

Ali Asghar Textile Mills Limited

Corporate Briefing Session

2025

Presenter Name

November 28, 2025



Mission Statement

- To strive through excellence through Commitment, Integrity, Honesty and Team Work



Vision Statement

- To invest and operate successful Logistic centers and invest in high return ventures



A modern office interior with glass partitions, industrial lighting, and a potted plant in the foreground. The text is overlaid on the image.

Brief History/Company Profile

- Established in 1969 as a textile spinning unit
- Transitioned in 2011 to logistics and warehousing as core business
- Current operations include logistics centers, solar power generation, and allied investments

Timeline

Milestone 1

- 1967
- Establishment and

Milestone 2

- 2011 from manufacturing sector to services

Milestone 3

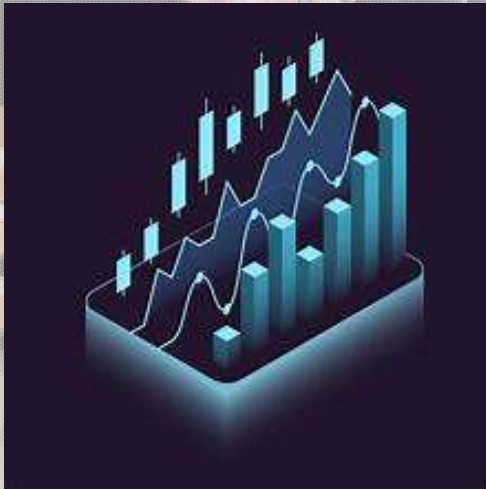
- 2023 from entity to holdings group

Milestone 4

- 2024: from single service to diversified services

Business Activities

- Logistics center services
- Solar power generation /rental
- Allied business / investments



