iTANZ

UNDERSTANDING, ENGINEERED.

A domain-led technology and transformation company.

From understanding to lasting impact.



© 2026 iTANZ Group. All Rights Reserved.

Understand. Engineer. Operate.

Our philosophy is simple.
It's how we think.
It's how we create
lasting impact.

> *Deep understanding leads to better engineering. Accountable operation makes it last.*

01 UNDERSTAND

We begin with the industry and the operating reality.



02 ENGINEER

We convert understanding into solutions that are designed to perform.



03 OPERATE

We take responsibility beyond go-live and keep improving.



CLEAR

Our delivery method beneath the model.

C — CONTEXTUALISE
understand before recommending; map the landscape and the real gap.

L — LOCATE THE GAP
diagnose misalignment; find where strategy and execution diverged.

E — ARCHITECT FOR EXECUTION
design for delivery reality; technology-agnostic, vendor-independent.

A — ACTIVATE WITH ACCOUNTABILITY
explicit ownership; named owners, traceable decisions, no black boxes.

R — RUN AND EVOLVE
no handoff cliff; managed services and continuous improvement beyond go-live.

© 2026 iTANZ Group. All Rights Reserved.

WE BRING TOGETHER STRATEGY, ENGINEERING AND OPERATIONS TO HELP ORGANIZATIONS MODERNIZE, TRANSFORM AND GROW.

Our capabilities span the full lifecycle of transformation.

From insight to impact, we bring the capabilities, platforms and people to make it real.

> *One partner.*
> *End-to-end capabilities.*
> *Measurable outcomes.*

ADVISORY
Shape what's possible.

- Strategy & Transformation
- Enterprise Architecture
- Discovery & Assessment
- Business Consulting
- Change & Adoption



Clarity. Direction. Confidence.

ENGINEERING
Build what matters.

- Platforms & Products
  Our proprietary platforms and products (IP)
- Data & AI
- Integration
- Cloud Engineering
- Cybersecurity
- Enterprise Applications



Purpose-built. Scalable. Secure.

OPERATIONS
Run it. Improve it. Elevate it.

- Managed Services
- Application Support
- Resource as a Service
- Application Management
- Continuous Improvement



Reliable. Responsive. Results-driven.

HOW YOU ENGAGE WITH US

TURNKEY
End-to-end delivery with outcome accountability.

MANAGED SERVICE
We run and improve so you can focus on your core.

RESOURCE AUGMENTATION
On-demand skilled talent embedded with your team.

TIME & MATERIAL
Flexible engagement that adapts to your needs.

© 2026 iTANZ Group. All Rights Reserved.

Deep industry knowledge. Real world impact.

We combine deep domain expertise with technology excellence to solve complex industry challenges.

> *Different industries.*
> *Shared complexity.*
> *Proven outcomes.*
> *Measurable impact.*

WE PARTNER WITH ORGANIZATIONS ACROSS KEY INDUSTRIES.



GOVERNMENT & SMART CITIES

Modernizing public services and citizen experiences.



UTILITIES & ENERGY

Building resilient, sustainable and future-ready operations.



HEALTHCARE

Improving access, outcomes and operational efficiency.



REAL ESTATE

Enhancing value, experience and operational performance.



PUBLIC SAFETY

Enhancing community safety and operational readiness.



RETAIL & FMCG

Creating seamless experiences and driving consumer growth.



BANKING & FINANCIAL SERVICES

Driving agility, resilience and customer trust.



TELECOMMUNICATIONS

Delivering connected experiences and network excellence.

Domain depth.
Technology breadth.
Outcome focus.

- Deep industry understanding
- Cross-domain experience
- Proven frameworks and accelerators
- Platform-led, AI-enabled
- Measurable business impact

© 2026 iTANZ Group. All Rights Reserved.

iTANZ
UNDERSTANDING, ENGINEERED.

OUR PORTFOLIO

One strength. Expanding ambition. Wider impact.

Deep industry platforms,
intelligently scaled.
AI-native by design.
Built to deliver real impact.

