## YOUSAF WEAVING MILLS LIMITED

### **Corporate Briefing Session**

For the Year Ended June 30, 2025

#### **Presentation Outlines**

Company Information

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Major Customers

**Operating Performance** 

Future Outlook / Challenges

**Question/Answer Session** 

#### **Company Information**

- Incorporated on January 17, 1988
- Registered Office: 7/1, E-3, Main Boulevard, Gulberg III, Lahore
- Mills:
- (i) Weaving Unit: 49-Km, Multan Road, Bhai Phero.
- (ii) Spinning Unit: 7-Km, Multan Road, Pattoki.
- Listed on Pakistan Stock Exchange on 1988
- Company Symbol: <u>YOUW</u>
- Member of All Pakistan Textile Mills Association and Lahore Chamber of Commerce
- Auditors: M/s. Saeed-Ul-Hassan & Company, Chartered
  Accountants
- Share Registrar : M/s. Corplink (Pvt) Limited
- Legal Advisor : M/s. Irshad & Irshad Advocates

#### **Company Information**

#### **CORE MANAGEMENT**

- Khawaja Mohammad Nadeem, CEO
- Chaudhary Mohammad Amjad, Executive Director
- Tahir Tajammal, CFO
- Nadeem Anwar, Company Secretary

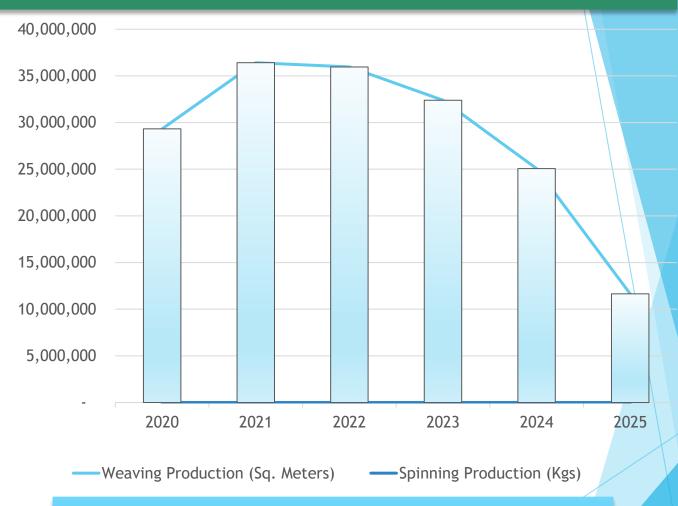
#### **Company Information**

The company initially commenced operations with SULZER looms and gradually expanded its production capacity. In 2006, the management implemented a BMR plan, replacing the existing **SULZER** looms with advanced air jet looms. Over the years, the company has consistently modernized its machinery, with ongoing financial support from its directors, who have provided both long-term and short-term loans to facilitate capital expenditures and ensure adequate cash flow management.

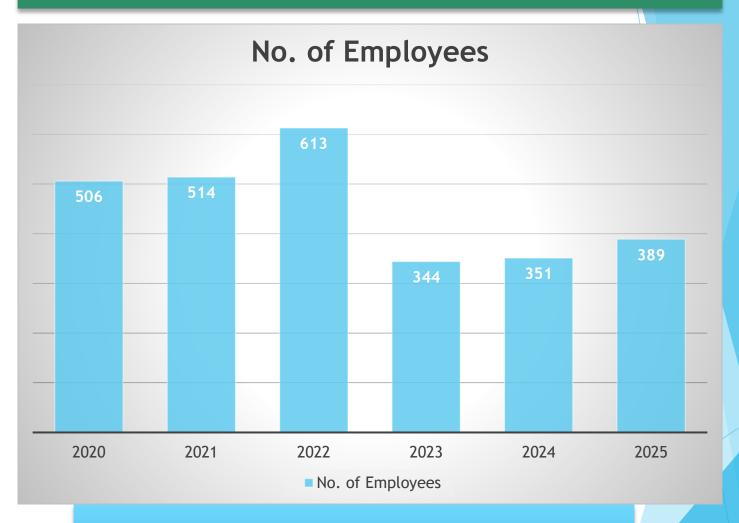
#### **Weaving Segment**

The current financial year proved to be a tough one and the company could not perform well, due to certain factors like:

