Dated:- 23-11-2026

**The General Manager**
**Pakistan Stock Exchange Limited**
**Stock Exchange Road**
**Karachi.**

**Sub** : **Corporate Briefing Session of Dadex Eternit Ltd. (Online)**

**Sub Ref** : **Annual Account Ended FY June 30, 2026, scheduled to be held on November 26, 2026 at 3:00 p.m., at Dadex Head Office, Karachi**

Dear Sir,

i. This is to inform you that the Dadex Eternit Ltd, intended to hold its Corporate Briefing Session (CBS) on **November 26, 2026, at 3:00 p.m.** at the Head Office of the Company : 34-A/1, Block-6 PECHS, Shahrah-e-Faisal, Karachi, through **ONLINE** (Zoom meeting connection) to brief the analyst community /shareholders on Company's financial performance for the period ended June 30, 2026, and future outlook of the Company, as per following schedule:

- Date: **November 26, 2026**
- Time: 3:00 p.m.
- Virtual/Online: via Zoom as online meeting solution
- Registration Link: https://us02web.zoom.us/j/83407275791?pwd=YTaR5S4bDekCEPgVFAmSwh4DasF4aF.1
- Meeting ID: 834 0727 5791
- Passcode: 669804
-

(Participants may join the meeting via above mentioned link or login credentials). All members of the Company and analysts are cordially invited to attend the session.

We would appreciate your assistance in communicating this information to all concerned.

Yours sincerely,
For, Dadex Eternit Limited.

**MUHAMMAD YOUSUF**
**Company Secretary**




DADEX

# DISCLAIMER

## THIS PRESENTATION IS NOT AN OFFER OR SOLICITATION OF AN OFFER TO BUY OR SELL ANY SECURITIES OR ANY INVESTMENT

- This presentation has been prepared by Dadex Eternit Limited solely for information purposes.
- No representation or warranty express or implied is made thereto, and no reliance should be placed on, the fairness, accuracy, sufficiency, completeness or correctness of the information or any opinion contained herein, or any opinion rendered thereto except for the information derived from financial statements for the year ended June 30, 2026.
- The information contained in this presentation should be considered in the context of the circumstances prevailing at the time and will not be updated to reflect any developments that may occur after the date of the presentation.
- Neither Dadex nor any of its officials, advisors, associates, employees or any person working for, under or on behalf, shall have any responsibility and/or liability of any nature whatsoever (in contract or otherwise) for any loss whatsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation.
- The presentation may contain statements that reflect Company's own beliefs and expectations about the future. These forward-looking statements are based on a number of assumptions about the future, which are beyond Company's control. Such forward-looking statements represent, in each case, only one of many possible scenarios and should not be viewed as the most likely or standard scenario. Such forward looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements.
- Dadex does not undertake any obligation to update any forward-looking statements to reflect events that occur or circumstances that arise after the date of this presentation and it does not make any representation, warranty (whether express or implied) or prediction that the results anticipated by such forward-looking statements will be achieved. In addition, past performance should not be taken as an indication or guarantee of future results.

DADEX

# Presentation Outlines

- About Company
- Organizational Overview and Governance
- Certifications
- Products
- Financial Performance (for the period ended June 30, 2026)
- Future-Outlook / Challenges
- Q & A

# CORPORATE BRIEFING SESSION (CBS)
# DADEX ETERNIT LTD.

## JUNE 30, 2026

# Business

Dadex Eternit Limited was incorporated in Pakistan as a public limited company in 1959. The company is engaged in the manufacturing and sale of construction material including piping system and other allied products manufactured from Fiber Cement, and Thermoplastics. DADEX also undertakes the merchandising of imported pipe fittings, accessories and other building products.

The company's products are used in construction, housing, architecture, telecommunications and infrastructure segments catering to the needs of public, industrial, commercial, consumer and private segments in local and export markets.

DADEX

# Company Information

## REGISTERED OFFICE

34-A/1, Block-6, P.E.C.H.S., Shahrah-e-Faisal Karachi, Pakistan.

## REGISTRAR

M/s. JWAFFS Registrar Services (Private) Limited.

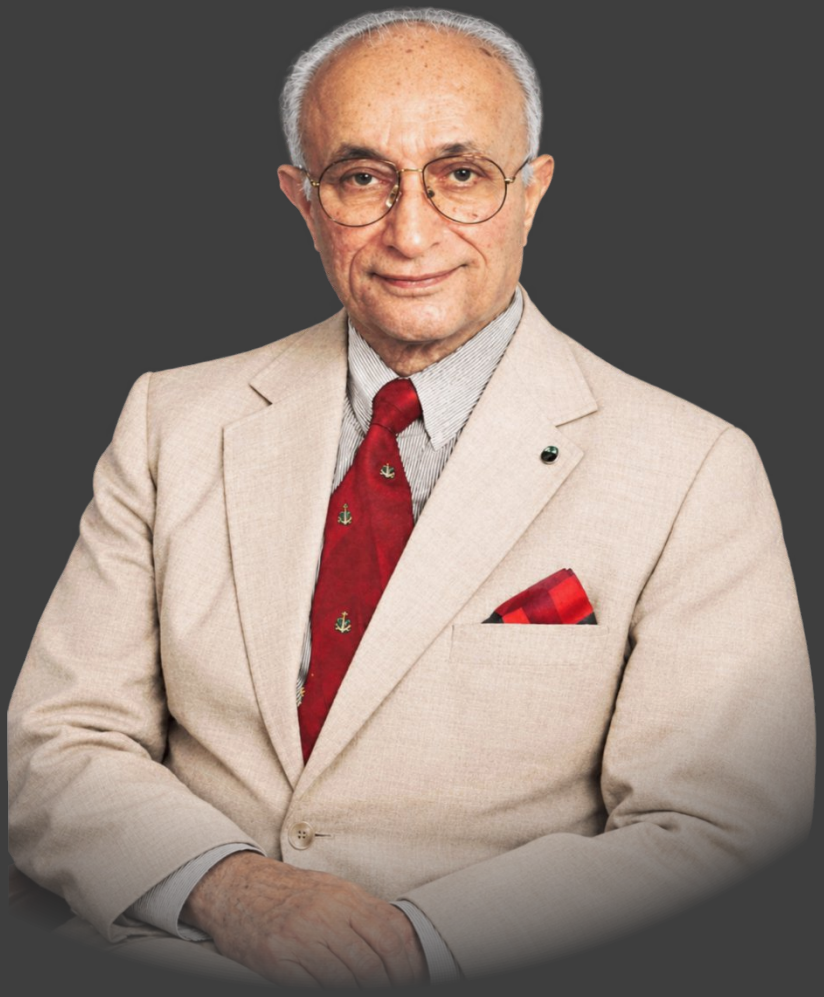
Office # 20, 5th Floor, Arkay Square Extension, New Chali, Shahrah-e-Liaquat, Karachi.

