



BML بنك مكرمه
Bank Makramah Ltd.

CORPORATE BRIEFING FOR THE YEAR 2025



PROFILE OF THE BANK

BANK'S PROFILE

STATUS AND NATURE OF BUSINESS

Bank Makramah Limited (the Bank), is a banking company incorporated in Pakistan on December 09, 2005 as a public company limited by shares under the repealed Companies Ordinance, 1984 (now Companies Act, 2017). The Bank's registered office is situated at Plot No. 9-C, F-6 Markaz, Supermarket, Islamabad, Pakistan and its principal office is situated at Summit Tower, Plot No. G-2, Block 2, Scheme 5, Clifton, Karachi, Pakistan. In March 2026 the Registered Office of the Bank has been relocated to 20 – Al Asghar Plaza, Blue Area, Islamabad.

The Bank is engaged in banking services as described in the Banking Companies Ordinance, 1962 and is operating through its 149 Conventional Banking Branches and 12 Islamic Banking Branches in Pakistan.

PURPOSE

BML aim for progressive and advanced banking in Pakistan, driven by values and innovations.

VISION

Our vision is to become the leading service provider in Pakistan, offering innovative and Shariah-compliant solutions.

MISSION

Our mission is to synergise the Islamic value with advanced banking solutions to provide customized services while nurturing the economic growth of Pakistan.



ACHIEVEMENTS

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It is with immense pride and pleasure to reflect on the remarkable journey of our Bank, as we celebrate multiple milestone achievements that have eluded us for far too long. The year 2025 will be etched in our history as the year of remarkable turnaround, unwavering commitment and of unrelenting pursuit of excellence. The fulfilment of our promises, the realization of our vision, and the culmination of our tireless efforts have converged to create a truly unforgettable year. The Bank has not only complied with the capital requirement but has also delivered an exceptional profit.

Milestones Achieved

1. Capital Compliance

The Bank has met full capital compliance by achieving **CAR of 11.65% and MCR of Rest 15 billion**. This historic achievement is a turnaround of 102% of CAR and Rs 37.59 billion in MCR.

2. Credit Rating

The bank's credit rating has been reinstated by the Rating Agency (VIS Credit Rating Company Limited), marking a significant milestone after a suspension period of more than seven years. The agency has assigned us a **long-term rating of A- and a short-term rating of A2, with a stable outlook**. This favourable rating reflects our bank's strengthened financial position, improved capital adequacy, and enhanced operational efficiency, demonstrating our commitment to delivering robust and reliable banking services.

3. Injection of Capital by Sponsor

Our respected Sponsor, His Excellency Mr. Nasser Abdulla Hussain Lootah, has further demonstrated his strong commitment to the Bank by injecting additional capital of **PKR 5 billion** against which shares will be issued after obtaining the required regulatory approvals.

ACHIEVEMENTS

4. Amalgamation of Global Haly Development (GHDL)

The Honourable Court sanctioned the Scheme of Arrangement in November 2025, with an effective date of September 30, 2024. As a result of this amalgamation, the net assets of the Bank increased by approximately PKR **26.47 billion**.

5. Recoveries From Non-Performing Parties

As part of the strategic objectives of the Bank, recoveries of the NPL has remained the top priority. In line with this objective, the Bank filed a settlement application before the relevant Court against which a decree was issued in favor of the Bank affirming its right to recover the non-performing loans (NPLs) owned by various companies of the one of the big Group and its affiliated entities under the agreed terms of the settlement amounting to approximately Rs 10 billion.

As a result of this, along with the efforts of our team, the Bank was able to post net provision reversal of **Rs 21.03 billion** in the current year. This has been the highest ever recovery position in the history of the Banking sector.

6. Sale of Cullinan Tower

Sale of the self constructed property "Cullinan Tower" has been achieved and the gain has been recorded in the current year amounting to **Rs 4.12 billion**.



