

Corporate Briefing Session

FY 2025-26

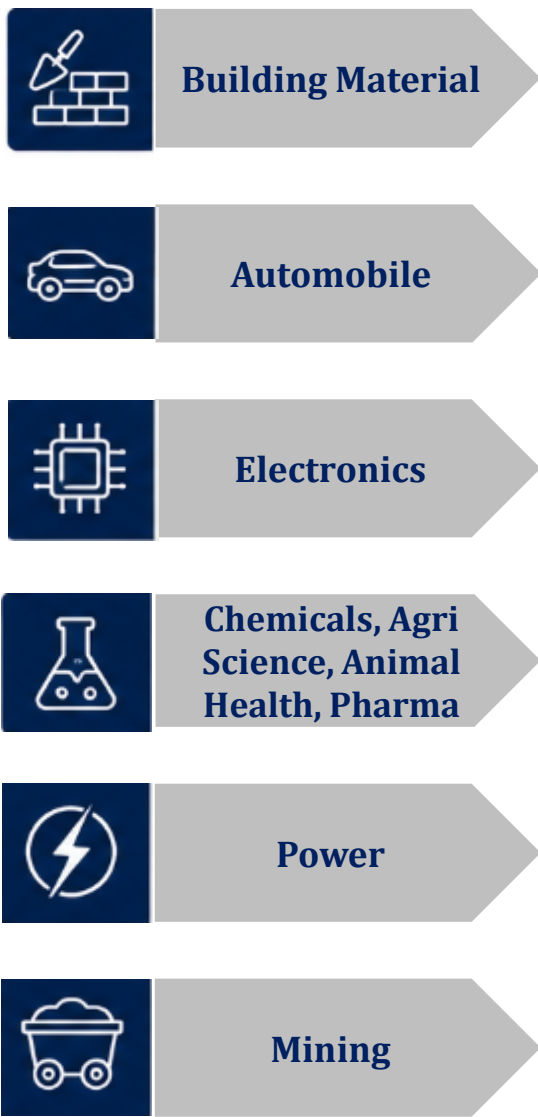


October 20, 2026

Group Overview



A diversified conglomerate with a strong portfolio of leading businesses across key sector



Key Operational Highlights

Delivering Operational Excellence and Strategic Growth



Solar Expansion

Expanding **15MW solar** at Karachi plant, following this addition, the Company's total installed solar capacity will rise to **89.3 MW**



Local Sales Growth

Local sales volume increased by **10.1%** in the **FY26: 6.5MT** vs. 5.9MT FY25)



Operational Excellence

UC3 Technology commissioned during the year across **four production lines**.
Reduced coal consumption and optimized clinker output, lowering the cost of production



Strategic Partnership with GAC Group

Lucky Motor Corporation, entered into an exclusive partnership with GAC Group for the marketing, and distribution of GAC vehicles in Pakistan



International Expansion

Expansion of fully integrated cement manufacturing plant by **1.6 MTPA** in the DRC
Construction activities are anticipated to commence in 1Q FY 2027, with project completion within 18 months of commencement



Industry Volumes & Market Share

FY 2026

Sales Volumes & Market Share - Domestic

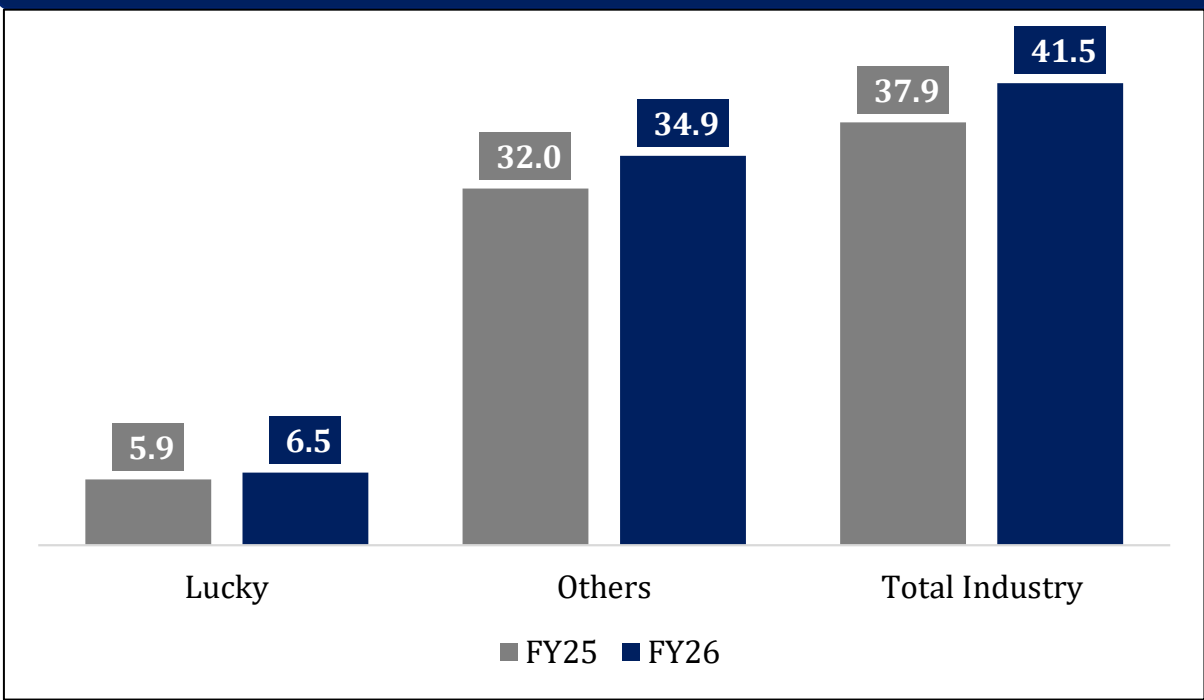


The domestic sales of the company increased by **10.1%** to reach **6.5 MT** in FY26

