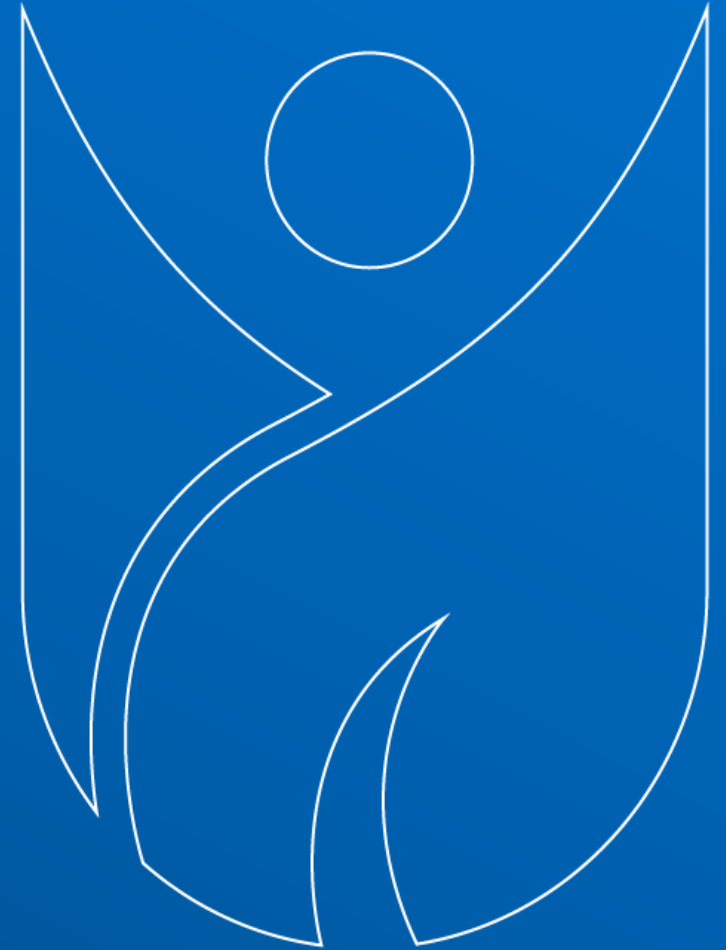
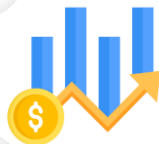


