



Corporate Briefing Session

Performance Review

Year Ended December 31, 2025

AKBL - Overview



Sponsor

**Fauji Foundation Group –
71.9%**
(One of the Pakistan's largest
business conglomerate)



Ratings

**Long Term: AA+
Short Term: A1+**



Presence

**Over 267 cities/towns across
Pakistan, and 2 countries,
Bahrain and China**



Capital Adequacy

**31-Dec-24: 21.40%
31-Dec-25: 21.59%
+0.19%**



PSX Indicators

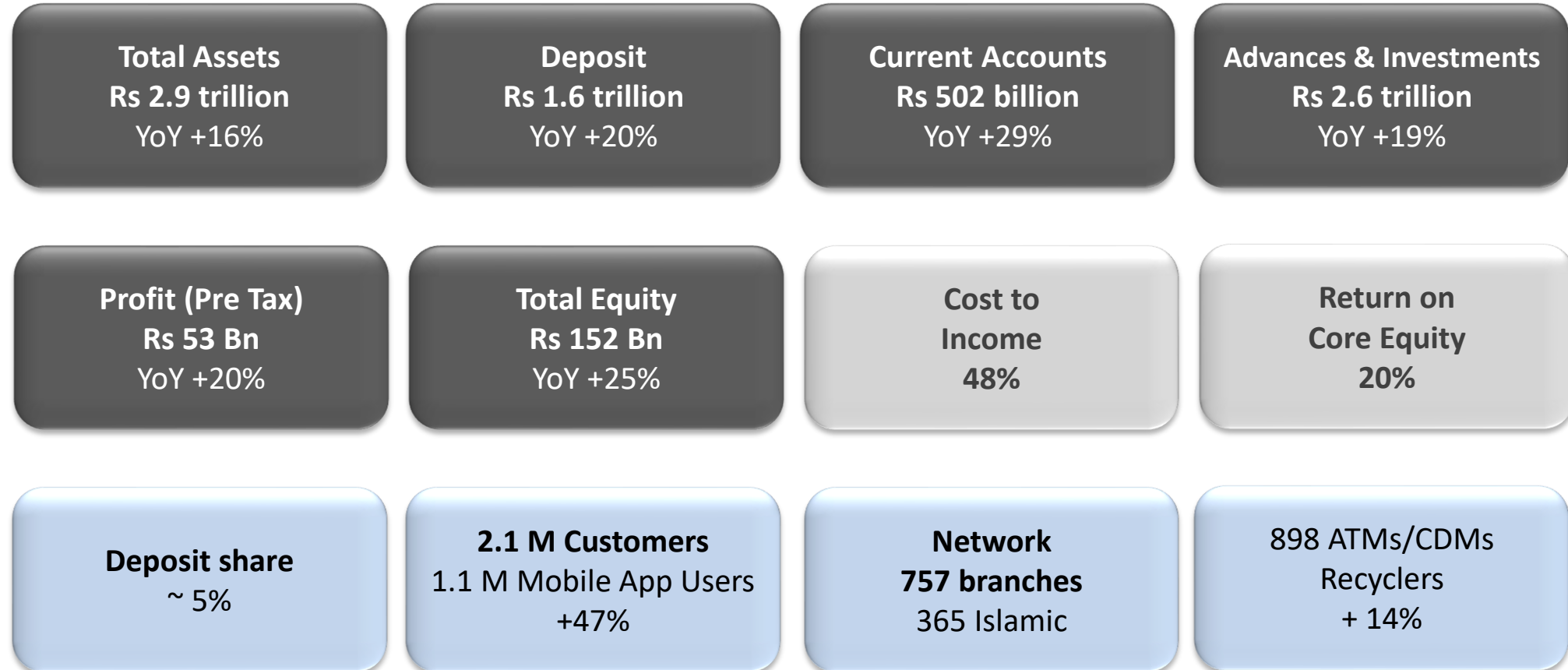
**As of 31-Dec-25
Share Price: Rs. 100.56
Market Cap: Rs.145.7 bn
YOY +163%**



