



# **SHAKARGANJ LIMITED**

**Corporate Briefing Session**

**30 September 2025**

سورة التين



# Company Brief



**Shakarganj Limited, incorporated in 1967, is listed on the Pakistan Stock Exchange with the symbol SML**

**The company transform renewable crop of sugarcane into value added products comprising of refined sugar, Biofuel**

**The Company has its principal manufacturing facilities at Jhang and satellite manufacturing facilities at Bhone**



**Shakarganj Limited also holds a  
controlling interest in  
Shakarganj Food Products Limited (SFPL)**

**SFPL is a leading producer of dairy and  
fruit products and has since 2006 become  
a household name in Pakistan**



# **Corporate Identity**

**The registered office of the Company is situated at Executive floor, IT Tower, 73-E 1, Hali Road, Gulberg-III, Lahore**

**Company Registration Number: 0002546**

**National Tax Number: 1413603-1**

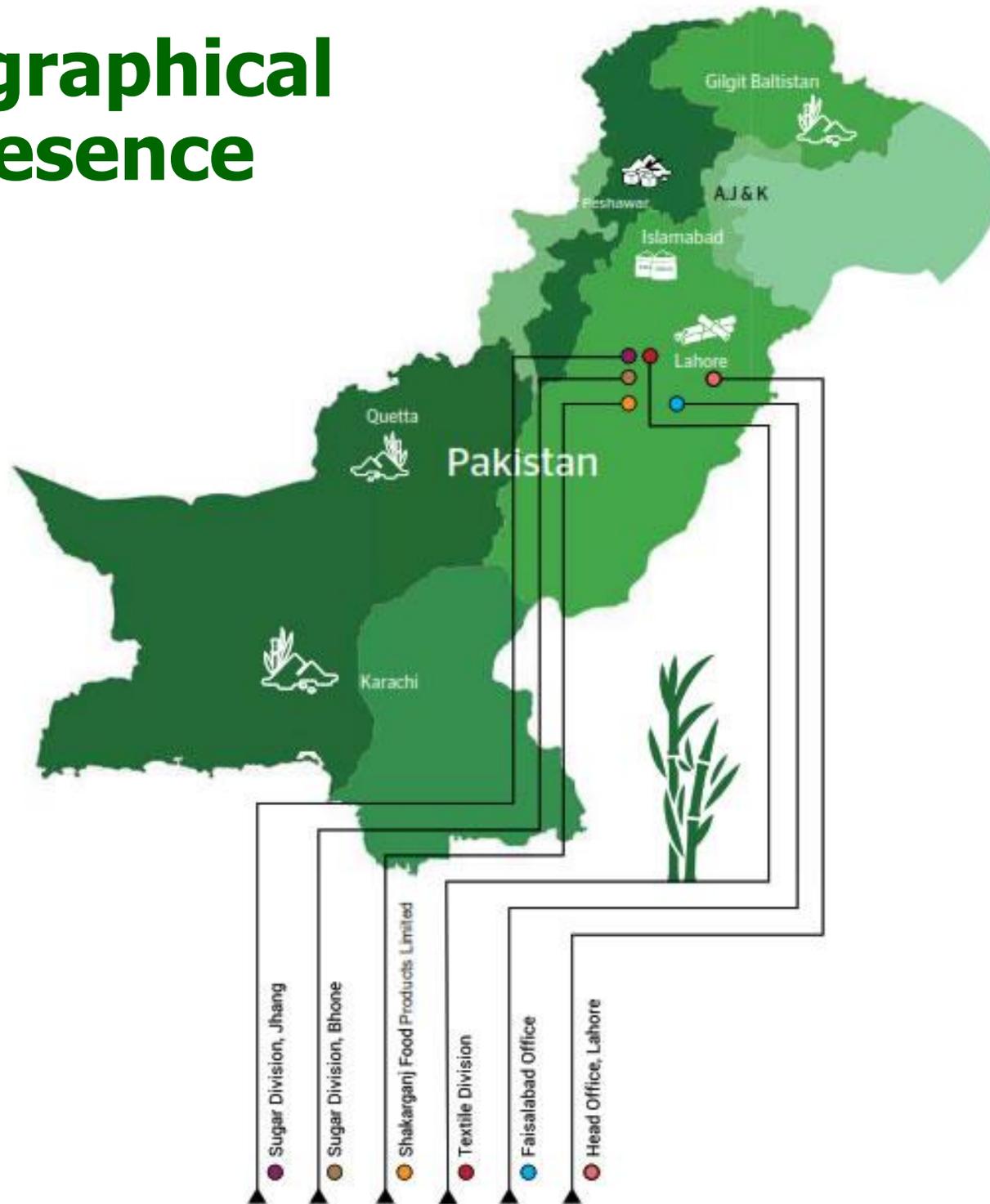
**Sales Tax Number: 04-06-1703-002-46**

**Incorporated on: 20 September 1967**

**PSX Symbol: SML**



# Geographical Presence





# Our History



## Our History (1967 to 2020)

<b>1967</b>	<b>1983</b>
Incorporation as a Public Limited Company	Establishment of Shakarganj Sugar Research Institute (SSRI)
Erection of First Sugar Factory with crushing capacity 1,500 Tons of Cane per Day (TCD)	
<b>1972</b>	<b>1985</b>
Start of operations	Erection of First Biofuel Plant with a capacity of 40,000 Litres per Day
<b>1979</b>	<b>1990</b>
Listed on Stock Exchanges	Establishment of Shakarganj Sugar Research Institute Library
<b>1982</b>	
Crushing Capacity increased to 4,000 TCD	Establishment of Particle Board Plant with the brand name Kane Wood



## Our History

<b>1992</b>	<b>2001</b>
Crushing Capacity increased to 10,000 TCD	Start of Shakarganj Social Action Programme
Establishment Sugar Cane Pathology Laboratory	<b>2002</b>