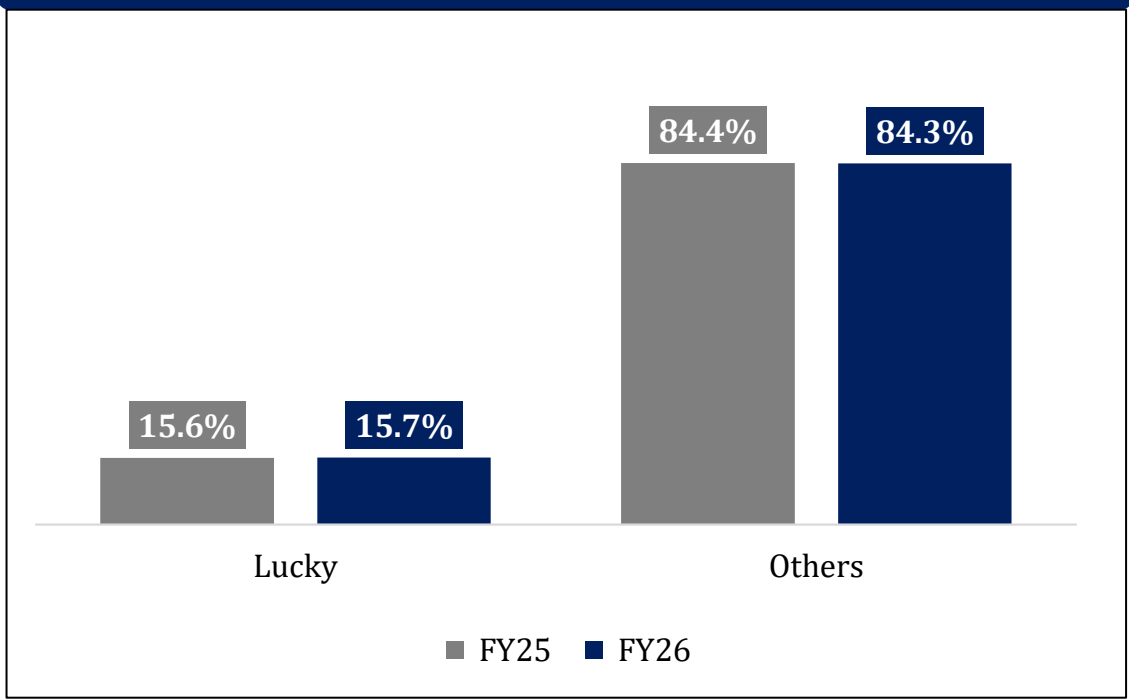


During FY26, the domestic market share of the company remains stable to **15.6%** vs **15.7%** in SPLY

Local Sales Volume (in MT)



