HUBCO

THE HUB POWER COMPANY LIMITED

CORPORATE BRIEFING

FY-2026



November 03, 2026

AGENDA

HUBCO

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HUBCO’s Footprint

Pakistan’s first and one of the largest Independent Power Producer (IPP) and now a diversified group with investments in power, mining, oil & gas, EVs and EV Charging Infrastructure

HUBCO's mission is to drive sustainable growth through strategic investments in transformative projects, upholding international standards in safety and environment while creating long-term value for Pakistan, our stakeholders and the communities we serve as a responsible corporate leader.

POWER CAPACITY
2,289 MW

E&P Operating Capacity (MMscfd)
602

MINING (MTPA)
11.2

REVENUE Consolidated (USD Mn)
FY-2026: 253.5
Q1-FY2027: 79.6

PAT Consolidated (USD Mn)
FY-2026: 176.9
Q1-FY2027: 46.0

Laraib Energy Limited
84 MW

Narowal Energy Limited
225 MW

Hub Power Plant Area

China Power Hub Generation Company Limited
1320 MW

Prime International Oil & Gas Company Limited
602 MMscfd (including share of JV partners)

ThalNova Power Thar (Private) Limited
330 MW

Thar Energy Limited
330 MW

Sindh Engro Coal Mining Company
11.2 MTPA

Mega Motor Company (Private) Limited
EV Assembly Plant under construction

Hubco Green (Private) Limited
EV Charging Infrastructure

Updates on Power Generation Portfolio



- Availability of our **Thar plants** remained significantly better than the minimum required under the PPA
- The two plants having a combined total capacity of **660MW**, contributed:
  - **FY-2026:** **3,646 GWh** generation
  - **Q1 FY-2027:** **1,132 GWh** generation
- During the Q1 **FY-2027** HUBCO/HPHL received dividend from **TEL: 4,885m** and **TN 2,916m** (FY-2026: **TEL 10,848m** and **TN 4,926m**



- **CPHGC** maintained availability as required under the PPA
- Our **1,320MW** imported coal-based power plant contributed:
  - **FY-2026:** **1,198 GWh** generation
  - **Q1 FY-2027:** **1,044 GWh** generation
- **CPHGC declared two dividends in the Q1 FY-2027**
- Recently, **Unit-1** has sustained an electrical fault and has been placed under forced outage

Other Businesses Update



- Prime acquired two onshore blocks (Sukhpur II & Naing Sharif) and working interests in four offshore blocks, including operatorship of Sapat Bandar, strengthening its exploration portfolio. The Lundali-1 well in Sukhpur-II block was successfully recommissioned during the Q1 FY-2027.
- These acquisitions expand Prime's onshore and offshore footprint and support efforts to offset production decline from existing fields.
- Prime continues to pursue new drilling opportunities to enhance Pakistan's indigenous hydrocarbon production.



- Ark Metals is engaged in the business of exploration, and development of mineral mines in Pakistan
- Geological & geophysical studies concluded, and First Resource Report (FRR) confirms promising mineral potential in the Chaghi region, Balochistan
- Scoping study for lithium concluded through remote sensing analysis & geochemical sampling.
- HUBCO remains committed to further exploring the prospects of mining after FRR through subsequent studies and explorations.

Electric Mobility Business – Business Outlook & Product Portfolio

Aug-2024
BYD brand launched in Pakistan

Oct-2024
Atto 3 & Seal introduced

Jul-2025
Shark 6 – 1st PHEV pickup in Pakistan

Jan-2026
Atto 2 & Sealion 7 added

Dec-2026
Plant's inauguration

EV



Atto 3

EV · Compact SUV

Launched Oct-2024

EV



Seal

EV · Sedan

Launched Oct-2024

PHEV



Shark 6

PHEV · Pickup

Pakistan's 1st PHEV pickup

EV



Atto 2

EV · Compact SUV

Launched Jan-2026

EV



Sealion 7

EV · Mid-size SUV

Launched Jan-2026

PHEV UPCOMING



Sealion 6

PHEV · SUV

Post COD

MILESTONE · SEP-2026

10,000

BYD vehicles on Pakistani roads

10,000 BYDs. One Electric Movement.

