ATTOCK CEMENT PAKISTAN LTD

CORPORATE BREIFING SESSION

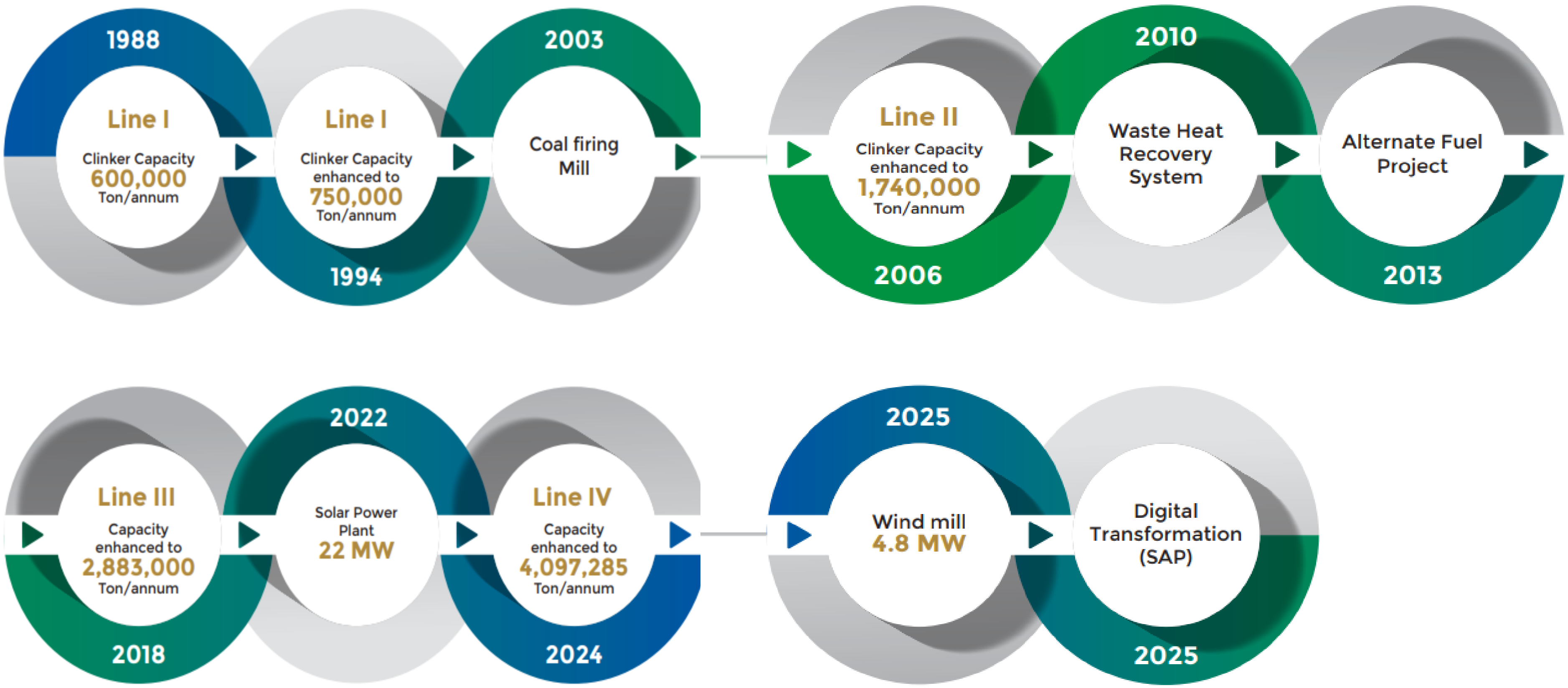
HELD ON SEPTEMBER 29, 2026

FOR THE YEAR ENDED JUNE 30, 2026

COMPANY INFORMATION

The journey of Attock Cement located at Hub, District Lasbela, Baluchistan started from the year 1981 and is engaged in the production and sale of Cement & Clinker and is one of the leading cement manufacturers in Pakistan. The Company started its commercial production in 1988 and is listed on Pakistan Stock Exchange.