STANDALONE RESULTS FOR THE YEAR ENDED DECEMBER 31, 2025

BALANCE SHEET

	2025	Restated 2024
	(Rupees in '000)	
ASSETS		
Cash and balances with treasury banks	12,915,786	18,352,205
Balances with other banks	2,760,766	1,472,869
Lendings to financial institutions	14,199,796	9,697,187
Investments	86,281,902	175,012,164
Advances	26,126,936	15,618,918
Property and equipment	7,717,465	7,026,158
Right-of-use assets	2,538,778	2,601,271
Intangible assets	322,592	331,085
Deferred tax assets	14,251,598	25,668,564
Other assets	46,530,665	42,442,890
TOTAL ASSETS	213,646,284	298,223,311
LIABILITIES		
Bills payable	2,749,628	1,900,496
Borrowings	7,404,522	89,892,925
Deposits and other accounts	169,172,356	186,014,625
Lease liabilities	3,313,315	3,284,402
Subordinated debt	1,495,515	1,495,515
Other liabilities	5,804,157	7,322,490
TOTAL LIABILITIES	189,939,493	289,910,453
NET ASSETS	23,706,791	8,312,858
REPRESENTED BY		
Share capital - net	10,000,000	10,000,000
Advance against subscription of shares	5,000,000	-
Reserves	1,913,138	154,162
Surplus / (deficit) on revaluation of assets	4,083,222	4,290,745
Unappropriated profit / accumulated (losses)	2,710,431	(6,132,049)
TOTAL EQUITY	23,706,791	8,312,858

PROFIT & LOSS

	2025	Restated 2024
	(Rupees in '000)	
Mark-up / return / interest earned	18,612,699	38,923,020
Mark-up / return / interest expensed	19,468,349	43,009,125
Net Mark-up / interest expense	(855,650)	(4,086,105)
NON MARK-UP / INTEREST INCOME		
Fee and commission income	1,019,887	999,731
Dividend income	412	412
Foreign exchange income	183,708	494,232
Income / (loss) from derivatives	-	-
Gain / (Loss) on securities	2,252,434	1,201,521
Other income	4,297,978	791,757
Total non-markup / interest income	7,754,419	3,487,653
Total income	6,898,769	(598,452)
NON MARK-UP / INTEREST EXPENSES		
Operating expenses	8,465,102	8,085,622
Workers welfare fund	381,603	-
Other charges	869	772
Total non-markup / interest expenses	8,847,574	8,086,394
Loss before credit loss allowance	(1,948,805)	(8,684,846)
Credit loss allowance and write offs - net	(21,028,978)	(1,415,507)
PROFIT / LOSS BEFORE TAXATION	19,080,173	(7,269,339)
Taxation	10,285,293	(2,048,491)
PROFIT / LOSS AFTER TAXATION	8,794,880	(5,220,848)
	Rupees	
Basic earning /(loss) per share	8.79	(1.00)
Diluted earning / (loss) per share	8.79	(1.00)



ADVANCES & DEPOSIT ANALYSIS— From 2021 - 2025

ADVANCES ANALYSIS

	2025	Increase / (Decrease)	2024	Increase / (Decrease)	2023	Increase / (Decrease)	2022	Increase / (Decrease)	2021	Increase / (Decrease)
	Rs in '000	%	Rs in '000	%	Rs in '000	%	Rs in '000	%	Rs in '000	%
Performing Loan	23,441,445	60%	14,684,357	-12%	16,677,292	-11%	18,766,876	-18%	22,795,369	-11%
Non Performing Loan	16,622,621	-51%	34,187,684	-6%	36,274,352	1%	36,068,068	-3%	37,012,348	-4%
Gross Advances	40,064,066	-18%	48,872,041	-8%	52,951,644	-3%	54,834,944	-8%	59,807,717	-7%
Non Performing Loan	16,622,621	-51%	34,187,684	-6%	36,274,352	1%	36,068,068	-3%	37,012,348	-4%
Provision / Credit loss allowance against advances (Stage 3)	13,674,384	-59%	33,021,294	-3%	34,211,166	3%	33,231,865	1%	32,750,104	1%
Coverage Ratio	82.26%		96.59%		94.31%		92.14%		88.48%	
<u>Total impact in P&L</u>										
Charge for the period / year	376,248	-40%	623,632	-79%	2,958,975	112%	1,397,485	-43%	2,461,718	-50%
Reversals for the period / year	(19,537,383)	833%	(2,093,463)	6%	(1,983,800)	118%	(910,180)	-58%	(2,144,944)	242%
Net Charge / (Reversals)	(19,161,135)		(1,469,831)		975,175		487,305		316,774	

