

SERVICE LONG MARCH TYRES LIMITED

Presentation for Corporate Briefing Session

For the financial year ended June 30, 2026



Glimpse of the Session

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About the Company

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**Truck, Bus and Car Market
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Questions and Answers

The background of the slide is a photograph of a large industrial facility, likely a power plant or manufacturing plant. In the center, a large, complex turbine component is visible, featuring a series of blades and a central hub. The component is surrounded by various mechanical structures, including pipes, valves, and support frames. The lighting is industrial, with a mix of blue and yellow tones. The overall scene conveys a sense of large-scale engineering and manufacturing.

01

About the Company

Pakistan's first and largest truck and bus radial tyre manufacturer, listed within four years of commencement of production

2020

JV of Servis Group and Chaoyang Long March, incorporated in Lahore

50 acres

SEZ complex at Nooriabad, Sindh; tax concessions to 2032

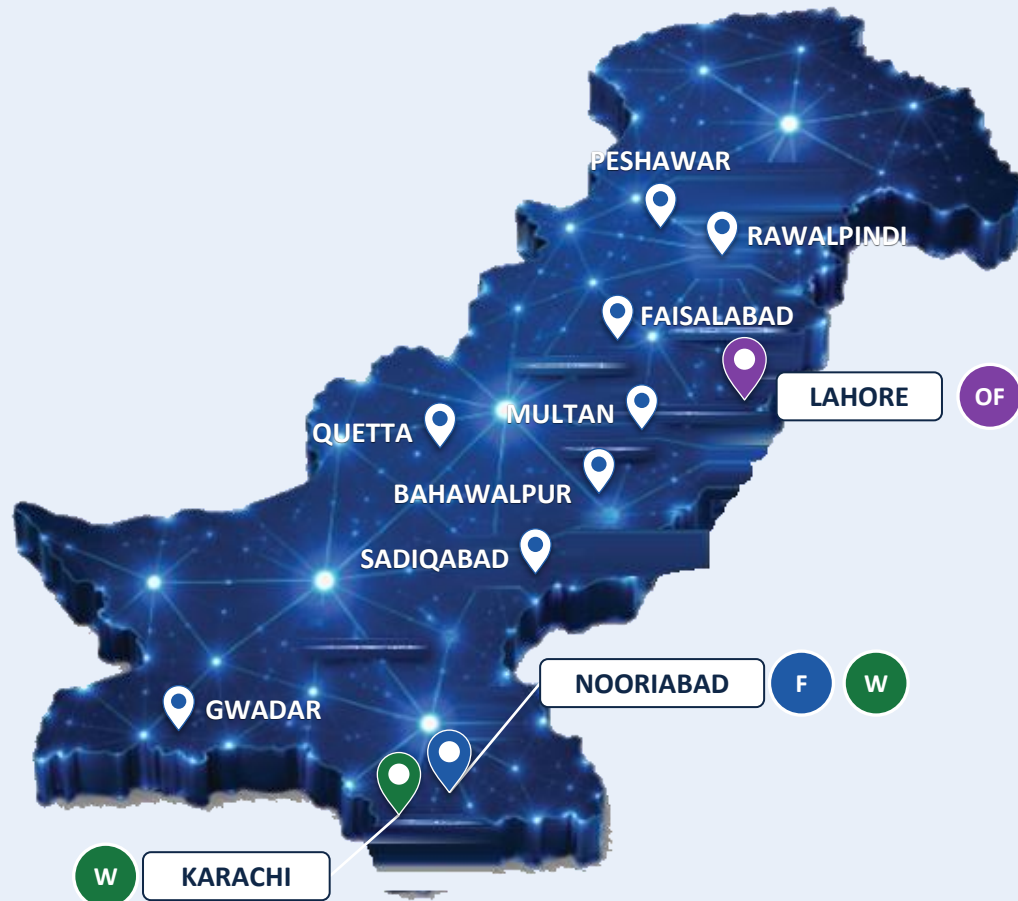
Rupees 42.7B

Invested in capex of the platform; 2.0M tyres a year of capacity

1,663

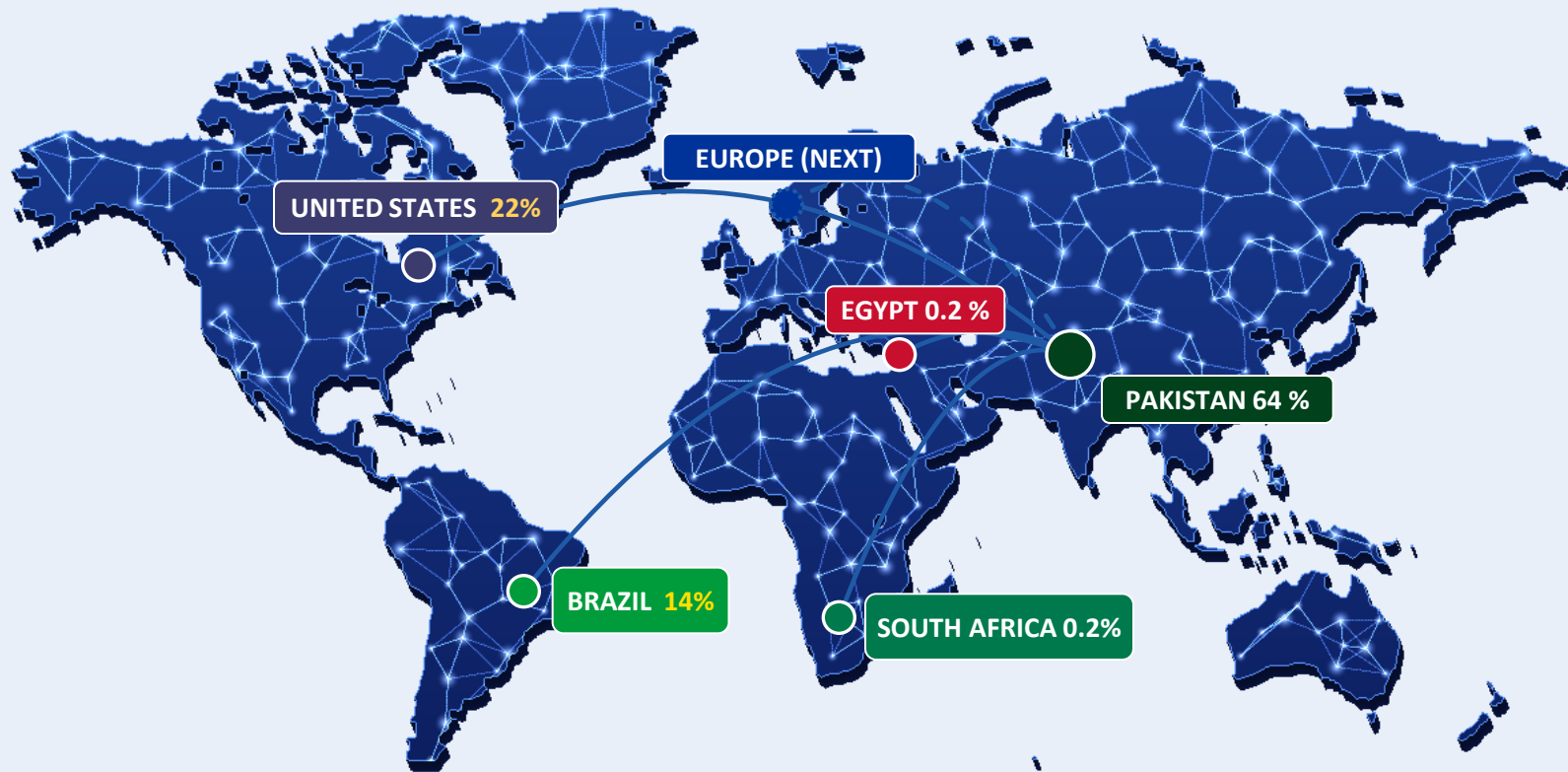
Employees; 100+ dealers in 30+ cities; five export markets