Employees

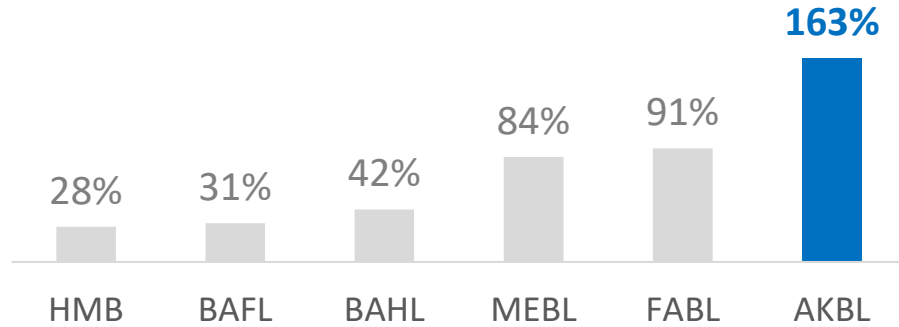
**31-Dec-24: 9,443
31-Dec-25: 10,584
+1,141**

Growth

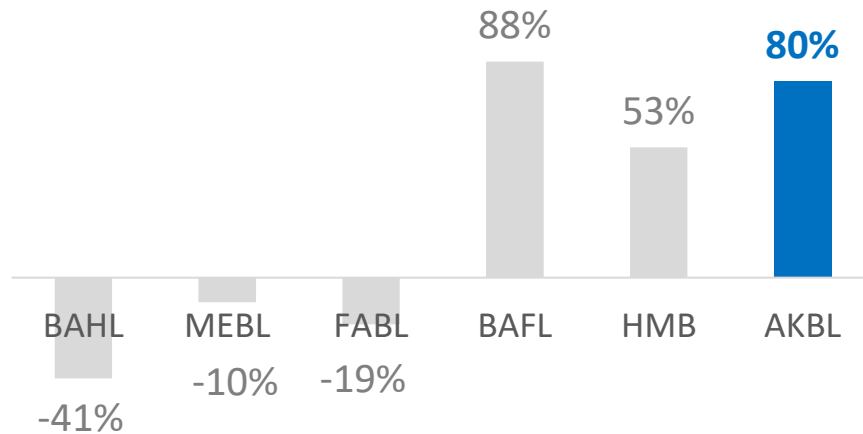


AKBL, Competition on PSX

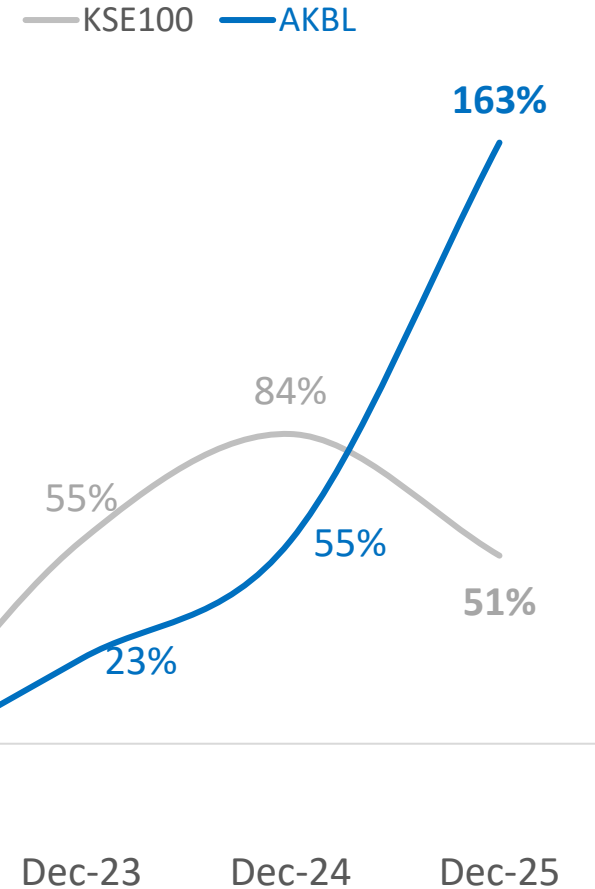
YoY Dec'25 Growth
(Closing Price-PSX)