## AUDITOR

BDO Ebrahim & Co.,

Chartered Accountants.

DADEX



# FOUNDER CHAIRMAN

**KASSIM DADA**
**(1919 – 2001)**

DADEX

# First Board of Directors

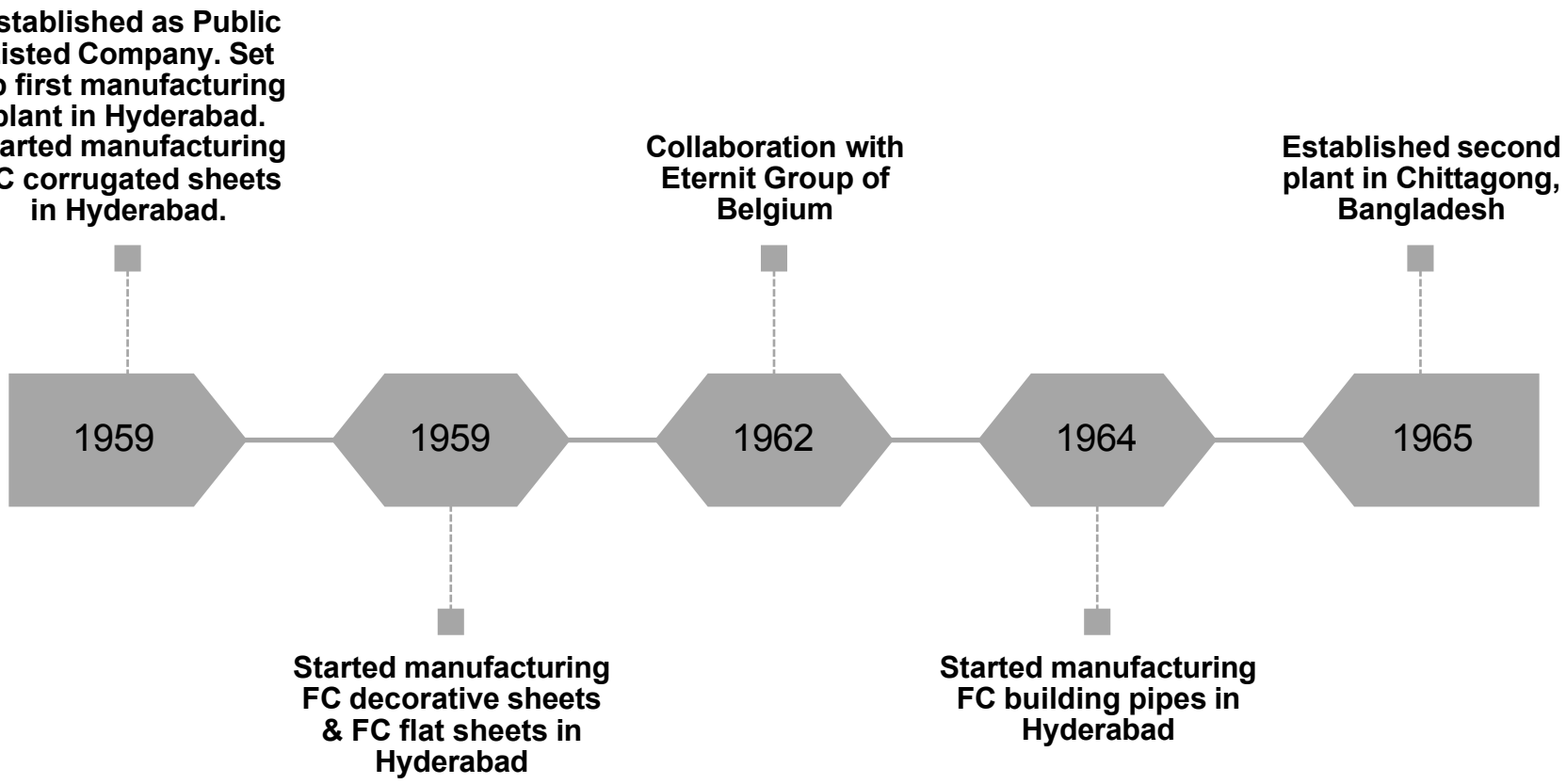
- MR. KASSIM DADA
- MR. ABDUR RAZZAK H.K. DADA
- MR. ABU TALIB H.K. DADA
- MR. MOHAMED DAWJEE DADABHOY
- MR. ALI MOHAMED H.K. DADA J.P.
- MR. YUSUF H.K. DADA
- MR. MOHAMED RAFIQUE SAIGOL

DADEX

# Historical Milestones



# Historical Milestones




DADEX

# Historical Milestones

**1966** — Established third manufacturing plant in Karachi. Started manufacturing FC pressure pipes in Karachi

**1967** — ACIL Logo creation

**1981** — ACIL promotes whole range of FC products- corrugated sheets, flat sheets, decorative sheets, building pipes, pressure pipes

**1984** — ACIL Cottage in an International Exhibition made with ACIL products

**1987** — Pakistan's first standard license for FC Corrugated Sheets was received from the Pakistan Standard Institute

DADEX

# Historical Milestones

**1989** — Mr. Sikander Dada, son of of the Founder was appointed CEO and MD of ACIL

**1990** — Company adopts new Name Dadex Eternit Limited. New company logo.

**1991** — Dadex entered into a technical know-how agreement with Wavin overseas B.V of the Netherlands for the production of thermoplastic pipe system, starting with PVC- U pressure pipes, in Karachi

