EVERY FOLD FORWARD

CORPORATE BRIEFING SESSION

FY 2025/26 & Q1 FY 2026/27

DATE: NOVEMBER 12TH, 2026



DISCLAIMER TO USERS

This presentation has been prepared by **Gul Ahmed Textile Mills Limited (the "Company" or "GATM")** for informational purposes only. The information contained herein has been compiled from sources believed to be reliable; however, no representation or warranty, express or implied, is made as to the fairness, accuracy, adequacy, sufficiency, completeness or correctness of the information or any opinions contained in this presentation. Accordingly, no reliance should be placed on such information or opinions.

This presentation may contain forward-looking statements relating to the Company's future business activities, financial performance, growth prospects, strategies and other anticipated developments. Such statements, by their nature, are subject to inherent risks, uncertainties and assumptions, both general and specific, and there can be no assurance that the expectations, forecasts, projections or intentions expressed therein will materialise.

Actual results and developments may differ materially from those expressed or implied in such forward-looking statements due to various factors, including changes in the economic, political, regulatory and business environment, fluctuations in foreign exchange rates, changes in government policies, market conditions, industry dynamics and other risks affecting the Company's operations.

Recipients of this presentation are advised to exercise due caution and not to place undue reliance on any forward-looking statements. The Company undertakes no obligation to publicly update, revise or otherwise modify any forward-looking statements, whether as a result of new information, future events or otherwise, except where required under applicable laws, regulations, listing requirements or directives of the Securities and Exchange Commission of Pakistan (SECP) and the Pakistan Stock Exchange Limited (PSX).

This presentation does not constitute, and should not be construed as, an offer to sell, issue or subscribe for, or a solicitation of any offer to buy or acquire, any securities or other financial instruments of the Company, nor shall it form the basis of, or be relied upon in connection with, any contract or investment decision.

Investors and other stakeholders should carefully consider the various risks and uncertainties associated with the political, economic, social, regulatory and legal environment in which the Company operates, together with the information disclosed in the Company's statutory filings, financial statements and other regulatory disclosures, when assessing any forward-looking statements.

By attending this presentation or accepting access to its contents, participants acknowledge and agree to be bound by the foregoing limitations and disclaimers.



AGENDA OF THE PRESENTATION

1. About the Company
2. Group Structure and Board of Directors
3. Value Chain
4. Financial Statements: FY 2025/26 & Q1 FY 2026/27
5. Comparison of Financial Metrics
6. Key Revenue Drivers
7. Explanation of Major Variances
8. Segmental Performance
9. Key Business Risks
10. Key Business Developments
11. Future Outlook
12. Q&As



About the Company

Established in 1953, Gul Ahmed Textile Mills Limited is one of Pakistan's leading **vertically integrated composite textile manufacturers**, with operations spanning the textile value chain. The Company's principal business comprises the manufacturing and sale of cotton and blended yarn, greige and finished fabrics, and home textile products. With advanced manufacturing, processing and finishing capabilities, Gul Ahmed serves a diversified portfolio of international and domestic customers. The Company also has a presence in the domestic retail market through its wholly owned subsidiary, Ideas (Private) Limited, complemented by its overseas subsidiaries that extend its international footprint and global market reach.

Listed on the Pakistan Stock Exchange under the ticker **GATM.**

As of March 2026, PACRA has maintained the Company's entity credit ratings at **AA- (Long-Term) and A1 (Short-Term), with a Stable Outlook**.

1953: Incorporation of the Company
The growth of a humble family business led to the incorporation of Gul Ahmed as a private limited company.

1955: Conversion to a Public Company
Seeking further expansion and growth the company converted from a private company to a public company

1970: Conversion to a Public Listed Company
Following the continued success of the company Gul Ahmed Textile was listed on the Karachi Stock Exchange (KSE)

2002: First Foreign Endeavor
Gul Ahmed International Limited (FZC) was established as a wholly owned subsidiary in UAE to expand the company's reach to the middle-east

2003: Flagship Fashion Brand
Gul Ahmed entered the local retail market with Ideas by Gul Ahmed, offering quality apparel and home textiles through its outlets across Pakistan

2021: Growth of Ideas
Driven by Ideas' growth, management decided to demerge the retail business into a separate, wholly owned subsidiary through a Scheme of Arrangement.

2022: Broadening the Product Portfolio
Gul Ahmed commissioned Pakistan's first state-of-the-art Fiber Bleaching Plant, enabling the conversion of waste cotton into medical-grade bleached absorbent cotton for medical and cosmetic applications.

