WorldCall Telecom Limited

Corporate Briefing Session

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Submit Your Questions

Please submit your queries at the below mentioned e-mail

cbs@worldcall.pk

Products & Services

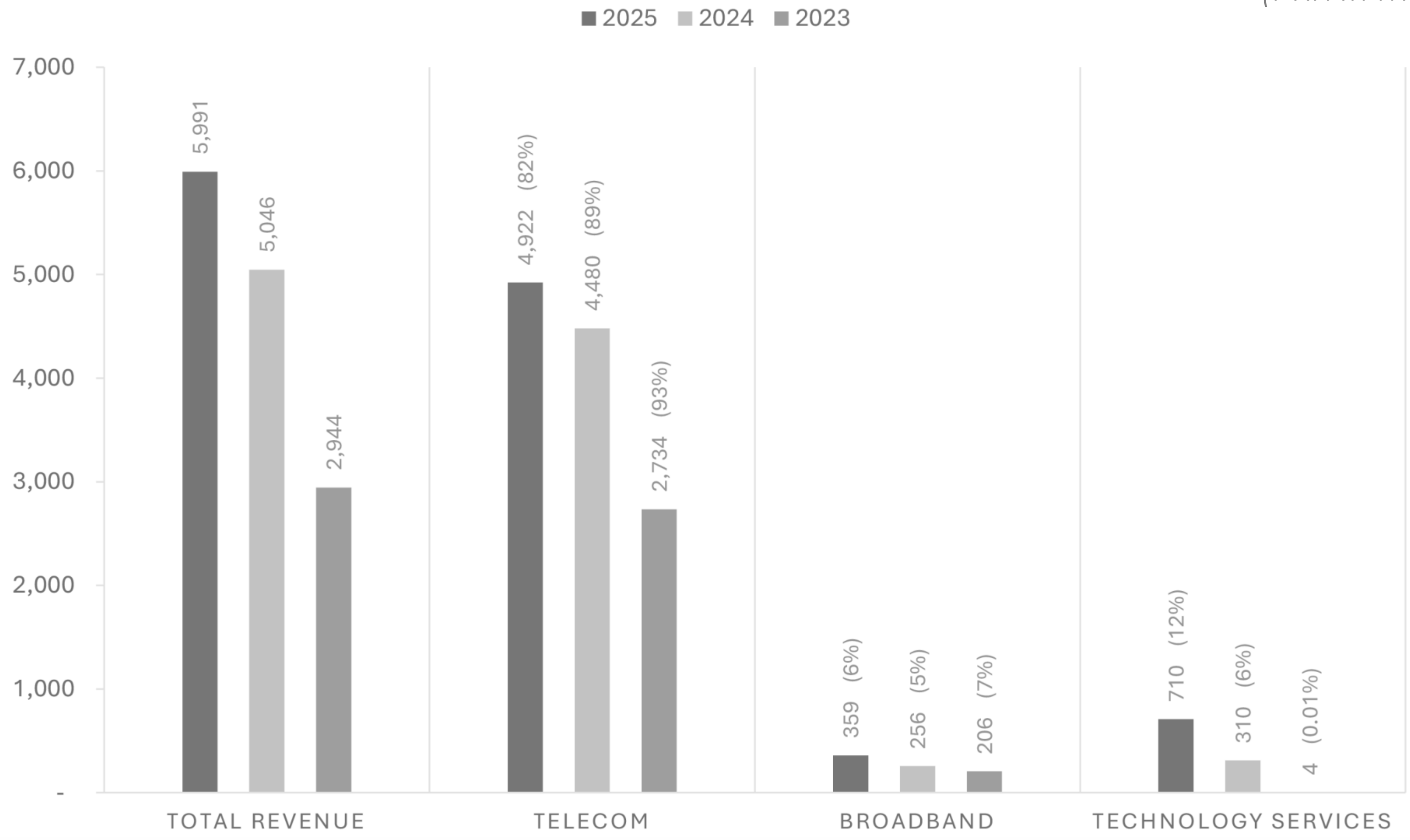
FTTH and B2B Services

Long Distance and International –Voice Services

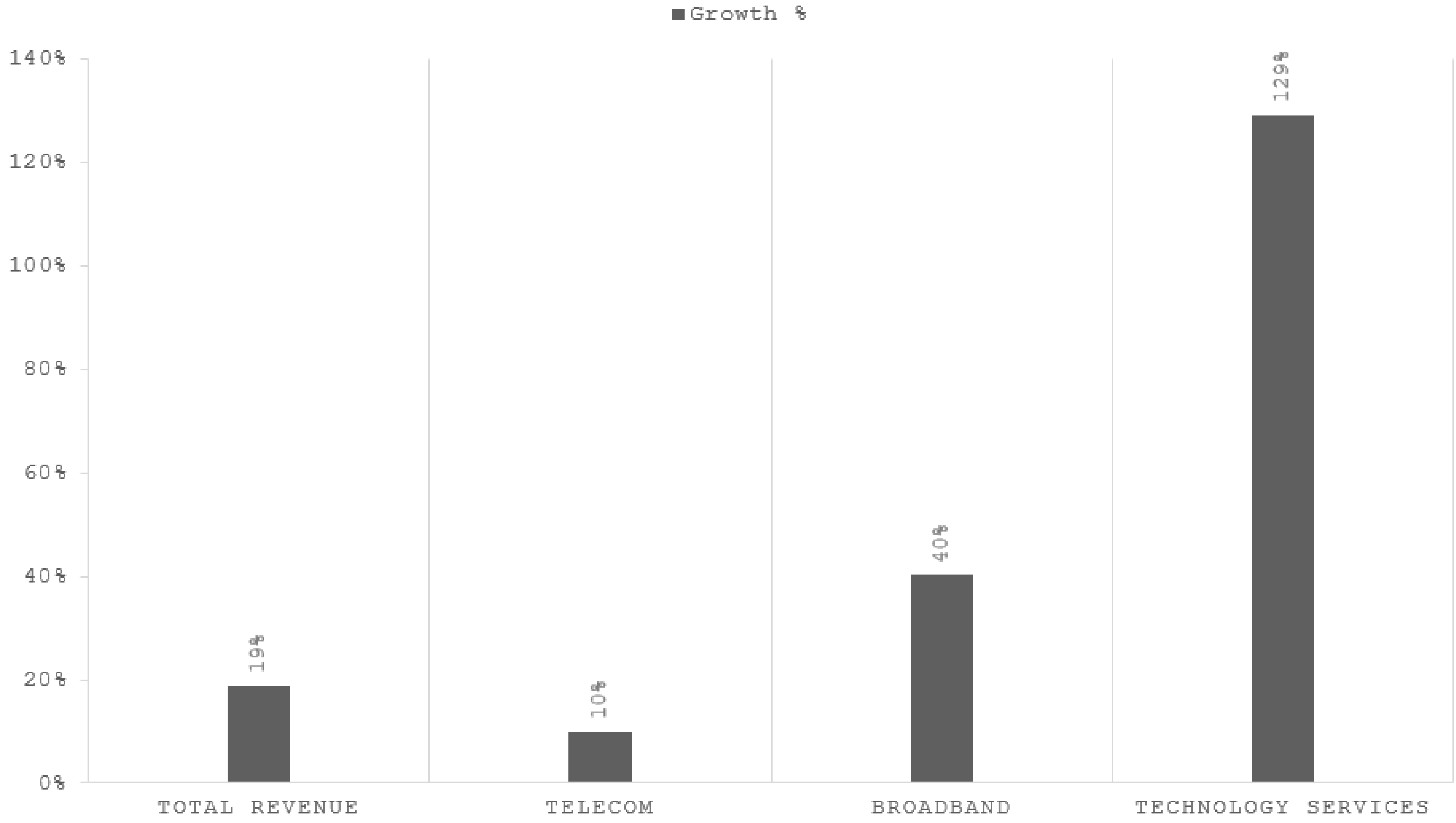
Technology Services

Revenue by Business Segment: 2023-2025

(PKR In Million)