One plant at Nooriabad serves 100+ dealers in more than 30 cities across Pakistan



- OF** Office & registered office: Servis House, 2-Main Gulberg, Lahore
- F** Factory: Nooriabad SEZ, Sindh; 50 acres, 2.0M TBR tyres
- W** Warehousing: Nooriabad, Karachi
- Location pin** Dealer network: 100+ dealers in 30+ cities, plus OEM and institutional supply

Export Revenue of Rupees 18.5B in FY2026, 36% of volume, led by the US and Brazil



Rupees 18.5B

export sales FY2026

36%

of FY2026 tyre volume shipped abroad

5

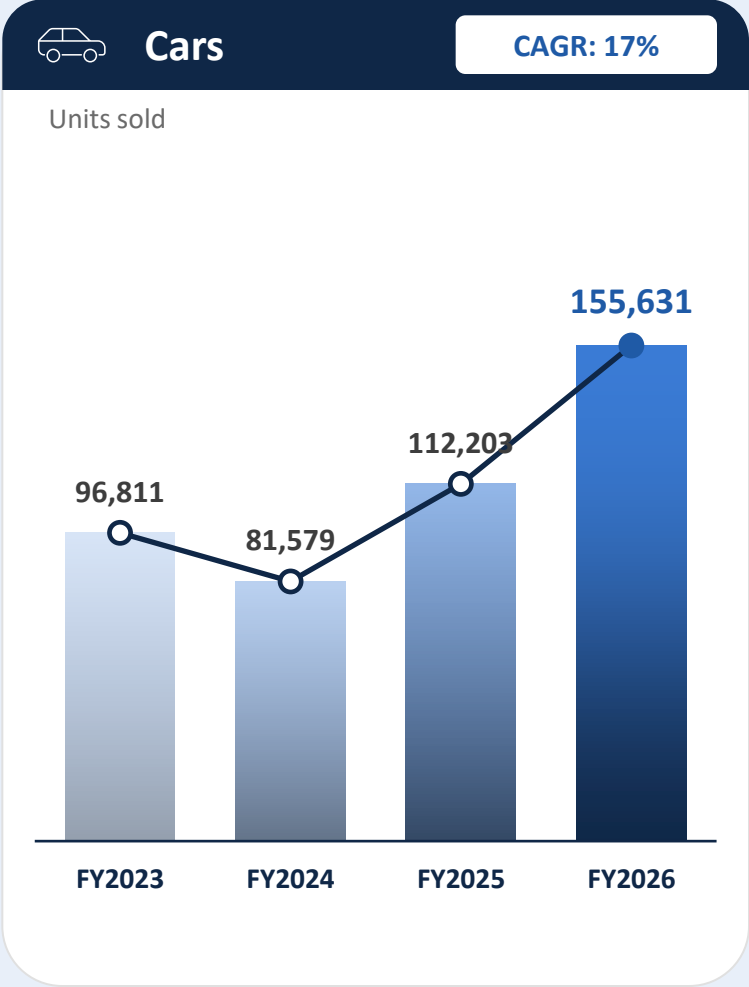
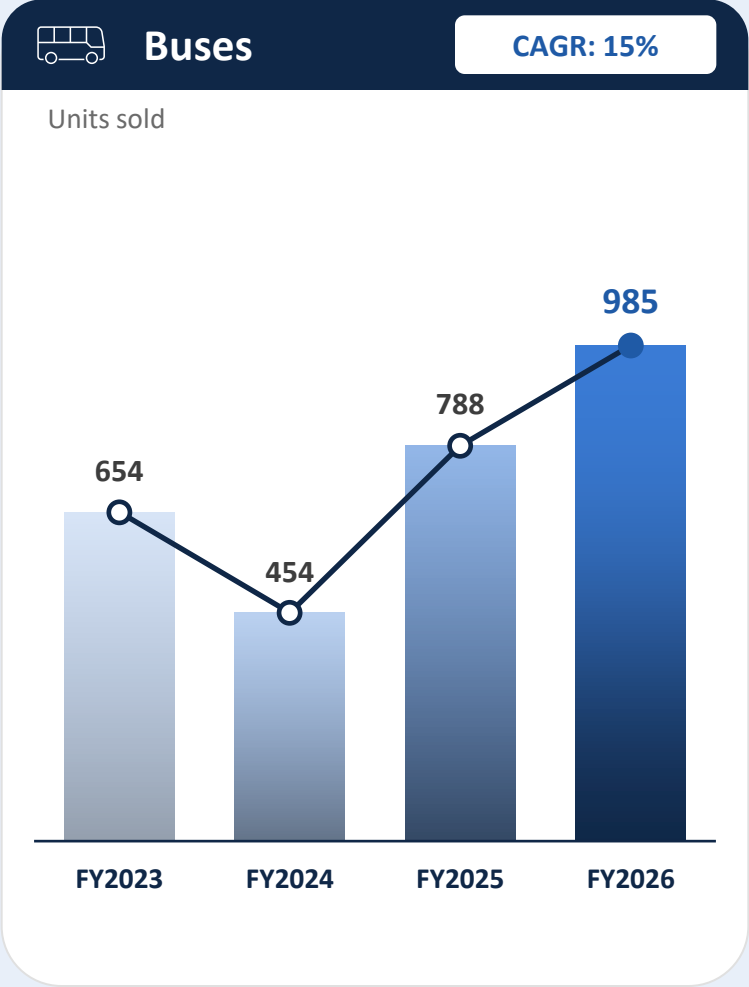
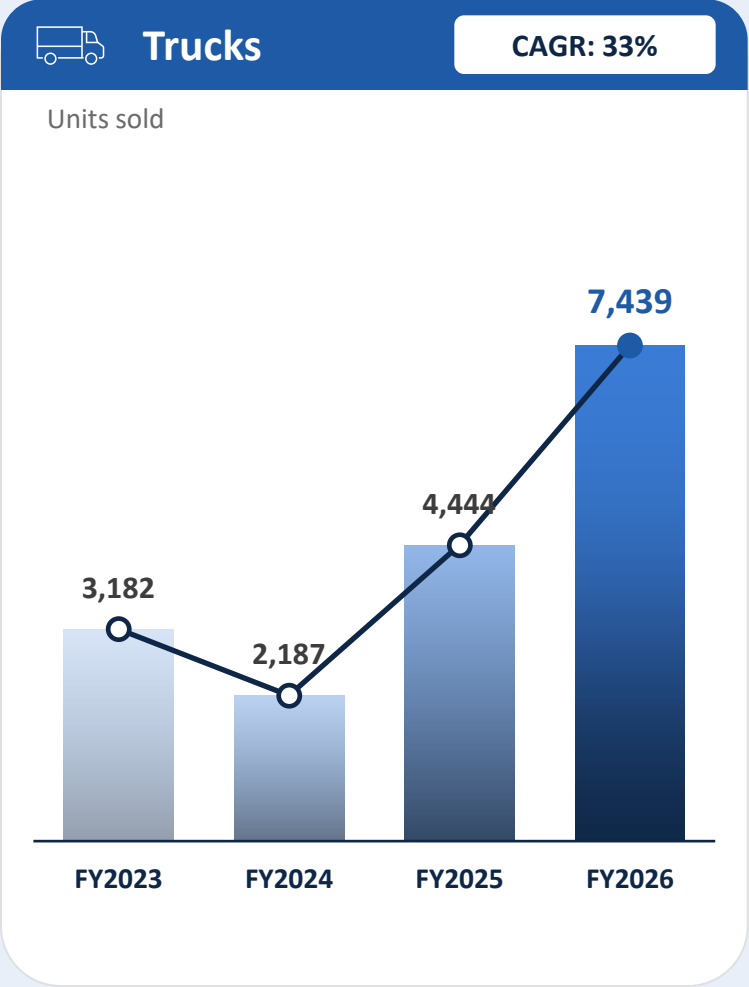
international markets; Pakistan's leading tyre exporter, PM's Excellence Award