2024: Betting on Renewable Energy
Gul Ahmed completed the installation 2 MW rooftop solar panel system as part of an overall plan to establish 20 MW rooftop solar panel systems on all units of the company

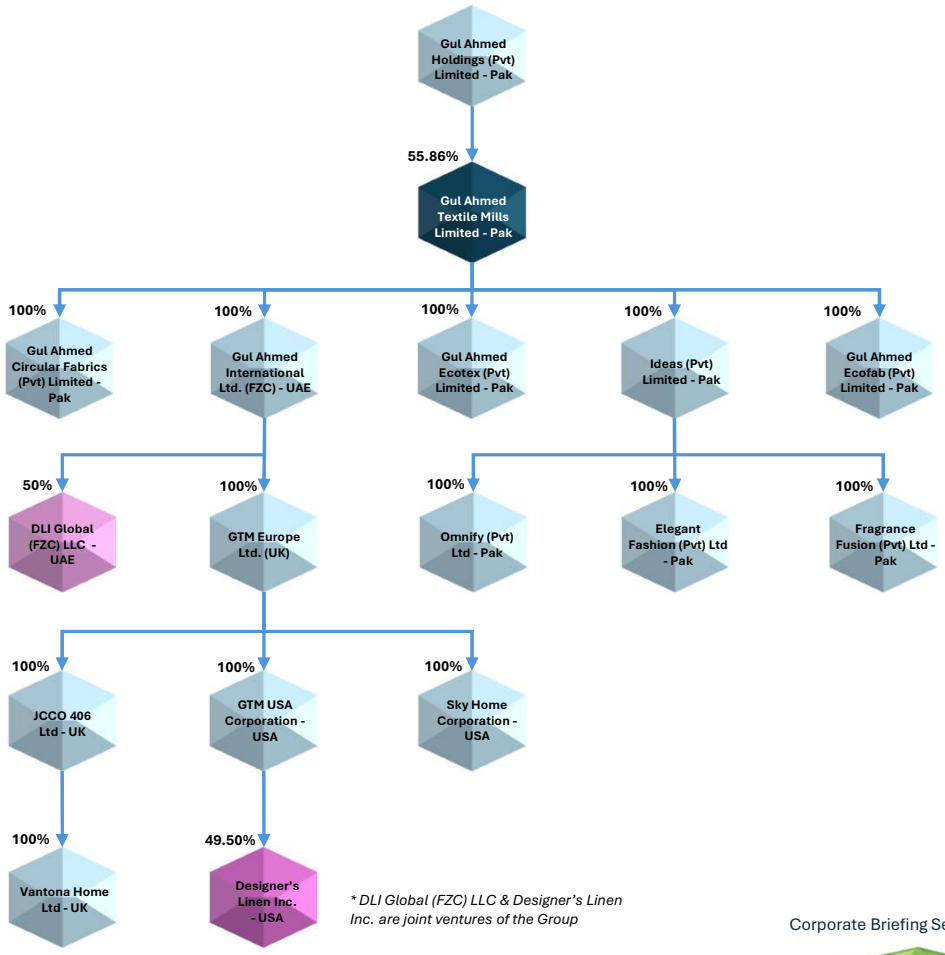
2025: Building Renewable Energy Capacity
The Company commissioned 20 MW of rooftop solar capacity, complemented by an 10 MW Battery Energy Storage System (BESS), strengthening its renewable energy portfolio and enhancing energy resilience.

2026: Expansion into Nooriabad
The Company acquired land in Nooriabad to expand its manufacturing footprint, capitalise on the region's wind energy potential and advance its renewable energy initiatives.

2026: Harnessing Wind Energy
Gul Ahmed became the first company to leverage wind energy within its existing Landhi premises, installing 5 MW of wind turbine capacity to further diversify its renewable energy mix and strengthen energy sustainability.