OUR JOURNEY


1988
Line I
Clinker Capacity
600,000
Ton/annum
Line I
Clinker Capacity enhanced to
750,000
Ton/annum
1994
2003
Coal firing Mill
Line II
Clinker Capacity enhanced to
1,740,000
Ton/annum
2006
2010
Waste Heat Recovery System
Alternate Fuel Project
2013
Line III
Capacity enhanced to
2,883,000
Ton/annum
2018
2022
Solar Power Plant
22 MW
Line IV
Capacity enhanced to
4,097,285
Ton/annum
2024
2025
Wind mill
4.8 MW
Digital Transformation (SAP)
2025

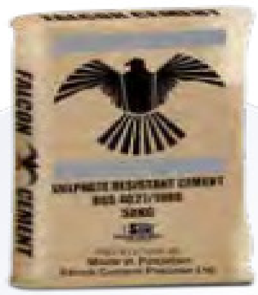
OUR PRODUCTS

Ordinary Portland Cement (OPC)

OPC being the most popular product under the Falcon Brand is used in all types of general construction. It is manufactured from Portland Clinker and Gypsum and not only conforms but also surpasses following standards,

Pakistan Standard
PS 232-2015(R)
Strength Class 42.5N
EN 197-1 : 2011, CEM I,
Strength Class 42.5N

European Standard
EN 197-1 : 2011, CEM I,
Class 42.5N

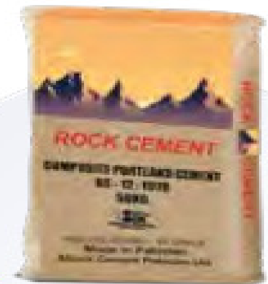


Sulphate Resistant Cement (SRC)

SRC, another popular product under the Falcon brand, is a cement with additional special features. Generally used in coastal and saline areas. It is manufactured with SR Clinker and Gypsum, as its main constituents. SRC is an active resistant against the attack of sulphate salt and alkali aggregate reaction, in addition to being cost effective and offering greater area coverage.

Falcon Block Cement

Another popular product of the Company is Block Cement. This product has been developed exclusively for block & precast slab makers. The product, due to its unique specifications gives quick setting time and is very popular among the block & precast slabs makers. The product due to its quality commands premium in price over the similar products of competitors.



Rock Cement

Another popular product of the Company is Falcon Rock Cement. This product conforms and surpass the Pakistan Standard PS-5313-2014 CEM II A-M (L) & European Standard EN 197-1:2000 (E) CEM II A-M 42.5N

INSTALLED CAPACITY (MT) – CEMENT PRODUCTION

TOTAL
4,302,150

Year 1988

LINE 1
787,500

Year 2006

LINE 2
1,039,500

Year 2018

LINE 3
1,200,150

Year 2024

LINE 4
1,275,000

CEMENT INDUSTRY DISPATCHES

Description	FY 2026	FY 2025	Variance	Variance (%)

(In million Tons)

Description	FY 2026	FY 2025	Variance	Variance (%)
Local Dispatches				
North	34.7	31.3	3.4	11%
South	6.8	6.6	0.2	4%
Total Local	**41.5**	**37.9**	**3.6**	**9%**
Export Dispatches				
North	0.8	1.7	(0.9)	(52)%
South	8.2	7.5	0.6	9%
Total Export	**9.0**	**9.2**	**(0.2)**	**(2)%**
Total Dispatches	**50.5**	**47.1**	**3.4**	**7%**
Capacity Utilization	**60%**	**56%**		

COMPANY PRODUCTION & DESPATCHES (Tons)

Description	FY 2026	FY 2025	Variance %
Clinker Production	3,313,278	2,801,955	18%
Cement Production	1,490,703	1,328,297	12%

Dispatches

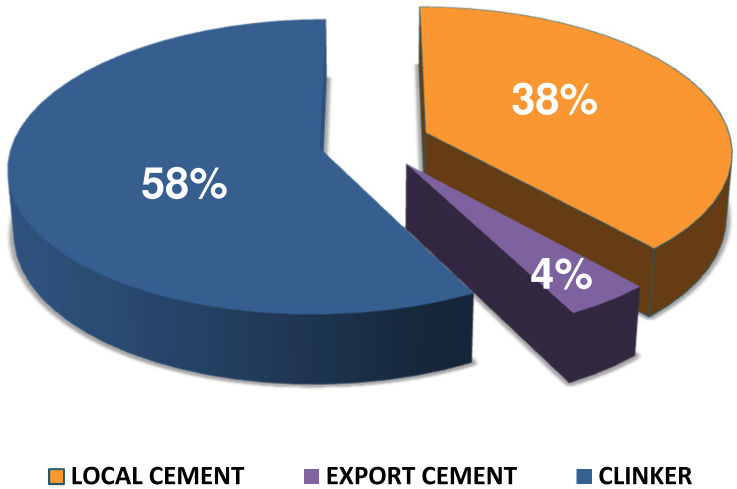
Local Cement	**1,348,585**	**1,223,875**	**10%**