Trading Volumes



YoY Growth



Balance Sheet

Rs in billion	Dec-24	Dec-25	YoY
Cash & bank balance	144	122	-15%
Lendings to FIs	5	14	209%
Advances	696	587	-16%
Investments	1,510	2,029	34%
Fixed & other assets	144	143	-1%
Total Assets	2,499	2,895	16%
Deposits	1,364	1,631	20%
Borrowings	869	995	14%
Sub. Ord debt TFCs	12	6	-50%
Other liabilities	132	111	-16%
Total Liabilities	2,377	2,743	15%
Paid up capital	14	14	0%
Reserves	92	107	17%
Reval. (Deficit)/Surplus	16	31	92%
Total Equity	122	152	25%
Book value per share	84	105	25%

- Total Deposit grew by 20% YoY as focus remained on low cost deposit and current accounts (current accounts increased by 29% YoY) and CA ratio improved to 31% from 28% last year.
- Net advances declined by 16% due to maturity of certain ST facilities during the year. On a comparable basis, net advances increased by 20%. Across sectors, lending to SME and Agri grew by 51% and consumer advances increased by 44%.
- Investments increased by 34% and the portfolio mix; mainly Govt securities is aligned with our view on interest rate outlook. These were partly funded by borrowing that increased by 14%.
- Over 3X increase in revaluation surplus on investments, reflecting favorable book position in both money market and capital market portfolios
- Book value per share improved by Rs.21 per share, to Rs.105 per share

Profit & Loss

Rs in billion	For the Year		
	Dec-24	Dec-25	YoY
Mark-up earned	401.0	300.8	-25%
Mark-up expensed	337.7	213.4	-37%
Net mark-up income	63.3	87.4	38%
Fee & com	7.0	7.6	10%
FX income	4.1	4.3	5%
Gain / (loss) - net	2.9	4.3	52%
Other income	1.4	1.6	1%
Non fund income	15.4	17.8	15%
Total Income	78.7	105.2	34%
Operating exp	36.0	50.1	39%
Profit before provisions / ECL	42.7	55.1	29%
Provisions / ECL	-1.8	1.8	-201%
PBT	44.5	53.3	20%
Tax	-23.5	-30.5	30%
PAT	21.0	22.8	8%
EPS - Rs / share	14.51	15.73	8%

- NIM increased by 38% despite sharp decline in interest rates, contributed mainly by growth in current accounts and build up of PIB portfolio.
- Non markup income increased by 15%, mainly driven by a 10% growth in fee and commission income, higher gains booked on sale of Govt securities, higher dividends and foreign exchange income.
- Operating expenses increased by 39 percent as the Bank continued to expand its footprint (97 new branches added during the last two years), invest in human resource, technology / digital capabilities, and marketing initiatives, all in line for Bank's growth strategies.
- PBT growth of 20% and PAT growth of 8% mainly due to the impact of windfall tax that resulted in effective tax rate of 57% for the year.

Key Financial Metrics

	Dec'22	Dec'23	Dec'24	Dec'25
Return on assets	1.0%	1.2%	0.9%	0.9%
Return on core equity	22.8%	26.5%	21.2%	20.2%
Deposit growth (yoy)	12.5%	13.2%	5.5%	19.6%
CA growth (yoy)	13.0%	1.0%	9.8%	29.3%
CA to total deposits	30.6%	27.3%	28.4%	30.8%
Advances growth (yoy)*	21.1%	7.5%	10.9%	-14.7%
NPLs to gross advances*	5.1%	4.4%	4.7%	5.3%
Provision coverage	99.9%	96.9%	108.4%	116.5%
Advances to deposit	51.1%	49.0%	51.0%	36.0%
Capital adequacy ratio	16.0%	18.4%	21.4%	21.6%
Leverage ratio	3.2%	3.6%	3.6%	3.7%

*On comparable basis, Advances increased by 18%. Infection Ratio improved from 6.5% to 5.3%.