<b>1999</b>	Expansion in Biofuel Production Plant to 80,000 Litres per Day
Establishment of Bio Compost Plant	<b>2003</b>
<b>2001</b>	Amalgamation with Crescent Ujala Limited
Sponsored Jhang Art Gallery	Starting of Mobile and Stationed Free Dispensaries
Establishment of Tissue Culture Laboratory	Expansion in Biofuel Production Plant to 120,000 Litres per Day



## Our History

2004	2008
Expansion in Biofuel Production Plant to 160,000 Litres per Day	Effluent Treatment Plant
Establishment of Shakarganj Farms Division	Establishment of Second Molecular Sieve Dehydration Plant with a capacity of 100,000 Litres per Day
Establishment of Shakarganj Foundation	Plantation of Artificial Limbs Programme
Establishment of Shakarganj Dairies	
2005	2013
Erection of Second Sugar Factory (Bhone) with a crushing capacity of 6,000 TCD	Establishment of Tiger Compost Plant
Erection of First Molecular Sieve Dehydration Plant with a capacity of 100,000 Litres per Day	2016
	Establishment of Joint Venture Food Grade Carbon Dioxide (CO <sub>2</sub> ) Plant with a capacity of 50 MT per day



# Awards & Accolade



Category of Award & Accolade	Year	Description	Remarks
<b>Asian CSR Award</b> Intel - AIM Award	2009	Asian CSR Awards	Shakarganj became the first Pakistani company to be honored with the Intel - AIM Corporate Responsibility Award at the Asian Forum on Corporate Social Responsibility held in Singapore
<b>Best Corporate Report Awards</b>	2001	Best Presented Annual Report Award	Shakarganj Annual Report was declared one the best in the year by a joint committee of the Institute of Chartered Accountants of Pakistan (ICAP) and the Institute of Cost and Management Accountants (ICMA).
	2003	Annual Best Corporate Report Award	
	2004	Annual Best Corporate Report Award	
	2005	Annual Best Corporate Report Award	
	2008	Annual Best Corporate Report Award	