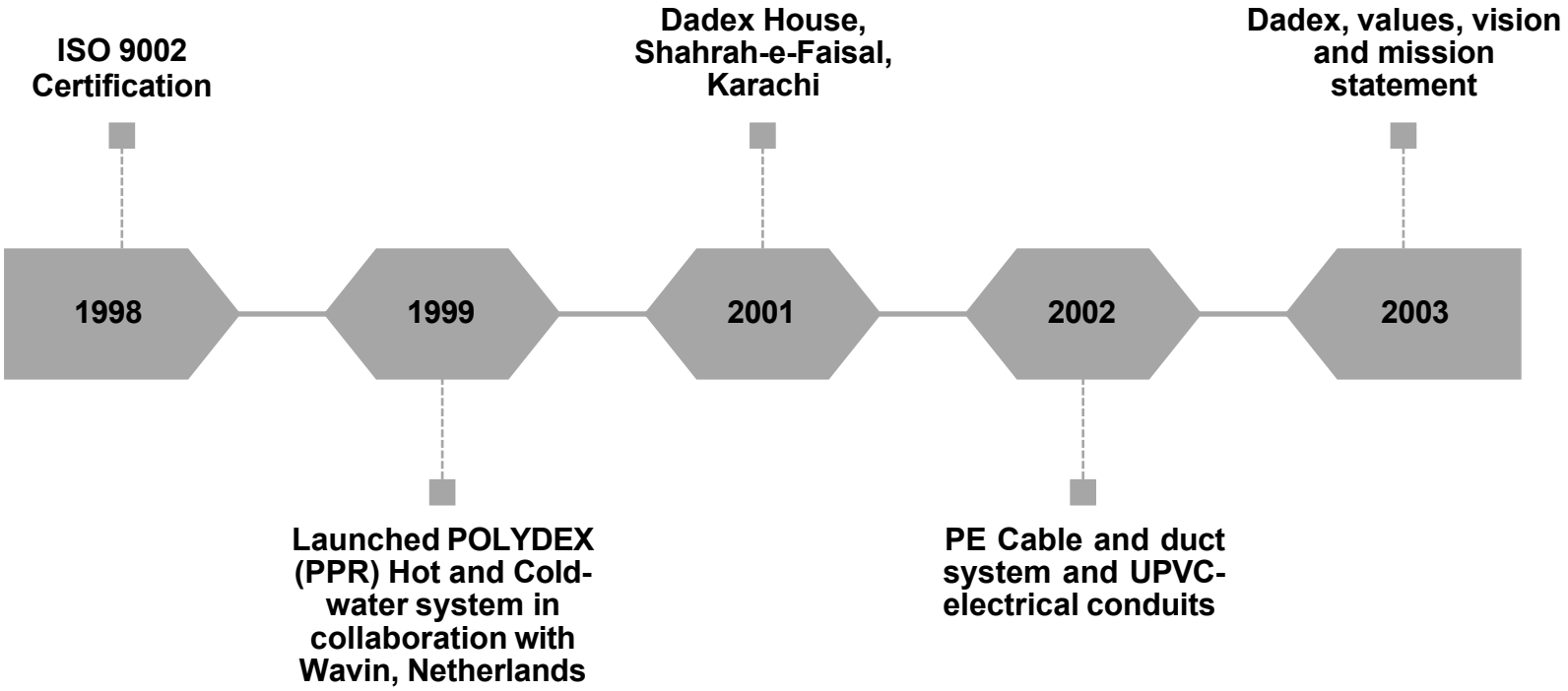
**1993** — T-FLEX PE Pipes for gas, water supply in Karachi

