### CORPORATE BRIEFING SESSION

NOVEMBER 28, 2025











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# Corporate Briefing Contents



**Company Brief** 



**Operational Development** 



Financial results of year ended June 30, 2025



**Question and Answer Session** 





#### **Our Vision**

The Company wishes to forge ahead, experiment with new ideas and challenge new frontiers. It will endeavor to achieve excellence in all undertaking and intends to provide customer satisfaction by being efficient and competitive.

#### **Our Mission**

To become a profitable organization that exceeds the expectations of our customers and stakeholders by producing and marketing high quality products at competitive prices through concentration on quality, business value and fair play. To develop and promote the best use of human talent in a safe environment, as an equal opportunity employer while using advance technology for efficient and cost- effective operations.



01

Husein Industries Limited (the "HIL") was established in 1951 as a Textile Manufacturing Company that over time became a fully integrated from fiber to fabric and later a pioneer of Home Textiles in Pakistan.

02

Husein Industries Limited has a rich and successful history, that went hand in hand with the swift industrialization of a young Pakistan in the 1950s and 1960s. The HIL was considered a Blue-Chip Company at the Karachi Stock Exchange and had a very enviable track record for over six decades.

03

Change of Object Clause in 2018 to become a Real Estate developer, builder and manager of properties.

#### **PHILANTHROPIC ENDEAVORS:**

#### **Donations to Education**

- HEJ Research Institute of Chemistry
- NED University LEJ Campus
- LEJ National Science Center
- LEJ Nanotechnology Institute

### **Donations to Community Building**

- Development of township of Hussainabad
- Management of affordable education through network schools
- Hospitals and Clinics
- HEJ Sports Complex and recreational facilities
- Vocational Training Centers







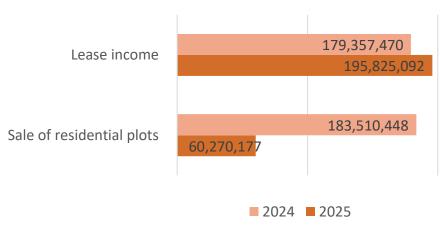
### Financial Highlights

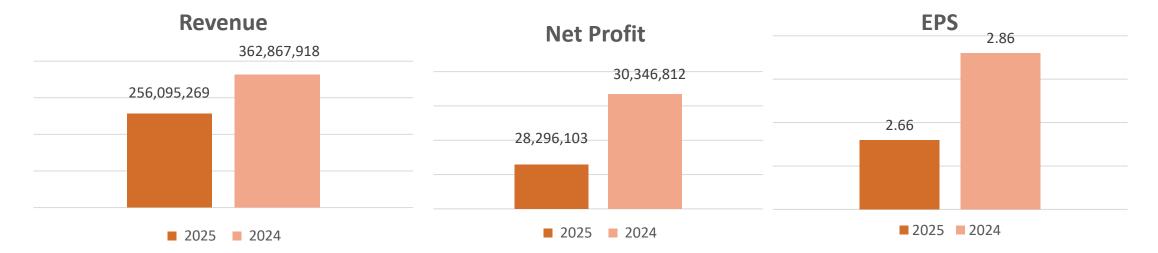
### Financial Highlights



FY '000	2025	2024	Change
Revenue	256,095	362,868	-29.42%
Gross Profit	122,378	127,165	-3.76%
EBITDA	98,236	117,116	-16.12%
Net Profit	28,296	30,347	-6.76%
EPS	2.66	2.86	-7.00%









### Operations / Business



### Operations / Business



Post 2018, HIL implemented a business diversification strategy whereby it identified two streams of income:

Lease Income derived from leasing out its industrial Property
Income derived from its Construction Activities



#### **Jamal Garden:**

#### **HIL's First Real Estate Project**

Developed over approximately 8 Acres of Company owned Land Gated Community with 113 Residential Plots

With Mosque, multiple parks, educational building and medical facility

2 Commercial plots to be developed later



## Operations / Business

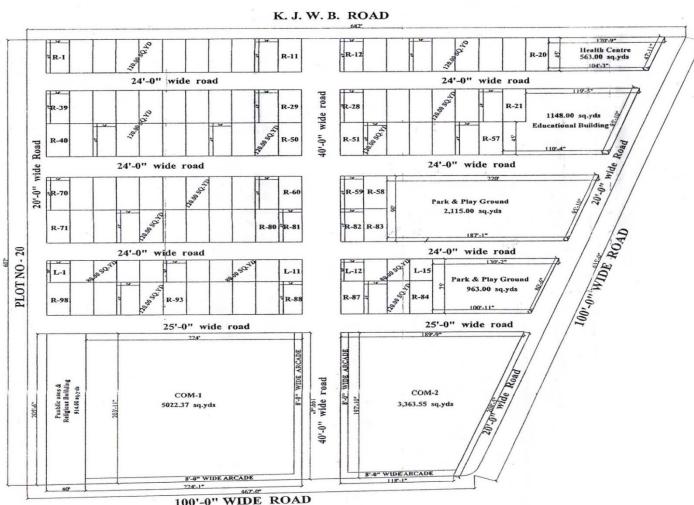
### Jamal Garden – Development & Progress

- Initiated in 2018, Jamal Garden Residential Society completed in FY2025
- Fully functional School run by the Smart School System
- Medical Facility building under construction
- Mosque with capacity for 1000 worshippers to be open in Q1 2026
- Society has been electrified through K Electric and Gas provided through SSGC in FY2025
- Completion and handover concluded in FY2025

# Operations / Business

JAMAL GARDEN







### Future outlook



### Future Outlook

### **Future Strategy**

- Complete and deliver Jamal Garden Society
- To construct state of the art warehouses for Lease.
- Construct Multi Purpose buildings including a market and offices at the two Commercial Properties.



### Future Outlook

### Challenges

- Tougher regulatory environment with substantial increase in taxes for both Builder and ultimate buyer
- Real Estate market is still soft and we expect some stabilization in FY2026.
- Major trigger going forward would be a change in government policy towards construction industry.



### **QUESTIONS & ANSWERS**