Category of Award & Accolade	Year	Description	Remarks
<b>FPCCI Export Trophy Awards</b>	1999	Merit Certificate	This Award is presented by the Federation of Pakistan Chambers of Commerce and Industry to the Company with the highest exports in its category.
	2003	Merit Trophy Award	
	2004	Merit Trophy Award	
	2005	Best Export Performance Award	
	2007	Best Export Performance Award	
	2008	Best Export Performance Award	
	2009	Special Merit Export Award	
	2011	Best Export Performance Award	
	2012	Best Export Performance Award	
	2013	Best Export Performance Award	
	2014	Best Export Performance Award	



<b>Category of Award &amp; Accolade</b>	<b>Year</b>	<b>Description</b>	<b>Remarks</b>
<b>Top Company Award - Stock Exchange</b>	1988	Top Company Award	This Award was given by the Stock Exchange as recognition of exceptional performance.
<b>Best Taxpayer - FBR</b>	2005	Best Taxpayer Award	The substantial contribution by Shakarganj to the national exchequer was recognized by the Federal Board of Revenue many times, and Shakarganj was awarded the Federal Board of Revenue Award for being the 'Largest Taxpayer' in its industrial sector.
	2009	Best Taxpayer Award	



Category of Award & Accolade	Year	Description	Remarks
<b>Pakistan Sugar Mills Association (PSMA)</b>	1983 -1984	Chairman (Centre)	Mian Altaf M. Saleem of Shakarganj Limited was remained chairman of Pakistan Sugar Mills Association (PSMA) who plays a pivotal role in promoting the development and attaining efficiency in the best interest of sugar mills and sugar allied industries.
	1986- 1987		
	1992 – 1994		
	1980 - 1982	Chairman (Punjab Zone)	
	1990 - 1992		



# Financial Highlights (Seven Years)



		2025	2024	2023	2022	2021	2020	2019
<b>Profitability &amp; Ratios Area:</b>								
Net Sales	(Rs 000)	5,515,540	8,831,779	9,561,824	12,325,570	9,161,763	6,409,384	6,256,738
Cost of Sales	(Rs 000)	7,259,249	10,854,773	9,884,539	11,954,857	9,751,929	7,081,059	6,283,349
Gross Profit / (Loss)	(Rs 000)	(1,743,709)	(2,022,994)	(322,715)	370,713	(590,166)	(671,675)	(26,611)
Operating (Loss) / Profit (including Other Income)	(Rs 000)	(2,070,670)	(2,560,288)	(587,768)	(66,036)	(954,369)	(293,219)	(448,715)
Profit / (Loss) Before Tax	(Rs 000)	(2,955,291)	(3,183,814)	(863,213)	(338,138)	(1,164,266)	(1,170,655)	(774,470)
Profit / (Loss) After Tax	(Rs 000)	(2,592,804)	(3,057,444)	(546,219)	(225,302)	(1,387,910)	(997,583)	(728,411)
Earnings / (Loss) Before Interest, Taxes, Depreciation & Amortization (EBITDA)	(Rs 000)	(1,777,894)	(1,837,056)	424,175	1,002,529	(391,280)	(262,493)	172,169
Gross Profit Ratio	(%)	(31.61)	(22.91)	(3.38)	3.01	(6.44)	(10.48)	(0.43)
Net Profit to Sales	(%)	(47.01)	(34.62)	(5.71)	(1.83)	(15.15)	(15.56)	(11.64)
EBITDA Margin to Sales (net)	(%)	(0.32)	(0.21)	0.04	0.08	(0.04)	(0.04)	0.03
Operating Leverage Ratio	(%)	(0.04)	(57.50)	(1,208.50)	(2.89)	0.16	35.90	14.43
Return on Capital Employed	(%)	(24.05)	(22.62)	(3.65)	(0.01)	(7.91)	(9.53)	- 4.54
<b>Liquidity Ratios Area:</b>								
Current Assets	(Rs 000)	1,615,836	1,661,940	2,359,406	1,128,230	1,177,334	1,246,767	992,065
Current Liabilities	(Rs 000)	8,620,606	7,079,753	5,598,340	4,578,725	4,831,358	4,556,514	4,170,356
Net Current Assets / (Liabilities)	(Rs 000)	(7,004,770)	(5,417,813)	(3,238,934)	(3,450,495)	(3,654,024)	(3,309,747)	(3,178,291)
Property, Plant and Equipment	(Rs 000)	15,707,378	13,915,627	14,661,871	15,451,699	16,166,485	9,745,632	10,253,780
Total Assets	(Rs 000)	19,375,236	17,507,832	19,023,521	18,562,005	19,135,860	12,724,256	13,467,068
Current Ratio	(Times)	0.19	0.23	0.42	0.25	0.24	0.27	0.24
Quick / Acid Test Ratio	(Times)	0.08	0.11	0.12	0.15	0.09	0.12	0.08
Cash to Current Liabilities	(%)	0.02	0.94	1.13	0.67	0.04	0.18	2.01
Cash Flow from Operations to Sales	(%)	6.43	5.25	6.72	7.07	5.13	11.03	17.47



