

Gatron

Corporate Briefing Session

Financial year ended June 30, 2026

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Gatron at a glance

Pakistan's integrated polyester producer — from polymer to filament yarn and PET preforms

- Incorporated in 1980 and listed on the Pakistan Stock Exchange since 1992; part of the G&T Group.
- Principal business: manufacture of polyester filament yarn (PFY) from self-produced polyester polymer/chips and PET preforms and its resin.
- Single integrated manufacturing site at Hub, District Lasbela, Balochistan; head office functions in Karachi; registered office in Quetta.
- Wholly owned subsidiaries Gatro Power and G-Pac Energy generate and sell power; Global Synthetics has not yet commenced operations.

Revenue FY2026

Rs 30.1 bn

+14.5% year on year

PFY capacity (150 denier)

101,324 MT

47,550 MT produced (mix denier)

Solar capacity

8.3 MW

up from 2.8 MW a year earlier

Preform capacity(27 g)

1,167 mn pcs

870 mn pcs produced

FY2026: a year of decisive improvement

Revenue up 14.5%, gross profit almost doubled, EBITDA more than doubled and the Company returned to operating profit

Net revenue

Rs 30,147 mn

▲ 14.5% vs Rs 26,328 mn

Gross profit

Rs 1,708 mn

▲ 93% vs Rs 886 mn • GP ratio 5.7% (3.4%)

EBITDA

Rs 3,227 mn

▲ 124% vs Rs 1,440 mn

Operating profit

Rs 1,398 mn

vs operating loss of Rs 101 mn

Profit before levies & tax

Rs 51 mn

vs loss of Rs (1,641) mn

Loss after levies & tax

Rs (325) mn

narrowed from Rs (1,971) mn

Second half FY2026 was profitable: profit after levies and income tax of Rs 413 mn in H2 (Jan–Jun 2026) against a loss of Rs 738 mn in H1. EBITDA covered finance cost 2.4 times (FY2025: 0.9 times).

Four-year view: Key financial metrics: four-year comparison

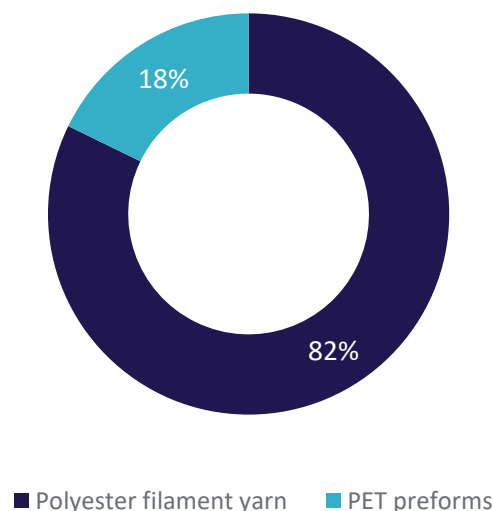
Un-consolidated; Rs million unless stated; financial years ended June 30

Metric	FY2023	FY2024	FY2025	FY2026
Net revenue	27,384	34,014	26,328	30,147
Gross profit	1,454	2,087	886	1,708
Gross margin (%)	5.3	6.1	3.4	5.7
Operating profit / (loss)	553	1,393	(101)	1,398
Profit / (loss) after tax	205	(204)	(1,971)	(325)
Earnings / (loss) per share (Rs)	2.61	(2.36)	(18.13)	(2.99)
Current ratio (times)	1.01	1.31	1.08	1.08
Debt : equity	53 : 47	43 : 57	44 : 56	44 : 56
Long Term Repayment	229	781	1,040	1,430

Operating segments

Fair pricing in PFY after anti-dumping enforcement, a step-up in preform volumes, higher resin sales, better power mix

Revenue mix FY2026



Rs 30,147 mn

Polyester filament yarn

Rs 24,786 mn

- Anti-dumping duty enforcement from end-October 2025 began to restore fair competition and price realisation in the domestic market.
- Uninterrupted production through the year despite disruption in supply chain of Raw material due to middle east crises— 47,550 MT produced (FY2025: 47,424 MT).
- Segment result before depreciation more than doubled to Rs 1,362 mn (FY2025: Rs 598 mn).

