



# ITANZ

*Building platforms and tailored solutions for  
evolving enterprise needs*

**Corporate Briefing Session**

*March 2026*





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# EXECUTIVE SUMMARY

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## FINANCIAL HIGHLIGHTS (Jul 25-Dec25)

Net Revenue **~242 Mn**

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EBITDA **~175 Mn**

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Net Profit **~161 Mn**

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## VALUE PROPOSITION

Strong Growth Potential & Global Presence

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Strong Operational & Financial Performance

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Reputable Brand & Experienced Management

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Company's own developed products

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# KEY FINANCIALS OVERVIEW - ITANZ

| In PKR                    | FY25 (H1)          | FY26 (H1)            | %increase/(decrease) |
|---------------------------|--------------------|----------------------|----------------------|
| <b>Revenue</b>            | <b>121,092,987</b> | <b>242,754,030</b>   | <b>100.47</b>        |
| Cost of sales             | (33,513,728)       | (61,757,218)         |                      |
| <b>Gross Profit</b>       | <b>87,579,259</b>  | <b>180,996,812</b>   | <b>106.67</b>        |
| Administrative Expenses   | (17,419,234)       | (18,563,830)         |                      |
| Finance Cost              | (4,120,143)        | (7,762,238)          |                      |
| Other Charges             | (147,818)          | -                    |                      |
| Profit Before Taxation    | 65,892,064         | 167,509,420          |                      |
| <b>Profit After Tax</b>   | <b>65,892,064</b>  | <b>161,975,066</b>   | <b>145.82</b>        |
| <b>Total Assets</b>       | <b>580,722,990</b> | <b>1,124,591,708</b> |                      |
| Current Assets            | 512,024,321        | 991,424,077          |                      |
| Current Liabilities       | 230,103,999        | 251,839,643          |                      |
| Non-Current Assets        | 68,698,669         | 133,167,631          |                      |
| Non-Current Liabilities   | 3,450,851          | 3,931,746            |                      |
| Long Term Lease Liability | -                  | -                    |                      |
| Short Term Borrowings     | 58,020,945         | 93,830,964           |                      |
| <b>Total Equity</b>       | <b>347,168,140</b> | <b>868,820,319</b>   |                      |

# Listed Comparable Tech Sector & Value Proposition

|                               | Trailing Six Months | Trailing Six Months | 31-Mar-26           | 31-Mar-26           | 31-Mar-26         |
|-------------------------------|---------------------|---------------------|---------------------|---------------------|-------------------|
|                               | Revenue (PKR Mn)    | PAT (PKR Mn)        | Market Cap (PKR Mn) | Closing Price (PKR) | No of Shares (Mn) |
| <b>AVN - Consolidated</b>     | 4,883.07            | (420.78)            | 12,871.29           | 30.11               | 427.48            |
| <b>NETSOL - Consolidated</b>  | 5,767.51            | 718.28              | 8,807.61            | 98.04               | 89.84             |
| <b>SYM - Consolidated</b>     | 442.14              | 149.30              | 2,795.41            | 9.80                | 285.25            |
| <b>SYS - Consolidated</b>     | 39,339.71           | 5,442.46            | 204,552.74          | 138.83              | 1,473.40          |
| <b>TPLT - Consolidated</b>    | 920.63              | (207.92)            | 1,520.58            | 8.12                | 187.26            |
| <b>OCTOPUS - Consolidated</b> | 518.26              | (13.72)             | 5,343.78            | 33.98               | 157.26            |
| <b>ITANZ</b>                  | 242.75              | 161.98              | 3,538.70            | 32.82               | 107.82            |

Currently, ITANZ market cap is low and should be increasing based on:

- International earnings potential
- Owned products
- SaaS model giving sustainable revenues
- Relatively newly listed, therefore investors are now becoming aware

# How iTANZ is different?

- ✓ Dedicated and highly accomplished industry pioneers & leaders
- ✓ iTanz Technologies Limited is the only listed tech sector entity with **Products** in addition to Services
- ✓ using their unparalleled experience set, and sales expertise of the new management team, iTANZ intends to create value for its customers and establish itself as the leading provider of tech-based solutions, both generic and tailor-made for customers
- ✓ Recurring revenue model adds a different dimension

## Domain Expertise

iTANZ has experienced personnel and in-house structures to constantly provide for in the domain space



## Tried and Tested Solutions

iTANZ has tasted long term success in its government offerings that it uses in developing solutions for other customers and private players