GROUP STRUCTURE & BOARD OF DIRECTORS



** DLI Global (FZC) LLC & Designer's Linen Inc. are joint ventures of the Group*

MR. MOHOMED BASHIR
Chairman / Non – Executive Director

MR. ZAIN BASHIR
Vice Chairman / Executive Director

MR. MOHAMMED ZAKI BASHIR
Chief Executive Officer / Executive Director

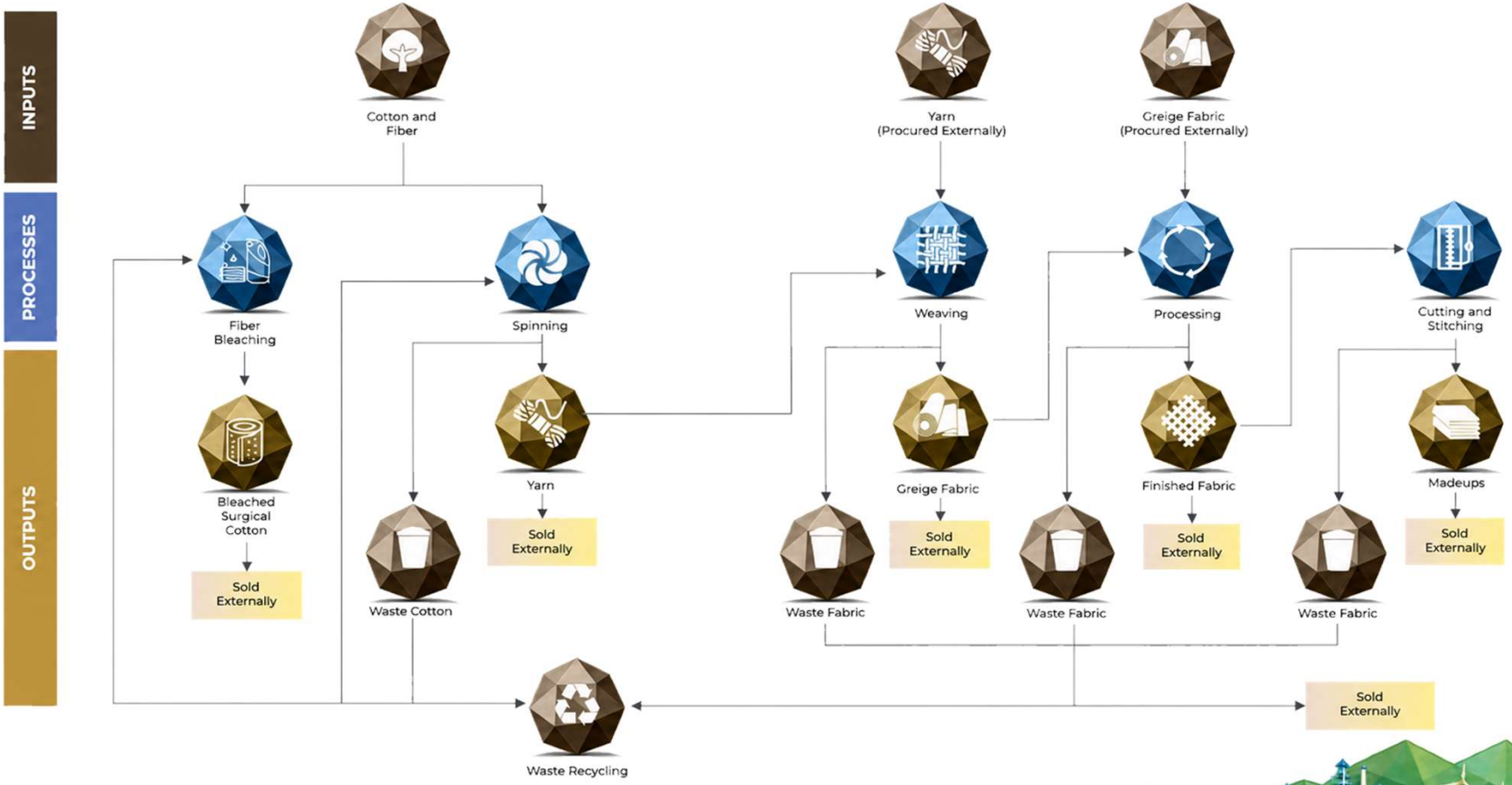
MR. ZIAD BASHIR
Non - Executive Director

MR. EHSAN A. MALIK
Non - Executive Director

MR. KAMRAN Y. MIRZA
Independent Director

MS. ZEEBA ANSAR
Independent Director

VALUE CHAIN


INPUTS
PROCESSES
OUTPUTS
Cotton and Fiber
Yarn (Procured Externally)
Greige Fabric (Procured Externally)
Fiber Bleaching
Spinning
Weaving
Processing
Cutting and Stitching
Bleached Surgical Cotton
Yarn
Greige Fabric
Finished Fabric
Madeups
Sold Externally
Waste Cotton
Sold Externally
Waste Fabric
Sold Externally
Waste Fabric
Sold Externally
Waste Fabric
Sold Externally
Waste Recycling
Sold Externally