Financial Details

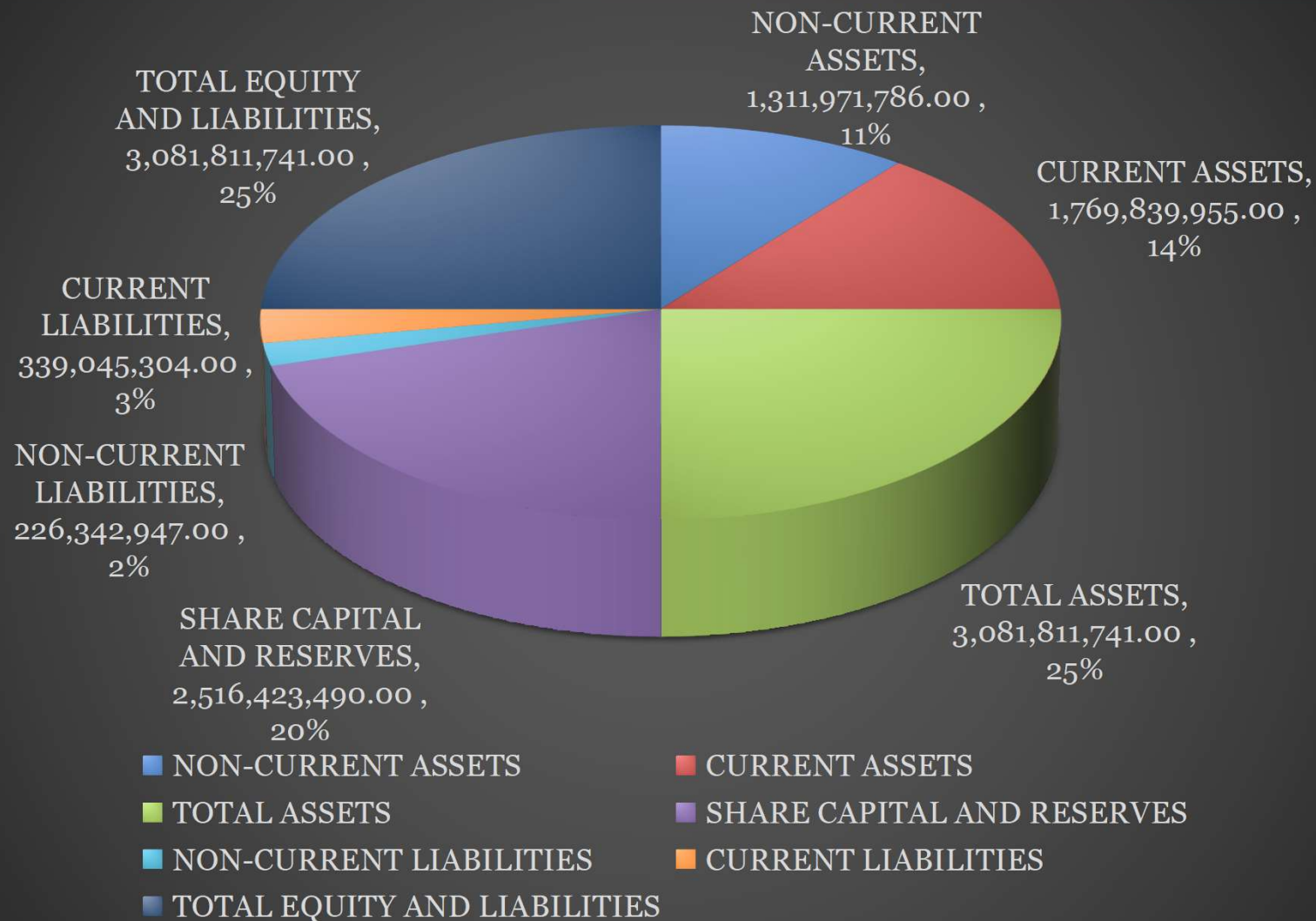
- **Revenue Growth**

- Logistics Center Service revenue grew to **64.7M** (down from 66.4M last year),

- **Operational Efficiency**

- Gross profit improved despite revenue dip.
- • Admin expenses stable at Rs 35.7M.
- • Operating expenses reduced to Rs 5.1M.
- • Other income increased to Rs 249.9M.
- • Profit from operations: Rs 235.6M (vs 202.4M).

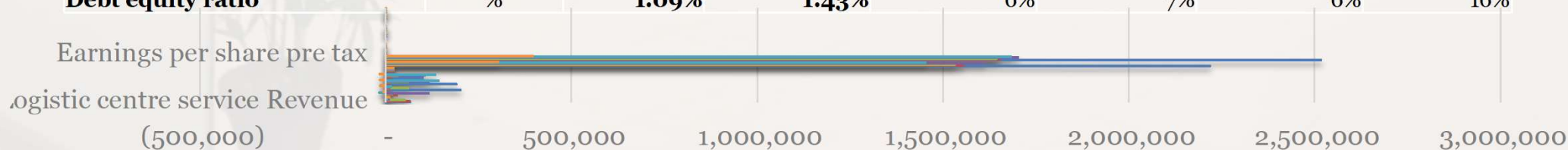
Financial Position (Year Ended 30 June 2025)



FINANCIAL DETAILS

Historic Performance

		KEY FINANCIAL INFORMATION					
		Six year financial performance					
		2025	2024	2023	2022	2021	2020
Logistic centre service Revenue	Rs'000	64,779	66,402	63,796	52,586	8,892	3,855
Gross Profit	Rs'000	27,157	18,521	31,325	18,207	116,523	(17,066)
Operating profit	Rs'000	235,689	202,492	10,899	60,640	11,666	14,286
Profit before levies and taxation	Rs'000	212,491	186,640	10,688	60,440	116,522	142,762
Profit after tax	Rs'000	55,013	95,513	14,235	33,029	105,109	134,532
Share Capital-paid up	Rs'000	22,213	22,213	22,213	22,213	22,213	22,213
Shareholders equity	Rs'000	2,516,423	2,218,958	1,554,579	1,532,722	1,613,524	1,453,622
Total assets	Rs'000	3,025,144	2,517,784	1,654,193	1,645,506	1,702,851	1,682,587
Earnings per share pre tax	Rs'000	2.89	3.81	0.24	1.36	2.62	3.21
Earnings per share after tax	Rs'000	1.15	2.15	0.32	0.74	2.37	3.03
Cash dividend per share	Rs'000	-	-	-	-	-	-
Market value per share	Rs'000	99.82	25.73	2.07	2.07	2.07	2.07
Breakup value per share(including valuation surplus)	Rs'000	56.43	49.95	34.99	34.50	36.32	32.72
Current ratio		5:45:1	8.44:1	8.84:1	12.91:1	28.11:1	5.34:1
Total debt to total assets ratio	%	17%	12%	6%	7%	5%	14%
Debt equity ratio	%	1.09%	1.43%	6%	7%	6%	16%