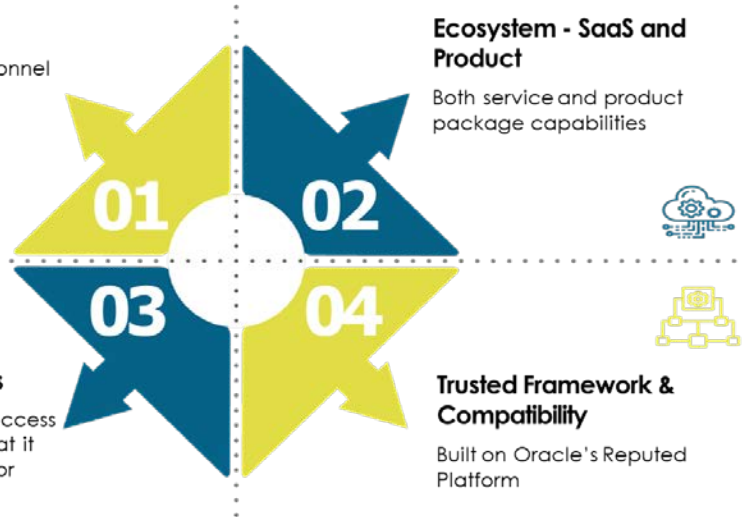
## Ecosystem - SaaS and Product

Both service and product package capabilities



## Trusted Framework & Compatibility

Built on Oracle's Reputed Platform



iTANZ is building a global, recurring revenue-driven technology platform

# The Recent Activities

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- ✓ iTanz Technologies Limited was listed at PSX through a Reverse Merger in 2025 and the Company listed at PSX.
- ✓ In addition to the existing team, extremely seasoned industry leaders have joined the Company to reinforce the Company's operations and improve revenues. These include:

- ✓ Syed Rizwan Munawar – Chief Strategy & Technology Officer

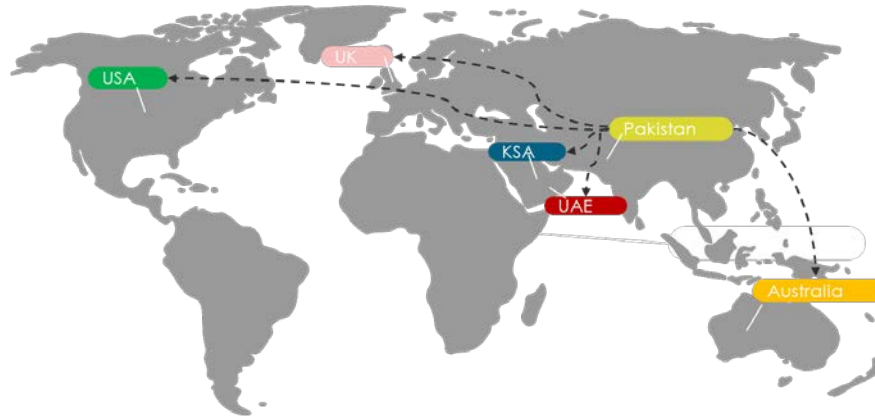


- ✓ Ms. Nazish Abbasi – Head of Commercials – Pakistan



- ✓ Over the course of the next year, ITANZ plans to add on PKR 612 million to its revenues and is focused on increasing the customer base and revenues