> *Three horizons.*
> *One purpose:*
> *Smarter organizations*
> *that last.*



OUR DIFFERENTIATORS

Why organizations choose iTANZ.

- Domain depth
- Platforms and engineering
- End-to-end accountability
- Governed intelligence
- Outcome focus
- Future ready

© 2026 iTANZ Group. All Rights Reserved.

iTANZ
UNDERSTANDING, ENGINEERED.

TECHNOLOGY ECOSYSTEM

We architect across the stack.

Technology-agnostic. The best fit, not the easiest sale.

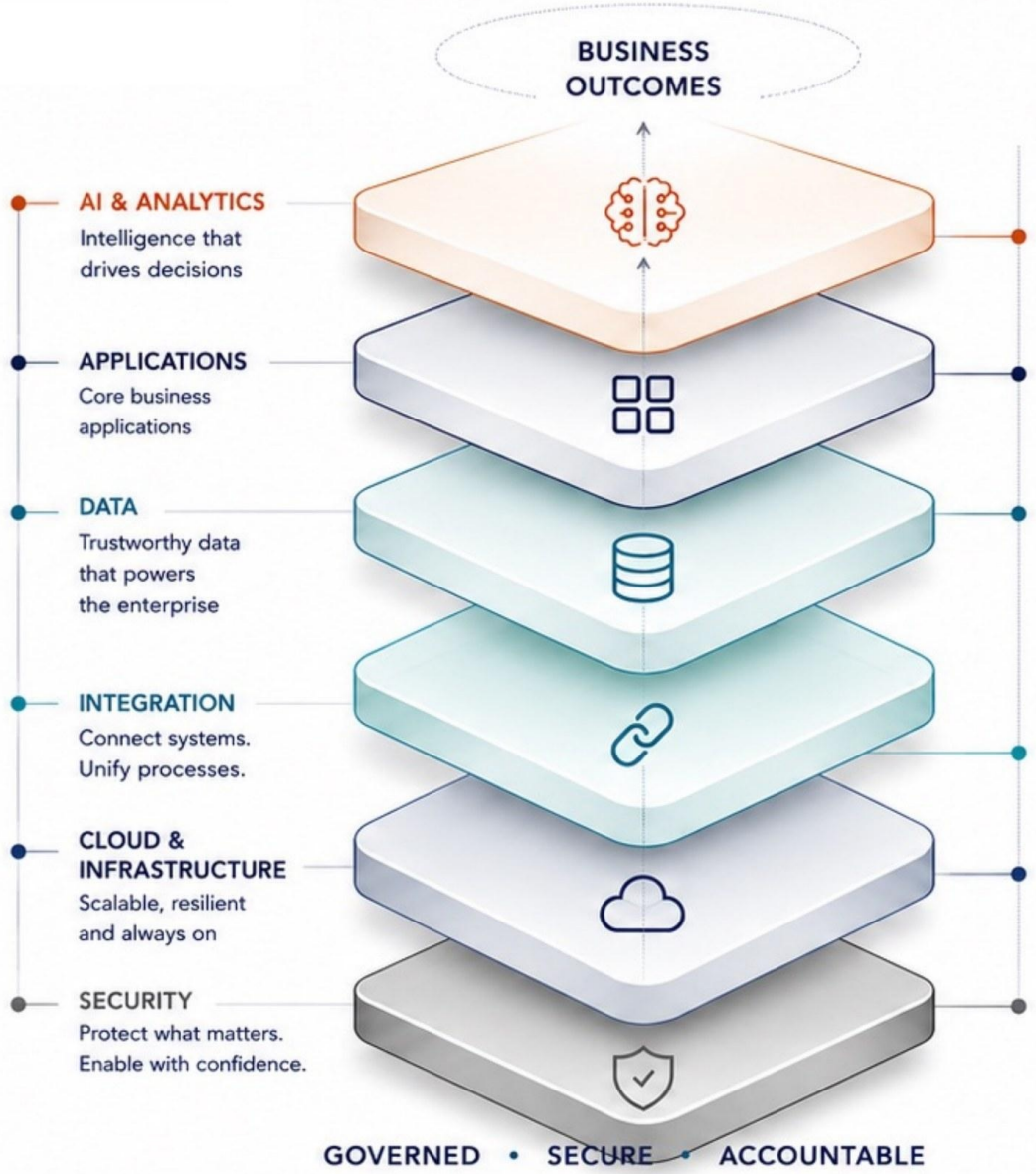
We design, integrate, and operate across the full technology ecosystem to deliver secure, scalable, and outcome-driven solutions.

