Pakistan Paper Products Ltd.

D/58, S.I.T.E., KARACHI, PAKISTAN

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November 6th, 2026

The General Manager
Pakistan Stock Exchange Limited
Stock Exchange Building
Stock Exchange Road
Karachi

Dear Sir,

This is to inform you that the Corporate Briefing Session (CBS) of Pakistan Paper Products Limited will be held as follows to brief the shareholders/investors/analysts about the Company's financial performance for the year ended 30 June 2026 and outlook:

Date	12th November, 2026
Time	11:00 A.M.
Venue	Virtually (via Zoom Link)
Meeting Link	https://us06web.zoom.us/j/82006884676?pwd=rqIPQFovS3mYzzM8dksBATFpFBZy6I.1
Chat Link	https://us06web.zoom.us/launch/jc/82006884676
Notes Link	https://us06web.zoom.us/j/82006884676?pwd=rqIPQFovS3mYzzM8dksBATFpFBZy6I.1&mynotes=on
Meeting ID	820 0688 4676
Passcode	912607

You may please inform the TRE Certificate Holders of the Exchange accordingly.
Presentation for the CBS is enclosed here in.

For any queries regarding the CBS, please send your queries to: *dawood@pakpaper.com*
All market participants are encouraged to provide feedback.

Yours sincerely,

For ***PAKISTAN PAPER PRODUCTS LTD***



DAWOOD AHMED MAPARA

COMPANY SECRETARY


بسم الله الرحمن الرحيم

PAKISTAN PAPER PRODUCTS LIMITED

CORPORATE BRIEFING

Results for the year ended June 30, 2026

NOVEMBER 2026 | KARACHI



DISCLAIMER

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No representation or warranty, express or implied, is made thereto, and no reliance should be placed on the fairness, accuracy, sufficiency, completeness or correctness of the information or any opinion contained herein, except for information derived from the financial statements for the year ended June 30, 2026.

The information should be considered in the context of the circumstances prevailing at the time and will not be updated to reflect developments after the date of the presentation.

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PPP undertakes no obligation to update any forward-looking statement and makes no representation, warranty or prediction that the results anticipated will be achieved. Past performance is not an indication or guarantee of future results.

PRESENTATION OVERVIEW

01 Company Overview & Heritage

02 Our Businesses & Key Clients

03 Governance & Shareholding

04 Financial Performance

05 Segments & Operations

PAKISTAN PAPER PRODUCTS LIMITED

COMPANY OVERVIEW

Pakistan Paper Products Limited is a leading manufacturer of paper products, specialising in high-quality self-adhesive labels, exercise books and registers for domestic markets.

