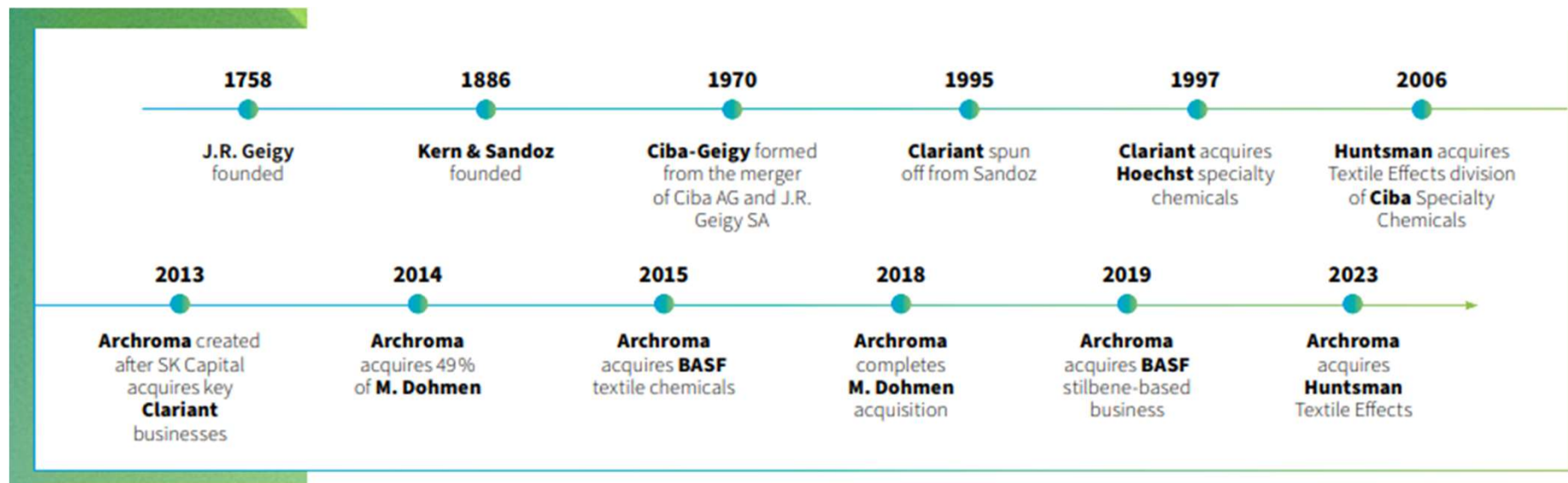


Archroma Pakistan Limited
Corporate Briefing Session – YTD June 2026

The image is a composite of two aerial photographs of an industrial facility. The top half shows a wide view of the site with various buildings, a large green field, and surrounding infrastructure. The bottom half provides a closer view of the industrial structures, including pipes, tanks, and a tall water tower. A semi-transparent blue banner is overlaid across the center, containing the text 'Archroma Pakistan Limited Corporate Briefing Session – YTD June 2026'.

Our History

Archroma's heritage with respect to **Huntsman** business dates back to 1758 when **J R Geigy** was formed as a trading company in Basel for Dyes & Chemicals, whereas for Clariant business the heritage goes back to 1886, when Textile dye-maker **Kern & Sandoz** was founded in Basel. More than a century later, in 1995, the company spun into **Clariant**, which later acquired Specialty chemicals business of Hoechst in 1997. **Clariant** then sold its Textile chemicals, Paper specialties, and Emulsion businesses to **SK Capital** in September 2013.



The Sustainable Ecosystem



Designing solutions that have a positive environmental impact. Innovating cleaner chemistry and durable effects for improved circularity and resource efficiency in manufacturing.

INNOVATION⁺



Enabling sustainable color management from inspiration to execution. A comprehensive off the shelf and custom color system that guides the designer to select color with sustainability attributes that can be achieved in manufacturing.

COLOR MANAGEMENT⁺



Designing end-to-end systems with economic and environmental sustainability. Combining processing solutions and intelligent effects that bring measurable environmental impact and increased process efficiency.

SUPER SYSTEMS⁺



Implementing processes with measurable environmental impact. Combining the ONE WAY impact calculator with the Sustainability Improvement Program for measurable resource savings and productivity improvement.

