

**FAUJI FERTILIZER
COMPANY LIMITED**

Corporate Briefing

Year Ended 2025

Presented by: CFO

March 16, 2026



Flow of Presentation

- **Agri Economics**
- **Highlights & Challenges**
- **Performance Review**
- **Group Financial Snapshot**
- **Q&A Session**

Economic Highlights



Macroeconomic conditions remained broadly stable



Agriculture Growth FY26

Growth target of **4.5% for
FY'26** vs 1.5% in 2025



Interest rates at 10.5% Effective to date

Considerable reduction in policy rate compared to 2024 due to improved macro economics



Geo Political Situation

Escalating geopolitical situation impacting **energy** prices, and uncertainty about **future macro economics**, besides impacting fertilizer production in Country (LNG based plants)



Exchange Rate around PKR/USD 280

Stable exchange rate during 2025



Industry Inventory Status Dec'2025

Urea at 299 KT – FFC 55 KT (**18%**)
DAP at 219 KT – FFC 66 KT (**30%**)

Farm Economics

Revival of Farm Economics



Net farm income for major key crops **improved in 2025-26**, driven by Government support prices and lower land lease rates.

Income from wheat will be determined upon completion of harvesting.

	2023-24	2024-25	2025-26 ^(P)
Crops	Net Income Rs./Acre		
Wheat ^(a)	13,572	(10,695)	-
Cotton	20,674	4,917	5,276 ^P
Sugarcane	124,322	48,102	53,995
Rice (Fine)	72,468	25,676	61,114

(P)- Provisional figures

Awards & Recognition



Overall SAFA Award Winner for Two Consecutive Years

SAFA Best Annual Report Award 2024

Overall Winner

Gold in Manufacturing Sector

Silver in Corporate Governance & **Bronze** in Integrated Reporting

ICAP Best Corporate Report Award

Best Corporate Report 2024 for Chemical & Fertilizer Sector & **Best Sustainability Report** 2024

Overall 2nd position in Best Corporate Report 2024

PSX Top 25 Companies Award

2nd Position

Ranked consistently amongst Top 25 Listed Companies since 1994

MAP Corporate Excellence Award

Best Corporate Excellence Award in Fertilizer Sector

40th Corporate Excellence Awards

CFA Society Annual Excellence Award

Best ESG Reporting Award - Corporates in 22nd Annual Excellence Awards



Q&A Session