



HALF YEARLY REPORT 2025



NEW DUTRO 300 SERIES

PAKISTAN'S 1ST JAPANESE UNR COMPLIANT TRUCK

HINO PIONEER

CONTENTS

- ❑ Company Information
- ❑ Directors' Report
- ❑ Independent Auditor's Review Report
- ❑ Condensed Interim Statement of Financial Position
- ❑ Condensed Interim Statement of Profit or Loss and Other Comprehensive Income
- ❑ Condensed Interim Statement of Changes in Equity
- ❑ Condensed Interim Statement of Cash Flows
- ❑ Notes to the Condensed Interim Financial Statements

COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Muhammad Aslam Sanjrani
Chairman

Mr. Takayuki Kizawa
President & Chief Executive Officer

Mr. Ryota Hatakeyama
Director & Executive Vice President

Ms. Nargis Ali Akbar Ghaloo
Independent Director

Mr. Mushtaq Malik
Independent Director

Mr. Masato Uchida

Mr. Takuji Umemura

Mr. Muhammad Zahid Hasan
Company Secretary

BANKERS

Allied Bank Limited
Bank Alfalah Limited
Bank Al-Habib Limited
Citibank, N.A.,
Habib Metropolitan Bank Limited
Habib Bank Limited
JS Bank Limited
MCB Bank Limited
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Limited
United Bank Limited

AUDITORS

A.F. Ferguson & Co. Chartered Accountants

LEGAL ADVISOR

Sayeed & Sayeed

REGISTERED OFFICE

D-2, S.I.T.E., Manghopir Road
P.O. Box No. 10714
Karachi-75700, Pakistan
Tel: 111-25-25-25
Email: info@hinopak.com
Website: www.hinopak.com

SHARE REGISTRAR

FAMCO Share Registration Services (Pvt.) Limited
8-F, Near Hotel Faran, Nursery, Block 6,
P.E.C.H.S., Shakra-e-Faisal, Karachi
Tel: 021-34380101-05, 34384621-3
Email: info.shares@famcosrs.com
Website: www.famcosrs.com

AREA OFFICES

Lahore

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Email: hino-lahore@hinopak.com

Islamabad

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Blue Area, Islamabad
Tel: 051-2276234
Fax: 051-2272268
Email: hino-islamabad@hinopak.com

Quetta

Second Floor Room No. 31
Al Zain Center, Zarghoon Road Quetta
Tel: 081-2869174
Fax: 081-2869175
Email: hino-quetta@hinopak.com

Peshawar

2C, Second Floor, Al-Kout Tower,
Near Sarhad University, Ring Road, Peshawar.
Tel: 091-2640055
Email: hino-peshawar@hinopak.com

DIRECTORS' REPORT

For The Half Year Ended September 30, 2025

DEAR SHAREHOLDERS!

The total sale of commercial vehicles of all makes in the Country during the first half of 2025-26 was 3842 units – 117% higher than in the corresponding same period of last year.

SALES VOLUME

The sale of Hinopak' trucks and buses increased to 306 units in comparison to the 189 units of corresponding period of last year.

SALES REVENUE

The sales revenue for the current half-year increased to Rs. 6.92 billion from Rs. 4.62 billion of last year same period. The Company earned gross profit of Rs. 1.32 billion as compared to gross profit of Rs. 614.86 million in the corresponding period of last year.

FINANCE COST

The current finance cost decreased to Rs. 189.63 million from Rs. 227.39 million in the corresponding last half year period. The main components of current finance cost are net exchange loss and mark-up on short-term borrowings amounting to Rs. 70.89 million and Rs. 99.47 million respectively.

PROFIT AFTER TAX

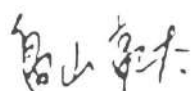
The profit after tax stood at Rs. 540.28 million compared to loss after tax of Rs. 47.24 million in the last year's corresponding half leading to earnings per share of Rs. 21.78. Last year the loss per share was at Rs. 1.90.

FUTURE OUTLOOK

The momentum observed in the commercial vehicle market during the first half reflects gradually improving macroeconomic conditions. Softer inflation, better liquidity, and a more predictable exchange rate environment have contributed to a steady improvement in overall business sentiment across key sectors.

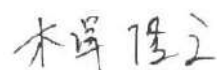
Continued focus by the government on economic revival, infrastructure development, and policy stability is expected to support demand in the coming quarters. The outlook for external financing and industrial activity remains comparatively favorable.

We express our sincere gratitude to our parent companies for their steadfast support, to our customers for their continued trust in our products, and to the entire Hinopak team—including staff, vendors, dealers, and business partners—for their dedication and commitment during this pivotal period.