The fastest ramp-up by a new-entrant NEV brand in Pakistan's automotive history.

From two models to five, a rapidly growing community of customers is embracing new energy mobility – and with local assembly starting in Dec-2026, the journey has only just begun.

Electric Mobility Business – MMC’s First CKD: BYD Sealion 6 DM-i



Unveiled at PAPS 2026
MMC’s first planned CKD model

MMC’S FIRST CKD MODEL | SUPER HYBRID

BYD Sealion 6 DM-i

C+ segment family SUV with a 1.5L turbocharged plug-in hybrid powertrain



C+
Segment
Family SUV

1.5L Turbo
Powertrain
DM-i plug-in hybrid

CKD
Local assembly
Post plant inauguration

Highlights

- **Launch:** introduced at PAPS 2026 as Mega Motor Company’s first planned CKD model.
- **Positioning:** efficient and cost-effective intra- and intercity travel for families.
- **Customer response:** strong interest from families seeking a modern, fuel-efficient SUV that combines comfort, performance and everyday versatility.



Electric Mobility Business – Dealership & Retail Network Expansion

5 **Company-owned Experience**
& Care Centers

4 **Third-party dealerships**
Faisalabad · Karachi · Lahore · Sialkot

11 **Upcoming dealerships**
Start of CY 2027



Company-owned footprint

Karachi Metropole & Korangi

Lahore Gulberg & DHA

Islamabad Expressway

Third-party dealerships

1

JAN-2026
BYD Faisalabad
1st third-party dealership – shift to an asset-light, partner-led model.



Faisalabad – 1st Third-Party Dealership

2

JUN-2026
BYD South, Karachi
2nd third-party dealership, expanding coverage in Karachi.



BYD South – 2nd Third-Party Dealership

3

AUG-2026
Pine Avenue, Lahore
3S dealership – taking the Lahore footprint to three outlets.



3S Dealership & Service Facility

4

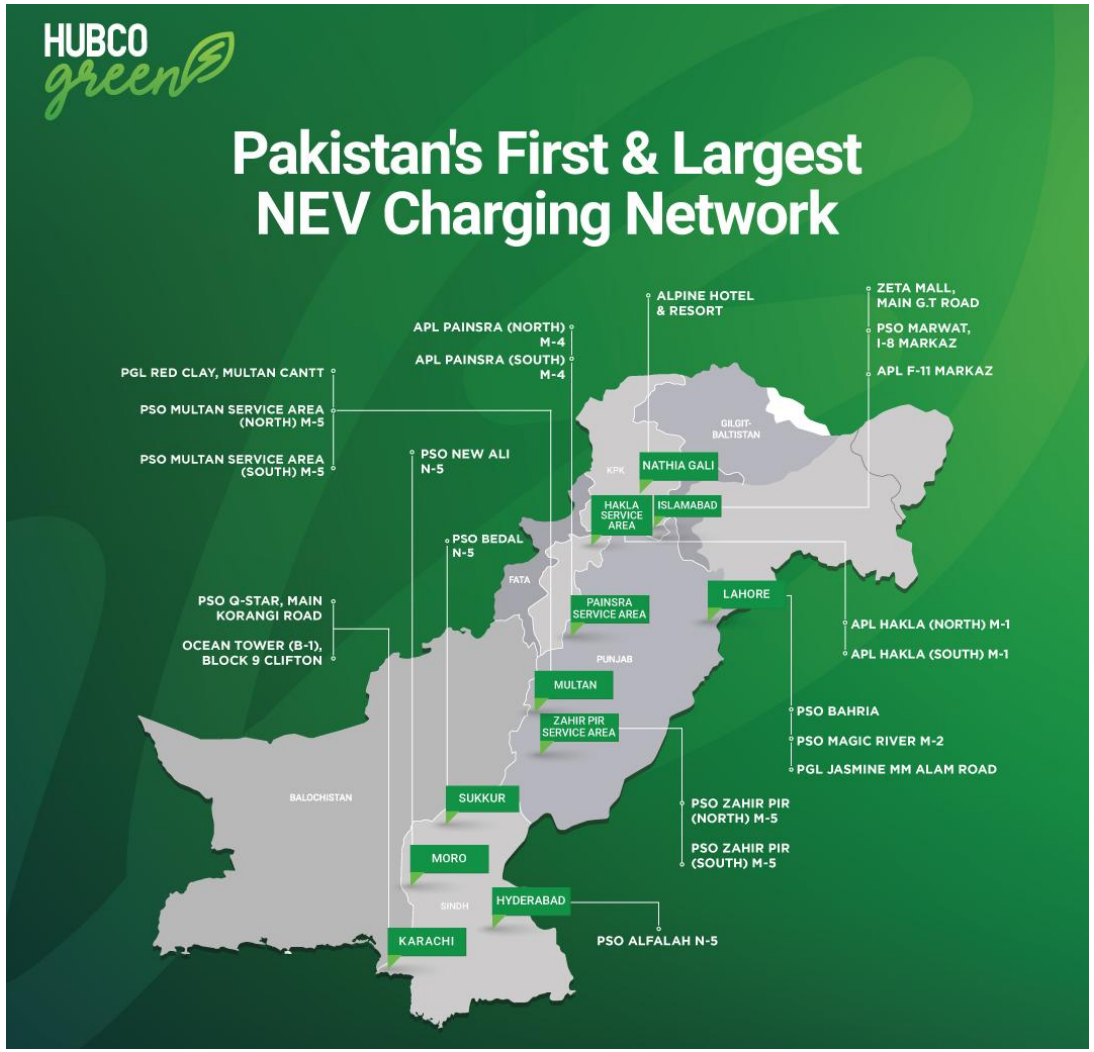
OCT-2026
BYD Sialkot
4th third-party dealership, extending reach across Punjab.



