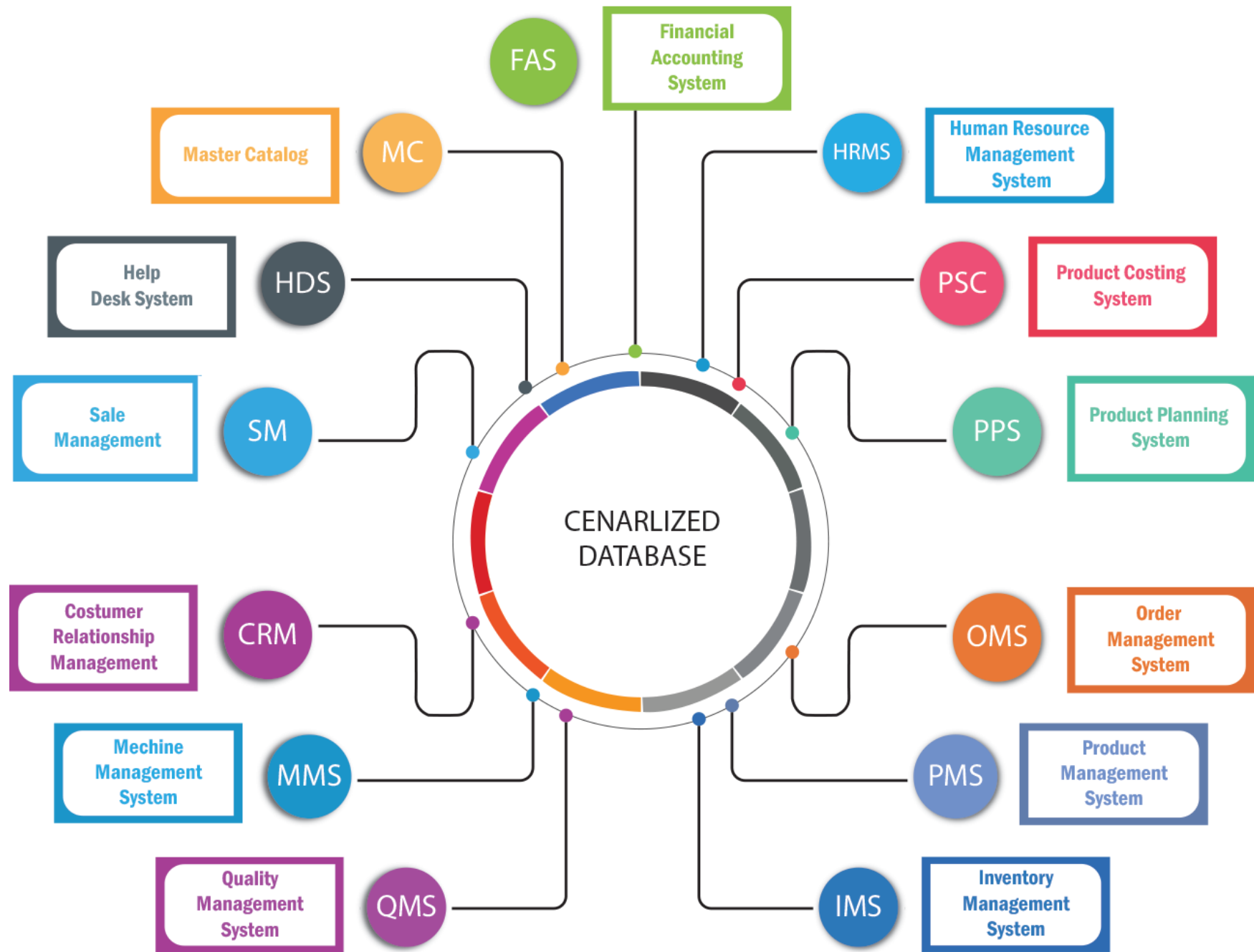
PVH



Strong Capability

- **Design Centre in Hongkong:** State of the Art Product Design center has established keeping in view of fashioned article business requirements of customers.
- **ERP Systems:** An in-house designed and developed, integrated ERP system that produces MIS reports to support effective decision-making.
- **Back Track System:** Each garment produced has a unique ID tracking number which is attached inside the garment and it back tracks from cotton crop type, yarn, knitting, fabric processing, cutting, stitching operations & inspections to packaging and shipment.
- **Lean Manufacturing: MTM** has taken initiative to adopt Lean Manufacturing in its production facility by using RFID (Radio Frequency Identification) Technology into its production lines. It helps real time production activity and item tracking.
- **Vendor Managed Inventory (VMI):** By integrating information systems with its customer, MTM develops demand forecasts, production plans, and warehouse stock that enable quick store replenishments. With its consistent, stringent performance record, MTM reliably supplies valued customers through Vendor Managed Inventory (VMI) / direct-to-store programs.

