SG ALLIED BUSINESSES LIMITED

B-40, S.I.T.E., KARACHI, PAKISTAN

CORPORATE BRIEFING SESSION 2026

Company Overview, Business Segments, Product Portfolio & Financial Performance

1968	400,000 Sq. Ft.	PKR 195.91M
Year Founded	Industrial Park Facility	Total Income (FY 2026)

1. COMPANY HISTORY

Evolution from Textile Manufacturing to Diversified Agribusiness & Warehousing

- **Founding & Leadership:** The company was founded in 1968 by the late Mr. S.M. Ahmed and is currently led by his eldest son, Mr. Sohail Ahmed, who has been associated with the company since 1977. He is supported by his younger brother, Mr. Asim Ahmed, and his son, Mr. Farhan Sohail, a graduate in Industrial Engineering from Purdue University, USA.
- **Textile & Filament Yarn Heritage (1968–2006):** Initially established as a Private Limited Company, the company engaged in dyeing and printing fabrics such as polyester and rayon. In 1977, the company began fabric printing, and by 1982, it had set up a polyester filament yarn plant with a capacity of 4 tons per day. From 1982 to 2006, the company expanded its polyester yarn production from 4 tons to 30 tons per day, becoming the largest producer of value-added filament yarns such as twisted yarn, crepe yarn, dope-dyed yarn, and peach skin yarn, with an annual capacity of 10,000 tons. SG Fibre Limited was the third-largest producer of polyester filament yarn.
- **Public Listing & Closure of Yarn Operations (1996–2006):** In 1996, the company converted to a Public Limited Company and was listed on the stock exchange, changing its name from SG Rayon Mills to SG Fibre Limited. However, in 2006, operations were shut down due to high production costs, poor utility availability (gas and electricity), and insufficient tariff protection against Chinese dumping of polyester filament yarn.

2. REVIVAL OF COMPANY & BUSINESS ACTIVITIES

Strategic Pivot and Milestone Investments (2015–2026)

The company restarted its operations in 2015 with basic warehousing facilities, beginning from zero revenue. Currently, the company generates a monthly revenue of 12 to 13 million rupees. New lines of business added include:

Milestone / Business Line	Key Details & Investment
2017 — Cold Storage Facilities	Cold storage facilities were established with an investment of 20 million rupees.
2019 — Pakistan's First Vertical Farm	Pakistan's first vertical farm was set up with an investment of 7 million rupees.
Industrial Park	The Company offers an industrial park where clients can bring their machinery and start small-scale production in home textiles, footwear, embroidery, auto parts, screen printing on fabrics, and sweater knitting. The facility spans nearly 400,000 square feet of high-quality construction.
2022–2023 — White Button Mushroom Facility	The Company began trial production of white button mushrooms in 2022, achieving full-scale commercial production by February 2023. The investment in the mushroom facility was 10.5 Crore rupees.
2026 — Operational Spawn Lab & Composting Expansion	The in-house spawn lab is now operational alongside the expanded composting facility, reducing input costs and increasing white button mushroom production.
2026 — Block-Making Machine & Vertical Farm Expansion	Procurement of a dedicated block-making machine is underway to scale mushroom production, while further expansion of the vertical farm is currently under feasibility study.

3. PRODUCTION TECHNOLOGY

Dutch Mushroom Cultivation Technology

Unique Dutch Technology in Pakistan: The white button mushroom facility is based on Dutch technology, which is unique in Pakistan. This sophisticated technology results in lower production costs and higher quality products.

4. PRODUCTS — CLEAN GREENS BRAND

High-Quality White Button Mushrooms & Vertical Farm Produce

Today, the company produces high-quality white button mushrooms and a wide variety of high-value vegetables in its vertical farm under the brand name **CLEAN GREENS**, gaining popularity day by day, with leading restaurants and supermarkets as key customers.