1951
Founded

1964
Listed on PSX

2
Core businesses



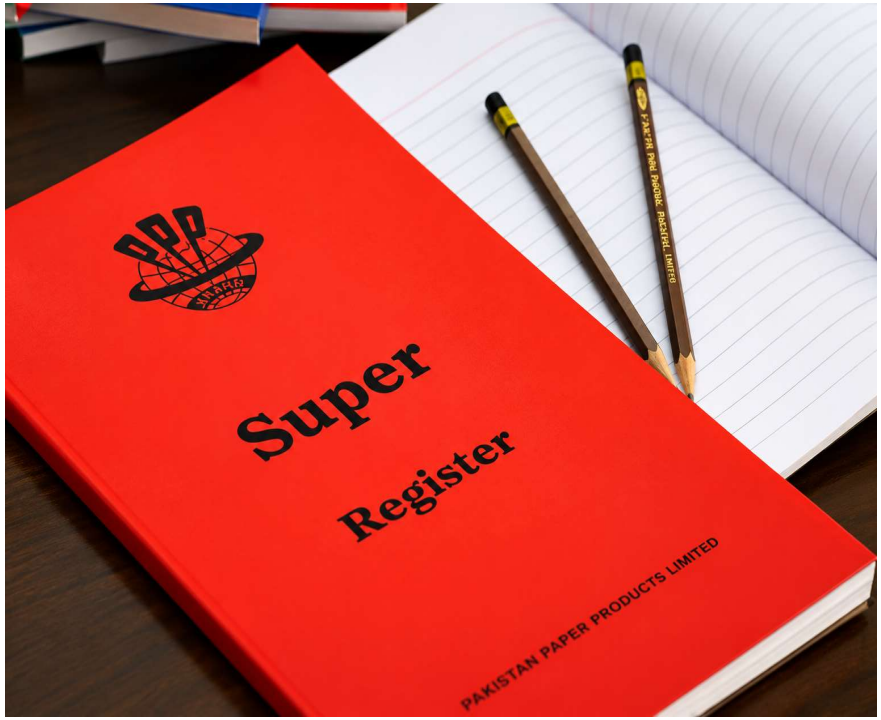
OUR PURPOSE

VISION

To transform the Company into a modern and dynamic paper converting company by utilizing experience of the team of professionals to play a meaningful role on sustainable basis in the economy of Pakistan.

MISSION

To provide quality products to customers and explore new clients to promote sales of the Company through good governance and encourage a sound and dynamic team, so as to achieve best prices of products of the company for sustainable growth and prosperity of the Company



75 YEARS OF HERITAGE



Founded in 1951 when Pakistan relied entirely on imported paper products. Our founder brought machinery and expertise from Germany to set up the country's paper converting unit.

Listed in 1964, PPP is one of the oldest companies still traded on the Pakistan Stock Exchange, and today one of the largest and most advanced paper converters in the country.

Mr. Hashim Bin Sayeed

Founder and Former Chairman (1927 – 2013)

1951	1957	1962	1964	1997	2016	2020	2022
Founded; exercise books	Ammonia sensitized paper	Private limited Company	Listed on stock exchange	Pro Labels launched	Major Pro Labels expansion	Pro Labels capacity expansion	Pro Labels capacity expansion

OUR BUSINESSES



EXERCISE BOOKS

Since 1951

- First in Pakistan to make exercise books on automatic machinery — still the only one
- Custom-cover books for 100+ private schools, including TCF, The Educators, The City School, Smart school nationwide



PRO LABELS

Since 1997

- Pakistan's pioneer in self-adhesive labels in roll form, replacing imports
- Purpose-built facility Since 2010; Three 8-colour and two 10-colour presses
- Full UV printing with screen printing and cold foil

TRUSTED BY LEADING BRANDS

Selected Pro Labels clients — multinational and local leaders in FMCG, energy, pharma and automotive

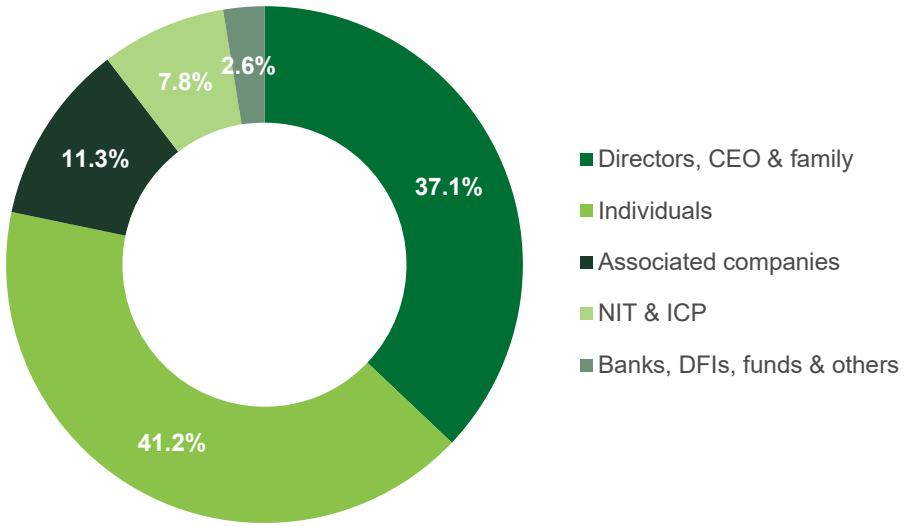
Unilever Pakistan	**Reckitt Benckiser**	**Friesland Campina Engro Pakistan Limited**	**Asian Consumer Products**
Chevron Lubricants	**Parco Gunvor**	**Pakistan State Oil**	**Castrol Pakistan**
Getz Pharma	**Highnoon Laboratories**	**LCI Pakistan**	**Atlas Honda**