ONE WAY⁺



Ensuring clear, transparent and readily available compliance information for the value chain. Providing 24/7 online access to product certificates and expert notes. Future-proofing our portfolio by leading the shift to cleaner chemistries through the removal of hazardous or restricted substances.

SAFE EDGE⁺



Communicating to all stakeholders with authentic, fact-based information. Avoiding greenwashing and improving transparency across the value chain.

COMMUNICATION⁺

ARCHROMA / Textile Effects



Automotive



Carpets



Casual Wear



Denim



Exterior Textiles



Formal Wear



Home Textiles



Nonwoven



Performance Wear



Swimwear



Workwear and Uniforms



Home Care, Personal Care & Leather

ARCHROMA / Packaging Technologies



Packaging



Tissue and Toweling solution



Wood



Coatings & Paints



Constructions



Water

**Archroma leads in sustainable solutions with breakthrough
Innovations toward a truly sustainable, transparent, traceable future**



AVITERA SE



DENIM HALO



DIRESUL EVOLUTION BLACK LIQ



EARTHCLOURS



PHOBOTEX NTR-50 LIQ



TERASIL W/WW

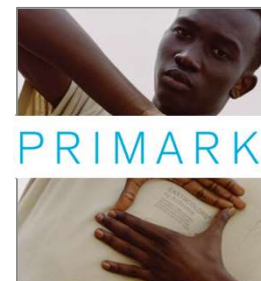
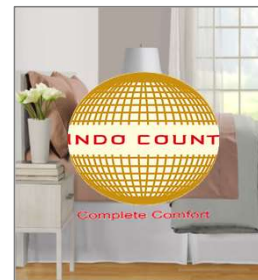