BEST FIT TECHNOLOGY
We choose what's right, not what's easy.

SEAMLESS INTEGRATION
Systems, data and processes work as one.

ENTERPRISE GRADE
Secure, scalable and built to last.

OUTCOME FOCUSED
Technology is a means. Outcomes are the mission.



TECHNOLOGIES WE WORK ACROSS

ORACLE AI · OpenAI · tableau · ORACLE NetSuite

ORACLE · ORACLE NetSuite · salesforce

ORACLE · Microsoft Azure · aws

snowflake · databricks · cloudera

Informatica · Couchbase

ORACLE Integration · MuleSoft

ORACLE Cloud · Microsoft Azure · aws · HUAWEI

CLOUDFLARE · CISCO · FORTINET

ONE ECOSYSTEM. ALIGNED TO YOUR OUTCOMES.

UNDERSTAND DEEPLY
We start with curiosity and listen before we act.

ENGINEER INTELLIGENTLY
We combine insight with technology to design smarter solutions.

OPERATE RESPONSIBLY
We take ownership and deliver what matters.

CREATE IMPACT
We measure success by the outcomes we enable.

EARN TRUST
We act with integrity, transparency and respect.

THINK GLOBAL
We bring a global mindset to every engagement.

© 2026 iTANZ Group. All Rights Reserved.

Trusted where it matters.

Governments, utilities, healthcare, financial services and industry rely on iTANZ to build, deliver and operate what runs them.

© 2026 iTANZ Group. All Rights Reserved.

EXECUTIVE SUMMARY

FY26 · Year ended 30 June 2026

FINANCIAL HIGHLIGHTS

NET REVENUE

Rs. 758 Mn

+71.7% vs FY25

GROSS PROFIT

Rs. 490 Mn

+64.0% vs FY25

OPERATING EBITDA

Rs. 500 Mn

core operating basis

NET PROFIT (REPORTED)

Rs. 1,747 Mn

*incl. one-off notional income**

Basic Earnings Per Share (FY26) **Rs. 15.88** per share

** FY26 profit includes a one-off, non-cash notional income of Rs. 1,353 Mn (bargain purchase gain and notional interest on deferred consideration) recognized on the 51% acquisition of ITANZ Infinity Pty Ltd (Australia), completed 28 June 2026.*

VALUE PROPOSITION

Strong Growth Potential & Global Presence

Revenue up 71.7% YoY; now operating across Pakistan, Australia and the UK following the ITANZ Infinity acquisition.

Strong Operational & Financial Performance

Gross margin holding above 64%; disciplined cost base with administrative expenses growing well below revenue.

Reputable Brand & Experienced Management

Newly listed on PSX with an experienced leadership team and expanding institutional recognition.

Company's Own Developed Products

Proprietary, owned software platforms (incl. PM Solution) underpin recurring, higher-margin revenue streams.

FINANCIAL HIGHLIGHTS

Standalone operating growth

PKR million unless stated otherwise

Measure	FY2025	FY2026	Growth
Revenue	441.5	758.2	**+71.7%**
Gross profit	298.7	490.0	**+64.0%**
Operating profit	281.3	481.5	**+71.2%**

PKR 1,747.1m reported profit after tax

Includes PKR 1,353.4m non-cash notional income disclosed in Note 34

FINANCIAL HIGHLIGHTS

Revenue by classification (PKR millions, net of sales tax)

