

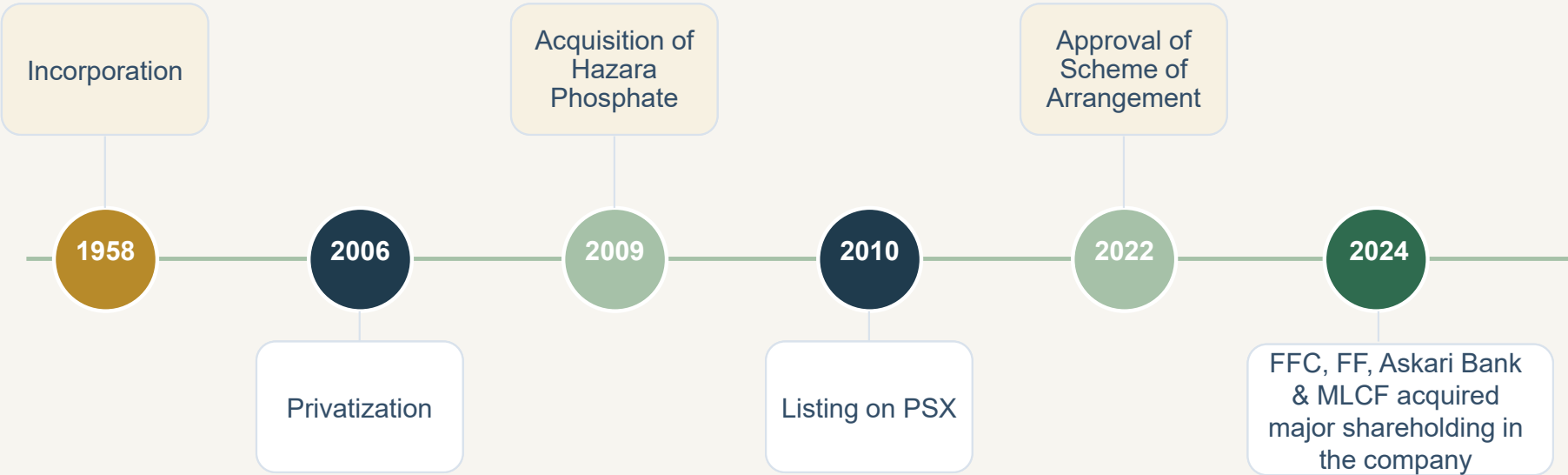
# AGRITECH LIMITED

Corporate Briefing Session  
Financial Year - 2025



# Company Overview

Corporate journey and ownership milestones



# Company Overview

Fertilizer platforms and product footprint



## Fertilizer Plants

Dual-product portfolio with presence in Urea and SSP, supported by distinct regional operating locations and branded retail products.

## Urea Plant

Location - Mianwali  
Brand - Tara Urea  
Capacity - 433,000 MT



## SSP Plant

Location - Haripur  
Brand - Tara SSP  
Capacity - 81,000 MT



# Key Highlights

Financial overview

2025	<b>Revenue PKR</b> 35.88bn	<b>Gross Profit PKR</b> 6.04bn	<b>Operating Profit PKR</b> 2.64bn	<b>Net Profit PKR</b> 2.89bn
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<b>Revenue</b>	
2025 <b>35.88 bn</b>	2024 <b>31.31 bn</b>

<b>Gross Profit</b>	
2025 <b>6.04 bn</b>	2024 <b>6.27 bn</b>

<b>Operating Profit</b>	
2025 <b>2.64 bn</b>	2024 <b>4.26 bn</b>

<b>Net Profit / (Loss)</b>	
2025 <b>2.89 bn</b>	2024 <b>(1.11) bn</b>

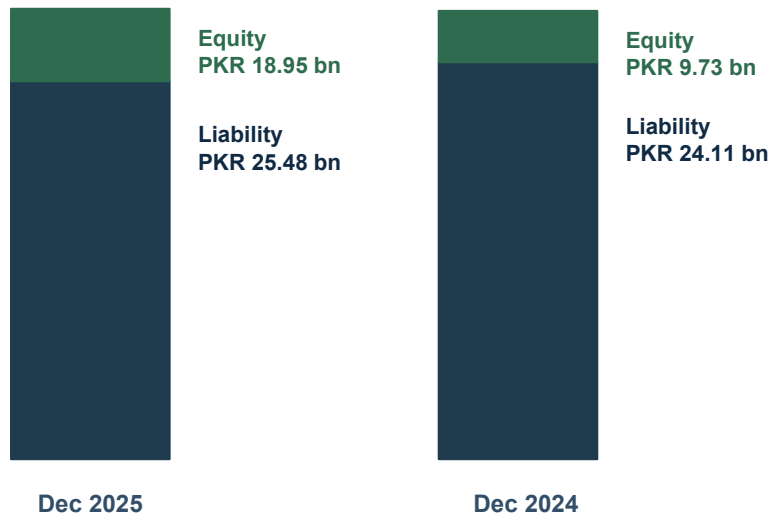
<b>EPS / LPS</b>	
2025 <b>5.36</b>	2024 <b>(2.71)</b>

**Readout**  
Higher revenue and net profit, with return to profitability in 2025.

# Key Highlights

Financial position

## Capital Structure Snapshot



## Key Ratios & Readout

### Debt / Equity

2025	2024
<b>57%</b>	<b>71%</b>

### Current Ratio

2025	2024
<b>0.49x</b>	<b>0.44x</b>

### Interpretation

The deck indicates improvement in debt-to-equity and current ratio metrics versus the comparison period, even as the liability base remains elevated.