Market share



Sales Volumes & Market Share - Exports

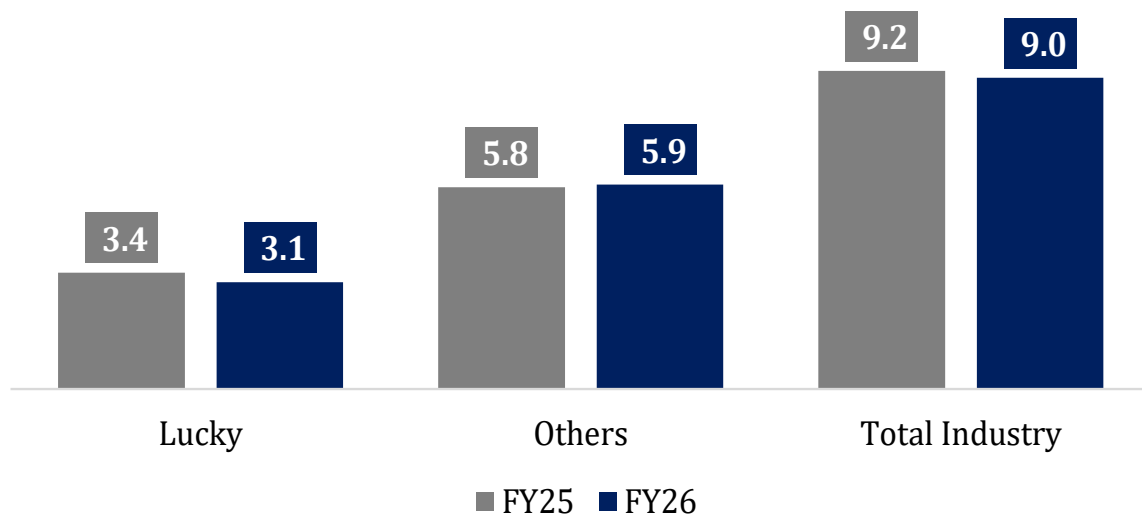


Export sales volumes decreased by **8.2%** to reach **3.1MT** in FY26

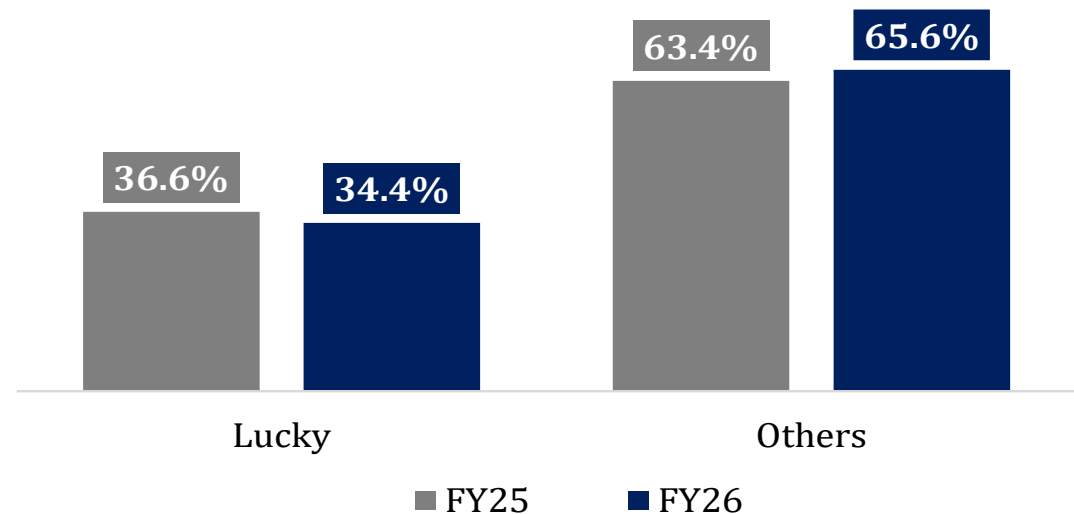


During FY26, the export market share of the company decreased to **34.4%** compared to **36.6%** in FY25.

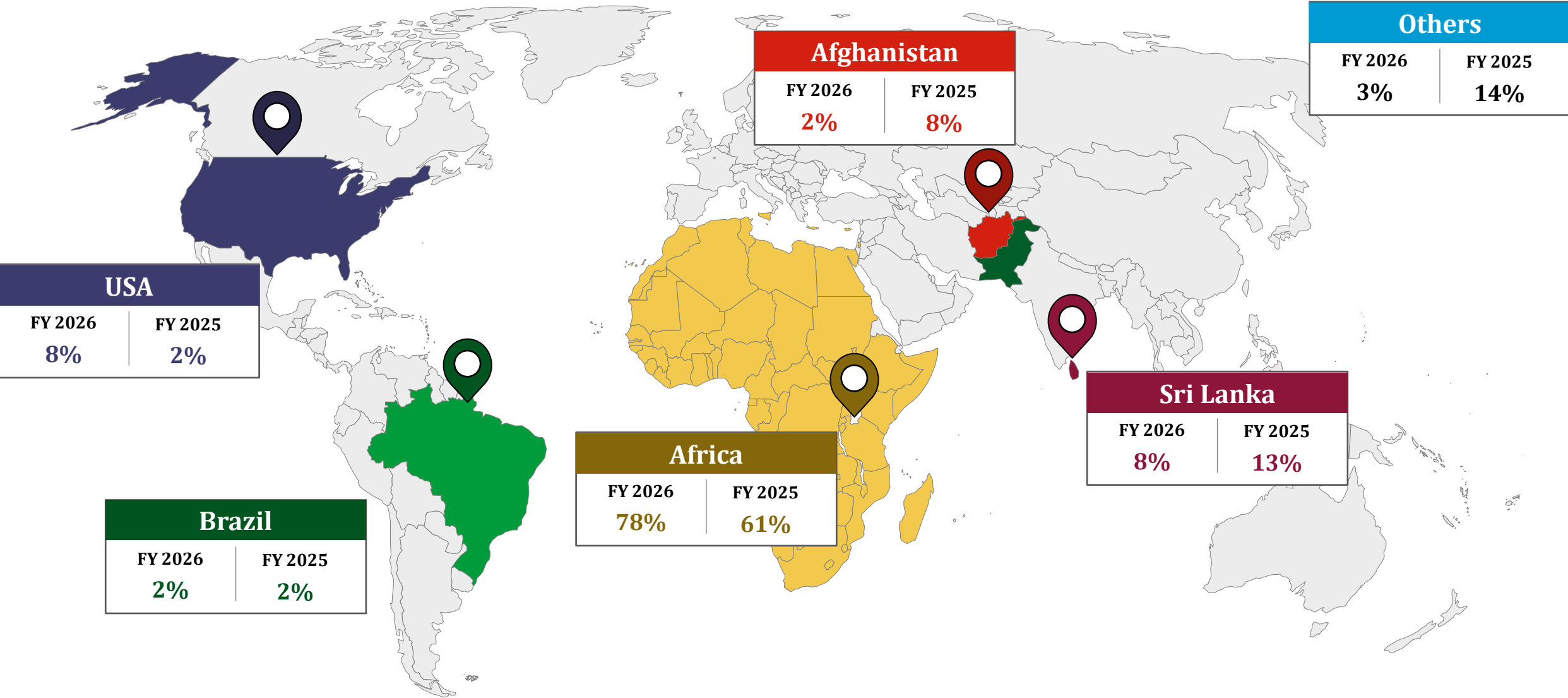
Export Sales Volume (in MT)