SUMMARY OF FINANCIAL STATEMENTS

Statement of Profit or Loss

	2026	2025	Variance		Q1 FY2027	Q1 FY2026	Variance	
	-------- (Rupees in '000s)--------			%	-------- (Rupees in '000s)--------			%
Revenue from contracts with customers	**131,090,056**	**157,904,719**	**(26,814,663)**	**-17.0%**	**33,734,569**	**40,583,427**	**(6,848,858)**	**-16.9%**
Cost of sales	(121,517,818)	(138,926,298)	17,408,481	-12.5%	(30,153,103)	(36,614,344)	6,461,241	-17.6%
Gross profit	**9,572,238**	**18,978,421**	**(9,406,182)**	**-49.6%**	**3,581,466**	**3,969,083**	**(387,617)**	**-9.8%**
Selling and distribution cost	(3,133,383)	(3,805,716)	672,333	-17.7%	(1,065,280)	(907,195)	(158,085)	17.4%
Administrative cost	(3,960,388)	(4,105,109)	144,721	-3.5%	(1,028,540)	(1,299,108)	270,568	-20.8%
Other expense	(177,105)	(452,266)	275,161	-60.8%	(94,383)	(75,964)	(18,419)	24.2%
	(7,270,876)	(8,363,091)	1,092,215	-13.1%	(2,188,203)	(2,282,267)	94,064	-4.1%
Operating profit	**2,301,362**	**10,615,330**	**(8,313,967)**	**-78.3%**	**1,393,263**	**1,686,816**	**(293,553)**	**-17.4%**
Other income	1,923,577	1,120,463	803,114	71.7%	711,757	363,138	348,619	96.0%
Finance costs	(4,306,824)	(6,075,629)	1,768,805	-29.1%	(1,072,175)	(1,311,937)	239,762	-18.3%
Profit before levies and taxation	**(81,885)**	**5,660,164**	**(5,742,048)**	**-101.4%**	**1,032,845**	**738,017**	**294,828**	**39.9%**
Levies	(1,358,654)	(1,688,647)	329,993	-19.5%	(435,825)	(430,093)	(5,732)	1.3%
(Loss) / Profit before taxation	**(1,440,539)**	**3,971,517**	**(5,412,055)**	**-136.3%**	**597,020**	**307,924**	**289,096**	**93.9%**
Taxation	517,936	51,257	466,679	910.5%	(91,103)	(73,802)	(17,301)	23.4%
Profit after taxation	**(922,603)**	**4,022,774**	**(4,945,376)**	**-122.9%**	**505,917**	**234,122**	**271,795**	**116.1%**
GP Margin	7.30%	12.02%			10.62%	9.78%		
OP Margin	1.76%	6.72%			4.13%	4.16%		
PBT Margin (before taxes and levies)	-0.06%	3.58%			3.06%	1.82%		
PAT Margin	-0.70%	2.55%			1.50%	0.58%		

** All values are cumulative of continuing and discontinued operations*
** All values pertain to standalone financial statements of Gul Ahmed Textile Mills Limited*



SUMMARY OF FINANCIAL STATEMENTS

Statement of Financial Position	2026	2025	Variance	%	Q1 FY2027	2026	Variance	%
	-------- (Rupees in '000s)--------				-------- (Rupees in '000s)--------			
ASSETS								
NON-CURRENT ASSETS								
Property, plant and equipment	54,738,718	50,894,607	3,844,111	7.6%	54,800,772	54,738,718	62,054	0.1%
Intangible assets	70,171	45,221	24,950	55.2%	67,111	70,171	(3,060)	-4.4%
Long term investments	3,594,206	3,601,461	(7,255)	-0.2%	3,594,206	3,594,206	-	0.0%
Other non-current assets	197,884	167,727	30,157	18.0%	194,103	197,884	(3,781)	-1.9%
Total non-current assets	**58,600,979**	**54,709,016**	**3,891,963**	**7.1%**	**58,656,192**	**58,600,979**	**55,213**	**0.1%**
CURRENT ASSETS								
Stock-in-trade	42,217,526	60,911,875	(18,694,349)	-30.7%	44,633,296	42,217,526	2,415,770	5.7%
Trade debts	18,096,630	22,155,562	(4,058,932)	-18.3%	22,401,061	18,096,630	4,304,431	23.8%
Short term investments	2,242,528	979,000	1,263,528	129.1%	1,269,513	2,242,528	(973,015)	-43.4%
Cash and bank balances	586,597	166,429	420,168	252.5%	340,964	586,597	(245,633)	-41.9%
Other current assets	11,703,494	12,172,967	(469,473)	-3.9%	12,065,688	11,703,494	362,194	3.1%
Total current assets	**74,846,775**	**96,385,833**	**(21,539,058)**	**-22.3%**	**80,710,522**	**74,846,775**	**5,863,747**	**7.8%**
Total assets	**133,447,754**	**151,094,849**	**(17,647,095)**	**-11.7%**	**139,366,714**	**133,447,754**	**5,918,960**	**4.4%**
EQUITY AND LIABILITIES								
SHARE CAPITAL AND RESERVES								
Share capital	7,400,594	7,400,594	-	0.0%	7,400,594	7,400,594	-	0.0%
Reserves	40,532,904	41,452,343	(919,439)	-2.2%	41,038,821	40,532,904	505,917	1.2%
Total share capital and reserves	**47,933,498**	**48,852,937**	**(919,439)**	**-1.9%**	**48,439,415**	**47,933,498**	**505,917**	**1.1%**
NON-CURRENT LIABILITIES								
Long term financing	14,554,211	16,142,475	(1,588,264)	-9.8%	13,252,676	14,554,211	(1,301,535)	-8.9%
Other non-current liabilities	1,542,939	516,798	1,026,141	198.6%	1,130,730	1,542,939	(412,209)	-26.7%
Total non-current liabilities	**16,097,150**	**16,659,273**	**(562,123)**	**-3.4%**	**14,383,406**	**16,097,150**	**(1,713,744)**	**-10.6%**
CURRENT LIABILITIES								
Trade and other payables	24,245,790	27,690,959	(3,445,169)	-12.4%	23,579,703	24,245,790	(666,087)	-2.7%
Short term borrowings	40,511,095	52,157,704	(11,646,609)	-22.3%	47,445,344	40,511,095	6,934,249	17.1%
Current portion of long term financing	3,694,160	3,128,180	565,980	18.1%	4,494,160	3,694,160	800,000	21.7%
Other current liabilities	966,061	2,605,796	(1,639,735)	-62.9%	1,024,686	966,061	58,625	6.1%
Total current liabilities	**69,417,106**	**85,582,639**	**(16,165,533)**	**-18.9%**	**76,543,893**	**69,417,106**	**7,126,787**	**10.3%**
Total equity and liabilities	**133,447,754**	**151,094,849**	**(17,647,095)**	**-11.7%**	**139,366,714**	**133,447,754**	**5,918,960**	**4.4%**