Director

Date: November 26, 2025



Chief Executive Officer

Half Yearly Report 2025



INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF HINOPAK MOTORS LIMITED

REPORT ON REVIEW OF INTERIM FINANCIAL STATEMENTS

Introduction

We have reviewed the accompanying condensed interim statement of financial position of Hinopak Motors Limited as at September 30, 2025 and the related condensed interim statement of profit or loss and other comprehensive income, condensed interim statement of changes in equity, and condensed interim statement of cash flows, and notes to the financial statements for the half year then ended (here-in-after referred to as the "interim financial statements"). Management is responsible for the preparation and presentation of these interim financial statements in accordance with accounting and reporting standards as applicable in Pakistan for interim financial reporting. Our responsibility is to express a conclusion on these interim financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial statements are not prepared, in all material respects, in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting.

Other matter

Pursuant to the requirement of Section 237 (1) (b) of the Companies Act, 2017, only cumulative figures for the half year, presented in the second quarter accounts are subject to a limited scope review by the statutory auditors of the Company. Accordingly, the figures of the condensed interim statement of profit or loss and other comprehensive income for the quarter ended September 30, 2025 and September 30, 2024 have not been reviewed by us.

The engagement partner on the audit resulting in this independent auditor's report is Syed Muhammad Hasnain.

A. F. Ferguson & Co.
Chartered Accountants
Karachi

Date: November 26, 2025

UDIN: RR202510073MJXxoakT1

A. F. FERGUSON & CO., Chartered Accountants, a member firm of the PwC network
State Life Building No. 1-C, I.I. Chundrigar Road, P.O. Box 4716, Karachi-74000, Pakistan
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■ KARACHI ■ LAHORE ■ ISLAMABAD

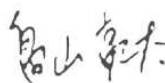
CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION
AS AT SEPTEMBER 30, 2025

	Note	(Unaudited) September 30, 2025 (Rupees '000)	(Audited) March 31, 2025
ASSETS			
Non-current assets			
Property, plant and equipment	5	3,646,729	3,737,734
Intangible assets		7,013	10,787
Long-term investments	6	-	-
Long-term loans		50,487	45,744
Long-term deposits		7,536	7,536
Employee benefit prepayments		9,873	8,288
		<u>3,721,638</u>	<u>3,810,089</u>
Current assets			
Inventories		5,583,249	4,688,535
Trade receivables	7	266,433	224,233
Loans and advances		32,734	26,697
Trade deposits and prepayments	8	83,481	30,985
Refunds due from the government - sales tax		284,148	250,191
Other receivables		32,326	114,226
Taxation - payments less provision		1,297,414	1,257,073
Cash and bank balances	9	49,057	167,064
		<u>7,628,842</u>	<u>6,759,004</u>
TOTAL ASSETS		<u>11,350,480</u>	<u>10,569,093</u>
EQUITY AND LIABILITIES			
Share capital and reserves			
Issued, subscribed and paid-up capital	10	248,011	248,011
Capital Reserve			
Revaluation surplus on land and buildings		2,316,293	2,351,916
Share premium		2,771,525	2,771,525
Revenue Reserves			
General reserve		291,000	291,000
Accumulated profit / (loss)		366,798	(209,109)
TOTAL SHAREHOLDER'S EQUITY		<u>5,993,627</u>	<u>5,453,343</u>
LIABILITIES			
Non-current liabilities			
Deferred taxation		140,193	154,823
Employee benefit obligations		147,035	132,619
		<u>287,228</u>	<u>287,442</u>
Current liabilities			
Trade and other payables	11	2,893,262	3,891,664
Advances from customers		706,645	331,945
Short-term borrowings - secured	12	1,456,842	591,823
Unclaimed dividend		12,876	12,876
		<u>5,069,625</u>	<u>4,828,308</u>
TOTAL LIABILITIES		<u>5,356,853</u>	<u>5,115,750</u>
CONTINGENCIES AND COMMITMENTS	13		
TOTAL EQUITY AND LIABILITIES		<u>11,350,480</u>	<u>10,569,093</u>

The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Director



Chief Executive Officer

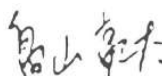
**CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

