





## CORPORATE BRIEFING SESSION

TRADE WITH TRUST









Suite No. 401, 4<sup>th</sup> Floor, Business & Finance Center I.I Chundrigar Road Karachi. **UAN:** (92-21) 111-000-875

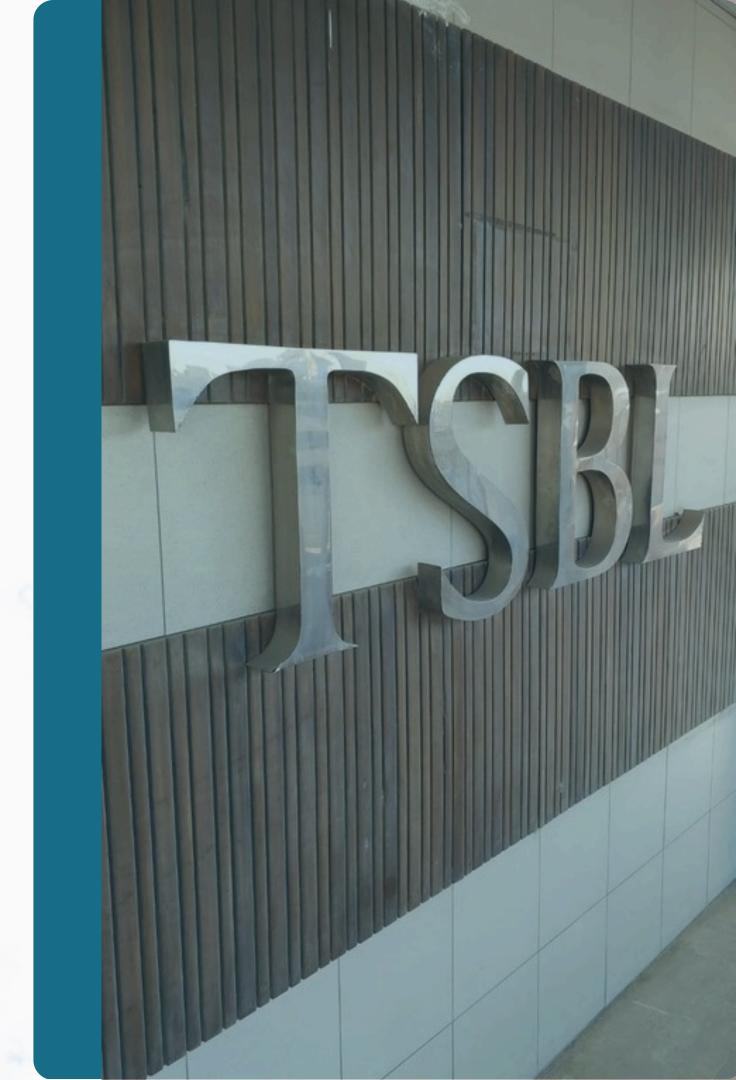






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www.tsbl.com.pk

#### **OVERVIEW**

Trust Securities and Brokerage Limited (TSBL) is a leading brokerage house listed on the Pakistan Stock Exchange with its headquarters in Karachi. We trace our history back to 1993, providing a full array of brokerage services to our clientele. We have our presence in Lahore and Karachi with a total of 6 branches on a pan-Pakistan basis, with combined staff strength of highly experienced employees.

The current sponsors took over the company in 2017, and through a fresh capital injection, hiring of experienced and dedicated staff, the company has made a turnaround.

We remain client-focused and work for the long-term benefit of our clients, eventually leading to continuous growth of our stakeholders. We are committed to serving our clients, offering them unmatched services to help them achieve targets from the ever-growing capital market.

#### **VISION**

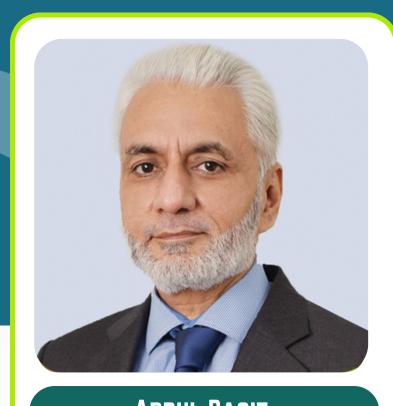
To create a viable and a diversified brokerage and financial services business dedicated to creating continuous value for our clients, fully compliant with the letter and spirit of the laws, while earning profits for our shareholders and crafting a workplace which attracts the best talent and enables us to train and retain them.

#### MISSION

To be a top-tier brokerage and financial service company in Pakistan, with innovation, discipline, and integrity at the heart of our business involved real value, impacting clients and shareholders.



