# EXIDE PAKISTAN LIMITED

## No 1 Quality No 1 Choice

Corporate Briefing
For the Period Ended
March 31, 2026

# Presentation Outlines

1 Economic Overview

2 Operating Highlights

3 Future Prospects

4 Future Challenges/Problems

5 Question/Answer Session

# Economic Overview

# Economic Overview

Decrease in  Inflation Rate

Stability in Forex Rates

Decline in Policy Rates

Moderate Economic Recovery

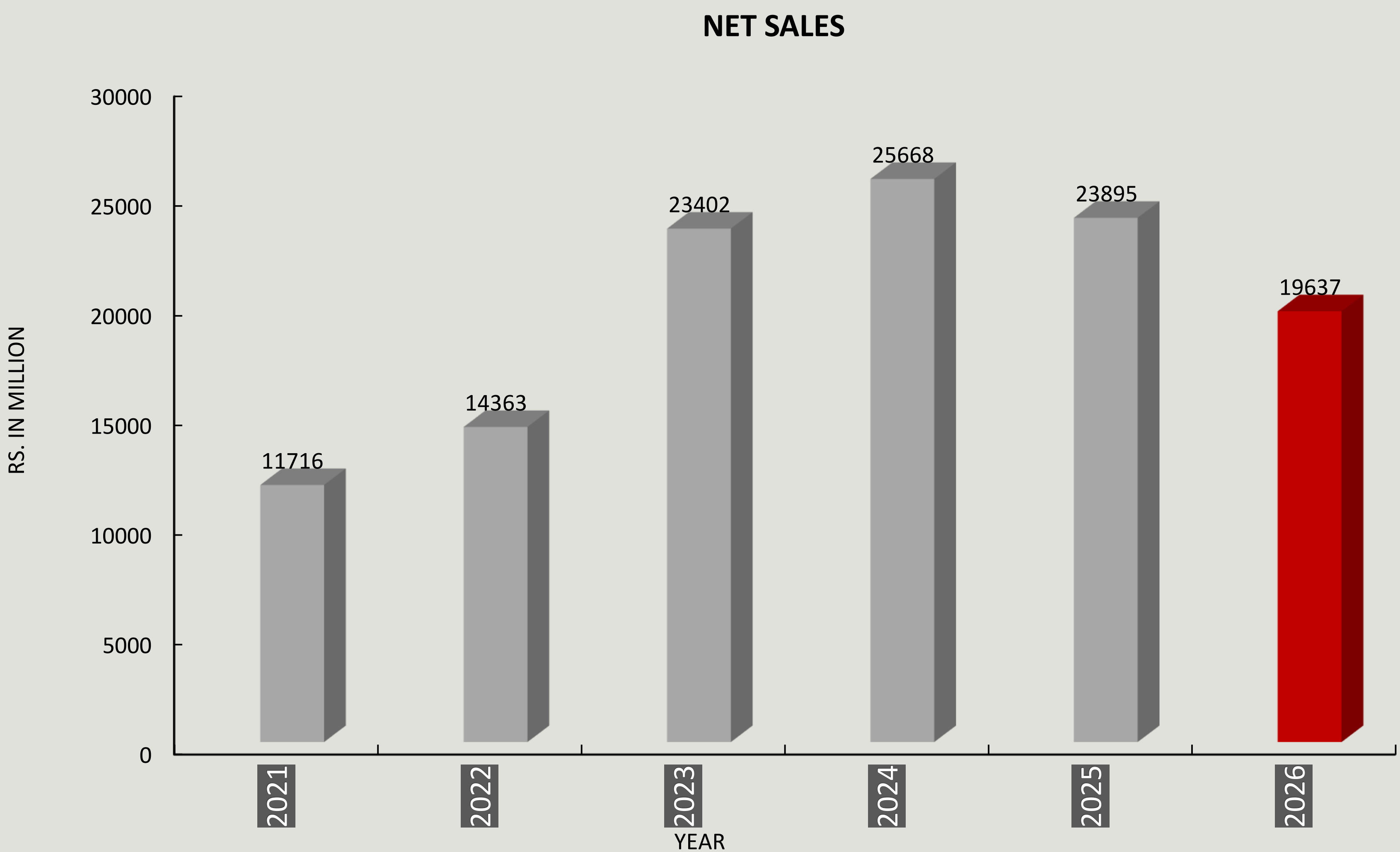
Decline in Large Scale Manufacturing sector