Sialkot – 4th Third-Party Dealership

2 Karachi	**2** Multan
2 Peshawar	**1** Lahore
1 Rawalpindi	**1** Gujranwala
1 Jhelum	**1** Sialkot

Green Mobility Business – NEV Charging Infrastructure

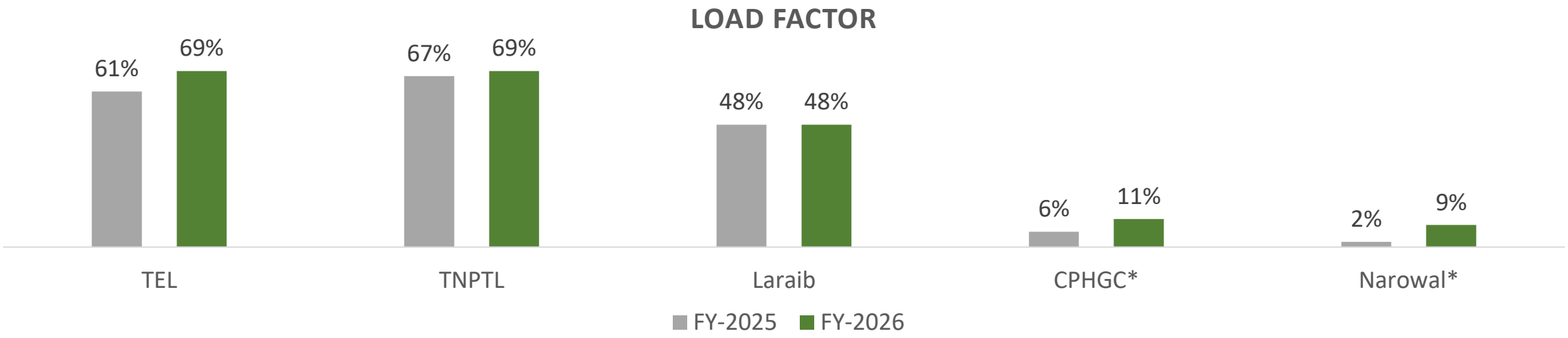


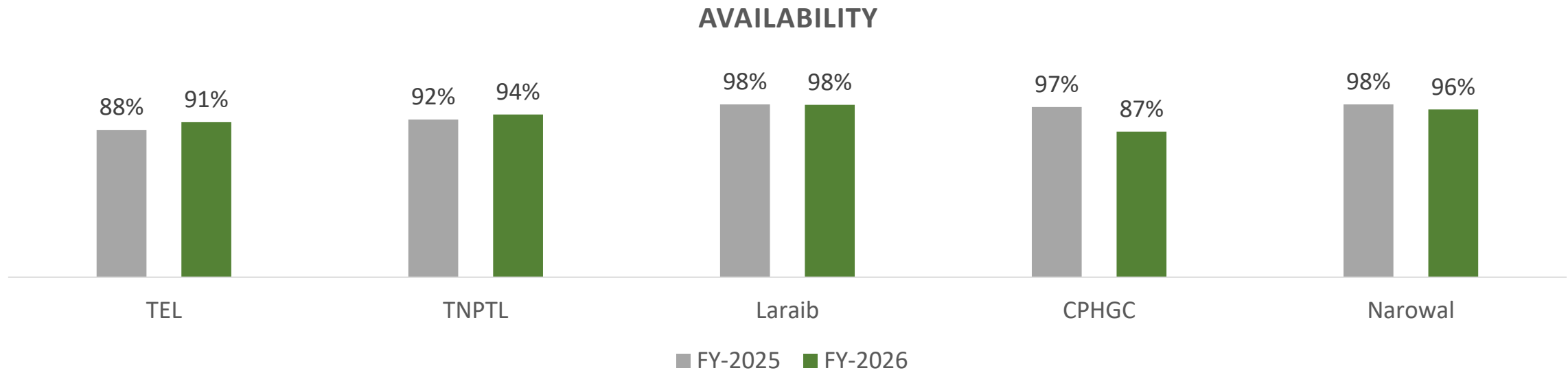
- HGL cumulative operational footprint stands at **24 DC fast chargers** nationwide covering highways and motorways, major urban centers and selected MMC/BYD dealerships.
- HGL has recently inaugurated a **120kW DC fast charger** at PGL Red Clay Station in Multan.
- Installation is underway at additional sites on national **highway (N-5)** and additional cities to further support the increasing penetration of NEVs in Pakistan.
- HGL has also signed collaboration agreements with PUMA Energy and Gas & Oil Pakistan/Aramco in line with its expansion plans.
- HGL has launched its **website (www.hubcogreen.com)** and **Mobile Application** will be released soon providing customer convenience for trip planning, live charging status monitoring and slot bookings at HGL charging stations.

Privatization of Discos

- A consortium has been constituted for participation in the DISCO privatization process
  - ✓ Hub Power Holdings Limited (HPHL), a wholly owned subsidiary of HUBCO (Lead Member)
  - ✓ Metro Ventures (Private) Limited
  - ✓ Lucky Cement Limited
  - ✓ Kohat Cement Company Limited
- The Consortium has been prequalified for FESCO, GEPCO and IESCO
- Financial, legal and technical due diligence is currently in progress.
- The Company continues to evaluate potential strategic and operational synergies across the generation and distribution value chain.