Revenue Growth by Segment: 2024–2025



Financial & Operating Highlights

Revenue Growth

- Year 2024 to 2025 - growth 19%
- Year 2023 to 2024 - growth 71%

Telecom revenue growth 2024-2025 is 10%

Technology Revenue

- Transforming strategy into measurable growth service operations enhancement in non-Telecom domain – Year 2024-2025 Technology growth 129%

EBITDA

- Year 2024 to 2025 - 319%
- Year 2023 to 2024 - 142%

Technology transformation contributing to growth in EBIDTA

Four-Year Income Statement: 2022-2025

(PKR In Million)

Description	Dec-25	Dec-24	Dec-23	Dec-22
Revenue	5,991	5,046	2,944	2,301
Direct Cost	(5,416)	(4,652)	(2,812)	(1,854)
Operating Cost	(366)	(430)	(471)	(395)
Other Income/(Expenses)	529	212	(84)	56
EBIDTA	738	176	(423)	108
Depreciation & amortization	(646)	(801)	(953)	(1,072)
Finance Cost	(468)	(671)	(605)	(379)
Profit/(Loss) before taxation	(376)	(1,296)	(1,981)	(1,343)
Taxation	(80)	(63)	(27)	(38)
Profit/(Loss) after taxation	**(456)**	**(1,359)**	**(2,008)**	**(1,381)**

Balance Sheet Summary: 2024-2025

(PKR In Million)

Description	31 Dec 2025	31 Dec 2024
ASSETS		
Total Current Assets	3,129	3,133
Total Non-Current Assets	11,289	11,787
TOTAL ASSETS	14,418	14,920
LIABILITIES		
Total Current Liabilities	11,383	11,400
Total Non-Current Liabilities	3,406	3,478
TOTAL LIABILITIES	14,789	14,878
SHAREHOLDERS EQUITY		
Accumulated Loss	(19,014)	(18,763)
Share Capital & Reserves	18,643	18,805
TOTAL SHAREHOLDERS EQUITY	(371)	42
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	14,418	14,920

Strategic Positioning

Telecom Growth Strategy

- Network Coverage -1,800 KM Fiber in 20 cities- 3.2 million households coverage -Leverage metro fiber infrastructure.
- 10-12% growth in Telecom

Technology Powerhouse Transformation

- Rebrand WorldCall Telecom to WorldCall Technologies
- Service operations enhancement in non-telco domains
- Solutions offering of own products and external collaborations

Strategic Initiatives Underway

International Expansion Initiatives

- Establishment of wholly owned subsidiary in UAE

  - Wholesale telecom B2B managed services. .

Infrastructure Service Operator

- Leverage metro fiber infrastructure to deploy micro-datacenters & IaaS services
- Geopolitical shift in the region – WTL can potentially play significant role in enhancing the regional connectivity

Center of Excellence

- Launch of Center of Excellence (CoE) for AI & Big Data Services opening access to market and products

Turning Strategy into Reality — A Seamless Brand Transition

Growth Roadmap

Telecom Growth Outlook

- Annual Growth 10%
- Enhancement through overseas operations

Infrastructure Play

- Renewal of existing contracts with Telecom Partners
- 5G supporting Optic Fiber Infra opportunities

Technology

- Capitalize on Pakistan's USD 4.6B IT export momentum.
- Scale FTTH, Cloud, AI, back office and Data Center services.