Market share



Export Destinations



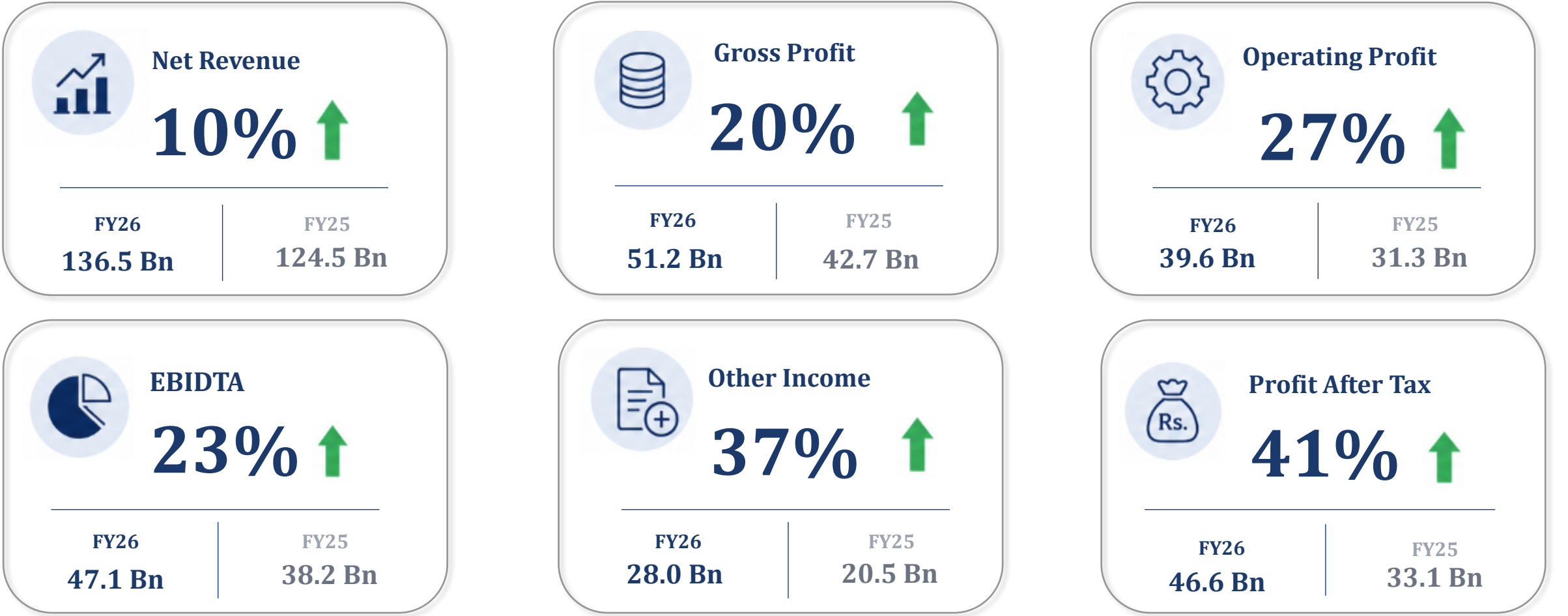


Standalone Key Figures

FY 2026

Standalone Financial Highlights (FY26 vs. FY25)

