

Corporate Briefing Session

5 May 2026

Key Performance

HSE Safe Man-hours

2025: 74.6 m
2024: 72.2 m

PTA Production

2025: 386,157 tonnes
2024: 424,771 tonnes

PTA Sales

2025: 380,245 tonnes
2024: 453,499 tonnes

Revenue

2025: 80,907 Rs. m
2024: 109,299 Rs. m

Profit after Tax (PAT)

2025: 1,119 Rs. m
2024: 2,642 Rs. m

EBITDA

2025: 3,959 Rs. m
2024: 6,243 Rs. m

Earnings Per Share (EPS)

2025: 0.74 Rs.
2024: 1.75 Rs.

Dividend

2025: 50%
2024: 5%

Market Capitalization

2025: 44,185
2024: 31,662

Key Financials (Rs million)

	2025	2024
<u>PROFIT & LOSS</u>		
Revenue	80,907	109,299
Cost of sales	(77,831)	(104,113)
Gross profit	3,076	5,186
Profit before taxation	1,838	4,328
Taxation	(719)	(1,686)
Profit after taxation	1,119	2,642
<u>BALANCE SHEET</u>		
Equity	23,532	22,414
Non-current liabilities	204	523
Current liabilities	24,066	19,105
Total Equity and Liabilities	47,803	42,041
Fixed assets	5,828	6,546
Other non-current assets	3,241	2,550
Current assets	38,734	32,945
Total Assets	47,803	42,041

Key Financials Q1 2026 (Rs million)

	Q1 2026	Q1 2025
<u>PROFIT & LOSS</u>		
Revenue	20,860	21,505
Cost of sales	(17,932)	(20,173)
Gross profit	2,928	1,332
Profit before taxation	2,411	1,086
Taxation	(938)	(424)
Profit after taxation	1,474	662
	Q1 2026	2025
<u>BALANCE SHEET</u>		
Equity	17,435	23,532
Non-current liabilities	4,043	204
Current liabilities	16,058	24,066
Total Equity and Liabilities	37,537	47,803
Fixed assets	5,700	5,828
Other non-current assets	3,414	3,241
Current assets	28,423	38,734
Total Assets	37,537	47,803

Strengths and Challenges

- **Exclusive Domestic Production:** Sole producer of Purified Terephthalic Acid (PTA) in Pakistan.
 - **Dollarized contribution margin** - intrinsically hedged against PKR devaluation.
 - Potential for strong domestic demand enabling full capacity utilization; supported by first-ever PTA anti-dumping duty in 2026.
 - **Skilled Workforce:** Highly experienced team with senior management involved since plant commissioning.
 - **Robust maintenance and HSE systems:** Well established systems for maintenance and Health, Safety, and Environment (HSE) standards.
- **Import Tariff Changes:** Potential reduction in import tariffs.
 - **Price Volatility:** Fluctuations in crude oil and raw material prices.
 - **Intensified Price Competition:** Increased competition from imports due to regional oversupply.
 - **Foreign Exchange Limitations:** Limited access to foreign exchange in Pakistan for importing raw materials.

Awards & Accreditations



Certificate of Appreciation on Radiation Safety and Security 2025

Awarded by: Pakistan Nuclear Regulatory Authority



3rd EFP Skills Development Employer's Recognition Award 2025

Awarded by: Employers' Federation of Pakistan (EFP)



Climate Excellence Award

Awarded by: OICCI



Women Empowerment & Gender Equality Recognition Award 2025

Awarded by: Employers' Federation of Pakistan (EFP)



14th International Summit & Award on CSR 2025

Awarded by: The Professionals Network



14th Corporate Social Responsibility Award

Awarded by: National Forum for Environment and Health (NFEH)



17th International CSR Summit & Award 2025

Awarded by: National Forum for Environment and Health (NFEH)



Employer of the Year Award

Awarded by: Employers' Federation of Pakistan (EFP)

Questions received in advance

- Update on acquisition of EPCL.
- Potential takeover of EPCL and how Lotte can use the excess power to provide energy to it.
- What is the current power(kwh)and feed gas(mmbtu) requirement per tonne.
- What is the current power requirement, current power mix, and what source of electricity does Lotchem keep on priority.
- What is the exact conversion ratio used by lotchem for PTA-PX
- Is there any delay in the raw material sourcing?

Q & A Session