Strategic Growth Initiatives and Future Expansion Plans

- **Targeted Revenue Growth in Logistics**

Secured a 6-year, Rs 500M logistics services contract.

- **Introduction of Value-Added Warehousing Services**

Value-added warehousing expansion on hold due to macroeconomic instability.

- Continued progress in IT-enabled workspace expansion

- Expected revenue growth from investment portfolio, now valued at Rs 1 Billion.

- Targeting substantial enhancement in profitability by mid- 2027

- Strengthened balance sheet through cost control and long- term contracts

Strategic Growth Initiatives and Future Expansion Plans

- **Expansion of Solar Energy Capacity**

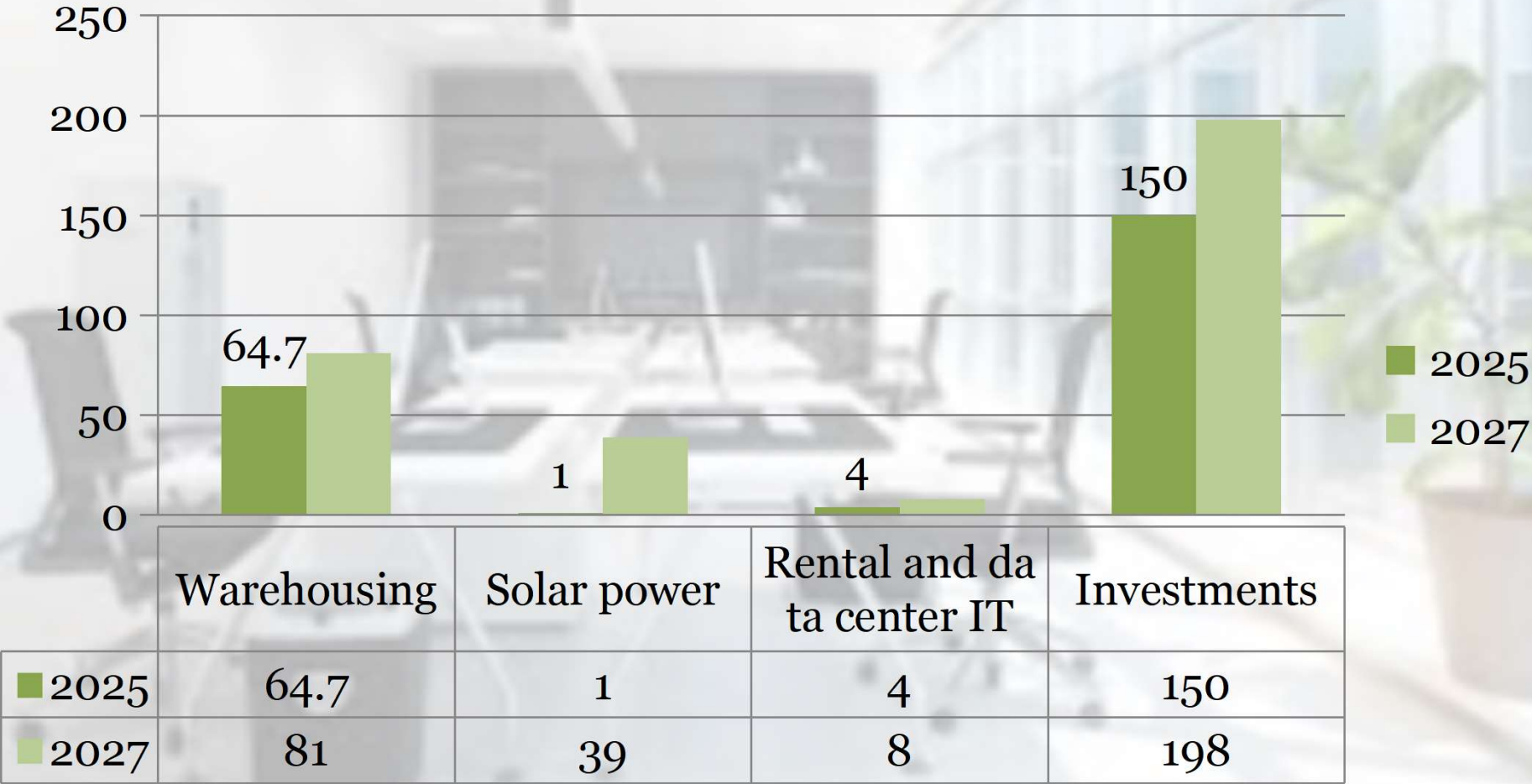
Our recently installed **250 kW solar system** fully powers our facilities, aligning with our sustainability goals. Planned expansion to **over 1,000 kW** was completed . This expanded capacity is now generating additional revenue, supported by our MoU with **Getz Pharmaceuticals**.