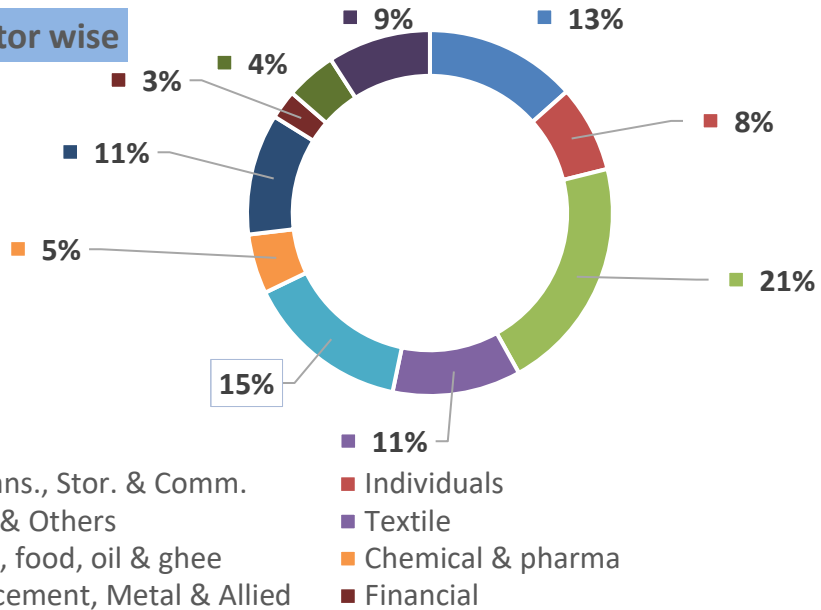
Key Financial Metrics

		2022	2023	2024	2025
Profit & Loss	Net interest income	40	59	63	87
	Non Markup income	12	13	15	18
	Opex	23	29	36	50
	PBT	27	42	45	53
	PAT	14	21	21	23
Balance Sheet	Advances - Net	584	633	696	587
	Provision - accumulated	31	28	37	39
	Advances - Gross	615	661	733	625
	NPLs	31	29	34	33
	Investments	763	1,183	1,510	2,029
	Deposits	1,143	1,293	1,364	1,631
	Borrowing - Repo	181	592	703	796
	Equity	73	97	122	152
	Surplus on revaluation	4	4	16	31