All numbers in PKR

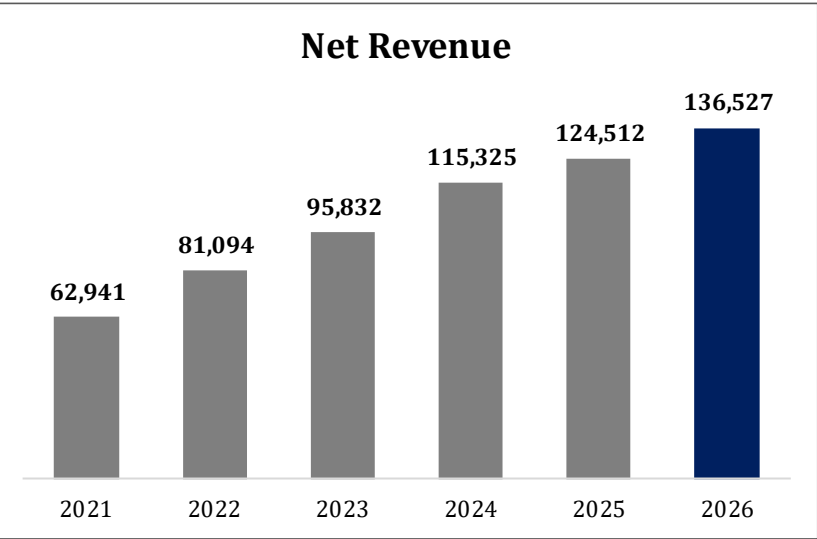


Strong double-digit growth across key profitability metrics

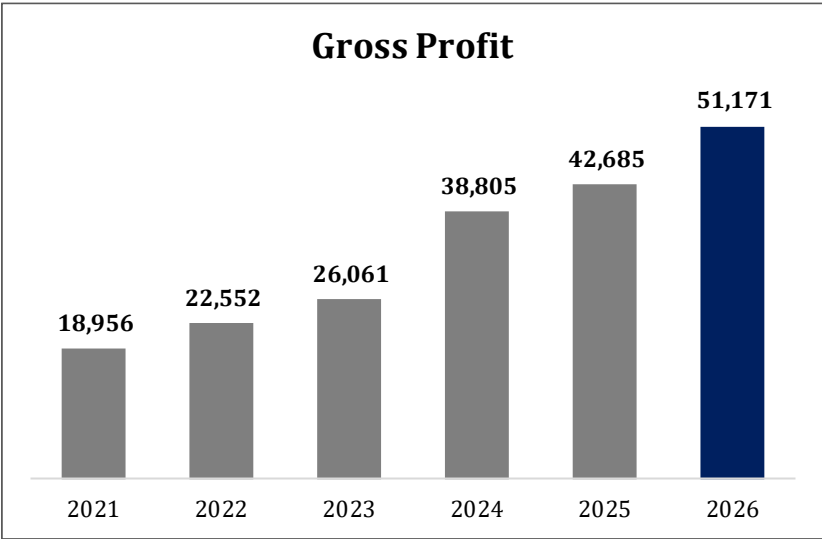
6 Years Standalone Financials at a Glance