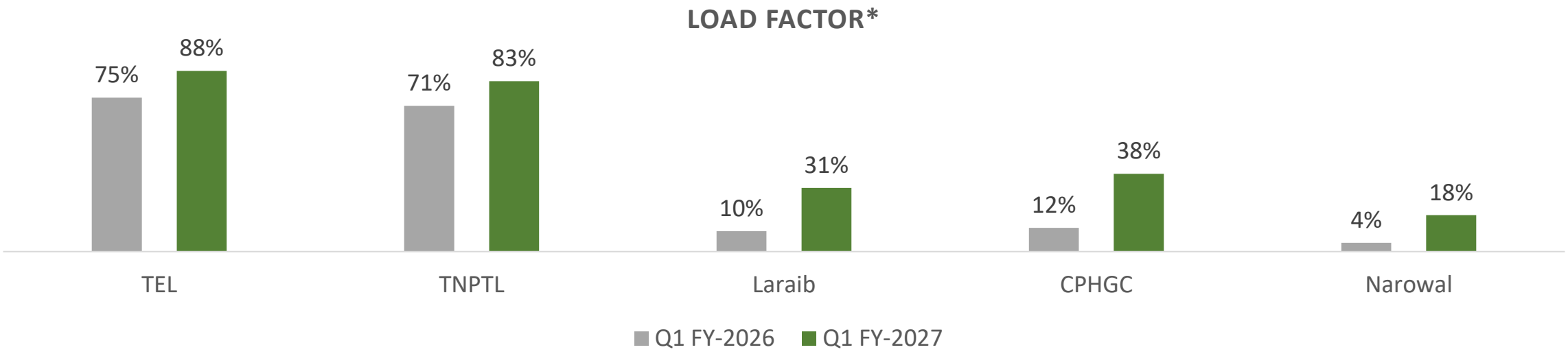
Operational Highlights FY-2026

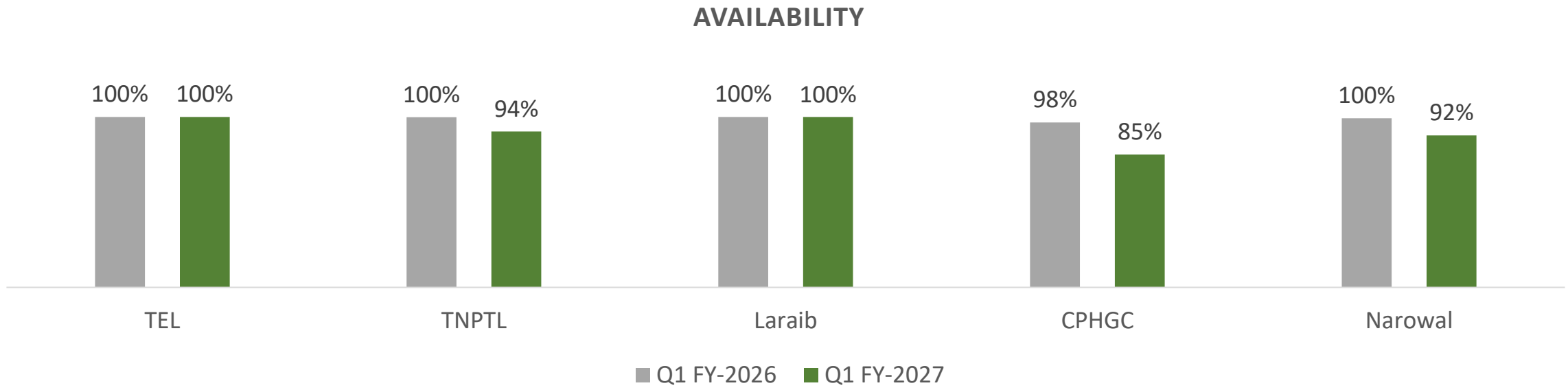




* Load factor for CPHGC and Narowal better than last year due to RLNG supply constrains amid geopolitical conflicts.

Operational Highlights Q1 FY-2027





* Load factor for all entities better in Q1 FY-2027 due to RLNG supply constrains amid geopolitical conflicts.

Financial Highlights FY-2026

FY-2026 | PKR Mn

Unconsolidated

	FY-2026	FY-2025	% change
Revenue	–	13,210	▼100%
Gross Profit	–	9,058	▼100%
Dividend Income / Share of the profit	**29,306**	14,914	▲ 97%
Net Profit	**24,467**	19,079	▲ 28%
EPS (PKR)	**18.86**	14.71	▲ 28%

KEY DRIVERS

- ▲ Higher dividend income from subsidiaries / associates
- ▲ Lower finance cost due to debt repayment and lower interest rates
- ▼ No revenue due to termination of PPA

Consolidated

	FY-2026	FY-2025	% change
Revenue	**71,126**	83,351	▼ 15%
Gross Profit	**29,688**	39,824	▼ 25%
Dividend Income / Share of the profit	**45,316**	41,310	▲ 10%
Net Profit (attributable to holding co.)	**49,631**	46,131	▲ 8%
EPS (PKR)	**38.26**	35.56	▲ 8%

KEY DRIVERS

- ▲ Higher share of profit from associates
- ▲ Lower finance cost due to debt repayment and lower interest rates
- ▼ Lower revenue due to early termination of Hubco PPA and renegotiation of NEL PPA in FY-2025