In-House Developed ERP System



Sponsors & Foreign Alliance



Masood embarked upon a Joint Venture with Shanghai Challenge Textile & Zhejiang Xinao Industry Company, China

| Shareholder (As at 30 June 2025) | % held |
|---|----------------|
| Directors | 2.39% |
| Mrs. Nazia Nazir | 30.17% |
| Shanghai Challenge Textile Co. Limited | 25.77% |
| Zhejiang Xinao Industry Company Limited | 11.31% |
| Financial Institutions | 6.72% |
| Insurance Companies | 0.01% |
| Mutual Funds | 3.29% |
| Joint Stock Companies | 11.01% |
| General Public | 9.33% |
| Total | 100.00% |

Manufacturing Footprint

Geographical location of all business units of the company are as follows:

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MTM - Sites

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✓

Masood Textile Mill Limited

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MTM Head Office - Universal House, P-17/1, N...

📍

MTM Mills - 32 Kilometers, Sheikhpura Road, ...

📍

Knitting Unit - 30 Kilometers, Sheikhpura Roa...

📍

Spinning unit - 3 Kilometers, Shorkot Road, Tob...

📍

Stitching unit - Sargodha Road, Faisalabad

📍

Stitching unit - Chak Jhumra Road, Nishatabad,...

📍

Stitching units - Nishatabad, Faisalabad

📍

Liaison office - 13 Kilometers, Bhubatian Chow...

📍

Liaison office - Office No. 306 - 307, Gul Tower, ...

Chak 106 JB Khichian
چک 106 ج ب کھچیاں

Chak No. 1 JB Rasulpur
چک 1 ج ب رسول پور

Chak Jhumra
چک جھمرہ

Chak 189 RB Rasool Pur
چک 189 ر ب رسول پور

Chak 117 JB Dhanola
چک 117 ج ب دھنولہ

Bawa Chack 120 JB
نانک پور

Gatti Manawala
گٹی ماناوالا

Khurrianwala
کھڑیانوالا

Haji Abad
حاجی آباد

Chak 189 RB Ghas
چک 189 ر ب گھس

CITY HOUSING SOCIETY

M-4

Faisalabad
فیصل آباد

Production Capacities

Being one of the few vertically integrated textile mill in Pakistan, MTM has a capacity to produce 650,000-700,000 dozen garments per month. From its in-house spinning, knitting, dyeing, processing and apparel manufacturing capabilities the Company has advantage in terms of quality consistency and predictable lead times. The Company's current production facilities are as follows:

| SEGMENT | CAPACITY |
|-----------------------------|---|
| Spinning | Total 19,968 Spindles (Producing Fashion yarns, mélanges, Injection Slob, Chain yarns in multiple fiber blends) |
| Fiber / Yarn Dyeing | 10 Tons Per Day |
| Knitting | Active Machines - 853 & Seasonal Machines – 143 |
| Dyeing and Finishing | Installed Capacity - 100-110 Tons per Day |
| Garments | 4,500 Stitching Machines |
| Cutting | 42.8 Tons per day |
| Auto Placket | 98,626 pieces per day |
| Laundry | 22 tons per Day for Washing, garment Dyeing & Tumble (14.2 tons per Day with Mix Process) |
| Embroidery | 10,260 SAM/Day (11,000 Panels per day) |
| Printing | 51,227 Panels per day (Digital, Hybrid & Screen) |

Six Years Financial Results

Rupees in Million

| DESCRIPTION | 2025 | 2024 | 2023 | 2022 | 2021 | 2020 |
|--|--------------|--------------|--------------|--------------|--------------|----------------|
| Revenue | 59,202 | 58,677 | 60,106 | 54,147 | 37,089 | 28,668 |
| Cost of Sales | (50,181) | (49,151) | (52,018) | (47,605) | (31,782) | (27,303) |
| Gross Profit | 9,021 | 9,526 | 8,088 | 6,542 | 5,307 | 1,366 |
| Distribution cost | (3,468) | (3,021) | (3,815) | (3,350) | (2,263) | (2,149) |
| Administrative expenses | (1,196) | (1,163) | (1,234) | (998) | (854) | (716) |
| Other expenses | (43) | (161) | (191) | (115) | (313) | (973) |
| Other income | 561 | 276 | 3,841 | 2,405 | 443 | 420 |
| Finance cost | (3,858) | (5,000) | (3,199) | (1,473) | (1,281) | (1,699) |
| Profit / (Loss) before levy and taxation | 1,016 | 458 | 3,490 | 3,011 | 1,038 | (3,752) |