Uncertain Geopolitical Situation

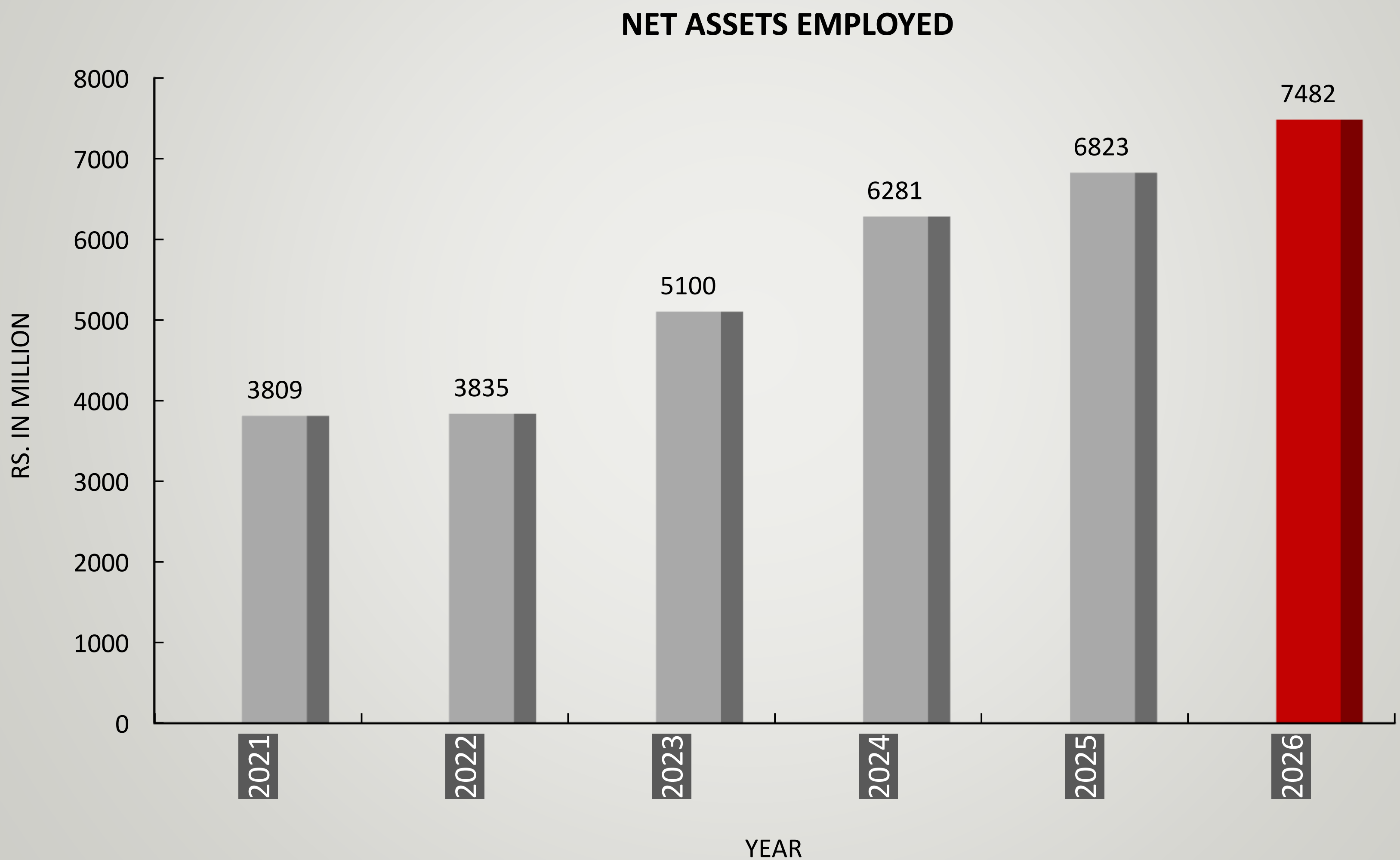
# EXIDE PAKISTAN LIMITED 2025 VS 2026

|  | 2025 | 2026 |
|---|---|---|
| Sales Revenue (Rs in Million) | 23,895 | 19,636 |
| Operating Profit/(Loss) (Rs in Million) | 1,772.33 | 1,136.92 |
| Profit/(Loss) After Tax (Rs in Million) | 614.44 | 431.68 |
| EPS (Rs/Share) | 79.09 | 55.57 |
| Equity (Rs in Million) | 6,823 | 7,482 |
| Return on Equity (%) | 9 | 6 |