**1997** — Launched NIKASI, the 1st complete UPVC Piping system in Pakistan for Soil, Waste Vent

DADEX Eternit

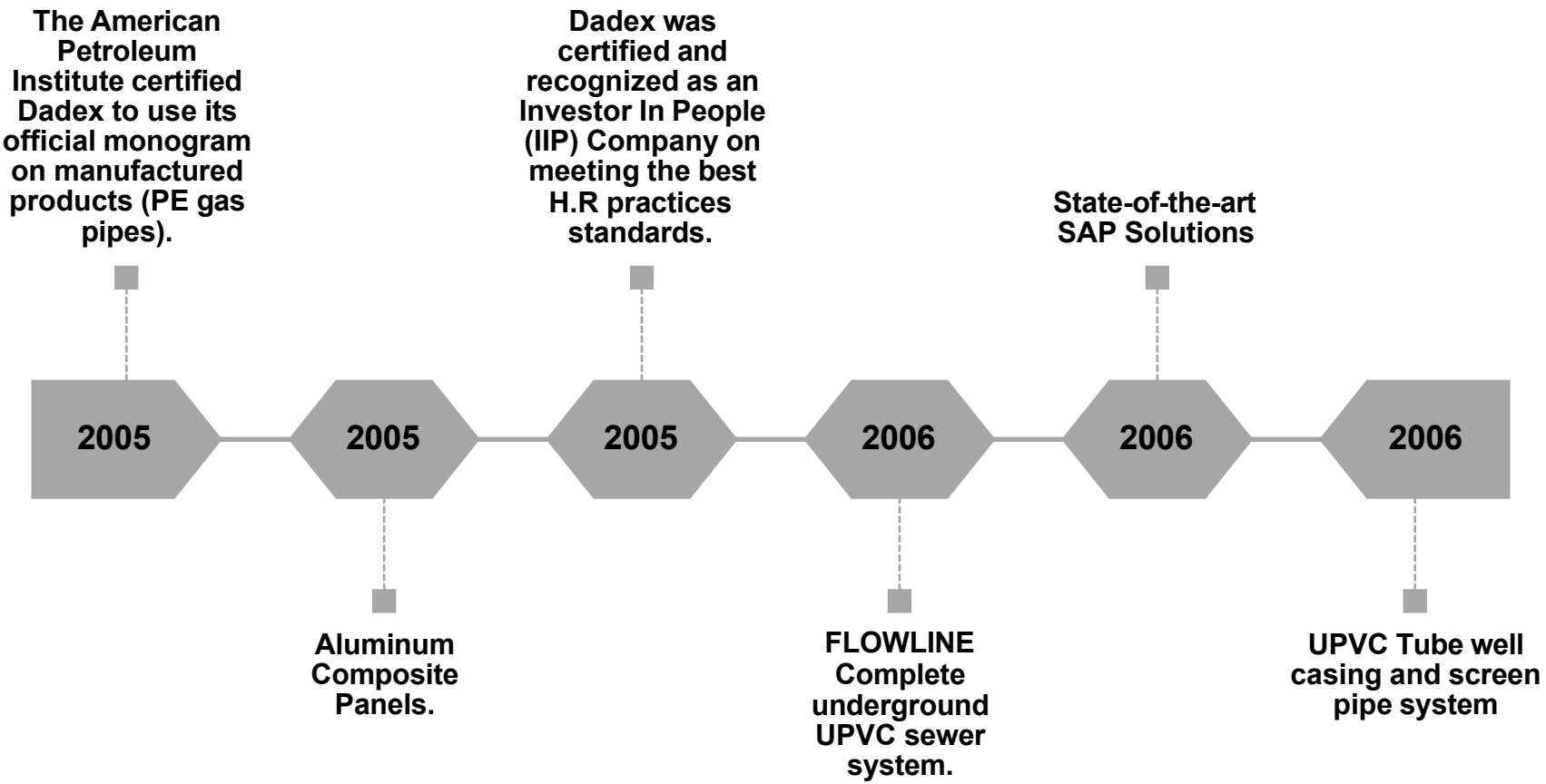
DADEX

# Historical Milestones



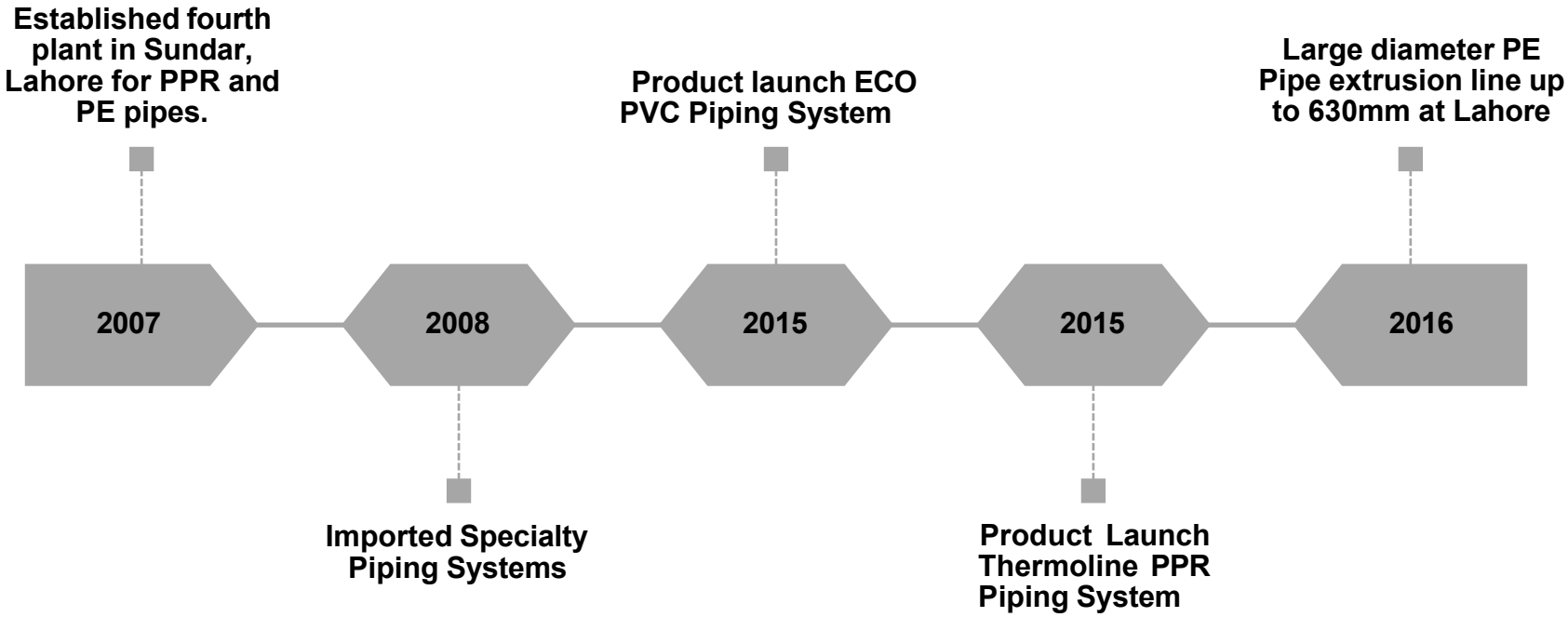

DADEX

# Historical Milestones



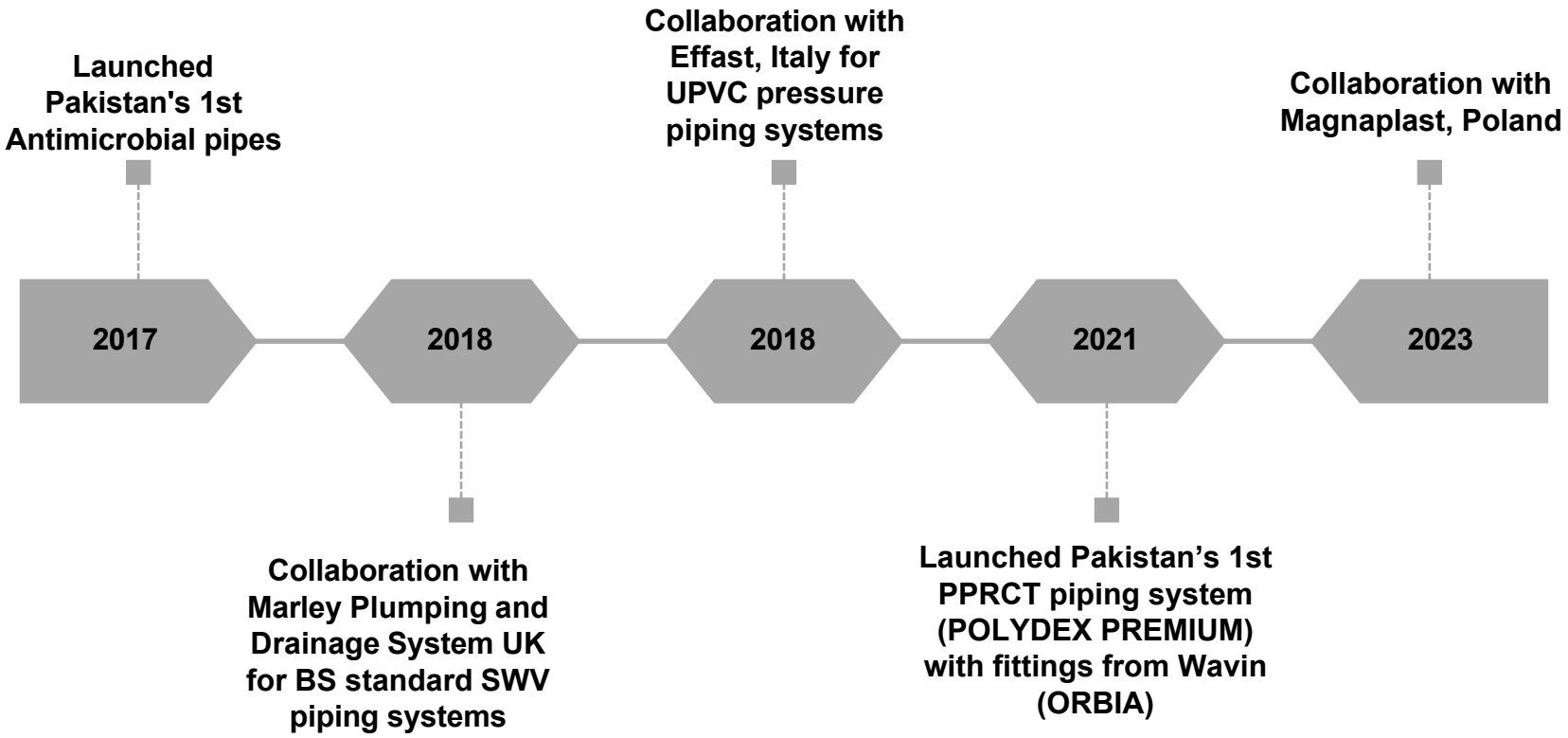

DADEX