- Inflation impact due to recent flood,
- Economic instability,
- Uncertain economic environment,
- Lack of demand in local market,
- Exorbitant energy prices



**Actual Production Per Annum** 

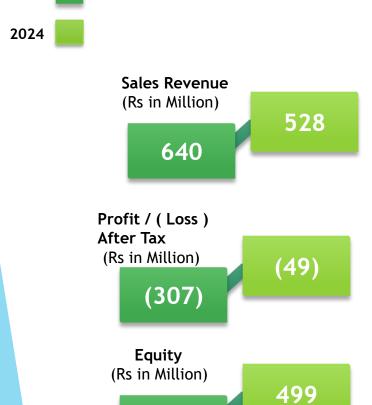


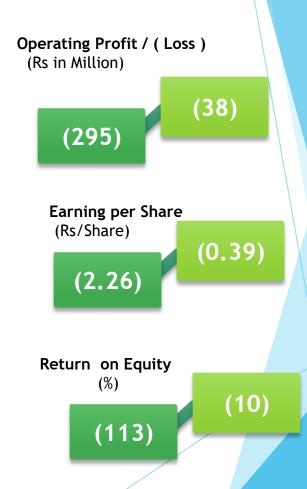
**Number of Employees** 



**Share Price Over the Years** 

#### YOUSAF WEAVING MILLS LIMITED: 2025 VS 2024





#### **Financial Performance of Five Years**

	2025	2024	2023	2022	2021	
		Rupees in "000"				
Sales	639,738	527,640	860,825	1,244,911	723,253	
Cost of Sales	(894,211)	(524,590)	(849,760)	(1,147,284)	(639,115)	
<b>Gross Profit (Loss)</b>	(254,473)	3,050	11,065	97,627	84,138	
Operating Profit / (Loss)	(249,729)	(38,035)	(46,904)	44,963	30,646	
Profit / (Loss) before Tax	(298,717)	(42,610)	(54,196)	37,977	28,092	
Profit / (Loss) after Tax	(306,714)	(49,205)	(66,467)	22,379	17,180	
Paid up Capital	1,360,000	1,360,000	1,360,000	900,000	900,000	
Equity	270,349	498,513	266,612	306,604	(48,554)	
<b>Non-Current Liabilties</b>	101,166	52,976	51,068	97,889	35,553	
<b>Current Liabilites</b>	1,275,834	1,371,976	1,200,031	1,148,030	1,166,897	
<b>Non-Current Assets</b>	1,258,177	1,226,820	1,006,485	1,048,674	1,003,877	
Current Assets	389,174	696,645	511,226	503,849	150,020	
Earning / Loss per Share (Rs	<b>5.)</b> (2.26)	(0.39)	(0.74)	0.25	0.19	
Break-up value per share (R	s.) 1.99	3.67	1.96	3.41	(0.54)	
<b>Current Ratio</b>	0.31:1	0.51:1	0.43:1	0.44 : 1	0.13:1	
<b>Gearing Ratio</b>	68%	56%	71%	68%	108%	

#### **Future Outlook**

The management has initiated its BMR program and has begun opening stage-wise LCs for the replacement of existing machinery. This investment is expected to significantly enhance operational efficiency, reduce production costs, improve product quality, and ultimately strengthen long-term profitability and sustainability, while maintaining workforce stability.

Management anticipates that the current slowdown in the local market will gradually ease as the overall economic environment stabilizes. The Company also urges the Government to take concrete steps to curb inflation, restore energy subsidies, and promote macroeconomic stability.

#### **Future Challenges**

**Economic instability** 

**Exorbitant energy tariffs** 

**Short term borrowings from banks** 

Effect of inflation

**Revival of exports** 

# Question & Answer Session

# Thank You