

# **Corporate Briefing**

28<sup>th</sup> November 2025

**Company Overview** 

### **Our Presence in Pakistan**

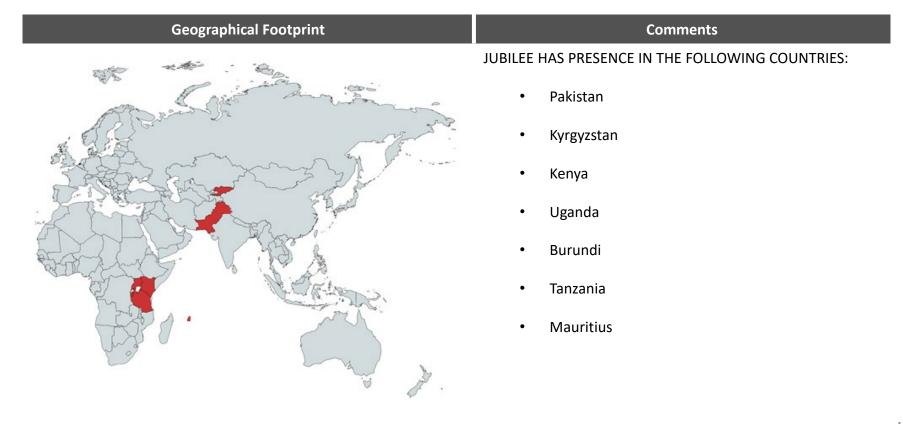




- One of the top three private insurance companies in Pakistan.
- First window takaful operator in Pakistan launched in 2015.
- Exclusive/preferred network partners of global insurers/reinsurers including AIG Global, FM Insurance Co. (USA), Zurich Insurance, HDI Gerling, AXA, Travelers Insurance, China Re, Aviva, and Sompo.
- The first Pakistani insurance company to acquire the operations of a foreign company 'Commercial General Union International Insurance' in 2003.
- Geographical footprint spans over 18 cities in Pakistan with 34 Branches and Sub-offices.

# **Geographical Footprint**





## **Our Sponsors**



Jubilee is part of the Aga Khan Development Network (AKDN):

The Company's major shareholders are<sup>1</sup>:

- Aga Khan Hospital and Medical College Foundation (20.60%);
- Aga Khan University Foundation (3.65%);
- Habib Bank Limited (19.80%);
- Aga Khan Fund for Economic Development (14.05%);
- Hashoo Group<sup>2</sup> (5.75%).
- Jubilee Life Insurance (0.47%)











2. Through their group companies

<sup>1.</sup> As of 31 December 2024





Jubilee General Insurance has a network of 35 branches and sub-branches spread out across the country



Sub-branches are in Sialkot, Gujranwala, Mirpur, Abbottabad, Sahiwal, Tando Adam, Quetta, Mardan and Hattar.

## **Our Ratings**



Jubilee enjoys the best credit rating in the insurance sector:







- Accorded the Financial Strength Rating of "B" (Fair) with a stable outlook and issuer credit rating of "BB" (Fair) with a positive outlook by A.M. Best which are the highest ratings given to insurers in Pakistan.
- Insurer Financial Strength Rating of "AA++" with "Stable Outlook" by PACRA and VIS.

#### **Recent Awards & Achievements**



#### **Management Association of Pakistan**

 Corporate Excellence Award in Financial Category (Best Company) for 2016, 2017, 2018, 2020, 2021, 2022, 2023, 2024

#### **ICAP** and **ICMAP**

 Best Corporate Report Award for 2009, 2010, 2011, 2016, 2017, 2018 and 2019 in NBFI/Insurance category and 4<sup>th</sup> place at the Best Corporate Report award in 2023, 2024

# Federation of Pakistan Chambers of Commerce & Industry

- Gold Medal: Motor Android App, 2017
- Gold Medal: Motor Claims App, 2018
- Marine Cover Note Portal & App, 2019
- Motor Third-party Liability Portal, 2020

#### **CSR Insurance Journal**

 Award for Highest Donation (2013-2015)

#### **South Asian Federation of Accountants**

- Certificate of merit for best presented accounts and Corporate Governance in 2009, 2010, 2011, 2012, 2013, 2015, 2016, 2017 and 2018
- 2<sup>nd</sup> "Best Presented Annual Report" in "Insurance Sector", 2019

# International Organization for Standardization (ISO)

 ISO 9001:2015 Certified LRQA (All Functions including Enterprise Risk Management)