- **New Office Building and IT Business Ventures**

As we **completed** our new office building **50% of the space is sourced out** , the company is exploring entry into the IT sector by dedicating **remaining space for shared office space services**. This move will provide additional revenue streams and diversify our business portfolio.

- Continued revenue growth driven by logistics and solar verticals.
- Expected sharp increase in service-based recurring income.

Expected Revenue by mid of 2027 in Millions



Achievement of Regulatory Relief and Milestone Growth in Market Capitalization

- **We're also happy to report that the Central Depository Company (CDC) penalties have been now under negotiation for a settlement of the remaining unjust charges.**
- **The talks are progressing well, and we're confident a fair resolution is on the horizon.**
- **As for the market, our capitalization has jumped from Rs.700 million to Rs.4 billion, reflecting strong investor confidence and the company's long-term growth potential.**

Sustainability & Environmental Impact Commitment to green expansion

Under our commitment to Corporate Social Responsibility, the company has successfully reduced **942,500 kg of CO₂** emissions to date.

This reduction represents a "dividend" to not only our shareholders but also future generations, contributing to a healthier and more sustainable environment.

Financial and Environmental Benefits

With our **250 KW solar installation** at Ali Asghar Textile, we've generated **1123 MW** of renewable energy so far, reducing operational costs and enhancing revenue.

Future Goals with 1 MW Solar Plant

Upcoming 1 MW Solar Installation

In partnership with **Getz Pharma** and **JS Bank**, we're installing a new **1 MW solar plant**.

Projected Impact Over 3 Years

This new plant is expected to increase CO₂ reduction to **millions of kg** over the next three years.