# UNITY FOODS LIMITED

CORPORATE BRIEFING 2024-25



01



**REVENUE**

**FY 25 = 77.40 BN PKR**  
**5 Year CAGR = 20.49%**

02



**GROSS PROFIT**

**FY 25 = 11.43 BN PKR**  
**5 Year CAGR = 40.34%**

03



**TOTAL ASSETS**

**FY 25 = 95 BN PKR**  
**5 Year CAGR = 37.21%**

04



**STATE-OF-THE-ART  
INFRASTRUCTURE**

Spanning Across **9**  
Facilities Nationwide in  
Pakistan

05



**PAN PAKISTAN COVERAGE**

Pakistan's **ONLY**  
National Staples Brand

06



**EXPANDED OFFERING**

- 100 + SKUs
- OIL, FLOUR, RICE, CONFECTIONERY RANGE, LENTILS, SUGAR, SALT, AND OTHER STAPLES

EDIBLE OIL RANGE



ANIMAL FEED RANGE



SPECIALITY FATS RANGE



EDIBLE OIL RANGE



FLOUR RANGE



RICE RANGE



KITCHEN ESSENTIALS



SALT RANGE



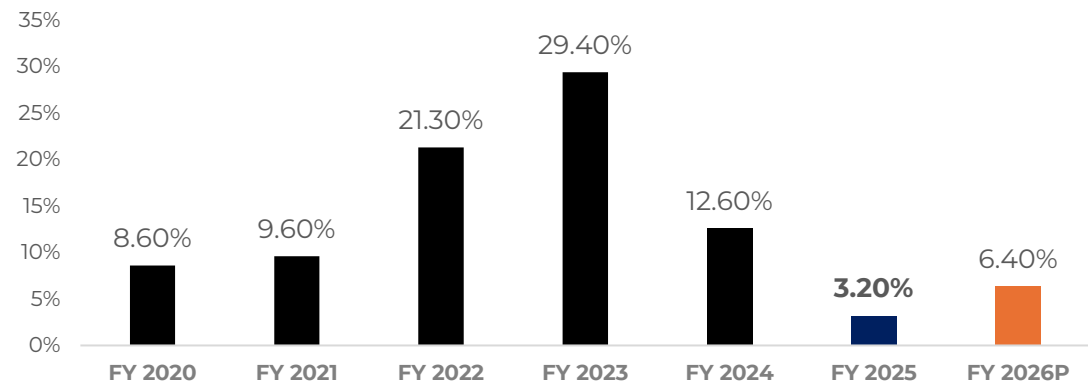
CONFECTIONERY RANGE



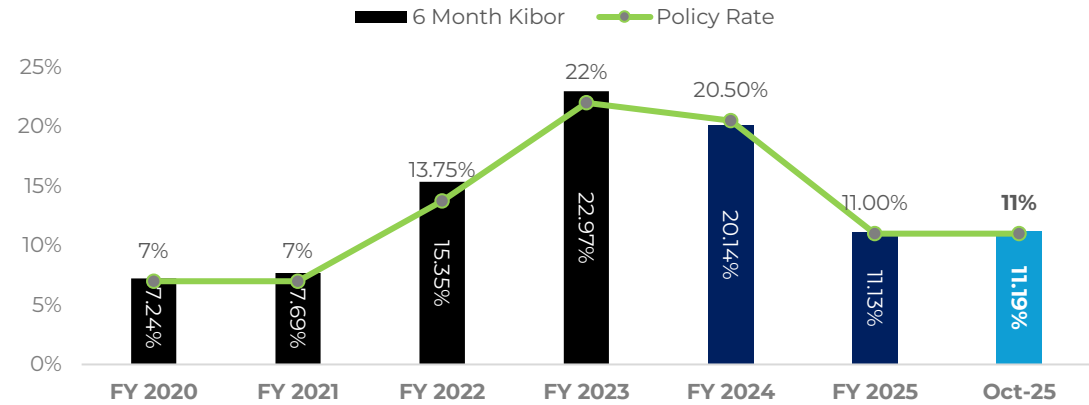
LENTILS RANGE



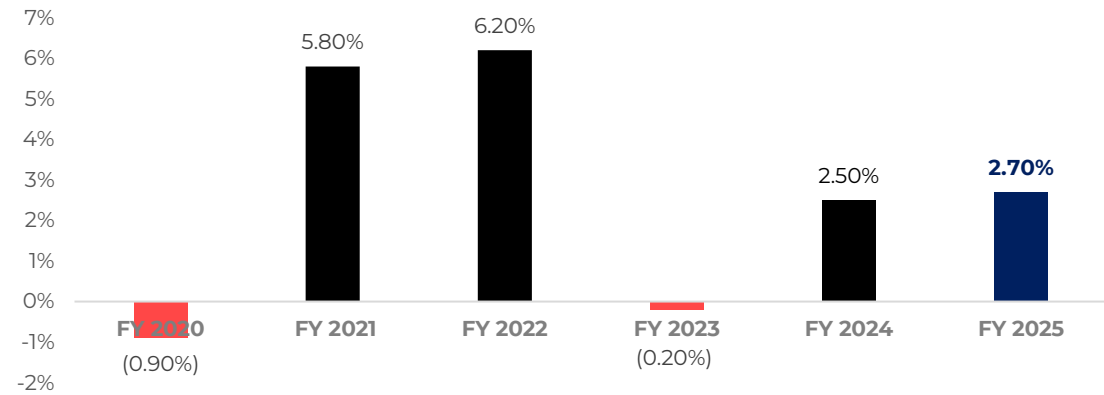
INFLATION  
PERIOD END



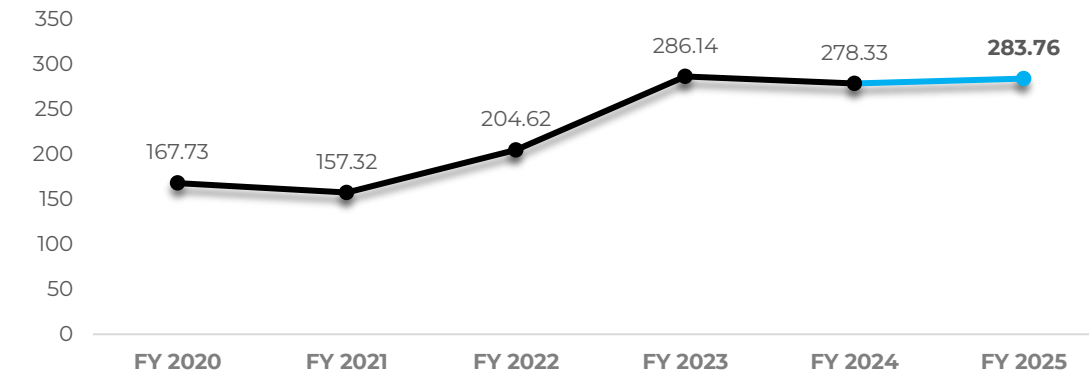
6M KIBOR & POLICY RATE  
PERIOD END



REAL GDP GROWTH  
(ANNUAL PERCENT CHANGE)