NOVACRON MARIGOLD C-NC



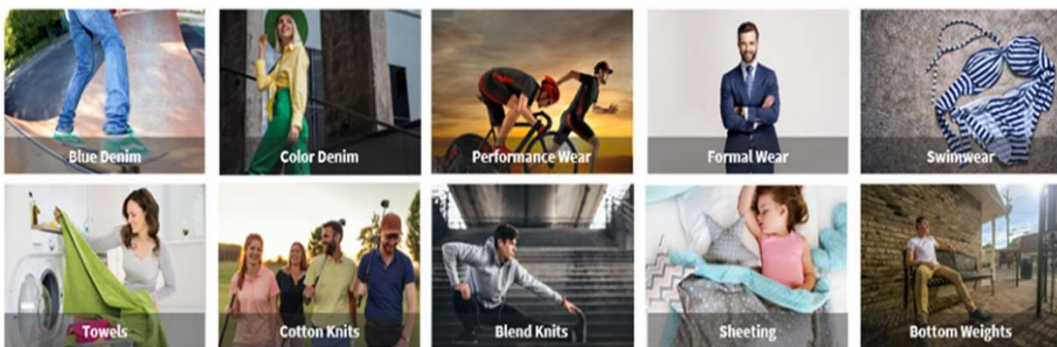
NTR Printing System

ARCHROMA / Co-branding

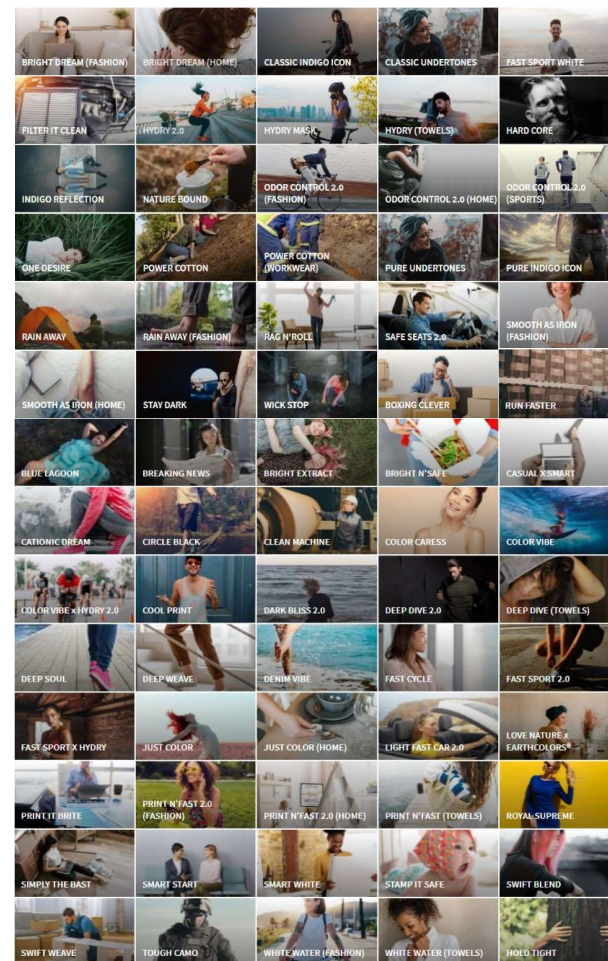


ARCHROMA / Super System +

Super Systems+ cover the entire textile processing from sizing to finishing for Blue Denim, Color Denim, Performance Wear, Formal Wear, Swimwear, Towels, Cotton Knits, Blend Knits, Sheeting and Bottom Weights.



We combine innovations & products into a solution **system** for pretreatment, dyeing and finishing to make **your** application process **efficient** and your end-product **safe & enhanced**.



About Archroma Pakistan Limited



Archroma Pakistan Limited was incorporated in Pakistan as a public limited company under the Companies Ordinance, **1984** (Repealed with the enactment of the Companies Act, 2017). The Company is listed on Pakistan Stock Exchange. The address of its registered office is **1-A/1, Sector 20, Korangi Industrial Area, Korangi, Karachi, Pakistan**. The Company is a subsidiary of **Archroma Textiles GmbH**, registered and having head quarter in **Pratteln, Switzerland** which holds **75% of share** capital of the Company. The Company operates a highly integrated, customer-focused platform that delivers specialized performance and color solutions in over **80 locations**. Archroma works with over **4,100 employees** in **38 countries** and with over **30 production sites**.

Principal Business Activities:

The Company is engaged in the manufacturing, sales and indenting business diversified provider of specialty chemicals serving the Textile Effects and Packaging Technologies.

Businesses / Divisions

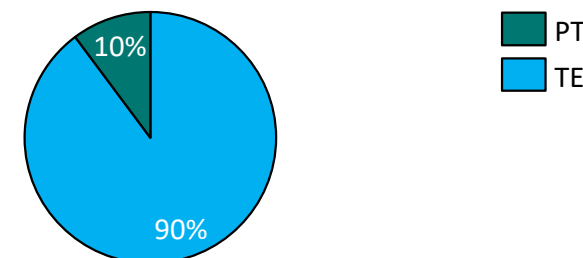
A global leader in specialty chemicals across the textile, paper and emulsions sectors

The markets segments that we serve

/Textile Effects(TE)

From fiber to finish, Archroma's Textile Effects division plays a key role throughout the entire textile supply chain, with special chemicals for pretreatment, dyeing, printing and finishing of textiles. Our R&D-enabled systems and solutions enhance the properties of apparel and other textiles in applications as diverse as high fashion, home textiles and special technical textiles.

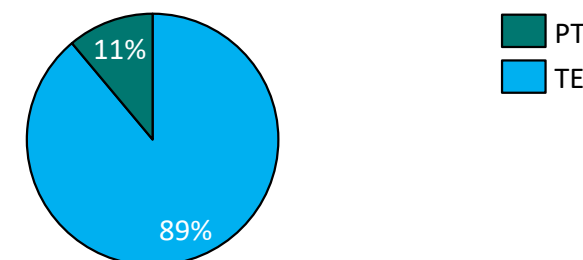
**Net Sales For the Year Ended
30 June 2026: MPKR 22,468**



/Packaging Technologies(PT)

Archroma's Packaging Technology division provides expertise in the management of whiteness, coloration, coatings and strength for all kinds of applications such as packaging & paper, paint, adhesive and construction. By combining our focused product range with the application services of our experts around the globe, we enhance both the optical and functional properties of innumerable end products.

**Net Sales For the Year Ended
30 September 2025: MPKR 27,406**



Our Vision

We are passionate to deliver leading and innovative solutions, enhancing people's lives and respecting our planet.