** All values are cumulative of continuing and discontinued operations*
** All values pertain to standalone financial statements of Gul Ahmed Textile Mills Limited*

COMPARISON OF FINANCIAL METRICS

	FY 2026	FY 2025	FY 2024	FY 2023
Sales - net	131,090,056	157,904,719	143,145,844	111,967,612
Cost of sales	(121,517,818)	(138,926,298)	(125,954,822)	(95,272,129)
Gross profit	9,572,238	18,978,421	17,191,022	16,695,483
Operating profit	2,301,362	10,615,330	9,980,950	10,634,024
Other income	1,923,577	1,120,463	1,982,933	662,873
Finance cost	(4,306,824)	(6,075,629)	(5,426,456)	(5,347,543)
Profit before taxes & levies	(81,885)	5,660,164	6,537,427	5,949,354
Taxation and levies	(840,718)	(1,637,390)	(1,809,625)	(1,963,335)
Profit after taxes & levies	(922,603)	4,022,774	4,727,802	3,986,019
Dep. & amm.	(3,101,561)	(4,576,008)	(4,471,919)	(3,665,829)
EBIT	4,224,939	11,735,793	11,963,883	11,296,897
EBITDA	7,326,500	16,311,801	16,435,802	14,962,726
Gross Profit Margin	7.3%	12.0%	12.0%	14.9%
Net Profit Margin	-0.7%	2.5%	3.3%	3.6%
Return on Equity	-1.9%	8.6%	11.1%	10.5%
Current Ratio	1.08	1.13	1.08	1.11
Quick Ratio	0.43	0.38	0.41	0.47
Earning per Share	(1.24)	5.43	6.39	5.39

	FY 2026	FY 2025	FY 2024	FY 2023
Non-current assets	58,600,979	54,709,016	53,824,032	53,952,143
Current assets	74,846,775	96,385,833	82,664,413	69,513,796
Non-current liabilities	16,097,150	16,659,273	15,190,238	20,806,330
Current liabilities	69,417,106	85,582,639	76,544,984	62,588,232
Equity	47,933,498	48,852,937	44,753,223	40,071,377
Trade Receivables	18,096,630	22,155,562	24,567,107	23,421,883
Stock-in-trade	42,217,526	60,911,875	49,014,078	38,450,431
No. of shares issued	740,059	740,059	740,059	740,059
Break-Up Value	65	66.01	60	54.15
Closing MV per share	30.49	27.47	21.10	17.81
Inventory Turnover Days	155	144	127	140
Debtor Turnover Days	56	54	61	80
Creditor Turnover Days	139	100	111	120
Operating Cycle Days	72	98	77	100
EBITDA Interest Cover Ratio	1.70	2.68	3.03	2.80
Price Earning Ratio	n.m	5.06	3.30	3.31

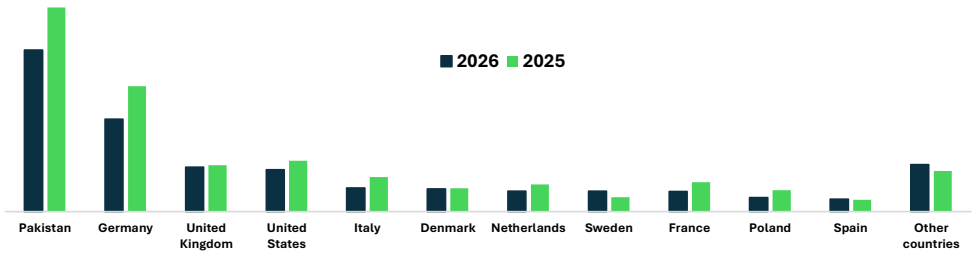
** All values are cumulative of continuing and discontinued operations*
** All values pertain to standalone financial statements of Gul Ahmed Textile Mills Limited*