Financial Highlights Q1 FY-2027

Q1 FY-2027 | PKR Mn

Unconsolidated

	Q1 FY27	Q1 FY26	% change
Dividend Income / Share of the profit	**9,705**	8,101	▲ 20%
Net Profit	**8,118**	7,894	▲ 3%
EPS (PKR)	**6.26**	6.09	▲ 3%

KEY DRIVERS

- Higher dividend income from subsidiaries
- higher income on short-term money market investments

Consolidated

	Q1 FY27	Q1 FY26	% change
Revenue	**22,109**	17,397	▲ 27%
Gross Profit	**8,002**	7,586	▲ 5%
Dividend Income / Share of the profit	**12,724**	10,794	▲ 18%
Net Profit (attributable to holding co.)	**12,786**	11,628	▲ 10%
EPS (PKR)	**9.86**	8.96	▲ 10%

KEY DRIVERS

- Higher share of profit from associates and joint ventures
- Higher income on short-term money market investments and lower finance cost.

Awards and Recognitions



ACHIEVED

Employer of Choice Gender Diversity Awards 2026 for Inclusive Value Chain.



SECURED

Health & Safety Foundation Award at the 12th International Environment, Health & Safety Awards 2026.



RECOGNIZED

as one of the **Top Three winners** for outstanding pledge implementation and impact under the Climate2Equal Initiative.

Environment, Social & Governance (ESG)

HUBCO continues to strengthen its approach to Environment, Social and Governance (ESG), with sustainability increasingly integrated into its business strategy, governance and decision-making.



- Actively monitor progress against the target set out in ESG Strategy 2025-30
- Strengthened **water stewardship** and **waste management** practices at Thar site.
- Reduction in **greenhouse gas emissions** through operational optimization and implementation of **ISO 50001**-based energy management initiatives.
- **500 trees** planted in **Q1 FY-2027** across plant sites, making it **17,900 trees.**
- Secured **WWF Green Office Certification** for NBE site and Head Office.
- Installation of solar streetlights at Thar sites.
- Strengthened ESG governance through the revamped **Sustainable Growth Committee** composition with increased female representation.
- Maintained compliance **with OSHA CFR 1910, ISO 45001, ISO 14001** and **PSM** and achieve **zero TRIR**.
- Female representation in the workforce is 5.8% across all locations.

Community Impact



EDUCATION

- Contributed to support Kar Muqabla initiative (digital and play-based learning) by Teachers' Resource Centre (TRC).
- At LEL, an internship program involving 11 students is currently in progress.
- Continue sponsoring 31 TCF schools through Thar Foundation (TF) around our Thar plant sites
- Students achieved a 98% Matriculation pass rate at HUBCO sponsored TCF Schools at Thar in collaboration with TF.



LIVELIHOOD

- MoU with ConsulNet to sponsor the training of 10 girls from underserved communities through the Code Girls Program, aimed at developing skills in software engineering and artificial intelligence.
- At NEL, fifth batch of 18 females completed training in Computer and Digital Skills, second batch of 12 females commenced Fashion Designing Course and fourth batch of 16 females commenced Beautician Training Course.
- Expanded livestock support services to 31 villages, benefiting farmers at Thar through TF.



HEALTHCARE

- Inaugurated LRBT primary Eye Clinic unit in Mithi, providing services to approximately 700 patients each month.
- Provided 28,500 OPD consultations, 4,700 diagnostic tests, a medical camp serving 3175 patients, and nutrition screening of 3,100 children.
- Donated laboratory equipment to the Kidney Resource & Information Foundation (KIRF) at MirPur AJK.



INFRASTRUCTURE

- Inaugurated two solar powered Reverse Osmosis (RO) plants, one 10,000 GPD RO Plant at Islamkot Degree College & another 5,000 GPD RO Plant at TCF Kharo Jani Campus.
- Conducted a two-day professional development workshop for female principals and teachers through TF.
- Plantation of 1500 trees under the Thar Green Project, 185 Solar Home Systems installed in the Gorano area.
- Deployed 30 solar streetlights across 10 villages and the Islamkot graveyard.
- Hybrid solar systems 5 & 8 KW installed at School & College Mirpur.

HUBCO

Q&A Session