		Quarter ended		Half year ended	
	Note	September 30, 2025	September 30, 2024	September 30, 2025	September 30, 2024
		(Rupees '000)			
Revenue from contracts with customers	14	2,956,434	2,703,832	6,917,991	4,622,349
Cost of sales		(2,486,480)	(2,313,701)	(5,602,474)	(4,007,490)
Gross profit		469,954	390,131	1,315,517	614,859
Distribution cost		(111,893)	(99,225)	(225,802)	(192,174)
Administration expenses		(121,511)	(111,744)	(238,808)	(224,104)
Other income	15	47,929	13,447	78,566	26,830
Other expenses	16	(16,561)	-	(50,789)	-
(Charge) / reversal of impairment on trade receivables and deposits		(256)	-	2,414	-
Operating profit		267,662	192,609	881,098	225,411
Finance cost	17	(42,909)	(99,046)	(189,625)	(227,386)
Profit / (loss) before income tax and levies		224,753	93,563	691,473	(1,975)
Levies	18	(63,203)	(36,153)	(116,242)	(60,064)
Profit / (loss) before income tax		161,550	57,410	575,231	(62,039)
Income tax (expense) / credit	19	(38,083)	15,034	(34,947)	14,795
Profit / (loss) after income tax		123,467	72,444	540,284	(47,244)
Other comprehensive income / (loss) for the period:					
Items that will not be reclassified subsequently to Profit or Loss					
Remeasurement of post employment benefit obligations		-	-	-	-
Impact of deferred tax		-	-	-	-
Gain on revaluation of land and buildings		-	-	-	-
Impact of deferred tax		-	-	-	-
Other comprehensive income for the period		-	-	-	-
Total comprehensive income / (loss) for the period		123,467	72,444	540,284	(47,244)
Earnings / (loss) per share - basic and diluted	20	Rs. 4.98	Rs. 2.92	Rs. 21.78	Rs. (1.90)

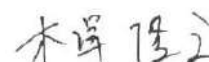
The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Director



Chief Executive Officer

Half Yearly Report 2025

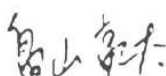
**CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

	Share Capital	Capital Reserve	Share Premium	Revenue Reserves		Total
		Revaluation Surplus		General Reserve	Accumulated (loss) / profit	
			(Rupees '000)			
Balance as at April 1, 2024	248,011	2,399,541	2,771,525	291,000	(414,372)	5,295,705
Transferred from surplus on revaluation of land and buildings on account of incremental depreciation - net of deferred tax	-	(43,933)	-	-	43,933	-
Total comprehensive loss for the half year ended September 30, 2024						
- Loss for the half year ended September 30, 2024	-	-	-	-	(47,244)	(47,244)
- Other comprehensive income for the half year ended September 30, 2024	-	-	-	-	-	-
	-	-	-	-	(47,244)	(47,244)
Balance as at September 30, 2024	248,011	2,355,608	2,771,525	291,000	(417,683)	5,248,461
Balance as at April 1, 2025	248,011	2,351,916	2,771,525	291,000	(209,109)	5,453,343
Transferred from surplus on revaluation of land and buildings on account of incremental depreciation - net of deferred tax	-	(35,623)	-	-	35,623	-
Total comprehensive income for the half year ended September 30, 2025						
- Profit for the half year ended September 30, 2025	-	-	-	-	540,284	540,284
- Other comprehensive income for the half year ended September 30, 2025	-	-	-	-	-	-
	-	-	-	-	540,284	540,284
Balance as at September 30, 2025	248,011	2,316,293	2,771,525	291,000	366,798	5,993,627

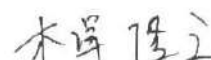
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Chief Financial Officer



Director



Chief Executive Officer

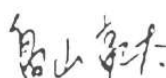
CONDENSED INTERIM STATEMENT OF CASH FLOWS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)

	Note	September 30, 2025	September 30, 2024
		(Rupees '000)	
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash (used in) / generated from operations	21	(687,521)	2,171,234
Return on savings accounts		5,703	6,066
Income tax and levies paid		(206,160)	(99,587)
Mark-up paid on short-term borrowings		(43,894)	(271,147)
Employee benefits paid		(19,748)	9,660
Decrease in long-term deposits		-	492
Increase in long-term loans and advances		(6,036)	(8,597)
Net cash (used in) / generated from operating activities		(957,656)	1,808,121
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property, plant and equipment		(47,063)	(13,106)
Purchase of intangible assets		-	(2,892)
Proceeds from sale of property, plant and equipment		21,693	31,479
Net cash (used in) / generated from investing activities		(25,370)	15,481
CASH FLOWS FROM FINANCING ACTIVITIES			
Net cash used in financing activities		-	-
Net (decrease) / increase in cash and cash equivalents		(983,026)	1,823,602
Cash and cash equivalents at beginning of the period		(424,759)	(2,119,559)
Cash and cash equivalents at end of the period	22	(1,407,785)	(295,957)

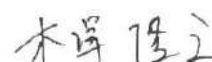
The annexed notes 1 to 24 form an integral part of these condensed interim financial statements.



Chief Financial Officer



Director



Chief Executive Officer

1. THE COMPANY AND ITS OPERATIONS

- 1.1** Hinopak Motors Limited (the Company) is incorporated in Pakistan as a public limited company under the repealed Companies Ordinance, 1984 (now Companies Act, 2017) and is listed on Pakistan Stock Exchange.

The Company's principal activity is the assembly, progressive manufacturing and sale of Hino buses and trucks. The registered office of the Company is at D-2, S.I.T.E., Manghopir Road, Karachi.

The manufacturing facilities of the Company is situated at D-2 and D-136, S.I.T.E., Manghopir Road, Karachi.