		2025	2024	2023	2022	2021	2020	2019
<b>Activity / Turnover Ratios Area:</b>								
Inventory Turnover Ratio	(Times)	8.39	9.15	10.28	31.50	18.02	10.80	7.24
No. of days in Inventory	(Days)	43.51	39.89	35.52	11.59	20.26	33.80	50.38
Debtor Turnover Ratio	(Times)	93.41	74.06	94.28	166.71	64.43	54.16	167.95
No. of Days in Receivables / Average Collection Period	(Days)	3.91	4.93	3.87	2.19	5.66	6.74	2.17
Total Assets Turnover Ratio	(Times)	0.28	0.50	0.50	0.66	0.48	0.50	0.46
Fixed Assets Turnover Ratio	(Times)	0.35	0.63	0.65	0.80	0.57	0.66	0.61
<b>Investment / Market Ratios Area:</b>								
Earning / (Loss) Per Share	(Rupees)	(20.74)	(24.46)	(4.37)	(1.80)	(11.10)	(7.98)	(5.83)
Dividend Yield Ratio	(%)	-	-	-	-	-	-	-
Dividend Payout Ratio	(%)	-	-	-	-	-	-	-
Dividend Cover Ratio	Times	-	-	-	-	-	-	-
Cash Dividend per Share	(Rupees)	-	-	-	-	-	-	-
Market Value Per Share at the Year End	(Rupees)	66.84	24.74	37.42	45.00	52.50	38.00	34.10
- Highest during the Year	(Rupees)	75.47	44.00	47.85	54.90	60.65	50.00	76.48
- Lowest during the Year	(Rupees)	24.76	26.63	29.00	36.50	29.70	30.17	26.25
Breakup Value Per Share Including Surplus on Revaluation of Fixed Assets	(Rupees)	58.62	54.02	81.37	84.07	89.77	54.87	63.67
<b>Capital Structure Ratios Area:</b>								
Shareholders' Equity (Without Surplus on revaluation of property, plant and Equipment)	(Rs 000)	(3,370,104)	(2,347,273)	80,582	251,766	(245,421)	770,716	1,601,612
Share Capital	(Rs 000)	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000	1,250,000
Financial Leverage Ratio	Times	(0.10)	(0.32)	11.14	3.88	(5.51)	2.44	1.37
Weighted Average Cost of Debt	(%)	15.18	23.43	21.13	12.24	8.60	11.42	12.39
Long Term Debt : Equity Ratio	:	-	(0.09)	2.79	0.16	-1.70	0.60	0.24
Interest Cover Ratio	(Times)	(8.60)	(7.16)	(1.38)	(0.01)	(3.23)	(1.34)	1.79