EXCHANGE RATE (USD – PKR)  
PERIOD END





SHARE CAPITAL  
FY 25



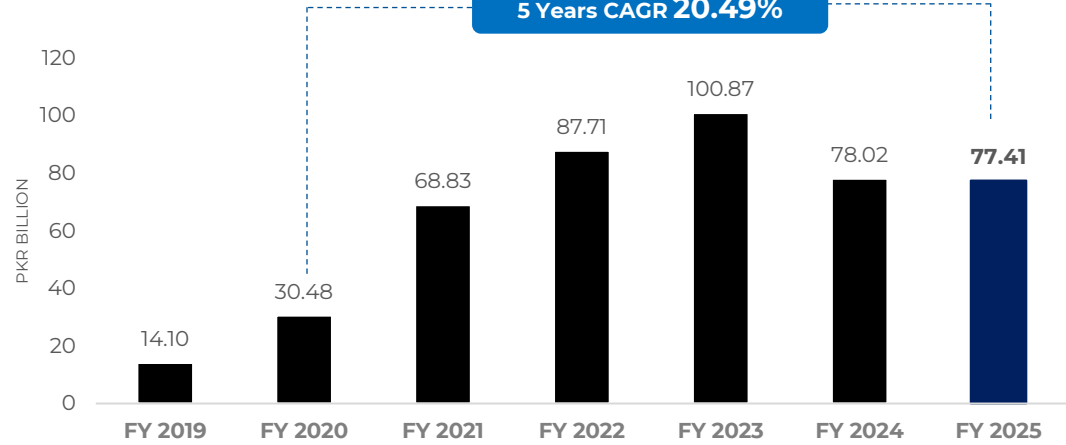
TOTAL EQUITY  
FY 25



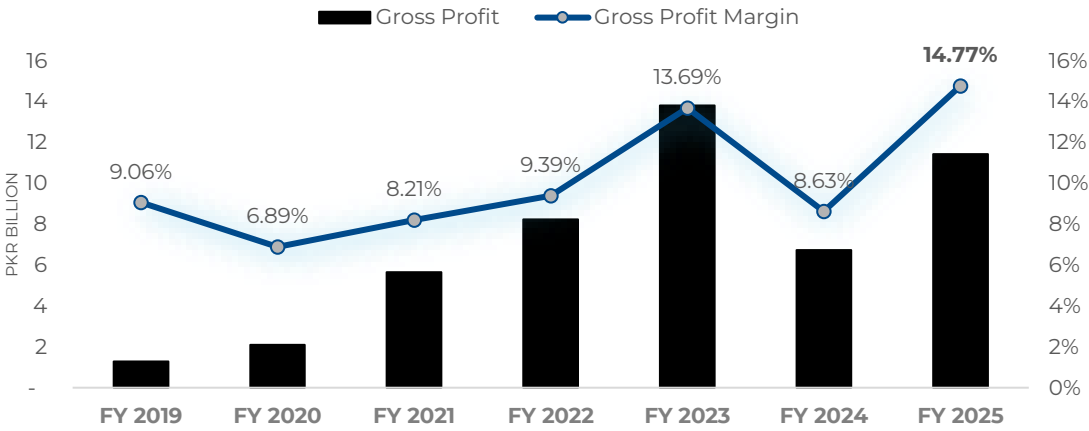
MARKET  
CAPITALIZATION



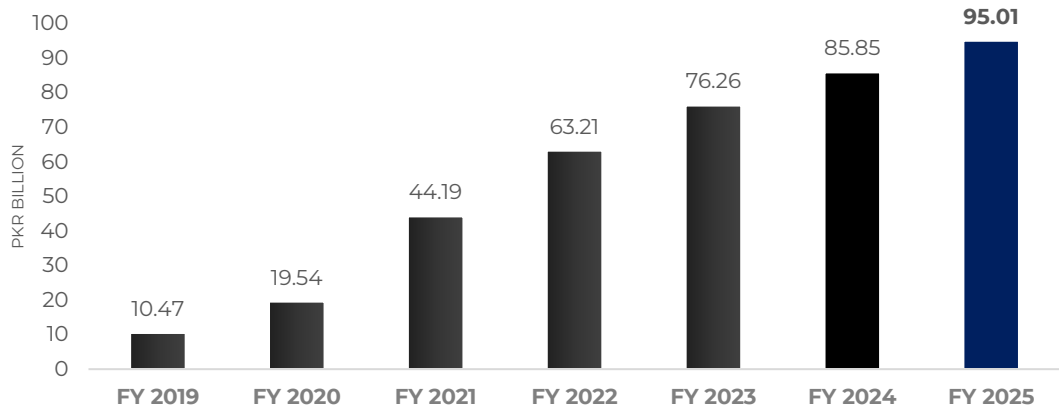
REVENUE



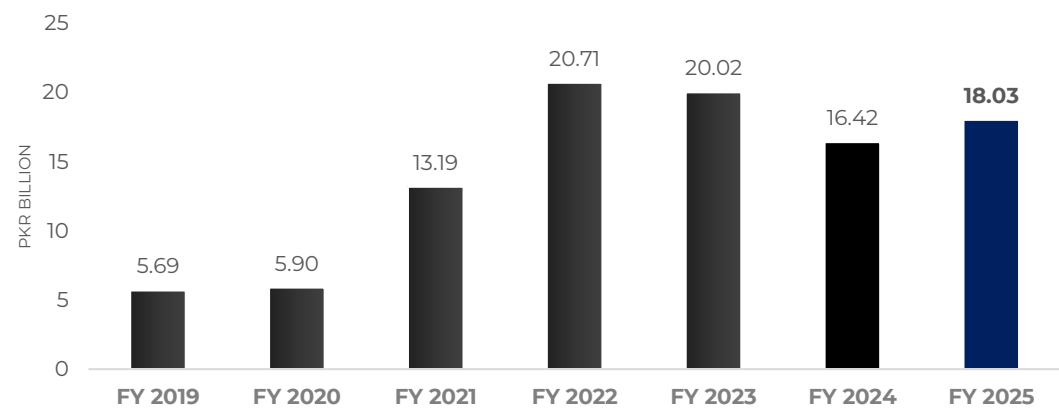
GROSS PROFIT & PROFIT MARGIN



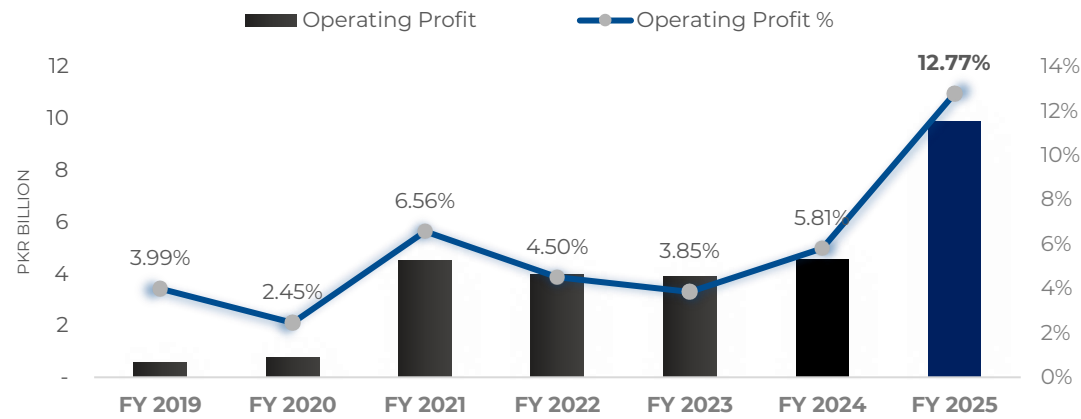
TOTAL ASSETS



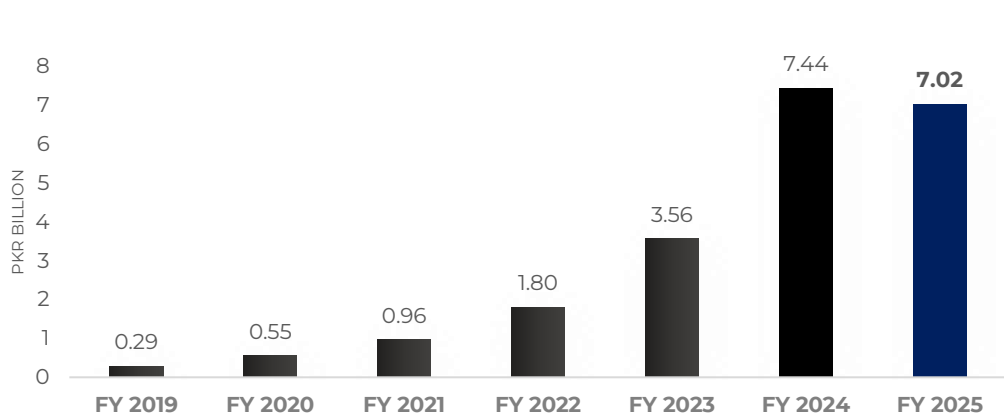
TOTAL EQUITY



OPERATING PROFIT MARGIN