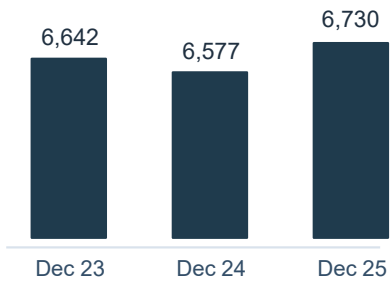
Dec 2024 base

Dec 2025 current

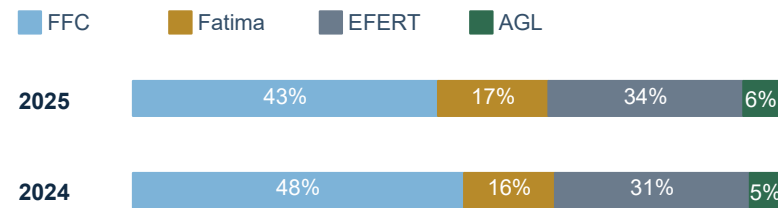
# Business Performance

Urea

## Industry YTD Sale (KT)



## Market Share Mix



## Headline Movements

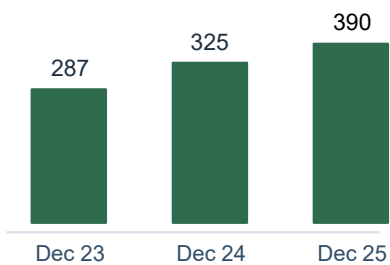
Industry volume +2.3%

AGL sales +20%

AGL share 6%

AGL outperformed the market, expanding its own sales.

## AGL YTD Sale (KT)



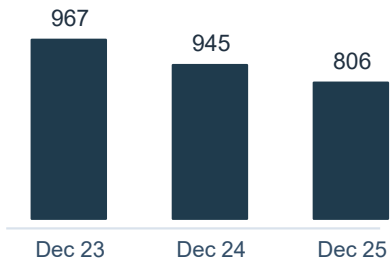
## Executive Readout

The urea business shows relative share gains for Agritech Limited. Against an industry off take increase by 2.3% from 6,577 KT to 6,730 KT, AGL sales rose from 325 KT to 390 KT, supporting a market share increase from 5% to 6%.

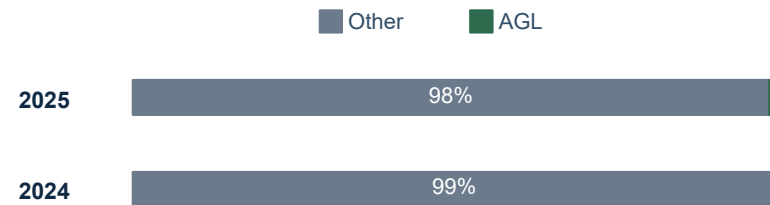
# Business Performance

SSP (P2O5)

## Industry YTD Sale (KT)



## Market Share Mix



## Headline Movements

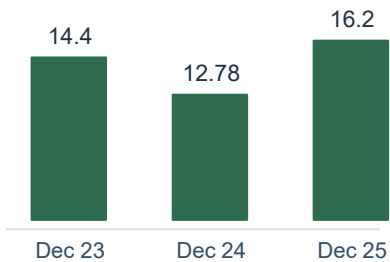
Industry volume -15%

AGL sales +27%

AGL share 2%

AGL increased SSP sales and lifted market presence even though the broader market contracted.

## AGL YTD Sale (KT)



## Executive Readout

In P2O5, industry volume declined from 945 KT to 806 KT while AGL sales increased from 12.78 KT to 16.2 KT. Against an industry off take decline by 15%, AGL sales rose by 27%, supporting a market share increase from 1% to 2%.

# Key Milestones FY 2025

## 1 Clean Audit Report

The auditor has issued clean audit opinion.

## 2 Debt profile

Settlements with short-term lenders to improve debt profile.

## 3 Settlement of Legal Cases

Following settlement with the lenders, the majority of cases have been withdrawn.

## 4 Production efficiency

CAPEX is allocated to improve production and energy efficiency at UREA and SSP Plant.

## 5 MARI Gass Allocation

The GOP has approved allocation of gas from the Ghazij/Shawal discoveries in the Mari Field, Daharki, District Ghotki, Sindh, to Urea plant of the company.

A close-up photograph of a person's hand holding a small pile of blue, spherical fertilizer pellets. The hand is positioned over dark, rich soil. To the left of the hand, a small, vibrant green seedling with four leaves is growing out of the soil. The background is a soft, out-of-focus green field. The text 'Q&A' is overlaid in white on the hand.

## Q&A

Agritech Limited

Thank you