02

Truck, Bus and Car Market Performance

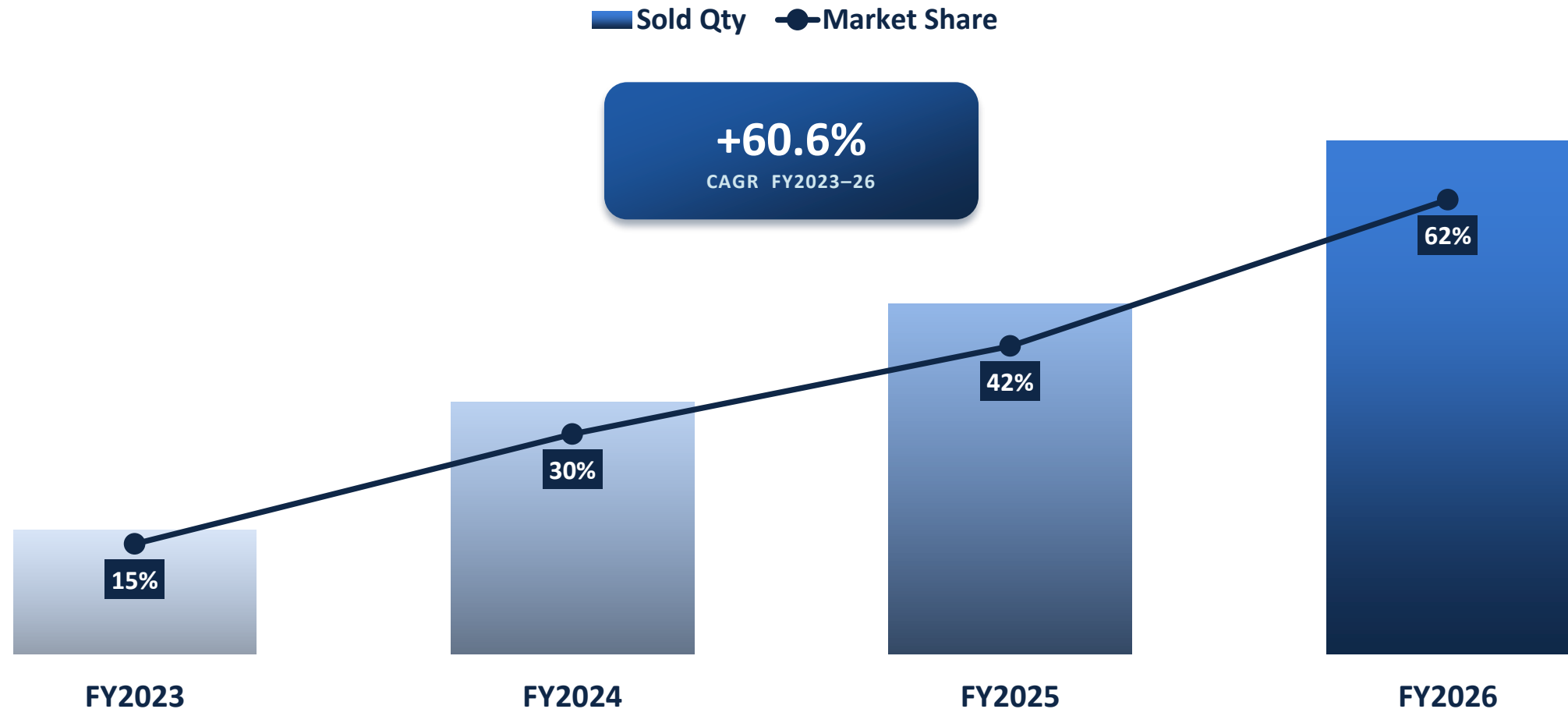


Pakistan truck sales grew 33% a year since FY2023, about twice the pace of buses and cars



Source: PAMA

Local Sales Volume & Market Share Growth Raised to 62% from 15%