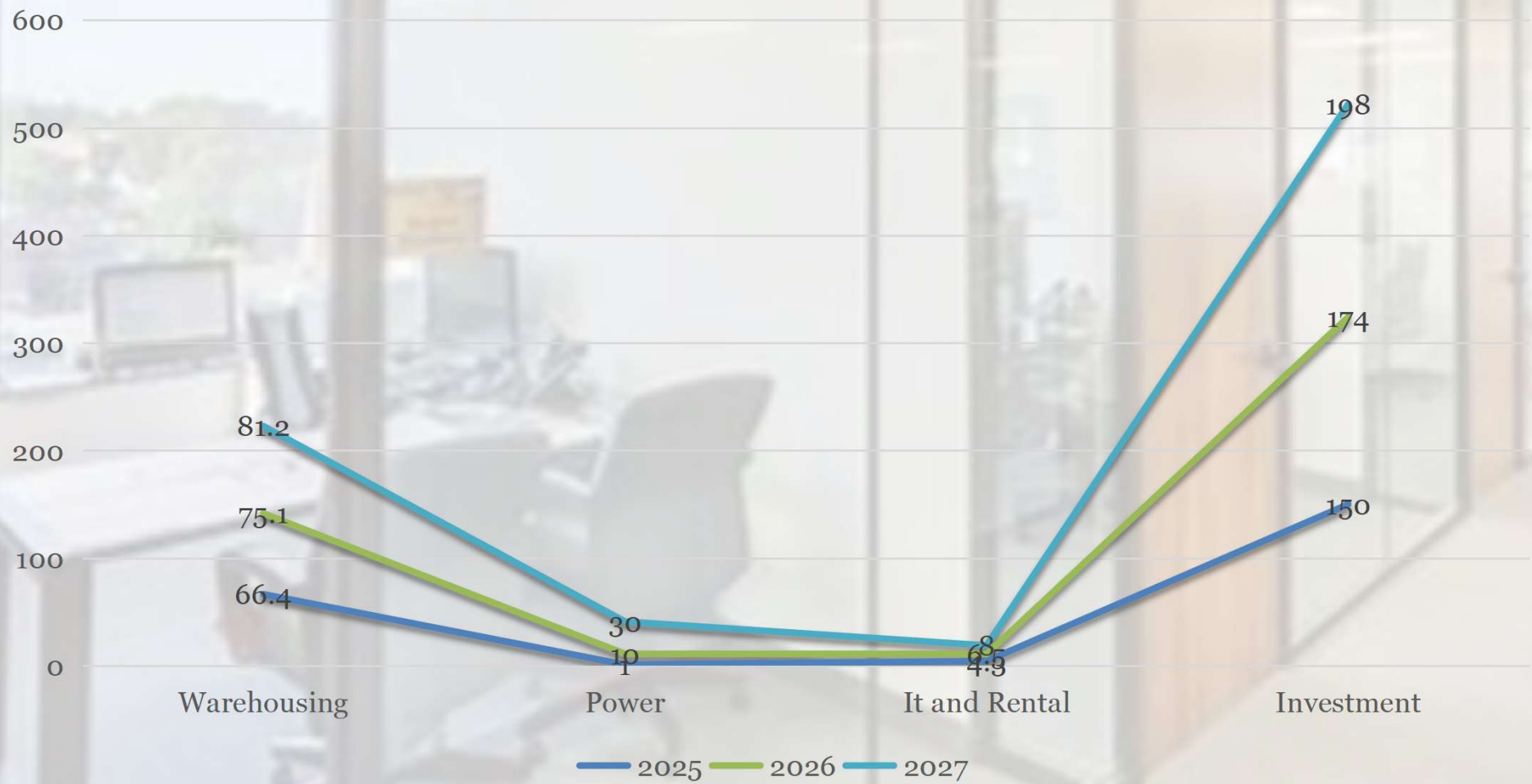
This effort aligns with our vision of sustainable growth, benefiting both the environment and our shareholders through long-term value creation.