- 1.2** The Company is a subsidiary of Hino Motors Limited, Japan (HML) having registered address at 3-1-1, Hino-dai, Hino-shi, Tokyo, Japan and the ultimate parent of the Company is Toyota Motor Corporation, Japan (TMC).

- 1.3** On May 30, 2023, Hino Motors Ltd (Hino). – parent company, Toyota Motor Corporation – ultimate parent company (Toyota), Mitsubishi Fuso Truck and Bus Corporation (MFTBC) and Daimler Truck concluded a Memorandum of Understanding (MoU) on accelerating the development of advanced technologies and merging MFTBC and Hino.

On 10 June 2025 Definitive Agreement was reached for integration of MFTBC and Hino where a new public listed holding company will be established in Japan and MFTBC and Hino would become wholly-owned subsidiaries of the new company. Daimler Truck and Toyota Motor Corporation are expected to hold equal shares in the new holding company.

2. BASIS OF PREPARATION

2.1 Statement of compliance

- 2.1.1** These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

2.1.2 These condensed interim financial statements do not include all the information required to be contained in the annual financial statements and therefore should be read in conjunction with the annual audited financial statements of the Company for the year ended March 31, 2025.

2.1.3 The comparative condensed interim statement of financial position presented in these condensed interim financial statements has been extracted from the audited annual financial statements of the Company for the year ended March 31, 2025, whereas the comparative condensed interim statement of profit or loss, condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity are extracted from the unaudited condensed interim financial statements for the period ended September 30, 2024.

2.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except for the Company's liability against defined benefit plan (gratuity) which is determined on the present value of defined benefit obligations less fair value of plan assets determined by an independent actuary and land and buildings at revalued amounts assessed by an independent valuer which are stated at fair value.

2.3 Functional and presentation currency

These condensed interim financial statements are presented in Pakistani Rupees which is also the Company's functional currency and all financial information presented has been rounded-off to the nearest thousand Rupee except where stated otherwise.

2.4 Changes in accounting standards, interpretations and pronouncements

a) Standards and amendments to approved accounting and reporting standards that are effective

There are certain amendments and interpretations to the accounting and reporting standards which are mandatory for the Company's annual accounting period which began on April 1, 2025. However, these do not have any significant impact on the Company's financial reporting.

b) Standards and amendments to approved accounting standards that are not yet effective

There is a standard and certain other amendments to the accounting and reporting standards that will be mandatory for the Company's annual accounting periods beginning on or after April 1, 2025. The following amendments and standard have not been early adopted by the Company:

Amendment to IFRS 9 and IFRS 7 - Classification and Measurement of Financial Instruments (effective January 1, 2026):

These amendments

- clarify the requirements for the timing of recognition and derecognition of some financial assets and liabilities, with a new exception for some financial liabilities settled through an electronic cash transfer system;

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

- clarify and add further guidance for assessing whether a financial asset meets the solely payments of principal and interest (SPPI) criterion;
- add new disclosures for certain instruments with contractual terms that can change cashflows (such as some instruments with features linked to the achievement of Environment, Social and Governance (ESG) targets); and
- make updates to the disclosures for equity instruments designated at Fair Value through Other Comprehensive Income (FVOCI).

IFRS 18 'Presentation and Disclosure in Financial Statements' (IFRS 18) (effective January 1, 2027):

A new standard on presentation and disclosure in financial statements, with a focus on updates to the statement of profit or loss is being introduced. The key new concepts introduced in IFRS 18 relate to:

- the structure of the statement of profit or loss;
- required disclosures in the financial statements for certain profit or loss performance measures that are reported outside an entity's financial statements (that is, management-defined performance measures); and
- enhanced principles on aggregation and disaggregation which apply to the primary financial statements and notes in general.

The management is in process of assessing the impact of above changes.

Other than above, there are standards and certain amendments to accounting standards that are not yet effective and have not been early adopted by the Company for the financial year beginning on April 1, 2025. Such standards and amendments are not expected to have any significant impact in the Company's financial reporting and, therefore, have not been presented in these financial statements.

3. MATERIAL ACCOUNTING POLICIES

- 3.1** The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended March 31, 2025.

4. ACCOUNTING ESTIMATES, JUDGEMENTS AND FINANCIAL RISK MANAGEMENT

- 4.1** The preparation of these condensed interim financial statements in conformity with accounting and reporting standards requires management to make estimates, assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities and income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognised prospectively commencing from the period of revision.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

- 4.2** Judgements and estimates made by the management in the preparation of these condensed interim financial statements are the same as those that were applied to financial statements as at and for the year ended March 31, 2025.
- 4.3** The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements as at and for the year ended March 31, 2025.