#### BOARD OF DIRECTORS



ABDUL BASIT
CEO / Director



Chairperson / Director











#### FINANCIAL SERVICES

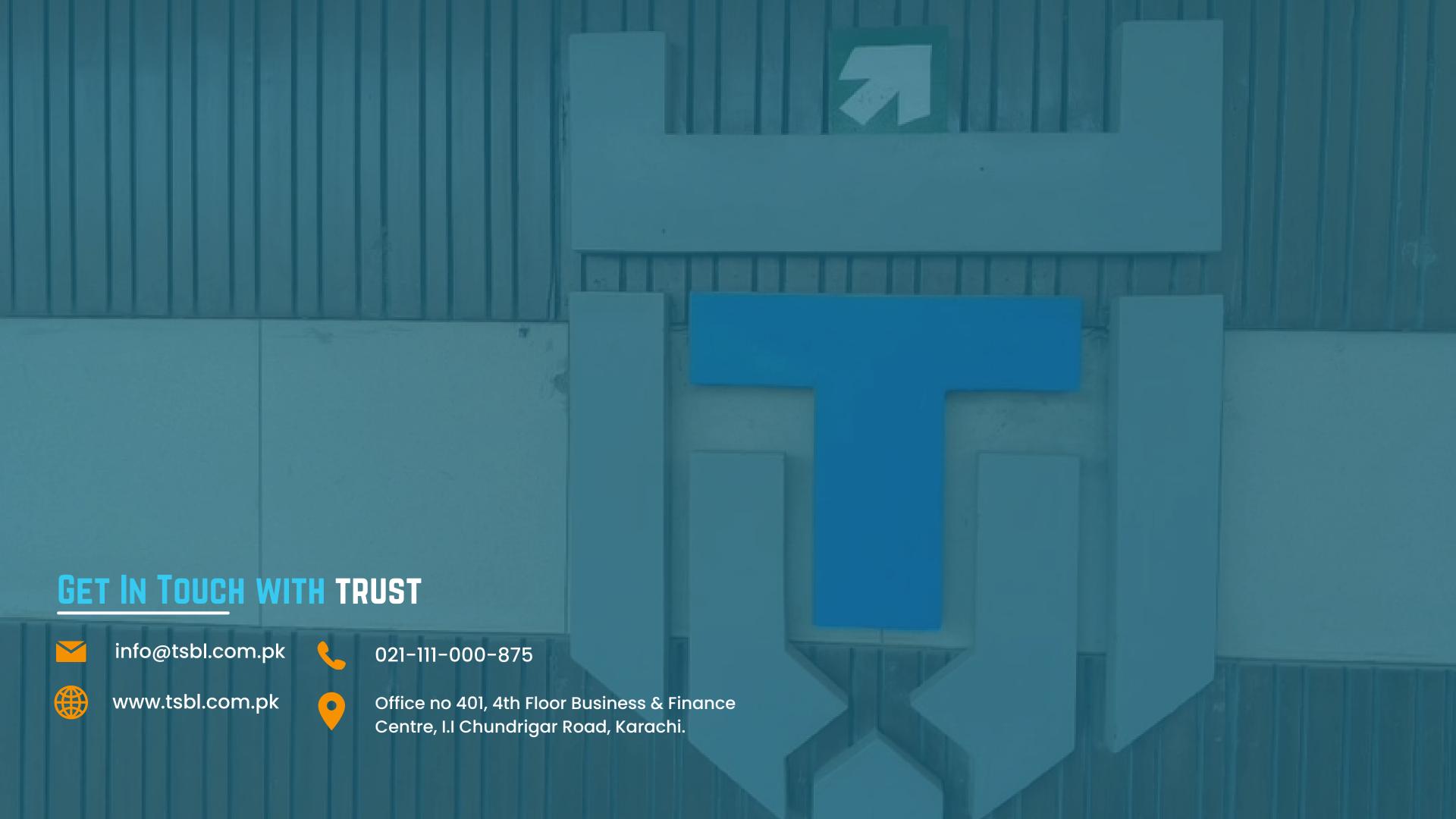
- FINANCIAL CONSULTANCY BY PROFESSIONAL EXPERT TO INSTITUTIONAL AND RETAIL NETWORK ON EQUITIES AND COMMODITIES.
- EQUIPPED WITH FINANCIAL, TECHNICAL, AND FUNDAMENTAL ANALYSIS.
- 24/7 FINANCIAL AND TECHNICAL ASSISTANCE.

# PROFIT & LOSS STATEMENT

|  | 2025 (Rupees) | 2024 (Rupees) |
|--|---------------|---------------|
| Operating Revenue                                      | 251,089,761   | 211,999,401   |
| Gain on sale of short-term investments                 | 13,896,742    | 96,963,841    |
| Gain/(Loss) on remeasurement of investments - at FVTPL | -             | 7,290,260     |
| Operating and administrative expenses                  | (272,338,672) | (233,569,594) |
| Finance cost   | (11,748,345)  | (13,507,075)  |
| Other charges  | (22,795,909)  | (44,209,411)  |
| Other income   | 66,687,856    | 59,050,185    |
| Profit Before Tax                                      | 24,791,433    | 84,017,607    |
| Income Tax   | (5,623,247)   | (20,264)      |
| Profit After Tax                                       | 19,168,186    | 83,997,343    |
| Earning Per Share - Basic and Diluted                  | 0.64          | 2.80          |

### OUTLOOK & PROSPECT

## Thankyou for Your Time let's Start the Question & Answer Session



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