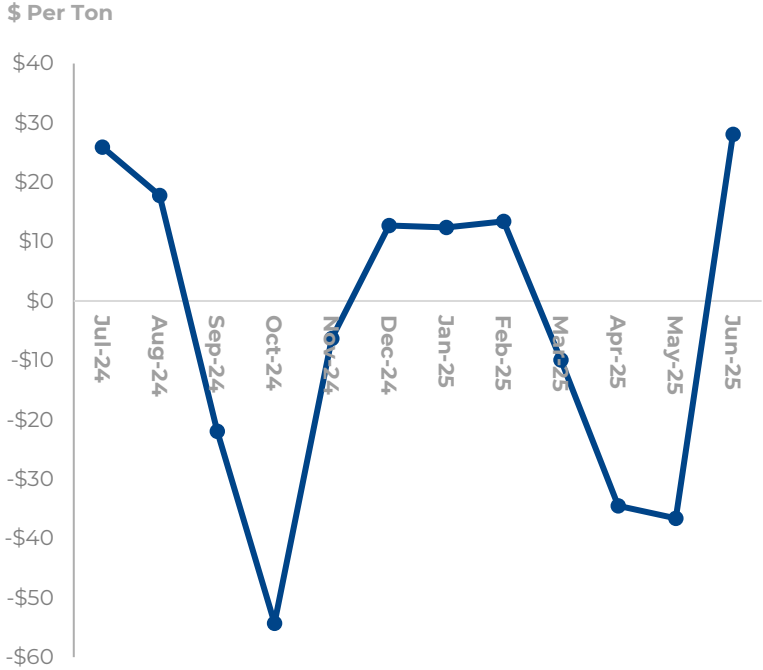


FINANCE COST

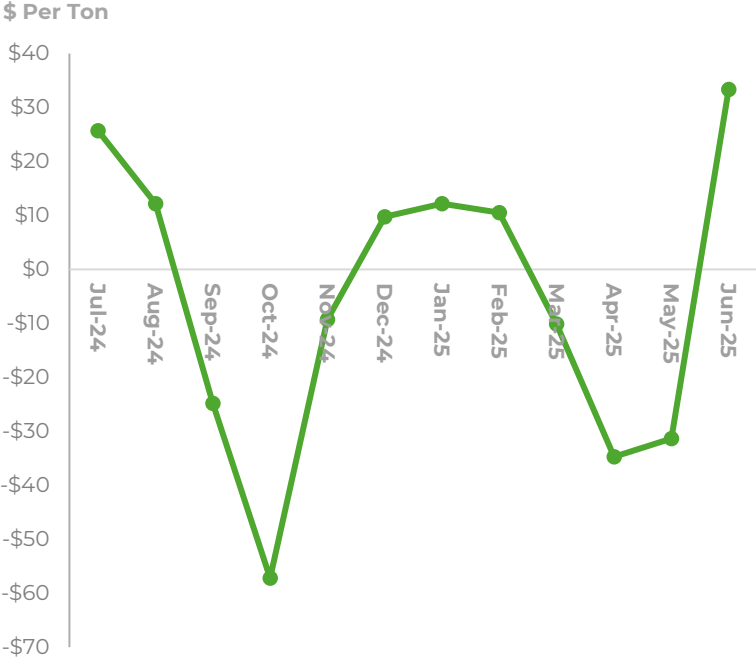




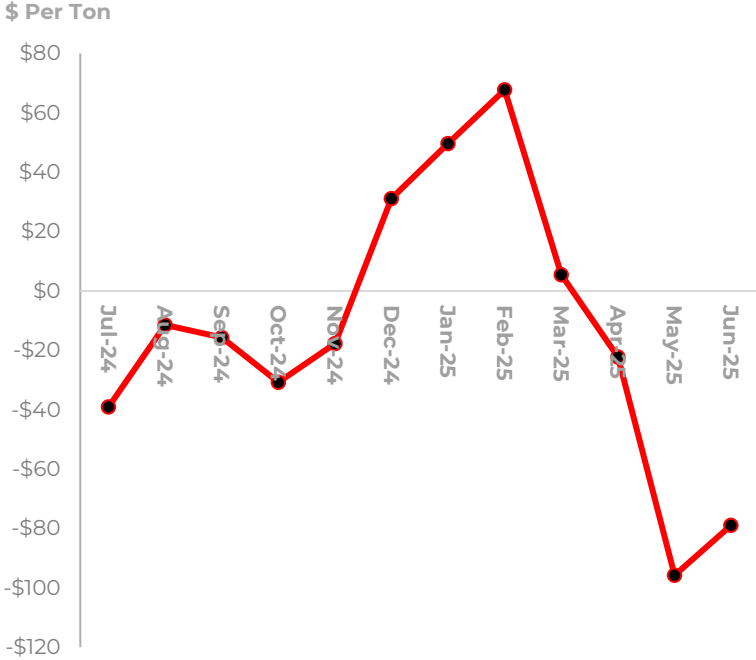
RBD PALM OLEIN



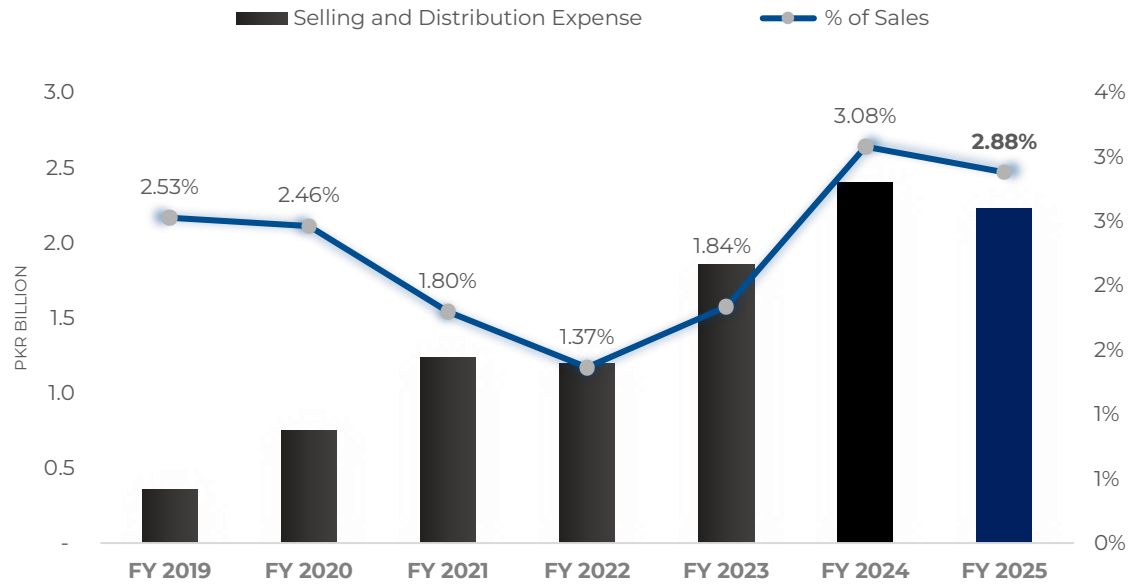
RBD PALM OIL



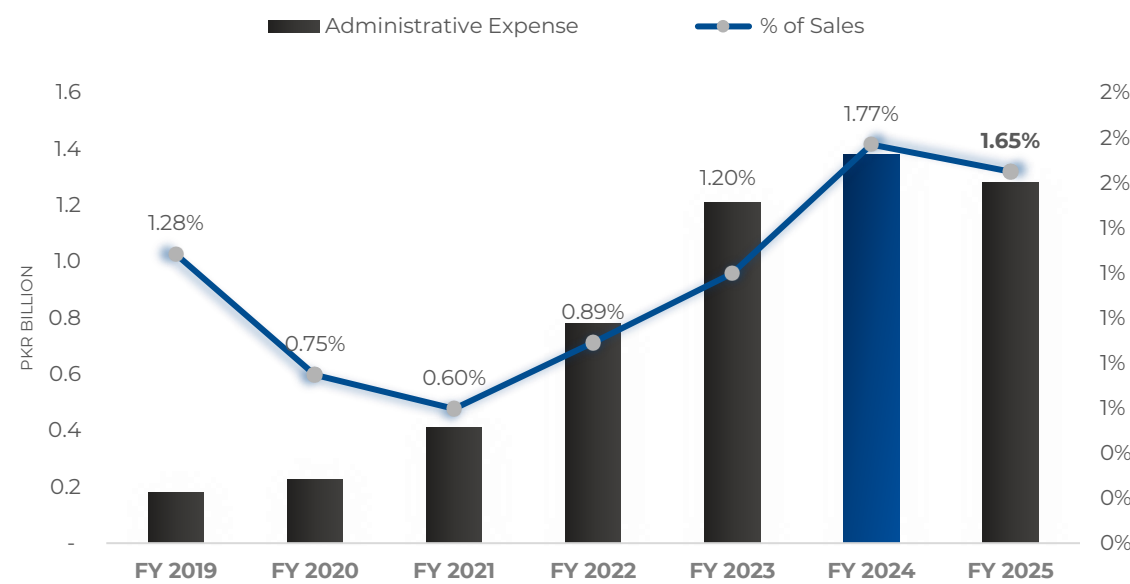
CRUDE DEGUMMED SOYABEAN OIL



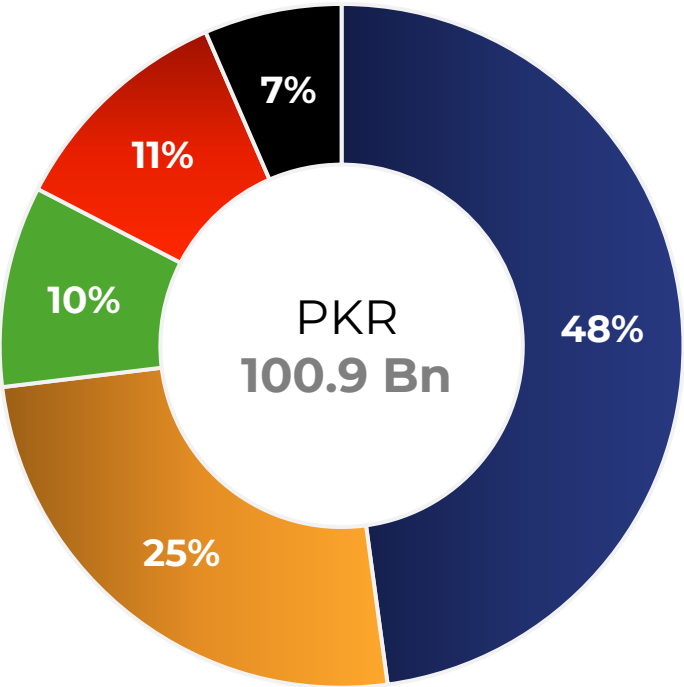
SELLING AND DISTRIBUTION EXPENSES



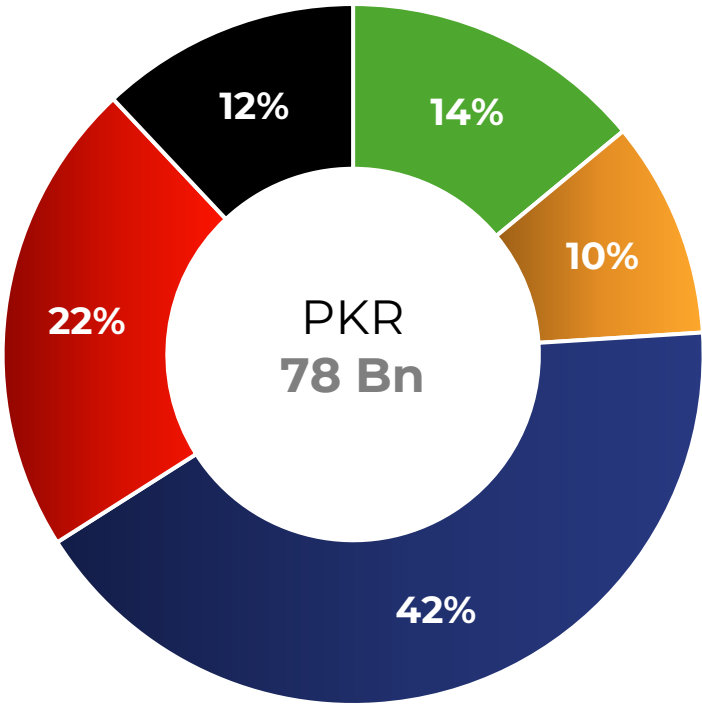
ADMINISTRATIVE EXPENSES



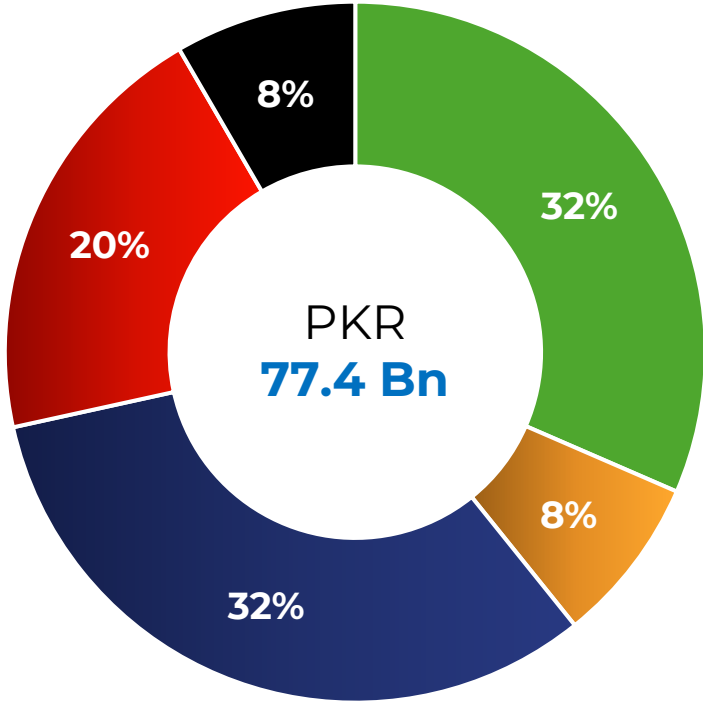
FY 2023



FY 2024



FY 2025



- Grains and Animal Feed Ingredients
- Industrial Bulk Edible Oil
- Others (UFL)

- Consumer Packs Edible Oil
- Sunridge Consumer Staples

Diversifying Revenue Streams  
UNITY FOODS LIMITED

FY 2024



FY 2025





Key Corporate Events

**SFPL AGRI-  
INFRASTRUCTURE SUKUK**





Youth Engagement Programs  
**UNTIY FOODS LIMITED**  
**U-Evolve Internship & U-Aspire MT Program**







**International Sustainability & Carbon Certification**



International Organization for Standardization  
**ISO 45001:2018**  
Occupational Health & Safety Management System



**ISO 9001**  
(Quality Management System)



**ISO 14001**  
(ISO 14001:2015) Environmental Management System



**HACCP**  
Certified



**RSPO**  
Certified



**FSSC 22000 V5.1**  
(Food Safety)



**PS 3733 & GSO/UAE 2055-1**  
(Halal Food Management System)



International Organization for Standardization  
**ISO 45001:2018**  
Occupational Health & Safety Management System