(Unaudited) (Audited)
September 30, March 31,
2025 2025
(Rupees '000)

5. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets - note 5.1 3,646,729 3,737,734

- 5.1** Details of additions to and disposals of operating fixed assets are as follows:

	Additions (at cost)		Disposals (at net book value)	
	Half year ended			
	September 30, 2025	September 30, 2024	September 30, 2025	September 30, 2024
	(Rupees '000)			
Plant & machinery	34,883	5,290	-	-
Building on leasehold land	-	42	-	-
Vehicles	6,929	2,493	15,829	20,742
Office and other equipments	4,912	6,928	* -	571
Furniture & fittings	-	-	-	305
Electrical installation	339	-	-	576
	47,063	14,753	15,829	22,194

* Assets disposed off having nil net book value.

- 5.2** The Board of Directors, in their meeting held on January 29, 2024, approved the suspension of business operations at its Multan 3S workshop facility. Accordingly, the operations were suspended in February 2024. Some of the facility assets except for land and building were disposed / utilized at other business facilities. However, for land and buildings, the management is actively looking for a buyer.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

6. LONG-TERM INVESTMENTS

These represents investments made by the Company in Arabian Sea Country Club Limited and Automotive Testing & Training Centre (Private) Limited. These investments were fully impaired in prior years and no change in fair value is recognised in these condensed interim financial statements.

	(Unaudited) September 30, 2025	(Audited) March 31, 2025
	(Rupees '000)	
7. TRADE RECEIVABLES		
Considered good - unsecured		
Related party - Indus Motor Company Limited	152,681	148,240
Others	113,752	75,993
	<u>266,433</u>	<u>224,233</u>
Considered doubtful		
Others	31,332	33,746
	<u>297,765</u>	<u>257,979</u>
Less: allowance for expected credit losses	<u>(31,332)</u>	<u>(33,746)</u>
	<u><u>266,433</u></u>	<u><u>224,233</u></u>

8. TRADE DEPOSITS AND PREPAYMENTS

These include cash margin amounting to Rs. 44.54 million (March 31, 2025: Rs. 6.36 million) in respect of the letter of credit for the purchase of raw materials.

	(Unaudited) September 30, 2025	(Audited) March 31, 2025
	(Rupees '000)	
9. CASH AND BANK BALANCES		
Balances with banks		
- on PLS savings accounts - note 9.1	36,069	108,882
- on current accounts	12,956	58,136
Cash in hand	32	46
	<u>49,057</u>	<u>167,064</u>

- 9.1** At September 30, 2025, the rates of mark-up on savings accounts ranges from 9.50% to 10.50% per annum (March 31, 2025: 10.50% to 20.50% per annum).

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

10. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

(Unaudited) September 30, 2025 (Number of shares)	(Audited) March 31, 2025		(Unaudited) September 30, 2025 (Rupees '000)	(Audited) March 31, 2025
Authorised share capital				
<u>100,000,000</u>	<u>100,000,000</u>	Ordinary shares of Rs. 10 each	<u>1,000,000</u>	<u>1,000,000</u>
Issued, subscribed and paid-up capital				
Ordinary shares of Rs. 10 each				
18,600,840	18,600,840	Shares allotted for consideration paid in cash	186,008	186,008
4,133,520	4,133,520	Shares issued for consideration other than cash - fixed assets	41,335	41,335
<u>2,066,760</u>	<u>2,066,760</u>	Shares issued as bonus shares	<u>20,668</u>	<u>20,668</u>
<u>24,801,120</u>	<u>24,801,120</u>		<u>248,011</u>	<u>248,011</u>

11. TRADE AND OTHER PAYABLES

	(Unaudited) September 30, 2025 (Rupees '000)	(Audited) March 31, 2025
Creditors	95,786	96,074
Bills payable to:		
- Toyota Tsusho Corporation, Japan, Group Company	50,304	902,159
- Hino Motors Limited, Japan - Holding Company	4,416	-
- Toyota Tsusho, Asia Pacific PTE Ltd, Singapore, Group Company	53,114	181,199
- Hino Motors Asia Limited, Thailand, Group Company	-	24,791
Accrued liabilities	932,614	1,050,257
Workers' Welfare Fund & Workers' Profit Participation Fund	57,227	8,792
Royalty payable to Hino Motors Limited, Japan, Holding Company - note 11.1	264,488	328,568
Security deposits from dealers	35,000	35,000
Employees related obligation	62,621	61,058
Tax deducted at source and payable to statutory authorities	14,948	2,938
Sindh sales tax on services	50,986	49,659
Accrued markup	69,961	14,388
Provisions - note 11.2	1,197,446	1,126,855
Others	<u>4,351</u>	<u>9,926</u>
	<u>2,893,262</u>	<u>3,891,664</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

- 11.1** This represents royalty payable to Hino Motors, Japan (Holding Company) in consideration for the grant of right and license for production of each Toyota component by the Company.