All numbers in PKR Mn

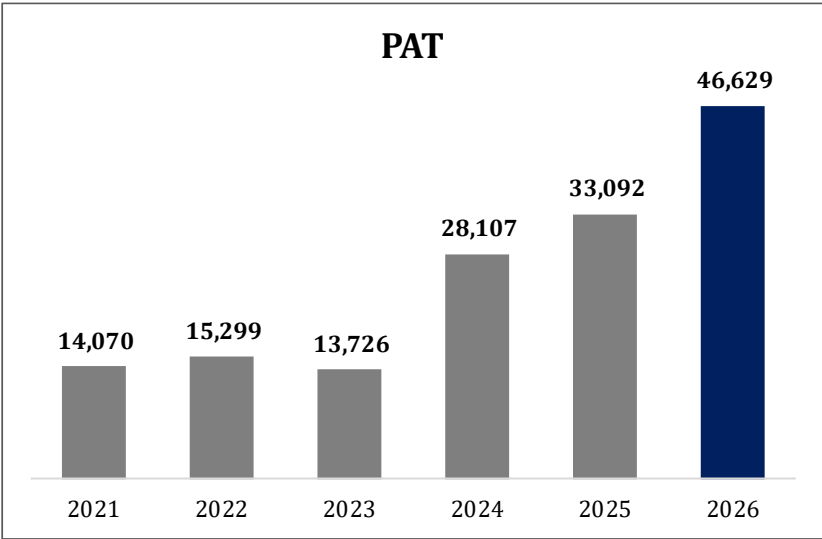
Net Revenue



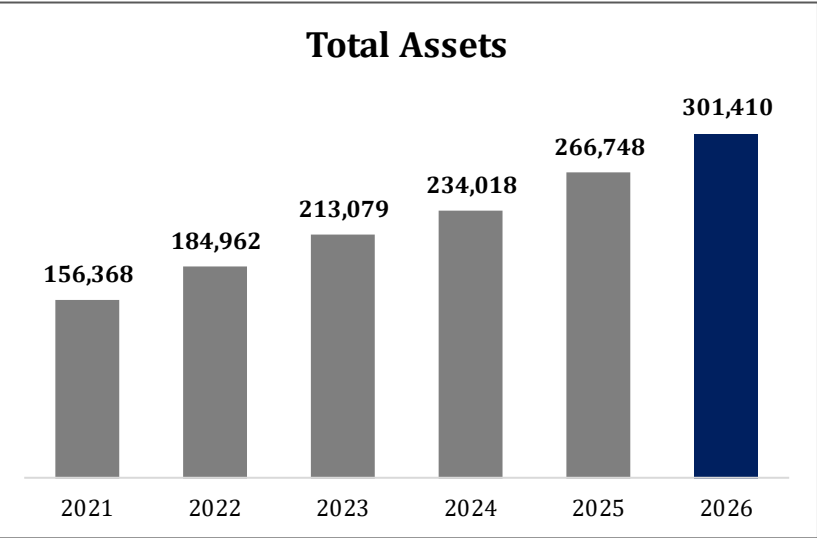
Gross Profit



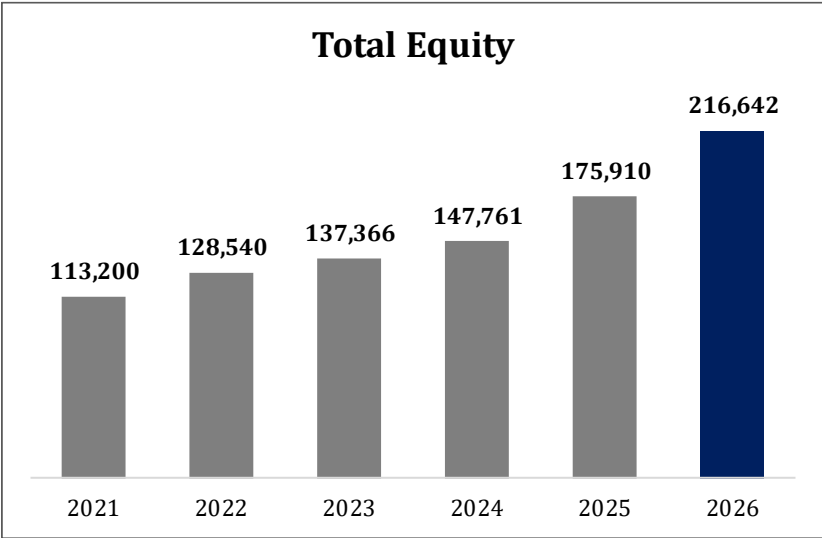
PAT



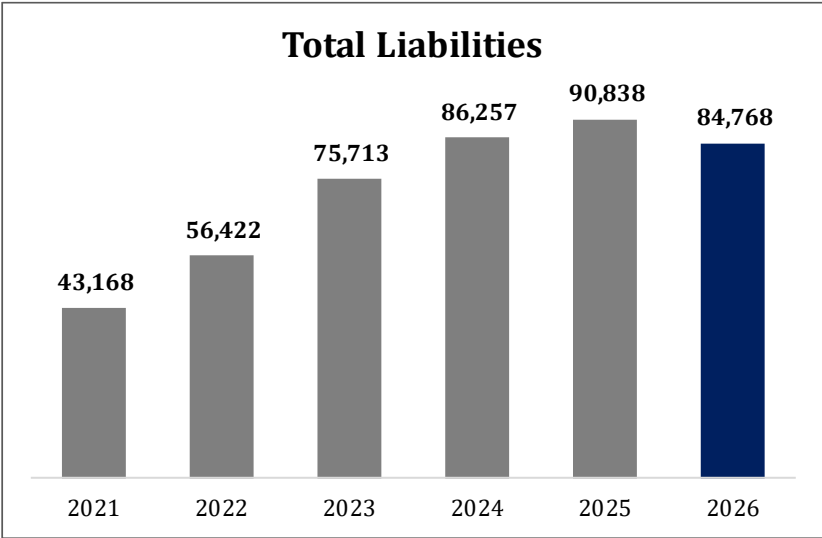
Total Assets



Total Equity



Total Liabilities

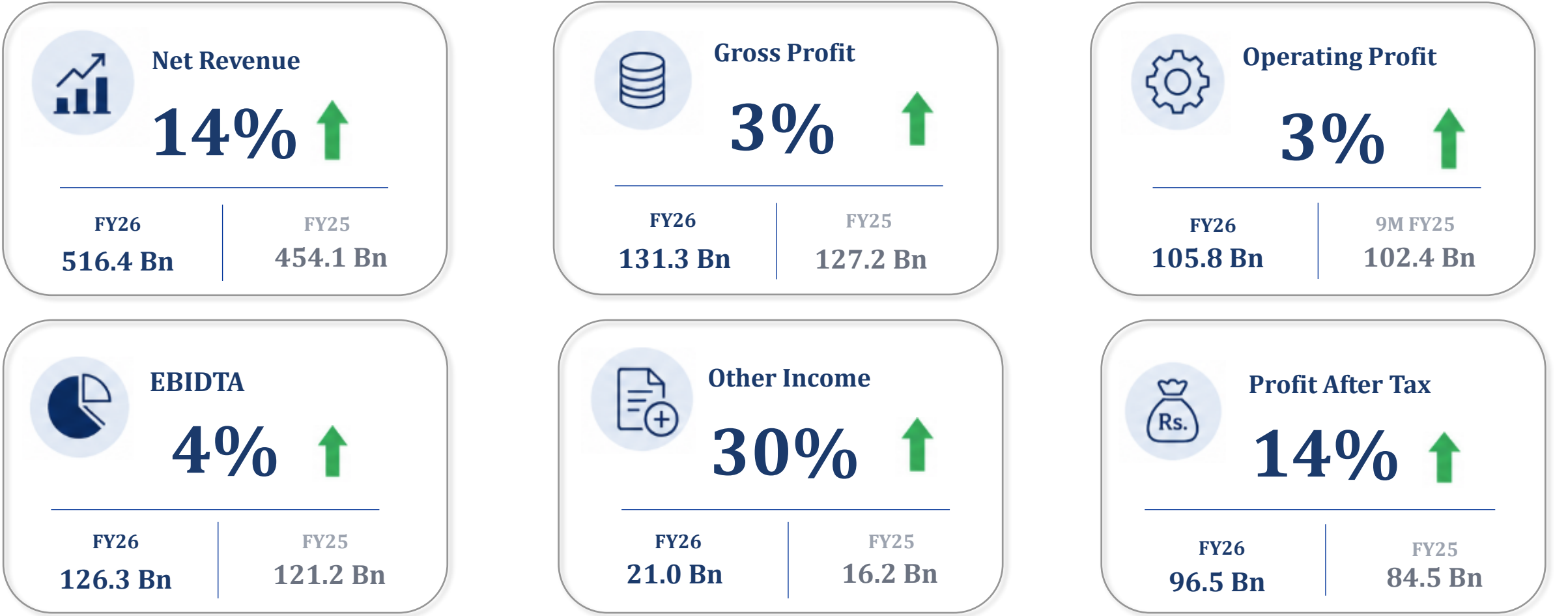




Consolidated Key Figures FY 2026

Consolidated Financial Highlights (FY26 vs. FY25)