# What is iTANZ GROUP TODAY?



Corporate Briefing Session March 2026

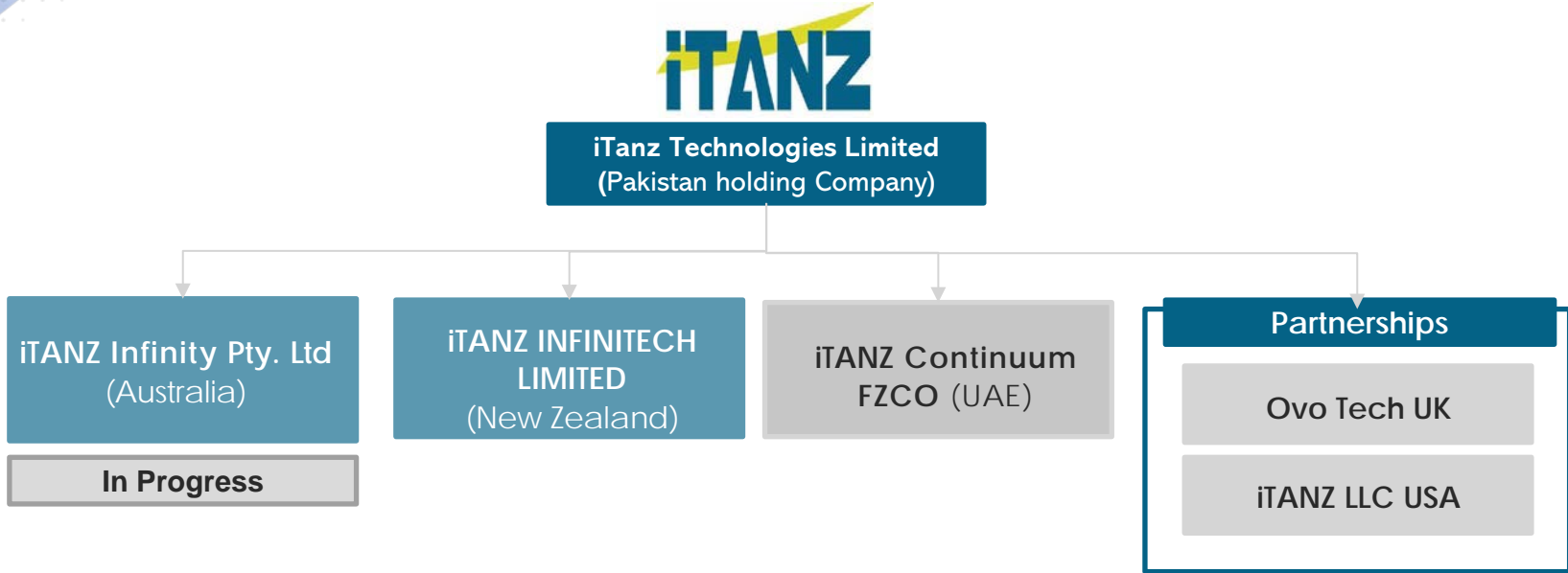
Today, iTANZ Technologies Limited is a global software development and consulting firm, headquartered in Pakistan with subsidiary Company's internationally including Australia, USA, UK and Middle East

iTANZ specializes in industry-specific solutions and is a leading provider for City Council, Utilities, and Healthcare IT solutions.

The iTANZ product set includes **Data Analytics, AI & Machine Learning** as well as **Pre-packaged solutions** implementation. Successfully delivered solutions utilizing platforms such as **Oracle, IBM, Salesforce, SAP, and Microsoft, covering areas like ERP, CRM, and Cyber Security.**

iTANZ product suite follows **both SaaS and on-premises hosting**, catering to **specific customer requirements**. With a focus on innovation and customer satisfaction, iTANZ remains at the forefront of IT solutions delivery.

# iTANZ – GROUP STRUCTURE



iTANZ Technologies serves as the Group holding Company with regional entities operating under its leadership

New Local partnerships may be formed in regional companies, however, iTANZ Technologies shall remain the majority partner in all Partnerships.

# THE SOLUTION – iTANZ ECOSYSTEM

## Digital Solutions that Empower Enterprises

### Products

#### Citizen Services & Utilities

- iTANZ Intelligent City Platform
- Council Asset Management (CAM)
- Council Property Management (CPM)
- Utility Billing & Revenue
- Council Analytics
- Customer Self Service Portal

#### Health Care

- Medical Coding
- Patient Referral Processing
- Quality of Outcomes Framework Automation
- Booking Management & Digital Assistant

### Services

#### Managed

- Support-as-a-Service & Resource-as-a-Service - additional offerings to clients

#### Consulting

- Assist clients with their data and technology
- Business Advisory
- Change Management
- Custom Software Development