	(Unaudited) September 30, 2025	(Audited) March 31, 2025
	(Rupees '000)	
11.2 Provisions		
Opening balance	1,126,855	467,372
Recognised during the period	92,228	718,357
Payments / reversals	(21,637)	(58,874)
Closing balance	<u>1,197,446</u>	<u>1,126,855</u>
Provisions represent:		
- Provision for compensated absences	89,064	98,042
- Provision for warranty services	38,083	36,362
- Provision for custom duties	65,581	65,581
- Provision for infrastructure cess - note 11.2.1	215,742	137,894
- Provision for concessionary custom duty - note 13.1	788,976	788,976
	<u>1,197,446</u>	<u>1,126,855</u>

- 11.2.1** This pertains to levy of Infrastructure Cess under the Sindh Finance Act, 1994 and the related amendments. The Court has granted stay against the levy of infrastructure cess along with other petitioners subject to the furnishing of bank guarantee to the minimum of extent of amount involved therein which is as stated in note 13.2.4 to these condensed interim financial statements.

	(Unaudited) September 30, 2025	(Audited) March 31, 2025
	(Rupees '000)	
12. SHORT-TERM BORROWINGS - SECURED		
Running finance - notes 12.1 & 12.2	<u>1,456,842</u>	<u>591,823</u>

- 12.1** The facilities for running finance under mark-up arrangements with various banks as at September 30, 2025 amounted to Rs. 5.87 billion (March 31, 2025: Rs. 4.11 billion) of which the amount remaining unutilised at the period end was Rs. 4.41 billion (March 31, 2025: Rs. 3.52 billion). The rates of mark-up applicable on running finance are based on KIBOR and range from one month KIBOR + 0.5% to three months KIBOR + 0.75% per annum. (March 31, 2025: one month KIBOR + 0.5% to three months KIBOR + 0.65% per annum).

- 12.2** The above facilities are secured by way of hypothecation charge on inventory.

13. CONTINGENCIES AND COMMITMENTS

13.1 Contingency

The Government of Pakistan, Ministry of Finance & Revenue, through SRO 2069(1)/2022 dated December 01, 2022, imposed a condition requiring auto manufacturers to export a specified percentage of their respective import quotas during the period 2021–2026 as a prerequisite for continued eligibility under SRO 656(I)/2006.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

The Company, along with other industry participants, had challenged this requirement before the Honorable Sindh High Court, where proceedings are currently pending. The Court through an interim order had directed that petitioners may submit corporate guarantee of the differential amount of duty and taxes leviable pursuant to the amending SRO's, if any, with the concerned department, whereas the Engineering Development Board (EDB) may take necessary steps for import of goods by the petitioners including uploading quota in accordance with law. Accordingly, the Company is continuing to import under the concessionary custom duty regime.

The total exposure of the Company as at September 30, 2025, on account of concessionary custom duty amounts to Rs. 1,214.35 million (March 31, 2025: Rs. 788.98 million). However, The Company has recognized an amount of Rs. 788.98 million (March 31, 2025: Rs. 788.98 million) in this respect. The Company will continue to reassess this exposure along with other industry participants as part of the ongoing litigation.

Based on legal advice, management believes that the Company has a strong case on merits and expects a favorable outcome. No further provision has been recognized in these financial statements as the likelihood of an outflow of resources embodying economic benefits is not considered probable at this stage.

13.2 Commitments

- 13.2.1** Commitments for capital expenditures as at September 30, 2025 amounted to Rs. 7.96 million (March 31, 2025: Rs. 16.69 million).
- 13.2.2** The facilities for opening letter of credit and guarantees as at September 30, 2025 amounted to Rs. 8.82 billion (March 31, 2025: Rs. 14.07 billion) of which the amount remaining unutilised as at September 30, 2025 was Rs. 7.69 billion (March 31, 2025: Rs. 11.65 billion).
- 13.2.3** The Company as at September 30, 2025 issued corporate guarantees amounting to Rs. 370 million (March 31, 2025: Rs. 370 million) to the Collector of Customs on account of additional custom duty on the import of CKD, MSPs, and IMV frames levied through notifications issued by Federal Board of Revenue.
- 13.2.4** The Company as at September 30, 2025 issued bank guarantees amounting to Rs. 215 million (March 31, 2025: Rs. 145 million) in relation to Sindh infrastructure cess.