Funding & Capital Actions

TFC Offer

- TFC- III settlement offer against Equity of Globaltech

Investment

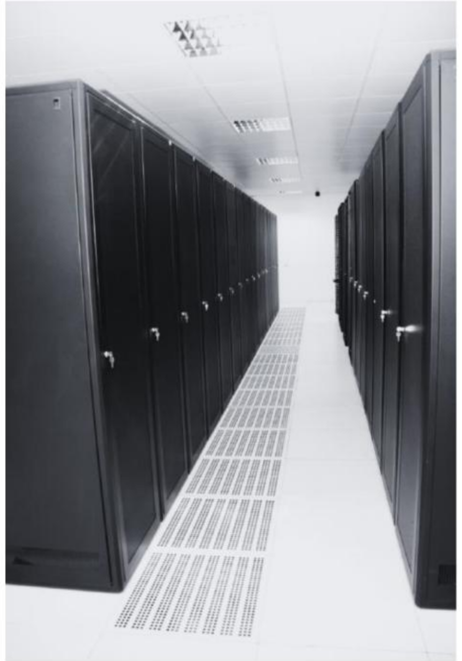
- Globaltech is focusing on Nasdaq uplist (Currently trading on OTCQB:GLTK)
- Funding plan for expansion -USD 5 million to USD 10 million (as per Globaltech filings with SEC)

Strategic Partners & Collaborators

Connectivity

Strategic & Technology Collaborators

Leadership & Governance



Management Team

Abbas Raza
Chief Executive Officer

An accomplished leader with expertise in telecom operations, business development, project management, and driving organizational transformation. Founder of an Agri Tech venture aimed at enhancing GDP growth through data-driven solutions for small farmers.

Shahzad Saleem
Chief Financial Officer

A seasoned financial strategist with deep experience in financial analysis, operational efficiency, risk management, and strategic leadership. A Chartered Accountant with over 20 years of proven expertise.

Zulfiqar Mehdi
Chief Technology Officer

With over 30 years across telecommunications and electronic systems, he has operated at every level of the industry — from hands-on R&D and network engineering to regulatory liaison, inter-operator coordination, and executive leadership. Among his most notable roles, he served as COO at the Special Communications Organization (SCO), where he spearheaded the deployment of their 3G/4G network.

Board of Directors

Mehdi Al Abduwani

Chairman

Diverse experience in economic planning banking services, corporate finance, management and telecom

Babar Ali Syed

Executive Director

Vast telecom experience spanning 25 years, including CEO of WorldCall Telecom. Executive Director specializing in fiber optics, GSM deployments, and acquisition strategies.

Hina Babar

Director

Diverse experience in economics and journalism, with over a decade of association with WorldCall in the Middle East. Non-Executive Director, contributing intellectual and gender diversity to the Board.

Graduated from Punjab University

Mansoor Ali

Director

Over 32 years of experience in ICT and telecommunications, specializing in network operations and strategic management. Holds degrees from UET Lahore and the University of Greenwich, UK.

Muhammad Azhar Saeed

Executive Director

Over 17 years of experience in corporate governance and financial reporting, including 10 years at WorldCall. Executive Director leading acquisitions and compliance, and a member of the Institute of Chartered Accountants of Pakistan

Tariq Hasan

Director

Diverse experience in banking and finance, specializing in credit, corporate finance, and financial inclusion for SMEs. Currently Vice President at Pak Oman Investment Company Limited, with a focus on enhancing banking efficiency. Holds BBA and MBA degrees from the Institute of Business Administration, Karachi

Muhammad Shoaib

Independent Director

Extensive telecom experience as Independent Director and former CEO of Technology At Work, specializing in network design and project management. Former Director Technical at WorldCall, leading innovative projects like the Hybrid Fibre Coaxial (HFC) network

Mubasher Lucman

Independent Director

Diverse experience in governance and media, including caretaker Minister for IT and Broadcasting. Independent Director with a strong track record in launching media channels and attracting foreign investments, recognized as an award-winning investigative journalist.

Strategic Advisors

KPMG

MTC MOHSIN TAYEBALY & CO.
CORPORATE LEGAL CONSULTANTS | BARRISTERS & ADVOCATES

TAG

LEXIUM
ATTORNEYS AT LAW

RS LAW
RS CORPORATE ADVISORY

- Break – 05 minutes
- For consolidation of questions for panel discussion

Q&A Session

Contact Us

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Investor Contact:

SHAHZAD SALEEM | CFO

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Thank you!