# **Financials Information** **for the year ended 30 September 2025**



# Statement of Financial Position

## AS AT 30 September 2025

	2025	2024	2023
		Restated	Restated
	-----Rupees in thousand-----		
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	15,707,378	13,915,627	14,661,871
Biological assets	-	34,404	28,889
Long term investments	1,962,307	2,153,683	2,167,139
Long term advances and deposits	35,535	35,535	36,135
Employees' retirement benefits	54,180	17,975	-
	<b>17,759,400</b>	<b>16,157,224</b>	<b>16,894,034</b>
<b>CURRENT ASSETS</b>			
Biological assets	-	585	1,632
Stores, spare parts and loose tools	95,713	94,441	91,429
Stock-in-trade	838,810	701,760	1,485,204
Trade debts	17,425	100,664	137,753
Loans and advances	364,638	345,648	181,080
Prepayments and other receivables	297,566	262,022	308,639
Cash and bank balances	1,684	66,572	63,421
	<b>1,615,836</b>	<b>1,571,692</b>	<b>2,269,158</b>
Non-current assets held for sale	-	90,248	90,248
	<b>1,615,836</b>	<b>1,661,940</b>	<b>2,359,406</b>
<b>TOTAL ASSETS</b>	<b>19,375,236</b>	<b>17,819,164</b>	<b>19,253,440</b>



# Statement of Financial Position

## AS AT 30 September 2025

	2025	2024	2023
		Restated	Restated
	-----Rupees in thousand-----		
<b>EQUITY AND LIABILITIES</b>			
<b>SHARE CAPITAL AND RESERVES</b>			
Issued, subscribed and paid-up share capital	1,250,000	1,250,000	1,250,000
<b>Capital reserves</b>			
Surplus on revaluation of property, plant and equipment - net of deferred income tax	10,697,453	9,099,872	10,091,018
Other capital reserves	2,245,345	1,973,359	1,974,063
	12,942,798	11,073,231	12,065,081
<b>Revenue reserves</b>			
Accumulated loss	(6,865,449)	(5,036,733)	(2,856,627)
	7,327,349	7,286,498	10,458,454
<b>NON-CURRENT LIABILITIES</b>			
Long term financing	-	132,353	185,294
Employees' retirement benefits	411,675	492,532	659,112
Deferred income tax liability	3,015,606	2,828,028	2,352,240
	3,427,281	3,452,913	3,196,646
<b>CURRENT LIABILITIES</b>			
Trade and other payables	6,465,217	5,150,059	4,075,580
Contract liabilities	1,728,513	1,093,830	716,403
Short term borrowings	323,173	550,253	672,500
Accrued mark-up	17,738	145,300	76,806
Current portion of non-current liabilities	-	79,412	39,706
Unclaimed dividend	1,842	1,851	1,916
Provision for taxation	84,123	59,048	15,429
	8,620,606	7,079,753	5,598,340
<b>CONTINGENCIES AND COMMITMENTS</b>			
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>19,375,236</b>	<b>17,819,164</b>	<b>19,253,440</b>



# Financial Highlights

For the year ended 30 September 2025

Description	Restated		(Rupees in million)	
	2025	2024	Favorable / (Unfavorable)	
	Amount (Rs. in million)			%
Revenue	5,516	8,832	(3,316)	(38)
Cost of revenue	(7,259)	(10,822)	3,563	33
Gross loss	(1,744)	(1,990)	246	12
Admin, distribution & other expenses	(504)	(633)	129	20
Loss from operations	(2,248)	(2,624)	375	14
Other income	177	117	60	51
Finance cost	(300)	(377)	76	20
Share of loss from equity accounted investee	(514)	(38)	(476)	(1,245)
Loss before income tax and levy	(2,885)	(2,921)	36	1
Levy	(70)	(110)	39	36
Loss before income tax	(2,955)	(3,031)	75	2
Income tax	362	93	270	290
Loss after income tax	(2,593)	(2,938)	346	12