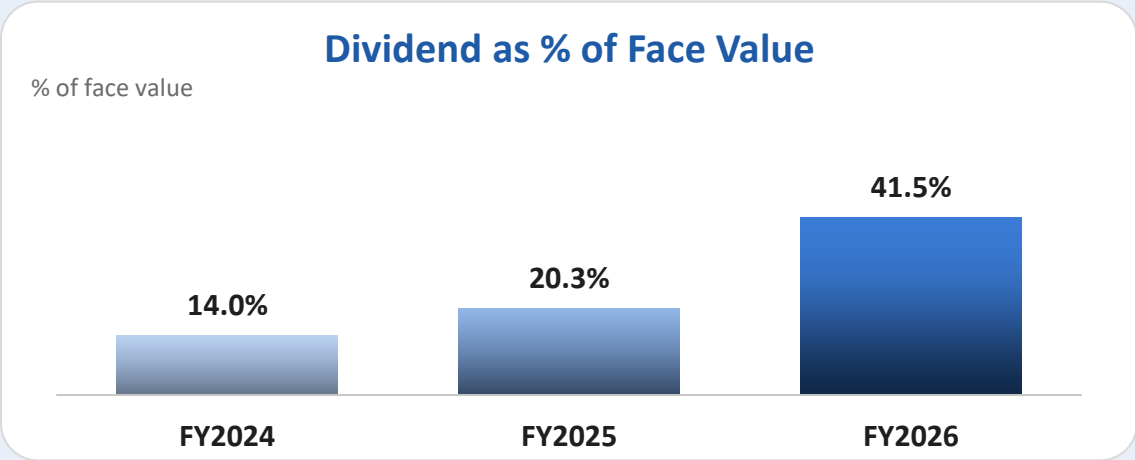
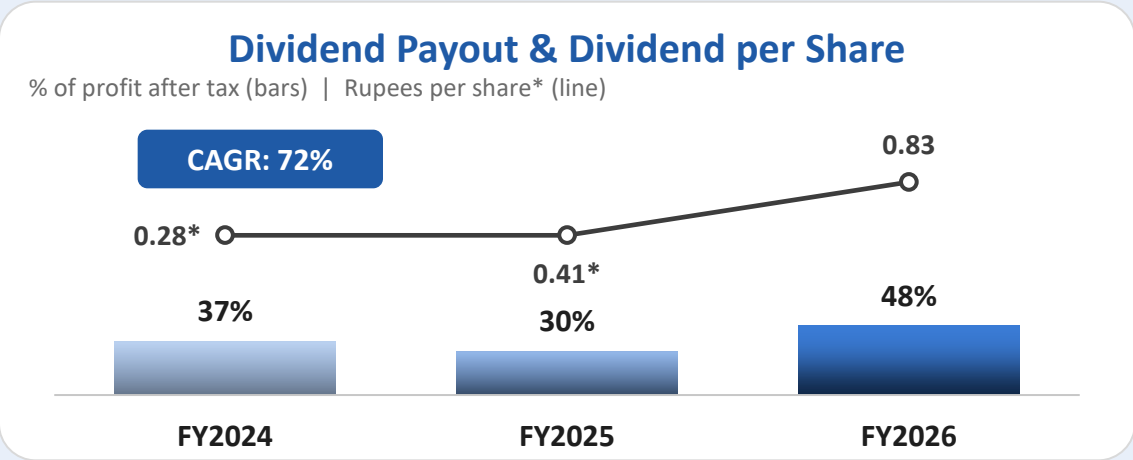
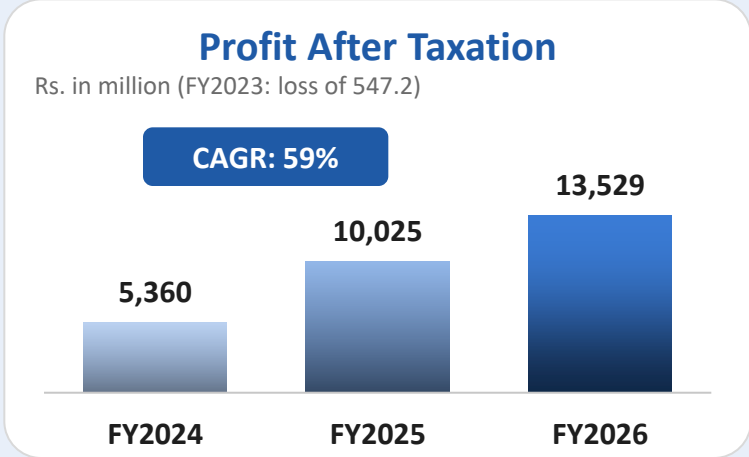
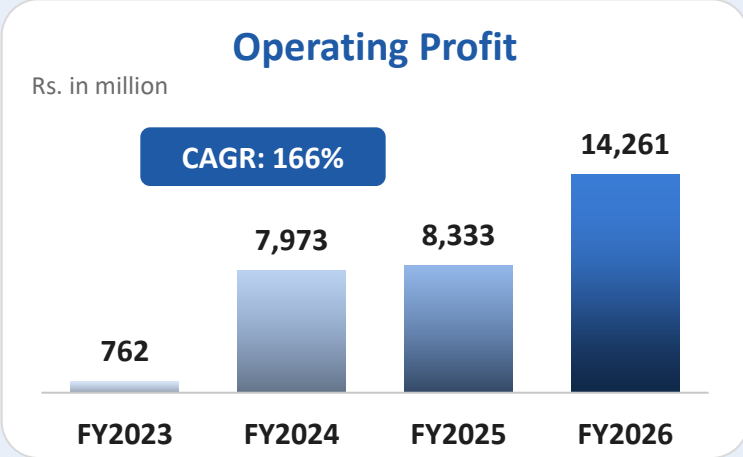
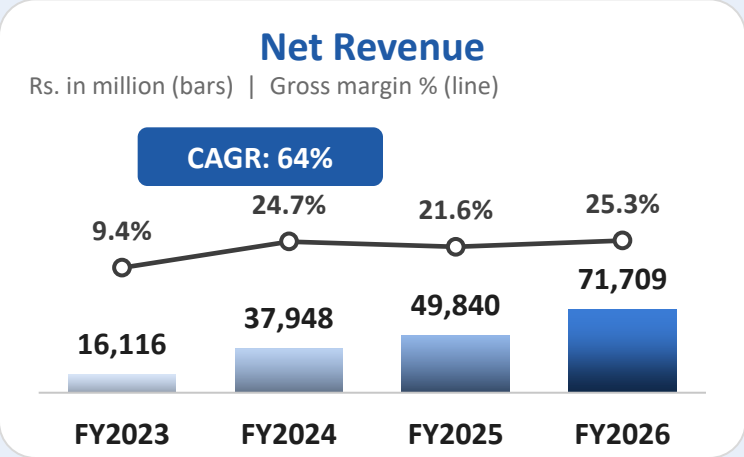
Note: Pakistan's current market size across all TBR & LTR sizes is approximately 1.7M tyres.