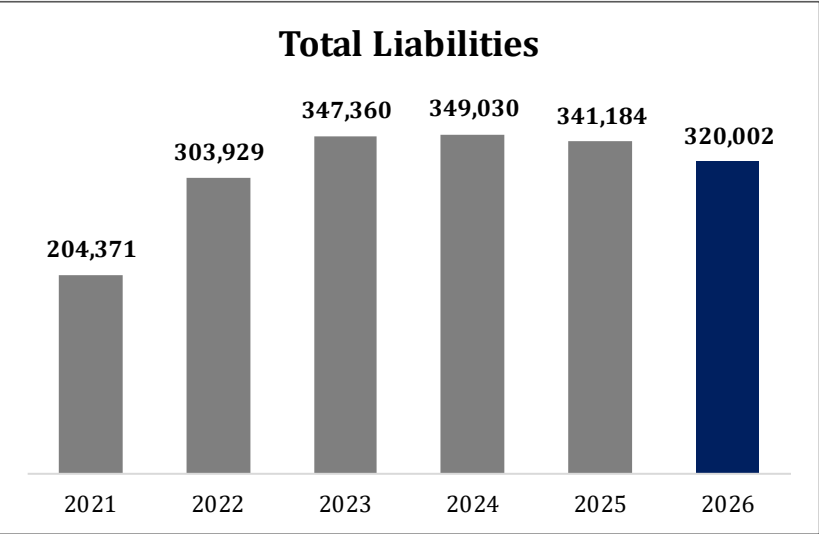
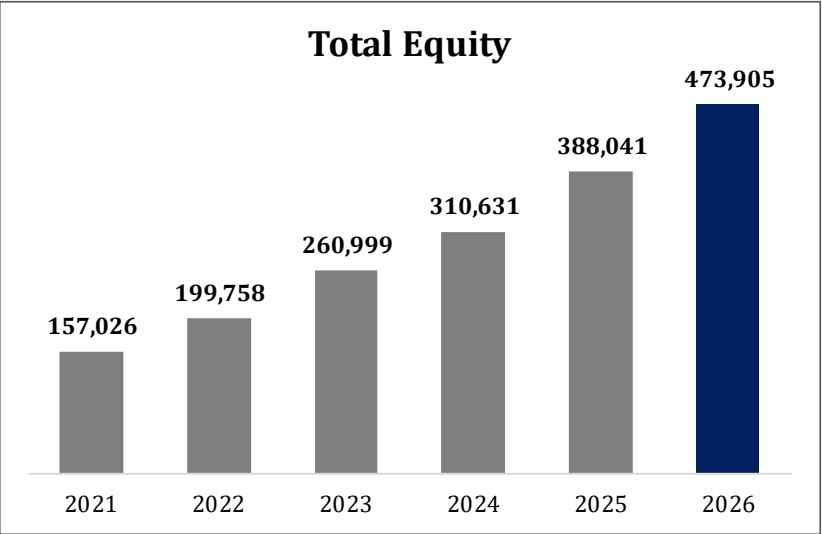
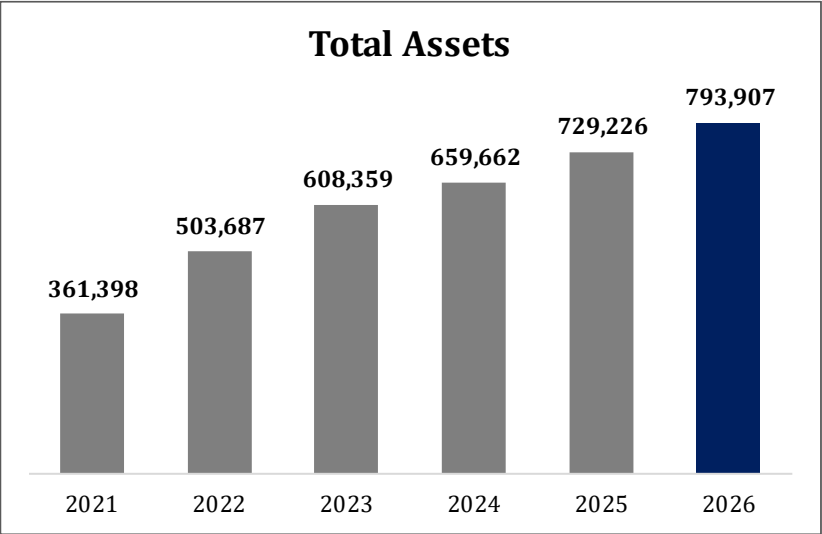
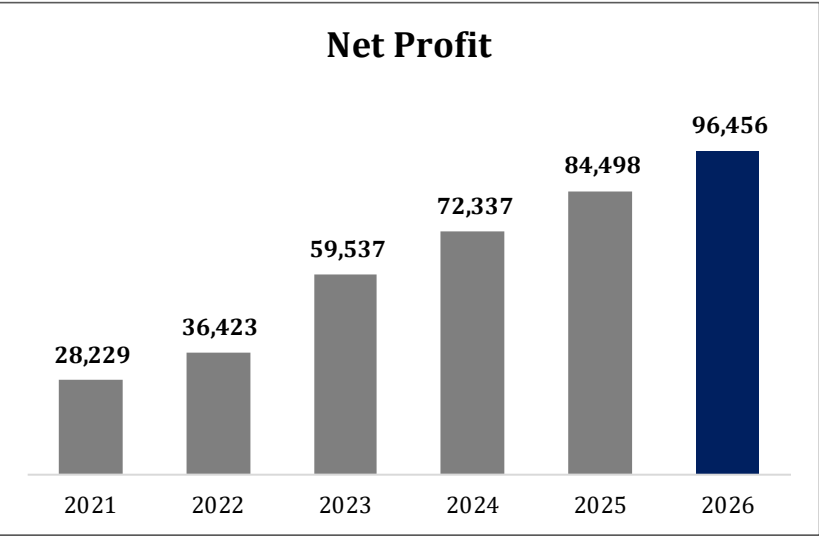
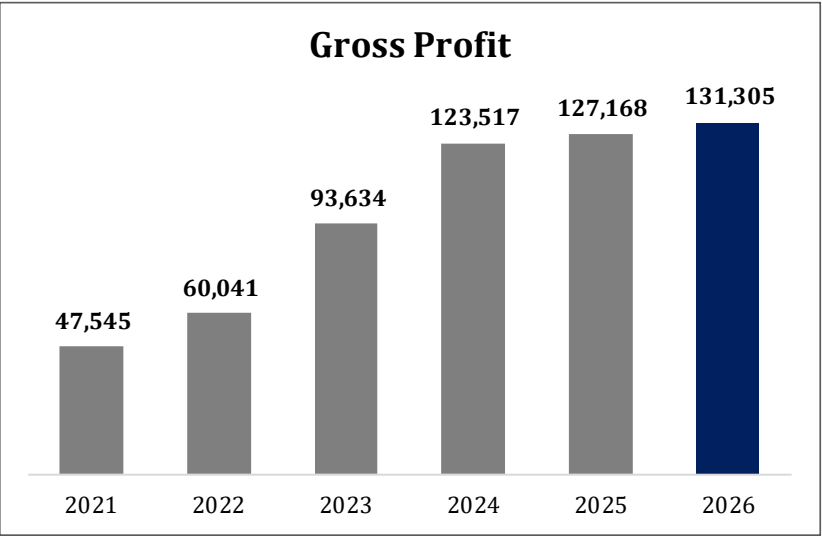
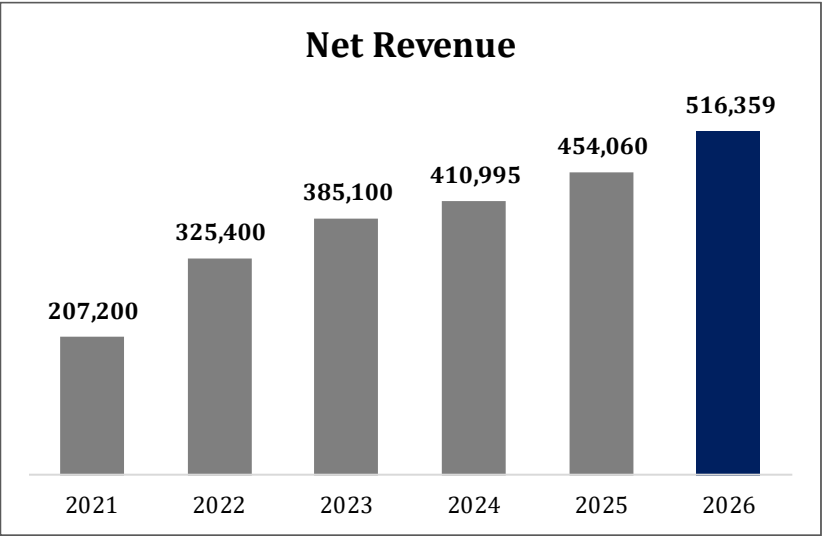
All numbers in PKR