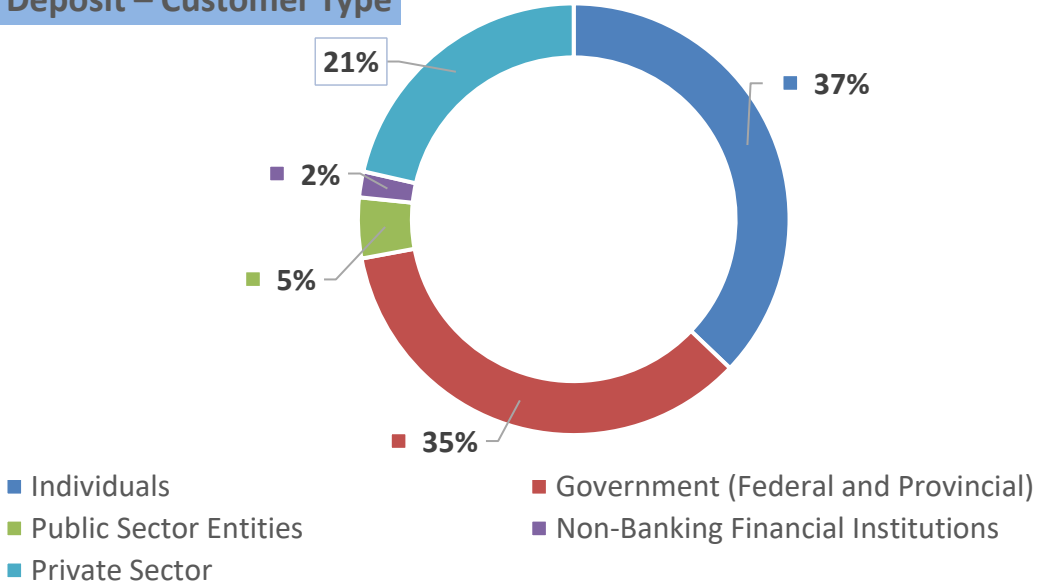
Business Segments

	Branch banking	Corporate banking	Treasury	Consumer banking	Islamic banking	Foreign operations	Others	Total
(Rupees in bln)								
Total net income	44	18	25	2	14	1	1	105
%	42%	17%	23%	2%	14%	1%	1%	100%
Total Assets	70	387	1,931	23	388	23	72	2,895
%	2%	13%	67%	1%	13%	0.8%	2%	100%

Advances – Sector wise



Deposit – Customer Type



Key Business Risks

Credit Risk	The Bank is exposed to credit risk through its lending and investment activities as well as from contingent liabilities. The Bank has established a credit risk management framework to manage credit risk on relationship as well as at portfolio level.
Market Risk	Market risk arises from both its banking and trading books. The Risk is managed through effective implementation of market risk policy and risk measurement / monitoring methodology.
Foreign Exchange Risk	Bank's foreign exchange exposure consists of foreign currency cash in hand, nostro / vostro accounts, forward contracts, forward bookings with exporters, foreign bills purchased, foreign currency placements with SBP and the Bank's Wholesale Bank Branch, foreign currency lendings / deposits and capital investments in offshore operations. The Bank's treasury manages consolidated foreign exchange exposure by matching foreign currency assets and liabilities in spot and forward.
Equity position risk	Risk arises due to change of equity positions inside the trading book and banking book as a result of general and specific equity market movements. Equity positions are monitored on real time basis supported by action triggers.
Yield / Interest Rate Risk	The Bank's interest rate exposure arises out of its investment, lending and borrowing activities. The ALCO monitors and controls mismatch of interest rate sensitive assets and liabilities on an ongoing basis through its regular meetings.
Operational Risk	The Bank maintains dedicated and specialised functions for the management of Operational Risk, Business Continuity Risk, Information Security and Outsourcing Risk, all of which are governed by comprehensive frameworks aligned with international best practices.
Liquidity Risk	Liquidity risk reflects an enterprises inability in raising funds to meet commitments. The ALCO monitors the liquidity risk.

The Bank has a robust risk management processes and framework in place to manage these risks and Board Risk Management Committee (BRMC) oversees the overall risk management process.

AWARD & RECOGNITIONS

EUROMONEY

- Best Islamic Local Currency Deal
- Pakistan's Best Investment Bank for DCM
- Islamic Finance Deal of the Year
- Best Sukuk - Deal Pakistan

THE Asset 25

- Best Bank Sustainable Finance
- Best Acquisition Financing
- Best Sukuk Social
- Best Social Loan
- Best Loan Advisor Pakistan
- Best Sustainability Linked Sukuk
- Best Sustainability Sukuk
- Best Syndicate Loan Pakistan
- Best Loan

FinanceAsia ASIA'S BEST COMPANIES 2025

- Best Bond Deal (Highly Commended Deal)
- Best Islamic Finance House
- Best Bond Deal (Winner)
- Most Innovative Deal
- Best Syndicate Loan Deal



STATE BANK

- Best partner Bank Islamic Banking
- 3rd Highest Percentage Account Openings (NFLP)
- 2nd Rank amongst mid-side banks in SBP's 'Banking on Equality' benchmarks



SECP

- Best Sukuk Milestone



- Women In Business Champion
- ESG Excellence Award

Thank you.

Q&As

Questions received in advance

Q1. would like you to elaborate more on your investment portfolio. What's the mix of floater and fixed PIBS on your book and an increase in interest rate would have what kind of an effect on the balance sheet of the bank?

Q2. What is your strategy regarding OMO borrowings. Since interest rates do not seem to go down anymore would you consider reducing your position at the moment or wait further?