KEY REVENUE DRIVERS

GEOGRAPHICAL BREAK-UP OF SALES

	2026		2025	
	Rs. in '000s	USD in '000s	Rs. in '000s	USD in '000s
Pakistan	41,559,758	148,655	52,525,782	188,038
Germany	23,762,481	84,996	32,265,194	115,507
United Kingdom	11,415,010	40,830	11,888,340	42,559
United States	10,761,915	38,494	13,090,843	46,864
Italy	6,054,213	21,655	8,872,670	31,763
Denmark	5,849,261	20,922	6,020,894	21,554
Netherlands	5,265,772	18,835	7,021,034	25,135
Sweden	5,245,275	18,762	3,654,145	13,082
France	5,144,665	18,402	7,571,900	27,107
Poland	3,584,124	12,820	5,469,602	19,581
Spain	3,219,442	11,516	3,009,965	10,775
Other countries	12,088,597	43,240	10,400,396	37,233
Total Gross Sales	**133,950,513**	**479,127**	**161,790,765**	**579,197**



PRODUCT WISE BREAK-UP OF SALES

	2026		2025	
	Rs. in '000s	USD in '000s	Rs. in '000s	USD in '000s
Made-Ups	84,320,411	301,605	91,349,099	327,022
Yarn	26,783,124	95,800	42,887,950	153,535
Fabric	5,586,979	19,984	5,615,399	20,103
Bleached Comber	3,965,468	14,184	4,493,017	16,085
Greige Fabric	2,260,223	8,085	2,902,059	10,389
Others	11,034,309	39,469	14,543,241	52,064
	133,950,513	**479,127**	**161,790,765**	**579,197**

TOP FIVE EXPORT CUSTOMERS

	2026		2025	
	Rs. in '000s	USD in '000s	Rs. in '000s	USD in '000s
Ikea Asia Pacific PTE Ltd	39,116,918	139,917	41,963,452	150,226
GTM (Europe) Ltd U.K	7,995,017	28,597	7,606,463	27,230
JYSK	4,561,587	16,316	6,445,873	23,076
Action Service & Distribution B.V	2,175,465	7,781	2,623,569	9,392
Kid Sourcing AS	1,968,344	7,041	463,458	1,659
	55,817,330	**199,653**	**59,102,814**	**211,583**

** All values are cumulative of continuing and discontinued operations*
** All values pertain to standalone financial statements of Gul Ahmed Textile Mills Limited*
** USD amounts have been calculated using average USD/PKR rate prevailing through the respective periods*

EXPLANATION OF MAJOR VARIANCES

Revenue, Cost of Sales and Gross Profit:

Revenue declined by 17.0% to Rs. 131.09 billion, primarily due to the discontinuation of the Export Apparel segment, which previously contributed approximately Rs. 13.2 billion to sales and decrease in sales of yarn since the company strategically opted to curtail its spinning operations for approximately 6 months due to uncertainty in the local market. Furthermore, the Company strategically exited certain home textile customer relationships where revised pricing could not be agreed upon in light of increased manufacturing costs. Cost of sales decreased by 12.5% to Rs. 121.52 billion, although the reduction was not proportionate to the decline in revenue due to unabsorbed fixed manufacturing overheads and persistent increases in fuel prices. Consequently, gross profit declined by 49.6% to Rs. 9.57 billion, with margins contracting from 12.0% to 7.3%. Nevertheless, the Company witnessed an improvement in gross profit margin during Q1 FY2027 despite lower sales, primarily driven by the favorable impacts of the implementation of our Transformation plan, as explained in the Directors' Report FY 2026.

Operating Expenses:

Selling, administrative and other operating expenses declined primarily due to the Company's right-sizing initiatives, resulting in lower salaries and wages, reduced travelling expenses and overall cost rationalisation. Other savings also arose from the discontinuation of the Export Development Surcharge. Furthermore, expenses relating to the Workers' Welfare Fund (WWF) and Workers' Profit Participation Fund (WPPF), which are linked to the Company's profitability, were lower due to the annual loss incurred during the year.