Education: 100+ private schools including TCF, The Educators, Smart school, The City School nationwide

BOARD OF DIRECTORS & SHAREHOLDING

Mr. Abbas Sayeed	**Chairman, Non-Executive**
Mr. Abid Sayeed	**Chief Executive**
Dr. Asadullah Sayeed	Non-Executive
Mrs. Muleika Sayeed	Non-Executive
Mr. Mohsin Safdar	Independent
Mrs. Maha Haider	Independent
Mr. Matiuddin Siddiqui	Director (NIT)

Pattern of shareholding as on June 30, 2026 (8million shares)



FY26 AT A GLANCE

Rs 1,914 (In million)

Net sales

1,734m in FY25

19.59%

Gross Margin

17.25% in FY25

Rs 166 (In million)

Profit after tax

122m in FY25

Rs 20.73

Earnings per share

Rs 15.30 in FY25

80%

Cash dividend

Rs 8.00 per share; payout 38.59%

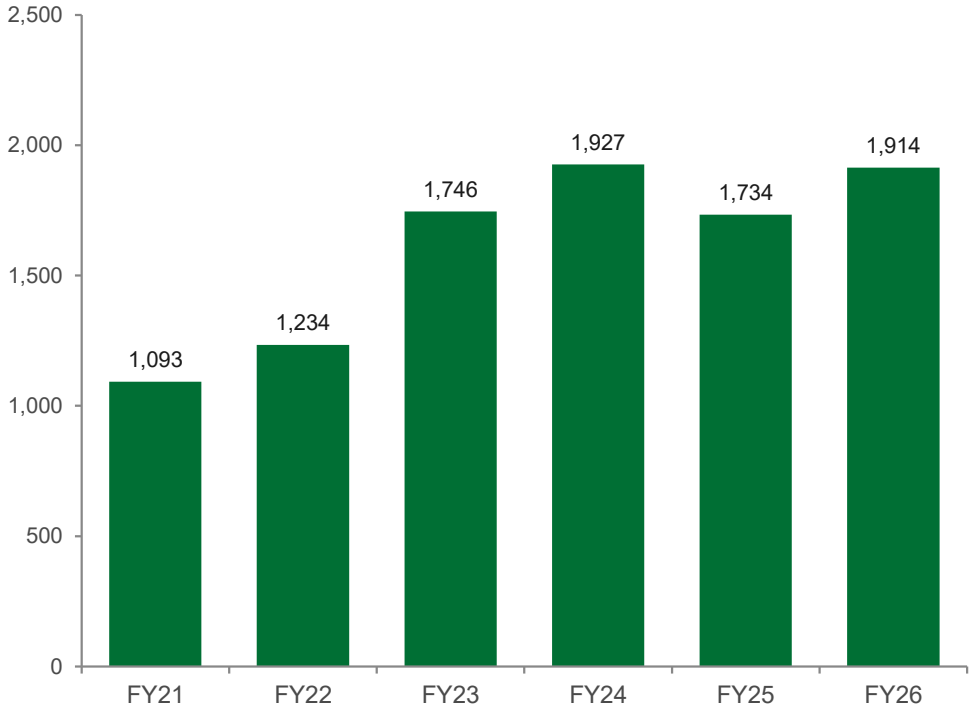
2.60x

Current ratio

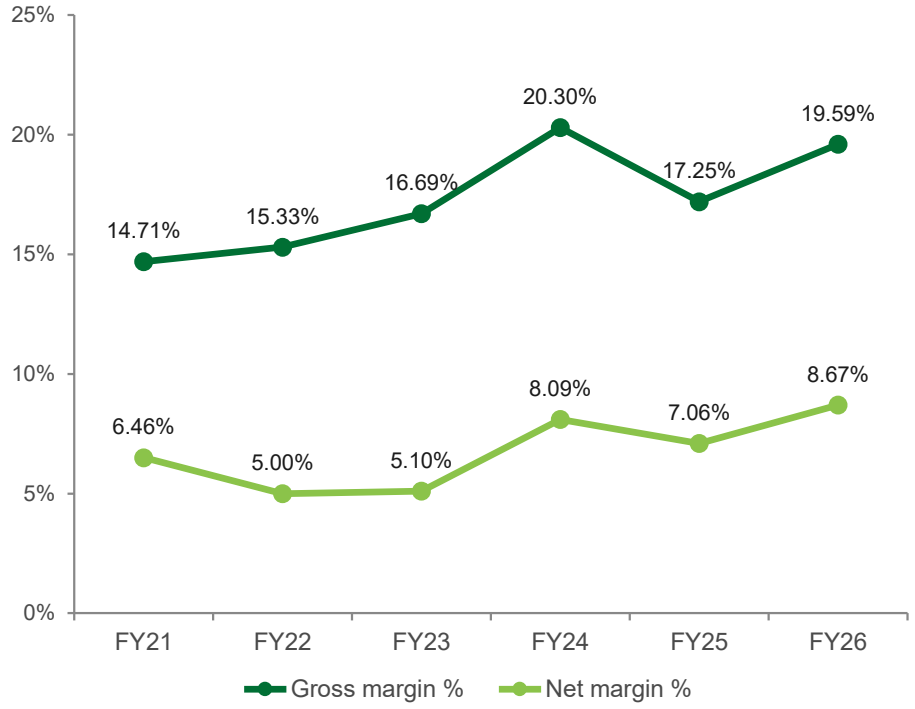
2.57x in FY25