## **Our Strategic Priorities**





Process Reengineering & Digital Transformation



**Innovative Products** 



**Superior Customer Service** 



Digital Retail Insurance Market
Development



Embedding Insurance, Collaborations & Partnerships



Enhancing Underwriting Capabilities



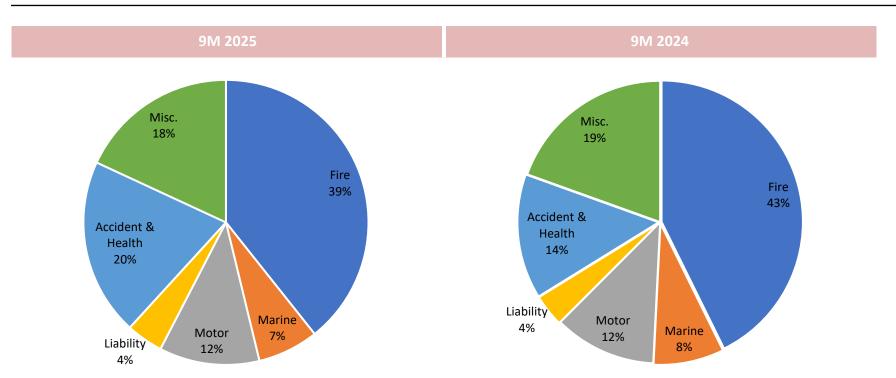


## Performance Highlights – Combined as at September 30, 2025

| Description                             | 9M 2025 | 9M 2024 | % Change YoY |
|---|---------|---------|--------------|
|   | Rs in   |         |              |
| Combined Gross Written Premium (GWP)    | 21,704  | 20,459  | 6%           |
| Combined Net Premium                    | 7,447   | 6,815   | 9%           |
| Combined Net Claims                     | 5,120   | 3,781   | 35%          |
| Underwriting Results (Technical Profit) | 200     | 764     | -74%         |
| Investment Income                       | 5,135   | 3,409   | 51%          |
| Profit Before Tax                       | 5,220   | 4,085   | 28%          |
| Profit After Tax                        | 3,242   | 2,405   | 35%          |
| EPS (PKR)                               | 16.43   | 12.12   | 36%          |



## **Portfolio Mix (Combined Gross Written Premium)**



<sup>\*</sup> Miscellaneous Includes several lines including Engineering, Bonds, Financial Lines, Terrorism and Travel etc.



## **Performance Highlights – Combined as at December 2024**

| Description                             | 2024          | 2023   | % Change YoY |  |
|---|---------------|--------|--------------|--|
|   | Rs in million |        |              |  |
| Combined Gross Written Premium (GWP)    | 23,057        | 19,459 | 18%          |  |
| Combined Net Premium                    | 9,330         | 8,590  | 9%           |  |
| Combined Net Claims                     | 5,056         | 5,052  | 0.1%         |  |
| Underwriting Results (Technical Profit) | 944           | 851    | 11%          |  |
| Investment Income                       | 4,785         | 3,601  | 33%          |  |
| Profit Before Tax                       | 5,818         | 4,418  | 32%          |  |
| Profit After Tax                        | 3,522         | 2,904  | 21%          |  |
| EPS (PKR)                               | 17.74         | 14.63  | 22%          |  |



### **Key Factors Affecting Outlook**

- Macroeconomic Indicators: The GDP growth is expected to be in the range of 3.25% to 3.50%, modestly exceeding the revised estimate of 3% for FY25. There are emerging signs of improvement in LSM activities, as evidenced by a 4% YoY increase during 1QFY26. These indicators collectively suggest a gradual strengthening of economic momentum.
- **IMF Program**: Continued adherence to structural and fiscal reforms is expected to support the disbursement process and reinforce macroeconomic stability. Pakistan will successfully secure the forthcoming USD 1.2 billion loan tranche in the next month.
- Interest Rate: Inflation is expected to remain contained between 6% and 7%, largely influenced by the recent flooding; however, the overall economic impact appears to be less severe than that of the FY22 floods. Given the economic disruptions caused by the recent floods, alongside the pressure of increasing imports on reserves, the State Bank of Pakistan may remain cautious from additional policy rate cuts in the near term.
- **Political / Social / Climate**: The broader geopolitical landscape continues to present significant risks to the economy, particularly in light of the three major geopolitical events witnessed this year and the ongoing conflict with neighbors. Furthermore, climate-related vulnerabilities remain a critical concern, as Pakistan continues to face recurring risks associated with climate change.