Statement of Profit or Loss

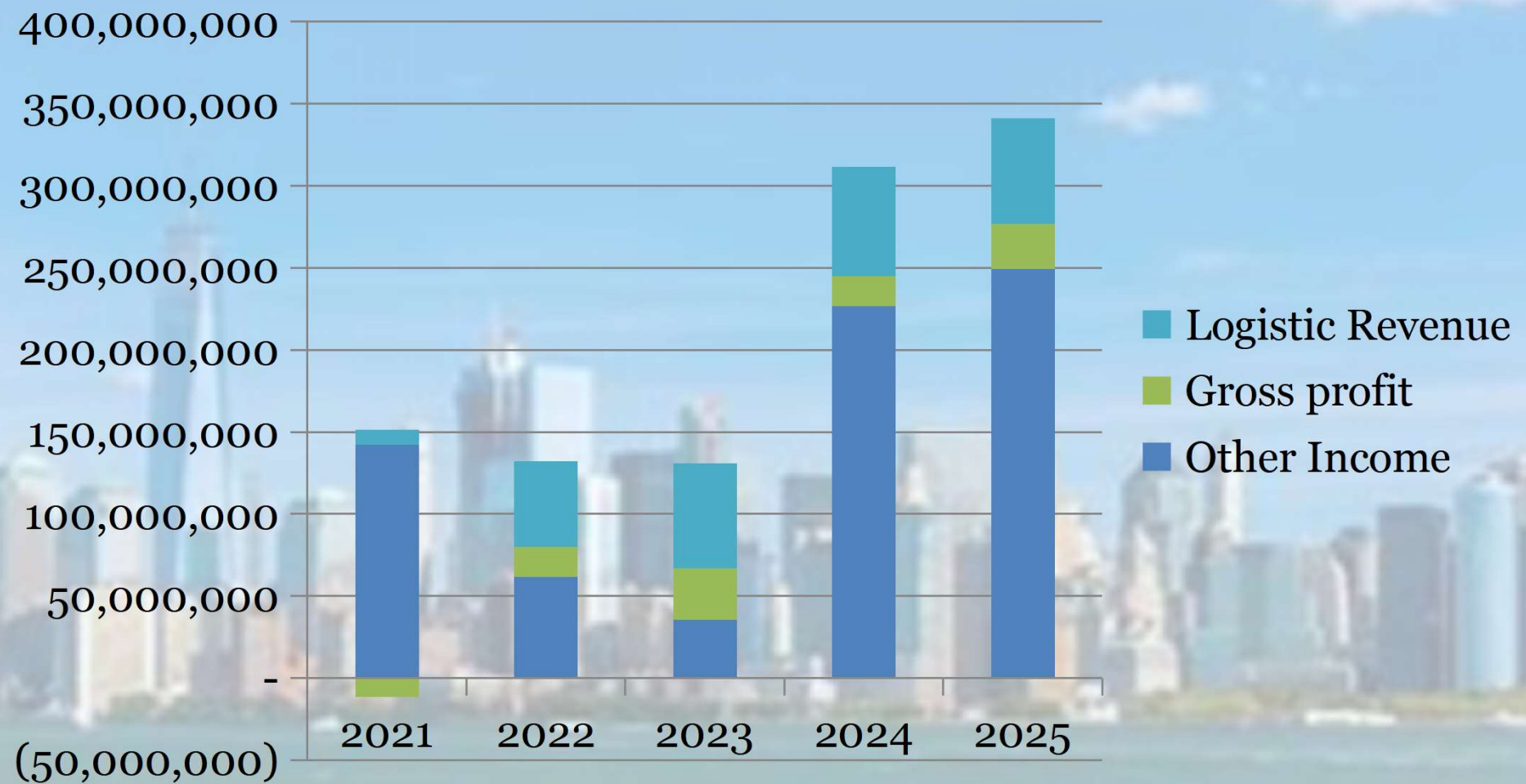
Year Ended 30 June 2025

	2025	2024	2023
Logistic Center Service Revenue	64,779,639.00	66,402,000.00	63,796,495
Logistic Center Service Charges	(37,622,116.00)	(47,880,358.00)	(32,470,676)
Gross Profit/(Loss)	27,157,523.00	18,521,642.00	31,325,819
Administrative Expenses	(35,565,245.00)	(35,565,245.00)	(19,747,733)
Other Expenses	(5,126,247.00)	(7,007,792.00)	(36,319,876)
Other Income	226,544,265.00	226,544,265.00	35,641,553
Profit/(Loss) from operations	235,689,222.00	202,492,869.00	10,899,768
Finance Cost	(23,197,484.00)	(15,851,926.00)	(211,036)
Profit/(Loss) before taxation	212,491,738.00	186,640,943.00	10,688,732
Current	83,794,234.00	17,241,945.00	(5,677,274))
Prior Year Tax	15,676,550	(2,091.00)	9,224,024
Profit/(Loss) after taxation	51,013,517.00	95,513,319.00	14,235,482
Earnings/(Loss) Per Share	1.15	2.15	0.32