SIX-YEAR PERFORMANCE TREND

Net sales (Rs. In million)



Margins (% of net sales)



RESULTS: FY26 VS FY25

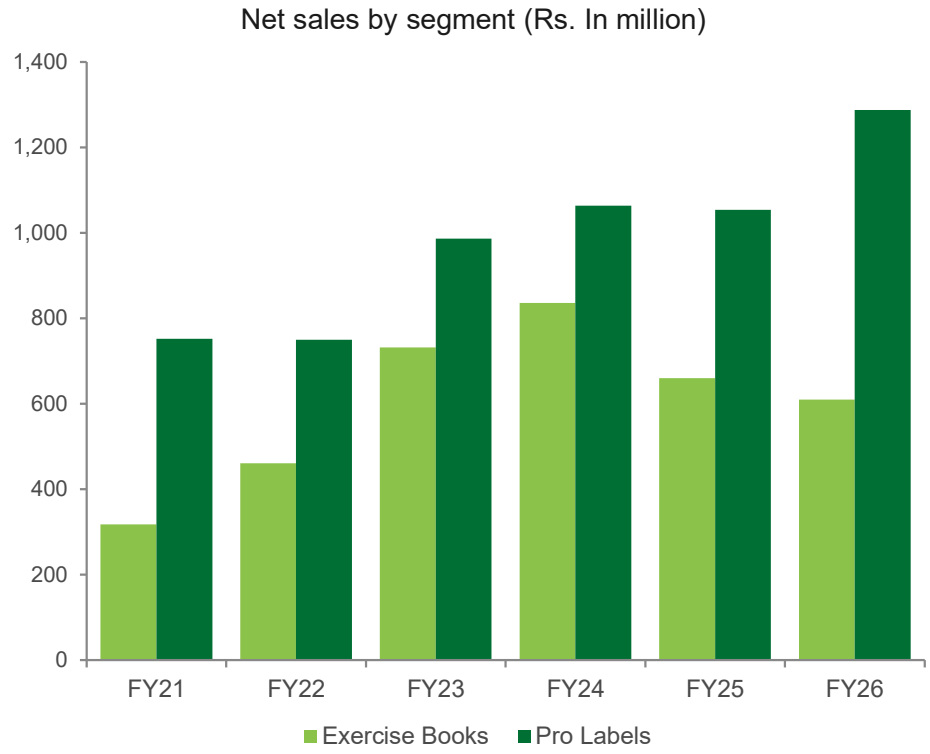
Particulars	FY26 (Rs '000)	% of sales	FY25 (Rs '000)	% of sales	% Change
Net sales	**1,913,733**	**100%**	**1,733,597**	**100%**	**10.39%**
Gross profit	**374,903**	**19.59%**	**298,960**	**17.25%**	**25.40%**
Operating expenses	120,786	6.31%	101,154	5.83%	**19.41%**
Operating profit	**254,116**	**13.28%**	**197,805**	**11.41%**	**28.47%**
Other Income	1,026	0.05%	1,638	0.09%	-37.36%
Finance cost	29,865	1.56%	37,981	2.19%	**-21.37%**
Profit before tax	**225,278**	**11.77%**	**161,463**	**9.31%**	**39.52%**
Taxation	59,416	3.10%	39,041	2.25%	**52.19%**
Profit after tax	**165,862**	**8.67%**	**122,422**	**7.06%**	**35.48%**
Earnings per share (Rs)	**20.73**		**15.30**		**35.49%**