Product Catalog by Category

Product Category	Available Varieties
Mushrooms	Brown Button Mushrooms, Sliced Mushrooms, Baby Button Mushrooms, White Button Mushrooms
Microgreens	Radish Leaf Live, Mustard Wasabina Live, Radish Rioja Live, Assorted Microgreens
Leafy Greens	Romaine Lettuce – Green, Kale Mix, Kale Nero, Kale Curly, Red Swiss Chard, Pak Choy Plant, Pak Choy Leaves
Herbs	Rosemary, Italian (Genovese) Basil

Product Packaging Showcase



Mushrooms Range (Brown Button, Sliced, Baby Button, White Button)



Microgreens Range (Radish Leaf, Mustard Wasabina, Radish Rioja, Assorted)



Leafy Greens Range (Romaine Lettuce, Kale Varieties, Red Swiss Chard, Pak Choy)



Culinary Herbs (Rosemary & Italian Genovese Basil)

5. CUSTOMERS & DISTRIBUTION NETWORK

Trusted Supplier to Leading Supermarkets, Restaurants, Hotels & Institutions

The company's customers include leading supermarkets, fine-dining restaurants, quick-service chains, hotels, hospitals, fitness centers, diplomatic missions, and online delivery platforms across Pakistan. Clean Greens has established itself as a well-recognized and trusted fresh-produce brand.

Featured Retail & Hospitality Partners

SPAR	EBCO Super Market	Fresh Basket	Naheed	Springs
Move & Pick	Lal Qila	Bar.B.Q Tonight	Okra	Café Aylanto
Café Flo	Xander's	Broadway Pizza	Caffè Praha	Mr. Burger

Complete Customer Directory by Channel

Customer Channel	Key Accounts
Restaurants & Cafés (43+)	Okra, The Deli, Xander's, Café Flo, Ever Green, Cote Rotie, Aylanto, Fuchsia, Marcels, Newbury, China, Loco, Koel, Espresso, Cocochan, Chop Chop Wok, Tao, Thyme, The Verge, P.F. Chang's, Howdy, The Sauce, Pinch & Co., Easy by Fatso's, Famous O's, Sea Salt Co., POMO Pizzeria, Tokyo Sushi, Edo K Town, Colette, Shanghai Social, Poulet, Bella Vita, Paul, Del Frio, New York Bakers, Coco9, Big Thick Burger, Burger Shack, D'Vass, OBOz Burger, Yum by Amna, Turk Naan, Vintage, and many others.
Supermarkets & Specialty Grocers (25)	Al-Fatah – Pakistan, Carrefour – Pakistan, Naheed's Super Mart, Ebco Super Mart, Spring Super Mart, SPAR Pakistan, New Paradise, Paradise Express, Milestone, Fresh Basket, French Store, Nice Supermarket, Jack Natural, Lords, Farmer's Market, Shaheen Vegetable, Liaquat Vegetables, Bi Organic – ISB, Buy Fresh – ISB, Fruits & Veg Palace – ISB, Fresh Field, Fresh One, Esa Jee's – ISB, Farm Fresh – ISB, Olive Store.
Hotels	Avari Tower, Marriott, Pearl Continental.
Hospitals	Aga Khan University Hospital (AKUH), Ziauddin Hospital.
Gym & Fitness	Chain of Get Smart.
Diplomatic / Consulate	US Consulate.
Online Delivery Platforms	foodpanda.

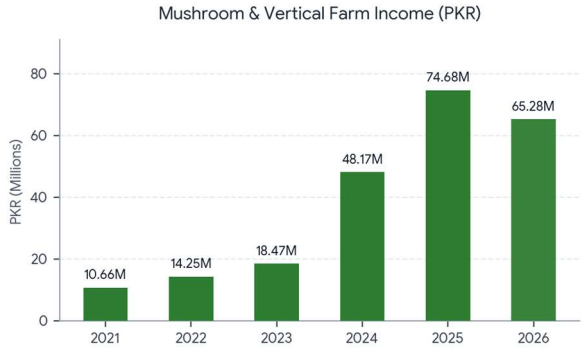
6. FINANCIAL PERFORMANCE & 6-YEAR INCOME COMPARISON

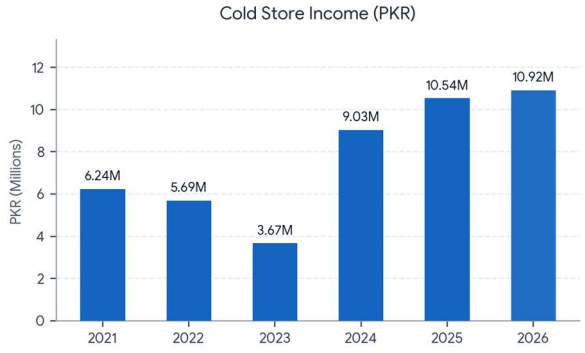
Segment Revenue Trajectory (2021–2026) & Audited Financial Results (FY 2026)