Unaudited				
	Quarter ended		Half year ended	
	September 30, 2025	September 30, 2024	September 30, 2025	September 30, 2024
	(Rupees '000)			
14. REVENUE FROM CONTRACTS WITH CUSTOMERS				
Revenue from:				
- Manufacturing business	3,382,768	3,075,119	8,002,315	5,243,889
- Part sales	296,187	267,099	571,546	497,776
	<u>3,678,955</u>	<u>3,342,218</u>	<u>8,573,861</u>	<u>5,741,665</u>
Less: Commission and discounts	(132,809)	(126,852)	(319,597)	(243,263)
Sales tax - note 14.3	(589,712)	(511,534)	(1,336,273)	(876,053)
	<u>2,956,434</u>	<u>2,703,832</u>	<u>6,917,991</u>	<u>4,622,349</u>

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

- 14.1** Sales to Government institutions amount to Rs. 790.94 million (September 30, 2024: Rs. 939.49 million) which account for 11.43% (September 30, 2024: 20.32%) of the net sales.
- 14.2** Sales to Indus Motor Company Limited, a related party of the Company, amount to Rs. 1.31 billion (September 30, 2024: Rs. 0.85 billion) which account for 18.92% (September 30, 2024: 18.36%) of the net sales.
- 14.3** This includes New Energy Vehicle Adoption Levy (NEVAL) amounting to Rs. 21.65 million (September 30, 2024: Nil), applicable under the Finance Act 2025 effective from July 01, 2025.

	(Unaudited) September 30, 2025 (Rupees '000)	(Unaudited) September 30, 2024
15. OTHER INCOME		
Income from financial assets		
Return on PLS savings accounts	5,703	6,066
Income from non-financial assets		
Gain on disposal of property, plant and equipment	5,864	9,285
Others		
Scrap sales	23,600	10,789
Reimbursement of costs under Cost Compensation Agreement - note 15.1	42,241	-
Miscellaneous	1,158	690
	66,999	11,479
	78,566	26,830

- 15.1** This pertains to the reimbursement of the finance costs for the period of April 01, 2025 to September 30, 2025 under the Cost Compensation Agreement with Hino Motors Limited, Japan on account of holding additional inventory by the Company.

	(Unaudited) September 30, 2025 (Rupees '000)	(Unaudited) September 30, 2024
16. OTHER EXPENSES		
Workers' Profits Participation Fund	37,113	-
Workers' Welfare Fund	13,676	-
	50,789	-

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

	(Unaudited) September 30, 2025 (Rupees '000)	(Unaudited) September 30, 2024
17. FINANCE COST		
Exchange loss - net	70,892	5,549
Bank charges	16,468	3,794
Unwinding of interest	2,798	7,600
Mark-up on short-term borrowings	99,467	210,443
	<u>189,625</u>	<u>227,386</u>
18. LEVIES		
Alternate Corporate tax / Minimum tax u/s 113	<u>116,242</u>	<u>60,064</u>
19. INCOME TAX EXPENSE		
Current		
- for the period	75,718	-
- prior period	<u>(26,141)</u>	<u>-</u>
	49,577	-
Deferred	<u>(14,630)</u>	<u>(14,795)</u>
	<u>34,947</u>	<u>(14,795)</u>

20. EARNINGS / (LOSS) PER SHARE - BASIC AND DILUTED

	Quarter ended		Half year ended	
	September 30, 2025	September 30, 2024	September 30, 2025	September 30, 2024
	← (Rupees '000) →			
Profit /(loss) after income tax attributable to ordinary shareholders (Rupees in '000)	<u>123,467</u>	<u>72,444</u>	<u>540,284</u>	<u>(47,244)</u>
Weighted average number of ordinary shares outstanding at the end of the period (number of shares in '000)	<u>24,801</u>	<u>24,801</u>	<u>24,801</u>	<u>24,801</u>
Earnings / (loss) per share - basic and diluted (Rupees)	<u>4.98</u>	<u>2.92</u>	<u>21.78</u>	<u>(1.90)</u>

There were no convertible dilutive potential ordinary shares in issue as at September 30, 2025 and 2024.

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

	(Unaudited) September 30, 2025	(Unaudited) September 30, 2024
	(Rupees '000)	
21. CASH (USED IN) / GENERATED FROM OPERATIONS		
Profit / (loss) before income tax and levies	691,473	(1,975)
Add / (less): Adjustments for non-cash charges and other items		
Depreciation and amortisation	126,013	132,387
Gain on disposal of property, plant and equipment	(5,864)	(9,285)
Retirement benefits charge	32,579	28,943
Mark-up on short-term borrowings	99,467	210,443
Unwinding of discounts on employee loan - net	2,798	7,600
Income on PLS savings accounts	(5,703)	(6,066)
Operating cashflows before working capital changes	940,763	362,047
Effect on cash flow due to working capital changes		
Decrease / (Increase) in current assets		
Inventories	(894,714)	529,930
Trade receivables	(42,200)	(137,123)
Loans and advances	(6,037)	(2,191)
Trade deposits and prepayments	(52,496)	(14,599)
Refunds due from government - sales tax	(33,957)	234,001
Other receivables	81,900	(940)
	(947,504)	609,078
Increase / (decrease) in current liabilities		
Trade and other payables	(1,055,480)	396,522
Advance from customers	374,700	803,587
	(680,780)	1,200,109
	(1,628,284)	1,809,187
Cash (used in) / generated from operations	(687,521)	2,171,234
22. CASH AND CASH EQUIVALENTS		
Cash and bank balances - note 9	49,057	504,344
Short-term borrowings - note 12	(1,456,842)	(800,301)
	(1,407,785)	(295,957)

**NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE HALF YEAR ENDED SEPTEMBER 30, 2025 - (UNAUDITED)**

23. TRANSACTIONS WITH RELATED PARTIES

Details of transactions with the related parties during the period are as follows:

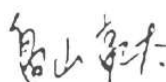
		September 30, 2025	September 30, 2024
		(Rupees '000)	
Relationship	Nature of transactions		
i. Holding company	- Purchase of goods	45,779	5,342
	- Royalty charge	128,640	82,869
ii. Associated companies	- Purchase of goods	3,668,838	1,313,336
	- Sale of goods	1,308,633	848,873
iii. Staff retirement funds	- Payments to retirement benefits plans	47,079	7,089
iv. Key management personnel	- Salaries and other employee benefits	52,555	40,595
	- Retirement benefits	2,229	2,005
	- Consultancy / meeting fee	4,618	4,326

24. DATE OF AUTHORISATION FOR ISSUE

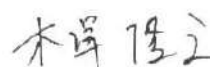
These condensed interim financial statements were approved and authorised for issue by the Board of Directors of the Company on November 26, 2025.



Chief Financial Officer



Director



Chief Executive Officer

ڈائریکٹر رپورٹ

محترم شیئر ہولڈرز!

ملک میں تمام کمپنیوں کے تجارتی گاڑیوں کی مجموعی فروخت 2025-26 کے پہلے نصف میں 3842 یونٹس رہی۔ جو گزشتہ سال کے اسی دورانیے کے مقابلے میں 117 فیصد زیادہ ہے۔

فروخت کا حجم

پینوپاک کے ٹرک اور بسوں کی فروخت 306 یونٹس تک بڑھ گئی، جبکہ پچھلے سال کے اسی دورانیے میں یہ 189 یونٹس تھی۔

فروخت سے آمدنی

موجودہ نصف سال کے لیے فروخت سے آمدنی 6.92 ارب روپے تک بڑھ گئی جبکہ پچھلے سال کے اسی عرصے میں یہ 4.62 ارب روپے تھی۔ کمپنی نے 1.32 ارب روپے کا مجموعی منافع کمایا جو پچھلے سال کے اسی عرصے میں 614.86 ملین روپے ہے۔

مالیاتی لاگت

موجودہ مالیاتی لاگت 189.63 ملین روپے تک کم ہو گئی جبکہ پچھلے نصف سال کے متعلقہ عرصے میں یہ 227.39 ملین روپے تھی۔ موجودہ مالیاتی لاگت کے اہم اجزاء میں نیٹ ایکسیج خسارہ اور قلیل مدتی قرضوں پر مارک اپ شامل ہیں جو بالترتیب 70.89 ملین روپے اور 99.47 ملین روپے ہیں۔

ٹیکس کے بعد منافع

ٹیکس کے بعد منافع 540.28 ملین روپے رہا جبکہ پچھلے سال کے اسی نصف میں ٹیکس کے بعد خسارہ 47.24 ملین روپے تھا، جس کے نتیجے میں فی شیئر آمدنی 21.78 روپے رہی۔ پچھلے سال فی شیئر خسارہ 1.90 روپے تھا۔

مستقبل کا منظر نامہ

پہلی ششماہی کے دوران تجارتی گاڑیوں کی مارکیٹ میں جو رفتار دیکھی گئی ہے وہ میکرو اکنامک حالات میں بتدریج بہتری کی عکاسی کرتی ہے۔ معتدل افراط زر، بہتر لیکویڈیٹی، اور زیادہ متوقع شرح مبادلہ کے ماحول نے کلیدی شعبوں میں مجموعی کاروباری جذبات میں مسلسل بہتری کا کردار ادا کیا ہے۔

حکومت کی طرف سے اقتصادی بحالی، بنیادی ڈھانچے کی ترقی، اور پالیسی کے استحکام پر مسلسل توجہ سے آنے والی سہ ماہیوں میں طلب کو سہارا دینے کی توقع ہے۔ بیرونی فنانسنگ اور صنعتی سرگرمیوں کا نقطہ نظر نسبتاً سازگار ہے۔

ہم اپنی پیرنٹ کمپنیوں کا ان کی ثابت قدمی کے لیے، ہماری مصنوعات پر مسلسل اعتماد کے لیے اپنے صارفین کے لیے، اور پوری پینوپاک ٹیم کا۔ بشمول عملہ، وینڈرز، ڈیلرز، اور کاروباری شراکت داروں کا۔ اس اہم مدت کے دوران ان کی لگن اور عزم کے لیے تہہ دل سے شکریہ ادا کرتے ہیں۔

木田隆二
چیف ایگزیکٹو آفیسر

智山 幸夫
ڈائریکٹر



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