Finance Cost & Other Income:

Finance costs declined by 29.1% (Rs. 1.77 billion), primarily driven by improved working capital management, with inventory decreasing by 30.7% (Rs. 18.69 billion) and trade debts declining by 18.3% (Rs. 4.06 billion). This resulted in lower reliance on short-term borrowings, which decreased by 22.3% (Rs. 11.65 billion), alongside a reduction in long-term financing. Other income increased by 71.7% (Rs. 803 million), supported by the Company's strategic investments in shares and mutual funds, with short-term investments increasing by 129.1% to Rs. 2.24 billion, generating approximately Rs. 142 million in dividends and capital gains. Furthermore, favourable derivative positions arising from import and export transactions contributed approximately Rs. 560 million in additional derivative gains.

Property, Plant & Equipment

Property, plant and equipment increased by 7.6% (Rs. 3.84 billion), primarily reflecting the Company's continued investments in expanding its renewable energy capacity, including solar panels, Battery Energy Storage Systems (BESS) and biomass boilers. The increase also includes the addition of land acquired in Nooriabad as part of the Company's strategic manufacturing expansion and renewable energy initiatives.

SEGMENTAL PERFORMANCE

	Spinning		Home textile		All other segments		Elimination of Inter Segment Transactions		Total	
	2026	2025	**2026**	2025	**2026**	2025	**2026**	2025	**2026**	2025
	(Rupees in '000)									
Sales to external customers	**33,137,250**	43,295,304	**85,934,109**	93,150,342	**10,651,728**	8,848,929	**-**	-	**129,723,087**	145,294,575
Intersegmental sales	**5,755,403**	8,958,108	**15,554,819**	17,750,057	**8,427,354**	11,718,160	**(29,737,576)**	(38,426,325)	**-**	-
Cost of sales	**(35,815,654)**	(46,608,768)	**(97,944,023)**	(100,263,322)	**(15,693,426)**	(17,948,844)	**29,737,576**	38,426,325	**(119,715,527)**	(126,394,609)
Gross profit	**3,076,999**	5,644,644	**3,544,905**	10,637,077	**3,385,656**	2,618,245	**-**	-	**10,007,560**	18,899,966
Selling, distribution and administrative cost	**(440,328)**	(530,964)	**(4,953,817)**	(5,556,306)	**(1,595,117)**	(1,140,531)	**-**	-	**(6,989,262)**	(7,227,801)
Profit before tax and before charging following	**2,636,671**	5,113,680	**(1,408,912)**	5,080,771	**1,790,539**	1,477,714	**-**	-	**3,018,298**	11,672,165
Finance cost									**(3,920,669)**	(5,482,610)
Other operating cost									**(145,452)**	(452,266)
Other income									**1,902,534**	980,649
									(2,163,587)	(4,954,227)
Profit before taxation									**854,711**	6,717,938
Levies and taxation									**(826,942)**	(1,529,244)
Profit from continuing operations									**27,769**	5,188,694
Loss from discontinued operations - net of levies									**(950,372)**	(1,165,920)
(Loss) / Profit for the year									**(922,603)**	4,022,774
Depreciation and amortisation expense	**864,976**	1,275,326	**779,369**	1,088,354	**1,457,216**	2,212,328	**-**	-	**3,101,561**	4,576,008