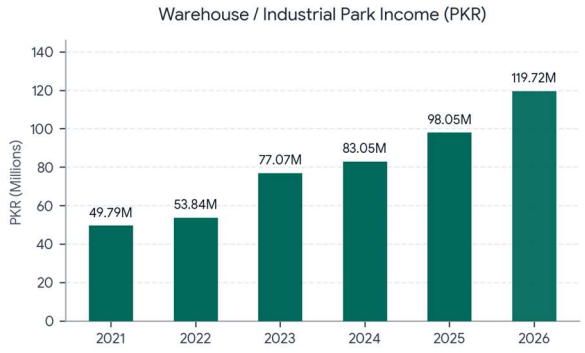
Last 6 Year Income Comparison (PKR)

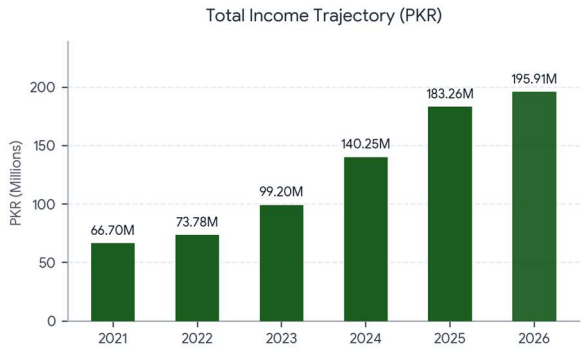
Heads	2021	2022	2023	2024	2025	2026
Mushroom & VF	10,660,310	14,247,055	18,470,867	48,166,021	74,676,194	**65,275,139**
Cold Store	6,242,486	5,691,156	3,667,791	9,032,755	10,542,017	**10,922,458**
Warehouse	49,794,353	53,838,429	77,065,700	83,049,302	98,045,322	**119,715,046**
Total	**66,697,149**	**73,776,640**	**99,204,358**	**140,248,078**	**183,263,533**	**195,912,643**

6-Year Segment & Total Income Visual Trends









Financial Results — FY 2026 (PKR)

Financial Head	2026 (PKR)
Sale	76,197,596
Cost of Sales	62,561,882
Gross Profit	**13,635,714**
Admin & Selling Expenses	142,942,040
Other Income	119,715,046

Financial Charges	358,549
Loss before Taxation	**(12,398,737)**
Loss after Taxation	**(37,433,595)**
Earnings per Share (PKR)	**(2.50)**

7. FUTURE OUTLOOK & CHALLENGES

Strategic Growth Drivers and Key Operational Risks

THINGS TO LOOK FORWARD TO (GROWTH DRIVERS)	THINGS THAT CAN HAVE NEGATIVE IMPACT (CHALLENGES)
• Increase in sales across Mushroom, Vertical Farm Vegetables, Hydroponic Fodder, and Industrial Park activities. • Reduced electricity cost due to the addition of solar panels. • Increased capacity utilization of mushroom production and higher yields resulting in lower cost of production. **• Commissioning of the operational spawn lab and procurement of a block-making machine to boost mushroom production capacity.** **• Further expansion of the vertical farm facility, currently under feasibility study.**	• Even higher cost of electricity. • Uncontrolled under-invoicing of canned mushrooms. • As the company is now seeking bank financing, high interest rates can affect the viability of future projects.

8. FACILITIES & OPERATIONS GALLERY

Visual Tour of Mushroom Production, Vertical Farm & Cold Storage Infrastructure

8.1 Mushroom Production & Composting Facility



Climate Control & Air Handling System



Dutch Environmental Control Unit



Composting Bunker & Substrate Preparation



Raw Material Storage & Handling



Compost Filling & Conveyor Machinery



Multi-Tier White Button Mushroom Growing Racks



Controlled Environment Growing Room



High-Density Cultivation Shelving



White Button Mushroom Flush



Brown Button (Cremini) Mushroom Flush



Freshly Harvested Brown & White Button Mushrooms Ready for Dispatch

8.2 Vertical Farm Facility



Indoor Vertical Farm LED Cultivation Racks



Hydroponic Leafy Greens & Herbs Production

8.3 Cold Store & Warehouse Infrastructure



Temperature-Controlled Cold Storage Chamber



Multi-Level Racking & Mezzanine Infrastructure



High-Capacity Warehouse Storage Aisles



Cold Store Palletized Inventory Racking



Insulated Cold Room Sliding Door Access



Mezzanine Access Stairway & Storage Tiers

Q & A SESSION — THANK YOU

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