Fauji Fertilizer Company Limited

Corporate Briefing

Period Ended June 30, 2026

Aug 5, 2026

What We'll Cover

- Economic Highlights
- Business Overview
- Financial Performance Review
- Group Financial Snapshot
- Q&A Session

Urea Market Share

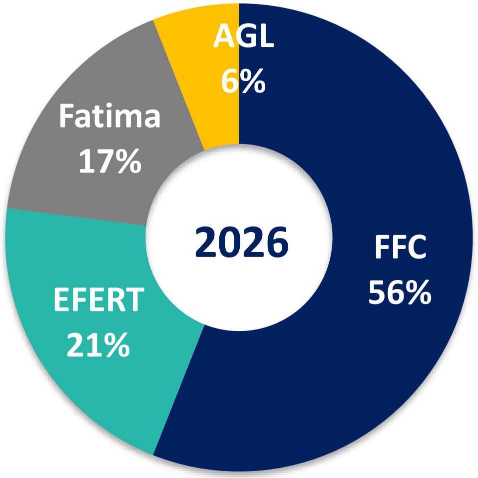
Market expanded by 7%

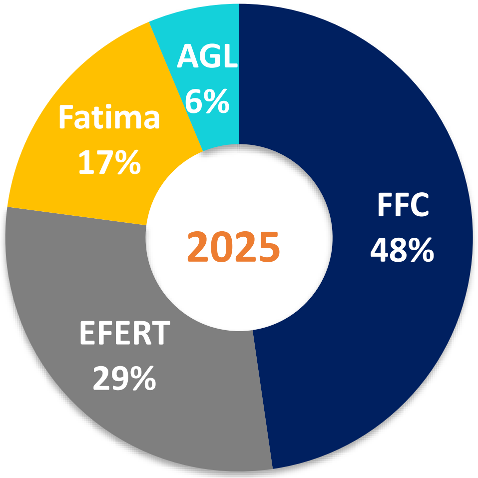
Urea

FFC Share Increased to 56% (48% SPLY)

Industry sales
2,512 KT vs 2,351 KT SPLY 2025 (↑ 7%)

Sales KT	Jun 2026	Jun 2025	% Variance
Sona Urea (P)	1,241	983	26%
Sona Urea (G)	163	139	17%
FFC - Total	**1,404**	**1,122**	**25%**





DAP Market Share

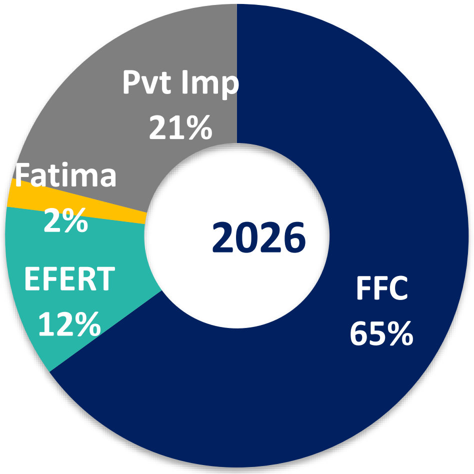
Market expanded by 7%

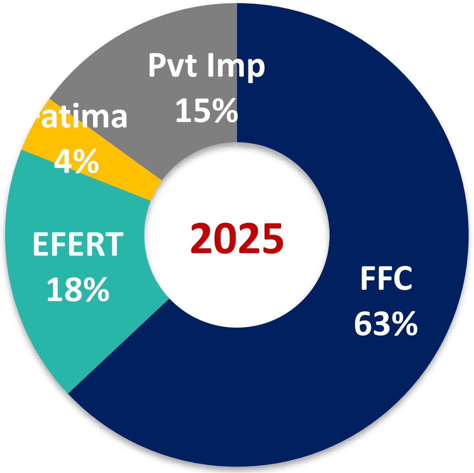
DAP

Market Share improved to 65% (63% SPLY)

Industry sales
485 KT vs 455 KT SPLY (↑ 7%)

Sales KT	Jun 2026	Jun 2025	% Variance
Sona DAP	276	261	6%
Imported DAP	42	27	58%
Total	**318**	**288**	**11%**