KEY TAKEAWAY

Sales increased by 10.39% and gross profit rose by 25.40%.

A 21.37% reduction in finance cost, despite a 19.41% increase in operating expenses, contributed to a 35.48% rise in profit after tax.

SEGMENT PERFORMANCE



Rs '000	FY26	Mix	FY25	Mix	% Change
Pro Labels	1,287,822	67.29%	1,054,003	60.80%	22.18%
Exercise Books	609,931	31.87%	660,032	38.07%	-7.59%
Others	15980	0.84%	19562	1.13%	-18.31%
Total net sales	**1,913,733**	**33%**	**1,733,597**	**100.00%**	**10.39%**

Pro Labels contributed 67.29% of total sales, up from 60.80% in FY25, with sales increasing by 22.2%. Exercise Books sales declined by 7.60%.

CAPACITY & PRODUCTION

EXERCISE BOOKS

70%

Utilization in FY26 (71% in FY25)

PRO LABELS

153%*

Utilization in FY26 (122% in FY25)

AMMONIA PAPER

2%

Utilization in FY26 (1% in FY25)

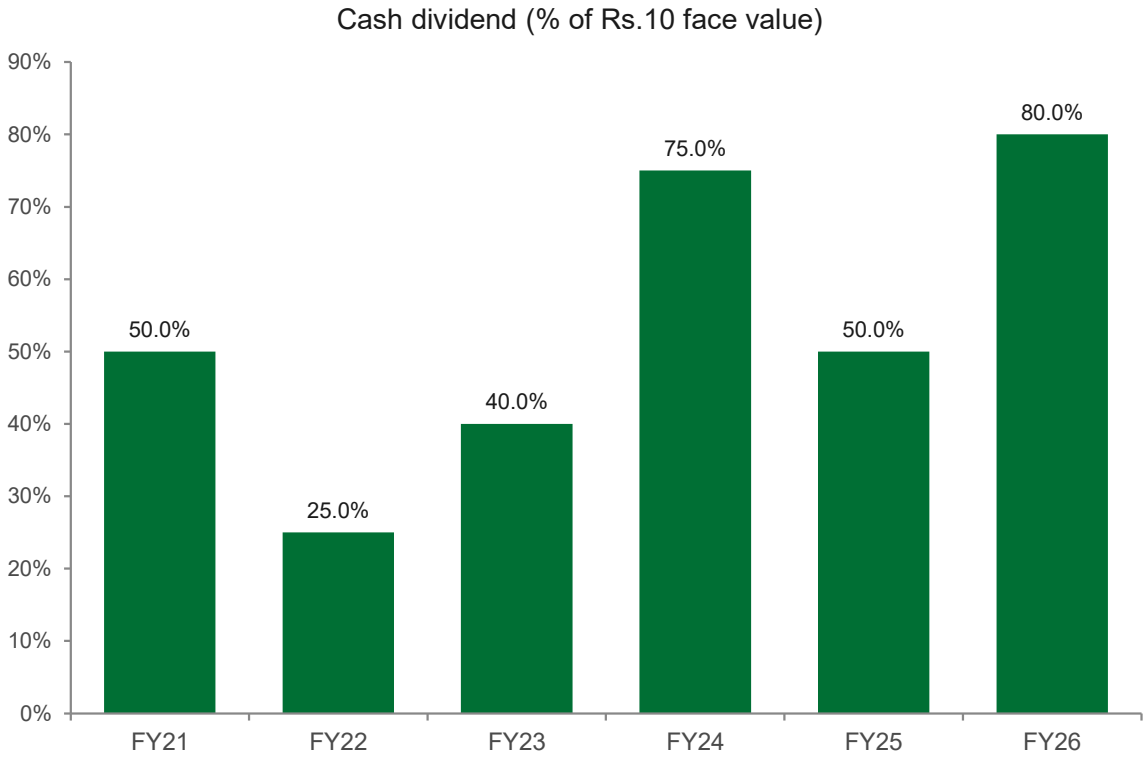
Segment	Unit		FY21	FY22	FY23	FY24	FY25	FY26
Exercise Books	*Gross*	Capacity	58,632	58,632	58,632	58,632	58,632	58,632
		Production	**45,225**	**59,455**	**58,686**	**49,127**	**41,519**	**40,875**
Pro Labels	*Sq. m*	Capacity	3,500,000	3,500,000	4,000,000	4,000,000	4,000,000	4,000,000
		Production	**6,229,624**	**5,591,118**	**5,667,013**	**4,932,033**	**4,899,162**	**6,111,661**
Ammonia Paper	*Rolls*	Capacity	216,000	216,000	216,000	216,000	216,000	216,000
		Production	**17,875**	**8,941**	**15,283**	**5,434**	**2,465**	**3,502**