**ISO 9001**  
(Quality Management System)



**FSSC 22000 V5.1**  
(Food Safety)



**PS 3733 & GSO/UAE 2055-1**  
(Halal Food Management System)



**ISO 14001**  
(ISO 14001:2015) Environmental Management System

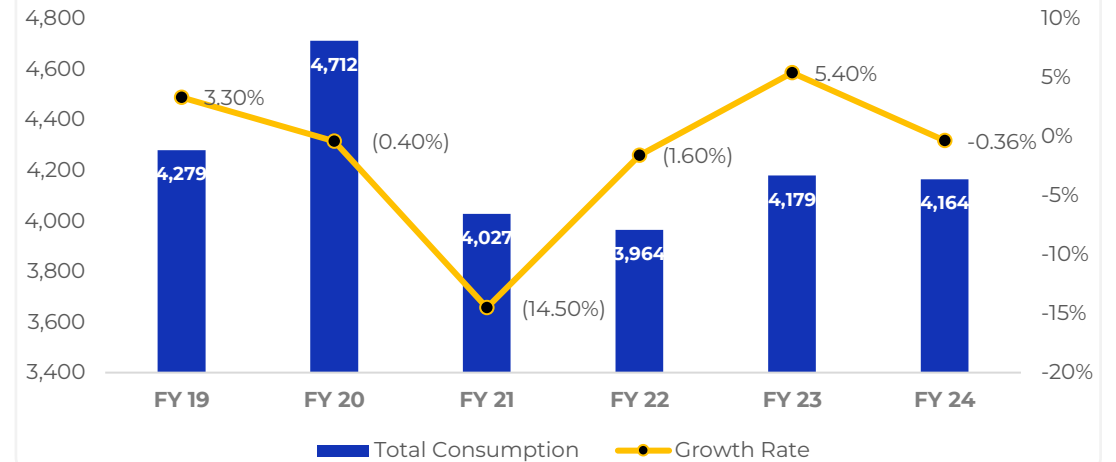




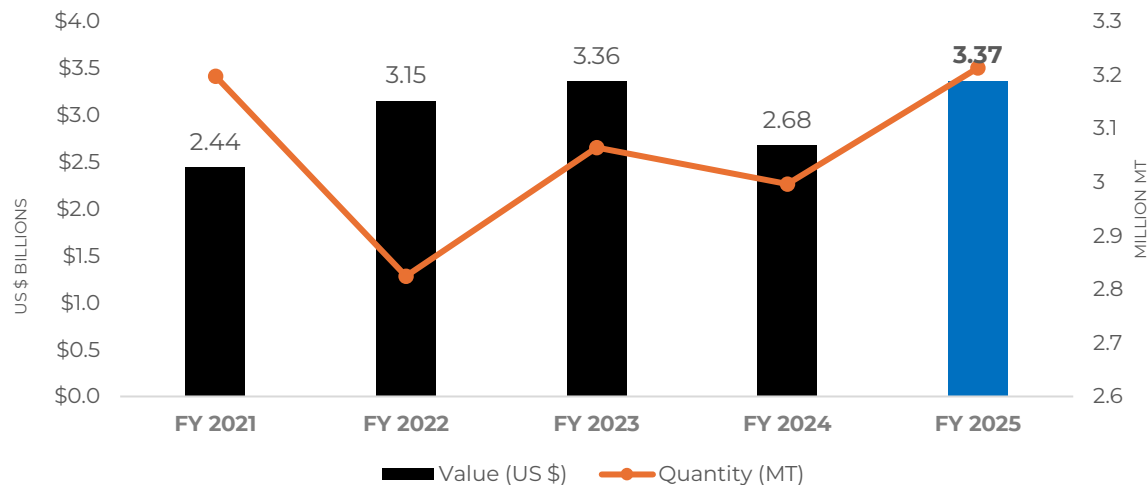
Pakistan is one of the largest consumers of edible oil globally and the **4<sup>th</sup> largest** importer of palm oil with **7.2%** share during the year. **Per capita consumption** of edible oil in FY24 recorded a decline of **2.8% YoY** to record at **17.6KG/person**.

The average global prices of palm oil were up **42.5% YoY**, averaging at **PKR 262 per KG**. Overall demand during FY24 clocked in at **4.9mln MT**, a YoY increase of **2.4%**, while in FY25, this is forecast to **grow 3.4% YoY** to clock in at **5.1mln MT**. This is owed to the expected **increase** in oil use based on **population growth** and **higher consumption**.

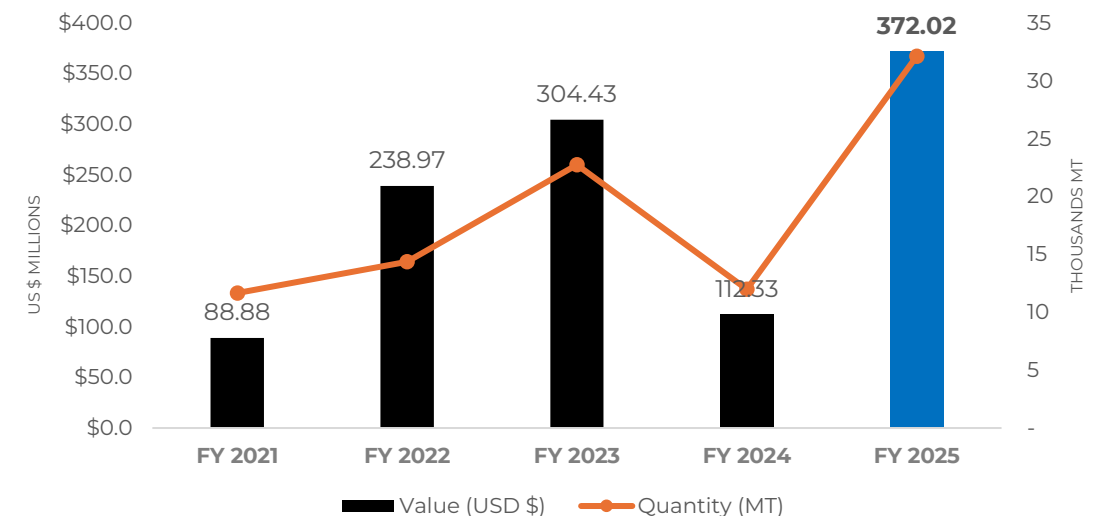
PAKISTAN EDIBLE OIL CONSUMPTION  
(MN MT)