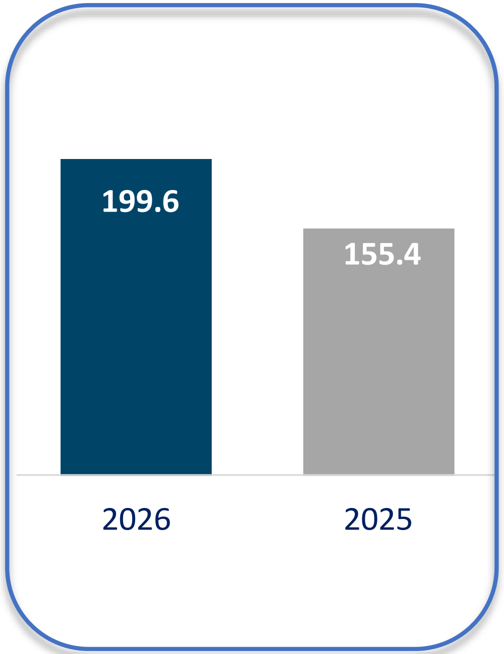


Financial Overview of H1’26 vs SPLY – PKR Bn

Demonstrating growth

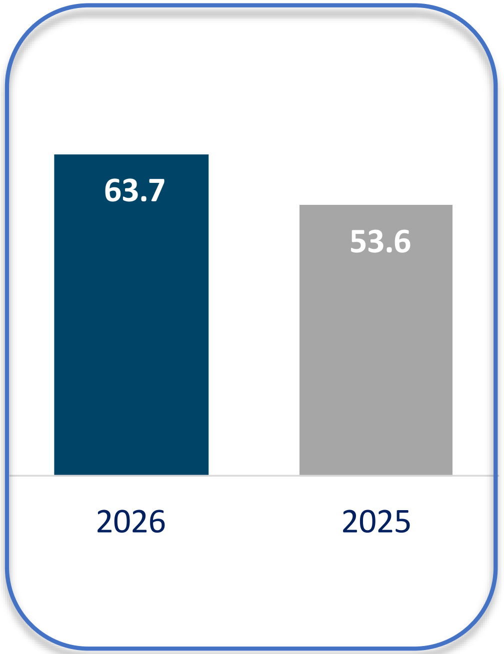
Revenue

28% ↑ YOY



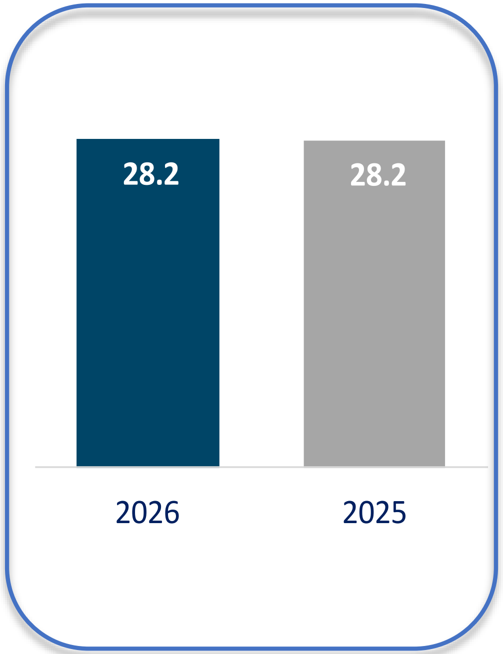
Gross Profit

19% ↑ YOY



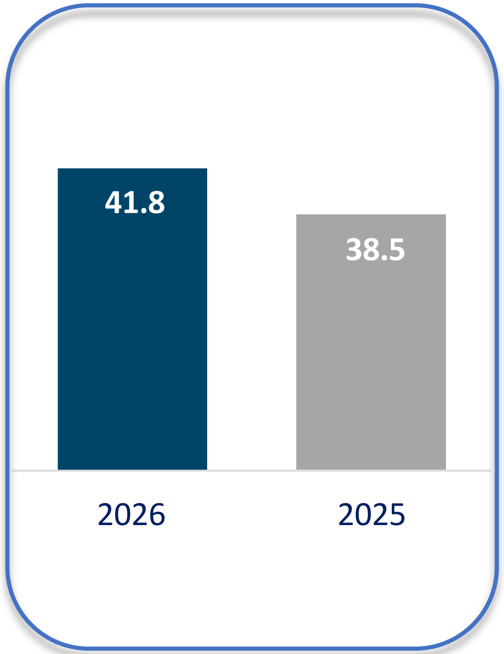
Other Income

At par YOY



Net Profit (PAT)