Cloud Capabilities

Analytics & BI

System & Data Integration

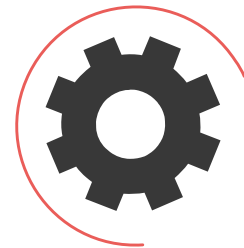
IoT

Automation

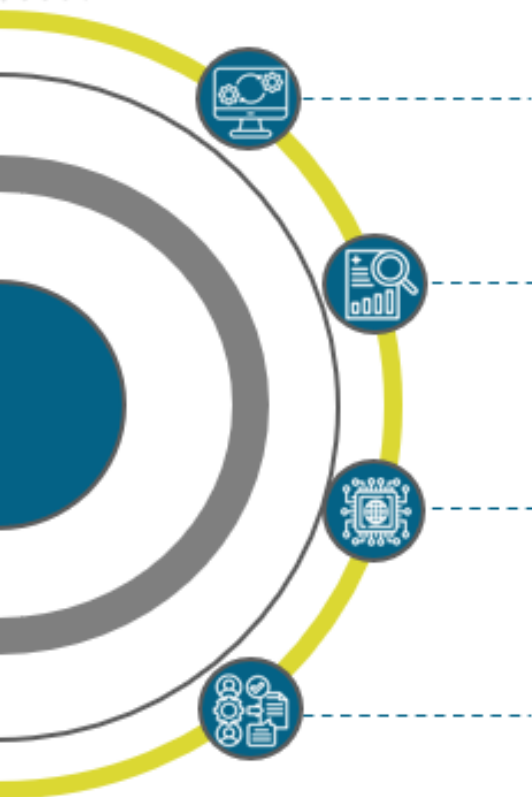
AI/ML

IT Security

# WHY iTANZ



# MARKET OPPORTUNITY & SIZE

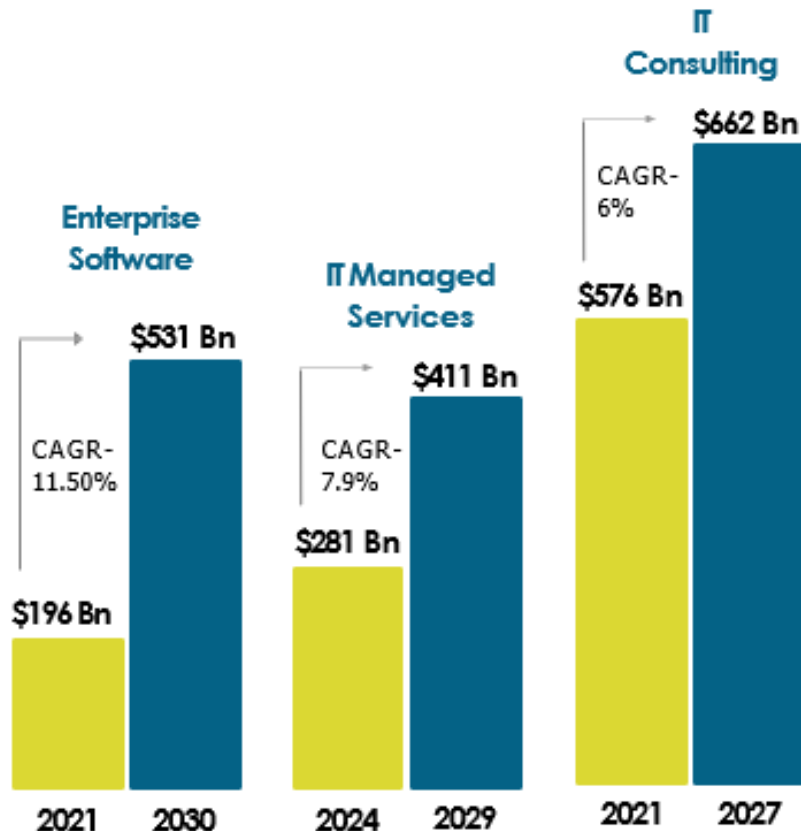


Increasing demand for integrated software

Increasing reliance on data analytics

Rising need for outsourcing/ external technology teams

Rising digital onboarding of customers





When Performance And Quality Matter

## **Contracts & Pipeline Snapshot (H1 2026)**

### **New Contracts Secured**

Multi-year engagements across Utilities, Government, Banking, Enterprise & Healthcare  
Includes integration platforms, analytics, core systems & ERP deployments

Total Value: ~AUD 6M+

### **Expansion Pipeline (LOIs Secured)**

Additional council deployments under formal LOIs  
Strong expansion in Australian public sector

Total Pipeline: ~AUD 5M+

### **Healthcare AI (SaaS Growth)**

Rapid adoption in UK healthcare market  
Strong short-term scaling visibility

Projected ARR: ~USD 1M

### **Overall Positioning**

Total Secured + Pipeline: ~AUD 11M+

Recurring revenue model with multi-sector footprint

**ITANZ is building a global, recurring revenue-driven technology platform**



**ITANZ**

When Performance And Quality Matter



**THANK YOU**