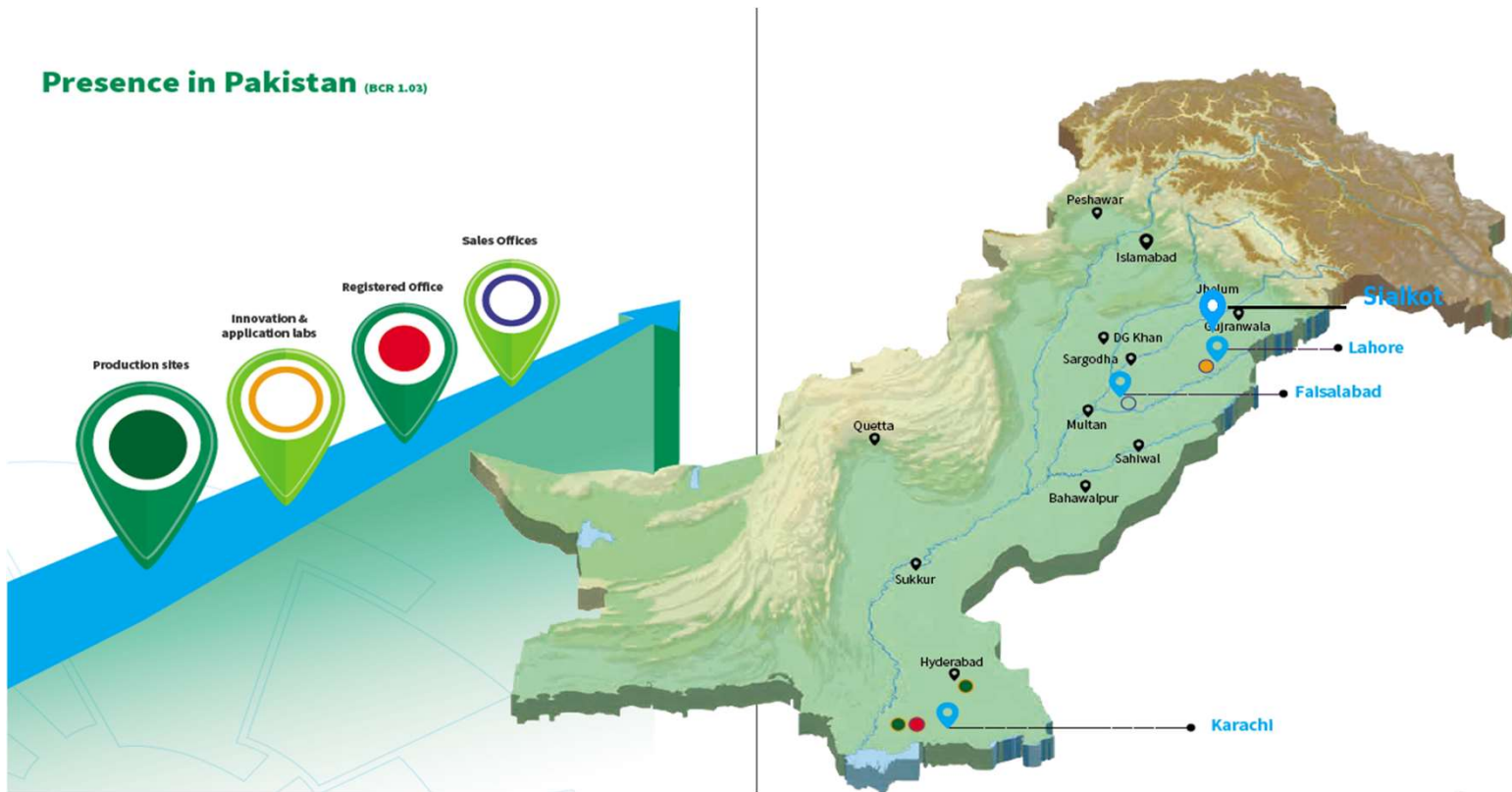
Our Mission

We are growing business by leveraging local entrepreneurship and global organization in a collaborative way. We enable our customers to win in their markets, we push limits to outperform and we never give up!

Geographical Presence Across Pakistan - now expanding



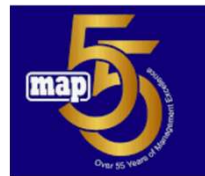
Presence in Pakistan (BCR 1.03)



Proudly serving leading textile exporters, prominent paint manufacturers, and other industry-leading organizations across Pakistan and global markets.