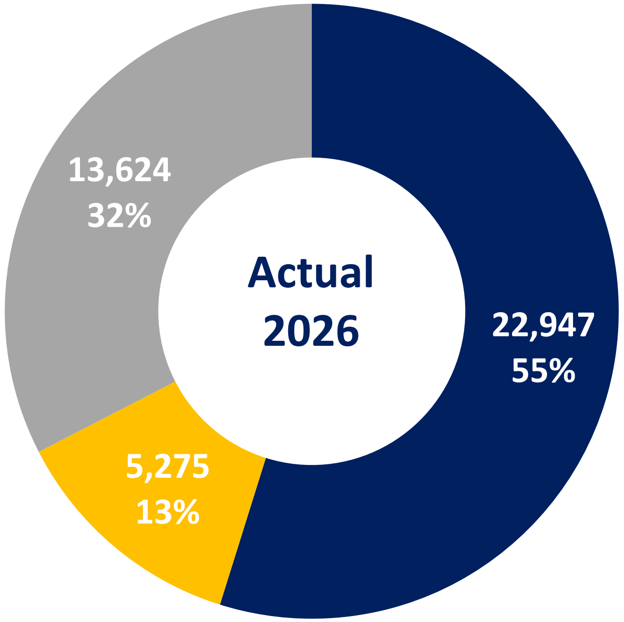
9% ↑ YOY

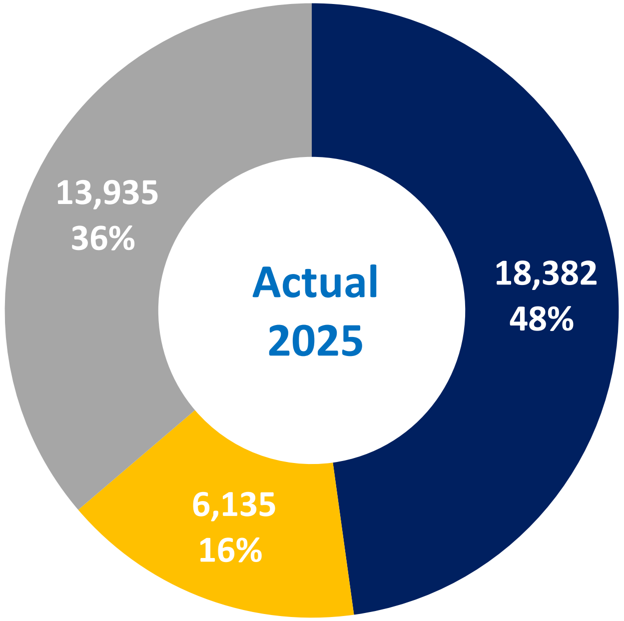


Looking ahead, Urea market is expected to remain **positive**, while **high phosphoric acid** costs are likely to increase DAP prices.

Components of Profitability – PKR M

Substantial contribution by investment/dividend income





Description	Actual %	Actual 2026	Actual %	Actual 2025
Profit from Fertilizer Operations	55	22,947	48	18,382
Investment Income	13	5,275	16	6,135
Dividend Income	32	13,624	36	13,935
Net Profit	100	41,846	100	38,452

Financial Position Overview : Jun 26 vs Dec 25

Growth in net assets supporting the financial strength

Equity & Reserves

PKR 153.1 Bn vs Dec PKR 135.6 Bn

Long term Borrowings

PKR 85.8 Bn vs PKR 61.3 Bn

Stock in Trade (higher DAP Inventory)

PKR 64.4 Bn vs PKR 38.2 Bn

Investments (PIA PKR 30 Bn)

PKR 284.2 Bn *(ST: PKR 174.4 Bn)*

vs **PKR 260.5 Bn** *(ST: PKR 181.5 Bn)*

DEBT TO EQUITY

32% : 68%

Dec '25 – 27% : 73%

CURRENT RATIO

1.08 Times

Dec '25 – 1.15 Times

FFC Group Financial Snapshot H1-26

PAT

PKR 42.4 Bn vs 38 Bn LY

FFC	**PKR 26 Bn vs 22 LY**
Subs/Assoc.	**PKR 16.4 Bn vs 16 LY**

(AKBL 5.6 Bn, Power 7 Bn)

Revenue
PKR 230 Bn

SPLY *PKR 182 Bn*

Gross Profit
PKR 76 Bn

SPLY *PKR 63 Bn*

Other Income
PKR 9.6 Bn

SPLY *PKR 10 Bn*

Q&A
Session