KEY BUSINESS RISKS

Category of Risk	Risk	Effect on Strategic Objectives	Mitigation Principles
Strategic Risk	Geopolitical and Economic Uncertainty	Ongoing geopolitical tensions, particularly in the Middle East, have disrupted international trade routes and shipping schedules, increasing freight costs, delivery lead times and supply chain uncertainty. Given the Company's significant customer base in Europe, prolonged disruptions may affect timely order fulfilment, customer relationships and market competitiveness, while creating opportunities for regional competitors to gain market share.	The Company seeks to maintain diversified customer relationships and geographical market exposure to mitigate concentration risks. Management continues to monitor geopolitical developments, international trade conditions and supply chain disruptions, while exploring alternative sourcing and logistics arrangements to minimise potential operational disruptions.
	Unpredictability in Government Policies and Regulations	Frequent changes in fiscal, taxation and trade policies have increased uncertainty in the operating environment, making financial forecasting, cost management and long-term investment planning increasingly challenging. Changes relating to the Export Facilitation Scheme (EFS), export taxation, minimum tax provisions and other fiscal measures have adversely affected the cost structure and profitability of export-oriented textile manufacturers.	The Company maintains an ongoing assessment of changes in government policies, taxation and regulatory requirements to evaluate their potential financial and operational implications. Engagement with relevant industry associations and stakeholders, alongside periodic reviews of business plans and financial projections, helps the Company remain responsive to changes in the regulatory environment.
Commercial Risk	Increasing Regional Competition	Rising manufacturing costs in Pakistan, driven by energy tariffs, taxation, financing costs and regulatory constraints, have weakened the competitiveness of local textile manufacturers against regional counterparts, particularly China, India and Bangladesh. This creates pricing pressures, threatens export order retention and may constrain the Company's ability to expand its international market share.	The Company continues to focus on operational efficiencies, cost optimisation, product diversification and value-added manufacturing to strengthen its competitive position. Emphasis on product quality, customer relationships, manufacturing capabilities and energy efficiency remains central to maintaining competitiveness in international markets.
	Escalating Energy and Fuel Costs	Increased costs associated with captive gas and HFO-based power generation, including government levies and tariff adjustments, have significantly increased the Company's manufacturing cost base. This places pressure on gross margins and international price competitiveness, necessitating a continued shift towards renewable energy, energy efficiency and an optimised power generation mix.	The Company continues to explore opportunities to diversify its energy mix through investments in renewable energy, including solar, wind and biomass-based steam power generation, alongside energy storage solutions. These initiatives, together with a focus on energy conservation and efficient utilisation of available resources, are intended to mitigate exposure to conventional energy costs and improve long-term energy resilience.
	Quality and Availability of Local Raw Materials	Inconsistent quality of locally produced cotton result in higher processing wastages, lower yields and restrictions on the range of products that can be manufactured. Changes in import and export facilitation policies have further increased reliance on imported cotton, yarn and greige fabric, exposing the Company to foreign exchange volatility, international commodity prices and supply chain disruptions.	The Company seeks to maintain flexibility in its raw material sourcing through a combination of local and imported supplies, subject to prevailing market conditions and regulatory frameworks. Supplier diversification, quality assessments and inventory management practices are considered to mitigate risks associated with raw material availability, quality fluctuations and price volatility.
Financial Risk	Interest Rate and Financing Cost Volatility	The capital-intensive nature of the textile industry requires substantial working capital and long-term financing to support inventory requirements, manufacturing operations and capacity expansion. Higher policy rates increase borrowing costs, adversely affecting profitability, cash flows and the financial viability of planned investments.	Management continues to monitor interest rate movements and assess their potential impact on financing costs and cash flows. Emphasis on working capital optimisation, prudent borrowing levels, effective cash flow management and appropriate financing arrangements helps mitigate exposure to interest rate volatility.
	Foreign Exchange Rate Volatility	Fluctuations in the USD/PKR exchange rate expose the Company to uncertainties in export realisations, imported raw material costs, energy-related imports and foreign currency obligations. Significant appreciation or depreciation of the Rupee can adversely affect margins, pricing competitiveness, financial forecasts and overall profitability, particularly where export revenues and imported inputs are mismatched.	The Company monitors foreign exchange movements and evaluates its exposure arising from export receipts, imported raw materials and foreign currency obligations. Natural hedging through the alignment of foreign currency inflows and outflows, where feasible, and the use of appropriate financial instruments, where considered necessary, may help mitigate adverse exchange rate movements.

KEY BUSINESS DEVELOPMENTS

72.25 MW of Clean Power + 50 MWh Storage

Solar, wind and battery storage across Landhi and Nooriabad

72.25 MW
Total renewable capacity

44.00 MW
Solar capacity

28.25 MW
Wind capacity

50 MWh
Battery storage (BESS)

PROJECT-WISE CAPACITY AND INVESTMENT

Site	Solar (MW)	Wind (MW)	Total RE (MW)	BESS (MWh)	Renewable CAPEX (Rs. m)	Land & construction (Rs. m)	Annual generation (GWh)
Landhi	29.00	5.00	34.00	10	3,900	—	46
Nooriabad Project I	6.00	7.50	13.50	20	2,400	2,750	35
Nooriabad Project II	9.00	15.75	24.75	20	3,400	5,000	52
TOTAL	**44.00**	**28.25**	**72.25**	**50**	**9,700**	**7,750**	**133**

RENEWABLE ENERGY MIX

Solar 61% of renewable generating capacity

Wind 39% of renewable generating capacity



FUTURE OUTLOOK

Looking ahead, the Company's focus remains on strengthening the resilience of its core textile operations, improving cost competitiveness and progressing its transformation initiatives amid a challenging operating environment.

01 Operational focus

Continue to prioritise operational efficiency, capacity utilisation and disciplined customer and product selection, with an emphasis on sustainable margins.

02 Energy transition

Progress the planned solar, wind, biomass and battery-storage initiatives to diversify the energy mix, improve energy resilience and manage exposure to conventional fuel costs.

03 Nooriabad development

Evaluate the phased development of the Nooriabad manufacturing footprint, aligning capacity expansion and associated infrastructure with project feasibility and operating requirements.

04 Working capital discipline

Maintain focus on inventory optimisation, timely recovery of trade debts and prudent financing to support liquidity and manage borrowing requirements.

05 Market and product competitiveness

Build on the Company's integrated manufacturing capabilities, product quality and customer relationships to respond to evolving demand and strengthen its position in domestic and export markets.



OPEN FOR

Q&As



THANK YOU!