A semi-truck is shown from a low angle, focusing on its large, treaded tires. The truck is white and is positioned on a light-colored surface, possibly a road or a construction site. The background is a clear blue sky with some light clouds. The truck's body is partially visible, showing the side of the cab and the front of the trailer.

03

Company Performance

Revenue has compounded 64% a year since FY2023 and operating profit 166% - driven by increase in production capacity and sales



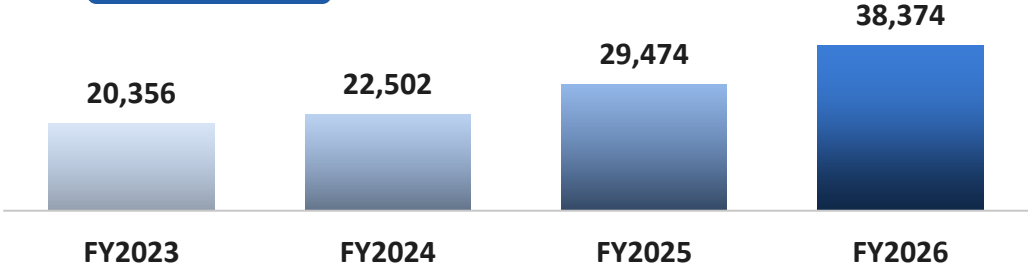
*Restated for the October 2025 share split (Rs. 10 → Rs. 2 face value).