# Production & Cost

Description	Unit	Sep 2025	Sep 2024
Sugarcane Crushed	MT	498,014	778,454
Sugar Recovery	%	7.97	9.29
Sugar Produced	MT	39,395	72,213
Molasses Consumed	MT	20,095	8,970
Biofuel Produced	MT	3,858	1,781
Yarn Produced	Bags	-	-
Converted in 20/1 count	Bags	-	-
Cost of Sugarcane	Per 40 kg	402.13	403.08
Cost of Sugarcane	Per MT	10,053	10,077



# Gross Profit Margin (Products Wise)

Description	Unit	Cost of Sugarcane per kg of Sugar Produced
<b>Crop 2025</b>	Per kg	Rs. 126.14
<b>Crop 2024</b>	Per kg	Rs. 108.47

Rupees				
Description	Unit	Net Sale Price	Cost of Goods Sold	Contribution Margin
<b>Year ended September 2025</b>				
Sugar	Per MT	112,986	149,025	(36,039)
Biofuel	Per MT	202,326	273,802	(71,476)
Yarn	Per Bag	15,396	*-	*-
<b>Year ended September 2024</b>				
Sugar	Per MT	99,200	118,180	(18,980)
Biofuel	Per MT	172,622	284,731	(112,109)
Yarn	Per Bag	*-	*-	*-

\* Operations remained closed in current year.



# Contribution Margin (Products Wise)

Description	Unit	Cost of Sugarcane per kg of Sugar Produced
<b>Crop 2025</b>	Per kg	Rs. 126.14
<b>Crop 2024</b>	Per kg	Rs. 108.94

Description	Unit	Net Sale Price	Cost of Goods Sold	Contribution Margin
<b>Rupees</b>				
<b>Year ended September 2025</b>				
Sugar	Per MT	112,986	129,615	(16,629)
Biofuel	Per MT	202,326	181,548	20,778
Yarn	Per Bag	15,396	* -	* -
<b>Year ended September 2024</b>				
Sugar	Per MT	99,200	106,139	(6,939)
Biofuel	Per MT	172,622	213,955	(41,333)
Yarn	Per Bag	-	* -	* -

Note: Fixed cost has been eliminated which includes:

Sugar and Biofuel: Salaries and wages 75%, Insurance, Rent and Taxes, R&D, Depreciation.

Textile: Salaries and wages 25% Insurance, Rent and Taxes, Depreciation.

\* Operations remained closed in current year.



# Sales (Quantitative)

<b>Description</b>	<b>Unit</b>	<b>Sep 2025</b>	<b>Sep 2024</b>
<b>Sugar</b>	<b>MT</b>	<b>40,564</b>	<b>73,448</b>
<b>Biofuel</b>	<b>MT</b>	<b>3,359</b>	<b>4,760</b>
<b>Yarn</b>	<b>Bags</b>	<b>53</b>	<b>-</b>