Expected revenue



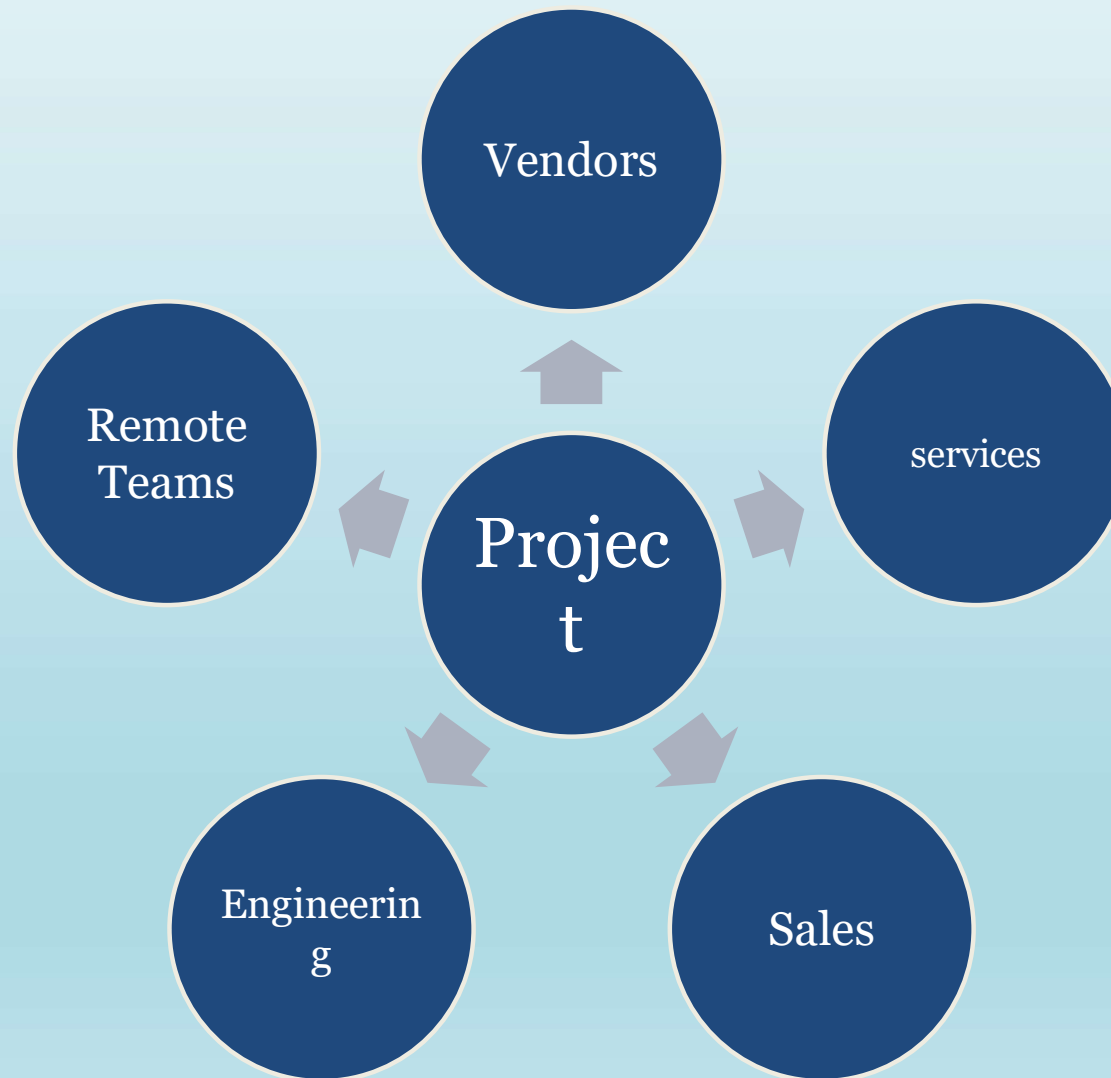
Revenue And expenses



Conclusion

- **Ali Asghar Textile Mills Limited** remains a well-positioned company with a solid track record of financial performance and resilience.
- With strong fundamentals, new contracts, IT initiatives, and solar expansion
- **Ali Asghar Textile Mills Limited** remains a compelling investment opportunity, providing exposure to the logistics, IT, and renewable energy sectors in Pakistan.

Dependencies and Resources



Thank you for your attention.

- Questions and Answers