PALM OIL IMPORTS



SOYABEAN OIL IMPORTS

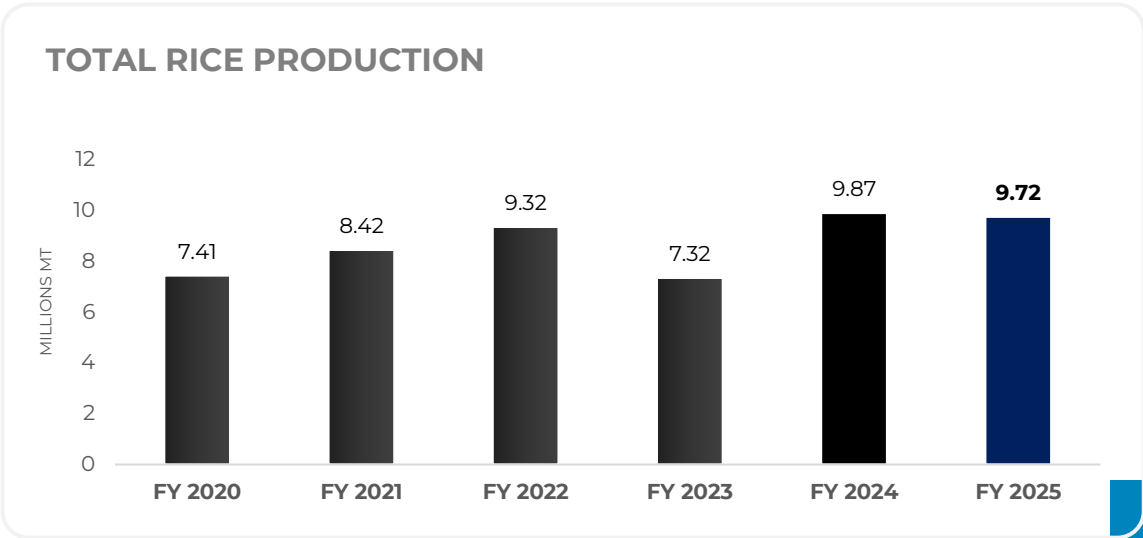
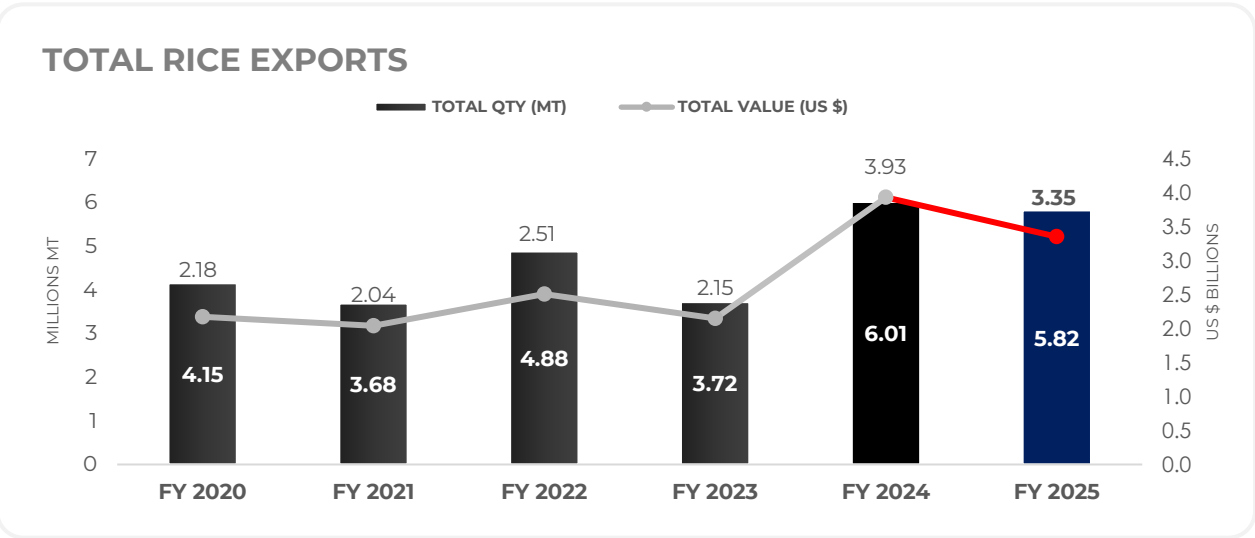
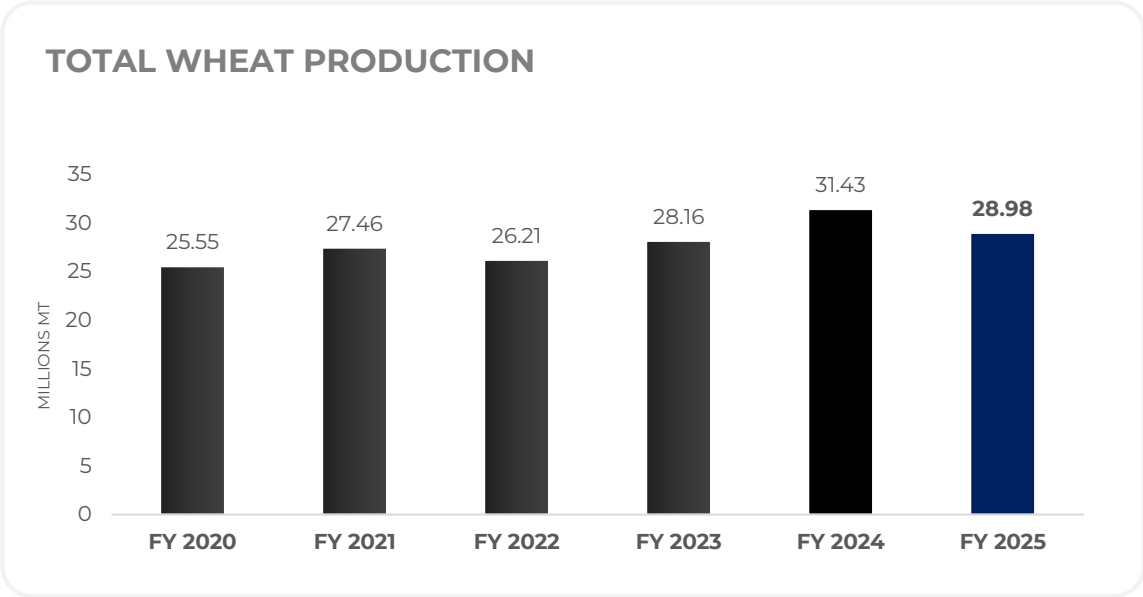


# Staples Market Overview

## PAKISTAN

Rice continued to demonstrate strong performance as a key driver of Pakistan’s agriculture sector in FY25. However, despite the expansion in acreage, production declined marginally by **1.38 percent** to **9.72 million tonnes**, primarily due to regional yield variations. The **outlook** for rice remains **positive**, supported by robust **export demand** and the **competitiveness** of Pakistani rice in global markets.

Wheat production declined to **28.98 million tonnes** from the record **31.43 million tonnes** achieved in **FY2024**, representing a contraction of **7.8 percent**. The yield was estimated at **3,193 kg per hectare** — slightly below last year’s peak of **3,264 kg/ha** but still above the five-year average of **3,021 kg/ha**. The decline in output largely stemmed from an extended dry spell following the sowing season and elevated temperatures in key producing regions, both of which affected crop development.



# THANKS

Q/A