# Exide Pakistan Limited



# Exide Pakistan Limited



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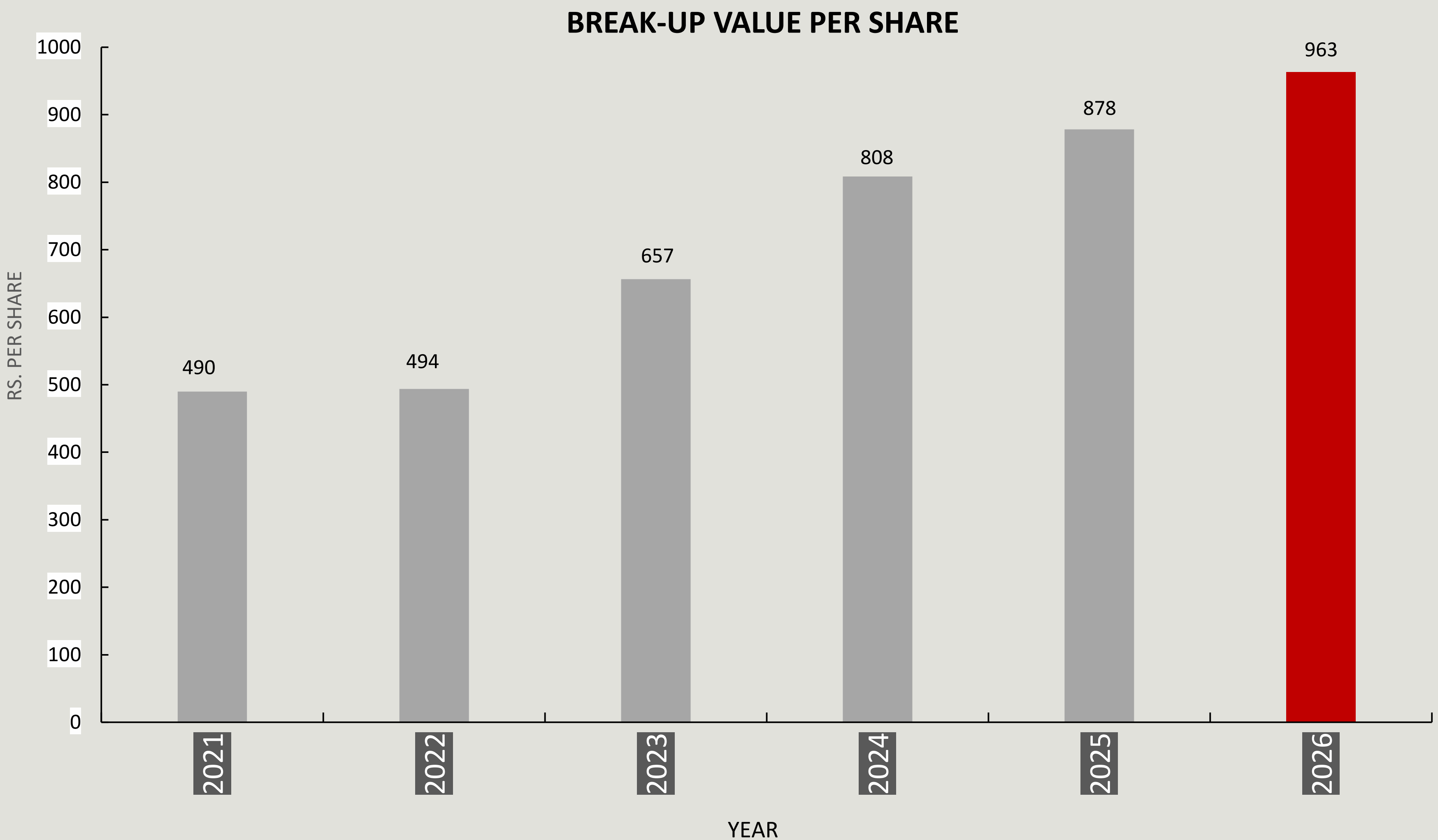

# Profit and Loss 2026 VS 2025

| | 2026 | % | 2025 | % |
|---|---|---|---|---|
| | Amount in 000 | | Amount in 000 | |
| | | | | |
| Sales - net | 19,636,697 | 100.00% | 23,895,008 | 100.00% |
| Cost of sales | -16,902,855 | -86.08% | -20,025,649 | -83.81% |
| | | | | |
| Gross profit | 2,733,842 | 13.92% | 3,869,359 | 16.19% |
| | | | | |
| Selling and distribution expenses | -1,274,387 | -6.49% | -1,702,306 | -7.12% |
| Administration and general expenses | -271,176 | -1.38% | -273,220 | -1.14% |
| Other income | 3,522 | 0.02% | 3,512 | 0.01% |
| Allowance for expected credit losses | - | 0.00% | -31,387 | -0.13% |
| Other operating charges | -54,886 | -0.28% | -93,633 | -0.39% |
| | | | | |
| Operating profit | 1,136,915 | 5.79% | 1,772,325 | 7.42% |
| | | | | |
| Finance cost | -726,638 | -3.70% | -731,065 | -3.06% |
| | | | | |
| Profit before taxation | 410,277 | 2.09% | 1,041,260 | 4.36% |
| | | | | |
| Levies - Revenue taxes | -106,462 | -0.54% | - | |
| | | | | |
| Profit before income tax | 303,815 | 1.55% | 1,041,260 | 4.36% |
| | | | | |
| Taxation - net | 127,861 | -0.65% | -426,824 | -1.79% |
| | | | | |
| Profit after taxation | 431,676 | 2.20% | 614,436 | 2.57% |

# Future Prospects

The domestic battery industry is expected to face increased competition due to excess production capacity and reduced consumer purchasing power. These challenges may continue to impact industry profitability. Nevertheless, management remains steadfast in its commitment to improving product quality, enhancing productivity, controlling costs, strengthening after-sales service, and improving competitiveness and market share.

# Future Challenges

Stiff Competition

Low purchasing power

Increase in Prices of Raw Material, Energy and Labour Costs

Uncertain Geopolitical Situation

# Q&A

# Thank you