Equity Grew 3.8x since FY2023

Fixed Assets

Rs. in million, as at June 30

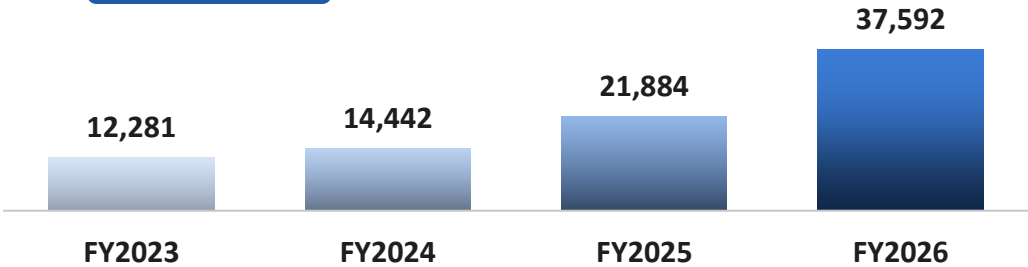
CAGR: 24%



Current Assets

Rs. in million, as at June 30

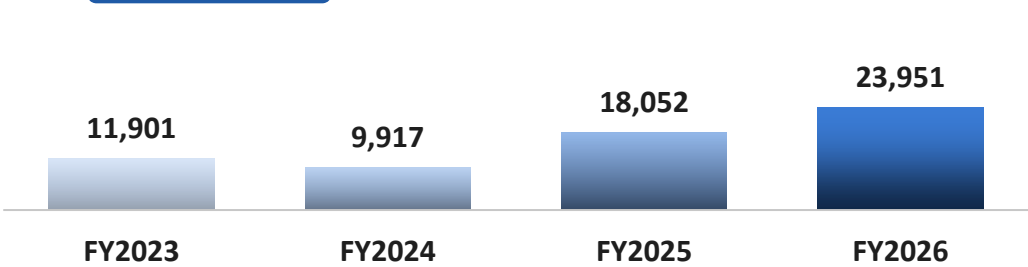
CAGR: 45%



Current Liabilities

Rs. in million, as at June 30

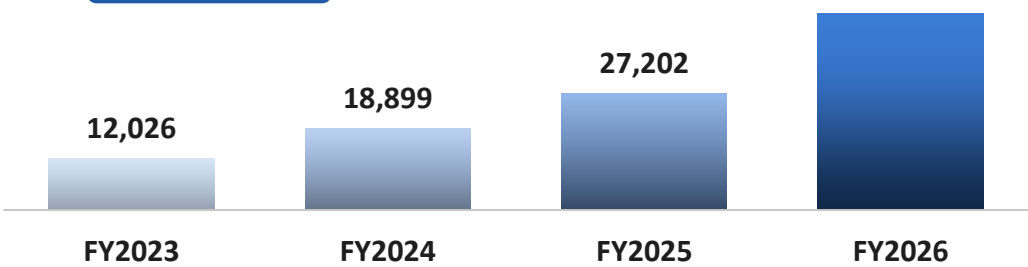
CAGR: 26%



Equity

Rs. in million, as at June 30

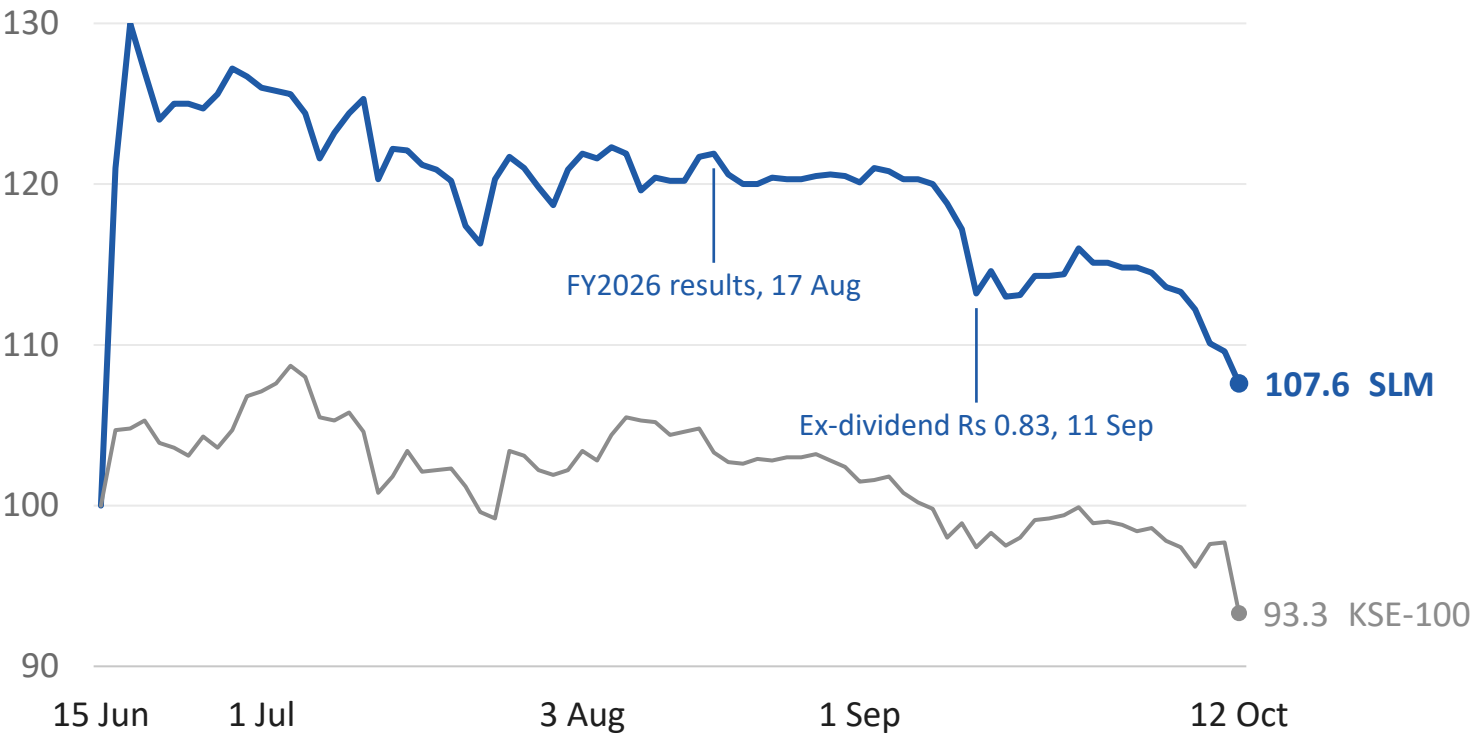
CAGR: 56%



SLM is up 7.6% since listing

Share price since listing

Index, 100 = listing | SLM vs Rs 19.95 issue price; KSE-100 vs 15 June 2026 close



+7.6%

SLM vs the Rs 19.95 issue price; Rs 21.47 on 12 October 2026. Including dividend 11.8%

-6.7%

KSE-100 over the same period

+14.3 pts

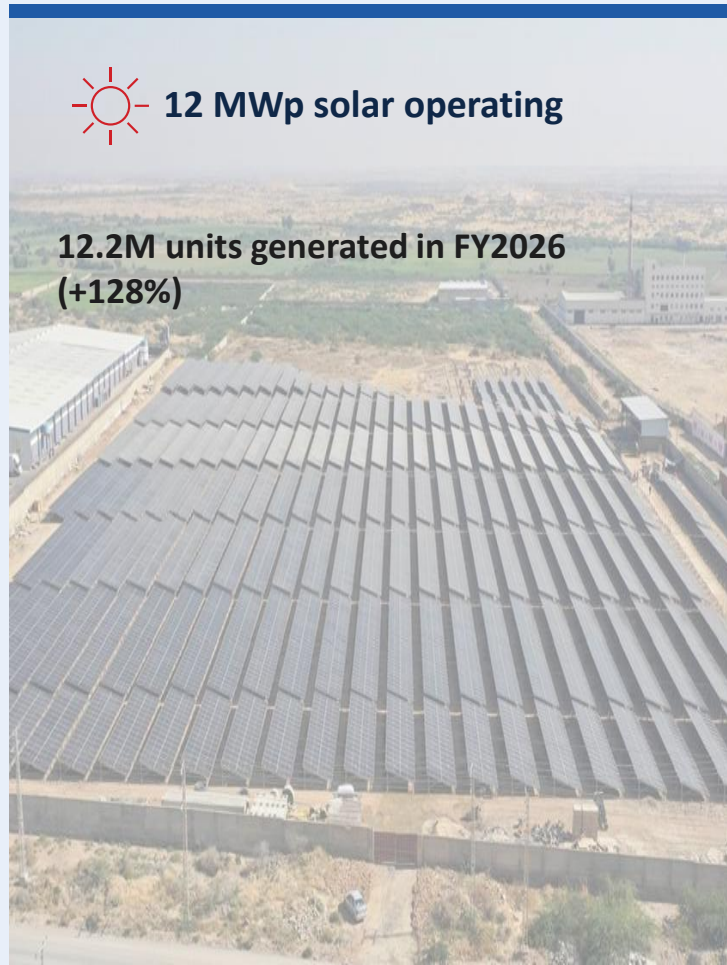
"Ahead of the index on price"

Source: PSX; StockAnalysis (SLM); Investing.com (KSE-100). Closes to 12 October 2026.