Statement of Profit or Loss

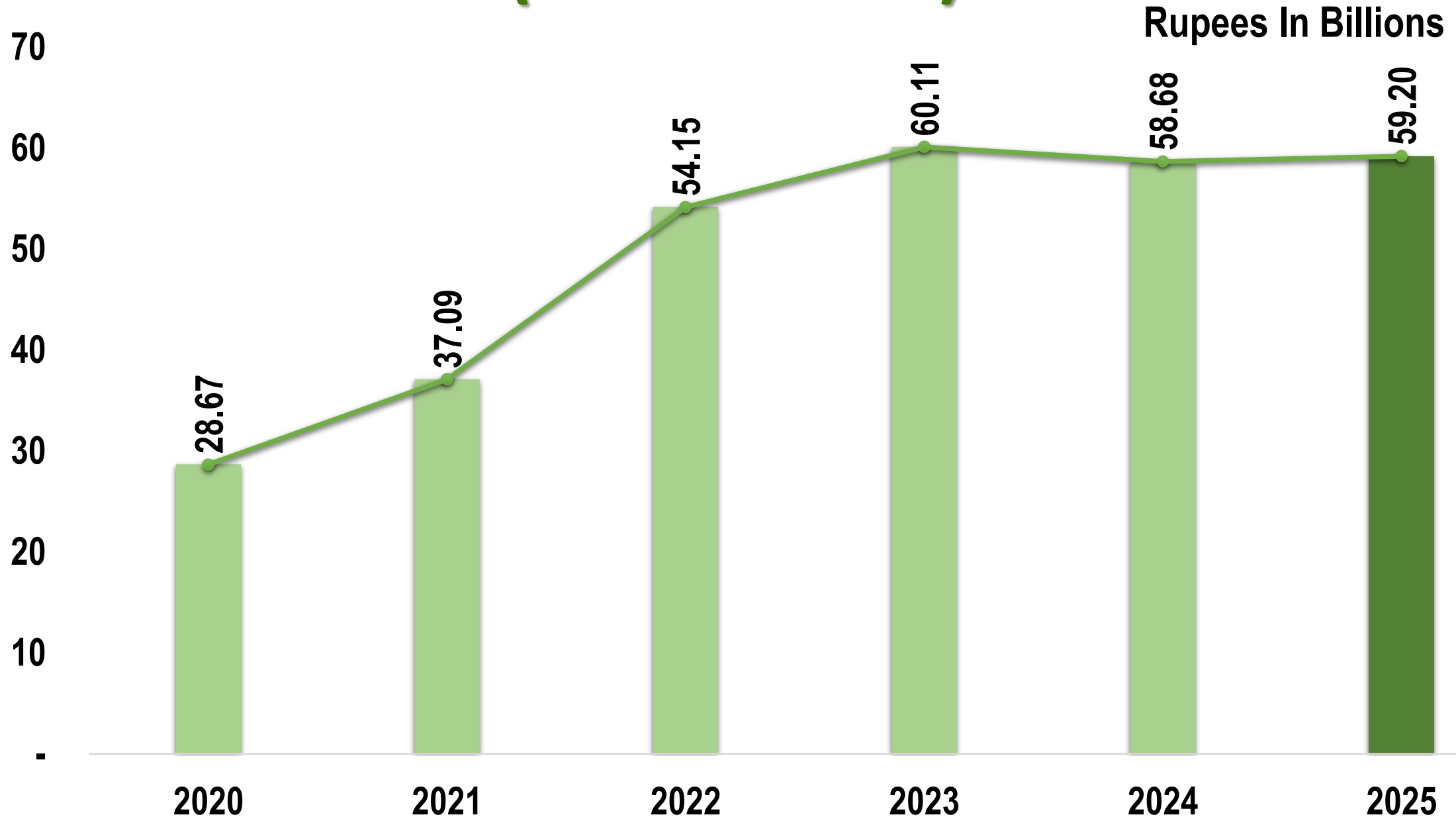
Rupees in Million

| DESCRIPTION | 2025 | 2024 | Variance |
|------------------------------------|--------------|--------------|--------------|
| Revenue | 59,202 | 58,677 | 525 |
| Cost of Sales | (50,181) | (49,151) | (1,030) |
| Gross Profit | 9,021 | 9,526 | (505) |
| Distribution Cost | (3,468) | (3,021) | 447 |
| Administrative Expenses | (1,196) | (1,163) | 33 |
| Other Expenses | (43) | (161) | (118) |
| Other Income | 561 | 276 | 285 |
| Finance Cost | (3,858) | (5,000) | 1,142 |
| Profit Before Levy and Taxation | 1,016 | 458 | 558 |
| Levy | (623) | (853) | (230) |
| Profit / (Loss) before Taxation | 393 | (395) | 788 |
| Taxation | (262) | (75) | 187 |
| Profit / (Loss) after Taxation | 131 | (470) | 601 |
| Earnings Per Share (Rupees) | | | |
| - Basic | 1.20 | (7.95) | 9.15 |
| - Diluted | 1.11 | (7.30) | 8.41 |

Ratio Analysis

| Key Ratio | 30 June 2025 | 30 June 2024 |
|--------------------------------------|--------------|--------------|
| Total Debt / Equity Ratio | 61:39 | 60:40 |
| Leverage Ratio | 2.17 | 2.31 |
| Current Ratio | 1.18 | 1.09 |
| Debt Service Coverage Ratio (DSCR) | 1.10 | 0.98 |
| Indebtedness Ratio | 4.32 | 3.74 |
| Total Debt to Total Sales | 44.62% | 42.90% |
| Financial Charges Coverage | 1.26 | 1.09 |
| Break-up Value | 249.84 | 243.06 |
| Earning Per Share - Basic (Rupees) | 1.20 | (7.95) |
| Earning Per Share - Diluted (Rupees) | 1.11 | (7.30) |

Revenue Trend (2020– 2025)



Certifications & Affiliations



GATEWAY

By @ ZDHC



AFFILIATIONS



ایوان صنعت و تجارت فیصل آباد
The Faisalabad Chamber
of Commerce & Industry



Regenerative Cotton - A Step Towards Sustainability

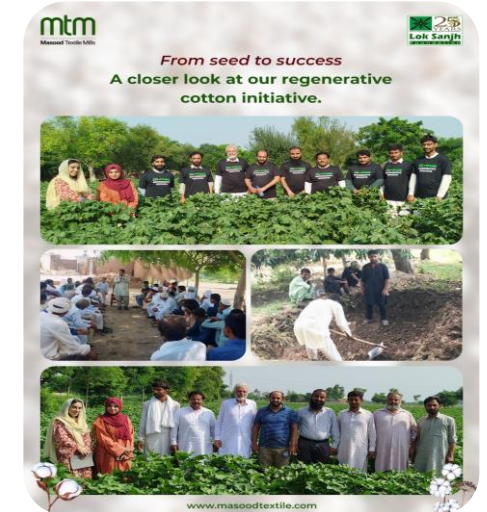