Recognized Leadership

- **Top 25 Best Performing Companies Award –Pakistan Stock Exchange** - 19th time
- **ICIS Innovation** Award 2026 for Best Product Innovation from a Large Company.
- 40th **Corporate Excellence Award** by Management Association of Pakistan – 15th time
- **Best Corporate Report** Awards 2023, Certificate of Merit – 4th time
- **Compliant Taxpayers** Award 2024 by **Federal Board of Revenue**
- **Employer of the Year** Award 2024 by Employers Federation of Pakistan - 8th time
- **Occupation Safety & Health Award 2025** – 3rd position by Employers Federation of Pakistan
- **Special Recognition Award - 2025** at 3rd Climate Conference by OICC&I
- **Women Empowerment - Gender Equality Recognition Award 2025** – 5th time
- **Fire Protection Award – 2025** by Fire Protection Association of Pakistan
- **Skills Development Employers' Recognition Award – 2025** by Employers Federation of Pakistan
- Archroma Group was awarded the **Gold Sustainability Gold** Rating by **Ecovadis - 2025**
- Interloop conferred **Gold Award in Sustainability Partner Category - 2025**



Federal Board of Revenue
Revenue Division – Government of Pakistan



EMPLOYERS' FEDERATION OF PAKISTAN
The Apex Body of Employers



Corporate Social Responsibility

- ❑ Providing clean drinking water to neighborhood of Jamshoro plant.
- ❑ Training in Textile Wet Processing to around 10,000 students from technical institutes & universities.
- ❑ International Volunteers Day
- ❑ Blood donation Campaign
- ❑ Tree Plantation Campaigns





FINANCIAL SUMMARY FY 2022-2026 (YTD JUNE)

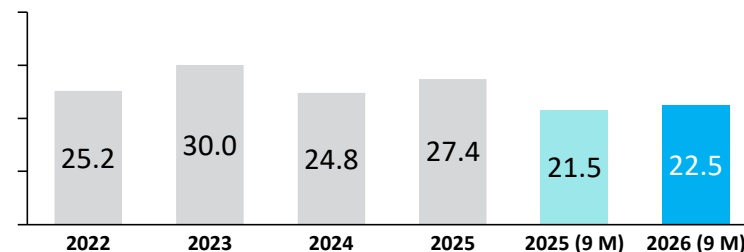


Profit & Loss Statement – FY 2022 – FY 2026 (9 Months)

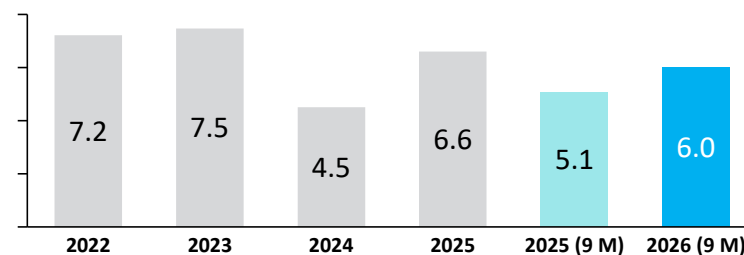


Description	FY 2022	FY 2023	FY 2024	FY 2025	FY 2025 (9 M)	FY 2026 (9 M)
	Rs in 000'					
Sales - net	25,154,026	30,012,733	24,773,123	27,406,657	21,508,159	22,467,948
Cost of sales	(17,933,557)	(22,544,957)	(20,271,622)	(20,799,234)	(16,445,104)	(16,463,569)
Gross profit	7,220,469	7,467,776	4,501,501	6,607,423	5,063,055	6,004,379
Distribution expenses	(2,594,382)	(3,065,210)	(2,982,596)	(3,315,201)	(2,644,611)	(2,765,108)
Administrative expenses	(627,360)	(767,613)	(925,363)	(999,576)	(760,064)	(719,419)
Other Operating expenses	(227,319)	(174,730)	(55,300)	(126,193)	(109,319)	(177,293)
Operating profit	3,771,408	3,460,223	538,242	2,166,453	1,549,061	2,342,559
Finance cost	(693,013)	(1,262,275)	(1,224,306)	(450,049)	(415,690)	(251,902)
Other income	58,989	43,036	173,286	224,069	202,773	122,519
Profit / (loss) before income tax	3,137,384	2,240,984	(512,778)	1,940,473	1,336,144	2,213,176
Taxation	(1,252,318)	(996,602)	(33,674)	(763,512)	(422,233)	(869,934)
Profit / (loss) After Taxation	1,885,066	1,244,382	(546,452)	1,176,961	913,911	1,343,242