Export Cement	140,252	106,620	32%
Clinker	2,024,903	1,432,943	41%
Total	**2,165,155**	**1,539,563**	**41%**

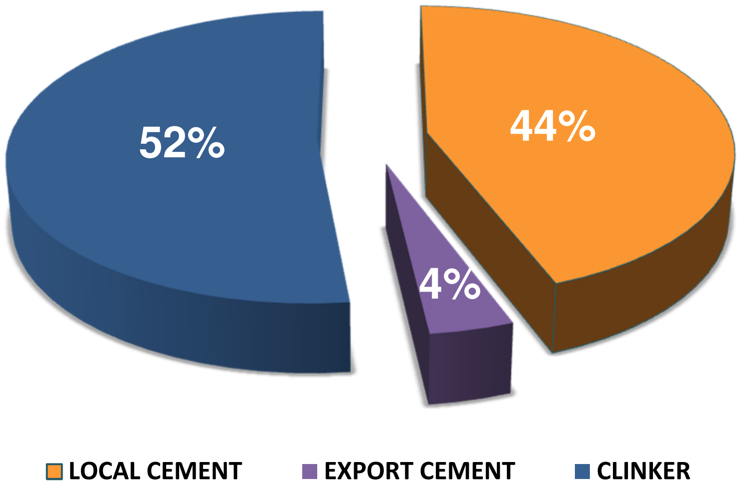
Total Dispatches	**3,513,740**	**2,763,438**	**27%**
Clinker Capacity utilization	**81%**	**68%**	**13%**

SALES MIX %
2026 VS 2025

2026



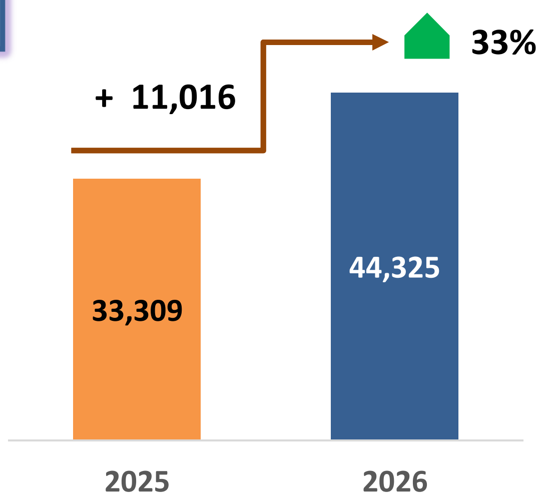
2025




FALCON CEMENT
FINANCIAL REVIEW
JUNE 30, 2026 vs 2025

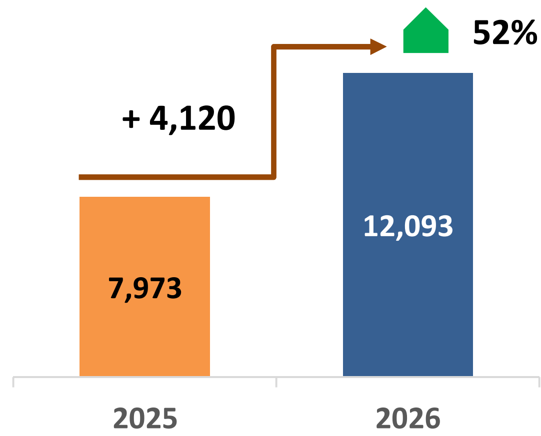
SYNOPSIS OF PROFIT & LOSS (2026 VS 2025)

Revenues (Rs in Mn)



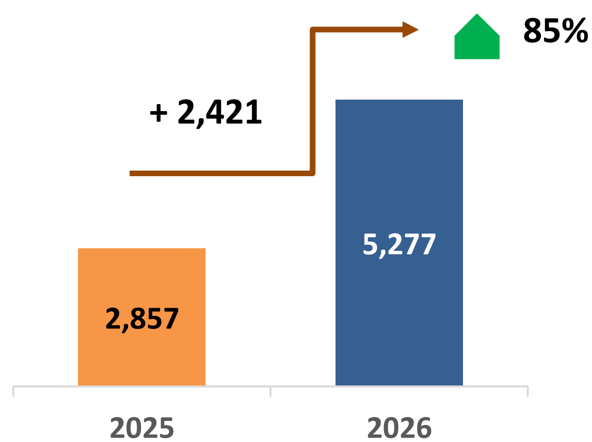
Gross Profit (Rs in Mn)