DEPOSIT ANALYSIS

	2025	Increase / (Decrease)	2024	Increase / (Decrease)	2023	Increase / (Decrease)	2022	Increase / (Decrease)	2021	Increase / (Decrease)
	Rs in '000	%	Rs in '000	%	Rs in '000	%	Rs in '000	%	Rs in '000	%
Current Deposits /Non Remunerative Deposits	41,735,056	-5%	44,082,589	-11%	49,466,438	9%	45,197,269	24%	36,369,283	6%
Saving Deposits	113,463,167	-8%	123,442,697	39%	88,709,284	44%	61,429,553	4%	58,814,815	14%
Term Deposits	13,974,133	-24%	18,489,339	-2%	18,784,558	23%	15,292,246	7%	14,299,560	-11%
Deposits	169,172,356	-9%	186,014,625	19%	156,960,280	29%	121,919,068	11%	109,483,658	7%
Trade Volume (Rs in Billion)	203.593		267.601		139.232		76.231		106.041	
Ratios:										
CA	24.67%		23.70%		31.52%		37.07%		33.22%	
SA	67.07%		66.36%		56.52%		50.39%		53.72%	
CASA	91.74%		90.06%		88.03%		87.46%		86.94%	
TDR	8.26%		9.94%		11.97%		12.54%		13.06%	
Cost of Deposits	7.13%		12.77%		12.07%		6.57%		3.98%	
Average Policy Rate for the year	11.38%		19.38%		20.67%		13.21%		7.42%	
Policy Rate as at year end	10.50%		13.00%		22.00%		16.00%		9.75%	



LOT MORE TO COME

TFC Conversion Into Ordinary Shares

The Bank on January 28, 2026 moved a Resolution of TFC Holders by way of Circulation for conversion of their principal of Rs. 1.495 billion and profit thereon of Rs. 1.855 billion accrued till December 31, 2025, to be adjusted for tax, into fully paid ordinary shares of the Bank. Accordingly, against the total outstanding amount of Rs. 3.350 billion (to be adjusted for tax), the number of shares to be issued to the TFC holders shall be 27,888,469 shares, which will form part of the Bank's Tier 1 Capital.

The TFC Holders have approved the resolution by the requisite majority and the Bank has obtained the Board approval for seeking the required shareholders and regulatory approvals, for issuance of fully paid up ordinary shares of the Bank to the TFC Holders, on a without rights basis.