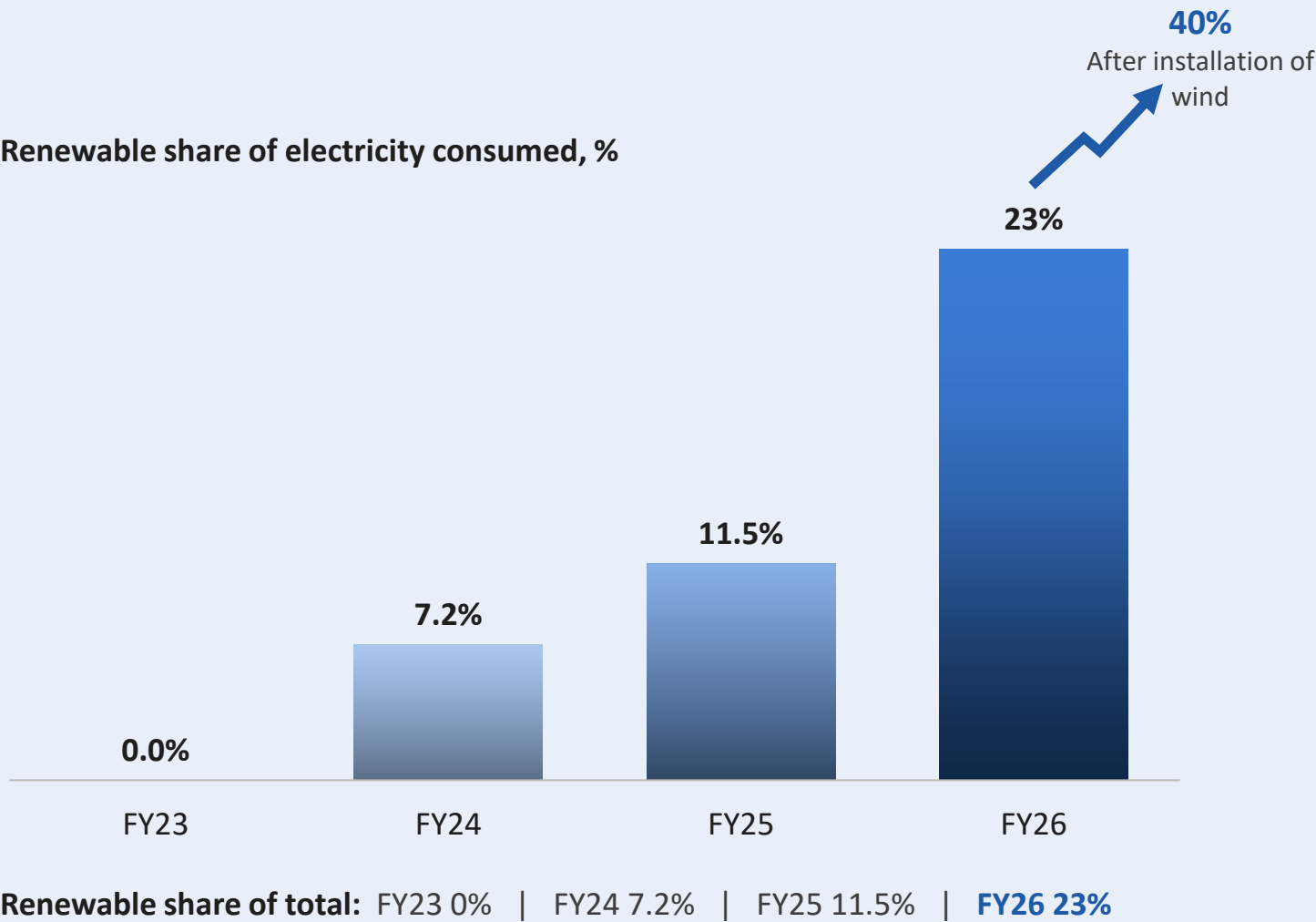
Sustainability Highlights



Solar output more than doubled to 12.2M units and renewable capacity committed reached 19.5 MW



Renewable share rose from zero to 23% of electricity consumed in three years



SLM - Solar Park



5 MW

7.5 MW wind power project under construction; commissioning December 2026 takes renewables to 19.5 MW



Turbine foundation and anchor cage, September 2026.