Strong double-digit growth across key profitability metrics

6 Years Consolidated Financials at a Glance

All numbers in PKR Mn



Outlook

Pakistan's economic outlook remains cautiously positive, supported by macroeconomic stability, ongoing reforms, and stronger external indicators

However, fiscal pressures, structural challenges, and global geopolitical risks continue to pose significant threats to sustained growth



Cement

- Domestic cement demand is expected to strengthen in FY2027, supported by government infrastructure spending, housing incentives, and lower financing costs, although sustained growth depends on broader economic recovery and infrastructure development.
- The Company will prioritize profitable domestic and export sales while expanding capacity through its new DRC cement plant, enhancing operational efficiency, competitiveness, and long-term growth despite energy price risks.



Chemicals

- The operating environment is expected to remain challenging due to weak demand, rising competition, and high energy, tax, and financing costs, putting pressure on margins and industry performance.
- LCI is well positioned to manage these challenges through its strong balance sheet, diversified portfolio, operational efficiency, and disciplined capital allocation.



Looking ahead, Pakistan's economic outlook is positive but cautious. Stability, controlled inflation, and strong fiscal management are supporting growth and boosting confidence. However, external risks such as geopolitical tensions and rising energy prices remain key challenges, though the economy is gradually moving toward recovery

Key sectors showing selective improvement amid evolving challenges

Automobile & mobile assembly are strengthened through strategic actions,
While the power sector faces near-term headwinds but remains focused on efficiency and reliability



Automobile and Mobile Assembly

- The power sector faces ongoing challenges from rapid solar adoption, transmission constraints, and reduced grid demand, increasing pressure on system stability and capacity costs.
- LEPCL's transition to 100% Thar coal and improved rail logistics will strengthen its cost competitiveness, enhance operational resilience, and support long-term sustainable value.



Power

- LMC is well positioned to capitalize on the recovering automobile market through new Kia models, its GAC partnership for NEVs, and localization strategies despite rising competition.
- The Company aims to strengthen its smartphone business by focusing on affordable devices, while its strong financial position supports future growth, investments, and shareholder value.



Q & A



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