Revenue stream	FY2026	% of revenue
Software as a service (SaaS)	105	13.83%
Managed support; support and upgrade services for on-prem licences	331	43.61%
BPO services	108	14.23%
Recurring revenue	**544**	**71.67%**
Software development, prepackaged product implementation and professional implementation services	162	21.34%
On-prem licences	53	6.98%
Non-recurring revenue	**215**	**28.33%**
Total revenue	**759**	**100.00%**

FINANCIAL HIGHLIGHTS

FY2026

1. Annual revenue

PKR millions	FY2026A
Export revenue	607
Local revenue	152
Total revenue	**759**

Revenue mix	FY2026
SaaS	59.04%
Non-SaaS	40.96%
Total	**100.00%**

FINANCIAL HIGHLIGHTS

Corporate milestones

Developments disclosed in the FY2026 financial statements

Milestone	Key fact
PSX trading resumed	**3 February 2026**
Australian subsidiary acquired	**51% interest**
Standalone employees at year-end	**36, compared with 21**
Group employees at year-end	**46**
Bonus shares issued after year-end	**10% on 10 July 2026**

Australian acquisition completed on 28 June 2026

Q1 FY2027 — EXECUTIVE SUMMARY

Three months ended 30 Sep 2026 · Unaudited · Standalone vs Q1 FY26

STANDALONE HIGHLIGHTS

REVENUE

Rs. 382 Mn

+326% vs Q1 FY26 (Rs. 90 Mn)

GROSS PROFIT

Rs. 318 Mn

+317% · gross margin 83.2%

OPERATING PROFIT

Rs. 285 Mn

+321% · operating margin 74.5%

PROFIT AFTER TAX

Rs. 323 Mn

+450% · net margin 84.6%

Basic & Diluted EPS (Q1 FY27, standalone)	**Rs. 2.73**	vs Rs. 0.50

** Standalone PAT includes Rs. 104.9 Mn share of subsidiary (ITANZ Infinity) profit, net of Rs. 61.6 Mn non-cash discount unwinding on the acquisition payable. Q1 FY26 comparative is ITANZ Technologies only. Unaudited.*

GROUP VIEW (CONSOLIDATING 51% ITANZ INFINITY)

Group revenue Rs. 667.5 Mn

Consolidated revenue is 1.75x standalone, reflecting ITANZ Infinity's contribution (Q1 FY26 comparative is parent-only, Rs. 89.7 Mn).

Group profit after tax Rs. 471.6 Mn

Of which Rs. 370.7 Mn attributable to owners of the parent and Rs. 100.8 Mn to non-controlling interests (49% of Infinity).

Group EPS Rs. 3.13

Basic and diluted, on 118.6 Mn shares in issue (post bonus), vs Rs. 0.50 in Q1 FY26 on a parent-only comparative.

Group operating cash flow Rs. +676 Mn

Group generated Rs. 676.4 Mn from operations; standalone operating cash flow was Rs. -14.5 Mn (receivables build-up of Rs. 307 Mn).

WHY iTANZ

Investment Thesis

International Earnings Potential

Expanding footprint across Pakistan, Australia and the UK following the ITANZ Infinity acquisition — export revenue now the majority of the top line.

51% acquisition of ITANZ Infinity (Australia) completed 28 Jun 2026

Owned, Proprietary Products

Unlike pure-play consultancies, iTANZ owns and productizes its platforms, giving it recurring, defensible IP rather than reselling third-party software.

PM Solution — wholly owned, cloud-based platform

SaaS Model — Sustainable Revenues

A shift toward subscription and platform-led delivery gives more predictable, higher-margin revenue than traditional project billing.

Recurring, subscription-based revenue mix growing

Newly Listed — Awareness Still Building

Recently inducted into CDC and PSX trading; institutional coverage and investor awareness are still catching up to the growth story.

Trading resumed on PSX, 3 Feb 2026, after compliance clearance

iTANZ
UNDERSTANDING, ENGINEERED

Organizations don’t need more technology.

They need technology that understands how they work.

Understanding, Engineered.



© 2026 iTANZ Group. All Rights Reserved.