MTM aims to enhance traceability and promote eco-friendly practices for a sustainable future. The major focus of this project is to grow regenerative cotton on the given piece of land. Partnering with 3,000 farmers, the project spans 4,267 hectares dedicated to regenerative cotton specially empowering small farmers and ensuring better livelihoods for their generations to come.

International retailers such as HUGO BOSS, Marks & Spencer, CK, etc., are encouraging sustainable cotton practices and are aggressively moving towards regenerative cotton. MTM has made contracts with Hugo Boss, Marks and Spencer, and CK regarding using regenerative cotton in the products made for them.

HUGO BOSS

Calvin Klein

MARKS &
SPENCER



Solar Power Plant - Sustainability

| | |
|----------------------------------|---|
| Plant Capacity | 6.2 MWs |
| Major Source of Financing | Bank |
| Project Time line | <ul style="list-style-type: none">➤ Out of the total 6.2 MW, 5 MW has been installed and is expected to be energized in 1st Week of Dec-25.➤ The remaining capacity of 1.2 MW has also been mechanically installed and is scheduled for energization in Jan-26. |

Future Strategy

Management is actively pursuing a diversification strategy focused on the European Union, capitalizing on Pakistan's GSP+ duty-free status and the region's relatively stable retail demand. This shift was initiated following the re-imposition of U.S. reciprocal tariffs, which softened U.S. demand and forced customers to transfer part of the tariff burden onto suppliers.

Business development efforts are progressing with leading European buyers — including Primark, Next, Inditex (Zara, Pull & Bear), Bamigo, etc. in addition to existing partners such as Hugo Boss.

This strategic realignment is expected to reduce reliance on the U.S. market, improve profitability, and strengthen long-term order stability.

Q&A

*Thank
You*