# Historical Milestones



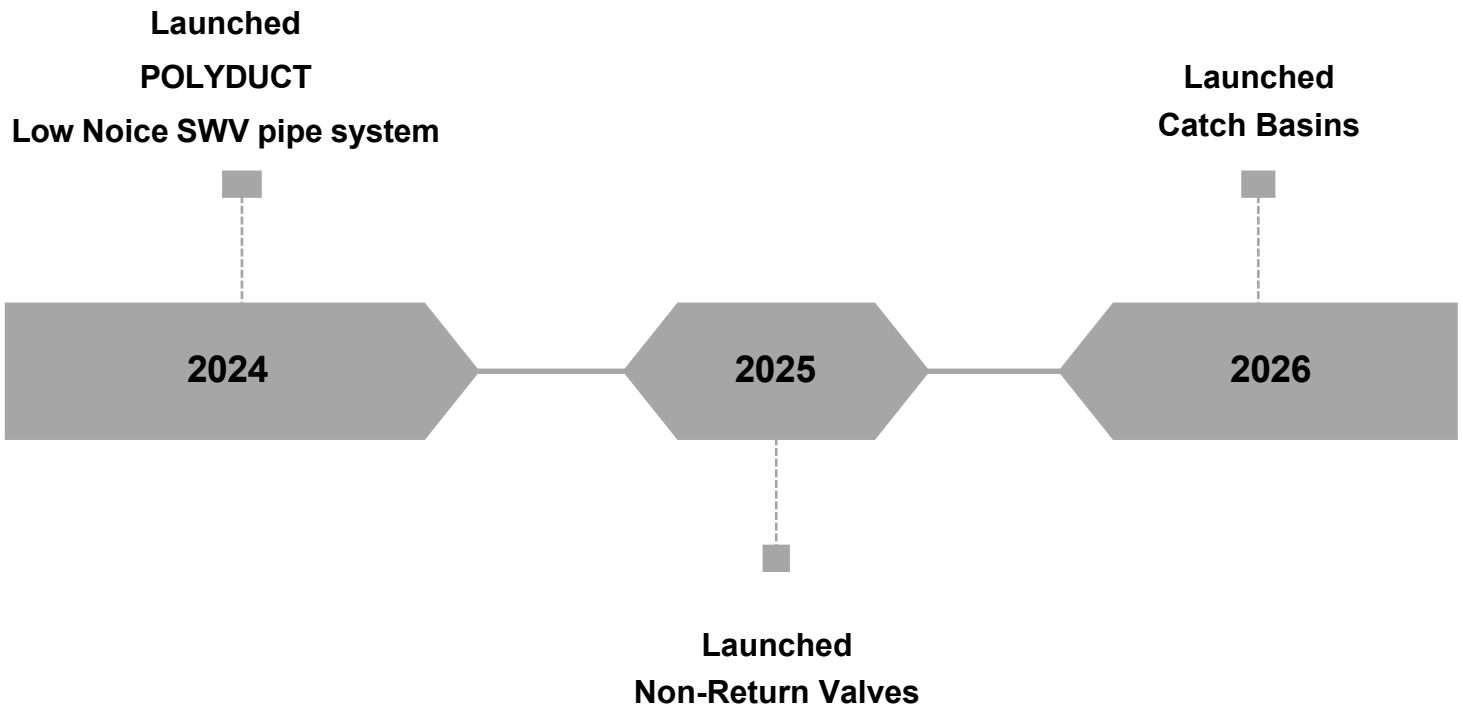

DADEX

# Historical Milestones




DADEX

# Historical Milestones





# Organizational Overview and Governance

DADEX

# Vision

"...to be the most valued company for all stakeholders, renowned for customer focus, innovation, quality, reliability and ethical practices."