GP MARGIN	
2025	24%
2026	27%



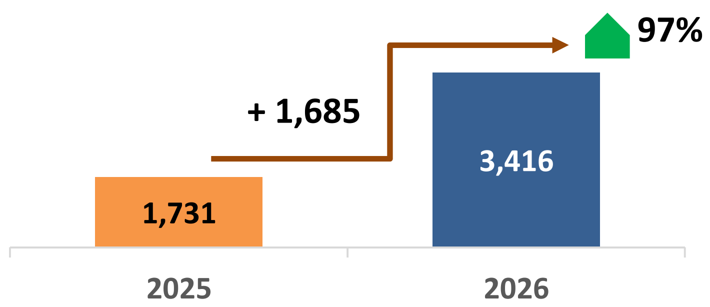
Gross Margin increase by 3% as compared to SPLY, mainly due to improvement in net retention by 5%.

PBT (Rs in Mn)

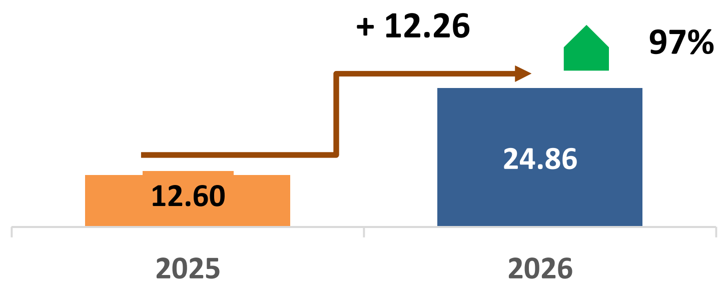


SYNOPSIS OF PROFIT & LOSS (2026 VS 2025)

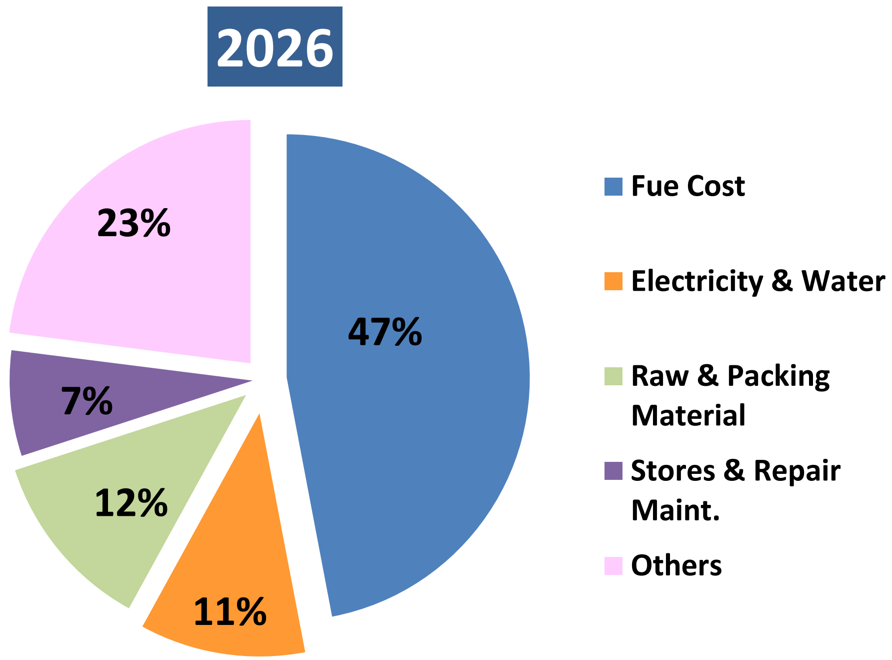
PAT (Rs in Mn)