05

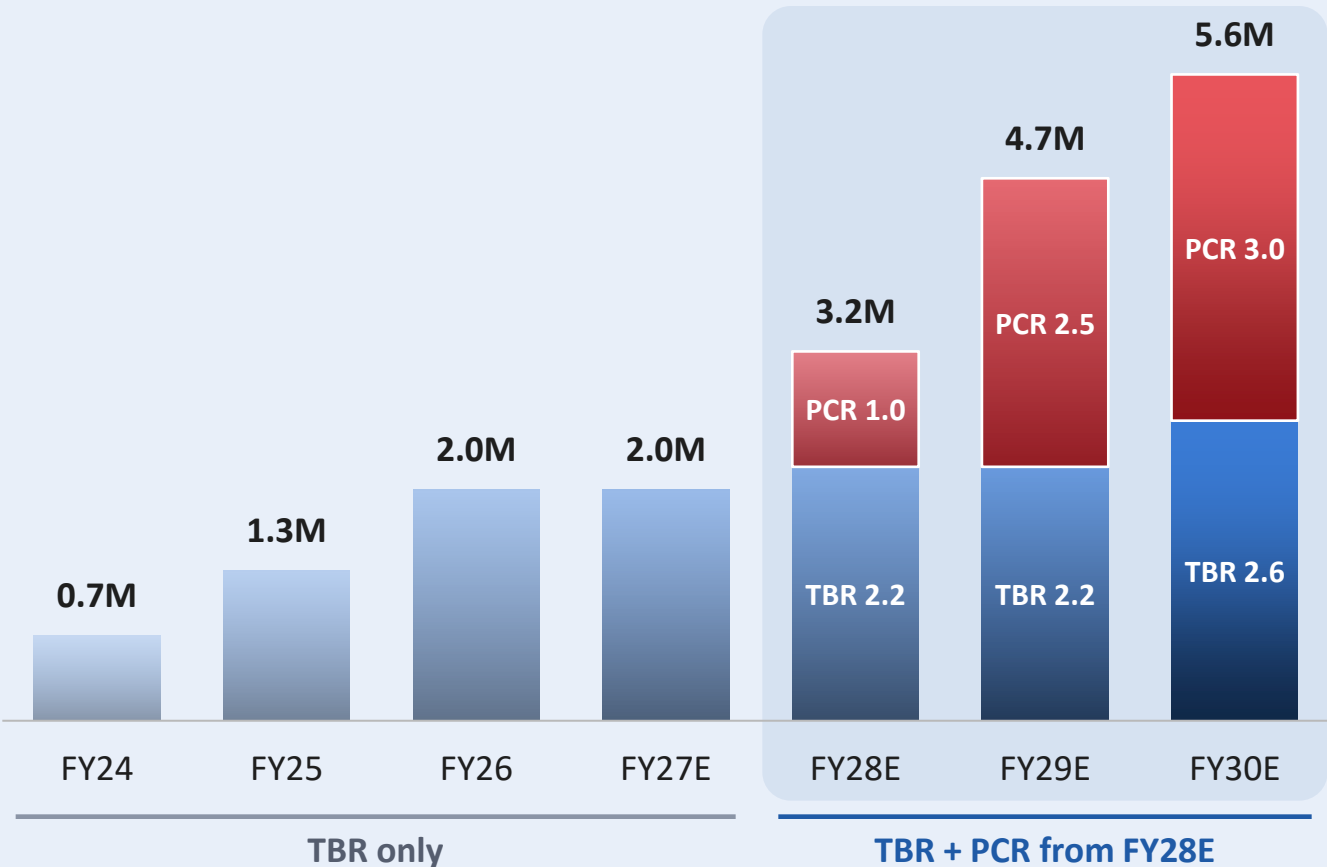
Future Outlook, Challenges and Opportunities



Following the committed plan, capacity grows from 2.0M tyres today to 5.6M by FY2030

Installed capacity, actual and planned

Tyres a year in M, TBR plus PCR



The PCR project: the second growth engine

Rupees 22.56B

Total project cost; 2.0M passenger car radial tyres a year on 9 acres already owned at Nooriabad

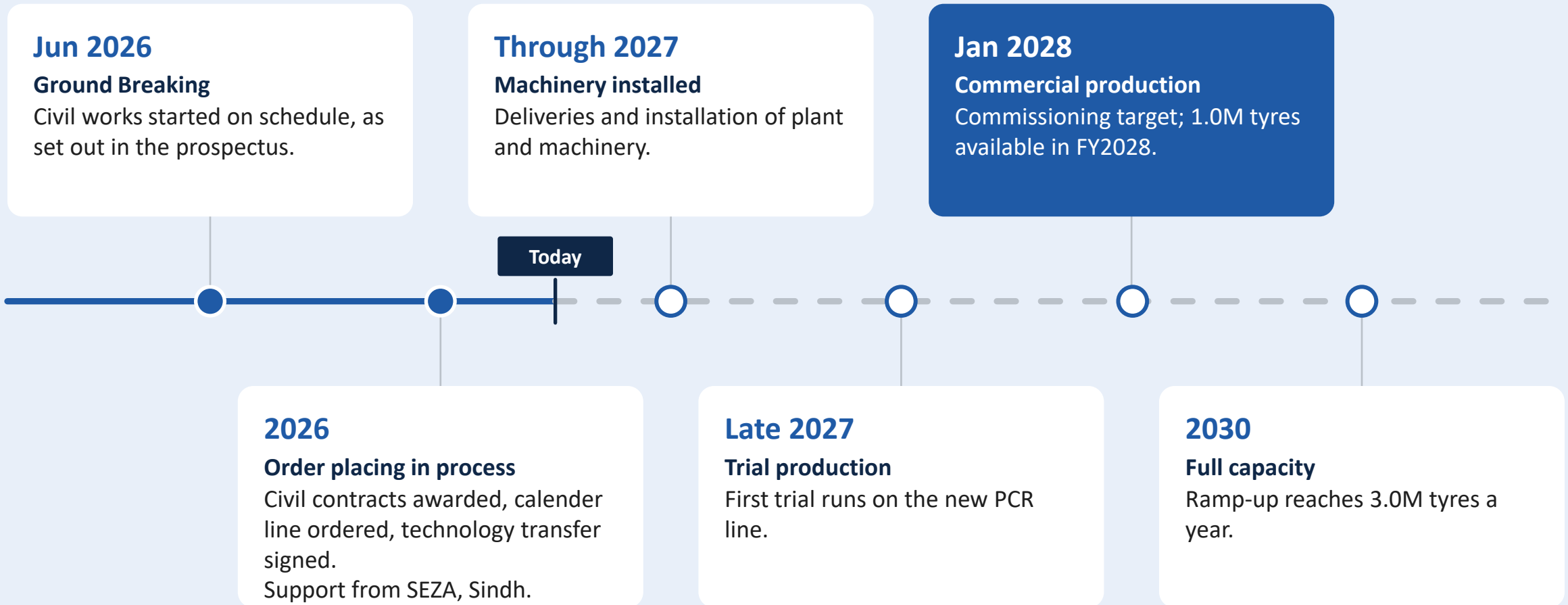
January 2028

Commissioning target. Civil works contracted, calender line ordered

50% / 34% / 16%

Funding mix: long-term loans (Rupees 11.3B), IPO proceeds (Rupees 7.7B), internal cash

PCR Timeline



Solid dots: completed or under way at the date of the report. Hollow dots: planned targets.

Challenges & Opportunities

Challenges - Unprecedented increase in Raw Material Costs

- Natural Rubber - US\$2,616 per ton as on 13th October 2026, highest level in 13 years
- Carbon black – US\$1,850 per ton highest level in 24 months
- Increasing competition in export markets from Cambodia and Vietnam

Opportunities

- Performance based rebate on incremental exports
- Energy cost optimisation by timely installation of wind turbine
- Pass-through of raw material cost increases

06

Questions and Answers



Thank You