** Pro Labels rated capacity is based on a single shift; output above capacity achieved through order-driven overtime.*

FINANCIAL POSITION & RETURNS

	FY21	FY22	FY23	FY24	FY25	FY26
Rs. In million						
Total assets	1,398	1,601	1,757	2,141	**2,245**	**2,389**
Reserves	919	937	1,027	1,581	**1,671**	**1,794**
Working capital	322	308	403	490	**532**	**629**
Ratios						
Current ratio (x)	2.19	1.77	1.83	2.46	**2.57**	**2.60**
Return on equity	7.06%	6.07%	8.04%	9.38%	**6.99%**	**8.85%**
Return on assets	5.05%	3.86%	5.07%	7.28%	**5.45%**	**6.94%**
Break-up value per share (Rs)	124.88	127.07	138.43	207.67	**218.84**	**234.31**
Inventory turnover (x)	3.79	3.72	4.15	4.05	**3.86**	**3.93**
Total assets turnover (x)	0.78	0.77	0.99	0.90	**0.77**	**0.80**

DIVIDENDS



	Dividend (Rs. In million)	Payout
FY26	**64**	**38.59%**
FY25	40	32.67%
FY24	60	38.48%
FY23	32	35.94%
FY22	20	32.39%
FY21	40	56.69%

Consistent cash dividends every year; no stock dividends.

WHAT DROVE THE YEAR

(+22.20%)

Pro Labels sales

Sales increased from Rs 1,054.0m to Rs 1,287.8m.

(-7.60%)

Exercise books sales

Sales declined from Rs 660.0m to Rs 609.9m.

19.59%

Gross margin

Improved from 17.25% in FY25, reflecting higher gross profitability.

(-21.37%)

Finance cost

Lower policy rates and reduced borrowings.

FY26 Highlight: Pro Labels recorded 22.20% sales growth, while the gross margin improved to 19.59% from 17.25% in FY25.

THANK YOU

Questions & Answers