PET preforms & its resin

Rs 5,361 mn

- Preform output rose 18% to 870 million pieces (FY2025: 739 million).
- Segment result before depreciation up 50% to Rs 1,312 mn (FY2025: Rs 873 mn).

Income statement: What moved and why

Un-consolidated, Rs million; FY2025 restated

Line item	FY2026	FY2025	Change	Explanation of material variation
Net revenue	30,147	26,328	+3,819	ADD-led price recovery in PFY from October 2025; higher sales in preform and resin
Cost of sales	(28,439)	(25,442)	(2,997)	
Gross profit	1,708	886	+822	Optimization of major cost drivers i.e. energy mix, packing, salaries & maintenance cost
Operating profit / (loss)	1,398	(101)	+1,499	Remeasurement of SDMIC, optimization of Selling expenses & amortization of ITERF
Finance cost	(1,347)	(1,539)	+193	Lower policy rate and discipline on working capital management
Levies (minimum tax)	(376)	(330)	(46)	Directly proportional to Turnover
Loss after levies and income tax	(325)	(1,971)	+1,646	

Balance sheet: Working capital released, debt reduced

Un-consolidated, Rs million, as at June 30

Item	Jun-26	Jun-25	Change	Explanation of material variation
Property, plant and equipment	18,233	18,448	(216)	Depreciation of the year Rs 1,809 mn Capex Rs 1,664 mn (incl. renewable energy)
Stock in trade	6,751	7,313	(563)	Inventory days improved from 106 to 90
Trade debts	3,626	4,663	(1,037)	Debtor days improved from 57 to 50
Short term investment	350	–	+350	Deposits for gas supply
Total assets	32,312	34,287	(1,975)	Leaner working capital; asset turnover improved
Shareholders' equity	11,095	11,373	(278)	
Long term financing (incl. current portion)	8,629	9,117	(488)	Instalments of Rs 1,430 mn repaid on schedule; Rs 783 mn drawn for projects
Short term borrowings	6,069	6,909	(840)	Lower working-capital requirement
Trade and other payables	3,865	4,551	(686)	Reclassification of SDMIC provision into deferred liabilities.
Deferred liabilities and income	1,491	1,225	+266	SDMIC settlement provision

Cash generated from operations

Rs 5,315 mn

FY2025: Rs 63 mn

Net cash from operating activities after taxes

Rs 3,466 mn

FY2025: outflow of Rs 1,516 mn

Long-term loan instalments repaid

Rs 1,430 mn

on schedule

EBITDA / finance cost

2.4x

FY2025: 0.9x

Key business risks and how they are managed

RISK AREA	KEY RISK	HOW IT IS MANAGED
1 Dumped imports and trade policy	Continued dumped PFY imports from China; possible evasion of anti-dumping duty (ADD) and misuse of the Export Facilitation Scheme (EFS).	Enforcement and monitoring of ADD collection.
2 Raw-material supply and price	Dependence on a single domestic PTA producer; PTA/MEG prices are linked to crude oil and freight.	Alternative import sources qualified and used in FY2026 to maintain supply during Middle East crises; 90-day inventory held; pricing passed through where the market allows.
3 Energy cost and availability	Captive-power gas tariff and its levy, petroleum levy on HFO, and unreliable grid supply.	Energy-mix re-optimisation; 8.3 MW solar; battery energy storage (BESS) and additional solar in FY2027; wind MoU for FY2028.
4 Liquidity and interest rates	Rs 8.6 bn long-term financing and Rs 6.1 bn short-term borrowings; interest-rate exposure.	Long-term financing incl. ITERF at a low rate; operating cash flow of Rs 3.5 bn; scheduled repayments met; working-capital days reduced; finance cost down 13%.
5 Taxation and levies	Minimum tax charged on turnover irrespective of profit (Rs 376 mn in FY2026).	Provided for in full.

Questions and answers

Thank you for joining Gatron's Corporate Briefing Session.