LISTED BANK ANALYSIS

Pakistan Listed Banks Key Numbers

Banks	Price Rs/sh Mar.09 2026	Mkt Cap. (US\$mn)	2025																								
			PE	PBV	DY	ROAE	Total Asset to Total Equity	ROAA	CA to Deposits	CASA	CA Growth	NIMs	NPL to Net Loans	NPL Growth YoY	Total Coverage Ratio	Tier-1 CAR	CAR	Cost to Income	Loan Growth	Deposit Growth	ADR	IDR	NII to total income	Deposits (Rsbn)	Adv. (Rsbn)	Inv. (Rsbn)	Branches
United (UBL)	361.3	3,239	7.0	1.8	8%	30%	25.0	1.2%	51%	86%	72%	3.8%	8%	-3%	110%	16%	21%	33%	-5%	96%	26%	193%	85%	5,168	1,369	9,956	2,017
Meezan (MEBL)	428.5	2,762	8.5	2.7	7%	33%	16.7	2.1%	47%	91%	30%	6.5%	2%	23%	146%	17%	19%	31%	8%	28%	50%	79%	87%	3,302	1,641	2,608	1,105
National Bank (NBP)	224.7	1,711	5.6	0.9	16%	17%	13.2	1.2%	26%	81%	38%	4.0%	14%	-17%	124%	27%	20%	41%	-5%	15%	30%	111%	78%	4,428	1,338	4,925	1,517
MCB Bank (MCB)	357.8	1,518	7.2	1.3	10%	19%	10.6	1.6%	49%	94%	29%	5.7%	6%	-7%	95%	14%	19%	42%	-30%	19%	32%	83%	80%	2,530	822	2,099	1,410
Habib Bank (HBL)	261.0	1,370	5.7	0.8	8%	15%	15.8	0.9%	36%	80%	27%	4.7%	5%	-8%	127%	13%	18%	56%	-15%	27%	37%	75%	76%	5,546	2,077	4,186	1,740
Stan. Chartered (SCBPL)	63.3	877	8.5	2.2	10%	27%	7.9	3.1%	59%	97%	-4%	7.5%	7%	-5%	111%	20%	22%	30%	25%	-22%	33%	74%	76%	650	214	478	37
Allied Bank (ABL)	166.4	682	5.2	0.7	10%	14%	12.6	1.2%	38%	81%	20%	3.9%	1%	-13%	109%	21%	28%	50%	-25%	16%	34%	91%	77%	2,345	790	2,140	1,533
Bank AL Falah (BAFL)	109.2	616	6.2	0.9	10%	14%	19.2	0.8%	38%	69%	17%	4.1%	4%	12%	102%	12%	16%	64%	0%	17%	44%	87%	74%	2,495	1,105	2,178	1,186
Bank AL Habib (BAHL)	149.2	594	5.1	1.0	10%	19%	19.3	1.0%	35%	74%	15%	4.6%	4%	1%	132%	13%	17%	60%	-13%	14%	30%	78%	80%	2,599	792	2,028	1,323
Faysal Bank (FABL)	75.9	413	5.1	1.0	9%	20%	15.1	1.3%	37%	81%	32%	4.9%	2%	-16%	97%	12%	14%	58%	38%	37%	61%	45%	68%	1,427	872	636	900
Habib Metro (HMB)	107.0	401	4.9	0.8	11%	18%	12.6	1.4%	37%	80%	2%	4.9%	5%	9%	116%	14%	17%	44%	10%	21%	49%	77%	73%	1,118	552	860	562
Askari (AKBL)	73.2	380	4.6	0.7	7%	17%	19.0	0.8%	31%	87%	29%	3.6%	5%	-4%	117%	18%	22%	48%	-16%	20%	36%	124%	82%	1,630	586	2,028	757
Bank of Punjab (BOP)	25.5	298	5.3	0.8	10%	17%	28.6	0.6%	23%	59%	34%	3.4%	5%	-12%	94%	11%	14%	60%	13%	20%	43%	75%	80%	2,051	883	1,548	901
Bank Makramah (BML)	55.9	200	6.3	2.4	0%	NM	9.0	3.9%	23%	90%	-6%	-0.5%	42%	-51%	84%	9%	12%	144%	67%	-9%	15%	51%	-14%	169	26	86	161
Bank of Khyber (BOK)	34.6	142	6.8	1.7	9%	26%	19.1	1.2%	19%	66%	29%	4.5%	9%	-6%	95%	18%	20%	51%	-14%	36%	34%	73%	82%	378	127	275	254
Bank Islami (BIPL)	24.0	95	4.4	0.5	11%	13%	15.9	0.8%	42%	70%	34%	5.6%	7%	-9%	114%	15%	17%	70%	-1%	18%	44%	49%	79%	659	292	322	569
JS Bank (JSBL)	12.0	88	4.2	0.4	0%	9%	20.7	0.4%	40%	72%	25%	5.4%	8%	-1%	97%	12%	15%	75%	4%	11%	45%	48%	72%	1,199	542	581	318
Soneri (SNBL)	17.6	69	4.2	0.5	9%	14%	23.2	0.6%	27%	79%	26%	4.0%	3%	-4%	97%	11%	15%	69%	-12%	27%	31%	70%	77%	689	214	479	670
Samba (SBL)	10.5	38	14.6	0.6	0%	4%	11.0	0.4%	23%	58%	30%	3.3%	15%	9%	102%	18%	24%	72%	8%	11%	51%	99%	72%	119	61	117	77
Total Listed Banks		15,493	6.4	1.2	8%	20%	16.6	1.2%	38%	81%	31%	4.5%	6%	-9%	114%	16%	19%	47%	-5%	26%	37%	97%	79%	38,503	14,302	37,533	17,037

Source: Company Accounts, Topline Research

For PE & DY we have used last 12 months earnings and dividend (including for BOK)

Pakistan listed banks profitability clocked in Rs673bn, up by 10% YoY in 2025. Despite the decline in interest rates, the sector's NII clocked in at Rs2,189bn, up 11% YoY in 2025, led by volumetric growth, favourable repricing, and higher yield of repo borrowings. Deposit growth of banks was up 26% YoY while loans recorded decline of 5% YoY in 2025. The sector's total coverage ratio stands at 114% in 2025. Banks are currently trading at last 12 months average PE of 6.4x, PBV of 1.2x, Dividend Yield of 8% and ROAE of 20%.



THANK YOU