DADEX

# Mission

- We shall provide unparalleled service and best value to our customers through dedicated, responsive and cost-effective supply chain.
- We are committed to provide quality products by strict adherence to international standards and best practices through technical collaboration with leading global companies in markets we serve.
- We are committed to follow business ethics, comply with HSE standards and enhance our contribution to society.
- We shall strive to maximize our shareholders value through sustained profitable growth.
- We shall enhance existing employees' productivity, hire, retain and develop best talent and provide them competitive environment to excel and grow.
- We will aggressively focus on increasing our market penetration by exploring new channels.
- We shall continue to set new trends through innovative marketing and manufacturing.

DADEX

# Dadex Values

| | |
|---|---|
| **Customer Focus:** | Superior Customer Support – Magnified Focus. |
| **Innovation:** | Boundless Thinking.<br>Timeless Innovation. |
| **Quality:** | Quality Assured is Quality Delivered. |
| **Reliability:** | Reliability and Trust- A Secure Balance. |
| **Ethical Practices:** | Solid Links to Strong Principles. |

DADEX




# Our Footprints

DADEX

# Our Footprints

- Our Head Office is situated at Karachi.
- Dadex has 2 manufacturing facilities in, Hyderabad & (Sundar) Lahore.
- Have sales offices in Karachi, Lahore, Multan, Faisalabad and Islamabad.
- Dadex has a wide dealer / distributor network across country.

DADEX

# Company Profile

- Dadex was incorporated in 1959. Our Founder Chairman, Mr. Kassim Dada, started manufacturing FC roofing systems in Hyderabad.
- In 1966, we started making FC pipe systems in Karachi. As a forward-thinking company, we've kept up with the market and now produce and market UPVC, PP-R, PP-RCT and PE pipe systems.
- The principal business of the Company is manufacture and sale of construction material which mainly includes piping system and other allied products manufactured from Fiber Cement and plastics, merchandising of imported fittings, accessories and other building products.
- Offering superior products for architecture, telecommunications, infrastructure, construction and housing.
- Catering to public, industrial, commercial, private and consumer segments in addition to the export markets.

DADEX

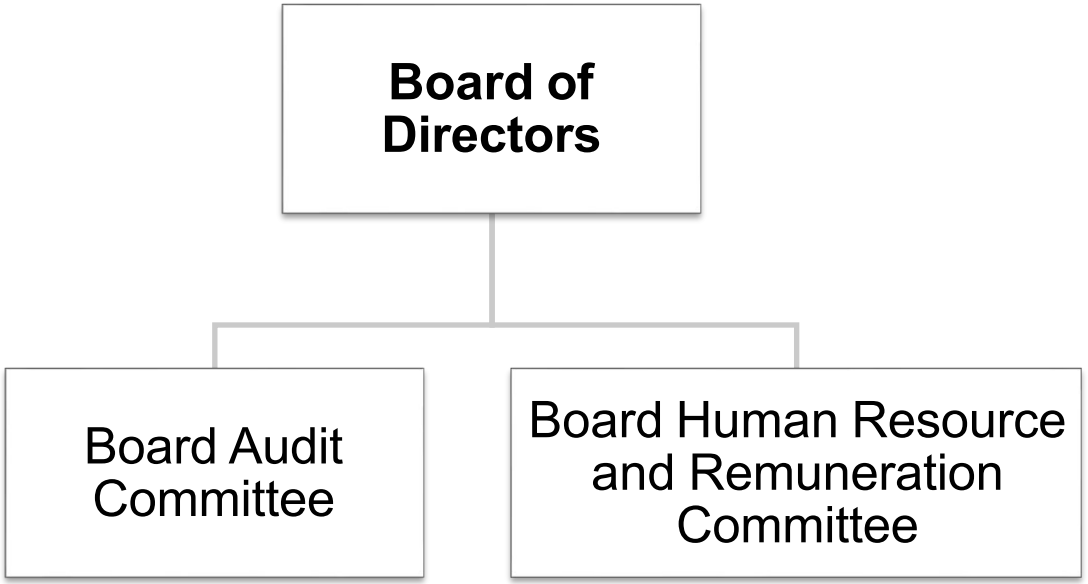
# Board of Directors

| | |
|---|---|
| Mr. Shahzad M. Husain | Chairman / Non-Executive Director |
| Mr. Sikander Dada | Chief Executive Officer / Executive Director |
| Mr. Hussain Dada | Non-Executive Director |
| Mr. Khawaja Samiullah Askari | Non-Executive Director |
| Mr. Moin Muhammad Fudda, ONZM, S.I. * | Independent Director |
| Mrs. Sadia Rauf | Independent Director |
| Mrs. Amber Ahmed Motiwala | Female - Independent Director |

* Resigned on November 12, 2026

DADEX

# Board Committees




DADEX

# Board Committees

## Board Audit Committee

| | |
|---|---|
| • Mrs. Sadia Rauf | - Chairperson |
| • Mr. Shahzad M. Husain | - Member |
| • Mr. Khawaja Samiullah Askari | - Member |
| • Mr. Hussain Dada | - Member |

## Human Resource and Remuneration

| | |
|---|---|
| • Mr. Moin Muhammad Fudda, ONZM, S.I.* | - Chairman |
| • Mr. Khawaja Samiullah Askari | - Member |
| • Mrs. Amber Ahmed Motiwala | - Member |

* Resigned on November 12, 2026

DADEX

# Pattern of Shareholding as of June 30, 2026

| | |
|---|---|
| Directors, CEO, Sponsors, and Family members | 30.10% |
| General Public | 6.19% |
| Banks, DFI, NBFI and Insurance Companies | 0.01% |
| Associated Holding Company | 63.18% |
| Joint Stock Companies | 0.52% |

DADEX



# Certifications

DADEX

# Certifications

In our quest to lead by example, joint efforts with our collaborators have led Dadex to ISO 9001, ISO 14001 & ISO 45001 Certifications:

- ISO 9001
- ISO 14001
- ISO 45001










DADEX

# Certifications

Accreditation for supreme product performance and quality by the Pakistan Standards and Quality Control Authority (PSQCA).