# Segment Results – Sugar and Biofuel

## For the year ended 30 September 2025

Rupees in thousand

	Sugar		Biofuel	
	2025	2024	2025	2024
<b>Revenue</b>				
- External	<b>4,744,805</b>	7,711,920	<b>761,957</b>	1,119,115
- Intersegment	<b>336,552</b>	357,362	<b>819</b>	4,578
	<b>5,081,357</b>	8,069,282	<b>762,776</b>	1,123,693
<b>Segment expenses</b>				
Cost of revenue				
- External	<b>6,542,405</b>	9,458,731	<b>666,183</b>	1,300,001
- Intersegment	<b>819</b>	4,578	<b>336,551</b>	357,362
	<b>6,543,224</b>	9,463,309	<b>1,002,734</b>	1,657,363
<b>Gross loss</b>	<b>(1,461,867)</b>	(1,394,027)	<b>(239,958)</b>	(533,670)
- Distribution cost	<b>(299,470)</b>	(347,320)	<b>(49,852)</b>	(50,992)
- Administrative expenses	<b>(69,405)</b>	(14,835)	<b>(10,418)</b>	(51,789)
	<b>(368,875)</b>	(362,155)	<b>(60,270)</b>	(102,781)
<b>Segment results</b>	<b>(1,830,742)</b>	(1,756,182)	<b>(300,228)</b>	(636,451)
Other expenses	<b>(49,376.03)</b>	(129,827)	<b>(7,412)</b>	(18,312)
<b>Operating loss</b>	<b>(1,880,118)</b>	(1,886,009)	<b>(307,640)</b>	(654,763)
Finance costs	<b>(260,571)</b>	(329,938)	<b>(39,115)</b>	(45,946)
<b>Loss before taxation</b>	<b>(2,140,689)</b>	(2,215,947)	<b>(346,755)</b>	(700,709)



# Segment Results – Textile, Farms and Total

For the year ended 30 September 2025

Rupees in thousand

	Textile		Farms		Total	
	2025	2024	2025	2024	2025	2024
<b>Revenue</b>						
- External	8,778	-	-	744	5,515,540	8,831,779
- Intersegment	-	-	-	-	-	-
	<b>8,778</b>	-	-	744	<b>5,515,540</b>	8,831,779
<b>Cost of revenue</b>						
- External	50,264	61,834	397	1,383	7,259,249	10,821,949
- Intersegment	-	-	-	-	-	-
	<b>50,264</b>	61,834	<b>397</b>	1,383	<b>7,259,249</b>	10,821,949
<b>Gross loss</b>	<b>(41,486)</b>	(61,834)	<b>(397)</b>	(639)	<b>(1,743,709)</b>	(1,990,170)
- Distribution cost	(16,657)	(19,097)	(22)	(19)	(366,001)	(417,428)
- Administrative expenses	(1,158)	(1,239)	-	-	(80,981)	(67,863)
	<b>(17,815)</b>	(20,336)	<b>(22)</b>	(19)	<b>(446,982)</b>	(485,291)
<b>Segment results</b>	<b>(59,301)</b>	(82,170)	<b>(419)</b>	(658)	<b>(2,190,691)</b>	(2,475,461)
Other expenses (Agriculture tax - Farms)	-	-	(642)	-	(57,430)	(148,139)
Other income					177,451	117,379
<b>Operating loss</b>	<b>(59,301)</b>	(82,170)	<b>(1,061)</b>	(658)	<b>(2,070,670)</b>	(2,506,221)
Finance costs	(697)	(673)	-	-	(300,383)	(376,557)
Share of loss from equity accounted investee					(513,782)	(38,186)
<b>Loss before income tax and levy</b>	<b>(59,998)</b>	(82,843)	<b>(1,061)</b>	(658)	<b>(2,884,835)</b>	(2,920,964)
Levy					(70,456)	(109,639)
<b>Loss before income tax</b>					<b>(2,955,291)</b>	<b>(3,030,603)</b>
Income tax (Deferred)					362,487	92,828
<b>Loss for the year</b>					<b>(2,592,804)</b>	<b>(2,937,775)</b>



# Future Outlook

Comparatively better per acre yield and recovery of sugar due to better weather conditions for this year are helping to improve key performance indicators. Shakarganj also taking steps to generate additional cash flow by disposing non-performing and dormant assets to coup with working capital requirement. Some local investment partnership arrangements were also considered to achieve better capacity utilization specially in sugar business. Considering all above steps, a better season is expected and productivity so far improved significantly. Biofuel production was also improved in the last season and management is trying its best to improve this further by procuring molasses at feasible prices. Management is continuously taking steps to overcome the liquidity crunch and with above discussed actions and expected improvements, we are hopeful that the Company would continue its operations and achieve better capacity utilization levels.



# Q & A



# Thank You