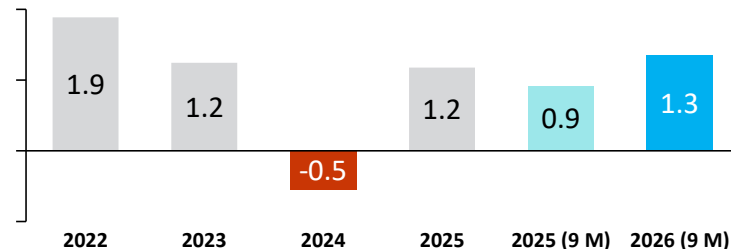
Net Sales



Gross Profit



Net Profit



Archroma Pakistan Limited



Balance Sheet from FY 2022 – FY 2026 (9 Months)

Description	FY 2022	FY 2023	FY 2024	FY 2025	FY 2025 (9 M)	FY 2026 (9 M)	Var %
	Rs in 000'						FY26 vs FY25
<u>Assets</u>							
Non-current assets	1,967,191	1,971,232	2,646,060	2,565,285	2,617,963	2,521,473	-3.7%
Current assets	10,428,314	18,475,145	11,657,169	13,162,455	14,425,743	15,463,442	7.2%
Total Assets	12,395,505	20,446,377	14,303,229	15,727,740	17,043,706	17,984,915	5.5%
<u>Equity and Liabilities</u>							
Reserves	3,771,809	4,334,130	3,777,567	4,409,978	4,691,479	5,407,587	15.3%
Non-current liabilities	290,067	340,181	460,614	572,398	360,264	540,128	49.9%
Current liabilities	8,333,629	15,772,066	10,065,048	10,745,364	11,991,963	12,037,200	0.4%
Total Equity and Liabilities	12,395,505	20,446,377	14,303,229	15,727,740	17,043,706	17,984,915	5.5%

Performance Indicators – FY 2022 – FY 2026 (9 Months)



Performance Indicators	FY 2022	FY 2023	FY 2024	FY 2025	FY 2026 (9 M)
Current Ratio (Times)	1.2	1.1	1.1	1.2	1.2
Quick Ratio (Times)	0.7	0.7	0.6	0.8	0.8
Cash conversion cycle	69	86	92	75	41
Days Sales Outstanding (Days)	70	113	73	76	97
Days Inventory Outstanding (Days)	81	109	85	79	90
Gross Profit Margin %	28.7	24.9	18.2	24.1	26.7
Operating Profit Margin %	15.2	11.5	2.1	7.9	10.4
Return on Assets %	15.2	6.1	(3.8)	7.5	10.0 *
Return on Equity %	49.9	28.7	(14.4)	26.6	33.1 *
Dividend Payout Ratio %	81.4	0.0	0.0	88.1	** 0.0
Mark-up Cover Ratio (Times)	23.9	5.6	0.4	8.0	12.9

* Annualized

** BOD recommend interim cash dividend 450%

Outlook for FY 2026 - 27

The global business and trade environment has become increasingly complex following the imposition of country-specific import tariffs by USA, which also affected trade, logistics and consequentially the raw materials' supply chain and availability for the Company. Although the balance of trade and forex reserves' situation in Pakistan has considerably improved, it is expected to remain under pressure in the coming months due to evolving Global Trade environment and Pakistan's short-term fiscal commitments. However, we believe that the recent US tariff changes, may bring more opportunities for Pakistan's Textiles and other export businesses in the medium to long- term, compared to other competing countries.

The Management of your Company is confident that the stringent measures already in place for operational adaptability, cost efficiency and net working capital management, along with a strong projects' pipeline aimed at increasing Market penetration and portfolio expansion, particularly following the Huntsman Textile Effects' acquisition, shall further support new business development and initiatives, going forward into the new financial year.

Actual results may significantly deviate from anticipated outcomes because of various risks, uncertainties, and unforeseen circumstances.

Key Business Risks



Archroma is committed to a strong risk management framework throughout the company, supported by the Leadership Team and Board of Directors and implemented at all levels. We understand that risks are inherent to all businesses. Consequently, we strive to create sustainable value by understanding and managing such risks. Simultaneously, we identify opportunities which contribute to the achievement of Archroma's strategic objectives.

Our Key Risks in Current Business Environment are:

- Raw material prices
- Delays in supplies of raw materials
- Logistics costs

QUESTIONS & ANSWERS