Pakistan Standards

DADEX



# Products

DADEX

POLYDEX

Polydex is a premium hot & cold Polypropylene Random Copolymer (PPR) Piping System



Thermoline

Thermoline is a cost effective hot & cold Polypropylene Random Copolymer (PPR) Piping System.



aquadex

Polyvinyl Chloride (PVC-U) Pressure pipes are best utilized for the distribution of potable water.



DADEX

FlowLine

Flowline is a suitable solution for underground drain and sewer applications.



Nikasi

Nikasi is our premium quality complete soil, waste & vent (SWV) system.



eco

ECO is a high quality economical complete soil, waste & vent (SWV) system.



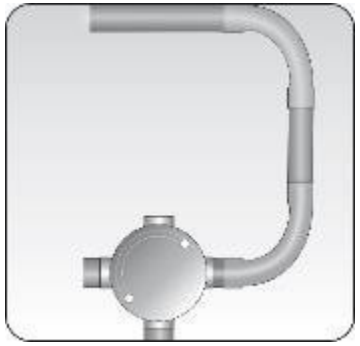
DADEX

T-flex is a fast replacing conventional piping system for water supply and distribution.



## ELECTRICAL CONDUITS

Polyvinyl Chloride (PVC-U) Electrical Conduits are flexible and uniform in shape.



ELECTRO-DUCT
SAFELY WIRED

Electro Duct is the first unplasticised Polyvinyl Chloride (PVC-U) Electrical Conduit System.



DADEX

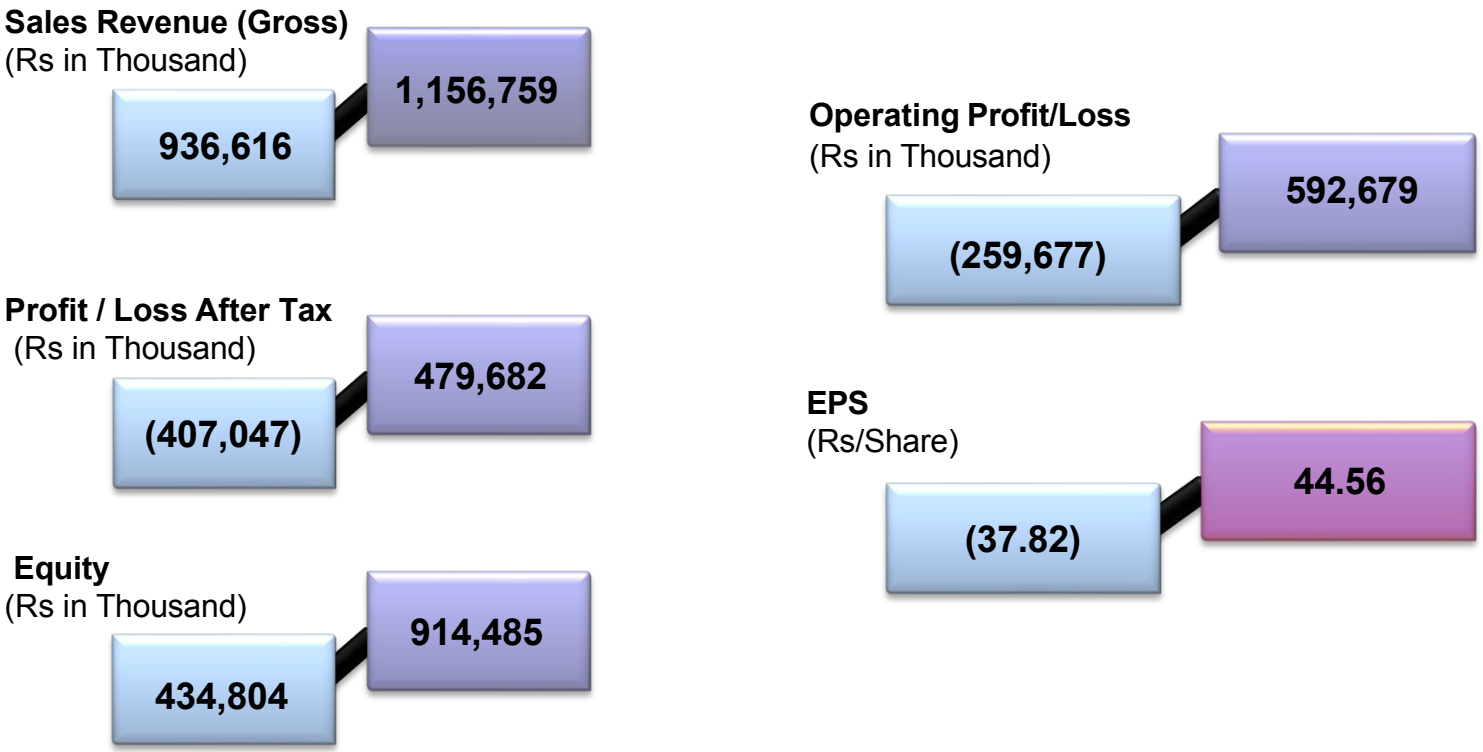
# Financial Performance

## For the year ended June 30, 2026

DADEX

# FINANCIAL HIGHLIGHTS

## For the year ended June 30, 2026




DADEX

# DADEX ETERNIT LIMITED
# FINANCIAL PERFORMANCE

| PARTICULARS | JULY - JUNE | | | | | |
|---|---|---|---|---|---|---|
| | 2026 | 2025 | 2024 | 2023 | 2022 | 2021 |
| SALES (NET) – RS '000 | 959,910 | 780,943 | 1,119,264 | 1,401,171 | 1,696,846 | 2,444,539 |
| OPERATING PROFIT / (LOSS)– RS '000 | 592,679 | (259,677) | (145,402) | (196,233) | (21,208) | 152,008 |
| PROFIT / (LOSS) AFTER TAXATION - RS '000 | 479,682 | (407,047) | (350,403) | (420,029) | (142,938) | (39,009) |
| EARNING PER SHARE – RS | 44.56 | (37.82) | (32.55) | (39.02) | (13.28) | (3.62) |