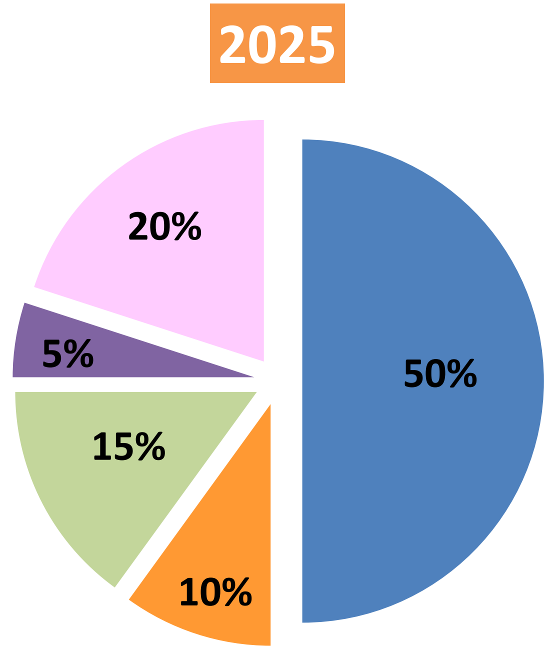
EPS (in RS)



PRODUCT COST ANALYSIS



TOTAL: Rs. 9,173 /MT



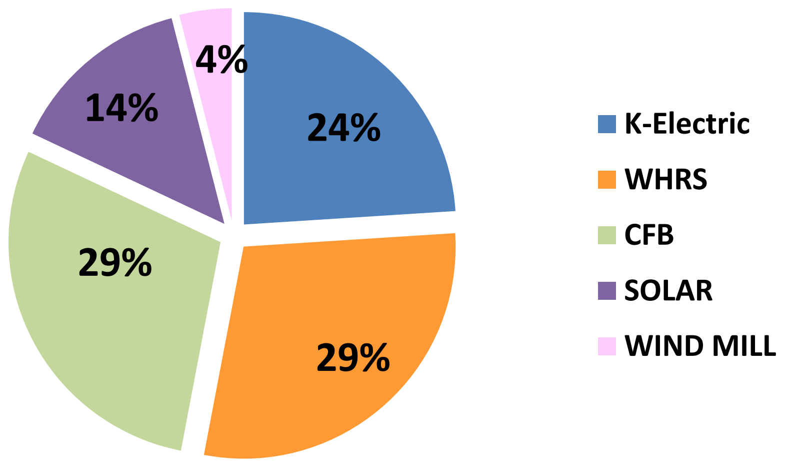
TOTAL: Rs. 9,168 /MT

Fuel cost reduced 7% due to decline in international coal prices.

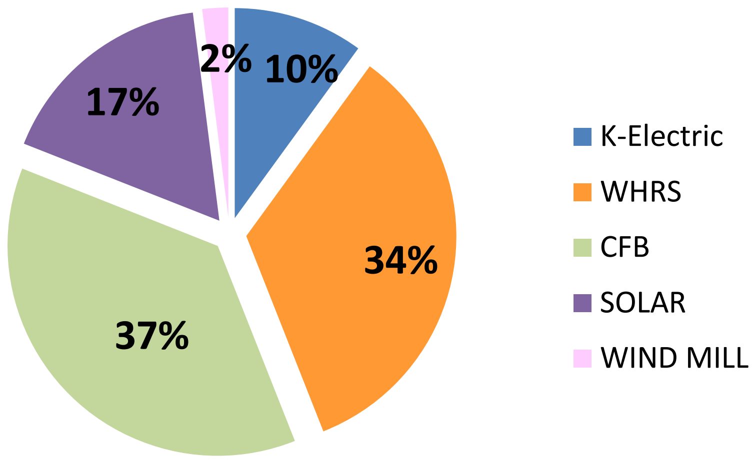
Company's own power generation capacity remains 76% through WHRS , CFB, Solar Power & Wind Mill.

POWER MIX

2026



2025



TOTA: Rs. 9,168 /MT

FUTURE OUTLOOK

- **Cement sector recovery** remains gradual and cautious, with domestic dispatch growth closely tied to fiscal space for infrastructure and broader economic stabilization.

- **Continued Focus on Export Market** The resilience of export markets continues to provide strategic flexibility by supporting capacity utilization, diversifying revenue streams and generating valuable foreign exchange earnings. As international markets remain competitive, maintaining a competitive cost structure and reliable operational performance will remain essential to sustaining export growth.

- **Aggressive cost rationalization** remains critical to defend margins: Continued focus on optimizing fuel/power mix, alternative fuels (AFR), energy efficiency and strict procurement discipline to counter rising input tariffs**.**

- **Capital Investment** The company will continue to follow a disciplined approach to capital allocation and financial management with investment decisions focused on projects that improve operational performance, strengthen competitiveness or support long term business sustainability.

FALCON CEMENT


Thank you