DADEX

# DADEX ETERNIT LIMITED
# RATIO ANALYSIS

| PARTICULARS | JULY - JUNE | | | | | |
|---|---|---|---|---|---|---|
| | 2026 | 2025 | 2024 | 2023 | 2022 | 2021 |
| **PROFITABILITY RATIOS** | | | | | | |
| GROSS PROFIT MARGIN RATIO | (0.42%) | (5.85%) | 5.06% | 9.25% | 14.60% | 12.72% |
| OPERATING PROFIT MARGIN (EBIT) % | 61.74% | (33.25%) | (12.99%) | (14.00%) | (1.25%) | 6.22% |
| RETURN ON EQUITY (GROSS) % | 52.45% | (93.62%) | (68.45%) | (48.71%) | (17.84%) | (4.41%) |

DADEX

# DADEX ETERNIT LIMITED
# RATIO ANALYSIS

| PARTICULARS | JULY - JUNE | | | | | |
|---|---|---|---|---|---|---|
| | 2026 | 2025 | 2024 | 2023 | 2022 | 2021 |
| **PROFITABILITY RATIOS** | | | | | | |
| CURRENT RATIO | 0.77 | 0.22 | 0.32 | 0.40 | 0.56 | 0.48 |
| QUICK RATIO | 0.66 | 0.13 | 0.21 | 0.28 | 0.35 | 0.45 |
| EARNING PER SHARE - IN RUPEES | 44.56 | (37.82) | (32.55) | (39.02) | (13.28) | (3.62) |

DADEX

# DADEX ETERNIT LIMITED
# ANALYSIS

| PARTICULARS | JULY – JUNE | | | | | |
|---|---|---|---|---|---|---|
| | 2026 | 2025 | 2024 | 2023 | 2022 | 2021 |
| INVENTORY TURN OVER -DAYS | 65 | 81 | 67 | 84 | 105 | 89 |
| RECEIVABLES COLLECTION PERIOD | 5 | 14 | 18 | 23 | 27 | 23 |
| PAYABLES PAYMENT PERIOD | 141 | 135 | 226 | 176 | 155 | 113 |

DADEX

# STRATEGIC / OPERATIONAL DEVELOPMENTS | OPERATIONAL COST REDUCTION

**Improve cost competitiveness through disciplined production, procurement and resource management.**

01

## Production Optimization

- Streamline PVC/PE and fibre-cement production workflows
- Reduce downtime, rework and material wastage

02

## Strategic Procurement

- Renegotiate raw material and logistics contracts
- Explore alternate sourcing and supplier arrangements

03

## Energy Efficiency

- Monitor energy consumption across production lines
- Adopt energy-saving practices and efficient equipment

04

## Inventory Discipline

- Improve demand planning and stock controls
- Lower excess inventory and holding costs

**STRATEGIC FOCUS**

**Lower Unit Costs • Reduce Waste • Improve Working Capital**

DADEX

# STRATEGIC / OPERATIONAL DEVELOPMENTS | SALES & REVENUE ENHANCEMENT

**Pursue profitable growth by targeting high-potential markets, products and customer segments.**

01

## Target Growth Markets

- Focus on construction, infrastructure and utility projects
- Build presence in water supply and industrial applications

02

## Higher-Value Products

- Develop industrial pressure pipes and telecom ducting
- Prioritize product segments with stronger margin potential

03

## Strategic Partnerships

- Strengthen dealer and distributor relationships
- Engage EPC contractors and public-sector project channels

04

## Sustainable Solutions

- Promote compliant, durable and fit-for-purpose products
- Position fibre-cement solutions for relevant applications

**STRATEGIC FOCUS**

**Broader Market Reach • Product Mix • Profitable Sales**

DADEX

# STRATEGIC / OPERATIONAL DEVELOPMENTS | OPERATIONAL EXCELLENCE

**Build a reliable, quality-led operation supported by capable people, modern processes and strong controls.**

01

## Equipment & Reliability

- Prioritize preventive maintenance and critical upgrades
- Improve equipment availability and production consistency

02

## Quality & Compliance

- Strengthen in-process quality checks and product testing
- Maintain applicable standards and regulatory compliance

03

## People & Safety

- Enhance technical training and workforce capability
- Reinforce workplace health, safety and environmental practices

04

## Performance Monitoring

- Track output, downtime, defects and delivery performance
- Use operational data to drive timely corrective action

**STRATEGIC FOCUS**

**Consistent Quality • Reliable Operations • Continuous Improvement**

DADEX


Future Outlook /
Challenges
DADEX

# KEY CHALLENGES & FUTURE OUTLOOK

| KEY CHALLENGES | STRATEGIC RESPONSE |
| --- | --- |
| **Raw Material & Currency Volatility**<br>• Fluctuating PVC resin and additive prices<br>• PKR depreciation increasing import costs | **Supply Chain Optimization**<br>• Diversify sourcing and optimize procurement<br>• Strengthen inventory and working capital management |
| **Energy Cost Pressures**<br>• Rising electricity and gas tariffs<br>• Load shedding and voltage instability | **Operational Efficiency**<br>• Improve production efficiency and capacity utilization<br>• Focus on energy conservation and cost reduction |
| **Intense Market Competition**<br>• Low-cost, non-certified manufacturers<br>• Limited ability to pass on cost increases | **Market Competitiveness**<br>• Emphasize product quality and innovation<br>• Strengthen distribution and customer engagement |
| **Construction Sector Slowdown**<br>• Reduced housing and infrastructure activity<br>• Lower demand and delayed project payments | **Market Expansion**<br>• Explore water supply, housing and infrastructure opportunities<br>• Strengthen institutional and project-based sales |
| **Financial & Liquidity Constraints**<br>• Working capital and cash-flow pressures<br>• Higher financing costs and delayed receivables | **Financial Sustainability**<br>• Improve cash flows and receivables recovery<br>• Focus on debt management and sustainable growth |

**STRATEGIC FOCUS**

**Operational Recovery • Cost Optimization • Market Expansion • Financial Sustainability**

DADEX




DADEX